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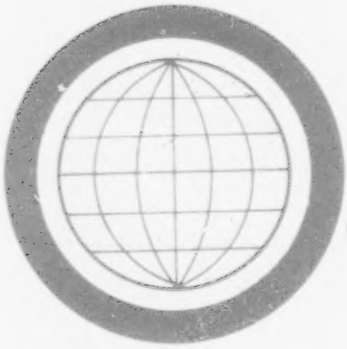
WORLD MOTOR VEHICLE DATA



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PRESIDENT'S MESSAGE

This 24th annual edition of our *World Motor Vehicle Data* continues its reputation as one of the most important and reliable sources of information on production, imports, exports, registrations and sales of motor vehicles around the world.

Additional information has been added to make this year's edition an even more valuable resource document.

As always, we look forward to hearing your views on the content and scope of this publication.

THOMAS H. HANNA
President and Chief Executive Officer

PREFACE

This statistical compilation of international motor vehicle data through 1986 includes production totals by manufacturers as well as by country. Since it is necessary to use different data sources from year to year, there are occasional differences in the number reported for various classes of vehicles for some countries. This is due to the lack of uniformity of definitions for certain vehicles. In such cases, car, truck and bus data vary from one source to another and, accordingly, in the year to year data reported.

Although special efforts have been made to segregate vehicle assembly data from production data, the world totals for production may include some duplication since it is not possible for all countries to identify assemblies from production.

The data in this report were supplied by foreign government agencies, trade associations, private services and the press. It should be noted that the basis on which the data are reported will vary. For example, vehicle output may be measured in terms of production, shipments, or factory sales. New vehicles sold may be measured in terms of retail sales or new registrations. Imports and exports are subject to problems of compilation and definition. As a result, data accuracies vary and international comparisons are, of course, affected by these discrepancies.

– Policy Analysis Department

ON THE COVER

The cover of the 1988 *World Motor Vehicle Data* displays flags of the 25 countries leading in world motor vehicle production.

In descending order by 1986 production volume, left to right:

(1) Japan	(2) United States	(3) West Germany	(4) France	(5) U.S.S.R.
(6) Canada	(7) Italy	(8) Spain	(9) United Kingdom	(10) Brazil
(11) Sweden	(12) China	(13) Australia	(14) Mexico	(15) Korea
(16) Poland	(17) Belgium	(18) East Germany	(19) Yugoslavia	(20) Czechoslovakia
(21) India	(22) Argentina	(23) Netherlands	(24) Hungary	(25) Austria

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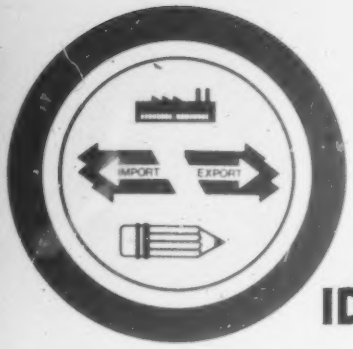

IDENTIFICATION SYMBOLS

The following four symbols have been designed and placed at the top of each page as an easy reference to the information displayed on those pages.

ASSEMBLIES / PRODUCTION

EXPORTS FROM COUNTRY

IMPORTS TO COUNTRY

REGISTRATIONS / SALES

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Motor Vehicle Production by Country and Type

	1986			1985		
	Passenger Cars	Trucks and Buses	Total	Passenger Cars	Trucks and Buses	Total
Argentina	140,855	33,911	174,766	116,674	21,277	137,951
Australia	337,206	25,041	362,247	383,763	27,569	411,332
Austria	6,801	4,906	11,707	7,118	6,605	13,723
Belgium	221,132	54,735	275,867	229,705	36,467	266,172
Brazil	759,141	297,191	1,056,332	815,152	151,556	966,708
Canada	1,061,365	792,760	1,854,125	1,077,935	855,446	1,933,381
China	10,765	361,988	372,753	5,707	437,670	443,377
Czechoslovakia	186,989	52,604	239,593	183,701	51,342	235,043
France	2,773,094	421,521	3,194,615	2,632,366	383,740	3,016,106
Germany, East	217,931	46,513	264,444	214,000	47,795	261,795
Germany, West	4,310,828	286,135	4,596,963	4,166,686	279,234	4,445,920
Hungary	-	17,808	17,808	-	14,834	14,834
India	116,004	122,834	238,838	102,456	128,104	230,560
Italy	1,652,452	179,248	1,831,700	1,389,156	183,751	1,572,907
Japan	7,809,809	4,450,008	12,259,817	7,646,816	4,624,279	12,271,095
Korea, South	457,383	144,163	601,546	264,458	113,704	378,162
Mexico	169,567	102,601	272,168	246,960	151,232	398,192
The Netherlands	118,976	23,378	142,354	108,083	20,891	128,974
Poland	295,300	60,500	355,800	288,624	60,872	349,496
Spain	1,281,899	250,724	1,532,623	1,230,071	187,533	1,417,604
Sweden	421,255	65,897	487,152	400,748	60,324	461,072
United Kingdom	1,018,962	228,685	1,247,647	1,047,973	265,973	1,313,946
United States	7,828,783	3,505,992	11,334,775	8,184,821	3,467,922	11,652,743
U.S.S.R.	1,326,000	900,000	2,226,000	1,332,000	900,000	2,232,000
Yugoslavia	239,841	41,940	281,781	217,755	40,531	258,286
TOTAL	32,762,338	12,471,083	45,233,421	32,292,728	12,518,651	44,811,379

NOTE: As far as possibly can be determined, production in this table refers to vehicles locally manufactured.

SOURCE: Compiled by the Motor Vehicle Manufacturers Association of the U.S., Inc. from various sources.

WORLD - MOTOR VEHICLE PRODUCTION 1950-1986

Total Motor Vehicle Production - All Countries

	Passenger Cars	Trucks & Buses	Total
1950.....	8,174,032	2,403,394	10,577,426
1951.....	6,858,055	2,494,580	9,352,635
1952.....	5,924,626	2,399,397	8,324,023
1953.....	8,068,658	2,367,886	10,436,544
1954.....	7,964,360	2,384,636	10,348,996
1955.....	11,011,708	2,616,395	13,628,103
1956.....	9,071,889	2,603,314	11,675,203
1957.....	9,793,306	2,606,510	12,399,816
1958.....	8,685,724	2,603,312	11,289,036
1959.....	10,772,812	3,143,313	13,916,125
1960.....	12,838,910	3,649,430	16,488,340
1961.....	11,390,629	3,837,616	15,228,245
1962.....	14,011,817	3,987,446	17,999,263
1963.....	15,941,095	4,432,153	20,373,248
1964.....	16,734,646	4,992,356	21,727,002
1965.....	18,951,914	5,314,885	24,266,799
1966.....	19,151,634	5,700,313	24,851,947
1967.....	18,574,476	5,448,230	24,022,706
1968.....	21,613,654	6,742,348	28,356,002
1969.....	23,103,996	6,705,531	29,809,527
1970.....	22,494,258	6,909,221	29,403,479
1971.....	26,447,611	6,975,968	33,423,579
1972.....	27,886,168	7,691,615	35,577,783
1973.....	29,984,605	8,933,128	38,917,733
1974.....	25,946,555	8,786,271	34,732,826
1975.....	24,958,731	8,039,632	32,998,363
1976.....	28,793,648	9,547,364	38,341,012
1977.....	30,474,089	10,472,683	40,946,772
1978.....	31,183,666	11,115,770	42,299,436
1979.....	30,774,627	10,743,972	41,518,599
1980.....	28,577,518	9,936,117	38,513,635
1981.....	27,457,792	9,772,263	37,230,055
1982.....	26,626,660	9,485,934	36,112,594
1983.....	29,966,497	9,788,734	39,755,231
1984.....	30,478,607	11,579,079	42,057,686
1985.....	32,292,728	12,518,651	44,811,379
1986.....	32,762,338	12,471,083	45,233,421

VARIOUS OVERSEAS SOURCES

WORLD - MOTOR VEHICLE PRODUCTION 1900-1945

Total Motor Vehicle Production - Selected Countries

	United States	Canada	France	Germany	Italy	United Kingdom	Other Countries	World Total
1900.....	4,192	-	3,000	2,312	-	-	-	9,504
1901.....	7,000	-	5,000	3,209	300	-	-	15,509
1902.....	9,000	-	9,000	4,738	350	-	-	23,088
1903.....	11,235	-	13,000	6,904	1,308	-	-	32,447
1904.....	22,830	-	17,000	11,370	3,080	-	-	54,280
1905.....	25,000	117	22,000	15,682	-	-	-	62,799
1906.....	34,000	99	26,000	22,000	-	-	-	82,099
1907.....	44,000	327	20,000	-	-	12,000	-	76,327
1908.....	65,000	524	30,000	-	-	10,500	-	106,024
1909.....	127,287	1,185	36,000	9,444	-	11,000	-	184,916
1910.....	187,000	2,643	38,000	13,113	-	14,000	-	254,756
1911.....	210,000	4,401	40,000	16,939	5,280	19,000	-	295,620
1912.....	378,000	9,131	41,000	22,773	6,670	23,200	-	480,774
1913.....	485,000	14,976	45,000	20,388	6,760	34,000	-	606,124
1914.....	573,039	17,968	-	-	9,210	-	-	600,217
1915.....	969,930	29,554	-	-	15,420	-	-	1,014,904
1916.....	1,617,708	41,289	-	-	17,370	-	-	1,676,367
1917.....	1,873,949	93,810	-	-	25,280	-	-	1,993,039
1918.....	1,170,686	82,408	-	-	22,230	-	-	1,275,324
1919.....	1,876,356	87,835	18,000	-	17,900	-	-	2,000,091
1920.....	2,227,349	94,144	40,000	-	21,080	-	-	2,382,573
1921.....	1,616,119	66,246	55,000	-	15,230	-	-	1,752,595
1922.....	2,544,176	101,007	75,000	-	16,390	73,000	-	2,809,573
1923.....	4,034,012	147,202	110,000	-	22,820	95,000	-	4,409,034
1924.....	3,602,540	132,580	145,000	18,000	37,450	146,600	12,352	4,094,522
1925.....	4,265,830	161,970	177,000	62,753	49,400	157,000	16,777	4,900,730
1926.....	4,300,934	204,727	192,000	45,431	67,800	198,000	20,338	5,029,230
1927.....	3,401,326	179,054	191,300	122,303	54,300	211,780	28,317	4,188,380
1928.....	4,358,759	242,054	223,600	147,493	57,600	211,877	36,661	5,278,044
1929.....	5,337,087	262,625	253,000	156,000	55,100	238,805	42,382	6,344,999
1930.....	3,362,820	153,372	230,000	71,100	46,400	236,528	33,217	4,133,437
1931.....	2,380,426	82,559	201,000	65,800	28,400	226,307	31,326	3,015,818
1932.....	1,331,860	60,789	163,000	52,088	29,600	232,719	45,600	1,915,656
1933.....	1,889,817	65,852	189,000	95,704	41,700	286,287	66,867	2,835,227
1934.....	2,737,070	116,852	181,000	174,566	45,402	342,499	89,596	3,686,985
1935.....	3,971,241	172,877	165,000	242,934	50,493	416,899	114,896	5,134,340
1936.....	4,461,462	162,159	204,000	271,000	53,144	481,542	160,345	5,793,652
1937.....	4,820,219	207,463	201,000	328,267	77,708	493,256	234,849	6,362,762
1938.....	2,508,407	166,086	227,200	342,169	70,777	444,877	236,727	3,996,243
1939.....	3,588,889	155,426	182,000	180,200	68,834	402,000	201,700	4,779,049
1940.....	4,512,895	223,103	-	72,000	-	133,869	-	4,941,867
1941-1945.....	W O R L D W A R I I							

NOTE: Other Countries include Austria, Belgium, Czechoslovakia, Denmark Hungary, Poland, Russia, Spain, and Sweden

VARIOUS OVERSEAS SOURCES

WORLD - MOTOR VEHICLE PRODUCTION 1946-1986

Total Motor Vehicle Production - Selected Countries

	Canada	Mexico	United States	TOTAL NORTH AMERICA	Austria	Belgium	France	Germany	Italy	The Nether-lands	Spain
1946.....	170,695	-	3,100,820	3,271,515	567	-	96,062	30,671	28,983	-	-
1947.....	242,107	-	4,795,587	5,037,694	1,891	126	137,383	23,343	43,736	-	-
1948.....	261,009	-	5,220,755	5,481,764	903	1,058	198,372	61,294	59,953	-	760
1949.....	290,664	-	6,243,834	6,534,498	2,248	200	285,641	163,583	86,054	210	486
1950.....	387,726	21,575	8,005,859	8,415,160	2,169	248	357,552	306,064	127,847	1,325	253
1951.....	415,420	46,081	6,757,014	7,218,515	2,359	N.A.	445,655	374,151	145,533	1,468	308
1952.....	434,102	46,987	5,561,796	6,042,885	2,915	550	498,962	428,383	138,446	1,205	400
1953.....	486,049	35,709	7,349,123	7,870,881	3,308	1,786	497,348	490,581	174,320	1,257	600
1954.....	352,109	33,380	6,536,729	6,922,218	10,240	3,620	600,040	680,597	216,715	1,500	620
1955.....	452,114	32,275	9,204,049	9,688,438	18,080	1,625	725,061	908,742	268,766	1,854	3,972
1956.....	471,350	39,387	6,918,758	7,429,495	15,935	383	827,079	1,075,619	315,802	2,529	4,500
1957.....	413,577	41,106	7,220,431	7,675,114	13,910	320	927,956	1,212,232	351,815	1,795	30,436
1958.....	356,418	38,955	5,121,269	5,516,642	19,166	382	1,127,549	1,495,256	403,560	1,557	31,050
1959.....	367,939	51,118	6,723,588	7,142,645	20,187	343	1,283,159	1,718,566	500,784	6,788	56,800
1960.....	397,739	49,807	7,905,119	8,352,665	12,568	256	1,369,210	2,055,149	644,633	19,339	58,209
1961.....	386,923	62,563	6,652,938	7,102,424	13,484	800	1,244,223	2,147,825	759,140	18,592	75,000
1962.....	505,187	66,637	8,197,311	8,769,135	12,395	1,043	1,536,133	2,356,612	946,793	28,577	100,163
1963.....	631,356	69,135	9,108,776	9,809,267	10,078	1,200	1,736,977	2,667,896	1,180,536	22,362	131,988
1964.....	670,990	90,752	9,307,860	10,069,602	7,660	2,070	1,615,896	2,909,657	1,090,078	36,208	178,128
1965.....	846,609	96,654	11,137,830	12,081,093	5,044	166,594	1,641,696	2,976,477	1,175,548	35,817	228,935
1966.....	872,214	113,807	10,396,298	11,382,319	4,210	195,219	2,024,552	3,050,708	1,365,898	39,994	340,418
1967.....	919,508	126,365	9,023,736	10,069,609	3,729	183,087	2,009,672	2,482,319	1,542,669	56,749	361,637
1968.....	1,150,218	143,478	10,820,410	12,114,106	4,088	172,906	2,075,617	3,106,958	1,663,648	66,442	393,433
1969.....	1,326,478	165,164	10,205,911	11,697,553	5,417	302,549	2,459,072	3,604,567	1,595,951	71,656	454,571
1970.....	1,159,504	192,941	8,283,949	9,636,294	3,937	272,633	2,750,086	3,842,247	1,854,252	79,219	536,026
1971.....	1,346,765	210,840	10,671,654	12,229,259	6,878	295,764	3,010,294	3,982,722	1,817,019	91,315	532,358
1972.....	1,430,084	229,766	11,310,708	12,970,558	6,255	271,453	3,328,320	3,815,982	1,838,793	130,861	695,217
1973.....	1,574,820	285,513	12,681,513	14,541,846	6,278	298,957	3,596,179	3,949,065	1,957,994	108,254	822,020
1974.....	1,524,874	350,755	10,071,042	11,946,671	4,642	183,128	3,462,847	3,099,777	1,772,515	82,081	837,414
1975.....	1,424,006	360,678	8,986,513	10,771,197	7,699	222,176	2,661,305	3,186,208	1,458,629	71,479	814,164
1976.....	1,640,112	324,979	11,497,596	13,462,687	8,739	326,978	3,402,715	3,868,089	1,590,677	86,323	886,240
1977.....	1,775,445	280,813	12,702,782	14,759,040	8,177	336,382	3,507,881	4,104,216	1,583,917	66,461	1,129,700
1978.....	1,818,492	384,128	12,899,202	15,101,822	5,486	303,260	3,507,930	4,186,364	1,656,115	85,200	1,143,831
1979.....	1,631,676	444,426	11,479,993	13,556,095	9,376	314,997	3,613,458	4,249,725	1,632,289	111,809	1,122,918
1980.....	1,374,359	490,006	8,009,841	9,874,206	16,061	259,966	3,378,433	3,878,553	1,611,856	114,881	1,181,659
1981.....	1,322,780	597,118	7,942,916	9,862,814	14,920	237,456	3,019,370	3,897,007	1,433,743	101,434	987,474
1982.....	1,276,452	472,637	6,985,595	8,734,684	15,155	278,014	3,148,807	4,062,665	1,453,043	109,005	1,069,507
1983.....	1,524,413	285,485	9,205,375	11,015,273	12,207	285,478	3,335,862	4,154,439	1,575,151	122,237	1,288,721
1984.....	1,829,283	343,698	10,939,048	13,112,029	10,999	249,461	3,062,152	4,045,462	1,601,177	129,121	1,308,769
1985.....	1,933,381	398,192	11,652,743	13,984,316	13,723	266,172	3,016,106	4,445,920	1,572,907	128,974	1,417,604
1986.....	1,854,125	272,168	11,334,775	13,461,068	11,737	275,867	3,194,615	4,596,963	1,831,700	142,354	1,532,623

VARIOUS OVERSEAS SOURCES

WORLD - MOTOR VEHICLE PRODUCTION 1946-1986 (continued)

Total Motor Vehicle Production - Selected Countries

	Sweden	United Kingdom	Czecho-slovakia	East Germany	Hungary	Poland	Russia	Yugoslavia	Total Eastern Bloc	TOTAL EUROPE
1946.....	7,336	359,634	1,550	-	-	-	102,171	-	103,721	626,974
1947.....	9,287	441,284	14,604	-	-	-	132,968	-	147,572	804,622
1948.....	9,497	507,608	26,314	-	-	-	197,056	-	223,370	1,062,815
1949.....	11,069	628,196	27,523	-	-	-	275,992	-	303,515	1,481,202
1950.....	17,553	783,672	31,424	-	-	-	362,895	-	394,319	1,991,002
1951.....	22,950	733,883	29,582	-	-	-	288,683	-	318,265	2,044,752
1952.....	21,233	689,658	16,968	-	-	-	307,936	-	324,904	2,106,656
1953.....	29,427	834,275	19,298	-	-	-	354,175	-	373,473	2,406,375
1954.....	44,735	1,037,879	19,384	-	-	-	403,875	-	423,257	3,019,203
1955.....	50,299	1,237,068	24,183	36,438	-	16,500	445,268	-	522,389	3,215,467
1956.....	57,274	1,004,544	37,329	45,346	3,500	19,000	464,632	4,181	573,988	3,877,653
1957.....	71,654	1,149,095	48,359	51,078	4,000	21,000	495,408	7,213	627,058	4,386,271
1958.....	91,179	1,365,407	58,556	54,163	5,200	27,000	511,074	7,696	663,689	5,198,795
1959.....	112,394	1,560,427	66,662	67,341	4,900	34,500	494,994	8,658	677,055	5,936,503
1960.....	128,527	1,810,700	73,684	76,000	5,600	36,400	523,591	15,921	731,196	6,829,787
1961.....	131,755	1,464,134	77,053	84,200	6,400	35,990	555,330	21,254	780,227	6,635,180
1962.....	151,568	1,674,530	81,224	88,000	7,700	41,129	577,500	21,723	817,276	7,625,090
1963.....	167,850	2,011,720	70,781	94,000	6,000	48,388	587,012	30,721	836,902	8,767,509
1964.....	184,184	2,332,376	55,468	102,000	8,000	54,853	603,100	39,297	862,718	9,218,975
1965.....	205,717	2,177,261	90,713	118,056	7,131	59,800	634,312	47,739	957,751	9,570,840
1966.....	199,910	2,042,354	113,421	126,626	7,990	66,975	675,300	45,664	1,035,976	10,299,239
1967.....	214,650	1,937,119	133,174	134,101	8,250	68,359	728,800	55,804	1,128,488	10,078,020
1968.....	244,786	2,225,122	150,299	139,116	8,500	84,921	800,900	74,106	1,257,842	11,210,842
1969.....	271,440	2,182,793	158,582	147,680	9,000	101,800	844,300	94,983	1,356,345	12,304,361
1970.....	310,887	2,098,498	169,920	151,200	9,200	118,000	916,118	130,563	1,495,001	13,242,586
1971.....	317,295	2,198,146	176,862	160,762	9,500	145,700	1,142,700	132,368	1,767,892	14,019,683
1972.....	350,989	2,329,430	182,937	169,616	10,000	158,000	1,379,000	126,412	2,025,965	14,794,265
1973.....	378,042	2,163,941	197,802	180,203	10,500	192,400	1,602,000	143,826	2,326,731	15,607,461
1974.....	368,359	1,936,685	200,877	188,930	12,075	223,000	1,846,000	189,728	2,660,610	14,408,058
1975.....	366,753	1,648,399	211,073	185,800	12,100	257,300	1,964,056	205,567	2,835,896	13,472,708
1976.....	367,780	1,705,506	215,836	202,371	12,900	312,100	2,024,660	216,071	2,983,938	15,206,985
1977.....	298,121	1,714,240	197,585	204,394	13,313	374,400	2,088,369	257,762	3,135,823	15,884,918
1978.....	317,898	1,607,467	218,468	210,486	15,973	428,900	2,150,984	279,759	3,304,570	16,018,121
1979.....	373,645	1,478,512	228,738	220,000	13,814	435,800	2,173,200	315,110	3,386,662	16,293,391
1980.....	315,100	1,312,914	233,112	214,000	16,315	430,500	2,199,200	283,744	3,376,871	15,444,294
1981.....	331,426	1,184,205	229,513	219,400	12,288	308,000	2,197,500	266,423	3,233,124	14,440,159
1982.....	365,352	1,156,477	224,449	221,800	13,299	276,351	2,172,700	241,316	3,149,915	14,807,940
1983.....	414,522	1,289,111	223,849	229,545	12,852	335,679	2,180,000	247,978	3,229,903	15,705,986
1984.....	431,852	1,133,731	230,583	246,796	11,866	349,620	2,209,400	272,398	3,320,663	15,285,346
1985.....	461,072	1,313,946	235,043	261,795	14,834	349,496	2,232,000	258,286	3,351,454	15,987,878
1986.....	487,152	1,247,647	239,593	264,444	17,808	355,800	2,226,000	281,781	3,385,426	16,706,054

COMPILED FROM VARIOUS OVERSEAS SOURCES

WORLD - MOTOR VEHICLE PRODUCTION 1946-1986 (continued)

Total Motor Vehicle Production - Selected Countries

	India	Japan	Korea	TOTAL ASIA	Morocco	South Africa	TOTAL AFRICA	Argentina	Brazil	TOTAL SOUTH AMERICA	Australia	WORLD TOTAL
1946.....	-	14,921	-	14,921	-	-	-	-	-	-		3,913,410
1947.....	-	11,320	-	11,320	-	-	-	-	-	-		5,853,636
1948.....	-	20,367	-	20,367	-	-	-	-	-	-		6,564,946
1949.....	-	28,700	-	28,700	-	-	-	-	-	-		8,044,400
1950.....	14,688	31,597	-	46,285	-	-	-	-	-	-	126,721	10,579,168
1951.....	22,269	38,490	-	60,759	-	-	-	-	-	-	129,259	9,453,285
1952.....	15,291	38,966	-	54,257	-	-	-	-	-	-	116,293	8,320,091
1953.....	13,926	49,778	-	63,704	-	-	-	-	-	-	159,307	10,500,267
1954.....	14,462	70,073	-	84,535	-	-	-	-	-	-	200,605	10,226,561
1955.....	30,854	68,932	-	99,786	-	-	-	-	-	-	218,004	13,221,695
1956.....	32,136	111,066	-	143,202	-	-	-	-	-	-	204,176	11,654,526
1957.....	31,932	181,977	-	213,909	-	-	-	10,600	30,542	41,142	213,620	12,530,056
1958.....	26,796	188,303	-	215,099	-	110,969	110,969	26,100	60,983	26,100	241,324	11,369,912
1959.....	36,997	262,814	-	299,811	-	106,174	106,174	32,952	96,114	129,066	263,592	13,877,791
1960.....	51,136	481,551	-	532,687	-	119,164	119,164	89,338	133,041	222,379	326,250	16,382,932
1961.....	53,865	813,879	-	867,744	-	96,664	96,664	136,188	145,584	136,188	231,651	15,215,435
1962.....	56,967	990,706	1,777	1,049,450	2,247	106,172	108,419	129,880	191,194	321,074	329,629	18,202,797
1963.....	51,416	1,283,531	1,254	1,336,201	6,276	147,962	154,238	104,899	174,191	279,090	374,058	20,720,363
1964.....	67,135	1,702,475	249	1,769,859	4,302	159,991	200,293	166,483	183,707	350,190	411,750	22,020,669
1965.....	72,577	1,875,614	141	1,948,332	5,360	174,991	180,351	194,536	185,187	379,723	407,596	24,567,935
1966.....	72,530	2,286,399	3,430	2,362,359	5,146	186,150	191,296	179,453	224,609	404,062	343,929	24,983,204
1967.....	70,359	3,146,486	6,804	3,223,449	9,726	194,043	203,769	175,318	225,487	400,805	366,547	24,183,980
1968.....	79,541	4,085,826	17,657	4,183,024	12,956	211,791	224,747	180,976	279,715	460,691	418,307	28,811,717
1969.....	76,215	4,674,932	30,994	4,782,141	19,113	256,296	275,409	218,590	353,700	572,290	451,917	30,083,671
1970.....	82,765	5,289,157	28,819	5,400,742	21,034	297,573	318,607	219,599	416,089	635,688	473,790	29,707,707
1971.....	89,110	5,810,774	23,002	5,922,886	19,832	295,682	315,514	253,640	516,964	770,604	470,122	33,728,088
1972.....	90,048	6,294,438	18,648	6,403,134	18,414	292,277	310,691	278,222	622,171	900,393	466,917	35,845,958
1973.....	97,917	7,082,757	26,314	7,206,988	21,264	342,383	363,647	311,614	750,376	1,061,990	454,190	39,236,122
1974.....	87,889	6,551,840	30,290	6,670,019	24,012	341,927	365,939	322,410	905,920	1,228,330	489,339	35,108,355
1975.....	74,276	6,941,591	36,264	7,052,131	25,216	363,605	388,821	251,128	930,235	1,181,361	456,167	33,322,385
1976.....	85,058	7,841,447	48,292	7,974,797	25,018	300,248	325,266	206,948	986,611	1,193,559	456,216	38,619,510
1977.....	89,145	8,514,522	83,000	8,686,667	22,777	256,801	279,578	256,581	921,193	1,177,774	452,592	41,240,509
1978.....	98,846	9,269,153	156,418	9,524,417	19,666	303,695	323,361	194,687	1,064,014	1,258,701	384,966	42,611,388
1979.....	101,273	9,635,546	204,447	9,941,266	18,338	314,067	332,405	266,244	1,127,966	1,394,210	461,468	41,978,835
1980.....	113,326	11,042,884	123,135	11,279,345	16,708	404,766	421,474	288,917	1,165,174	1,454,091	364,109	38,837,519
1981.....	148,887	11,179,962	133,905	11,462,754	16,226	453,541	469,767	172,363	780,883	953,246	391,614	37,380,354
1982.....	152,580	10,731,794	163,484	11,047,858	16,690	426,123	442,813	132,116	859,295	991,411	408,570	36,433,276
1983.....	154,115	11,111,659	221,019	11,486,793	16,201	405,139	421,340	159,175	896,462	1,055,637	337,075	40,022,104
1984.....	180,919	11,464,920	265,361	11,911,200	13,580	405,810	419,390	167,323	864,663	1,031,986	399,084	42,159,635
1985.....	230,560	12,271,095	378,162	12,879,817	16,752	305,327	322,079	137,951	966,708	1,104,659	411,332	44,690,081
1986.....	238,838	12,259,817	601,546	13,100,201	16,594	278,751	295,345	174,766	1,056,332	1,231,098	362,247	45,156,013

NOTE: Different from world total shown on page 8 since this total does include both vehicle production and assemblies for the countries listed.

COMPILED FROM VARIOUS OVERSEAS SOURCES

WORLD - MOTOR VEHICLE PRODUCTION 1960-1986

Passenger Cars - Selected Countries (In Thousands)

	Germany	France	U.K.	Italy	Sweden	Spain	U.S.S.R.	Japan	U.S.A.	Brazil
1960.....	1,817	1,175	1,353	596	110	40	139	165	6,703	82
1965.....	2,734	1,423	1,722	1,104	182	159	201	696	9,335	103
1970.....	3,528	2,458	1,641	1,720	279	450	352	3,179	6,550	250
1975.....	2,908	2,546	1,267	1,349	316	696	1,201	4,568	6,717	524
1976.....	3,547	2,980	1,333	1,471	317	753	1,239	5,028	8,498	527
1977.....	3,791	3,092	1,328	1,440	235	989	1,280	5,431	9,214	729
1978.....	3,890	3,111	1,257	1,509	254	985	1,312	5,748	9,177	875
1979.....	3,933	3,220	1,102	1,481	297	966	1,314	6,176	8,434	967
1980.....	3,521	2,939	959	1,445	235	1,029	1,327	7,038	6,376	983
1981.....	3,578	2,612	955	1,257	258	855	1,324	6,974	6,253	624
1982.....	3,761	2,777	888	1,297	295	928	1,307	6,882	5,074	721
1983.....	3,878	2,961	1,045	1,396	345	1,142	1,315	7,152	6,781	774
1984.....	3,790	2,713	909	1,439	373	1,177	1,327	7,073	7,773	707
1985.....	4,167	2,632	1,048	1,389	401	1,230	1,332	7,647	8,185	777
1986.....	4,311	2,773	1,019	1,652	421	1,282	1,360	7,810	7,829	832

Passenger Cars As Percent of World Production

1960.....	14.2	9.0	10.6	4.4	0.9	0.3	1.1	1.3	52.4	0.3
1965.....	14.2	7.1	8.9	5.7	0.9	0.8	1.1	3.6	48.6	0.5
1970.....	15.6	10.0	7.0	7.6	1.2	2.0	1.5	14.1	29.0	1.5
1975.....	11.5	10.1	5.0	5.4	1.3	2.8	4.8	18.1	26.6	3.1
1976.....	12.3	10.2	4.6	5.0	1.1	2.6	4.2	17.2	29.2	2.9
1977.....	12.3	10.0	4.2	4.7	0.8	3.2	4.1	17.6	29.8	2.5
1978.....	12.3	9.8	4.0	4.7	0.8	3.1	4.1	18.1	28.9	2.9
1979.....	12.5	10.2	3.5	4.7	0.9	3.1	4.2	19.6	26.7	3.1
1980.....	12.0	10.0	3.3	4.9	0.8	3.5	4.5	24.1	21.8	3.4
1981.....	12.8	9.3	3.4	4.5	0.9	3.1	4.7	24.9	22.3	2.2
1982.....	13.8	10.2	3.3	4.8	1.1	3.4	4.8	25.3	18.7	2.6
1983.....	12.8	9.8	3.5	4.6	1.1	3.8	4.4	23.7	22.4	2.6
1984.....	12.2	8.8	2.9	4.7	1.2	3.8	4.3	22.9	25.1	2.3
1985.....	12.7	8.0	3.2	4.2	1.2	3.8	4.1	23.4	25.0	2.4
1986.....	12.9	8.3	3.1	5.0	1.3	3.8	4.1	23.4	23.5	2.5

Passenger Cars As Percent of Domestic Production

1960.....	47.6	43.7	42.1	33.2	44.7	-	-	4.2	2.2	-
1965.....	51.9	37.0	36.4	28.2	48.5	-	24.2	14.5	2.2	-
1970.....	55.2	52.6	43.3	37.0	66.5	8.2	26.7	22.8	5.5	-
1975.....	50.8	53.5	40.7	49.0	68.7	22.	25.8	40.0	9.5	6.8
1976.....	51.8	50.5	37.2	47.3	63.8	22.0	29.1	50.5	7.8	8.0
1977.....	51.2	52.4	35.8	44.7	76.7	31.8	28.3	54.5	7.5	7.6
1978.....	49.0	50.8	37.1	42.4	81.3	37.9	29.5	48.0	7.3	9.0
1979.....	50.8	52.7	37.2	43.7	80.3	41.1	28.8	50.2	8.8	8.5
1980.....	53.2	52.1	37.5	35.4	80.2	47.8	25.3	56.1	8.8	11.8
1981.....	54.5	53.4	32.5	33.7	81.0	50.6	25.0	56.6	8.1	26.8
1982.....	58.3	52.7	35.3	33.7	79.0	53.4	-	54.8	7.0	16.7
1983.....	56.4	54.5	26.2	35.2	79.4	56.0	-	53.2	7.9	17.2
1984.....	58.9	56.4	24.1	33.4	85.4	60.8	-	56.2	7.6	21.5
1985.....	61.6	58.5	22.9	32.4	76.6	64.0	-	57.9	8.1	20.7
1986.....	58.5	55.9	19.7	36.5	81.7	59.7	-	58.6	8.3	17.2

DAIMLER-BENZ

WORLD - MOTOR VEHICLE PRODUCTION 1960-1986 (continued)

Commercial Vehicles - Selected Countries (In Thousands)

	Germany	France	U.K.	Italy	Sweden	Spain	U.S.S.R.	Japan	U.S.A.	Brazil
1960.....	230	194	458	49	19	18	385	316	1,202	40
1965.....	236	219	455	72	24	66	415	1,179	1,803	46
1970.....	314	292	457	134	32	86	570	2,110	1,734	72
1975.....	259	315	381	110	50	118	763	2,374	2,270	151
1976.....	301	423	372	120	51	113	776	2,813	3,000	216
1977.....	295	415	386	144	52	141	800	3,083	3,489	187
1978.....	296	397	385	148	51	158	839	3,816	3,723	197
1979.....	317	393	408	151	58	157	859	3,460	3,046	201
1980.....	358	440	389	167	63	153	872	4,005	1,637	182
1981.....	319	408	230	176	55	132	874	4,206	1,687	156
1982.....	301	372	269	156	54	142	866	3,850	1,910	139
1983.....	277	375	245	180	52	147	880	3,960	2,441	122
1984.....	255	349	225	162	59	132	885	4,392	3,161	158
1985.....	279	384	266	184	60	188	900	4,624	3,463	190
1986.....	286	422	229	179	66	251	930	4,450	3,486	224

Commercial Vehicles As Percent of World Production

1960.....	7.4	6.0	14.3	1.5	0.6	0.5	11.9	9.8	37.4	3.0
1965.....	4.9	3.8	9.2	1.4	0.5	1.5	8.4	23.8	36.4	1.7
1970.....	4.8	3.9	7.0	2.1	0.5	1.3	8.8	32.2	26.5	1.3
1975.....	3.6	4.1	4.9	1.4	0.7	1.5	9.8	30.6	29.2	1.9
1976.....	3.5	4.6	4.0	1.3	0.6	1.2	8.5	30.5	32.5	1.6
1977.....	3.1	4.1	3.8	1.4	0.5	1.4	7.9	30.2	34.4	1.5
1978.....	2.8	3.7	3.6	1.4	0.5	1.5	7.9	29.9	35.0	1.3
1979.....	3.1	3.8	3.9	1.5	0.5	1.5	8.3	33.3	29.4	1.6
1980.....	3.8	4.7	4.1	1.8	0.7	1.6	9.2	42.2	17.2	1.9
1981.....	3.4	4.3	2.4	1.9	0.6	1.4	9.2	44.4	17.8	1.6
1982.....	3.3	4.1	2.9	1.7	0.6	1.5	9.4	42.0	20.8	1.5
1983.....	2.8	3.8	2.5	1.8	0.5	1.5	8.9	40.3	24.8	1.2
1984.....	2.3	3.1	2.0	1.4	0.5	1.2	7.9	39.1	28.1	1.4
1985.....	2.3	3.2	2.2	1.5	0.5	1.5	7.4	38.1	28.5	1.6
1986.....	2.4	3.5	1.9	1.5	0.5	2.1	7.7	36.8	28.8	2.0

Commercial Vehicle Exports As Percent of Domestic Production

1960.....	49.3	29.0	31.9	12.3	61.8	-	-	10.0	18.0	-
1965.....	44.5	22.7	36.5	26.8	55.9	-	4.1	7.9	7.5	-
1970.....	50.1	37.6	37.7	28.9	72.3	11.3	6.9	17.1	7.3	-
1975.....	63.8	43.4	47.2	44.7	79.2	14.5	5.0	35.8	11.9	13.3
1976.....	64.2	34.0	50.6	40.9	83.2	9.2	4.7	41.6	8.2	8.6
1977.....	60.1	35.7	49.7	48.5	78.7	20.8	5.4	45.2	7.5	7.2
1978.....	57.1	38.7	36.9	50.4	82.3	28.7	6.0	45.5	7.8	9.4
1979.....	58.2	41.2	34.5	51.6	88.1	31.5	6.4	42.2	9.7	13.5
1980.....	58.9	40.5	31.3	48.2	84.1	29.8	6.6	50.4	12.4	22.8
1981.....	63.9	36.6	39.2	51.7	88.3	30.4	6.5	50.0	11.1	28.5
1982.....	67.6	37.6	33.8	58.2	96.2	33.7	-	47.3	6.7	38.0
1983.....	59.9	38.1	37.5	60.9	88.0	25.0	-	47.1	6.3	29.3
1984.....	61.0	42.1	34.0	63.6	93.6	31.5	-	48.5	6.0	28.2
1985.....	63.8	42.0	19.5	63.0	78.3	36.7	-	49.8	6.7	21.1
1986.....	60.5	42.7	19.2	64.2	92.4	31.9	-	45.7	7.2	17.4

DAIMLER-BENZ

WORLD - MOTOR VEHICLE PRODUCTION 1985-1986

In Descending Order of 1986 Worldwide Production

	1986			1985		
	Total	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles
1. General Motors - U.S.A.	8,391,068	6,508,491	1,882,577	9,119,148	7,090,145	2,029,003
2. Ford Motor - U.S.A.	5,758,721	3,963,264	1,795,457	5,409,954	3,779,301	1,630,653
3. Toyota - Japan	3,737,309	2,752,875	984,434	3,730,507	2,626,284	1,104,223
4. Volkswagen - W. Germany	2,767,621	2,605,369	162,252	2,705,364	2,555,861	149,503
5. Nissan - Japan	2,594,766	1,917,521	677,245	2,829,668	2,006,918	822,750
6. Peugeot-Citroen - France	1,965,310	1,697,945	267,365	1,818,816	1,545,762	273,054
7. Renault - France	1,935,579	1,633,781	301,798	1,884,637	1,629,240	255,397
8. Chrysler - U.S.A.	1,900,971	1,325,039	575,932	1,936,583	1,305,100	631,483
9. Fiat - Italy	1,775,452	1,593,587	181,865	1,508,968	1,317,400	191,568
10. VAZ - U.S.S.R.	1,675,000	800,000	875,000	1,653,000	783,000	870,000
11. Honda - Japan	1,474,557	1,263,562	210,995	1,265,648	1,101,747	163,901
12. Mazda - Japan	1,195,625	811,371	384,254	1,193,692	815,074	378,618
13. Mitsubishi - Japan	1,177,975	578,642	599,333	1,152,777	570,865	581,912
14. Suzuki - Japan	872,411	300,604	571,807	781,901	236,198	545,703
15. Daimler-Benz - W. Germany	809,775	591,916	217,859	741,033	537,909	203,124
16. Fuji-Subaru - Japan	628,303	287,039	341,264	584,384	259,673	324,711
17. Daihatsu - Japan	602,519	142,064	460,455	578,937	161,559	417,378
18. Isuzu - Japan	554,900	211,178	343,722	587,015	213,052	373,963
19. Rover Group - U.K.	499,696	404,454	95,242	577,060	465,104	111,956
20. Volvo - Sweden	476,881	424,218	52,663	456,959	407,096	49,863
21. B.M.W. - W. Germany	432,285	432,285	-	431,085	431,085	-
22. Hyundai - S. Korea	428,934	408,177	20,757	240,755	225,970	14,785
23. American Motors - U.S.A.	274,931	53,947	220,984	357,512	121,235	236,277
24. Moskvitch - U.S.S.R.	205,000	205,000	-	200,000	200,000	-
25. Polski Fiat - Poland	200,140	200,140	-	259,245	259,245	-
26. Zastava - Yugoslavia	185,102	175,462	9,640	166,618	156,661	9,957
27. Skoda - Czechoslovakia	178,077	178,077	-	175,000	175,000	-
28. Alfa Romeo - Italy	171,529	168,074	3,455	160,563	157,625	2,938
29. Saab-Scania - Sweden	161,513	126,401	35,112	142,662	111,813	30,849
30. Zaz Zaporojetz - U.S.S.R.	150,000	150,000	-	152,000	152,000	-
31. Trabant - E. Germany	142,000	113,600	28,400	141,795	114,000	27,795
32. G.A.Z. Volga - U.S.S.R.	130,000	130,000	-	127,000	127,000	-
33. Kia - S. Korea	104,007	26	103,981	84,931	-	84,931
34. Wartburg - E. Germany	85,000	61,000	24,000	84,000	62,000	22,000
35. Navistar Corp. - U.S.A.	82,541	-	82,541	82,627	-	82,627
36. Sevel - Argentina	59,313	51,516	7,797	41,831	38,657	3,174
37. Daewoo - S. Korea	55,826	47,082	8,744	44,935	36,805	8,130
38. Hino - Japan	55,114	-	55,114	69,063	-	69,063
39. Porsche - W. Germany	52,939	52,939	-	54,458	54,458	-
40. I.M.V. - Yugoslavia	43,296	42,033	1,263	42,838	41,787	1,051
TOTAL 40 MANUFACTURERS	43,991,986	32,408,679	11,583,307	43,574,969	31,872,629	11,702,340
OTHERS	1,241,435	353,659	887,776	1,236,410	420,099	816,311
TOTAL PRODUCTION	45,233,421	32,762,338	12,471,083	44,811,379	32,292,728	12,518,651
North American Companies	16,408,232	11,850,741	4,557,491	16,905,824	12,295,781	4,610,043
Japanese Companies	12,893,479	8,264,856	4,628,623	12,773,592	7,991,370	4,782,222
Western European Companies	11,048,580	9,730,969	1,317,611	10,481,605	9,213,353	1,268,252
Eastern European Companies	2,993,615	2,055,312	938,303	3,001,496	2,070,693	930,803
Korean Companies	588,767	455,285	133,482	370,621	262,775	107,846

Data compiled by MVMA from various overseas sources. Information was obtained from published reports issued by various vehicle associations outside the U.S. and from a number of other sources considered reliable. Therefore, and because of the numerous complex factors involved in determining vehicle ranking worldwide, MVMA does not assume responsibility for the above classification.

WORLD - MOTOR VEHICLE PRODUCTION 1985-1986

Includes Production From Plants Outside Parent Country

	1986			1985		
	Total	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles
GENERAL MOTORS						
G.M. - U.S.A.	5,827,983	4,316,143	1,511,840	6,425,505	4,887,079	1,538,426
G.M. - Canada	719,370	529,055	190,315	844,092	562,981	281,111
Opel - W. Germany	925,536	897,071	28,465	938,071	903,150	34,921
Lotus - U.K.	704	704	-	813	813	-
Vauxhall - U.K.	213,058	161,857	51,201	216,060	152,587	63,473
G.M. - Spain	307,432	307,432	-	277,101	277,101	-
G.M. - Brazil	251,178	211,969	39,209	222,801	190,767	32,034
G.M. - Mexico	35,807	14,260	21,547	55,705	18,667	37,038
G.M.-Holden - Australia	110,000	70,000	40,000	139,000	97,000	42,000
TOTAL	8,391,068	6,508,491	1,882,577	9,119,148	7,090,145	2,029,003
(Outside Parent Country)	(2,563,085)	(2,192,348)	(370,737)	(2,693,643)	(2,203,066)	(490,577)
FORD						
Ford - U.S.A.	3,160,516	1,764,235	1,396,281	2,853,577	1,636,150	1,217,427
Ford - Canada	665,577	517,478	148,099	657,116	493,560	163,556
Ford - W. Germany	562,253	562,253	-	505,231	505,231	-
Ford - Belgium	275,867	221,132	54,735	266,172	229,705	36,467
Ford - U.K.	440,072	346,267	93,805	419,096	317,689	101,407
Ford - Spain	268,402	268,402	-	265,884	265,884	-
Ford - Brazil	188,914	138,773	50,141	189,073	146,425	42,648
Ford - Mexcio	41,412	20,016	21,396	74,364	38,372	35,992
Ford - Australia	122,800	105,000	17,800	150,000	130,000	20,000
Ford - Argentina	32,908	19,708	13,200	29,441	16,285	13,156
TOTAL	5,758,721	3,963,264	1,795,457	5,409,954	3,779,301	1,630,653
(Outside Parent Country)	(2,598,205)	(2,199,029)	(399,176)	(2,556,377)	(2,143,151)	(413,226)
TOYOTA						
Toyota - Japan	3,660,167	2,684,024	976,143	3,665,622	2,569,284	1,096,338
Toyota - Australia	60,000	55,000	5,000	62,300	57,000	5,300
Toyota - Brazil	3,493	202	3,291	2,585	-	2,585
Toyota - U.S.A.	13,649	13,649	-	-	-	-
TOTAL	3,737,309	2,752,875	984,434	3,730,507	2,626,284	1,104,223
(Outside Parent Country)	(77,142)	(68,851)	(8,291)	(64,885)	(57,000)	(7,885)
VOLKSWAGEN						
V.W. - W. Germany	1,509,439	1,421,629	87,810	1,457,272	1,376,241	81,031
V.W. Audi - W. Germany	352,735	352,735	-	358,612	358,612	-
V.W. - Argentina	23,117	21,502	1,615	20,059	17,997	2,062
V.W. - Brazil	387,936	346,172	41,764	357,969	322,974	34,995
V.W. - Mexico	71,449	60,631	10,818	94,979	78,826	16,153
V.W. - U.S.A.	84,397	84,397	-	96,458	96,458	-
Seat - Spain	338,548	318,303	20,245	320,015	304,753	15,262
TOTAL	2,767,621	2,605,369	162,252	2,705,364	2,555,861	149,503
(Outside Parent Country)	(905,447)	(831,005)	(74,442)	(889,480)	(821,008)	(68,472)

WORLD - MOTOR VEHICLE PRODUCTION 1985-1986 (continued)

Includes Production From Plants Outside Parent Country

	1986			1985		
	Total	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles
NISSAN						
Nissan - Japan	2,242,995	1,769,484	473,511	2,500,088	1,864,701	635,387
Nissan Diesel - Japan	32,703	-	32,703	36,351	-	36,351
Nissan - Mexico	65,105	44,541	20,564	68,317	52,284	16,033
Nissan - Australia	38,379	38,379	-	46,123	46,123	-
Nissan Motor Iberica - Spain	42,419	-	42,419	27,557	-	27,557
Nissan - U.S.A.	173,165	65,117	108,048	151,232	43,810	107,422
TOTAL	2,594,766	1,917,521	677,245	2,829,668	2,006,918	822,750
(Outside Parent Country)	(319,068)	(148,037)	(171,031)	(293,229)	(142,217)	(151,012)
PEUGEOT						
Peugeot - France	1,024,183	939,522	84,661	895,812	804,179	91,633
Citroen - France	588,353	521,640	66,713	553,119	479,385	73,734
Talbot - France	6,741	6,741	-	30,027	25,915	4,112
Sevel Peugeot - Italy	43,481	-	43,481	36,781	-	36,781
Talbot - Spain	101,460	101,460	-	95,850	95,850	-
Citroen - Spain	142,666	70,156	72,510	140,161	73,367	66,794
Peugeot/Talbot - U.K.	58,426	58,426	-	67,066	67,066	-
TOTAL	1,965,310	1,697,945	267,365	1,818,816	1,545,762	273,054
(Outside Parent Country)	(346,033)	(230,042)	(115,991)	(339,858)	(236,283)	(103,575)
RENAULT						
Renault - France	1,574,964	1,305,191	269,773	1,536,903	1,322,887	214,016
Renault - Argentina	48,180	45,163	3,017	41,294	40,849	445
Renault - Mexico	4,931	2,660	2,271	25,362	19,779	5,583
Renault FASA - Spain	280,767	280,767	-	245,725	245,725	-
Renault RVI - Spain	2,987	-	2,987	2,763	-	2,763
Renault - U.K.	4,133	-	4,133	5,022	-	5,022
Mack - U.S.A.	15,898	-	15,898	24,279	-	24,279
Mack - Canada	3,719	-	3,719	3,289	-	3,289
TOTAL	1,935,579	1,633,781	301,798	1,884,637	1,629,240	255,397
(Outside Parent Country)	(360,615)	(328,590)	(32,025)	(347,734)	(306,353)	(41,381)
CHRYSLER						
Chrysler - U.S.A.	1,449,884	1,297,580	152,304	1,479,998	1,266,068	213,930
Chrysler - Canada	404,789	-	404,789	390,120	-	390,120
Chrysler - Mexico	46,298	27,459	18,839	66,465	39,032	27,433
TOTAL	1,900,971	1,325,039	575,932	1,936,583	1,305,100	631,483
(Outside Parent Country)	(451,087)	(27,459)	(423,628)	(456,585)	(39,032)	(417,553)

WORLD - MOTOR VEHICLE PRODUCTION 1985-1986 (continued)

Includes Production From Plants Outside Parent Country

	1986			1985		
	Total	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles
FIAT						
Fiat - Italy	1,245,251	1,231,605	13,646	993,923	972,687	21,236
Lancia - Italy	139,728	139,728	-	127,322	127,322	-
Autobianchi - Italy	87,803	87,803	-	99,896	99,896	-
Iveco - Italy	71,168	-	71,168	82,846	-	82,846
Sevel Fiat - Italy	46,737	-	46,737	39,277	-	39,277
Ferrari - Italy	3,640	3,640	-	3,125	3,125	-
Fiat Vehiculos - Argentina	1,012	-	1,012	806	-	806
Fiat - Brazil	167,389	130,811	36,578	151,093	114,370	36,723
Unic - France	74	-	74	99	-	99
Iveco-Magirus - W. Germany	12,650	-	12,650	10,581	-	10,581
TOTAL	1,775,452	1,593,587	181,865	1,508,968	1,317,400	191,568
(Outside Parent Country)	(181,125)	(130,811)	(50,314)	(162,579)	(114,370)	(48,209)
VAZ						
Lada - U.S.S.R.	800,000	800,000	-	783,000	783,000	-
Ven - U.S.S.R.	875,000	-	875,000	870,000	-	870,000
TOTAL	1,675,000	800,000	875,000	1,653,000	783,000	870,000
HONDA						
Honda - Japan	1,236,398	1,025,403	210,995	1,120,311	956,410	163,901
Honda - U.S.A.	238,159	238,159	-	145,337	145,337	-
TOTAL	1,474,557	1,263,562	210,995	1,265,648	1,101,747	163,901
(Outside Parent Country)	(238,159)	(238,159)	-	(145,337)	(14,337)	-
MAZDA - Japan	1,195,625	811,371	384,254	1,193,692	815,074	378,618
MITSUBISHI - Japan	1,177,975	578,642	599,333	1,152,777	570,865	581,912
SUZUKI - Japan	872,411	300,604	571,807	781,901	236,198	545,703
DAIMLER-BENZ						
Mercedes-Benz - W. Germany	726,131	591,916	134,215	669,188	537,909	131,279
Mercedes-Benz - Argentina	4,958	-	4,958	3,344	-	3,344
Mercedes-Benz - Brazil	43,444	-	43,444	33,012	-	33,012
Mercedes-Benz - Spain	9,424	-	9,424	10,910	-	10,910
Mercedes-Benz - U.S.A.	4,340	-	4,340	4,516	-	4,516
Freightliner - U.S.A.	17,376	-	17,376	17,709	-	17,709
Freightliner - Canada	4,102	-	4,102	2,354	-	2,354
TOTAL	809,775	591,916	217,859	741,033	537,909	203,124
(Outside Parent Country)	(83,644)	-	(83,644)	(71,845)	-	(71,845)

WORLD - MOTOR VEHICLE PRODUCTION 1985-1986 (continued)

Includes Production From Plants Outside Parent Country

	1986			1985		
	Total	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles
FUJI-SUBARU - Japan	628,303	287,039	341,264	584,384	259,673	324,711
DAIHATSU - Japan	602,519	142,064	460,455	578,937	161,559	417,378
ISUZU - Japan	554,900	211,178	343,722	587,015	213,052	373,963
ROVER GROUP						
Austin Rover - U.K.	408,187	389,968	18,219	475,920	450,892	25,028
Range Rover - U.K.	53,807	14,486	39,321	64,137	14,212	49,925
Leyland Vehicles - U.K.	10,996	-	10,996	15,491	-	15,491
Santana Land-Rover - Spain	26,706	-	26,706	21,512	-	21,512
TOTAL	499,696	404,454	95,242	577,060	465,104	111,956
(Outside Parent Country)	(26,706)	-	(26,706)	(21,512)	-	(21,512)
VOLVO						
Volvo - Sweden	331,978	294,854	37,124	323,648	288,935	34,713
Volvo - The Netherlands	119,301	118,976	325	108,328	108,083	245
Volvo - Brazil	4,060	-	4,060	3,559	-	3,559
Volvo - Canada	10,388	10,388	-	10,078	10,078	-
Volvo - U.K.	26	-	26	26	-	26
Volvo - U.S.A.	11,128	-	11,128	11,320	-	11,320
TOTAL	476,881	424,218	52,663	456,959	407,096	49,863
(Outside Parent Country)	(144,903)	(129,364)	(15,539)	(133,311)	(118,161)	(15,150)
B.M.W. - Germany	432,285	432,285	-	431,085	431,085	-
HYUNDAI - South Korea	428,934	408,177	20,757	240,755	225,970	14,785
AMERICAN MOTORS						
A.M.C. - U.S.A.	242,791	49,503	193,288	346,196	109,919	236,277
A.M.C. - Canada	32,140	4,444	27,696	11,316	11,316	-
TOTAL	274,931	53,947	220,984	357,512	121,235	236,277
(Outside Parent Country)	(32,140)	(4,444)	(27,696)	(11,316)	(11,316)	-
MOSKVITCH - U.S.S.R.	205,000	205,000	-	200,000	200,000	-
POLSKI-FIAT - Poland	200,140	200,140	-	259,245	259,245	-
ZASTAVA - Yugoslavia	185,102	175,462	9,640	166,618	156,661	9,957

WORLD - MOTOR VEHICLE PRODUCTION 1985-1986 (continued)

Includes Production From Plants Outside Parent Country

	1986			1985		
	Total	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles
SKODA - Czechoslovakia	178,077	178,077	-	175,000	175,000	-
ALFA ROMEO- Italy	171,529	168,074	3,455	160,563	157,625	2,938
SAAB-SCANIA						
Saab - Sweden	126,401	126,401	-	111,813	111,813	-
Scania - Sweden	28,773	-	28,773	25,611	-	25,611
Scania - Argentina	945	-	945	865	-	865
Scania - Brazil	5,394	-	5,394	4,373	-	4,373
TOTAL	161,513	126,401	35,112	142,662	111,813	30,849
(Outside Parent Country)	(6,339)	-	(6,339)	(5,238)	-	(5,238)
ZAZ ZAPOROJETZ - U.S.S.R.	150,000	150,000	-	152,000	152,000	-
TRABANT - E. Germany	142,000	113,600	28,400	141,795	114,000	27,795
GAZ VOLGA - U.S.S.R.	130,000	130,000	-	127,000	127,000	-
KIA - Korea	104,007	26	103,981	84,931	-	84,931
WARTBURG - E. Germany	85,000	61,000	24,000	84,000	62,000	22,000
NAVISTAR INTERNATIONAL CORP.						
N.I.C. - U.S.A.	73,061	-	73,061	71,925	-	71,925
N.I.C.- Canada	9,480	-	9,480	10,702	-	10,702
TOTAL	82,541	-	82,541	82,627	-	82,627
(Outside Parent Country)	(9,480)	-	(9,480)	(10,702)	-	(10,702)
SEVEL - Argentina	59,313	51,516	7,797	41,831	38,657	3,174
DAEWOO - South Korea	55,826	47,082	8,744	44,935	36,805	8,130
HINO - Japan	55,114	-	55,114	69,063	-	69,063
PORSCHE - W. Germany	52,939	52,939	-	54,458	54,458	-
I.M.V. - Yugoslavia	43,296	42,033	1,263	42,838	41,787	1,051
TOTAL 40 MANUFACTURERS	43,991,986	32,408,679	11,583,307	43,574,969	31,872,629	11,702,340
OTHERS	1,241,435	353,659	887,776	1,236,410	420,099	816,311
TOTAL WORLD	45,233,421	32,762,338	12,471,083	44,811,379	32,292,728	12,518,651

Data compiled by MVMA from various overseas sources. Information was obtained from published reports issued by various vehicle associations outside the U.S. and from a number of other sources considered reliable. Therefore, and because of the numerous complex factors involved in determining vehicle ranking worldwide, MVMA does not assume responsibility for the above classification.

WORLD - MOTOR VEHICLE PRODUCTION 1985-1986

Manufacturers Ranked According to Domestic Production

Rank	1986 Total	1986 Passenger Cars	1986 Commercial Vehicles	1985 Total	1985 Passenger Cars	1985 Commercial Vehicles
1. General Motors - U.S.A.	5,827,983	4,316,143	1,511,840	6,425,505	4,887,079	1,538,426
2. Toyota - Japan	3,660,167	2,684,024	976,143	3,665,622	2,569,284	1,096,338
3. Ford Motor - U.S.A.	3,160,516	1,764,235	1,396,281	2,853,577	1,636,150	1,217,427
4. Nissan - Japan	2,275,698	1,769,484	506,214	2,536,439	1,864,701	671,738
5. Volkswagen-Audi-Germany	1,862,174	1,774,364	87,810	1,815,884	1,734,853	81,031
6. VAZ-U.S.S.R.	1,675,000	800,000	875,000	1,653,000	783,000	870,000
7. Peugeot-Citroen-France	1,619,277	1,467,903	151,374	1,478,958	1,309,479	169,479
8. Fiat Group-Italy	1,594,327	1,462,776	131,551	1,346,389	1,203,030	143,359
9. Renault-France	1,574,964	1,305,191	269,773	1,536,903	1,322,887	214,016
10 Chrysler-U.S.A.	1,449,884	1,297,580	152,304	1,479,998	1,266,068	213,930
11. Honda-Japan	1,236,398	1,025,403	210,995	1,120,311	956,410	163,901
12. Mazda-Japan	1,195,625	811,371	384,254	1,193,692	815,074	378,618
13. Mitsubishi-Japan	1,177,975	578,642	599,333	1,152,777	570,865	581,912
14. Suzuki-Japan	872,411	300,604	571,807	781,901	236,198	545,703
15. Daimler-Benz - W. Germany	726,131	591,916	134,215	669,188	537,909	131,279
16. Fuji-Subaru-Japan	628,303	287,039	341,264	584,384	259,673	324,711
17. Daihatsu-Japan	602,519	142,064	460,455	578,937	161,559	417,378
18. Isuzu-Japan	554,900	211,178	343,722	587,015	213,052	373,363
19. Rover Group-U.K.	472,990	404,454	68,536	555,548	465,104	90,444
20. B.M.W.-W. Germany	432,285	432,285	-	431,085	431,085	-
21. Hyundai-S. Korea	428,934	408,177	20,757	240,755	225,970	14,785
22. Volvo-Sweden	331,978	294,854	37,124	323,648	288,935	34,713
23. American Motors-U.S.A.	242,791	49,503	193,288	346,196	109,919	236,277
24. Moskvitch-U.S.S.R.	205,000	205,000	-	200,000	200,000	-
25. Polski-Fiat-Poland	200,140	200,140	-	259,245	259,245	-
26. Zastava-Yugoslavia	185,102	175,462	9,640	166,618	156,661	9,957
27. Skoda-Czechoslovakia	178,077	178,077	-	175,000	175,000	-
28. Alfa Romeo-Italy	171,529	168,074	3,455	160,563	157,625	2,938
29. Saab-Scania-Sweden	155,174	126,401	28,773	137,424	111,813	25,611
30. ZAZ Zaporojetz-U.S.S.R.	150,000	150,000	-	152,000	152,000	-
31. Trabant-E. Germany	142,000	113,600	28,400	141,795	114,000	27,795
32. G.A.Z. Volga-U.S.S.R.	130,000	130,000	-	127,000	127,000	-
33. Kia-S. Korea	104,007	26	103,981	84,931	-	84,931
34. Wartburg E. Germany	85,000	61,000	24,000	84,000	62,000	22,000
35. Navistar-U.S.A.	73,061	-	73,061	71,925	-	71,925
36. Sevel-Argentina	59,313	51,516	7,797	41,831	38,657	3,174
37. Daewoo-S. Korea	55,826	47,082	8,744	44,935	36,805	8,130
38. Hino-Japan	55,114	-	55,114	69,063	-	69,063
39. Porsche-W. Germany	52,939	52,939	-	54,458	54,458	-
40. I.M.V.-Yugoslavia	43,296	42,033	1,263	42,838	41,787	1,051

Data compiled by MVMA from various overseas sources. Information was obtained from published reports issued by various vehicle associations outside the U.S. and from a number of other sources considered reliable. Therefore, and because of the numerous complex factors involved in determining vehicle ranking worldwide, MVMA does not assume responsibility for the above classification.

WORLD - MOTOR VEHICLE PRODUCTION 1950-1986

Total Production United States and Canada Compared to World Total

	U.S.	Canada	U.S. & Canada	World	% of World Total Production U.S. & Canada	
1950.....	8,005,859	390,836	8,396,695	10,577,426	75.69	79.38
1951.....	6,757,014	415,420	7,172,434	9,352,635	72.25	76.69
1952.....	5,561,796	434,102	5,995,898	8,324,023	66.82	72.03
1953.....	7,349,123	486,049	7,835,172	10,436,544	70.42	75.07
1954.....	6,536,729	352,109	6,888,838	10,438,996	63.16	66.57
1955.....	9,204,049	452,114	9,656,163	13,628,103	67.54	70.85
1956.....	6,918,758	471,350	7,390,108	11,675,203	59.26	63.30
1957.....	7,220,431	413,577	7,634,008	12,399,816	58.23	61.57
1958.....	5,121,269	356,418	5,477,687	11,289,036	45.36	48.52
1959.....	6,723,588	367,939	7,091,527	13,916,125	48.32	50.96
1960.....	7,905,119	397,739	8,302,858	16,488,340	47.94	50.36
1961.....	6,652,938	386,923	7,039,861	15,228,245	43.69	46.23
1962.....	8,197,311	505,187	8,702,498	17,999,263	45.54	48.36
1963.....	9,108,776	631,356	9,740,132	20,373,248	44.71	47.81
1964.....	9,307,860	670,990	9,978,850	21,727,002	42.84	45.93
1965.....	11,137,830	846,609	11,984,439	24,266,799	45.90	49.39
1966.....	10,396,298	872,214	11,268,512	24,851,947	41.83	45.34
1967.....	9,023,736	919,508	9,943,244	24,022,706	37.56	41.39
1968.....	10,820,410	1,150,218	11,970,628	28,356,002	38.16	42.22
1969.....	10,205,911	1,326,478	11,532,389	29,809,527	34.24	38.69
1970.....	8,283,949	1,159,504	9,443,453	29,403,479	28.17	32.12
1971.....	10,671,654	1,346,765	12,018,419	33,423,579	31.93	35.96
1972.....	11,310,708	1,430,084	12,740,792	35,577,783	31.79	35.81
1973.....	12,681,513	1,574,820	14,256,333	38,917,733	32.59	36.63
1974.....	10,071,042	1,524,874	11,595,916	34,732,826	29.00	33.39
1975.....	8,986,513	1,424,006	10,410,519	32,998,363	27.23	31.54
1976.....	11,497,596	1,640,112	13,137,708	38,341,012	29.99	34.27
1977.....	12,702,782	1,775,445	14,478,227	40,946,772	31.02	35.36
1978.....	12,899,202	1,818,492	14,717,694	42,299,436	30.49	34.79
1979.....	11,479,993	1,631,676	13,111,669	41,518,599	27.65	31.58
1980.....	8,009,841	1,374,329	9,384,170	38,513,635	20.80	24.37
1981.....	7,942,916	1,322,780	9,265,696	37,230,055	21.34	24.89
1982.....	6,985,595	1,276,452	8,262,047	36,112,594	19.34	22.88
1983.....	9,205,375	1,524,413	10,729,788	39,755,231	23.16	26.99
1984.....	10,939,048	1,829,283	12,768,331	42,057,686	26.00	30.56
1985.....	11,652,743	1,933,381	13,586,124	44,811,379	26.01	30.32
1986.....	11,334,775	1,854,125	13,188,900	45,233,421	25.06	29.16

SOURCES: U.S. : MOTOR VEHICLE MANUFACTURERS OF THE U.S., INC.
CANADA : STATISTICS CANADA
WORLD : VARIOUS OVERSEAS SOURCES

WORLD - TRUCK PRODUCTION 1972-1986

Medium and Heavy Trucks - Selected Countries

(Over 6 Ton Gross Vehicle Weight)*

	France	Germany West	Italy	Spain	Sweden	United Kingdom	Japan	U.S.A.	Brazil	Mexico
1972.....	39,724	96,201	31,326	16,665	30,296	106,462	-	368,125	36,134	20,366
1973.....	41,225	105,983	43,791	22,669	33,648	113,259	-	402,069	46,284	24,563
1974.....	46,292	112,629	52,603	26,252	37,672	110,049	-	411,441	54,945	30,179
1975.....	45,845	136,714	39,345	20,205	42,678	124,504	195,130	271,790	57,185	37,925
1976.....	49,121	139,341	33,723	17,581	43,465	107,551	207,071	285,490	34,225	24,308
1977.....	45,514	136,423	39,984	18,984	44,858	107,792	227,192	340,007	74,060	16,675
1978.....	43,059	125,714	28,055	15,606	44,006	102,809	253,899	373,853	65,198	24,046
1979.....	44,131	135,252	24,363	14,935	50,269	05,832	246,893	376,969	67,282	34,229
1980.....	50,788	153,037	28,570	14,407	55,105	63,810	241,074	240,714	76,979	46,739
1981.....	41,473	157,552	39,726	11,329	49,132	51,819	222,115	227,899	59,688	82,950
1982.....	38,774	150,904	26,634	15,725	48,376	59,772	202,652	158,428	38,053	24,683
1983.....	35,414	111,462	29,728	11,535	46,981	50,079	229,154	167,569	27,756	10,865
1984.....	34,419	100,510	27,978	11,832	53,722	48,004	233,960	271,982	36,665	15,772
1985.....	28,967	101,262	34,253	11,894	54,186	52,473	232,587	257,919	42,903	20,734
1986.....	30,259	104,520	29,009	10,557	59,350	38,444	170,782	227,717	57,656	5,947

* or over 13,200 lbs. G.V.W.

VARIOUS OVERSEAS SOURCES

WORLD - COMMERICAL VEHICLE PRODUCTION 1985

Medium-Duty and Heavy-Duty Production by Manufacturer

	11,000–33,000 lbs. G.V.W.	Over 33,001 lbs. G.V.W.			
	*5 to 15 tons	15 tons & over	Truck Tractor	Buses	Total
G.M.					
U.S.A.	54,178	13,779	–	1,243	69,200
U.K.	12,911	83	424	838	14,256
Mexico	3,490	–	–	–	3,490
Brazil	5,499	99	–	–	5,598
Japan (Isuzu)	80,185	20,703	–	2,426	102,314
Total	156,263	34,664	424	4,507	195,858
MERCEDES-BENZ					
Germany	42,458	20,547	11,875	5,345	80,225
Spain (Mevosa)	709	–	70	2,093	2,872
U.S.A.	4,516	–	–	–	4,516
U.S.A. (Freightliner)	–	20,167	–	–	20,167
Argentina	–	1,741	–	1,603	3,344
Brazil	18,516	7,559	–	6,937	33,012
Mexico	–	1,102	606	–	1,708
Total	66,199	51,116	12,551	15,978	145,844
FORD					
U.S.A.	70,073	18,440	–	–	88,513
Argentina	3,484	–	–	–	3,484
Brazil	13,292	195	–	33	13,520
Mexico	4,332	–	–	–	4,332
U.K.	14,403	2,068	675	338	17,484
Total	105,594	20,703	675	371	127,343
TOYOTA-HINO (Japan)	61,863	19,176	–	6,088	87,127
MITSUBISHI (Japan)	55,311	23,764	–	6,185	85,260
INTERNATIONAL (U.S.A.)	50,401	30,931	–	–	81,332
RENAULT					
France	15,625	6,985	7,879	2,831	33,320
U.K.	3,135	36	381	–	3,552
Spain	–	1,455	1,140	168	2,763
U.S.A. (Mack)	–	28,428	–	–	28,428
Total	18,760	36,904	9,400	2,999	68,063
IVECO					
Italy	23,618	14,230	6,070	6,210	48,870
Germany	4,099	5,086	–	140	10,581
Argentina	–	779	–	27	806
Brazil	32	80	–	–	112
Total	27,747	20,175	6,070	6,377	60,369
TATA ENGINEERING					
India	37,140	615	–	11,983	49,738

	11,000–33,000 lbs. G.V.W.	Over 33,001 lbs. G.V.W.			
	5 to 15 tons	15 tons & over	Truck Tractor	Buses	Total
VOLVO					
Sweden	4,044	27,413	–	3,256	34,713
U.S.A. (Volvo-White)	–	11,208	–	112	11,320
Brazil	–	3,052	–	507	3,559
Total	4,044	41,673	–	3,875	49,592
NISSAN DIESEL					
Japan	16,576	17,495	–	2,280	36,351
Spain (Motor Iberica)	2,148	–	–	61	2,209
Total	18,724	17,495	–	2,341	38,560
LEYLAND					
U.K.	7,975	3,384	2,334	1,798	15,491
India (Leyland Ashok)	6,655	129	–	9,154	15,938
Total	14,630	3,513	2,334	10,952	31,429
SCANIA					
Sweden	–	22,729	–	2,882	25,611
Brazil	–	3,465	–	908	4,373
Total	–	26,194	–	3,790	29,984
PACCAR					
U.S. (Kenworth)	–	12,850	–	–	12,850
U.S. (Peterbilt)	–	11,322	–	–	11,322
Mexico (Kenworth)	–	1,129	–	–	1,129
U.K. (Foden)	–	249	223	–	472
Total	–	25,550	223	–	25,773
MAN (Germany)	2,664	8,595	4,570	2,566	18,395
VOLKSWAGEN					
Germany	2,576	–	–	–	2,576
Brazil	11,753	234	–	–	11,987
Total	14,329	234	–	–	14,563
DAF (Holland)	6,896	–	4,334	734	11,966
DIESEL NACIONAL					
Mexico	6,507	–	1,610	790	8,907
SEDDON ATKINSON					
U.K.	–	828	839	–	1,667
Spain (Enasa-Pegaso)	1,053	2,336	2,153	1,247	6,789
Total	1,053	3,164	2,992	1,247	8,456
WESTERN STAR (Canada)	–	2,305	–	–	2,305
E.R.F. (U.K.)	174	277	1,278	221	1,950
CHRYSLER (Mexico)	3,208	–	–	–	3,208
TOTAL	651,509	367,048	46,461	81,004	1,146,022

NOTE: Truck tractors shown when identified, otherwise included with 15 tons & over.
U.S.A. data includes production of Canadian Subsidiaries.

* For certain countries weight classifications differ: e.g. U.K.; 6-16, 26 t., U.S.A.; 4.6-15 t., Spain; 3.5-9 t.

VARIOUS OVERSEAS SOURCES

WORLD - DIESEL CAR PRODUCTION 1970-1986

Diesel Passenger Car - Selected Countries

	Citroen	Peugeot	Renault	Talbot	Total Diesel	Total Gas + Diesel	% Diesel
FRANCE							
1970.....	-	38,788	-	-	38,788	2,245,397	1.7
1971.....	-	48,891	-	-	48,891	2,466,300	2.0
1972.....	-	52,944	-	-	52,944	2,719,401	1.9
1973.....	-	50,879	-	-	50,879	2,866,728	1.8
1974.....	-	76,218	-	-	76,218	2,698,785	2.9
1975.....	692	84,389	-	-	85,081	2,546,154	3.3
1976.....	24,688	101,418	-	-	126,106	2,979,559	4.2
1977.....	37,150	130,283	-	-	167,433	3,092,439	5.4
1978.....	46,665	110,417	-	-	157,082	3,111,380	5.0
1979.....	53,684	134,493	3,565	-	191,742	3,220,394	6.0
1980.....	33,996	133,332	69,335	-	236,663	2,938,581	8.1
1981.....	35,094	120,892	111,658	3,113	270,757	2,611,864	10.4
1982.....	24,439	122,700	113,110	13,984	274,233	2,777,125	9.9
1983.....	52,737	108,911	118,192	9,777	289,617	2,960,823	9.8
1984.....	124,607	146,771	152,019	4,823	428,220	2,713,289	15.8
1985.....	132,298	180,382	146,056	1,397	460,133	2,632,366	17.5
1986.....	150,453	199,229	193,283	(1)	542,965	2,773,094	19.6

	Mercedes	Opel	V.W.	Audi	Ford	B.M.W.	Total Diesel	Total Gas + Diesel	% Diesel
GERMANY									
1970.....	96,155	-	-	-	-	-	96,155	3,527,864	2.7
1971.....	99,294	-	-	-	-	-	99,294	3,696,779	2.7
1972.....	114,794	6,191	-	-	-	-	120,985	3,521,540	3.4
1973.....	113,120	23,002	-	-	-	-	136,122	3,649,880	3.6
1974.....	146,701	30,143	-	-	-	-	176,844	3,839,596	4.6
1975.....	158,430	23,208	-	-	-	-	181,638	2,907,819	6.2
1976.....	157,685	33,843	7,869	-	-	-	199,397	3,546,900	5.5
1977.....	171,818	30,081	92,572	-	649	-	295,120	3,790,544	7.8
1978.....	184,523	49,618	204,210	2,975	18,462	-	466,788	3,990,176	11.7
1979.....	211,414	51,533	268,000	28,795	9,912	-	540,859	3,932,556	13.3
1980.....	216,503	32,742	214,199	26,773	5,344	-	468,788	3,520,934	12.8
1981.....	200,194	45,986	412,057	64,093	7,472	-	673,709	3,577,807	18.8
1982.....	212,915	117,529	387,833	63,633	8,911	100	727,188	3,761,436	19.3
1983.....	152,974	93,456	281,841	42,694	5,064	16,197	533,335	3,877,641	13.8
1984.....	174,819	86,771	273,364	36,800	55,178	15,407	642,338	3,790,164	16.9
1985.....	187,589	128,099	367,685	45,652	76,878	33,520	839,423	4,166,686	20.2
1986.....	216,265	128,203	415,328	33,662	89,481	51,596	934,535	4,310,828	21.7

	Austin-Rover	Ford	Vauxhall	Total Diesel	Total Gas + Diesel	% Diesel
UNITED KINGDOM						
1984.....	1,806	8,612	-	10,418	908,906	1.1
1985.....	258	20,192	6,573	27,023	1,047,973	2.6
1986.....	NOT	AVAILABLE		28,737	1,018,962	2.8

(1) Included with Peugeot.

WORLD - DIESEL CAR PRODUCTION 1970-1986 (continued)

Diesel Passenger Car - Selected Countries

	Daihatsu	Isuzu	Mitsubishi	Nissan	Mazda	Toyota	Total Diesel	Total Gas + Diesel	% Diesel
JAPAN									
1977							39,955	5,431,045	0.7
1978							65,011	5,975,968	1.1
1979							75,514	6,175,771	1.2
1980			NOT AVAILABLE				174,901	7,038,108	2.5
1981							199,478	6,974,131	2.9
1982							248,479	6,881,586	3.6
1983							305,325	7,151,888	4.3
1984							269,022	7,073,173	3.8
1985	27,918	29,990	33,640	100,623	27,870	114,482	334,533	7,646,816	4.4
1986			NOT AVAILABLE				384,552	7,809,809	4.9

	Alfa-Romeo	Fiat	Innocenti	Lancia	Total Diesel	Total Gas + Diesel	% Diesel
ITALY							
1976	2,930	-	-	-	2,930	1,471,308	0.2
1977	3,607	15	-	-	3,622	1,440,470	0.3
1978	35	25,498	-	-	25,533	1,508,600	1.7
1979	-	50,803	-	-	50,803	1,480,991	3.4
1980	3,851	76,513	-	-	80,364	1,445,221	5.6
1981	8,361	112,338	-	-	120,699	1,257,340	9.6
1982	7,514	161,314	-	-	168,828	1,297,351	13.0
1983	18,786	148,183	-	-	166,969	1,395,531	12.0
1984	12,620	252,805	4,271	-	269,696	1,439,283	18.8
1985	15,224	232,318	2,453	33,916	283,911	1,389,156	20.4
1986	13,883	227,778	2,036	40,064	283,761	1,652,452	17.2

	Peugeot	Renault	Seat	Citroen	Ford	Talbot	Total Diesel	Total Gas + Diesel	% Diesel
SPAIN									
1975	-	-	4,319	-	-	624	4,943	696,124	0.7
1976	-	-	4,414	-	-	3,888	8,302	753,125	1.1
1977	-	-	6,882	-	-	5,328	12,210	988,964	1.2
1978	431	-	6,203	-	-	4,550	11,184	986,116	1.1
1979	12,419	-	17,783	-	-	3,319	33,521	965,809	3.5
1980	16,331	-	21,417	-	-	3,475	41,223	1,028,813	4.0
1981	20,333	7,652	14,604	-	-	1,110	43,699	855,325	5.1
1982	15,351	17,460	31,300	-	-	40	64,151	927,500	6.9
1983	13,811	30,025	40,497	3,909	-	17,033	105,275	1,141,581	9.2
1984	12,902	47,748	26,686	39,779	39,207	14,020	180,322	1,176,893	15.3
1985	34,203	34,445	21,792	24,453	-	12,687	127,580	1,230,071	10.4
1986			NOT AVAILABLE					1,281,899	-

VARIOUS OVERSEAS SOURCES

WORLD - MOTOR VEHICLE EXPORTS 1926-1986

Total Motor Vehicles - Selected Countries (In Thousands)

	Belgium	Brazil	Canada	France	Germany	Italy	Japan	Spain	Sweden	U.K.	U.S.A.
1926.....	-	-	74.3	59.8	2.2	34.2	-	-	-	33.4	313.6
1927.....	-	-	57.4	52.0	4.1	33.3	-	-	-	36.3	393.1
1928.....	-	-	79.4	46.0	8.0	28.3	-	-	-	32.8	515.8
1929.....	-	-	101.7	49.2	7.8	23.7	-	-	-	42.2	548.2
1930.....	-	-	44.6	31.1	5.6	19.2	-	-	-	30.0	245.2
1931.....	-	-	13.8	26.3	11.5	11.9	-	-	-	24.4	135.8
1932.....	-	-	12.5	19.2	11.3	6.4	-	-	-	40.3	70.1
1933.....	-	-	20.4	25.5	13.5	7.1	-	-	-	51.9	111.5
1934.....	-	-	43.4	25.0	13.4	9.0	-	-	-	57.9	242.2
1935.....	-	-	64.3	18.9	24.9	14.4	-	-	-	68.6	271.4
1936.....	-	-	55.6	21.2	37.4	15.0	-	-	-	82.3	285.8
1937.....	-	-	65.9	25.1	69.6	25.9	-	-	-	99.2	395.2
1938.....	-	-	57.8	23.8	79.2	19.4	-	-	-	83.7	276.7
1939-45..	-	-	-	-	-	-	-	-	-	-	-
1946.....	-	-	68.1	32.8	-	3.1	-	-	-	129.4	331.1
1947.....	-	-	83.8	78.6	-	10.6	-	-	-	199.5	534.4
1948.....	-	-	48.2	73.2	6.8	14.2	-	-	-	298.3	421.4
1949.....	-	-	29.6	101.3	15.3	17.5	-	-	-	350.0	274.4
1950.....	-	-	34.3	121.8	83.5	21.9	5.5	-	3.3	541.9	251.7
1951.....	-	-	60.5	125.7	120.0	32.3	6.7	-	5.0	505.0	434.7
1952.....	-	-	79.9	106.0	136.7	26.5	0.9	-	6.1	437.1	296.5
1953.....	-	-	45.2	113.6	177.0	31.5	1.1	-	4.8	412.1	288.9
1954.....	-	-	11.0	141.2	298.1	44.1	1.0	-	8.1	480.8	358.0
1955.....	-	-	18.4	173.1	404.0	74.6	1.2	-	10.9	528.6	386.8
1956.....	-	-	19.0	194.0	484.6	87.0	2.4	-	17.1	462.1	372.4
1957.....	-	-	20.1	265.0	584.3	119.1	6.6	-	28.1	547.3	335.8
1958.....	-	-	16.4	374.2	733.4	169.3	10.2	-	41.7	596.2	268.1
1959.....	-	-	11.8	603.7	871.0	221.2	19.3	-	54.8	697.0	266.3
1960.....	-	-	20.6	581.1	982.8	203.9	38.8	-	62.2	716.1	322.5
1961.....	-	-	12.4	483.6	1,006.2	245.0	57.0	-	61.2	538.7	259.0
1962.....	-	-	15.5	552.9	1,101.9	318.1	66.7	-	70.4	694.8	232.0
1963.....	-	-	22.8	604.3	1,331.8	305.3	98.6	-	80.3	774.8	267.8
1964.....	-	-	51.9	552.2	1,499.0	331.1	150.4	-	95.5	848.0	320.2
1965.....	-	-	103.4	613.1	1,527.3	326.7	194.2	-	98.0	793.8	167.7
1966.....	-	-	297.9	787.4	1,537.4	393.6	255.7	-	121.3	722.0	256.5
1967.....	-	-	543.8	835.0	1,463.2	426.9	362.2	-	139.3	637.8	363.2
1968.....	-	-	803.0	958.0	1,919.8	587.1	612.4	-	154.1	818.6	422.6
1969.....	683.1	-	1,124.3	1,174.8	2,055.7	630.1	869.1	-	160.0	952.8	437.8
1970.....	733.5	-	928.8	1,525.4	2,103.9	671.0	1,086.8	-	209.5	862.7	379.1
1971.....	865.6	1.7	1,020.4	1,631.6	2,293.0	680.5	1,779.0	-	234.7	915.8	486.8
1972.....	866.5	13.5	1,102.4	1,769.2	2,188.1	699.8	1,965.5	-	218.2	767.4	531.0
1973.....	942.4	24.5	1,122.8	1,931.1	2,347.7	705.3	2,067.6	-	208.1	762.0	661.0
1974.....	770.4	64.7	1,063.3	1,948.6	1,880.6	733.8	2,618.1	-	193.0	725.5	815.5
1975.....	792.1	73.0	1,005.6	1,938.3	1,653.5	710.5	2,677.6	171.2	195.3	695.9	864.1
1976.....	1,018.7	80.4	1,188.1	2,085.9	2,043.2	745.3	3,709.6	198.4	175.2	683.9	880.8
1977.....	1,029.5	70.0	1,316.9	2,268.1	2,127.7	714.3	4,352.8	343.4	161.8	666.7	899.1
1978.....	1,039.9	96.2	1,326.4	2,299.4	2,073.3	714.8	4,600.7	418.9	201.6	608.4	954.6
1979.....	1,030.5	105.6	1,043.6	2,439.9	2,175.5	725.3	4,562.8	446.5	227.0	550.9	1,047.9
1980.....	883.8	157.1	938.5	2,218.9	2,084.3	591.6	5,967.0	537.2	192.9	481.0	807.2
1981.....	860.0	220.0	897.5	1,861.2	2,153.3	496.5	6,048.4	473.2	202.3	199.6	718.4
1982.....	948.6	173.4	1,104.6	1,863.5	2,397.9	526.0	5,590.5	543.0	221.1	408.6	506.7
1983.....	966.8	168.7	1,277.1	2,030.2	2,354.5	601.0	5,669.5	577.1	237.1	365.3	687.7
1984.....	870.8	196.5	1,568.7	1,886.0	2,388.7	583.6	6,109.2	738.1	270.2	295.7	772.2
1985.....	979.8	207.6	1,612.1	1,892.8	2,745.9	565.7	6,730.5	864.0	257.8	291.8	890.6
1986.....	1,042.7	183.5	1,578.4	1,994.1	2,693.7	718.4	6,604.9	813.8	273.9	245.6	881.0

COMPILED FROM VARIOUS SOURCES

New Passenger Car Import Registrations - Selected Countries

Year	FRANCE		GERMANY		UNITED KINGDOM		ITALY		SWEDEN		JAPAN		U.S.A.	
	Units	Share in %	Units	Share in %	Units	Share in %	Units	Share in %	Units	Share in %	Units	Share in %	Units	Share in %
1968.....	265,351	21.4	290,234	20.4	91,379	8.3	177,372	15.2	127,045	59.6	15,000	1.0	985,767	10.5
1969.....	331,847	24.3	376,234	20.4	100,734	10.4	246,692	20.3	131,418	58.3	17,305	0.8	1,061,617	11.3
1970.....	257,249	19.8	474,050	22.5	153,809	14.3	378,080	27.7	114,716	56.4	16,807	0.7	1,230,961	14.7
1971.....	296,344	20.2	542,849	25.2	248,310	19.3	379,287	26.4	112,465	56.8	18,502	0.7	1,465,673	15.1
1972.....	338,062	20.6	562,069	26.2	384,946	23.5	393,418	26.8	128,757	58.3	24,409	0.9	1,529,402	14.6
1973.....	362,495	20.8	526,493	25.9	455,802	27.4	387,906	26.8	128,636	57.0	31,594	1.1	1,719,913	15.2
1974.....	273,469	17.9	451,726	26.7	353,931	27.8	357,212	27.9	161,479	62.1	39,454	1.7	1,369,148	15.7
1975.....	301,491	20.3	524,655	24.9	396,767	33.2	330,324	31.4	183,100	64.2	42,985	1.6	1,500,928	18.2
1976.....	425,795	22.9	500,407	21.6	532,750	41.4	440,916	37.1	206,726	66.1	41,224	1.7	1,446,637	14.8
1977.....	422,519	22.2	539,834	21.1	600,578	45.3	442,756	36.3	166,706	69.1	41,566	1.7	1,967,759	18.3
1978.....	405,932	20.9	584,515	21.9	785,069	49.2	450,000	37.1	134,787	67.1	49,934	1.8	1,946,094	17.8
1979.....	428,708	21.7	607,541	23.2	965,910	56.3	534,411	38.3	141,573	65.8	60,161	1.2	2,351,053	22.6
1980.....	428,516	22.9	628,682	26.3	858,319	56.7	617,500	41.5	126,754	65.8	44,871	1.5	2,469,180	28.2
1981.....	514,974	28.1	589,873	25.3	826,533	55.7	711,830	40.9	122,337	64.9	38,110	1.3	2,431,680	28.8
1982.....	629,482	30.6	520,224	24.1	897,494	57.7	685,356	40.7	141,357	64.7	35,515	1.2	2,295,767	29.6
1983.....	658,897	32.7	591,605	24.4	1,019,749	56.9	579,616	36.6	136,338	62.8	35,285	1.1	2,457,357	27.5
1984.....	630,309	35.9	638,991	26.7	1,006,468	57.5	603,303	36.9	150,353	66.1	41,982	1.4	2,523,974	24.9
1985.....	646,226	36.6	647,978	27.2	1,064,391	58.1	698,813	40.0	175,788	66.8	50,172	1.6	3,011,132	27.6
1986.....	695,612	36.4	840,555	29.7	1,053,603	56.0	701,582	38.4	185,941	68.8	68,357	2.2	3,444,190	30.9

COMPILED FROM VARIOUS OVERSEAS SOURCES

WORLD IMPORT

WORLD - CAR IMPORTS 1978-1987

Passenger Car Import Penetration - Selected Countries (In Percentages)

	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	YEAR
GERMANY [1]													
1978.....	20.0	20.5	21.8	25.1	22.4	20.9	20.7	29.2	19.8	21.5	21.9	20.2	21.9
1979.....	20.0	22.4	23.7	23.0	23.8	24.1	23.1	29.9	22.2	21.7	21.1	23.9	23.2
1980.....	22.3	25.2	26.0	25.4	25.8	25.1	28.3	32.8	27.0	26.4	25.9	29.0	26.3
1981.....	25.4	27.9	24.3	27.1	24.3	25.4	25.5	31.9	23.2	24.1	22.7	23.1	25.3
1982.....	21.9	23.7	23.2	25.3	25.1	23.3	23.6	30.0	23.7	25.2	22.8	22.8	24.1
1983.....	22.6	23.9	22.6	23.7	24.1	22.2	24.8	30.8	23.8	25.8	28.3	26.5	24.4
1984.....	25.1	25.1	26.9	25.3	24.8	37.4	31.4	29.7	26.3	23.5	23.7	25.1	26.7
1985.....	27.6	26.6	28.5	27.7	27.7	26.3	25.6	31.5	26.6	26.0	27.1	26.2	27.2
1986.....	29.4	30.4	30.2	29.4	31.1	28.1	29.7	33.4	29.7	29.8	29.4	27.4	29.7
1987.....	28.7	28.6	30.3	30.8	27.7	28.1	28.9	36.1	27.9	28.3			
FRANCE													
1978.....	22.6	19.8	21.2	20.2	18.7	21.7	22.9	16.8	23.1	20.9	21.7	20.5	20.9
1979.....	20.7	19.6	20.9	20.9	22.3	21.9	25.5	23.1	23.0	21.6	22.7	24.0	21.7
1980.....	20.3	18.7	18.7	19.3	23.3	22.2	29.8	26.7	23.8	23.8	25.0	26.4	22.9
1981.....	27.8	25.3	25.6	26.7	25.2	23.4	35.5	29.9	30.7	28.9	29.8	31.0	28.1
1982.....	28.3	27.6	25.3	30.6	32.5	28.2	42.5	32.8	32.3	30.6	30.5	29.9	30.6
1983.....	36.1	32.1	32.0	31.4	31.5	27.2	40.0	33.7	32.3	31.8	32.8	33.3	32.7
1984.....	35.7	34.7	32.5	35.9	36.8	34.3	40.8	33.0	39.3	34.9	35.8	38.1	35.9
1985.....	36.4	34.7	31.9	37.4	34.7	33.9	45.1	33.9	39.7	34.8	36.2	35.8	36.6
1986.....	38.0	37.9	37.1	37.6	36.8	37.3	44.7	35.7	37.4	34.5	34.7	32.0	36.4
1987.....	36.2	35.4	34.6	36.2	37.1	37.1	41.0	35.9	36.0	33.4			
ITALY [2]													
1978.....													37.1
1979.....													38.3
1980.....													41.5
1981.....		41.0			42.7			40.8			41.2		41.4
1982.....		41.4			42.2			41.9			41.8		41.8
1983.....	41.5	37.9	39.2	35.3	35.4	37.2	37.3	42.1	34.2	35.0	32.7	30.9	36.5
1984.....	35.1	38.6	34.7	34.3	36.8	35.0	37.8	42.8	37.0	38.6	36.2	42.0	36.9
1985.....	36.6	41.0	41.3	38.0	41.2	40.1	41.4	44.0	38.4	41.6	40.7	37.6	40.0
1986.....	39.4	39.2	38.2	38.2	37.2	35.4	40.1	39.5	38.7	38.7	39.6	40.0	38.4
1987.....	38.6	39.3	39.5	41.9	38.4	36.6	41.4	44.5	38.6	38.8			
UNITED KINGDOM													
1978.....	50.0	47.6	40.8	48.9	48.2	48.3	45.2	53.8	50.7	51.7	53.3	53.3	49.3
1979.....	53.9	52.3	55.2	57.7	56.7	56.0	52.1	58.4	55.7	56.2	60.1	59.9	56.3
1980.....	59.5	57.7	55.3	58.5	56.6	58.9	59.6	63.8	53.7	50.7	46.9	44.1	56.7
1981.....	53.0	53.7	53.6	55.3	51.6	56.1	49.7	63.1	55.7	57.0	55.3	51.7	55.7
1982.....	59.8	57.0	56.4	59.4	56.2	57.9	54.3	59.7	58.7	55.1	57.0	55.7	57.7
1983.....	56.9	56.7	55.3	58.4	56.1	58.2	52.9	56.0	61.0	60.7	53.2	53.5	56.9
1984.....	55.8	58.6	56.1	53.5	56.1	55.0	57.8	60.8	59.1	60.5	55.4	60.5	57.5
1985.....	56.4	56.3	60.6	59.8	59.4	59.8	57.6	58.7	56.9	57.2	59.4	49.9	58.1
1986.....	52.9	54.6	56.0	56.9	57.5	56.0	56.3	59.1	56.4	54.5	53.0	51.5	56.0
1987.....	48.8	48.1	50.3	49.3	50.7	52.3	47.1	54.9	54.2	51.8			
U.S.A.													
1978.....	26.0	23.7	22.1	20.9	20.4	19.8	22.0	27.2	25.1	17.0	18.0	16.1	17.7
1979.....	17.7	19.7	22.5	22.7	24.3	22.6	22.3	23.0	22.3	18.9	21.7	23.4	21.9
1980.....	27.0	27.1	25.1	27.2	28.4	27.2	29.8	29.0	27.6	21.7	24.1	27.4	26.7
1981.....	27.4	28.8	25.3	29.0	28.6	28.4	28.6	24.8	24.5	24.2	26.2	31.6	27.3
1982.....	31.1	27.7	25.9	25.4	24.5	30.6	31.7	32.8	27.2	25.7	24.9	29.1	27.8
1983.....	30.5	29.5	26.9	24.1	24.7	26.1	27.1	28.3	23.6	22.8	24.5	25.6	26.0
1984.....	25.1	22.1	21.5	19.5	23.3	23.6	23.1	25.9	23.8	23.6	25.1	26.1	23.5
1985.....	24.8	23.1	20.7	20.2	24.3	26.9	29.5	25.6	21.5	30.8	32.4	31.4	25.7
1986.....	27.1	26.3	27.6	26.0	26.7	26.5	32.0	29.3	24.0	30.3	33.6	32.4	28.3
1987.....	31.6	28.6	26.9	26.0	29.8	30.3	33.1	32.4	32.3	34.7	34.0		

[1] Without Fiesta/Escort [Spain] and all in Genk [Belgium] built vehicles.
[2] 1984 and 1985 based upon retail sales.

V.D.A.

WORLD - CAR IMPORTS FROM JAPAN 1976-1986

Japanese Passenger Car Import Penetration - Selected Countries (In Percentages)

	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986
Australia.....	30.0	34.7	33.3	31.2	35.2	34.1	42.2	46.4	47.4	46.5	44.9
Austria.....	6.0	5.7	7.0	12.4	19.2	25.4	26.4	28.0	27.0	25.9	26.9
Belgium.....	18.0	19.3	17.9	18.0	24.7	25.0	21.5	22.5	20.1	19.8	20.8
Denmark.....	16.5	17.1	13.7	18.0	30.9	24.2	25.3	31.1	32.7	31.8	35.1
Finland.....	21.9	21.8	20.4	23.9	36.3	33.0	35.3	40.0	37.9	39.4	40.4
France.....	2.7	2.6	1.8	2.2	2.9	2.6	2.9	2.7	3.0	3.0	2.9
Germany, West.....	1.9	2.5	3.7	5.6	10.4	10.0	9.8	10.6	12.0	13.3	15.0
Greece.....	15.1	19.1	13.8	16.4	49.2	48.2	45.8	39.9	30.9	27.6	28.6
Ireland.....	12.7	19.7	23.9	26.7	30.5	29.7	26.9	30.0	27.4	33.8	43.4
Italy.....	0.01	0.1	0.1	0.1	0.1	0.1	0.1	0.2	0.2	0.2	0.5
The Netherlands...	16.8	19.8	19.0	19.6	25.7	24.4	22.4	23.5	22.0	22.3	24.4
New Zealand.....	26.5	32.9	33.5	48.4	58.4	63.4	64.3	63.2	65.2	63.2	60.2
Norway.....	28.3	25.4	20.4	24.2	39.1	37.9	36.8	36.0	33.5	34.1	35.0
Portugal.....	16.1	15.2	17.6	7.9	7.5	11.9	8.5	8.1	8.5	9.8	9.8
Spain.....	-	-	-	-	-	1.3	1.4	1.2	0.6	0.8	0.6
Sweden.....	8.2	10.4	9.7	10.0	12.1	13.7	15.2	15.2	15.0	16.1	20.9
Switzerland.....	5.8	12.1	12.6	16.0	23.2	27.2	26.7	27.4	24.5	25.5	26.7
United Kingdom....	9.4	10.6	11.0	10.8	11.9	11.0	11.0	10.7	11.1	10.9	11.2
United States.....	9.3	12.4	12.0	16.6	21.3	21.8	22.6	20.9	18.3	20.1	20.8

- Not available.

COMPILED FROM VARIOUS OVERSEAS SOURCES

WORLD - PRODUCTION, REGISTRATIONS, IMPORTS, EXPORTS 1980-1986

Passenger Cars - Selected Countries (In Thousands)

	1980	1981	1982	1983	1984	1985	1986
WORLD PRODUCTION	29,290	28,002	27,252	30,236	30,971	32,728	33,343
GERMANY							
New registrations	2,426	2,330	2,156	2,427	2,394	2,379	2,829
Import	1,013	937	824	1,056	1,091	1,066	1,295
Export	1,873	1,949	2,194	2,189	2,233	2,568	2,520
of which to Europe	1,381	1,538	1,785	1,748	1,696	1,934	1,953
of which to U.S.	335	242	257	278	366	439	446
Production	3,521	3,578	3,761	3,878	3,790	4,167	4,311
FRANCE							
New registrations	1,873	1,835	2,056	2,018	1,758	1,766	1,912
Import	675	786	992	975	898	978	1,004
Export	1,530	1,394	1,464	1,614	1,530	1,539	1,551
of which to Europe	1,203	1,038	1,095	1,100	1,066	1,159	1,323
Production	2,939	2,612	2,777	2,961	2,713	2,632	2,773
UNITED KINGDOM							
New registrations	1,516	1,487	1,557	1,794	1,751	1,834	1,885
Import	863	805	934	1,076	1,020	1,072	1,072
Export	359	310	313	274	219	240	201
of which to Europe	143	134	140	111	99	138	149
Production	959	955	888	1,045	909	1,048	1,019
ITALY							
New registrations	1,530	1,808	1,851	1,452	1,592	1,746	1,819
Import	908	865	853	639	758	846	814
Export	511	424	437	492	481	450	603
of which to Europe	385	346	383	449	433	408	541
Production	1,445	1,257	1,297	1,396	1,439	1,389	1,652
SWEDEN							
New registrations	193	189	218	217	231	263	270
Import	142	133	158	163	178	190	200
Export	189	209	233	274	301	307	344
of which to Europe	88	101	103	116	126	123	142
Production	235	258	295	345	373	401	421
SPAIN							
Export	492	433	495	613	708	762	765
Production	1,029	855	928	1,142	1,177	1,230	1,282
U.S.S.R.							
Production	1,327	1,324	1,307	1,315	1,327	1,332	1,360
JAPAN(1)							
New registrations	2,854	2,867	3,038	3,136	3,095	3,104	3,146
Import	46	32	35	37	44	52	73
Export	3,947	3,947	3,770	3,806	3,981	4,427	4,574
of which to Europe	1,003	946	896	1,037	1,037	1,086	1,320
of which to U.S.A.	1,887	1,814	1,741	1,772	1,939	2,216	2,348
Production	7,038	6,974	6,882	7,152	7,073	7,647	7,810
U.S.A.							
New registrations	8,761	8,444	7,754	8,924	10,118	10,889	11,140
Import	3,248	2,999	3,067	3,667	4,880	5,300	5,400
*Export	560	506	353	538	591	665	648
Production	6,376	6,253	5,074	6,781	7,773	8,185	7,829
BRAZIL							
New registrations	794	448	557	610	533	603	673
Export	116	157	121	133	152	161	145
Production	937	586	721	774	707	777	832

(1) Beginning 1978 data exclude "non-countable KD sets".
* Including exports to Canada.

DAIMLER-BENZ

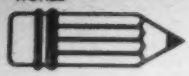
WORLD - PRODUCTION, REGISTRATIONS, IMPORTS, EXPORTS 1980-1986 (continued)

Commercial Vehicles - Selected Countries (In Thousands)

	1980	1981	1982	1983	1984	1985	1986
WORLD PRODUCTION	9,526	9,513	9,204	9,838	11,267	12,133	12,062
GERMANY							
New registrations	176	149	124	144	130	134	143
Import	45	45	36	49	48	54	64
Export	211	204	204	166	156	178	173
of which to Europe	130	102	113	119	121	150	156
Production	358	319	301	277	255	279	286
FRANCE							
New registrations	323	334	363	346	316	342	391
Import	115	116	127	132	122	170	172
Export	178	157	140	143	147	161	180
of which to Europe	88	70	70	79	83	106	135
Production	440	408	372	375	349	384	422
UNITED KINGDOM							
New registrations	272	218	231	268	269	287	291
Import	74	47	71	97	103	105	122
Export	122	90	91	92	77	52	44
of which to Europe	70	60	40	32	28	30	41
Production	389	230	269	245	225	266	229
ITALY							
New registrations	122	140	152	112	122	114	119
Import	71	75	61	49	61	66	76
Export	80	91	91	109	103	116	115
of which to Europe	64	71	79	96	90	101	109
Production	165	176	156	180	162	184	179
SWEDEN							
New registrations	20	19	19	18	20	23	25
Import	25	15	15	16	17	19	21
Export	53	49	52	46	55	47	61
of which to Europe	33	26	30	30	34	35	40
Production	63	55	54	52	59	60	66
SPAIN							
Export	46	40	48	42	33	69	80
Production	153	132	142	147	132	188	251
U.S.S.R.							
Production	872	874	866	880	885	900	930
JAPAN							
New registrations	2,161	2,260	2,223	2,247	2,341	2,453	2,562
Import	2	1	1	1	1	1	1
Export	2,020	2,102	1,820	1,863	2,129	2,304	2,032
of which to Europe	216	236	214	224	220	266	244
of which to U.S.A.	589	543	414	537	728	917	1,085
Production	4,005	4,206	3,850	3,960	4,392	4,624	4,450
U.S.A.							
New registrations	2,477	2,185	2,430	2,977	4,049	4,675	4,801
Import	343	739	699	785	1,025	1,275	1,310
*Export	203	187	127	154	191	231	250
Production	1,637	1,687	1,910	2,441	3,161	3,463	3,486
BRAZIL							
New registrations	186	132	135	119	143	160	193
Export	42	55	53	36	44	40	42
Production	224	194	139	122	158	190	224

* Including exports to Canada.

DAIMLER-BENZ



WORLD - NEW REGISTRATIONS 1928-1986

New Motor Vehicles - Selected Countries (In Thousands)

	Canada	Belgium	France	Germany	Italy	Japan	Nether-lands	Spain	Sweden	Switzer-land	U.K.	U.S.
1928.....	-	-	-	-	17.9	-	-	-	-	-	213.2	3,480.7
1929.....	-	-	222.4	-	39.1	-	-	-	24.1	-	237.4	4,407.3
1930.....	-	-	225.6	97.1	31.1	-	-	-	22.2	-	225.0	3,036.7
1931.....	-	-	188.3	68.8	18.5	-	-	-	19.5	-	205.9	2,222.0
1932.....	45.9	-	166.1	48.0	22.8	-	-	-	8.0	-	210.3	1,276.8
1933.....	45.3	-	177.2	93.6	32.0	-	-	-	8.5	-	248.5	1,739.7
1934.....	73.4	-	176.6	154.4	34.2	-	-	-	15.5	-	309.4	2,292.4
1935.....	101.5	-	162.4	213.9	29.6	-	-	-	20.5	-	363.0	3,254.6
1936.....	113.3	-	190.2	258.8	24.6	-	-	-	26.1	-	411.0	4,016.1
1937.....	144.4	-	185.0	261.8	39.7	-	-	-	34.6	-	419.0	4,102.0
1938.....	121.2	-	205.7	272.7	45.0	-	-	-	43.0	-	374.8	2,256.4
			W A R			Y E A R S						
1946.....	120.0	-	67.5	7.3	22.0	-	-	-	19.4	8.5	222.9	2,440.4
1947.....	230.3	-	62.3	6.3	27.7	-	-	-	35.5	22.8	271.6	4,046.4
1948.....	221.3	-	112.4	26.8	43.9	-	-	-	25.4	26.9	222.2	4,526.1
1949.....	286.3	-	175.5	114.5	64.5	-	-	-	22.4	27.6	268.9	5,800.3
1950.....	429.7	-	238.8	262.7	99.7	25.9	-	-	73.2	31.1	232.9	7,468.7
1951.....	385.6	-	317.9	253.0	107.4	35.7	-	-	74.0	33.3	221.6	6,064.8
1952.....	400.8	-	378.5	276.8	110.5	48.5	-	-	63.9	33.3	273.8	4,970.5
1953.....	463.7	-	378.0	320.1	139.6	63.8	-	-	89.7	39.8	396.4	6,669.3
1954.....	377.6	-	443.4	466.3	167.6	74.8	-	-	142.1	46.3	500.5	6,364.6
1955.....	455.5	97.3	541.2	599.2	193.1	72.9	-	-	141.5	56.2	658.8	8,126.9
1956.....	490.3	105.0	608.1	683.5	231.0	107.2	91.7	-	145.0	62.1	551.5	6,849.4
1957.....	468.4	105.2	639.2	720.5	222.6	161.1	83.7	-	167.5	63.3	569.3	6,840.4
1958.....	447.6	104.2	697.4	864.0	237.5	171.1	71.1	-	161.0	64.3	731.1	5,381.2
1959.....	502.1	116.9	664.4	1,011.8	284.7	238.1	97.7	-	184.1	75.1	841.0	6,983.4
1960.....	524.5	147.6	761.7	1,073.4	427.8	408.2	122.9	-	174.8	97.1	1,035.5	7,500.1
1961.....	515.1	155.0	838.0	1,213.2	553.8	742.9	148.8	-	196.7	117.3	967.5	6,773.4
1962.....	582.5	166.6	1,044.9	1,338.9	704.5	933.0	174.6	-	212.0	136.9	981.1	8,007.6
1963.....	632.6	196.7	1,191.0	1,398.3	1,038.4	1,210.5	212.6	-	247.1	139.2	1,220.0	8,800.8
1964.....	711.7	224.4	1,211.7	1,473.3	894.0	1,484.2	261.2	-	275.4	145.6	1,424.5	9,426.9
1965.....	802.5	275.0	1,202.8	1,648.7	939.6	1,675.0	336.9	-	294.7	149.1	1,356.6	10,842.8
1966.....	812.1	255.9	1,367.8	1,833.4	1,074.7	2,060.1	249.4	-	226.6	156.0	1,297.5	10,618.9
1967.....	798.8	260.3	1,382.7	1,467.5	1,240.7	2,714.8	297.0	-	194.2	162.6	1,343.3	9,875.8
1968.....	879.8	292.0	1,406.8	1,547.6	1,253.9	3,308.2	374.6	-	229.9	167.7	1,353.4	11,179.5
1969.....	909.3	334.6	1,589.0	1,986.4	1,309.0	3,835.4	390.5	-	243.9	195.2	1,233.3	11,335.3
1970.....	765.6	321.8	1,504.4	2,271.8	1,448.2	4,100.4	479.1	-	222.8	225.0	1,339.5	10,178.3
1971.....	883.9	286.1	1,695.7	2,314.5	1,513.6	4,021.1	445.8	-	215.1	251.1	1,544.2	11,823.8
1972.....	993.5	359.3	1,886.7	2,292.0	1,552.5	4,366.6	472.5	-	236.4	279.0	1,938.2	13,001.7
1973.....	1,170.2	363.6	2,016.0	2,169.0	1,533.0	4,915.4	472.8	-	242.4	256.3	1,942.5	14,380.1
1974.....	1,188.7	369.4	1,777.8	1,800.7	1,381.9	3,849.7	444.1	-	277.5	217.0	1,473.9	11,358.0
1975.....	1,104.9	362.4	1,688.7	2,215.1	1,124.2	4,308.9	486.9	-	302.0	198.3	1,390.6	10,659.0
1976.....	1,203.9	444.8	2,151.4	2,449.4	1,282.6	4,104.1	508.5	722.5	331.9	212.3	1,472.9	12,809.5
1977.....	1,286.6	453.2	2,205.4	2,699.2	1,329.3	4,194.2	551.9	767.2	261.2	245.0	1,521.5	14,335.6
1978.....	1,307.7	448.4	2,244.5	2,819.9	1,287.5	4,681.9	631.5	760.4	217.7	285.9	1,833.5	14,909.4
1979.....	1,380.1	459.4	2,291.5	2,793.7	1,509.9	5,153.8	617.4	728.7	232.2	297.2	1,991.9	13,828.9
1980.....	1,284.8	433.7	2,196.5	2,601.7	1,652.9	5,015.5	449.1	678.7	212.3	302.9	1,762.9	11,237.7
1981.....	1,173.1	380.4	2,169.3	2,478.9	1,948.5	5,127.0	431.6	596.7	207.3	313.4	1,690.9	10,629.4
1982.....	931.9	372.6	2,419.2	2,279.1	1,996.0	5,261.4	444.8	639.6	237.2	311.2	1,818.5	10,194.8
1983.....	1,054.4	367.2	2,363.9	2,570.9	1,563.1	5,382.3	497.5	665.1	235.2	292.5	2,043.0	11,900.7
1984.....	1,207.0	377.3	2,073.8	2,524.4	1,680.5	5,436.8	508.7	628.3	251.4	287.0	1,989.3	14,162.4
1985.....	1,309.8	389.8	2,108.5	2,513.1	1,759.7	5,556.8	558.3	707.0	286.0	286.0	2,087.8	15,563.8
1986.....	1,472.0	431.5	2,302.1	2,972.8	1,833.7	5,707.8	640.0	850.7	294.7	323.7	2,130.9	15,940.9

COMPILED FROM VARIOUS OVERSEAS SOURCES

New Passenger Cars - Selected Countries

	1980	1981	1982	1983	1984	1985	1986
Italy	1,530,488	1,808,476	1,851,174	1,451,512	1,572,402	1,646,106	1,724,833
France	1,873,202	1,834,826	2,056,490	2,017,617	1,757,673	1,766,328	1,911,521
Germany	2,426,187	2,330,335	2,155,537	2,426,774	2,393,939	2,379,261	2,829,438
United Kingdom	1,513,761	1,484,713	1,555,027	1,791,699	1,749,647	1,832,027	1,882,474
Belgium	399,240	350,730	344,690	338,933	352,227	359,831	395,039
The Netherlands	485,510	417,896	431,889	485,634	486,059	518,335	592,455
Luxembourg	22,440	23,008	25,796	26,482	28,597	29,235	32,960
Denmark	73,774	71,888	85,405	116,238	134,345	157,474	169,386
Ireland	91,728	104,645	73,330	61,094	55,893	59,592	58,760
Greece	41,841	54,879	91,927	75,222	85,945	109,435	96,181
Portugal	58,357	79,194	85,194	92,294	85,636	104,195	114,226
Spain	574,149	505,716	535,733	550,436	522,229	575,051	689,051
TOTAL EEC	9,090,677	9,066,306	9,292,192	9,433,935	9,224,592	9,536,870	10,496,324
Austria	227,548	198,659	201,155	256,676	215,640	242,670	262,175
Finland	103,760	105,629	128,761	120,174	127,655	138,976	144,021
Iceland	7,926	8,995	8,951	4,969	7,135	5,632	13,362
Norway	95,550	104,670	115,573	109,672	107,237	159,079	167,352
Sweden	192,588	188,522	218,428	217,123	231,121	263,033	270,070
Switzerland	280,452	291,066	290,890	273,886	267,488	265,467	300,170
TOTAL WESTERN EUROPE	9,998,501	9,963,847	10,255,950	10,416,435	10,180,868	10,611,727	11,653,474
U.S.A.	8,760,937	8,443,919	7,754,342	8,924,186	10,128,729	10,888,608	11,139,842
Canada	948,967	909,396	727,097	830,457	914,679	1,146,251	989,759
Japan	2,854,176	2,866,695	3,038,272	3,135,610	3,095,554	3,104,074	3,146,023

MOTOR VEHICLE MANUFACTURERS ASSOCIATION

WORLD - TOTAL REGISTRATIONS 1928-1986

Total Motor Vehicles - Selected Countries (In Thousands)

	Argentina	Australia	Belgium	Canada	France	Germany	Italy	Japan	Nether-lands	South Africa	Spain	Sweden	U.K.	U.S.
1928.....	333.9	-	-	1,081.4	1,115.8	476.0	-	66.8	-	-	-	127.7	1,332.8	24,688.6
1929.....	411.4	-	-	1,178.5	1,322.4	580.6	222.4	80.8	-	-	-	136.8	1,436.4	26,704.8
1930.....	435.8	-	-	1,223.1	1,544.1	662.7	245.5	89.2	-	-	-	145.3	1,536.1	26,749.9
1931.....	417.3	-	-	1,191.0	1,711.0	688.4	251.4	97.8	-	-	-	149.4	1,563.3	26,094.0
1932.....	371.9	-	-	1,104.1	1,731.9	654.4	256.7	100.9	-	-	-	146.9	1,615.9	24,391.0
1933.....	322.1	-	-	1,073.0	1,855.2	682.5	293.6	100.8	-	-	-	143.9	1,710.8	24,159.2
1934.....	338.4	-	-	1,119.2	1,938.5	781.7	316.8	114.4	-	-	-	149.8	1,843.9	25,261.7
1935.....	354.6	-	-	1,165.6	2,004.9	1,063.0	326.1	125.9	-	-	-	159.1	2,037.6	26,546.1
1936.....	370.9	-	-	1,229.3	2,095.3	1,243.1	294.4	135.7	-	-	-	173.3	2,233.3	28,506.9
1937.....	387.1	-	-	1,308.6	2,171.7	1,460.4	353.5	145.5	-	-	-	191.9	2,412.3	30,058.9
1938.....	405.7	-	-	1,382.8	2,269.0	1,673.8	373.0	151.2	-	-	-	219.2	2,588.2	29,813.7
					W A R			Y E A R S						
1946.....	420.4	-	-	1,605.3	1,700.0	340.3	288.6	130.2	-	-	-	202.7	2,489.8	34,373.0
1947.....	463.7	-	-	1,809.8	1,750.0	399.8	373.1	150.5	-	-	-	238.1	2,788.4	37,841.5
1948.....	508.7	-	-	2,001.0	1,850.0	604.2	415.3	181.6	-	-	-	262.4	2,922.1	41,085.5
1949.....	523.9	-	-	2,250.6	1,950.0	835.5	486.2	206.1	-	-	-	281.0	3,181.6	44,690.3
1950.....	557.5	-	-	2,556.6	2,150.0	1,053.3	577.1	225.5	-	-	-	345.0	3,366.9	49,161.7
1951.....	574.3	-	-	2,829.2	2,288.7	1,347.2	675.2	264.2	-	-	-	410.4	3,531.2	51,912.8
1952.....	587.0	-	-	3,113.7	2,583.1	1,639.4	782.0	322.9	-	-	-	465.8	3,690.4	53,282.4
1953.....	583.9	-	-	3,390.5	2,970.0	1,941.6	913.9	379.7	-	-	-	542.3	3,966.7	56,217.4
1954.....	564.1	-	-	3,608.9	3,308.0	2,258.6	997.7	434.6	-	-	235.3	652.3	4,345.0	58,505.4
1955.....	801.7	-	-	3,912.4	3,700.0	2,584.6	1,196.4	471.3	-	-	217.6	754.9	4,853.9	62,688.8
1956.....	624.1	-	-	4,229.9	4,200.0	3,023.1	1,382.9	553.9	-	-	266.1	855.1	5,288.5	65,148.3
1957.....	671.0	-	-	4,462.2	4,750.0	3,499.6	1,595.9	682.2	-	-	307.8	987.0	5,632.2	67,124.9
1958.....	717.3	-	-	4,689.9	5,230.0	4,108.2	1,769.1	817.3	-	1,108.7	326.4	1,097.8	6,052.9	68,296.6
1959.....	788.5	-	-	4,983.5	5,745.0	4,763.2	2,087.8	1,009.1	-	1,147.0	378.8	1,215.9	6,539.8	71,354.4
1960.....	865.5	-	-	5,160.5	6,340.0	5,642.0	2,431.2	1,353.5	-	1,198.3	430.7	1,324.0	7,184.6	73,857.8
1961.....	972.8	-	-	5,404.9	6,993.3	6,625.6	2,952.8	1,963.6	-	1,258.1	546.2	1,438.9	7,703.8	75,961.4
1962.....	1,100.0	-	-	5,646.6	7,850.0	7,663.7	3,580.2	2,729.3	-	1,089.9	660.4	1,561.8	8,318.1	79,150.3
1963.....	1,216.1	-	-	5,933.1	8,800.0	8,689.1	4,521.6	3,762.4	-	1,181.0	796.0	1,696.7	9,222.8	82,696.7
1964.....	1,378.2	-	-	6,224.7	9,786.0	9,668.0	5,319.3	4,988.5	-	1,311.0	967.4	1,809.5	10,161.3	86,313.3
1965.....	1,487.9	3,736.7	-	6,511.1	10,627.6	10,739.4	6,137.0	6,300.0	1,514.7	1,408.0	1,184.5	1,934.5	10,880.0	90,357.7
1966.....	1,651.8	3,905.5	1,769.4	6,798.2	11,545.7	11,699.5	7,056.0	7,921.4	1,764.0	1,441.0	1,513.0	2,033.3	11,460.0	93,949.9
1967.....	1,799.8	4,088.5	N.A.	7,178.4	12,230.0	12,352.3	8,041.7	10,029.0	1,969.0	1,561.0	1,904.4	2,126.1	12,319.0	96,905.9
1968.....	1,978.9	4,301.8	2,089.6	7,539.2	13,000.0	13,142.8	9,077.1	12,462.3	2,236.0	1,775.0	2,253.5	2,222.6	12,792.7	100,898.1
1969.....	2,153.3	4,549.8	2,202.5	7,894.8	13,770.0	14,330.1	10,043.1	15,126.7	2,510.0	1,870.0	2,681.8	2,349.8	13,218.9	105,096.4
1970.....	2,269.4	4,783.0	2,350.7	8,083.4	14,394.8	15,604.9	11,120.4	17,581.8	2,777.0	2,115.0	3,118.7	2,446.5	13,571.2	108,418.2
1971.....	2,486.4	5,039.9	2,450.5	8,523.8	15,150.5	16,758.5	12,287.6	19,857.9	3,028.0	2,175.0	3,584.7	2,513.1	14,132.5	112,986.3
1972.....	2,738.8	5,298.1	2,575.2	9,089.3	15,975.0	17,640.6	13,516.1	22,408.5	3,234.0	2,200.7	4,107.2	2,618.0	14,821.8	118,796.7
1973.....	2,749.1	5,812.4	2,698.1	9,709.4	16,800.0	18,383.5	14,508.3	24,999.3	3,418.0	2,395.0	4,727.6	2,666.8	15,695.1	125,653.9
1974.....	3,064.9	6,174.6	2,819.0	10,499.8	17,434.0	18,704.4	15,449.5	26,781.3	3,558.0	2,435.3	5,297.4	2,809.2	15,863.2	129,933.6
1975.....	3,276.4	6,347.1	2,935.9	11,028.1	17,932.0	19,498.5	16,252.6	28,090.6	3,741.0	2,733.8	5,846.9	2,931.0	15,994.8	132,948.7
1976.....	3,502.4	6,501.7	3,063.1	11,333.1	18,660.0	20,549.2	17,173.9	30,069.3	3,970.0	2,944.1	6,142.9	3,059.7	16,291.7	138,542.9
1977.....	3,687.7	6,661.8	3,201.4	12,048.6	19,445.5	21,789.8	17,748.5	32,008.0	4,188.0	3,063.3	7,102.7	3,039.1	N.A.	142,092.8
1978.....	3,897.1	6,926.6	3,306.2	12,515.8	20,258.5	23,079.3	17,420.1	34,120.7	4,393.0	3,162.4	7,762.0	3,041.6	16,279.2	148,414.8
1979.....	4,022.1	7,113.0	3,421.1	12,892.3	21,049.5	24,161.8	18,360.4	36,231.0	4,673.0	3,258.2	8,361.4	3,058.8	16,868.9	151,889.3
1980.....	4,328.9	7,441.6	3,513.2	13,210.8	21,720.5	24,852.7	19,115.0	37,856.2	4,886.0	3,400.0	8,937.4	3,077.3	17,357.7	155,798.2
1981.....	4,811.8	7,564.7	3,546.1	13,391.6	22,350.0	25,327.1	20,150.7	39,621.0	4,980.0	3,465.8	9,383.4	3,092.6	17,522.3	158,286.4
1982.....	4,873.3	7,955.2	3,571.0	13,823.8	23,109.5	25,683.7	21,257.8	41,336.4	5,018.0	3,651.5	9,859.5	3,142.7	17,930.8	159,543.2
1983.....	5,000.3	8,172.3	3,606.7	14,094.5	23,682.5	26,362.6	22,152.7	42,931.6	5,118.0	3,780.6	10,318.1	3,222.0	18,308.6	163,749.3
1984.....	5,157.5	8,832.8	3,647.8	13,879.7	23,921.0	27,070.9	22,680.6	44,523.6	5,224.0	4,031.9	10,397.7	3,304.6	18,908.8	166,248.8
1985.....	5,294.6	8,974.3	3,698.8	14,266.6	24,090.5	27,821.9	23,324.0	46,157.3	5,330.0	4,172.3	10,884.0	3,382.6	19,303.0	171,653.7
1986.....	5,368.0	8,959.7	3,743.3	14,275.0	24,403.0	28,975.3	23,856.0	47,972.3	5,414.0	4,319.7	11,406.0	3,497.3	19,916.9	176,191.3

WORLD - TOTAL U.S. REGISTRATIONS 1930-1985

Total United States Motor Vehicle Registrations

	PASSENGER CARS			TRUCKS AND BUSES		
	World Total	U.S. Total	U.S. %	World Total	U.S. Total	U.S. %
1930.....	29,936,035	23,120,897	77.2	5,979,359	3,715,100	62.1
1931.....	29,215,439	22,396,253	76.7	6,122,804	3,697,715	60.4
1932.....	27,852,366	20,901,401	75.0	5,968,594	3,489,599	58.5
1933.....	27,731,090	20,657,257	74.5	5,931,341	3,501,946	59.0
1934.....	28,994,832	21,544,727	74.3	6,383,598	3,716,983	58.2
1935.....	30,649,556	22,567,827	73.6	6,861,061	3,978,299	58.0
1936.....	33,168,383	24,182,662	72.9	7,733,125	4,324,229	55.9
1937.....	34,895,504	25,467,229	73.0	8,536,898	4,591,663	53.8
1938.....	35,413,754	25,250,477	71.3	8,734,213	4,563,241	52.2
1939.....	36,591,709	26,226,371	71.7	9,225,542	4,783,556	51.9
1940.....	37,188,928	27,465,826	73.9	8,959,476	4,987,407	55.7
1941-1945	W O R L D		W A R	II		
1946.....	35,286,271	28,217,028	80.0	10,476,505	6,155,974	58.8
1947.....	39,547,035	30,849,353	78.0	13,521,013	6,992,145	66.7
1948.....	42,812,336	33,355,250	77.9	15,017,578	7,730,281	51.5
1949.....	47,605,945	36,457,943	76.6	15,997,250	8,232,353	51.5
1950.....	53,050,697	40,339,077	76.0	17,348,885	8,822,614	50.9
1951.....	56,007,121	42,688,309	76.2	17,976,144	9,224,446	51.3
1952.....	58,359,912	43,823,097	75.1	19,591,854	9,439,321	48.2
1953.....	62,470,082	46,429,270	74.3	20,491,207	9,788,173	47.8
1954.....	66,612,882	48,468,418	72.8	21,742,095	10,036,943	46.2
1955.....	73,036,095	52,144,739	71.4	22,860,264	10,544,053	46.1
1956.....	78,311,927	54,210,901	69.2	24,278,346	10,937,346	45.0
1957.....	82,675,331	55,917,897	67.6	25,628,879	11,207,007	43.7
1958.....	86,159,439	56,890,558	66.0	25,721,650	11,406,036	44.3
1959.....	92,417,425	59,453,984	64.3	27,119,026	11,900,436	43.9
1960.....	98,305,000	61,671,390	62.7	28,582,497	12,186,378	42.6
1961.....	104,866,047	63,420,580	60.5	30,203,966	12,540,857	41.5
1962.....	113,319,108	66,085,289	58.3	32,979,521	13,065,047	39.6
1963.....	120,813,965	69,038,443	57.1	34,188,179	13,658,289	40.0
1964.....	130,142,034	71,994,795	55.3	35,959,954	14,318,467	39.8
1965.....	139,776,281	75,257,588	53.8	38,118,064	15,100,079	39.6
1966.....	148,381,109	78,124,688	52.7	41,681,848	15,825,164	38.0
1967.....	158,259,971	80,398,967	50.8	44,636,958	16,506,909	37.0
1968.....	169,905,943	83,604,514	49.2	46,561,488	17,293,560	37.1
1969.....	181,207,779	86,857,794	47.9	50,820,983	18,238,575	35.9
1970.....	193,479,410	89,243,557	46.1	52,899,026	19,174,640	36.2
1971.....	206,873,546	92,718,395	44.8	55,288,810	20,267,947	36.7
1972.....	220,274,168	97,082,060	44.1	59,246,278	21,714,611	36.7
1973.....	236,220,508	101,985,442	43.2	61,968,239	23,668,492	38.2
1974.....	248,567,095	104,856,341	42.2	65,757,937	25,077,215	38.1
1975.....	260,200,842	107,705,934	41.0	67,698,092	26,242,775	38.8
1976.....	269,416,600	110,188,640	40.9	72,287,886	28,354,264	39.2
1977.....	284,609,166	112,287,522	39.5	76,371,090	29,805,046	39.0
1978.....	297,359,390	116,573,394	39.2	82,297,515	31,841,218	38.7
1979.....	307,847,761	118,428,730	38.5	85,914,114	33,440,569	38.9
1980.....	320,389,836	121,600,843	38.0	90,592,343	34,195,376	37.7
1981.....	330,798,675	123,098,411	37.2	96,405,064	35,188,004	36.5
1982.....	340,265,535	123,701,665	36.4	98,787,169	35,941,575	36.4
1983.....	352,031,754	126,443,782	35.9	103,887,834	37,305,499	35.9
1984.....	365,104,996	128,157,682	35.1	107,924,511	38,091,134	35.3
1985.....	374,483,098	131,864,029	35.2	113,023,510	39,789,646	35.2

Data for 1960 to the present compiled by M.V.M.A. from overseas sources.
Data prior to 1960 extracted from the Department of Commerce reports and The American Automobile.

WORLD - TOTAL REGISTRATIONS 1985

Total Motor Vehicle Registrations by Country

Continent/Country	Cars	Trucks & Buses	Total Vehicles	Population Number (000)	Population Per Car	Population Per Vehicle
AFRICA						
Algeria	600,000	300,000	900,000	22,107	37	25
Angola	56,625	50,000	106,625	7,948	140	75
Benin	15,000	12,000	27,000	4,005	267	148
Botswana	14,283	23,145	37,428	1,068	75	29
Burundi	6,000	7,000	13,000	4,673	779	359
Cameroon	70,000	45,000	115,000	9,737	139	85
Central Africa Rep	41,327	3,961	45,188	2,664	64	59
Chad	7,000	7,000	14,000	5,036	719	360
Congo	23,000	16,000	39,000	1,798	78	46
Djibouti	15,000	5,000	20,000	297	20	15
Egypt	719,199	292,846	1,012,045	49,000	68	49
Equatorial Guinea	4,000	3,000	7,000	350	88	50
Ethiopia	41,250	19,159	60,409	42,266	1025	700
Gabon	16,043	10,695	26,738	988	62	37
Gambia	5,000	2,500	7,500	751	150	100
Ghana	67,000	50,000	117,000	13,004	194	111
Guinea	12,000	12,000	24,000	5,597	466	233
Guinea Bissau	3,000	2,000	5,000	858	286	172
Ivory Coast	182,956	52,491	235,447	10,090	55	43
Kenya	114,710	39,584	154,294	20,194	176	131
Lesotho	5,129	11,962	17,091	1,512	295	88
Libya	425,000	275,000	700,000	3,752	8.8	5.4
Madagascar	35,000	30,000	65,000	9,941	284	153
Malawi	15,584	14,568	30,152	7,056	453	234
Mali	17,000	5,000	22,000	7,721	454	351
Mauritania	15,584	2,188	17,772	1,656	106	93
Mauritius	31,265	14,224	45,489	1,025	33	23
Morocco	512,135	218,177	730,312	23,117	45	32
Mozambique	50,000	20,000	70,000	13,638	273	195
Niger	25,000	16,000	41,000	6,491	260	158
Nigeria	610,000	640,000	1,250,000	102,783	168	82
Reunion	120,000	40,000	160,000	516	4.3	3.2
Rwanda	6,795	8,564	15,359	6,115	900	398
Senegal	76,142	40,064	116,206	6,755	89	58
Seychelles	3,531	1,423	4,954	65	18	13
Sierra Leone	19,040	10,096	29,136	3,883	204	133
Somalia	5,000	7,000	12,000	7,595	1,519	633
South Africa Rep	2,938,342	1,233,937	4,172,279	32,465	12	7.8
Sudan	99,400	17,211	116,611	22,972	231	197
Swaziland	16,000	14,000	30,000	636	40	21
Tanzania	49,200	35,000	84,200	21,701	441	258
Togo	25,000	12,000	37,000	3,023	121	82
Tunisia	174,902	228,941	403,843	7,259	42	18
Uganda	32,155	8,865	41,020	14,689	457	358
Upper Volta	15,000	15,000	30,000	6,907	460	230
Zaire	90,000	50,000	140,000	30,505	339	218
Zambia	85,000	55,000	140,000	6,832	80	49
Zimbabwe	165,000	80,000	245,000	8,678	53	35
Total	7,675,597	4,057,501	11,733,098	561,719	73	48

WORLD - TOTAL REGISTRATIONS 1985 (continued)

Total Motor Vehicle Registrations by Country

Continent/Country	Cars	Trucks & Buses	Total Vehicles	Population Number [000]	Population Per Car	Population Per Vehicle
ASIA						
Afghanistan	35,000	30,000	65,000	15,056	430	232
Arab Emirates	179,000	51,000	230,000	1,283	7.2	5.6
Bahrain	55,000	20,000	75,000	431	7.8	5.7
Bangladesh	40,000	35,000	75,000	101,408	2,535	1,352
Brunei	55,000	11,000	66,000	232	4.2	3.5
Burma	35,000	50,000	85,000	38,919	1,055	434
China Mainland	513,127	2,373,999	2,887,126	1,037,588	2,022	359
Hong Kong	205,350	95,211	300,561	5,287	26	18
India	1,462,100	2,237,000	3,699,100	767,681	525	208
Indonesia	980,907	1,055,790	2,036,697	173,103	176	85
Iran	1,591,290	512,858	2,103,848	45,191	28	21
Iraq	255,000	275,000	530,000	15,507	61	29
Israel	606,307	125,050	731,357	4,128	6.8	5.6
Japan	27,844,580	18,312,681	46,157,261	120,731	4.3	2.6
Jordan	118,852	48,884	167,736	2,668	22	16
Korea, South	556,659	556,771	1,113,430	42,643	77	38
Kuwait	415,550	118,580	534,130	1,710	4.1	3.2
Laos	10,000	10,000	20,000	3,605	361	180
Malaysia	1,173,968	138,343	1,312,311	15,467	13	12
Oman	100,000	105,000	205,000	1,228	12	6.0
Pakistan	404,443	127,389	531,832	99,199	245	187
Philippines	347,949	108,674	456,623	56,808	163	124
Qatar	55,000	40,000	95,000	301	5.5	3.2
Saudi Arabia	2,165,675	1,966,172	4,131,847	11,152	5.1	2.7
Singapore	236,250	250,510	486,760	2,556	11	5.3
Sri Lanka	148,587	132,756	281,343	16,344	110	58
Syria	96,398	193,118	289,516	10,535	109	36
Taiwan	915,698	429,371	1,344,969	19,338	21	14
Thailand	411,982	789,837	1,201,819	51,546	126	43
Yemen Arab Republic	117,756	169,267	287,023	6,159	52	21
Total	41,132,328	30,369,061	71,501,389	2,185,804	65	37
NORTH & CENTRAL AMERICA						
Antigua	10,010	1,585	11,595	80	8.0	6.9
Bahamas	88,000	5,600	93,600	230	2.6	2.5
Barbados	32,779	4,767	37,546	252	7.7	6.7
Belize	452	65	517	166	367	321
Bermuda	17,240	3,310	20,550	57	3.3	2.8
Canada	11,118,071	3,148,528	14,266,599	25,399	2.3	1.8
Cayman Islands	7,800	1,200	9,000	18	2.3	2.0
Costa Rica	113,230	72,816	186,046	2,644	23	14
Dominica	2,500	1,500	4,000	74	30	19
Dominican Rep	102,127	66,570	168,697	6,614	65	39
Guatemala	175,000	100,000	275,000	8,346	48	30
Haiti	34,669	11,658	46,327	5,762	166	124
Honduras	36,950	18,377	55,327	4,499	121	81
Jamaica	105,000	28,000	133,000	2,386	23	18
Mexico	5,221,159	1,978,327	7,199,486	79,662	15	11
Montserrat	1,482	508	1,990	12	8.1	6.0
Netherlands/Antilles	57,000	10,000	67,000	14,481	254	216
Nicaragua	33,094	42,229	75,323	2,232	67	30
Panama	110,000	45,000	155,000	2,180	20	14
Puerto Rico	1,102,155	197,012	1,299,167	3,279	3.0	2.5
St. Nevis, Kitts	3,540	690	4,230	47	13	11
St. Lucia	7,048	2,084	9,133	122	17	13
St. Vincent	4,343	2,042	6,385	102	23	16
El Salvador	60,000	70,000	130,000	4,981	83	38
Trinidad/Tobago	256,196	80,067	336,263	1,186	4.6	3.5
U.S.A.	131,864,029	39,789,646	171,653,675	238,631	1.8	1.4
Total	150,583,875	45,681,581	196,245,456	403,422	2.7	2.1

WORLD - TOTAL REGISTRATIONS 1985 (continued)

Total Motor Vehicle Registrations by Country

Continent/Country	Cars	Trucks & Buses	Total Vehicles	Population Number (000)	Population Per Car	Population Per Vehicle
SOUTH AMERICA						
Argentina	3,832,500	1,427,500	5,260,000	30,708	8.0	5.8
Bolivia	48,000	90,000	138,000	6,195	129	45
Brazil	10,059,819	1,423,789	11,483,608	135,000	13	12
Chile	640,700	291,300	932,000	12,042	19	13
Colombia	545,347	603,597	1,148,944	29,347	54	26
Ecuador	261,267	37,389	298,656	9,378	36	31
Falkland Isl	1,000	500	1,500	2	2.0	1.3
Guyana	30,000	12,000	42,000	768	26	18
Paraguay	34,000	27,000	61,000	3,989	117	65
Peru	385,241	209,355	594,596	19,698	51	33
Surinam	31,560	12,780	44,340	395	13	9
Uruguay	190,000	100,000	290,000	2,936	15	10
Venezuela	1,010,870	682,041	1,692,911	17,317	17	10
Total	17,070,304	4,917,251	21,987,555	267,775	16	12
EUROPE						
Andorra	25,026	4,171	29,197	43	1.7	1.5
Austria	2,530,800	622,335	3,153,135	7,451	2.9	2.4
Belgium	3,342,704	356,111	3,698,815	9,858	2.9	2.7
Bulgaria	1,030,090	27,483	1,057,573	8,974	8.7	8.5
Cyprus	125,652	7,782	133,434	665	5.3	5.0
Czechoslovakia	2,694,994	425,174	3,120,168	15,502	5.8	5.0
Denmark	1,500,946	267,407	1,768,353	5,105	3.4	2.9
Finland	1,546,094	200,521	1,746,615	4,908	3.2	2.8
France	21,325,000	2,765,500	24,090,500	55,041	2.6	2.3
Germany, East	3,306,230	656,823	3,963,053	16,686	5.0	4.2
Germany, West	26,099,297	1,722,643	27,821,940	60,950	2.3	2.2
Greece	1,264,375	620,724	1,885,099	9,921	7.8	5.3
Hungary	1,435,937	176,114	1,612,051	10,644	7.4	6.6
Iceland	102,979	14,184	117,163	241	2.3	2.1
Ireland	709,546	109,857	819,403	3,588	5.1	4.4
Italy	21,500,000	1,824,000	23,324,000	57,116	2.7	2.4
Luxembourg	151,640	13,691	165,331	366	2.4	2.2
Malta	80,000	19,000	99,000	355	4.4	3.6
Monaco	15,709	3,260	18,969	28	1.8	1.5
The Netherlands	4,901,113	428,241	5,329,354	14,481	3.0	2.7
Norway	1,513,954	249,673	1,763,627	4,152	2.7	2.4
Poland	3,671,408	862,799	4,534,207	37,160	10	8.2
Portugal	1,185,000	356,000	1,541,000	10,046	8.5	6.5
Romania	250,000	150,000	400,000	22,734	91	57
Spain	9,273,710	1,610,263	10,883,973	38,829	4.2	3.6
Sweden	3,151,195	231,442	3,382,637	8,348	2.6	2.5
Switzerland	2,617,162	211,300	2,828,462	6,457	2.5	2.3
Turkey	983,743	553,119	1,536,862	50,661	51	33
U.S.S.R.	11,737,100	9,613,600	21,350,700	277,504	24	13
United Kingdom	18,575,215	727,830	19,303,045	56,423	3.0	2.9
Yugoslavia	2,872,596	644,088	3,516,684	23,124	8.1	6.6
Total	149,519,215	25,475,135	174,994,350	817,361	5.5	4.7
OCEANIA						
Australia	6,842,500	2,131,800	8,974,300	15,345	2.3	1.7
Fiji Islands	31,038	24,210	55,248	700	23	13
French Polynesia	28,000	11,000	39,000	148	5.3	3.8
Guam	62,000	20,000	82,000	120	1.9	1.5
New Caledonia & Dependencies	42,000	2,500	44,500	149	3.5	3.3
New Zealand	1,494,876	302,355	1,797,231	3,271	22	1.8
Papua New Guinea	17,394	30,642	48,036	3,326	191	69
Samoa	3,971	474	4,445	34	8.6	7.6
Total	8,521,779	2,522,981	11,044,760	23,093	2.7	2.1
WORLD TOTAL	374,483,098	113,023,510	487,506,608	4,739,174	13	9.7

COMPILED FROM VARIOUS OVERSEAS SOURCES

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SOUTH AFRICA, REPUBLIC OF	47

Imports to African Continent by Country of Origin

	1981 Passenger Cars	1981 Total Vehicles	1981 %	1982 Passenger Cars	1982 Total Vehicles	1982 %	1983 Passenger Cars	1983 Total Vehicles	1983 %
Belgium	433	741	0.09	293	712	0.12	421	579	0.12
Canada	103	511	0.06	34	502	0.08	28	167	0.04
France	146,706	213,265	26.46	108,020	162,362	27.54	111,719	157,816	33.54
Italy	26,554	42,300	5.25	13,770	18,911	3.21	11,595	17,150	3.65
Japan	141,700	443,882	55.07	78,689	264,161	44.80	46,798	167,633	35.63
Sweden	2,946	4,721	0.59	1,414	3,035	0.51	864	2,204	0.46
United Kingdom	-	-	-	58,193	73,607	12.49	49,800	71,955	15.30
United States	1,536	4,966	0.62	508	3,085	0.52	282	963	0.20
Germany, West	62,775	95,628	11.86	40,067	63,266	10.73	40,192	51,981	11.05
T O T A L	382,753	806,014	100.00	300,988	589,641	100.00	261,699	470,448	100.00

	1984 Passenger Cars	1984 Total Vehicles	1984 %	1985 Passenger Cars	1985 Total Vehicles	1985 %	1986 Passenger Cars	1986 Total Vehicles	1986 %
Belgium	6	66	0.01	2	25	-	57	132	0.05
Canada	4	77	0.02	3	55	0.02	9	133	0.05
France	106,721	153,613	29.92	103,732	143,618	41.68	56,375	85,616	34.48
Italy	15,667	21,934	4.27	3,387	9,599	2.79	4,328	8,095	3.26
Japan	72,823	222,526	43.34	34,808	129,374	37.55	34,344	118,580	47.76
Sweden	604	1,990	0.39	587	2,144	0.62	486	1,281	0.52
United Kingdom	49,654	65,339	12.72	18,833	29,223	8.48	5,565	9,536	3.84
United States	167	577	0.11	152	530	0.15	74	329	0.13
Germany, West	34,567	47,348	9.22	19,979	29,989	8.70	18,870	24,594	9.91
T O T A L	280,213	513,470	100.00	181,483	344,557	100.00	120,108	248,296	100.00

AUTOMOBILE INTERNATIONAL

AFRICA - (FRENCH EQUATORIAL) - IMPORTS 1983-1985

Motor Vehicle Imports by Countries

French Equatorial Africa	1983 Passenger Cars & Light Commercial	1983 Trucks	1983 Total	1984 Passenger Cars & Light Commercial	1984 Trucks	1984 Total	1985 Passenger Cars & Light Commercial	1985 Trucks	1985 Total
Cameroon	6,078	6,398	12,476	5,877	5,946	11,823	5,904	6,815	12,719
Ivory Coast	9,212	3,652	12,864	6,343	2,580	8,923	6,459	3,459	9,918
Gabon	3,527	3,780	7,307	3,917	3,695	7,612	4,068	4,440	8,508
Senegal	2,445	1,716	4,161	1,956	1,420	3,376	1,813	1,412	3,225
Congo	1,784	1,785	3,569	1,061	1,529	2,590	1,066	1,177	2,243
Togo	1,347	398	1,745	916	396	1,312	954	459	1,413
Niger	473	554	1,027	196	397	593	172	409	581
Benin	931	450	1,381	453	349	802	N.A.	N.A.	N.A.
TOTAL	25,797	18,733	44,530	20,719	16,312	37,031	20,436	18,171	38,607

Motor Vehicle Imports by Countries of Origin

	1983	1984	1985
PASSENGER CARS & LIGHT COMMERCIAL VEHICLES			
Japan	12,414	9,595	9,133
France	10,182	8,928	9,088
U.S.S.R.	1,059	1,222	991
Germany, West	696	662	635
Italy	143	83	242
South Korea	142	166	110
Others	161	63	267
Total	25,797	20,719	20,436
TRUCKS UNDER 5.9 TONS G.V.W.			
Japan	10,332	9,506	11,297
France	3,765	2,961	2,746
Germany, West	390	392	400
Great Britain	564	267	373
U.S.S.R.	205	204	176
Italy	9	30	4
Others	169	29	111
Total	15,434	13,389	15,119
TRUCKS OVER 6 TONS G.V.W.			
Japan	1,458	1,117	1,465
France	1,118	927	723
Germany, West	619	757	723
The Netherlands	83	86	114
U.S.S.R	9	9	5
Italy	–	11	–
Others	12	16	22
Total	3,299	2,923	3,052
TOTAL			
Japan	25,204	20,218	21,865
France	15,065	12,816	12,557
Germany, West	1,705	1,811	1,758
U.S.S.R.	1,273	1,435	1,172
Great Britain	564	267	373
Italy	152	124	246
The Netherlands	93	86	114
South Korea	142	166	110
Others	342	108	400
Total	44,530	37,031	38,607

AFRIQUE INDUSTRIE

Japanese Motor Vehicle Penetration by Country

		Passenger Cars & Light Commercial Vehicles			Light Trucks			Heavy Trucks			Total		
		1983	1984	1985	1983	1984	1985	1983	1984	1985	1983	1984	1985
BENIN	Total	931	453	N.A.	375	338	N.A.	75	11	N.A.	1,381	802	N.A.
	From Japan	408	211	N.A.	127	157	N.A.	17	10	N.A.	552	378	N.A.
	% Japanese	43.8	46.8	N.A.	33.8	47.5	N.A.	22.6	90.9	N.A.	39.9	47.2	N.A.
CAMEROON	Total	6,078	5,877	5,904	4,943	4,640	5,500	1,455	1,306	1,315	12,476	11,823	12,719
	From Japan	3,112	2,620	2,683	3,525	3,509	4,398	900	730	834	7,537	6,859	7,915
	% Japanese	51.2	44.6	45.4	71.3	75.6	79.9	61.8	56.1	63.6	60.4	58.0	62.2
CONGO	Total	1,784	1,061	1,066	1,508	1,269	1,047	277	260	130	3,569	2,590	2,243
	From Japan	1,285	688	559	1,008	1,027	861	59	35	49	2,352	1,750	1,469
	% Japanese	72.0	64.9	52.7	66.8	81.5	82.7	21.2	13.4	37.6	65.9	67.5	65.4
IVORY COAST	Total	9,212	6,343	6,459	3,019	2,006	2,696	633	574	763	12,864	8,923	9,918
	From Japan	4,399	2,674	2,605	1,948	1,397	1,847	250	172	276	6,597	4,243	4,728
	% Japanese	47.7	42.1	40.3	64.5	69.8	68.6	39.4	30.1	36.3	51.2	47.5	47.6
GABON	Total	3,527	3,917	4,068	3,237	3,218	3,865	543	477	575	7,307	7,612	8,508
	From Japan	2,451	2,330	2,184	2,817	2,750	3,429	177	106	196	5,445	5,186	5,809
	% Japanese	69.4	59.5	53.7	87.0	85.6	84.1	32.5	22.5	34.3	74.5	68.1	66.2
NIGER	Total	473	196	172	514	350	377	40	47	32	1,027	593	581
	From Japan	235	50	47	294	213	239	5	21	14	534	284	300
	% Japanese	49.6	51.9	27.3	57.1	60.8	64.5	12.5	52.5	43.7	51.9	48.1	51.6
SENEGAL	Total	2,445	1,956	1,813	1,496	1,225	1,233	220	195	179	4,161	3,376	3,225
	From Japan	658	494	483	430	248	454	–	–	51	1,088	742	988
	% Japanese	26.9	25.3	26.6	28.7	20.3	36.9	–	–	28.4	26.1	22.0	30.6
TOGO	Total	1,347	916	954	342	343	401	56	53	58	1,745	1,312	1,413
	From Japan	866	528	542	183	205	249	50	43	45	1,099	776	836
	% Japanese	64.2	58.0	57.0	53.5	60.2	62.2	89.2	81.1	77.5	62.9	59.2	59.1
TOTAL	Total	25,797	20,719	20,436	15,434	13,389	15,119	3,299	2,923	3,052	44,530	37,031	38,607
	From Japan	13,414	9,595	9,103	10,332	9,506	11,297	1,458	1,117	1,465	25,204	20,218	21,865
	% Japanese	51.9	46.3	44.5	66.9	71.0	74.7	44.1	38.2	48.0	56.6	54.5	56.6

AFRIQUE INDUSTRIE

AFRICA (FRENCH EQUATORIAL) - NEW REGISTRATIONS 1983-1985

Motor Vehicles by Manufacturers

	1983	1984	1985
PASSENGER & LIGHT COMMERCIAL VEHICLES			
Renault	7,145	5,441	4,990
Peugeot	2,434	2,968	3,663
Toyota	4,130	3,088	2,745
Datsun-Nissan	3,445	2,095	1,692
MMC	1,015	1,204	1,422
Mazda	1,301	693	1,015
Honda	1,778	1,068	1,012
Lada	1,059	1,222	991
Isuzu	305	394	549
Mercedes	365	356	435
Citroen	423	460	424
Subaru	847	558	384
Fiat	143	83	230
Suzuki	334	253	218
Hyundai	142	166	110
Total	25,797	20,719	20,436
TRUCKS UNDER 5.9 TON G.V.W.			
Toyota	4,455	3,960	4,977
Datsun-Nissan	2,015	1,626	2,052
MMC	747	1,156	1,606
Peugeot	2,157	1,544	1,518
Suzuki	1,592	1,391	1,351
Renault	1,543	1,384	1,195
Mazda	815	632	711
Isuzu	430	274	442
Land Rover	564	267	373
Mercedes	223	216	250
Niva	174	188	173
Ford	117	157	135
Daihatsu	159	378	109
Total	15,434	13,389	15,119
TRUCKS OVER 6 TONS G.V.W.			
Renault Vehicules Industriels	1,104	927	723
Mercedes	553	631	595
Toyota	605	482	562
Hino	205	221	362
Isuzu	473	278	290
Fuso	37	55	128
MAN	66	126	128
Datsun-Nissan	138	77	123
DAF	83	86	114
Total	3,299	2,923	3,052

AFRIQUE INDUSTRIE

MOROCCO - ASSEMBLIES 1985

Motor Vehicles by Manufacturer and Model

PASSENGER CARS	Units
FIAT	2,752
Argenta	56
131	6
UNO 55 5 door	130
UNO 45 5 door	594
UNO 45 3 door	288
UNO 70	61
Regata 70	471
Regata 85	517
Regata Diesel	629
PEUGEOT	2,181
205	956
505	656
309	569
RENAULT	7,087
R4	3,501
R 5	652
R 18	784
R11	23
R 9	1,599
R 25 GTS	403
R 25 GTD	125
TALBOT	56
Horizon	24
Solara	24
Samba	8
TOTAL PASSENGER CARS	12,076

COMMERCIAL VEHICLES	Units
BEDFORD	523
CJM 3	312
PJK I BZO Minibus	211
BERLIET	881
J 35	23
J 48	17
J 55	67
J 60 F	42
6080 N	347
JE 13 4x4	16
JE 15	26
6090	31
GLR 230	36
GBH 280	4
PP 150	17
PR 145 SR	44
TLM 280	8
R 310 T	20
PA 130	24
Ourika	130
PG 60 S	16
PGK 205	12
PM 100	1
D.A.F	107
MB 200	28
BM 1700	25
BM 1900	46
Ebro 65 D75 Minibus	8
HINO (KL 400)	77
MITSUBISHI	233
FK 415	221
FM 515	12
VOLVO	331
N 7.46	5
N 7.58	5
N 10.42 (4x2)	76
N 10.42 (6x4)	10
N 10.46	10
N 10.58	20
F 10.34	40
B 7 FA	21
B 10M 55	81
B 10M 60	63
TOTAL COMMERCIAL VEHICLES	2,152

Of which 1,336 vehicles between 3.5- 8 tons G.V.W. and 816 vehicles between 9-38 tons including buses.

ORGANE CORPORATIF DU COMMERCE ET DE L'INDUSTRIE AUTOMOBILE

REPUBLIC OF SOUTH AFRICA - SALES 1951-1986

Motor Vehicles by Type

	Passenger Cars	Commercial Vehicles	Total
1951.....	37,688	11,166	48,854
1952.....	35,090	11,712	46,802
1953.....	35,481	10,391	45,872
1954.....	35,659	12,757	48,416
1955.....	50,989	21,301	72,290
1956.....	52,133	20,281	72,414
1957.....	83,438	23,355	106,793
1958.....	89,363	21,606	110,969
1959.....	87,220	18,954	106,174
1960.....	98,779	20,385	119,164
1961.....	75,938	20,726	96,664
1962.....	81,308	24,864	106,172
1963.....	110,468	37,494	147,962
1964.....	143,373	52,618	195,991
1965.....	127,898	47,093	174,991
1966.....	139,076	47,074	186,150
1967.....	139,223	54,820	194,043
1968.....	151,546	60,245	211,791
1969.....	177,945	78,351	256,296
1970.....	201,854	95,719	297,573
1971.....	175,884	119,798	295,682
1972.....	182,961	109,316	292,277
1973.....	229,442	112,941	342,383
1974.....	226,776	115,151	341,927
1975.....	229,031	134,574	363,605
1976.....	185,132	115,116	300,248
1977.....	166,764	90,037	256,801
1978.....	204,736	98,959	303,695
1979.....	213,270	100,797	314,067
1980.....	277,058	127,708	404,766
1981.....	301,528	152,013	453,541
1982.....	283,433	142,690	426,123
1983.....	272,822	132,317	405,139
1984.....	268,751	137,059	405,810
1985.....	204,322	101,005	305,327
1986.....	174,453	90,223	264,676

CENTRAL STATISTICAL SERVICES

REPUBLIC OF SOUTH AFRICA - SALES 1986

Passenger Car Retail Sales by Manufacturer and Model

Manufacturer and Model	Units
B.M.W.	13,113
3 Series	10,157
5 Series	2,169
7 Series	763
Other	24
GENERAL MOTORS	13,954
Opel Rekord/Commodore/Senator	4,133
Opel Ascona	450
Opel Kadett	8,924
Opel Monza	447
MERCEDES-BENZ	19,468
Mercedes Benz New W 123 Series	3,445
Mercedes Benz New W 124 Series	4,754
Mercedes Benz New W 126 Series	1,199
Honda Ballade	10,032
Honda Imports	10
Other	28
NISSAN	13,643
Langley/Pulsar	8,427
Laurel	592
280 ZX	12
Skyline	4,593
Other	19
RENAULT	2,387
Renault 5	1
Renault 9/11	2,369
Other	17
SOUTH AFRICAN MOTOR	36,116
SAMCOR FORD	19,279
Laser/Meteor	8,006
Escort	3,345
Sierra	7,678
Granada	250
SAMCOR MMI	16,837
Mazda 323	9,780
Mazda 626	5,838
Tredia	882
Peugeot 504	7
Peugeot 505	330
TOYOTA	45,384
Corolla (2 Variants)	30,548
Cressida (2 Variants)	14,751
Other	85
VOLKSWAGEN	30,314
Golf/Jetta (2 Variants)	25,843
Passat (2 Variants)	2,851
Audi 500	1,620
OTHER MAKES	74
Lancia	40
Jaguar	20
Mini	2
Rover	12
TOTAL PASSENGER CAR SALES	174,453
Total Sales Calendar Year 1985	204,322

NOTE: The use of the term "Variant" in the summary denotes that the model has more than one body type (i.e. 2-door, 4-door and station wagon), on the market.

NATIONAL ASSOCIATION OF AUTOMOBILE MANUFACTURERS OF SOUTH AFRICA

REPUBLIC OF SOUTH AFRICA - SALES 1986

Commercial Vehicle Retail Sales by Gross Vehicle Weight

2,250 kg. or less	28,794
2,251 kg. - 5,000 kg.	50,141
5,001 kg. - 7,500 kg.	4,449
7,501 kg. - 10,000 kg.	566
10,001 kg. - 12,500 kg.	1,570
12,501 kg. - 15,000 kg.	2,283
15,001 kg. - 17,500 kg.	637
17,501 kg. - 20,000 kg.	-
20,000 kg. & over	1,783
	90,223

Commercial Vehicle Retail Sales by Manufacturer

	Under 5,000 kg.	5,001-7,500 kg.	Over 7,501 kg.	Total
Erf (South Africa) (Pty) Ltd.	-	-	154	154
Foden (South Africa) (Pty) Ltd.	-	-	13	13
General Motors South African (Pty) Ltd.	8,796	832	745	10,373
Hestair Dennis (Pty) Ltd.	-	-	19	19
International Harvester Co (SA) (Pty) Ltd.	-	-	32	32
Leyland Vehicles (S.A.) (Pty) Ltd.	264	-	490	754
Magnis Truck Corporation (Pty) Ltd.	-	-	888	888
Malcomess Scania (Pty) Ltd.	-	-	128	128
M.A.N. Truck & Bus (SA) (Pty) Ltd.	-	-	463	463
Mercedes-Benz of South Africa (Pty) Ltd.	7	388	2,430	2,825
Nissan S.A. (Pty) Ltd.	16,681	424	-	17,105
Samcor Ford	8,848	526	126	9,500
Samcor MMI	7,440	930	238	8,608
Toyota South Africa Limited	31,031	1,349	1,113	33,493
Volkswagen of South Africa (Pty) Ltd.	5,868	-	-	5,868
TOTAL	78,935	4,449	6,839	90,223
Total Sales, Calendar Year 1985	85,261	5,314	10,430	101,005

NATIONAL ASSOCIATION OF AUTOMOBILE MANUFACTURERS OF SOUTH AFRICA

REPUBLIC OF SOUTH AFRICA - NEW REGISTRATIONS 1981-1986

Passenger Cars by Manufacturer

	1986	1985	1984	1983	1982	1981
Alfa Romeo	2,217	4,161	10,861	6,586	7,436	7,632
Audi	1,592	2,276	4,497	5,373	8,741	10,739
B.M.W.	11,292	12,373	14,691	13,172	13,820	11,613
Daihatsu	942	1,595	1	–	–	–
Fiat	32	53	124	810	422	2,334
Ford	17,097	23,016	43,560	36,108	50,148	42,283
General Motors	14,831	15,379	22,417	22,841	28,076	31,591
Honda	9,465	9,666	10,364	4,245	–	–
Leyland	163	429	3,571	7,506	6,128	4,863
Mercedes-Benz	8,584	10,698	32,442	12,774	14,581	9,117
Mazda/Mitsubishi/Chrysler	17,136	18,397	13,933	31,521	38,272	39,411
Nissan	12,506	14,223	24,783	31,475	26,406	29,900
Peugeot/Citroen	957	1,841	2,405	5,119	11,861	12,371
Renault	6,007	9,158	13,318	5,935	6,928	6,441
Toyota	43,289	45,175	53,297	49,939	43,248	27,933
Volkswagen	26,119	22,210	26,297	30,898	36,704	43,599
Volvo	3	–	1	112	38	31
Others	801	1,661	3,056	1,982	3,081	2,323
TOTAL	173,033	192,311	279,618	266,487	295,890	282,181

Commercial Vehicles by Manufacturer

Deutz-Magirus	11	19	23	27	51	10
Fiat	112	704	601	626	1,740	1,418
Ford	6,773	8,677	16,732	12,950	13,854	14,371
General Motors	8,950	10,558	12,987	10,549	15,934	13,371
International Harvester	53	187	272	411	778	580
Leyland	504	769	902	1,029	1,236	1,192
Mazda/Mitsubishi/Chrysler	5,213	5,771	8,667	4,903	7,698	7,418
Mercedes-Benz	1,663	2,146	2,594	2,651	3,705	3,730
Nissan	11,009	11,818	21,388	23,530	30,894	25,089
Sigma	7	7	8	111	78	169
Suzuki	230	690	1,757	14	20	16
Toyota	19,658	21,506	27,610	22,751	26,387	27,107
Volkswagen	1,331	1,863	3,495	4,106	5,830	1,573
Volvo	–	1	2	14	27	20
Others	1,124	2,198	5,217	6,800	6,154	4,901
TOTAL	56,638	66,914	98,255	90,472	114,386	100,992

CENTRAL STATISTICAL SERVICE

REPUBLIC OF SOUTH AFRICA - REGISTRATIONS 1971-1986

New Motor Vehicle Registrations

	Passenger Cars	Commercial Vehicles	Other#	Total
1972.....	173,158	95,911	20,517	289,586
1973.....	202,023	91,018	19,309	312,350
1974.....	227,285	89,842	27,386	344,513
1975.....	224,163	98,392	29,126	351,681
1976.....	213,120	97,206	29,591	339,917
1977.....	162,467	73,272	28,232	263,971
1978.....	187,965	70,823	24,565	283,353
1979.....	192,607	67,301	26,896	286,804
1980.....	223,848	78,800	65,929	368,577
1981.....	282,181	100,992	97,594	480,767
1982.....	295,890	114,386	84,542	494,818
1983.....	266,487	90,472	57,798	414,757
1984.....	279,618	98,255	51,528	429,401
1985.....	192,311	66,914	32,980	292,205
1986.....	173,033	56,638	24,414	254,085

Total Motor Vehicle Registrations

	Passenger Cars	Commercial Vehicles	Other#	Total	Vehicles Exempted from Licensing	Total Vehicles
1972.....	1,683,429	515,959	144,504	2,343,892	65,527	2,409,419
1973.....	1,737,242	572,581	149,637	2,459,460	73,198	2,532,658
1974.....	1,916,876	632,523	169,614	2,719,013	67,362	2,786,375
1975.....	2,101,961	747,452	195,930	3,045,343	73,558	3,118,901
1976.....	2,151,904	761,253	204,386	3,117,543	84,175	3,201,718
1977.....	2,147,981	768,653	212,523	3,129,157	74,673	3,203,830
1978.....	2,219,925	783,987	221,032	3,224,944	90,379	3,315,323
1979.....	2,251,160	787,093	233,401	3,271,654	91,444	3,363,098
1980.....	2,313,866	803,378	278,121	3,395,365	99,383	3,494,748
1981.....	2,427,816	855,450	352,646	3,635,912	103,295	3,739,207
1982.....	2,610,826	919,523	418,609	3,948,958	106,902	4,055,860
1983.....	2,704,795	950,210	438,061	4,093,066	110,879	4,203,945
1984.....	2,879,894	1,017,769	458,413	4,356,076	113,945	4,470,021
1985.....	2,947,501	1,042,291	462,962	4,452,754	116,766	4,569,520
1986*....	3,011,951	1,073,689	473,617	4,559,257	115,527	4,674,784

* estimates.

\# Mini-buses, buses and motorcycles.

CENTRAL STATISTICAL SERVICE

ASIA

CHINA	54
INDIA	55
ISRAEL	60
JAPAN	61
KOREA	96
TAIWAN	102

CHINA - PRODUCTION, REGISTRATIONS 1959-1986

Motor Vehicle Production by Type

	Car	Jeep	Truck	Truck Chassis	Total(1)
1959.....	101	281	18,938	5,325	19,601
1960.....	98	569	21,294	4,146	22,574
1961.....	5	290	3,169	423	3,589
1962.....	11	311	9,160	1,363	9,740
1963.....	11	67	20,500	3,762	20,579
1964.....	100	102	27,542	6,787	28,062
1965.....	133	378	38,054	11,516	40,542
1966.....	302	770	48,478	14,279	55,861
1967.....	144	599	16,996	6,300	20,381
1968.....	279	1,599	19,076	7,100	25,100
1969.....	163	4,845	40,616	10,200	53,100
1970.....	196	8,853	65,686	18,585	87,166
1971.....	562	12,750	83,616	25,548	111,022
1972.....	661	13,258	82,102	21,609	108,227
1973.....	1,130	15,086	88,070	23,687	116,193
1974.....	1,508	17,315	76,054	19,111	104,771
1975.....	1,819	19,491	105,103	27,497	139,800
1976.....	2,611	19,180	102,849	28,310	135,200
1977.....	2,330	14,983	99,460	23,540	125,400
1978.....	2,640	12,934	125,073	28,970	149,062
1979.....	4,152	17,181	154,086	34,585	185,700
1980.....	5,418	20,382	163,853	48,321	222,288
1981.....	3,428	15,452	148,247	39,986	175,645
1982.....	4,030	15,326	164,330	42,541	196,304
1983.....	6,046	18,247	199,363	62,263	239,886
1984.....	6,010	16,553	265,194	85,348	316,367
1985.....	5,707	20,747	351,003	114,069	443,377
1986.....	10,765	25,271	228,304	71,821	372,753

Motor Vehicles In Use (As of End of June)

	Car & Light Buses	Trucks			Total Motor Vehicles(1)
		Gas	Diesel	Total	
1965.....	30,124	188,909	22,160	211,069	289,873
1966.....	30,665	202,871	24,481	227,352	322,904
1967.....	31,742	205,964	23,122	229,086	374,446
1968.....	31,551	221,736	24,461	246,197	384,939
1969.....	35,914	252,068	29,044	281,112	436,413
1970.....	50,851	334,143	37,303	371,446	487,557
1971.....	47,994	405,172	44,207	449,379	542,896
1972.....	58,519	514,209	49,835	564,044	642,792
1973.....	71,998	571,502	54,291	625,793	717,583
1974.....	86,221	647,070	64,779	711,849	825,226
1975.....	105,465	728,123	82,642	810,765	946,833
1976.....	117,411	806,163	97,301	903,464	1,100,463
1977.....	143,014	952,655	117,499	1,070,154	1,250,827
1978.....	162,844	1,098,354	168,031	1,266,385	1,429,229
1979.....	193,945	1,181,165	190,568	1,371,733	1,565,678
1980.....	200,967	1,276,238	203,755	1,479,993	1,680,960
1981.....	243,227	1,401,089	228,733	1,629,822	1,873,049
1982.....	285,719	1,507,511	259,944	1,767,455	2,053,174
1983.....	319,335	1,621,020	286,775	1,907,795	2,227,130
1984.....	392,094	1,741,649	328,291	2,069,940	2,433,713
1985.....	513,127	1,995,871	378,128	2,373,999	2,887,126
1986.....	761,086	2,305,432	507,945	2,813,377	3,574,463

(1) Includes buses and other types of vehicles.

CHINA AUTOMOTIVE TECHNOLOGY AND RESEARCH CENTER

INDIA - PRODUCTION 1950-1986

Motor Vehicle Production by Type

	Passenger Cars	Utility Vehicles	Trucks	Buses	Total
1950.....	6,672	-	8,016	-	14,688
1951.....	12,385	-	9,884	-	22,269
1952.....	6,952	-	8,339	-	15,291
1953.....	4,936	-	8,990	-	13,926
1954.....	5,435	-	9,027	-	14,462
1955.....	10,927	4,104	12,787	3,036	30,854
1956.....	12,984	4,824	10,920	3,408	32,136
1957.....	11,604	4,680	11,892	3,756	31,932
1958.....	7,812	3,752	11,128	4,104	26,796
1959.....	12,653	5,226	14,259	4,859	36,997
1960.....	19,097	5,501	20,430	6,108	51,136
1961.....	21,866	7,052	18,864	6,083	53,865
1962.....	23,326	7,597	20,381	5,663	56,967
1963.....	27,521	8,184	15,711	*	51,416
1964.....	23,227	10,391	33,517	*	67,135
1965.....	24,790	10,488	37,299	*	72,577
1966.....	27,597	9,777	35,156	*	72,530
1967.....	33,344	5,561	31,454	*	70,359
1968.....	37,308	7,293	34,940	*	79,541
1969.....	35,169	7,838	33,208	*	76,215
1970.....	37,440	9,334	35,992	*	82,766
1971.....	41,746	11,053	36,311	*	89,110
1972.....	38,828	12,518	38,702	*	90,048
1973.....	39,937	13,071	44,909	*	97,917
1974.....	36,009	10,015	35,177	6,688	87,889
1975.....	23,070	8,162	30,793	12,251	74,276
1976.....	31,556	6,741	32,040	14,721	85,058
1977.....	37,849	9,594	30,702	11,000	89,145
1978.....	34,366	11,010	39,331	14,139	98,846
1979.....	29,233	12,340	45,457	14,243	101,273
1980.....	30,538	15,068	53,242	14,478	113,326
1981.....	42,106	17,029	69,480	20,272	148,887
1982.....	42,674	19,660	74,382	15,808	152,580
1983.....	44,613	21,660	68,974	18,391	153,638
1984.....	64,013	22,246	73,194	21,466	180,919
1985.....	102,456	26,876	79,358	21,870	230,560
1986.....	116,004	27,783	74,357	20,694	238,838

* Included with trucks.

AUTOMOTIVE COMPONENT MANUFACTURERS ASSOCIATION OF INDIA

Motor Vehicles by Type and Manufacturer

	1980	1981	1982	1983	1984	1985	1986
PASSENGER CARS							
Standard Motors	6	4	1	1	-	11	1,557
Hindustan Motors	21,752	23,197	21,836	23,683	24,376	24,064	22,387
Premier Automobiles	8,729	18,874	20,711	20,929	26,620	29,223	28,501
Maruti Udyog	-	-	-	175	12,087	48,635	63,504
Sipani Automobiles	51	31	126	302	930	523	55
Total	30,538	42,106	42,674	45,090	64,013	102,456	116,004
UTILITY VEHICLES							
Mahindra & Mahindra	15,068	17,029	19,660	21,660	22,246	26,809	21,580
Maruti Udyog	-	-	-	-	-	67	6,203
Total	15,068	17,029	19,660	21,660	22,246	26,876	27,783
COMMERCIAL VEHICLES							
Ashok Leyland (Diesel)	12,928	15,031	16,363	13,411	14,430	15,938	15,265
Bajaj Auto Ltd. (Diesel)	9,801	8,589	11,708	9,626	12,906	13,987	13,344
Eicher Motors	-	-	-	-	-	-	754
Hindustan Motors (Diesel)	4,481	5,143	2,340	1,653	2,001	2,249	2,216
Hindustan Motors (Gas)	399	160	156	255	306	162	-
Mahindra & Mahindra (Diesel)	3,526	7,154	8,901	9,559	49	79	202
Mahindra & Mahindra (Gas)	91	80	133	99	11,466	11,498	10,726
Premier Automobiles (Diesel)	1,033	2,682	2,319	963	795	472	43
Premier Automobiles (Gas)	202	600	478	330	157	3	3
Simpson & Co	-	820	-	-	-	-	-
Standard Motor Products (Diesel)	3,491	4,459	4,751	5,395	5,810	4,583	2,807
Swaraj Mazda	-	-	-	-	-	600	1,530
Telco (Diesel)	31,768	45,034	43,097	46,074	46,740	49,235	44,122
Allwyn Nissan	-	-	-	-	-	1,099	1,654
D.C.M. Toyota	-	-	-	-	-	1,323	2,385
Total	67,720	89,752	90,246	87,365	94,660	101,228	95,051

AUTOMOTIVE COMPONENT MANUFACTURERS ASSOCIATION OF INDIA

INDIA - PRODUCTION, SALES 1984-1986

Motor Vehicles by Type and Manufacturer

Manufacturer	PRODUCTION 1986	PRODUCTION 1985	PRODUCTION 1984	SALES 1986	SALES 1985	SALES 1984
			PASSENGER CARS			
Hindustan Motors	22,387	24,064	24,376	22,025	23,477	24,337
Maruti Udyog	63,504	48,635	12,087	60,167	49,135	10,719
Premier Automobiles	28,501	29,223	26,620	26,099	29,283	26,245
Sipani Aubomobiles	55	523	930	71	462	919
Standard Motors	1,557	11	-	1,557	8	-
TOTAL PASSENGER CARS	116,004	102,456	64,013	109,919	102,365	62,220
			JEEPS			
MAHINDRA & MAHINDRA						
Jeep Petrol	4,787	10,472	6,521	6,346	5,562	6,768
Jeep Diesel	16,793	16,337	15,725	17,363	15,992	15,864
MARUTI UDYOG	6,203	67	-	4,901	7	-
TOTAL JEEPS	27,783	26,876	22,246	28,610	21,561	22,632
			LIGHT COMMERCIAL VEHICLES			
D.A. & TREKKER						
Hindustan D.A.	57	67	75	51	70	65
Hindustan Trekker	1,387	1,457	1,697	1,450	1,413	1,706
Premier D.A.	3	3	157	4	21	143
TOTAL LIGHT COMMERCIAL VEHICLES	1,447	1,527	1,929	1,505	1,504	1,914
			LIGHT DUTY TRUCKS			
Allwyn Nissan	1,654	1,099	-	1,327	1,098	-
Bajaj Tempo	13,344	13,987	12,906	13,273	13,967	12,991
D.C.M.-Toyota	2,385	1,323	-	2,493	1,013	-
Eicher Motors	754	-	-	649	-	-
Hindustan Motors	21	59	95	18	69	84
Mahindra & Mahindra	10,928	11,577	11,515	10,549	11,636	10,570
Premier Automobiles	43	139	416	50	173	375
Standard Motors	2,807	4,583	5,810	2,807	4,583	5,810
Swaraj Mazda	1,530	600	-	1,664	373	-
Tata Engg. & Loco. Co.	3,384	18	-	3,166	-	-
TOTAL LIGHT DUTY TRUCKS	36,850	33,385	30,742	35,996	32,912	29,830

INDIA - PRODUCTION, SALES 1984-1986 (continued)

Motor Vehicles by Type and Manufacturer

Manufacturer	PRODUCTION 1986	PRODUCTION 1985	PRODUCTION 1984	SALES 1986	SALES 1985	SALES 1984
			MEDIUM-DUTY and HEAVY TRUCKS			
Ashok Leyland	5,650	6,784	7,194	6,223	6,365	7,072
Hindustan Motors	739	807	440	774	733	421
Premier Automobiles	-	269	283	47	239	344
Tata Engg. & Loco. Co.	29,671	36,586	32,606	30,370	36,252	31,068
TOTAL TRUCKS	36,060	44,446	40,523	37,414	43,589	38,905
			B U S E S			
Ashok Leyland	9,615	9,154	7,236	9,842	8,748	7,347
Hindustan Motors	12	21	-	-	1	-
Premier Automobiles	-	64	96	-	119	91
Tata Engg. & Loco. Co.	11,067	12,631	14,134	11,928	12,056	12,703
TOTAL BUSES	20,694	21,870	21,466	21,770	20,924	20,141
			ALL COMMERCIAL VEHICLES			
Allwyn Nissan	1,654	1,099	-	1,327	1,098	-
Ashok Leyland	15,265	15,938	14,430	16,065	15,113	14,419
Bajaj Tempo	13,344	13,987	12,906	13,273	13,967	12,991
D.C.M. Toyota	2,385	1,323	-	2,493	1,013	-
Eicher Motors	754	-	-	649	-	-
Hindustan Motors	2,216	2,411	2,307	2,293	2,286	2,276
Mahindra & Mahindra	10,928	11,577	11,515	10,549	11,636	10,570
Premier Automobiles	46	475	952	101	552	953
Standard Motors	2,807	4,583	5,810	2,807	4,583	5,810
Swaraj Mazda	1,530	600	-	1,664	373	-
Tata Engg. & Loco. Co.	44,122	49,235	46,740	45,464	48,308	43,771
TOTAL COMMERCIAL VEHICLES	95,051	101,228	94,660	96,685	98,926	90,790
			THREE-WHEELERS			
A.P.I.	10,202	13,756	10,124	10,364	13,481	10,157
Bajaj Auto	41,855	34,329	30,792	41,878	34,299	30,752
Scooters India	1,037	1,182	920	1,070	1,164	977
TOTAL THREE WHEELERS	53,094	49,267	41,836	53,312	48,944	41,886
			S U M M A R Y			
Cars	116,004	102,456	64,013	109,919	102,365	62,220
Jeeps	27,783	26,876	22,246	28,610	21,561	22,632
Commercial	95,051	101,228	94,660	96,685	98,929	90,790
Three-Wheelers	53,094	49,267	41,836	53,312	48,944	41,886
TOTAL	291,932	279,827	222,755	288,526	271,799	217,528

ASSOCIATION OF INDIAN AUTOMOBILE MANUFACTURERS

INDIA - TOTAL REGISTRATIONS 1966-1986

Total Motor Vehicle Registrations by Type

	Passenger Cars & Taxis	Trucks & Jeeps	Buses	Total
1966.....	394,920	319,878	73,175	787,973
1967.....	423,698	324,442	76,033	824,173
1968.....	458,776	349,460	82,729	890,965
1969.....	509,315	372,346	87,436	969,097
1970.....	549,649	400,369	91,582	1,041,600
1971.....	599,921	425,161	93,907	1,118,989
1972.....	652,326	451,428	99,394	1,203,148
1973.....	642,695	374,354	94,619	1,111,668
1974.....	691,053	399,835	104,873	1,195,761
1975.....	673,542	428,372	113,586	1,215,500
1976.....	684,980	444,525	114,934	1,244,439
1977.....	779,291	481,446	118,905	1,379,642
1978.....	813,696	507,626	124,479	1,445,801
1979.....	876,421	563,046	133,163	1,572,630
1980.....	927,768	598,729	140,346	1,666,843
1981.....	997,911	645,398	153,757	1,797,066
1982.....	1,066,060	727,970	163,961	1,957,991
1983P.....	1,196,745	802,092	177,748	2,176,585
1984P.....	1,217,900	844,200	190,900	2,253,000
1985P.....	1,282,800	952,750	209,650	2,445,200
1986P.....	1,414,300	1,060,600	230,400	2,705,300

P - Preliminary

AUTOMOTIVE COMPONENT MANUFACTURERS ASSOCIATION OF INDIA

ISRAEL - TOTAL REGISTRATIONS 1965-1986

Motor Vehicle Registrations by Type

	Passenger Cars*	Taxis	Trucks*	Special Vehicles**	Buses	Total
1965.....	80,541	2,604	41,451	1,377	3,247	129,220
1966.....	88,829	2,702	45,032	1,521	3,389	141,473
1967.....	96,565	2,692	47,286	1,761	3,591	151,895
1968.....	109,807	2,833	49,846	1,697	3,715	167,898
1969.....	131,312	3,209	57,568	1,913	3,982	197,984
1970.....	147,785	3,420	66,013	2,325	4,655	224,198
1971.....	170,987	3,503	72,794	2,565	4,744	254,593
1972.....	197,388	3,727	79,700	2,804	4,942	288,561
1973.....	233,899	4,059	88,291	3,106	5,230	334,585
1974.....	267,425	4,325	94,758	3,217	5,615	375,340
1975.....	279,486	4,542	96,138	3,302	5,770	389,238
1976.....	292,438	4,816	98,062	3,379	5,970	404,665
1977.....	307,785	4,932	101,398	3,432	6,225	423,772
1978.....	355,761	5,149	77,136	3,289	6,419	447,754
1979.....	397,351	5,167	86,772	3,521	6,771	499,582
1980.....	409,518	5,085	89,043	3,234	7,298	514,178
1981.....	453,634	5,544	96,145	3,438	7,691	566,452
1982.....	512,716	6,142	104,116	3,476	7,707	634,157
1983.....	571,515	6,664	110,786	3,665	7,870	700,500
1984.....	599,294	7,013	113,138	3,580	8,332	731,357
1985.....	613,680	7,150	114,696	3,509	8,519	747,554
1986.....	648,847	6,980	120,842	3,410	8,191	788,270

* Since 1978 the "dual purpose vehicle" are included with passenger cars instead of trucks.

** Such as ambulances, sanitary vans, etc.

CENTRAL BUREAU OF STATISTICS, JERUSALEM, ISRAEL

Motor Vehicles by Type of Fuel

	PASSENGER CARS			TRUCKS			BUSES			
	Gasoline	Diesel	Total	Gasoline	Diesel	Total	Gasoline	Diesel	Total	TOTAL
1956.....	-	-	32,056	61,338	11,620	72,958	480	5,572	6,052	111,066
1957.....	-	-	47,121	108,762	18,058	126,820	463	7,573	8,036	181,977
1958.....	-	-	50,643	111,196	18,870	130,066	234	7,360	7,594	188,303
1959.....	-	-	78,598	150,310	27,175	177,485	208	6,523	6,731	262,814
1960.....	-	-	165,094	255,015	53,005	308,020	181	8,256	8,437	481,551
1961.....	-	-	249,508	471,769	81,621	553,390	539	10,442	10,981	813,879
1962.....	-	-	268,784	625,830	84,886	710,716	416	10,790	11,206	990,706
1963.....	-	-	407,830	772,789	89,992	862,781	435	12,485	12,920	1,283,531
1964.....	-	-	579,660	984,662	124,480	1,109,142	459	13,214	13,673	1,702,475
1965.....	-	-	696,176	1,044,865	115,225	1,160,090	-	-	19,348	1,875,614
1966.....	-	-	877,656	1,239,323	148,535	1,387,858	-	-	20,885	2,286,399
1967.....	-	-	1,375,755	1,536,926	206,442	1,743,368	-	-	27,363	3,146,486
1968.....	-	-	2,055,821	1,750,443	240,964	1,991,407	-	-	38,598	4,085,826
1969.....	-	-	2,611,499	1,747,769	273,822	2,021,591	-	-	41,842	4,674,932
1970.....	-	-	3,178,708	1,761,899	301,984	2,063,883	-	-	46,566	5,289,157
1971.....	-	-	3,717,858	1,778,611	279,709	2,058,320	-	-	34,596	5,810,774
1972.....	-	-	4,022,289	1,936,354	301,986	2,238,340	-	-	33,809	6,294,438
1973.....	-	-	4,470,550	2,153,222	417,694	2,570,916	-	-	41,291	7,082,757
1974.....	-	-	3,931,842	2,148,745	425,434	2,574,179	-	-	45,819	6,551,840
1975.....	-	-	4,567,854	1,965,050	372,582	2,337,632	-	-	36,105	6,941,591
1976.....			5,027,792	2,334,615	436,901	2,771,516	-	-	42,139	7,841,447
1977.....	5,391,090	39,955	5,431,045	2,505,310	529,671	3,034,981	19,575	28,921	48,496	8,514,522
1978.....	5,910,957	65,011	5,975,968	2,626,379	610,687	3,237,066	27,438	28,621	56,119	9,269,153
1979.....	6,100,257	75,514	6,175,771	2,678,455	718,759	3,397,214	31,070	31,491	62,561	9,635,546
1980.....	6,863,207	174,901	7,038,108	3,035,721	877,467	3,913,188	52,308	39,280	91,588	11,042,884
1981.....	3,774,653	199,478	6,974,131	3,109,052	993,944	4,102,996	63,359	39,476	102,835	11,179,962
1982.....	6,633,107	248,479	6,881,586	2,852,124	931,094	3,783,218	30,658	36,332	66,990	10,731,794
1983.....	6,846,563	305,325	7,151,888	3,042,447	861,376	3,903,823	23,817	32,131	55,948	11,111,659
1984.....	6,804,151	269,022	7,073,173	3,297,302	1,022,236	4,319,538	36,471	35,738	72,209	11,464,920
1985.....	7,312,283	334,533	7,646,816	3,449,798	1,094,890	4,544,688	39,609	39,982	79,591	12,271,095
1986.....	7,425,257	384,552	7,809,809	3,416,094	991,572	4,407,666	10,554	31,788	42,342	12,259,817

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

Passenger Cars by Cylinder Capacity

	360 c.c. & less	361-1,000 c.c.	1,001-1,500 c.c.	1,501-2,000 c.c.	Over 2,000c.c.	Total
1962.....	57,935	37,401	104,518	68,930	-	268,784
1963.....	77,772	62,799	135,016	129,216	3,027	407,830
1964.....	82,354	103,417	249,928	137,998	5,963	579,660
1965.....	94,007	131,855	344,618	122,557	3,139	696,176
1966.....	119,861	176,854	425,331	150,309	5,301	877,656
1967.....	282,536	246,601	634,631	199,335	12,652	1,375,755
1968.....	481,756	348,324	806,568	395,567	23,606	2,055,821
1969.....	559,633	367,349	1,069,287	590,263	24,967	2,611,499
1970.....	749,450	165,334	1,258,235	954,070	51,619	3,178,708
1971.....	634,736	230,547	1,405,710	1,375,632	71,233	3,717,858
1972.....	488,406	310,277	1,645,571	1,482,695	95,340	4,022,289
1973.....	375,189	263,567	1,976,630	1,751,707	103,457	4,470,550
1974.....	248,307	190,184	1,852,098	1,532,133	109,120	3,931,842
1975.....	160,272	2,458,096		1,740,454	209,032	4,567,854

	550c.c. & less	551-2,000c.c.	Over 2,000c.c.	Diesel	Total
1976.....	167,729	4,549,253	310,810	-	5,027,792
1977.....	180,002	4,771,484	439,604	39,955	5,431,045
1978.....	176,383	5,262,241	472,333	65,011	5,975,968
1979.....	175,100	5,512,601	412,556	75,514	6,175,771
1980.....	195,923	6,203,946	403,338	174,901	7,038,108
1981.....	185,310	6,100,679	488,664	199,478	6,974,131
1982.....	187,660	5,916,090	529,357	248,479	6,881,586
1983.....	203,587	6,148,306	494,670	305,325	7,151,888
1984.....	194,702	6,128,831	480,618	269,022	7,073,173
1985.....	160,672	6,656,819	494,792	334,533	7,646,816
1986.....	134,541	6,790,569	500,147	384,552	7,809,809

MINISTRY OF INTERNATIONAL TRADE AND INDUSTRY

JAPAN - PRODUCTION 1966-1986

Commercial Vehicles by Loading Capacity

	1,000 kg & less (360 cc & less)	1,000 kg & less	1,000-2,000 kg	2,001-5,000 kg	5,001-7,000 kg	Over 7,000 kg	All-Wheel Drive Vehicle	Light Vans	Total
1966.....	(471,626)	1,058,205	200,032	39,820	27,875	32,689	29,237	-	1,387,858
1967.....	(532,193)	1,329,579	236,971	58,649	32,825	53,535	31,809	-	1,743,368
1968.....	(607,639)	1,530,722	252,448	73,925	28,608	67,123	38,581	-	1,991,407
1969.....	(557,175)	1,513,156	286,639	78,524	23,862	76,937	42,473	-	2,021,591
1970.....	(323,123)	807,613	282,213	100,706	19,939	83,040	53,000	717,372	2,063,883
1971.....	(326,775)	884,917	268,713	82,475	19,460	73,385	63,581	665,789	2,058,320
1972.....	(305,970)	979,807	289,504	89,702	14,847	66,382	63,244	734,854	2,238,340
1973.....	(394,059)	1,171,536	355,920	132,151	18,139	91,304	70,100	731,766	2,570,916
1974.....	(371,190)	1,256,395	324,921	120,058	28,507	96,750	92,252	655,296	2,574,179

	2 ton & less	3-4 ton & less	5-6 ton	7-8 ton	9-10 ton & Over	Tractor	Special Purpose Vehicles	Light Vans	Total
1975.....	1,517,963	187,064	29,590	19,782	43,556	4,288	3,890	531,499	2,337,632
1976.....	1,768,561	354,618	30,028	17,883	37,419	5,068	3,125	554,814	2,771,516
1977.....	1,899,704	499,629	38,871	19,231	44,281	7,217	2,806	523,242	3,034,981
1978.....	2,008,432	574,045	34,158	23,294	59,487	6,991	3,686	526,973	3,237,066
1979.....	2,034,306	629,286	34,851	15,776	75,638	10,226	4,979	592,152	3,397,214
1980.....	2,360,019	745,263	50,359	18,139	55,246	10,428	5,763	667,971	3,913,188
1981.....	2,347,294	794,197	52,309	17,459	51,461	8,115	5,373	826,788	4,102,996
1982.....	2,139,332	700,543	33,020	12,452	44,066	12,456	4,687	836,662	3,783,218
1983.....	2,198,389	757,042	31,080	9,299	45,711	6,454	3,944	851,904	3,903,823
1984.....	2,410,911	847,809	40,976	10,177	54,989	9,883	5,549	939,244	4,319,538
1985.....	2,310,182	1,044,389	33,588	13,818	57,026	8,644	3,621	1,073,420	4,544,688
1986.....	1,874,427	1,258,612	27,585	7,830	42,822	8,060	2,060	1,186,270	4,407,666

Commercial Vehicles with Diesel Engines

	2,000 kg	2,001-5,000 kg	5,001-7,000 kg	Over 7,000 kg	All-Wheel Drive Vehicles	Light Vans	Total
1966.....	51,890	32,178	26,477	32,598	5,392	-	148,535
1967.....	67,057	49,128	31,202	53,332	5,723	-	206,442
1968.....	75,354	66,425	27,689	66,477	5,019	-	240,964
1969.....	96,019	72,824	23,005	76,335	5,639	-	273,822
1970.....	96,920	95,878	19,466	81,839	7,881	-	301,984
1971.....	100,836	79,127	19,130	72,614	8,002	-	279,709
1972.....	124,429	87,729	14,602	65,079	10,147	-	301,986
1973.....	167,776	130,174	17,891	89,270	12,583	-	417,694
1974.....	170,060	117,991	28,134	93,255	15,994	-	425,434

	2 ton	3-4 ton	5-6 ton	7-8 ton	9-10 ton & Over	Tractor	Special Purpose Vehicles	Light Vans	Total
1975.....	168,716	103,151	29,199	19,782	43,556	4,288	3,890	-	372,582
1976.....	166,209	177,580	29,512	17,906	37,501	5,068	3,125	-	436,901
1977.....	211,358	203,788	38,702	19,231	44,281	7,217	2,806	2,288	529,671
1978.....	246,641	227,873	34,054	23,294	59,487	6,991	3,686	8,661	610,687
1979.....	312,270	254,937	34,811	15,776	75,638	10,226	4,979	10,124	718,761
1980.....	435,371	288,164	50,250	18,139	55,246	10,428	5,763	14,106	877,467
1981.....	547,547	292,857	52,281	17,459	51,461	8,115	5,373	18,851	993,944
1982.....	509,137	268,315	33,018	12,452	44,066	12,456	4,687	46,963	931,094
1983.....	485,730	219,132	31,080	9,299	45,711	6,454	3,944	60,026	861,376
1984.....	603,493	233,981	40,976	10,177	54,989	9,883	5,549	63,188	1,022,236
1985.....	624,868	281,722	33,588	13,818	57,026	8,644	3,621	71,603	1,094,890
1986.....	519,252	307,170	27,585	7,830	42,822	8,060	2,060	76,793	991,572

NOTE: In 1966-1969 figures "Light vans" were included in the groups by weight, mostly in the 1,000 kg. and less.

MINISTRY OF INTERNATIONAL TRADE AND INDUSTRY (1966-1974)
JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC. (1975-1986)

JAPAN - PRODUCTION 1960-1986

Motor Vehicles by Type and Manufacturer

	Daihatsu				Fuji			Hino			
	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Total	Passenger Cars	Trucks	Buses	Total
1960.....	-	3,154	-	3,154	13,037	110	13,147	7,409	5,795	2,354	15,558
1961.....	-	53,071	-	53,071	22,319	11,906	34,225	12,469	12,527	2,531	27,527
1962.....	-	68,540	-	68,540	12,442	24,471	36,913	11,730	18,567	2,950	33,247
1963.....	516	100,357	9	100,882	19,030	41,347	60,377	16,750	18,598	3,145	38,493
1964.....	5,548	129,113	29	134,690	26,116	48,577	74,693	21,915	23,193	3,483	48,591
1965.....	11,333	136,597	225	148,155	37,304	54,159	91,463	26,239	21,738	2,968	50,945
1966.....	21,750	151,660	447	173,857	59,410	82,669	142,079	20,273	24,494	3,145	47,912
1967.....	60,473	164,528	489	225,490	94,398	78,682	173,080	4,692	24,651	3,395	32,738
1968.....	89,296	170,532	527	260,355	103,746	76,001	179,747	801	29,917	3,563	34,281
1969.....	104,840	158,537	898	264,275	124,877	62,513	187,390	55	35,867	3,448	39,370
1970.....	141,636	147,460	566	289,662	158,259	75,288	233,547	-	52,199	4,345	56,544
1971.....	157,751	153,915	103	311,769	115,466	68,921	184,387	-	44,779	4,098	48,877
1972.....	110,430	160,719	134	271,283	130,339	53,471	183,810	-	54,985	3,923	58,908
1973.....	113,764	193,048	39	306,851	130,730	77,718	208,448	-	73,143	4,301	77,444
1974.....	77,749	166,924	26	244,699	102,209	62,240	164,449	-	68,574	5,542	74,116
1975.....	92,123	165,547	4	257,674	108,663	67,162	175,825	-	56,464	4,947	61,411
1976.....	70,964	189,707	119	260,790	158,179	83,286	241,465	-	54,487	4,172	58,659
1977.....	82,601	235,596	394	318,591	155,705	130,940	286,645	-	52,542	5,217	57,759
1978.....	123,233	203,454	1,063	327,750	140,229	165,220	305,449	-	57,565	4,843	62,408
1979.....	133,556	232,171	618	366,345	153,841	180,449	334,290	-	71,248	5,260	76,508
1980.....	155,604	274,981	1,789	432,374	202,038	223,595	425,633	-	69,003	5,887	74,890
1981.....	147,219	323,625	1,410	472,254	190,451	282,188	472,639	-	63,058	6,218	69,276
1982.....	127,619	335,479	1,147	464,245	201,388	312,118	513,506	-	56,436	5,049	61,485
1983.....	185,159	343,584	1,553	530,296	230,462	310,218	540,680	-	47,906	4,223	52,129
1984.....	162,405	402,567	1,104	566,076	242,680	306,735	549,415	-	55,859	4,985	60,844
1985.....	161,559	416,535	843	578,937	259,673	324,711	584,384	-	62,975	6,088	69,063
1986.....	142,064	460,150	305	602,519	287,039	341,264	628,303	-	49,983	5,131	55,114

	Nissan Diesel			Nissan				Suzuki		
	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Total
1960.....	1,503	457	1,960	55,049	59,697	719	115,465	-	6,075	6,075
1961.....	2,515	533	3,048	76,667	88,370	700	165,737	-	13,978	13,978
1962.....	2,612	608	3,220	89,003	122,781	470	212,258	2,565	31,353	33,818
1963.....	3,161	770	3,931	118,558	149,063	694	268,315	2,360	37,927	40,287
1964.....	5,432	717	6,149	168,674	178,821	742	348,237	1,819	39,085	40,904
1965.....	4,117	853	4,970	169,815	172,262	3,088	345,165	1,828	40,177	42,005
1966.....	6,062	889	6,951	231,508	236,792	3,298	471,598	3,394	65,101	68,495
1967.....	9,964	1,088	11,052	352,045	368,028	5,994	726,067	26,454	89,114	115,568
1968.....	13,404	1,243	14,647	571,614	400,543	7,677	979,834	96,471	96,906	193,377
1969.....	16,848	1,342	18,190	697,691	442,261	8,763	1,148,715	121,871	116,243	238,114
1970.....	21,141	1,311	22,452	899,008	464,945	10,069	1,374,022	144,843	127,459	272,302
1971.....	20,903	1,171	22,074	1,101,506	483,508	6,476	1,591,490	150,963	116,458	267,421
1972.....	19,842	720	20,562	1,352,251	503,596	8,397	1,864,244	90,493	119,717	210,210
1973.....	22,970	889	23,859	1,487,360	542,727	9,254	2,039,341	88,328	155,406	243,734
1974.....	27,818	1,019	28,837	1,255,669	544,216	9,151	1,809,036	55,277	148,563	203,840
1975.....	26,336	951	27,287	1,532,731	538,580	6,136	2,077,447	50,668	133,547	184,215
1976.....	25,810	1,133	26,943	1,610,319	686,218	7,166	2,303,703	43,347	158,234	201,581
1977.....	29,022	1,546	30,568	1,615,866	654,723	7,462	2,278,051	55,888	184,101	239,989
1978.....	28,426	1,374	29,800	1,733,132	648,079	11,387	2,392,598	62,459	185,270	247,729
1979.....	40,908	1,525	42,433	1,738,946	587,441	11,434	2,337,821	69,798	275,137	344,935
1980.....	45,788	2,333	48,121	1,940,615	678,646	24,791	2,644,052	87,830	380,853	468,683
1981.....	42,032	2,009	44,041	1,864,251	688,998	31,039	2,584,288	94,785	484,901	579,686
1982.....	34,770	2,181	36,951	1,815,792	574,665	17,277	2,407,734	113,881	489,272	603,153
1983.....	30,782	1,690	32,472	1,858,782	610,576	13,182	2,482,540	137,528	493,782	631,310
1984.....	35,268	2,167	37,435	1,846,407	621,856	13,423	2,481,686	164,058	525,813	689,871
1985.....	34,071	2,280	36,351	1,864,701	622,480	12,907	2,500,088	236,198	545,703	781,901
1986.....	30,968	1,735	32,703	1,769,484	465,898	7,613	2,242,995	300,804	571,807	872,411

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - PRODUCTION 1960-1986 (continued)

Motor Vehicles by Type and Manufacturer

	Honda			Isuzu				Mazda				Mitsubishi			
	Passenger Cars	Trucks	Total	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total
1960.....	-	-	-	7,933	27,358	2,794	38,085	23,417	19,725	-	43,142	5,203	18,109	1,591	24,903
1961.....	-	-	-	10,875	46,583	4,075	61,533	31,758	79,906	-	111,664	7,552	34,256	2,712	44,520
1962.....	-	-	-	15,367	47,200	4,080	66,647	41,822	120,559	-	162,381	8,396	60,732	2,835	71,963
1963.....	136	1,339	1,475	22,495	52,318	4,644	79,457	53,980	138,531	-	192,511	15,882	77,417	3,192	96,491
1964.....	5,210	17,414	22,624	34,436	68,308	4,607	107,351	60,217	184,813	-	245,030	29,497	102,228	3,803	135,528
1965.....	8,779	43,748	52,527	30,515	62,688	4,850	98,053	81,289	192,736	381	274,406	45,905	115,842	3,174	165,021
1966.....	3,209	54,589	57,798	32,599	70,317	5,193	108,109	92,143	206,468	565	299,176	75,643	159,282	3,229	238,154
1967.....	87,169	62,120	149,289	38,716	87,889	6,195	132,800	129,051	258,449	823	388,323	105,950	207,169	4,259	317,378
1968.....	186,560	132,257	318,817	39,776	101,193	6,671	147,640	178,115	282,093	931	461,109	130,253	225,208	4,817	359,976
1969.....	232,704	132,183	364,887	36,429	112,223	6,551	155,203	201,132	226,247	847	428,226	127,812	204,380	5,066	337,258
1970.....	276,864	116,024	392,908	18,815	119,536	7,405	145,756	224,520	204,578	748	429,847	246,422	205,210	5,528	457,160
1971.....	215,256	93,322	308,578	14,769	114,067	6,873	135,709	300,380	199,756	344	501,080	260,981	217,945	5,300	484,226
1972.....	235,248	95,321	330,569	13,274	164,761	4,814	182,849	379,703	260,139	422	640,264	222,890	216,438	5,003	444,332
1973.....	256,962	98,054	355,016	14,734	196,805	6,214	217,753	461,734	272,805	633	739,172	280,998	275,710	6,124	562,832
1974.....	316,012	112,797	428,809	28,140	212,475	7,598	248,213	378,926	359,175	965	739,068	233,121	255,426	6,872	495,518
1975.....	328,107	85,646	413,753	64,735	174,341	5,745	244,821	387,145	254,919	550	642,614	288,846	225,942	5,450	520,238
1976.....	473,597	86,478	560,075	91,157	237,535	7,047	335,739	446,618	269,422	632	716,672	402,844	238,494	6,285	647,623
1977.....	576,631	88,300	664,931	74,971	256,043	9,618	340,632	498,691	300,584	728	800,003	486,432	283,248	6,732	776,412
1978.....	652,920	89,762	742,682	102,883	298,886	6,417	408,186	493,111	355,004	2,040	850,155	618,996	336,430	7,502	972,818
1979.....	706,375	95,494	801,869	86,397	331,286	7,105	424,788	547,001	322,482	1,938	971,421	528,555	402,110	7,852	938,517
1980.....	845,514	111,388	956,902	107,057	356,342	8,728	472,127	736,544	379,517	4,955	1,121,016	659,822	438,083	7,245	1,104,930
1981.....	852,177	156,750	1,008,927	129,564	320,471	7,207	457,242	840,630	331,494	4,484	1,176,608	606,383	479,510	8,400	1,094,793
1982.....	854,463	160,335	1,014,798	113,299	285,680	5,892	404,871	824,247	282,019	3,898	1,110,164	572,644	389,943	6,856	969,445
1983.....	857,686	174,754	1,032,440	116,184	268,997	5,520	390,701	861,580	307,140	2,630	1,171,350	523,754	443,582	7,369	974,705
1984.....	843,807	145,229	989,036	88,536	338,224	5,487	432,257	784,309	366,335	2,677	1,133,321	547,838	539,403	7,915	1,095,156
1985.....	956,410	163,901	1,120,311	213,052	367,677	6,286	587,015	815,074	373,253	5,365	1,193,692	570,865	574,180	7,732	1,152,777
1986.....	1,025,403	210,995	1,236,398	211,178	337,737	5,985	554,900	811,371	383,586	668	1,195,625	578,642	592,642	8,471	1,177,755

	Toyota				Aichi	Prince				Others		
	Passenger Cars	Trucks	Buses	Total	Trucks	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Total	GRAND TOTAL
1960.....	42,118	112,130	522	154,770	19,753	10,928	19,768	-	30,696	-	14,843	14,843	481,551
1961.....	73,830	136,677	430	210,937	37,523	14,038	24,868	-	38,906	-	11,210	11,210	813,879
1962.....	74,515	155,572	263	230,350	27,937	12,944	28,648	-	41,592	-	1,740	1,740	980,706
1963.....	128,843	189,186	466	318,495	27,788	25,280	24,476	-	53,756	-	1,273	1,273	1,283,531
1964.....	181,738	243,734	282	425,754	27,167	44,490	40,614	-	85,104	-	643	643	1,702,475
1965.....	236,151	239,407	2,085	477,643	33,622	47,018	42,834	1,724	91,576	-	83	83	1,875,614
1966.....	315,189	268,165	3,185	587,539	38,886	21,538	23,333	934	45,805	-	30	30	2,266,399
1967.....	476,807	350,203	5,120	832,130	42,568	-	-	-	-	-	3	3	3,146,486
1968.....	659,189	424,747	13,469	1,097,405	38,567	-	-	-	-	-	71	71	4,085,826
1969.....	964,088	492,196	14,827	1,471,211	22,041	-	-	-	-	-	52	52	4,674,932
1970.....	1,068,321	524,276	16,593	1,609,190	5,672	-	-	-	-	-	95	95	5,269,157
1971.....	1,400,186	544,616	10,231	1,955,033	-	-	-	-	-	-	130	130	5,810,774
1972.....	1,487,661	589,176	10,296	2,087,133	-	-	-	-	-	-	174	174	6,294,438
1973.....	1,631,940	662,321	13,837	2,308,098	-	-	-	-	-	-	209	209	7,082,757
1974.....	1,484,737	615,697	14,546	2,114,980	-	-	-	-	-	-	275	275	6,551,840
1975.....	1,714,836	608,895	12,322	2,336,053	-	-	-	-	-	-	253	253	6,941,591
1976.....	1,730,767	741,499	15,585	2,487,851	-	-	-	-	-	-	346	346	7,841,447
1977.....	1,884,260	819,699	16,799	2,720,758	-	-	-	-	-	-	183	183	8,514,522
1978.....	2,039,115	869,549	21,493	2,929,157	-	-	-	-	-	-	421	421	9,269,153
1979.....	2,111,302	858,094	26,829	2,996,225	-	-	-	-	-	-	394	394	9,635,546
1980.....	2,303,284	954,209	35,860	3,293,344	-	-	-	-	-	-	812	812	11,042,884
1981.....	2,248,171	930,179	42,088	3,220,418	-	-	-	-	-	-	600	600	11,179,982
1982.....	2,258,253	861,618	24,688	3,144,557	-	-	-	-	-	-	885	885	10,731,794
1983.....	2,380,753	871,801	19,781	3,272,335	-	-	-	-	-	-	701	701	11,111,858
1984.....	2,413,133	981,675	34,441	3,429,249	-	-	-	-	-	-	574	574	11,464,920
1985.....	2,969,284	1,058,248	38,090	3,665,622	-	-	-	-	-	-	954	954	12,271,095
1986.....	2,694,884	961,709	14,434	3,860,167	-	-	-	-	-	-	707	707	12,259,817

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - PRODUCTION 1965-1986

Total Motor Vehicles by Manufacturer (Including Knock-Down Sets)

Calendar Year	Honda	Mazda	Mitsubishi	Nissan	Toyota	Others	Total
1965.....	52,527	274,406	165,021	345,165	477,643	560,852	1,875,614
1966.....	57,798	299,176	238,164	471,598	587,539	632,124	2,286,399
1967.....	149,289	388,323	317,378	726,067	832,130	733,299	3,146,486
1968.....	318,817	461,109	359,976	979,834	1,097,405	868,685	4,085,826
1969.....	364,887	428,226	337,258	1,148,715	1,471,211	924,635	4,674,932
1970.....	392,908	429,847	457,160	1,374,022	1,609,190	1,026,030	5,289,157
1971.....	308,578	501,080	484,226	1,591,490	1,955,033	970,367	5,810,774
1972.....	330,569	640,264	444,332	1,864,244	2,087,133	927,896	6,294,438
1973.....	355,016	739,172	562,832	2,039,341	2,308,098	1,078,298	7,082,757
1974.....	428,809	739,068	495,518	1,809,036	2,114,980	964,429	6,551,840
1975.....	413,753	642,614	520,238	2,077,447	2,336,053	951,486	6,941,591
1976.....	560,075	716,672	647,623	2,303,703	2,487,851	1,125,523	7,841,447
1977.....	664,931	800,003	776,412	2,278,051	2,720,758	1,274,367	8,514,522
1978.....	742,682	850,155	972,818	2,392,598	2,929,157	1,381,743	9,269,153
1979.....	809,869	1,034,081	1,004,931	2,512,107	3,073,185	1,603,843	10,038,016
1980.....	959,102	1,194,576	1,179,984	2,832,390	3,379,994	1,935,520	11,481,566
1981.....	1,052,972	1,253,228	1,174,263	2,811,580	3,332,848	2,111,247	11,736,138
1982.....	1,092,558	1,208,244	1,044,289	2,580,484	3,270,477	2,157,699	11,353,751
1983.....	1,171,940	1,346,130	1,042,325	2,694,277	3,411,335	2,229,605	11,895,612
1984.....	1,206,176	1,323,541	1,165,500	2,704,033	3,581,646	2,407,119	12,388,015
1985.....	1,363,491	1,353,674	1,236,351	2,695,479	3,870,522	2,752,875	13,272,392
1986.....	1,582,099	1,381,585	1,268,807	2,452,678	4,001,087	2,895,979	13,582,235

Passenger Cars by Manufacturer

1965.....	8,779	81,289	45,905	169,815	236,151	154,237	696,176
1966.....	3,209	92,143	75,643	231,508	316,189	158,964	877,656
1967.....	87,169	129,051	105,950	352,045	476,807	224,733	1,375,755
1968.....	186,560	178,115	130,253	571,614	659,189	330,090	2,055,821
1969.....	232,704	201,132	127,812	697,691	964,088	388,072	2,611,499
1970.....	276,884	224,520	246,422	899,008	1,068,321	463,553	3,178,708
1971.....	215,256	300,980	260,981	1,101,506	1,400,186	438,949	3,717,858
1972.....	235,248	379,703	222,890	1,352,251	1,487,661	344,536	4,022,289
1973.....	256,962	465,734	280,998	1,487,360	1,631,940	347,556	4,470,550
1974.....	316,012	378,928	233,121	1,255,669	1,484,737	263,375	3,931,842
1975.....	328,107	387,145	288,846	1,532,731	1,714,836	316,189	4,567,854
1976.....	473,597	446,618	402,844	1,610,319	1,730,767	363,647	5,027,792
1977.....	576,631	498,691	486,432	1,615,866	1,884,260	369,165	5,431,045
1978.....	652,920	493,111	628,886	1,733,132	2,039,115	428,804	5,975,968
1979.....	714,375	683,101	584,859	1,874,912	2,174,202	444,392	6,475,841
1980.....	850,714	778,944	715,206	2,082,025	2,370,124	552,529	7,349,542
1981.....	896,177	881,810	664,771	2,038,223	2,337,471	569,123	7,387,575
1982.....	932,223	871,287	624,658	1,958,302	2,347,293	625,175	7,358,938
1983.....	997,186	938,040	564,710	2,033,788	2,480,033	713,973	7,727,730
1984.....	1,060,947	869,809	591,980	2,020,494	2,528,070	699,771	7,771,071
1985.....	1,199,590	884,636	630,763	2,003,232	2,738,364	914,560	8,371,145
1986.....	1,371,104	885,391	634,220	1,912,083	2,988,484	992,993	8,784,275

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

Passenger Car Models by Toyota Motor Corporation

	Century	Crown	Mark II (Cressida)	Chaser	Cresta	Soarer	Corona	Carina	Camry*
Before 1961...	-	144,435	-	-	-	-	41,216	-	-
1961.....	-	55,475	-	-	-	-	46,972	-	-
1962.....	-	47,483	-	-	-	-	49,739	-	-
1963.....	-	80,266	-	-	-	-	66,195	-	-
1964.....	-	95,012	-	-	-	-	98,503	-	-
1965.....	-	81,188	-	-	-	-	179,447	-	-
1966.....	-	86,843	-	-	-	-	252,492	-	-
1967.....	174	92,092	-	-	-	-	320,250	-	-
1968.....	1,063	130,654	69,451	-	-	-	308,644	-	-
1969.....	683	134,747	297,378	-	-	-	231,683	-	-
1970.....	775	135,321	246,334	-	-	-	284,485	12,592	-
1971.....	653	106,223	251,967	-	-	-	311,614	95,854	-
1972.....	1,143	90,096	219,842	-	-	-	297,306	130,607	-
1973.....	1,332	117,814	205,960	-	-	-	295,237	180,499	-
1974.....	1,253	85,199	108,173	-	-	-	356,420	121,770	-
1975.....	748	134,697	108,405	-	-	-	366,527	152,008	-
1976.....	965	105,605	92,134	-	-	-	326,244	167,122	-
1977.....	1,138	112,205	233,442	25,555	-	-	266,129	165,616	-
1978.....	1,014	131,410	213,293	38,784	-	-	257,881	206,561	-
1979.....	1,267	143,761	189,047	33,814	-	-	267,580	212,314	-
1980.....	712	150,616	167,954	21,834	29,875	-	219,614	171,427	59,546
1981.....	738	150,528	222,031	22,531	43,409	30,728	183,382	167,056	65,469
1982.....	664	136,005	222,901	28,209	54,772	22,185	191,570	179,189	36,202
1983.....	1,419	130,630	206,162	27,359	65,368	28,060	190,077	150,749	150,323
1984.....	977	158,555	210,214	32,865	68,277	25,777	237,454	140,358	191,727
1985.....	1,043	166,474	255,685	47,595	76,004	23,016	201,661	156,141	225,116
1986.....	1,344	129,832	246,145	56,414	86,121	40,009	188,482	186,347	251,994

Passenger Car Models by Toyota Motor Corporation

	Celica	Vista	Corolla	Sprinter	Tercel	Corsa	Starlet	Sprinter Carib (Tercel 4-WD)	Corolla II	Toyota MR2	Supra
1966.....	-	-	12,180	-	-	-	-	-	-	-	-
1967.....	-	-	162,555	-	-	-	-	-	-	-	-
1968.....	-	-	242,749	43,058	-	-	-	-	-	-	-
1969.....	-	-	354,518	87,796	-	-	-	-	-	-	-
1970.....	5,602	-	460,319	76,737	-	-	-	-	-	-	-
1971.....	111,204	-	596,863	73,312	-	-	-	-	-	-	-
1972.....	150,162	-	647,700	86,432	-	-	-	-	-	-	-
1973.....	177,174	-	669,402	97,353	-	-	48,762	-	-	-	-
1974.....	149,751	-	677,455	95,650	-	-	45,688	-	-	-	-
1975.....	139,193	-	757,265	136,367	-	-	46,003	-	-	-	-
1976.....	223,631	-	816,897	114,273	-	-	31,160	-	-	-	-
1977.....	254,234	-	817,732	101,202	-	-	17,868	-	-	-	-
1978.....	293,917	-	735,603	103,441	26,424	21,566	128,561	-	-	-	-
1979.....	245,468	-	727,419	116,849	104,914	28,627	143,281	-	-	-	-
1980.....	206,523	-	856,623	98,620	183,908	36,523	173,235	-	-	-	-
1981.....	180,444	-	722,599	98,681	204,298	25,863	197,914	-	-	-	-
1982.....	218,934	15,800	655,316	87,462	215,310	36,797	154,538	31,979	47,811	-	-
1983.....	183,502	26,762	625,633	119,737	163,904	42,210	118,606	86,558	95,942	-	-
1984.....	155,713	24,648	613,685	95,464	106,986	35,926	114,797	93,230	82,900	14,677	-
1985.....	135,484	27,834	666,260	82,182	93,013	36,996	163,774	82,182	65,400	51,271	-
1986.....	151,469	30,003	638,815	70,384	98,425	45,695	191,060	66,139	63,503	42,506	59,534

* Including wagons for commercial use.

TOYOTA MOTOR CORPORATION

JAPAN - PRODUCTION 1971-1986

Commercial Vehicles by Toyota Motor Corporation

	Dyna	Toyoace	Hiace	TownAce	Liteace	Stout
1971.....	41,454	32,014	55,386	-	27,343	10,630
1972.....	46,440	45,793	58,183	-	42,036	7,955
1973.....	50,813	54,981	78,471	-	63,203	7,707
1974.....	45,158	42,042	73,578	-	49,015	10,395
1975.....	41,058	35,356	68,610	-	61,115	12,495
1976.....	49,894	38,900	79,219	13,195	70,850	17,645
1977.....	55,067	25,613	90,919	57,356	52,642	19,328
1978.....	67,790	32,527	101,767	67,560	45,526	15,632
1979.....	63,426	33,700	118,997	89,233	52,582	12,239
1980.....	67,029	30,345	165,503	31,826	60,412	15,665
1981.....	60,101	25,811	163,432	60,304	95,108	11,881
1982.....	45,841	22,185	127,036	49,599	78,807	10,065
1983.....	46,890	23,565	120,733	90,309	77,707	10,324
1984.....	51,664	35,094	138,628	144,217	81,084	6,445
1985.....	55,874	39,872	145,593	135,568	76,120	4,822
1986.....	45,742	19,094	116,017	138,947	78,984	3,026

	Hilux	Publica Pickup	Coaster	Land Cruiser	Blizzard	Toyota Truck
1971.....	77,865	36,896	4,539	39,193	-	N.A.
1972.....	79,523	37,365	5,238	38,811	-	N.A.
1973.....	100,050	37,913	7,278	38,846	-	N.A.
1974.....	120,866	28,355	6,403	52,893	-	8,746
1975.....	129,782	26,570	6,073	68,943	-	8,731
1976.....	179,952	29,480	8,174	84,249	-	9,903
1977.....	236,863	25,591	8,417	109,050	-	10,396
1978.....	241,144	20,987	9,182	133,376	-	6,817
1979.....	251,888	9,541	10,041	115,592	-	7,211
1980.....	334,481	9,918	12,395	116,223	1,806	9,143
1981.....	326,593	7,162	14,270	127,798	2,104	9,649
1982.....	324,627	4,135	11,116	129,620	1,274	5,148
1983.....	349,816	3,424	7,052	124,297	391	4,378
1984.....	434,786	3,301	9,619	115,048	1,383	2,709
1985.....	490,560	3,075	11,888	135,694	1,220	2,346
1986.....	490,248	2,794	5,893	95,206	1,049	1,747

TOYOTA MOTOR CORPORATION

JAPAN
EXPORT

JAPAN - EXPORTS 1950-1986

Motor Vehicle Exports by Type

	Passenger Cars	Trucks		Buses	Total
		Overseas	- Domestic*		
1950.....	7	1,044	4,365	93	5,509
1951.....	-	635	5,945	153	6,733
1952.....	-	671	10	184	865
1953.....	-	688	1	409	1,098
1954.....	-	1	679	308	988
1955.....	2	907	-	322	1,231
1956.....	46	1,884	-	517	2,447
1957.....	410	5,512	-	632	6,554
1958.....	2,357	7,540	-	346	10,243
1959.....	4,884	9,602	4,357	442	19,285
1960.....	7,013	14,050	16,978	768	38,809
1961.....	11,531	22,819	21,710	977	57,037
1962.....	16,011	32,541	17,330	808	66,690
1963.....	31,447	57,590	8,287	1,240	98,564
1964.....	66,965	80,476	1,245	1,735	150,421
1965.....	100,703	90,877	59	2,529	194,168
1966.....	153,090	100,870	30	1,744	255,734
1967.....	223,491	135,687	-	3,067	362,245
1968.....	406,250	201,290	-	4,889	612,429
1969.....	560,431	290,872	-	6,765	858,068
1970.....	725,586	351,611	-	9,579	1,086,776
1971.....	1,299,351	469,448	-	10,225	1,779,024
1972.....	1,407,340	547,593	-	10,557	1,965,490
1973.....	1,450,884	606,013	-	10,659	2,067,556
1974.....	1,727,396	874,725	-	15,966	2,618,087
1975.....	1,827,286	833,672	-	16,654	2,677,612
1976.....	2,539,117	1,152,609	-	17,882	3,709,608
1977.....	2,958,879	1,369,917	-	24,021	4,352,817
1978.....	3,042,237	1,528,045	-	30,453	4,600,735
1979.....	3,101,990	1,423,930	-	36,861	4,562,781
1980.....	3,947,160	1,953,685	-	66,116	5,966,961
1981.....	3,946,542	2,017,521	-	84,384	6,048,447
1982.....	3,770,036	1,773,547	-	46,930	5,590,513
1983.....	3,806,396	1,822,429	-	40,685	5,669,510
1984.....	3,980,619	2,072,325	-	56,240	6,109,184
1985.....	4,426,762	2,238,104	-	65,606	6,730,472
1986.....	4,572,791	2,004,733	-	27,399	6,604,923

* Represents trucks procured by and delivered to the Unites States Army.

NOTE: Export figures shown here include only new complete vehicles, chassis and knocked-down units manufactured in Japan and do not include used vehicles.

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION

Motor Vehicle Exports to North America

Year	TO U.S.A. Passenger Cars	Trucks	Buses	Total	TO CANADA Passenger Cars	Trucks	Buses	Total	Total N. America	As % of Total Japanese Exports
1956.....	-	16	-	16	-	-	-	-	-	-
1957.....	11	2	-	13	-	-	-	-	-	-
1958.....	1,479	40	-	1,519	-	-	-	-	-	-
1959.....	2,696	843	-	3,539	-	-	-	-	-	-
1960.....	942	560	1	1,503	11	6	-	17	1,520	3.92
1961.....	972	834	-	1,806	8	5	-	13	1,819	3.25
1962.....	2,795	2,547	-	5,342	74	29	-	103	5,445	8.16
1963.....	2,942	4,574	1	7,517	144	42	1	187	7,704	7.82
1964.....	12,680	6,546	17	19,243	1,022	212	4	1,238	20,481	13.62
1965.....	22,127	12,297	17	34,441	5,333	624	6	5,963	40,404	20.81
1966.....	50,520	14,745	12	65,277	2,752	438	20	3,210	68,487	26.78
1967.....	66,417	15,613	5	82,035	5,208	859	-	6,067	88,102	24.32
1968.....	152,100	30,447	-	182,547	20,628	3,174	-	23,802	206,349	33.69
1969.....	218,109	63,053	-	281,162	49,961	6,103	2	56,066	337,228	39.30
1970.....	323,671	98,793	-	422,464	65,010	8,134	-	73,144	495,608	45.60
1971.....	653,695	160,084	-	813,779	116,722	16,450	-	133,172	946,951	53.23
1972.....	590,150	248,808	-	838,958	143,053	22,802	-	165,855	1,004,813	51.12
1973.....	583,861	239,180	-	823,041	75,182	15,735	-	90,917	913,958	44.20
1974.....	683,580	315,997	-	999,577	111,989	26,431	-	138,420	1,137,997	43.47
1975.....	711,902	208,047	-	919,949	73,463	10,542	-	84,005	1,003,954	37.49
1976.....	1,050,685	319,760	-	1,370,445	111,381	16,398	-	127,779	1,498,224	40.39
1977.....	1,339,023	375,548	1	1,714,572	125,209	14,784	-	139,993	1,854,565	42.61
1978.....	1,407,669	483,868	-	1,891,537	119,568	17,448	-	137,016	2,028,553	44.09
1979.....	1,546,740	525,926	-	2,072,666	60,904	12,696	-	73,600	2,146,266	47.04
1980.....	1,819,092	588,553	-	2,407,645	158,375	26,555	2	184,932	2,592,577	43.45
1981.....	1,761,403	543,411	-	2,304,814	199,951	46,517	1	246,469	2,551,283	42.18
1982.....	1,691,806	413,713	-	2,105,519	152,906	38,597	-	191,503	2,297,022	41.09
1983.....	1,697,852	536,477	46	2,234,375	164,863	48,075	-	212,938	2,447,313	42.16
1984.....	1,851,855	727,459	125	2,579,439	176,415	42,713	-	219,128	2,798,567	45.81
1985.....	2,215,811	916,089	98	3,131,998	197,012	55,553	-	252,565	3,384,563	50.29
1986.....	2,348,456	1,085,706	-	3,434,162	222,129	62,744	-	284,873	3,719,035	56.31

NOTE: Export figures shown here include only new complete vehicles, chassis and knocked-down units manufactured in Japan and do not include used vehicles.

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION

JAPAN EXPORT

JAPAN

EXPORT

JAPAN - EXPORTS 1962-1986

Motor Vehicle Exports by Manufacturer

	Daihatsu				Fuji			Hino			
	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Total	Passenger Cars	Trucks	Buses	Total
1962.....	-	567	-	567	48	302	350	743	595	288	1,626
1963.....	1	1,019	-	1,020	10	236	246	2,200	1,652	223	4,075
1964.....	337	2,289	-	2,626	10	308	318	3,065	2,960	277	6,302
1965.....	862	4,037	-	4,899	188	657	945	4,530	3,249	287	8,066
1966.....	1,098	5,305	23	6,426	325	1,152	1,477	3,879	2,739	161	6,779
1967.....	1,880	7,877	21	9,778	483	1,437	1,920	1,491	3,505	431	5,427
1968.....	3,305	12,782	95	16,182	7,693	3,195	10,888	868	3,114	538	4,520
1969.....	3,489	21,077	473	25,039	7,411	6,038	13,449	23	3,808	474	4,305
1970.....	1,926	17,903	281	20,110	11,595	6,410	18,005	-	6,239	737	6,976
1971.....	2,483	9,934	35	12,452	17,129	11,406	28,535	-	4,965	1,178	6,143
1972.....	1,645	4,763	3	6,411	26,135	9,153	35,288	-	7,838	810	8,648
1973.....	1,751	7,316	-	9,067	34,152	9,148	43,300	-	7,415	654	8,069
1974.....	2,282	15,776	-	18,058	35,039	15,367	50,406	-	15,148	1,387	16,535
1975.....	2,133	17,987	-	20,120	29,236	18,771	48,007	-	15,398	2,534	17,932
1976.....	5,809	32,164	113	38,086	51,635	28,213	79,848	-	13,820	860	14,680
1977.....	9,239	51,166	393	60,798	58,004	60,162	118,166	-	18,324	2,458	20,782
1978.....	19,871	46,065	830	66,766	60,693	90,172	150,865	-	19,108	1,216	20,324
1979.....	30,931	47,117	774	78,822	71,551	103,100	174,651	-	16,302	1,860	18,162
1980.....	57,590	83,047	1,687	142,324	126,281	105,898	232,179	-	22,625	2,689	25,314
1981.....	66,060	80,803	1,510	148,373	122,765	116,885	239,650	-	23,030	3,202	26,232
1982.....	53,648	79,334	1,180	134,163	119,476	109,324	228,800	-	22,437	2,061	24,498
1983.....	63,041	71,032	1,577	135,650	142,389	112,241	255,130	-	13,093	1,547	14,640
1984.....	58,830	91,655	1,084	151,569	128,624	101,966	230,590	-	14,167	2,423	16,590
1985.....	60,019	69,196	853	130,068	169,127	114,833	283,960	-	24,949	2,838	27,786
1986.....	57,893	62,237	282	120,412	192,565	114,968	307,533	-	15,974	1,929	17,903

	Nissan Diesel			Nissan				Suzuki		
	Passenger Cars	Buses	Total	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Total
1962.....	-	-	-	11,244	15,259	166	26,669	-	461	461
1963.....	-	-	-	16,938	27,788	185	44,911	-	275	275
1964.....	-	-	-	35,156	32,973	260	68,389	-	232	232
1965.....	-	-	-	39,389	32,856	912	73,157	-	490	490
1966.....	82	-	82	62,418	40,028	123	102,569	-	775	775
1967.....	260	-	260	79,846	52,005	656	132,507	-	759	759
1968.....	278	-	278	131,618	74,533	506	206,657	281	886	1,167
1969.....	533	52	585	196,898	102,745	649	300,292	928	1,100	2,028
1970.....	1,632	83	1,715	267,197	126,494	1,610	395,301	1,252	2,085	3,337
1971.....	2,187	64	2,251	456,241	172,801	2,163	631,205	869	1,709	2,578
1972.....	3,070	67	3,137	550,559	161,531	3,680	715,770	853	3,210	4,063
1973.....	2,316	160	2,476	520,693	187,292	2,639	710,624	742	3,287	4,029
1974.....	7,430	138	7,568	631,840	230,713	1,433	863,986	1,156	11,877	13,033
1975.....	9,984	158	10,142	648,641	234,311	1,909	884,861	479	18,585	19,064
1976.....	10,917	242	11,159	797,008	343,315	2,643	1,142,967	1,534	38,387	39,921
1977.....	10,245	331	10,576	855,422	358,040	3,524	1,216,986	3,651	38,848	42,499
1978.....	9,682	491	10,173	855,386	357,512	6,088	1,218,986	1,544	39,919	41,463
1979.....	11,153	704	11,857	836,680	289,526	7,985	1,134,191	3,815	45,205	49,020
1980.....	18,362	929	19,291	1,041,113	405,085	19,629	1,465,827	16,115	79,965	96,080
1981.....	21,959	1,096	23,055	984,665	422,966	29,362	1,436,995	28,984	107,116	136,100
1982.....	15,869	1,224	17,093	973,121	354,558	14,517	1,342,198	30,403	115,202	145,605
1983.....	12,394	647	13,041	953,665	395,619	10,440	1,359,724	37,158	120,446	157,604
1984.....	15,076	1,391	16,467	1,011,920	382,129	9,337	1,403,386	90,347	127,253	217,600
1985.....	14,060	1,171	15,231	1,032,625	392,640	10,151	1,435,416	170,721	132,136	302,857
1986.....	12,900	471	13,371	1,023,267	280,637	4,472	1,308,376	229,783	140,299	370,062

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - EXPORTS 1962-1986 (continued)

Motor Vehicle Exports by Manufacturer

	Honda			Isuzu				Mazda				Mitsubishi			
	Passenger Cars	Trucks	Total	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total
1962	–	–	–	63	3,006	272	3,341	434	2,121	–	2,555	226	6,935	18	7,189
1963	–	–	–	679	5,108	532	6,319	1,031	4,676	–	5,707	408	3,777	61	4,246
1964	–	–	–	4,389	7,974	861	13,224	3,446	4,415	–	7,861	1,241	2,088	57	3,386
1965	2,162	242	2,404	9,892	8,235	876	19,003	4,416	5,532	–	9,948	1,776	3,381	82	5,239
1966	1,938	230	2,168	6,511	7,836	761	15,108	4,723	4,675	–	9,398	1,653	3,315	69	5,037
1967	5,861	247	6,108	5,346	9,548	670	15,564	13,249	9,833	34	23,116	3,874	4,203	142	8,219
1968	26,307	1,225	27,532	4,664	11,039	998	16,701	23,021	15,566	0	38,596	5,324	4,467	112	9,903
1969	12,595	8,172	20,767	4,062	12,344	1,354	17,760	40,858	23,574	124	64,556	6,798	5,888	282	13,079
1970	19,297	4,032	23,329	3,113	12,006	1,862	17,071	59,310	34,830	166	94,108	15,435	8,502	340	24,277
1971	30,037	4,263	34,300	1,162	18,213	1,780	21,155	125,934	41,527	158	167,680	60,513	25,466	362	86,343
1972	33,567	4,007	37,574	127	60,993	1,543	62,663	185,065	100,203	52	286,320	52,958	27,457	317	80,733
1973	69,466	4,581	74,047	105	57,560	2,318	59,983	236,875	106,835	80	343,790	62,044	28,990	497	91,531
1974	113,453	6,725	120,178	3,963	98,635	3,355	105,953	219,244	168,795	200	388,239	114,986	61,860	828	177,986
1975	184,309	6,965	191,274	22,784	86,892	3,128	112,804	226,047	122,861	209	349,317	100,913	54,030	796	155,739
1976	293,270	14,209	307,479	62,903	117,410	2,771	183,084	274,099	161,275	134	435,508	217,041	61,901	820	279,762
1977	434,660	10,526	445,186	34,648	128,184	4,207	167,040	338,821	184,868	358	524,847	255,363	78,416	923	332,702
1978	487,662	7,938	495,600	54,731	166,022	2,071	222,824	341,133	192,946	1,709	535,788	320,851	133,274	1,847	455,772
1979	539,231	7,719	546,950	36,008	173,600	2,204	211,812	434,662	144,603	1,702	580,967	243,720	127,485	1,496	372,701
1980	651,142	7,844	658,986	44,909	222,953	3,650	271,412	500,348	194,518	4,541	699,407	360,242	208,815	1,839	570,896
1981	661,120	6,572	667,692	57,586	198,577	2,373	258,536	615,314	183,749	6,877	805,738	346,643	240,172	2,774	589,589
1982	605,534	7,828	613,362	54,328	165,338	1,687	221,353	572,531	150,975	3,191	726,697	298,153	171,150	1,680	470,983
1983	603,475	8,809	612,284	44,533	153,540	3,243	201,316	590,410	183,688	6,122	780,220	302,172	181,198	2,169	485,540
1984	625,020	8,245	633,265	59,539	220,485	5,935	285,959	561,999	221,447	4,643	788,088	343,987	217,820	2,938	564,746
1985	660,613	7,482	668,095	154,376	246,052	7,410	407,838	603,580	234,005	6,409	843,994	376,719	256,220	2,319	635,258
1986	697,994	9,900	707,894	154,912	235,146	3,789	393,847	591,322	241,257	583	833,162	414,875	240,738	987	656,600

	Toyota				Aichi	Prince				Others	
	Passenger Cars	Trucks	Buses	Total	Trucks	Passenger Cars	Trucks	Buses	Total	Trucks	GRAND TOTAL
1962	2,505	19,880	38	22,423	56	738	574	26	1,338	115	86,690
1963	9,318	20,207	209	29,734	280	862	851	30	1,743	8	98,564
1964	17,702	25,960	258	43,920	543	1,619	1,998	22	3,640	–	150,421
1965	33,297	29,855	368	63,520	954	4,204	1,435	4	5,643	–	194,168
1966	70,545	33,993	607	105,145	770	–	–	–	–	–	255,734
1967	111,461	45,308	1,113	157,882	705	–	–	–	–	–	362,245
1968	203,169	73,287	2,631	279,087	918	–	–	–	–	–	612,429
1969	287,369	104,376	3,357	395,102	1,106	–	–	–	–	–	858,068
1970	346,462	130,932	4,498	481,892	655	–	–	–	–	–	1,009,776
1971	604,923	176,880	4,484	786,287	85	–	–	–	–	–	1,778,024
1972	555,430	165,037	4,085	724,552	86	–	–	–	–	–	1,965,245
1973	525,056	191,273	4,311	720,640	–	–	–	–	–	–	2,067,556
1974	605,433	242,299	8,533	856,265	–	–	–	–	–	–	2,618,087
1975	612,744	247,788	7,820	868,352	–	–	–	–	–	–	2,677,612
1976	835,817	330,998	10,499	1,177,314	–	–	–	–	–	–	3,709,808
1977	968,270	433,138	11,827	1,413,235	–	–	–	–	–	–	4,352,817
1978	900,366	465,407	16,401	1,382,174	–	–	–	–	–	–	4,800,735
1979	905,392	458,120	20,136	1,383,648	–	–	–	–	–	–	4,562,781
1980	1,148,420	604,873	31,352	1,785,445	–	–	–	–	–	–	5,986,981
1981	1,063,385	615,711	37,390	1,716,486	–	–	–	–	–	–	6,046,447
1982	1,062,841	581,532	21,420	1,665,783	–	–	–	–	–	–	5,590,513
1983	1,069,053	580,368	14,940	1,664,361	–	–	–	–	–	–	5,669,510
1984	1,100,353	672,082	28,488	1,800,923	–	–	–	–	–	–	6,109,184
1985	1,198,982	746,532	34,441	1,979,955	–	–	–	–	–	–	6,730,458
1986	1,210,200	650,677	14,886	1,875,763	–	–	–	–	–	–	6,604,923

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - EXPORTS 1965-1986

Total Motor Vehicle Exports by Manufacturer (Including Knock-Down Sets)

	Honda	Mazda	Mitsubishi	Nissan	Toyota	Others	Total
1965.....	2,404	9,948	5,239	73,157	63,520	39,900	194,168
1966.....	2,168	9,398	5,037	102,569	105,145	31,417	255,734
1967.....	6,108	23,116	8,219	132,507	157,882	34,413	362,245
1968.....	27,532	38,596	9,903	206,657	279,087	50,654	612,429
1969.....	20,767	64,556	13,079	300,292	395,102	64,272	858,068
1970.....	23,329	94,108	24,277	395,301	481,892	67,869	1,086,776
1971.....	34,300	167,680	86,343	631,205	786,287	73,209	1,779,024
1972.....	37,574	286,320	80,733	715,770	724,552	120,296	1,965,245
1973.....	74,047	343,790	91,531	710,624	720,640	126,924	2,067,556
1974.....	120,178	388,239	177,866	863,986	856,265	211,553	2,618,087
1975.....	191,274	349,317	155,739	884,861	868,352	228,069	2,677,612
1976.....	307,479	435,508	279,562	1,142,967	1,177,314	366,778	3,709,608
1977.....	445,186	524,847	332,702	1,216,986	1,413,235	419,861	4,352,817
1978.....	495,600	535,788	455,772	1,218,986	1,382,174	512,415	4,600,735
1979.....	552,350	646,147	389,375	1,312,917	1,462,158	603,324	4,966,271
1980.....	665,986	773,527	647,412	1,649,119	1,873,355	796,630	6,406,029
1981.....	710,592	884,599	668,321	1,665,927	1,822,346	847,510	6,599,295
1982.....	689,902	820,257	548,147	1,507,446	1,796,153	842,872	6,204,777
1983.....	749,744	936,000	563,778	1,575,932	1,803,021	828,918	6,457,393
1984.....	847,469	980,469	634,304	1,622,592	1,953,190	984,635	7,022,659
1985.....	907,795	1,001,454	719,846	1,637,337	2,181,975	1,284,625	7,733,032
1986.....	1,050,767	1,019,708	743,138	1,516,535	2,219,003	1,497,076	8,046,227

Passenger Car Exports by Manufacturer

1965.....	2,162	4,416	1,776	39,389	33,297	19,676	100,716
1966.....	1,938	4,723	1,653	62,418	70,545	11,813	153,090
1967.....	5,861	13,249	3,874	79,846	111,461	9,200	223,491
1968.....	26,307	23,021	5,324	131,618	203,169	16,811	406,250
1969.....	12,595	40,858	6,798	196,898	287,396	15,886	560,431
1970.....	19,297	59,310	15,435	267,197	346,462	17,885	725,586
1971.....	30,037	125,994	60,513	456,241	604,923	21,643	1,299,351
1972.....	33,567	186,065	52,959	550,559	555,430	28,760	1,407,340
1973.....	69,466	236,875	62,044	520,693	525,056	36,750	1,450,884
1974.....	113,453	219,244	114,986	631,840	605,433	42,440	1,727,396
1975.....	184,309	226,047	100,913	648,641	612,744	54,632	1,827,286
1976.....	293,270	274,099	217,041	797,009	835,817	121,683	2,538,919
1977.....	434,660	339,621	255,363	855,422	968,270	105,543	2,958,879
1978.....	487,662	341,133	320,851	855,386	900,366	136,839	3,042,237
1979.....	544,631	468,762	280,440	976,806	969,272	143,105	3,383,016
1980.....	658,142	543,728	404,114	1,176,797	1,217,220	244,895	4,244,896
1981.....	704,020	656,294	386,387	1,159,717	1,147,325	281,879	4,335,622
1982.....	682,074	617,931	339,769	1,110,311	1,156,101	325,856	4,232,042
1983.....	740,935	666,970	332,880	1,130,831	1,168,233	331,767	4,371,616
1984.....	839,224	669,159	378,337	1,183,097	1,213,350	378,227	4,661,394
1985.....	900,313	674,400	432,105	1,178,546	1,365,182	600,453	5,150,999
1986.....	1,040,867	663,728	465,585	1,165,542	1,516,480	686,331	5,538,533

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - EXPORTS 1986

Motor Vehicle Exports by Country of Destination

Destinations	PASSENGER CARS				TRUCKS				BUSES			1986 Total Export	1985 Total Export
	Large	Small	Midget	Total	Large	Small	Midget	Total	Large	Small	Total		
SOUTH EAST ASIA	3,447	188,438	0	191,885	117,842	138,969	31	256,842	3,485	4,088	7,531	456,258	710,587
Korea Republic	27	1,963	0	1,990	1,989	22	0	2,011	278	5	283	4,284	3,859
North Korea	38	286	0	324	344	47	0	391	2	92	94	809	1,959
China	886	2,479	0	3,345	35,104	12,182	0	47,286	175	1,438	1,613	52,224	248,332
Taiwan	32	7,761	0	7,793	6,340	1,432	0	7,772	1,214	18	1,232	16,797	9,333
Mongolia	0	0	0	0	1	0	0	1	0	0	0	1	1
Hong Kong	810	11,278	0	12,088	6,795	8,300	0	15,095	50	418	468	27,649	33,184
Vietnam	25	282	0	307	228	92	1	321	0	307	307	935	645
Thailand	119	12,554	0	12,673	45,245	5,202	0	50,447	208	32	240	63,360	71,950
Singapore	71	5,897	0	5,968	363	1,549	0	1,912	52	129	181	8,061	17,794
Malaysia	64	31,618	0	31,682	2,198	13,688	0	15,886	350	18	368	47,936	110,101
Sarawak	0	0	0	0	0	0	0	0	0	0	0	0	5
Sabah	30	10	0	40	147	270	0	417	0	0	0	457	931
Brunei	543	2,435	0	2,978	249	297	0	546	1	34	35	3,559	8,241
Philippines	86	4,343	0	4,429	703	182	0	885	158	76	234	5,548	5,314
Indonesia	8	33,806	0	33,814	2,838	57,366	0	60,204	308	3	311	94,129	71,240
Cambodia	2	8	0	10	13	1	0	14	0	7	7	31	16
Laos	5	27	0	32	210	5	0	215	1	8	9	256	172
Burma	6	132	0	138	537	51	0	588	30	120	150	876	1,115
India	53	44,165	0	44,218	4,086	23,292	0	27,378	4	8	12	71,608	80,450
Pakistan	849	26,913	0	27,562	9,003	13,592	0	22,595	385	1,042	1,427	51,584	55,767
Sri Lanka	8	1,006	0	1,014	599	687	0	1,286	150	206	356	2,656	4,303
Maldive	0	3	0	3	0	0	0	0	0	1	1	4	51
Bangladesh	5	1,068	0	1,073	572	553	30	1,155	52	50	102	2,330	3,440
Macao	0	230	0	230	9	39	0	48	0	0	0	278	548
Afghanistan	0	43	0	43	73	0	0	73	0	12	12	128	182
Nepal	2	219	0	221	134	136	0	270	47	28	75	566	519
Bhutan	0	110	0	110	62	4	0	66	0	16	16	192	134
NORTH EAST ASIA	34,433	58,348	0	92,782	54,232	37,158	2	91,392	150	3,752	3,902	188,076	401,598
Iran	14	1	0	15	13,474	11,500	0	24,974	0	832	832	25,821	34,127
Iraq	83	170	0	253	2,197	333	0	2,530	23	198	221	3,004	28,285
Bahrain	356	1,107	0	1,463	377	269	0	646	4	37	41	2,150	5,908
Yemen Republic	1	15	0	16	28	12	2	40	0	6	6	62	213
Saudi Arabia	20,629	14,078	0	34,707	22,811	17,235	0	40,046	0	1,088	1,088	75,821	198,489
Kuwait	5,753	10,174	0	15,927	2,708	905	0	3,613	0	383	383	19,903	30,858
Oman	2,085	3,251	0	5,336	3,530	658	0	4,189	0	299	299	9,824	35,867
Yemen	31	13	0	46	320	24	0	344	0	20	20	410	2,704
Israel	0	17,394	0	17,394	0	3,701	0	3,701	0	0	0	21,095	8,138
Jordan	96	1,819	0	1,915	1,776	561	0	2,337	41	402	443	4,695	7,507
Syria	10	119	0	129	219	120	0	339	2	84	86	554	1,285
Lebanon	131	320	0	451	34	48	0	82	0	18	18	552	849
United Arab Emirates	4,381	8,073	0	12,454	4,393	1,452	0	5,850	73	306	379	18,683	39,372
Qatar	881	1,815	0	2,676	2,382	336	0	2,700	1	125	126	5,502	10,398
EUROPE	43,575	1,275,310	650	1,319,535	91,029	148,722	2,899	243,650	42	304	348	1,563,531	1,383,694
Denmark	1,730	63,640	0	65,370	10,538	12,061	0	22,599	0	0	0	87,969	69,472
United Kingdom	8,831	189,025	0	195,856	9,289	19,881	2,893	31,863	0	0	0	227,719	219,998
Ireland	253	24,827	0	24,880	1,722	5,181	0	8,903	0	10	10	31,793	38,394
Netherlands	1,095	133,358	0	134,453	3,449	18,842	0	22,291	0	12	12	156,956	127,075
Belgium	1,782	85,940	0	87,722	3,108	10,683	0	13,791	0	1	1	101,514	93,101
Luxembourg	1	0	0	1	0	0	0	0	0	0	0	1	0
France	1,257	52,074	0	53,331	3,165	6,736	0	9,901	0	0	0	63,232	88,405
Germany, West	12,023	332,724	0	344,747	6,028	28,551	0	34,579	0	0	0	379,326	324,470
Portugal	9	8,562	0	8,571	12,587	6,627	0	19,214	10	52	62	27,847	22,146
Spain	15	860	0	875	62	187	0	249	0	0	0	1,124	384
Italy	0	1,030	0	1,030	106	499	0	605	0	0	0	1,635	1,857
Greece	169	15,116	650	15,935	4,810	3,871	0	8,681	3	0	3	24,619	34,189
Iceland	155	8,576	0	8,731	175	361	0	536	0	6	6	7,273	3,516
Norway	4,198	72,447	0	76,645	11,192	8,002	0	19,194	8	9	15	95,854	81,525
Sweden	3,900	80,581	0	84,481	5,400	2,186	0	7,586	0	0	0	72,027	48,858
Andorra	0	127	0	127	0	1	0	1	0	0	0	128	68
Germany, East	0	1	0	1	0	0	0	0	0	0	0	1	10
Switzerland	7,329	79,193	0	86,522	4,326	11,792	114	16,232	0	89	89	102,843	70,083
Azores	0	63	0	63	0	17	0	17	0	0	0	80	95
Gibraltar	9	417	0	426	180	113	0	293	0	36	36	755	502
Malta	0	335	0	335	115	60	0	175	0	0	0	510	73
Finland	1,169	57,799	0	58,968	8,092	4,853	0	12,745	0	0	0	71,713	61,584
Poland	1	5,508	0	5,509	0	0	0	0	0	0	0	5,509	2,488
U.S.S.R.	1	65	0	66	1,325	2	0	1,327	0	0	0	1,393	1,141
Austria	1,624	76,547	0	78,171	1,051	6,683	0	7,734	0	0	0	85,905	73,755
Czechoslovakia	0	0	0	0	0	0	0	0	0	0	0	0	2
Hungary	0	804	0	804	0	2	0	2	0	0	0	806	280
Yugoslavia	0	737	0	737	0	0	0	0	0	0	0	737	194
Bulgaria	2	39	0	41	0	3	0	3	0	1	1	45	8
Cyprus	3	4,700	0	4,703	1,905	1,189	92	3,186	2	29	31	7,900	11,728
Turkey	18	1,895	0	1,713	2,383	1,542	0	3,905	21	59	80	5,698	10,874
Faeroe Island	1	740	0	741	41	37	0	78	0	0	0	819	431

JAPAN - EXPORTS 1986 (continued)

Motor Vehicle Exports by Country of Destination

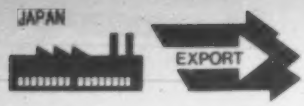
Destinations	PASSENGER CARS				TRUCKS				BUSES			1986	1985
	Large	Small	Midget	Total	Large	Small	Midget	Total	Large	Small	Total	Total Export	Total Export
AFRICA	3,789	30,920	0	34,689	48,191	35,920	155	84,266	208	7,246	7,454	126,409	137,729
Morocco	2	92	0	94	554	278	25	857	0	5	5	956	960
Ceuta & Melilla	0	258	0	258	0	21	27	48	0	0	0	306	198
Algeria	6	553	0	559	811	12	0	823	0	27	27	1,209	12,383
Tunisia	0	1	0	1	1,020	38	0	1,058	0	2	2	1,059	93
Libya	21	452	0	473	596	73	0	669	3	127	130	1,282	6,076
Egypt	9	336	0	345	6,567	904	0	7,471	1	12	13	7,829	8,858
Sudan	0	261	0	261	396	362	0	758	1	118	119	1,138	1,129
Mauritania	0	31	0	31	54	8	0	62	0	1	1	94	90
Senegal	1	610	0	611	240	229	0	469	0	22	22	1,102	1,025
Gambia	2	27	0	29	35	2	0	37	0	9	9	75	173
Guinea Bissau	0	2	0	2	18	0	0	18	0	7	7	27	17
Guinea	10	27	0	37	13	8	0	21	0	1	1	59	187
Sierra Leone	16	167	0	183	139	52	0	191	0	48	48	422	555
Liberia	54	589	0	643	106	192	5	293	0	45	45	981	2,017
Ivory Coast	69	3,410	0	3,479	2,341	1,231	10	3,582	0	23	23	7,084	5,364
Ghana	43	446	0	489	237	256	0	493	0	44	44	1,026	1,412
Togo	11	600	0	611	426	284	5	715	0	193	193	1,519	1,298
Benin	0	104	0	104	50	58	0	108	0	8	8	220	237
Mali	2	63	0	65	287	31	0	318	0	10	10	393	316
Upper Volta	0	28	0	28	201	13	0	214	0	23	23	265	160
Cape Verde	0	0	0	0	0	5	0	5	0	0	0	5	1
Canary Isl	137	3,573	0	3,710	809	1,279	0	2,085	0	0	0	5,795	4,895
Nigeria	9	37	0	46	260	150	0	410	2	16	18	474	2,196
Niger	0	39	0	39	228	30	0	258	0	5	5	302	326
Rwanda	17	206	0	223	311	208	0	519	3	121	124	866	1,686
Cameroon	274	3,402	0	3,676	3,489	1,217	0	4,716	0	977	977	9,069	8,089
Chad	0	0	0	0	14	0	0	14	0	0	0	14	8
Central Africa	3	82	0	85	143	23	0	166	0	19	19	270	426
Gabon	38	1,565	0	1,603	1,079	970	0	2,049	13	136	149	3,801	6,409
Congo	11	683	0	694	393	279	0	672	1	119	120	1,488	1,532
Zaire	4	597	0	601	421	496	0	917	6	163	169	1,687	2,377
Brundi	0	85	0	85	169	51	0	220	0	75	75	380	371
Angola	22	134	0	156	73	64	0	137	0	35	35	328	297
Sao Tome & Principe	0	7	0	7	2	0	0	2	0	2	2	11	6
St. Helena	0	70	0	70	0	0	0	0	0	0	0	70	190
Ethiopia	38	191	0	229	417	81	0	498	1	30	31	758	700
Djibouti	8	480	0	488	303	189	0	502	0	106	106	1,096	1,833
Somalia	10	145	0	155	233	45	0	278	0	20	20	453	536
Kenya	78	2,338	0	2,416	4,429	1,524	0	5,953	74	423	497	8,866	9,710
Uganda	2	171	0	173	132	123	0	255	0	34	34	462	701
Tanzania	75	550	0	625	2,177	459	0	2,636	1	140	141	3,402	1,836
Seychelles	5	242	0	247	19	57	0	76	0	4	4	327	214
Mozambique	1	61	0	62	215	44	0	259	0	38	38	359	389
Madagascar	1	103	0	104	174	138	0	312	84	36	120	536	277
Mauritius	0	822	0	822	94	183	3	280	6	35	43	945	488
Reunion	24	1,215	0	1,239	154	268	64	486	0	0	0	1,725	1,700
Zimbabwe	2	1,781	0	1,783	1,017	217	0	1,234	6	79	85	3,082	4,155
South Africa	2,672	4,103	0	6,775	16,807	23,211	0	40,018	0	4,100	4,100	50,893	42,297
Lesotho	0	0	0	0	1	0	0	1	0	0	0	1	0
Malawi	20	178	0	198	293	157	16	466	4	22	26	688	1,247
Zambia	66	217	0	283	447	394	0	841	0	86	86	1,210	1,574
Comoro	0	14	0	14	0	8	0	8	0	0	0	22	27
OCEANIA	23,480	140,286	0	163,766	58,127	33,066	1,454	92,647	194	3,943	4,137	260,552	426,075
Australia	14,745	64,545	0	79,290	45,344	29,021	1,441	69,806	66	3,339	3,425	152,521	300,426
Papua New Guinea	103	1,052	0	1,155	2,849	1,610	0	4,259	9	474	483	5,897	8,185
New Zealand	348	52,683	0	53,032	5,227	5,277	0	11,504	84	22	106	64,642	80,766
Cook Islands	1	21	0	22	14	45	0	59	0	0	0	81	174
Western Samoa	6	25	0	31	76	40	0	116	0	22	22	171	328
Vanuatau	0	83	0	83	81	47	0	128	0	14	14	225	342
Fiji	1	353	0	354	406	557	0	963	3	14	17	1,334	2,304
Solomon Islands	1	57	0	58	26	64	2	94	0	6	6	158	486
Tonga	1	38	0	39	42	28	0	70	0	7	7	116	98
Kiribati	0	5	0	5	8	6	0	14	0	5	5	24	32
Nauru	0	1	0	1	6	3	0	9	1	1	2	12	15
New Caledonia	11	272	0	283	216	251	4	471	0	13	13	767	247
Guam	6,855	15,125	0	21,980	1,923	904	0	2,827	6	0	6	24,813	25,101
American Samoa	420	592	0	1,012	267	91	0	358	0	0	0	1,370	1,788
American Oceania	0	30	0	30	3	26	0	29	0	0	0	59	117
Norfolk	3	91	0	94	2	44	6	52	0	0	0	146	175
Tahiti	1	456	0	457	342	460	1	803	0	0	0	1,260	1,105
French Polynesia	0	0	0	0	0	0	0	0	0	0	0	0	2
Saipan	971	4,044	0	5,015	296	233	0	529	4	6	10	5,554	3,373
Mariana Carolines	12	815	0	827	195	359	0	554	1	20	21	1,402	1,033

JAPAN - EXPORTS 1986 (continued)

Motor Vehicle Exports by Country of Destination

Destinations	PASSENGER CARS				TRUCKS				BUSES			1986 Total Export	1985 Total Export
	Large	Small	Midget	Total	Large	Small	Midget	Total	Large	Small	Total		
NORTH AMERICA	550,026	2,020,557	0	2,570,583	807,163	341,287	0	1,148,450	0	0	0	3,719,035	3,384,583
Canada	24,991	197,138	0	222,129	44,749	17,995	0	62,744	0	0	0	284,873	252,565
U. S. A.	525,037	1,823,419	0	2,348,456	762,414	323,292	0	1,085,706	0	0	0	3,434,162	3,131,998
CENTRAL AMERICA	9,525	130,730	89	140,344	19,469	22,638	107	42,214	62	1,670	1,732	184,290	221,616
Mexico	0	370	0	370	0	6	0	6	0	0	0	376	40
Guatemala	9	813	0	822	691	937	10	1,638	0	27	27	2,487	4,778
Honduras	18	786	0	782	1,021	501	0	1,522	0	156	156	2,460	2,232
Belize	0	1	0	1	1	0	0	1	0	0	0	2	2
El Salvador	2	513	0	515	256	572	0	828	5	84	89	1,432	4,136
Nicaragua	4	131	0	135	336	22	0	358	0	11	11	504	729
Costa Rica	38	1,682	0	1,790	1,901	2,942	0	4,743	10	148	158	6,691	5,832
Panama	2,158	7,567	0	9,725	3,080	1,245	0	4,338	39	274	313	14,376	23,211
Bermuda	0	1,474	0	1,474	52	154	0	209	0	5	5	1,685	1,910
Bahamas	238	2,431	73	2,742	64	251	17	332	1	71	72	3,146	8,449
Jamaica	1	544	0	545	49	13	0	62	0	12	12	619	2,004
Barbados	75	3,219	15	3,309	156	438	0	594	0	22	22	3,925	4,433
Trinidad	383	9,313	0	9,696	1,708	373	0	2,081	0	24	24	11,801	13,113
Cuba	5	7	0	12	24	0	0	24	0	29	29	65	319
Haiti	113	755	0	868	384	555	3	942	0	88	88	1,898	4,402
Dominican Republic	164	3,892	0	4,056	1,260	1,235	4	2,499	5	421	426	6,981	8,383
Puerto Rico	5,736	83,676	0	89,412	6,185	11,037	0	17,222	0	0	0	106,634	113,095
America Virgin Isl	6	4,338	0	4,344	333	675	0	1,008	0	0	0	5,352	10,081
St. Vincent	1	134	0	135	57	72	29	158	0	17	17	310	433
Grenada	3	332	0	335	152	133	0	285	0	48	48	668	756
British Dominica	5	151	0	156	95	83	0	178	0	13	13	347	529
St. Lucia	2	723	0	725	191	385	0	526	0	38	38	1,289	1,227
Aruba	221	416	1	641	95	61	0	156	0	5	5	802	873
Curacao Island	67	1,656	0	1,723	226	260	1	487	0	39	39	2,249	2,313
Bonaire Island	0	28	0	28	0	8	0	8	0	0	0	36	80
St. Martin	42	1,176	0	1,218	145	165	0	310	0	59	59	1,587	1,988
Grand Cayman	71	400	0	471	39	53	0	92	2	22	24	587	970
Turks & Caicos	0	0	0	0	0	0	0	0	0	0	0	0	23
St. Kitts	7	232	0	239	53	37	0	90	0	17	17	346	220
Antigua	27	991	0	1,018	183	98	4	285	0	32	32	1,315	1,714
Montserrat	1	48	0	49	15	6	0	21	0	4	4	74	143
British Virgin Isl	0	717	0	717	39	31	0	70	0	1	1	788	403
Other British Isl	0	202	0	202	5	48	0	53	0	3	3	258	347
Guadeloupe	27	1,114	0	1,141	411	97	39	547	0	0	0	1,688	1,332
Martinique	40	912	0	952	399	161	0	560	0	0	0	1,512	1,176
French West Indies	0	6	0	6	0	4	0	4	0	0	0	10	0
SOUTH AMERICA	4,821	35,729	0	40,550	28,870	13,394	1	42,365	973	840	1,813	84,528	68,801
Colombia	1,188	12,052	0	13,240	940	4,788	1	5,629	204	2	206	19,075	20,299
Venezuela	1,320	9,992	0	11,282	12,140	0	0	12,140	636	180	816	24,238	14,726
Guyana	8	85	0	93	19	12	0	31	0	7	7	131	86
Surinam	7	17	0	24	47	8	0	55	0	12	12	91	139
French Guiana	0	323	0	323	102	32	0	134	0	0	0	457	298
Ecuador	2,013	1,321	0	3,334	2,551	3,559	0	6,110	133	25	158	9,602	6,781
Peru	32	4,926	0	4,958	6,134	1,273	0	7,367	0	92	92	12,417	10,251
Bolivia	148	427	0	575	640	156	0	796	0	68	68	1,439	3,460
Chile	45	5,274	0	5,319	5,852	3,284	0	8,936	0	93	93	14,348	11,319
Brazil	2	0	0	2	0	0	0	0	0	0	0	2	4
Paraguay	42	602	0	644	456	219	0	675	0	46	46	1,365	922
Uruguay	1	690	0	691	382	3	0	385	0	1	1	1,077	472
Argentina	15	50	0	65	7	100	0	107	0	114	114	286	44
OTHERS	2,045	16,808	0	18,853	1,678	1,229	0	2,907	0	684	684	22,244	15,809
GRAND TOTAL	675,117	3,896,935	739	4,572,791	1,226,701	773,383	4,649	2,004,733	5,094	27,305	27,399	6,604,923	6,730,472

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION



JAPAN - PRODUCTION, EXPORTS 1980-1986

Production of Non-Countable Knock-Down Sets

	Daihatsu		Fuji	Honda	Hino	Isuzu		Mitsubishi		Nissan Diesel
	Cars	Trucks	Trucks	Cars	Trucks Buses	Cars	Trucks Buses	Cars	Trucks Buses	Trucks Buses
1980.....	–	–	9,500	5,200	–	–	–	55,584	19,470	380
1981.....	7,104	–	9,100	44,000	–	–	–	57,888	21,562	160
1982.....	22,788	–	3,000	77,760	605	46,200	–	52,014	22,830	10
1983.....	16,140	–	5,300	139,500	1,110	28,500	190	40,956	26,664	76
1984.....	20,792	206	6,500	217,140	1,147	21,300	6,810	44,142	26,202	15
1985.....	22,712	720	2,000	243,180	1,036	21,150	18,080	59,898	23,676	7
1986.....	22,048	528	5,700	345,701	2,740	5,700	8,070	55,578	35,254	358

	Nissan		Mazda		Suzuki		Toyota		T o t a l			
	Cars	Trucks Buses	Cars	Trucks Buses	Cars	Trucks	Cars	Trucks	Cars	Trucks	Buses	Total
1980.....	141,410	46,928	42,400	31,160	–	–	66,840	19,810	311,434	126,616	450	438,682
1981.....	173,972	53,320	41,180	35,440	–	–	89,300	23,130	413,444	139,864	632	556,176
1982.....	142,510	30,240	47,040	51,040	–	–	89,040	36,880	477,352	142,797	2,868	621,957
1983.....	175,006	36,731	76,460	98,320	–	–	99,280	39,720	575,842	203,733	1,808	783,953
1984.....	174,087	48,260	105,500	84,720	–	13,877	114,937	37,460	697,898	225,197	4,378	923,095
1985.....	138,531	56,860	69,562	90,420	–	48,565	169,080	35,820	724,113	277,184	T	1,001,297
1986.....	142,599	67,084	74,020	111,940	24,360	79,898	304,460	36,460	974,466	348,032	T	1,322,498

Exports of Non-Countable Knock-Down Sets

	Daihatsu		Fuji		Honda	Hino	Isuzu		Mitsubishi		Nissan Diesel
	Cars	Trucks	Cars	Trucks	Cars	Trucks Buses	Cars	Trucks Buses	Cars	Trucks Buses	Trucks Buses
1980.....	–	–	–	9,500	7,000	–	–	–	43,872	32,844	530
1981.....	6,464	–	–	9,100	42,700	–	–	–	39,744	38,988	–
1982.....	22,400	–	–	3,000	79,540	400	45,600	–	41,616	35,538	–
1983.....	16,396	–	–	5,300	137,460	1,421	27,750	640	30,708	37,530	30
1984.....	19,587	134	–	6,500	214,204	1,147	21,300	5,950	34,350	35,208	45
1985.....	23,440	696	–	2,000	239,700	1,036	22,770	16,940	55,386	29,202	1
1986.....	21,948	528	–	5,700	342,873	2,740	6,090	8,644	50,710	35,828	351

	Nissan		Mazda		Suzuki		Toyota		T o t a l			
	Cars	Trucks Buses	Cars	Trucks Buses	Cars	Trucks	Cars	Trucks	Cars	Trucks	Buses	Total
1980.....	135,684	47,608	43,380	30,740	–	–	67,800	20,110	297,736	140,550	782	439,068
1981.....	175,052	53,880	40,980	37,880	–	–	83,940	21,920	389,080	159,240	2,528	550,848
1982.....	137,190	28,060	45,400	48,200	–	–	93,260	37,100	462,006	150,290	2,008	614,304
1983.....	177,166	39,042	76,560	99,220	–	–	99,180	39,480	560,220	218,071	4,592	787,883
1984.....	171,177	48,029	107,160	85,220	–	11,197	112,997	39,270	620,775	226,344	6,356	913,475
1985.....	145,921	56,000	70,820	86,640	–	48,988	166,200	35,820	724,237	278,337	T	1,002,574
1986.....	142,275	65,884	72,406	114,140	23,160	79,238	306,280	36,960	96,574	350,013	T	1,315,755

JAPAN - EXPORTS 1952-1986

Exports of Non-Countable Knock-Down Sets
By Country of Destination

	1985				1986			
	Cars	Trucks	Buses	Total	Cars	Trucks	Buses	Total
Korea, Rep. of...	-	73,357	5,746	79,103	4,520	87,585	26,848	118,953
China.....	-	22,288	-	22,288	600	14,690	-	15,290
Taiwan.....	77,150	48,764	1,400	127,314	82,980	54,876	1,800	139,656
Thailand.....	-	-	-	-	70	-	-	70
Philippines.....	-	40	-	40	-	-	-	-
Indonesia.....	-	28,424	-	28,424	2,088	54,468	-	56,556
Burma.....	-	1,016	-	1,016	-	1,600	-	1,600
India.....	-	-	-	-	11,472	5,376	-	16,848
Iran.....	-	9,000	-	9,000	-	1,500	-	1,500
United Kingdom...	64,950	13,020	780	78,750	75,398	14,022	150	89,570
Italy.....	24,140	-	-	24,140	12,288	-	-	12,288
Portugal.....	-	236	-	236	-	1,008	-	1,008
Spain.....	-	29,752	-	29,752	18,080	26,610	-	44,690
Canada.....	-	-	-	-	1,530	-	-	1,530
U.S.A.....	229,200	-	-	229,200	456,255	-	-	456,255
Mexico.....	50,528	17,840	-	68,368	53,413	23,730	-	77,143
Colombia.....	-	-	-	-	720	460	-	1,180
South Africa.....	67,710	21,140	-	88,850	92,730	28,330	-	121,060
Australia.....	199,799	5,520	-	205,319	151,178	6,960	-	158,138
New Zealand.....	10,760	-	-	10,760	2,420	-	-	2,420
Total.....	724,237	270,397	7,926	1,002,560	965,742	321,215	28,798	1,315,755

NOTE: These KD sets have contents less than 60% of the complete vehicle by factory sales value.
T = Included with trucks.

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - IMPORTS 1952-1986

Motor Vehicle Imports by Type

					Imported from U.S.A.			
	Passenger Cars	Trucks & Others	Buses	Total	Passenger Cars	Trucks*	Buses	Total
1952.....	15,449	417	122	15,988	-	-	-	-
1953.....	25,929	1,336	141	27,406	-	-	-	-
1954.....	14,976	1,267	74	16,317	-	-	-	-
1955.....	5,311	1,408	29	6,748	-	-	-	-
1956.....	6,684	2,318	101	9,103	-	-	-	-
1957.....	6,179	529	10	6,718	-	-	-	-
1958.....	5,450	1,238	14	6,702	4,546	1,133	14	5,693
1959.....	5,994	1,114	3	7,111	5,376	1,043	3	6,422
1960.....	3,540	695	94	4,329	2,679	678	94	3,451
1961.....	4,310	1,358	50	5,718	2,852	938	41	3,831
1962.....	5,646	6,531	51	12,228	3,287	5,998	16	9,301
1963.....	9,339	2,708	17	12,064	3,666	1,747	4	5,417
1964.....	12,185	719	9	12,913	3,316	389	3	3,708
1965.....	12,881	465	2	13,348	3,168	141	-	3,309
1966.....	15,244	507	3	15,754	3,402	167	-	3,569
1967.....	14,352	506	13	14,871	2,798	268	1	3,067
1968.....	15,000	568	3	15,571	4,043	219	-	4,262
1969.....	15,748	370	5	16,123	4,133	90	3	4,226
1970.....	19,080	465	7	19,552	5,281	236	5	5,522
1971.....	18,551	495	1	19,047	4,633	244	-	4,877
1972.....	24,759	562	3	25,324	5,445	312	1	5,758
1973.....	36,922	1,105	4	38,031	11,981	617	2	12,600
1974.....	42,218	1,396	-	43,614	14,880	875	-	15,755
1975.....	45,480	663	-	46,143	16,469	468	-	16,937
1976.....	40,416	607	5	41,028	13,809	442	-	14,251
1977.....	41,395	878	1	42,274	14,441	725	-	15,166
1978.....	54,517	905	7	55,429	13,293	670	-	13,963
1979.....	64,808	1,534	8	66,350	20,660	986	-	21,646
1980.....	46,285	1,623	9	47,917	10,450	631	-	11,081
1981.....	31,877	1,475	14	33,366	4,176	531	2	4,709
1982.....	35,295	754	70	36,119	3,051	254	-	3,305
1983.....	37,281	643	70	37,994	2,697	178	5	2,880
1984.....	44,128	677	75	44,880	2,306	214	-	2,520
1985.....	52,225	870	56	53,151	1,487	197	-	1,684
1986.....	73,466	741	55	74,262	3,299	283	-	3,582

* Including other vehicles.

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - SALES 1982-1986

Domestic Sales of Four Wheel Drive Vehicles By Manufacturer

		1982	1983	1984	1985	1986	% Change 1985/ 1986
FUJI H.I.	Small	22,576	25,368	49,922	52,891	53,425	+ 1.0
	Mini	44,685	53,939	74,577	78,494	83,471	+ 6.3
	Total	67,261	79,307	124,499	131,385	136,896	+ 4.2
SUZUKI	Small	1,655	2,859	2,351	2,703	2,072	- 23.3
	Mini	65,677	66,177	84,531	99,298	112,460	+ 13.3
	Total	67,332	69,036	86,882	102,001	114,532	+ 12.3
M.M.C.	Small	11,978	14,923	21,251	25,291	30,237	+ 19.6
	Mini	18,918	29,445	36,661	44,584	52,137	+ 16.9
	Total	30,896	44,368	57,912	69,875	82,374	+ 17.9
DAIHATSU	Small	229	115	932	821	555	- 32.4
	Mini	42,966	37,739	56,803	58,941	70,337	+ 19.3
	Total	43,195	37,854	57,735	59,762	70,892	+ 18.6
HONDA	Small	-	-	1,423	3,757	4,110	+ 9.4
	Mini	-	38,437	46,217	42,251	42,064	- 0.4
	Total	-	38,437	47,640	46,008	46,174	+ 0.4
TOYOTA	Small	19,543	19,145	33,397	42,535	68,333	+ 60.7
ISUZU	Small	6,591	3,895	8,341	8,563	7,451	- 13.0
NISSAN	Small	5,092	4,404	5,736	10,432	24,528	+135.1
MAZDA	Small	-	-	1,063	7,540	15,740	+108.8
TOTAL	Small	67,664	70,709	124,416	154,533	206,451	+ 33.6
	Mini	172,246	225,737	298,789	323,568	360,469	+ 11.4
	Total	239,910	296,446	423,205	478,101	566,920	+ 18.6

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JAPAN - SALES 1985-1986

Domestic Sales of Four Wheel Drive Vehicles by Model

Make	Model	1985	1986	% Change
FUJI H.I.	Leone 4wd	28,702	30,515	+ 6.3
	Domingo 4wd	10,616	11,100	+ 4.6
	Justy 4wd	11,210	10,388	- 7.3
	Alcyone 4wd	2,363	1,422	- 9.8
TOYOTA	Liteace, Townace, Masterace 4wd	3,293	24,752	+ 751.7
	Sprinter Carib	15,655	15,302	- 2.0
	Hilux/Hilux Surf 4wd	9,757	11,485	+ 17.7
	Land Cruiser	6,859	6,904	+ 0.7
	Tercel/Corsa 4wd	5,677	5,305	- 6.0
	Hiace 4wd	-	2,610	-
	Blizzard	1,294	1,097	- 15.0
	Celica 4wd	-	878	-
MMC	Pajero	1,044	15,180	+ 37.5
	Delica 4wd	8,134	8,661	+ 6.5
	Mirage/Lancer 4wd	-	2,138	-
	Chariot 4wd	1,949	1,657	- 15.0
	Jeep	1,362	1,388	+ 1.9
	Tredia/Cordia 4wd	2,527	1,178	- 53.4
	Forte 4wd	275	35	- 87.3
NISSAN	Sunny 4wd	3,428	10,052	+ 293.2
	Pulsar 4wd	-	2,956	-
	Datsun Truck 4wd	4,037	4,508	+ 11.7
	Safari	1,964	2,339	+ 19.1
	Prairie 4wd	1,003	2,081	+ 207.5
	Vanette 4wd	-	1,342	-
	Terrano	-	1,250	-
MAZDA	Familia 4wd	2,641	10,642	+ 403.0
	Bongo 4wd	4,133	3,675	- 11.1
	Laser 4wd	294	865	+ 294.2
	Spectron/J80	472	558	+ 18.2
ISUZU	Fargo 4wd	4,984	4,461	- 10.5
	Big Horn	2,972	2,529	- 14.9
	Rodeo 4wd	607	461	- 24.0
HONDA	Civic 4wd	3,757	4,110	+ 9.4
SUZUKI	Jimny	2,703	2,072	- 23.3
DAIHATSU	Rugger	821	555	- 32.4
SMALL-SIZE TOTAL		154,533	206,451	+ 33.6
FUJI H.I.	Samber 4wd	60,760	68,769	+ 13.2
	Lex Combi 4wd	17,734	14,702	- 17.1
SUZUKI	Carry 4wd	67,941	74,235	+ 9.3
	ALTO 4wd	21,103	24,441	+ 15.8
	Jimny	10,254	13,784	+ 34.4
DAIHATSU	Hijet 4wd	49,909	57,006	+ 14.2
	Mira 4wd	9,032	13,331	+ 47.6
MMC	Minicab 4wd	39,703	41,576	+ 4.7
	Minica Econo 4wd	4,881	10,561	+ 216.4
HONDA	Acty 4wd	42,251	42,064	- 0.4
Mini Total		323,568	360,469	+ 11.4
GRAND TOTAL		478,101	566,920	+ 18.6

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JAPAN - NEW REGISTRATIONS 1956-1986

Motor Vehicle Registrations by Type

	Passenger Cars	Trucks	Buses	Total	Three-Wheelers
1956.....	31,743	70,020	5,388	107,151	103,572
1957.....	44,431	110,363	6,269	161,063	114,518
1958.....	49,236	115,646	6,196	171,078	103,339
1959.....	73,050	158,607	6,473	238,130	151,958
1960.....	145,227	255,693	7,260	408,180	260,143
1961.....	229,057	504,703	9,159	742,919	217,441
1962.....	259,269	662,781	10,941	932,991	143,364
1963.....	371,076	826,421	13,021	1,210,518	114,070
1964.....	493,536	985,453	15,214	1,494,203	74,475
1965.....	586,287	1,073,832	14,843	1,674,962	42,851
1966.....	740,259	1,302,416	17,467	2,060,142	30,498
1967.....	1,131,337	1,561,943	21,491	2,714,771	21,465
1968.....	1,569,312	1,715,328	24,195	3,308,835	14,269
1969.....	2,036,677	1,772,058	26,704	3,835,439	9,656
1970.....	2,379,137	1,693,502	27,828	4,100,467	6,431
1971.....	2,402,757	1,596,536	21,824	4,021,117	4,508
1972.....	2,627,087	1,717,731	21,757	4,366,575	2,006
1973.....	2,953,026	1,970,281	25,771	4,949,078	610
1974.....	2,286,795	1,540,254	22,690	3,849,739	6
1975.....	2,737,641	1,551,454	19,836	4,308,931	-
1976.....	2,449,429	1,631,363	23,259	4,104,051	-
1977.....	2,500,095	1,671,238	22,916	4,194,249	-
1978.....	2,856,710	1,800,376	24,777	4,681,863	-
1979.....	3,036,873	2,092,894	23,985	5,153,752	-
1980.....	2,854,176	2,137,947	23,387	5,015,510	-
1981.....	2,866,695	2,237,404	22,897	5,126,996	-
1982.....	3,038,272	2,201,366	21,793	5,261,431	-
1983.....	3,135,611	2,226,396	20,310	5,382,317	-
1984.....	3,095,554	2,320,938	20,267	5,436,759	-
1985.....	3,104,083	2,431,178	21,573	5,556,834	-
1986.....	3,146,023	2,540,174	21,617	5,707,814	-

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC

JAPAN - NEW REGISTRATIONS 1970-1986

Motor Vehicles by Type and Manufacturer

	Daihatsu				Fuji			Hino			
	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Total	Passenger Cars	Trucks	Buses	Total
1970.....	142,745	133,869	282	276,896	137,503	65,723	203,226	3	38,717	3,226	41,346
1971.....	146,742	141,131	112	287,985	99,196	55,556	154,752	1	39,669	3,285	42,955
1972.....	116,164	160,440	105	276,709	101,725	48,640	150,365	1	47,709	2,973	50,683
1973.....	108,993	183,080	50	292,123	98,055	63,702	161,757	–	65,843	3,494	69,337
1974.....	90,336	143,052	16	223,404	67,059	42,868	109,927	–	45,608	3,587	49,195
1975.....	87,760	149,160	7	236,927	81,979	48,604	130,583	–	37,472	2,942	40,414
1976.....	67,834	158,428	1	226,263	104,629	57,608	162,237	–	36,916	3,193	40,109
1977.....	67,415	177,544	1	244,960	94,660	63,264	157,924	–	35,960	3,088	39,048
1978.....	97,707	168,452	–	266,159	80,111	74,811	154,922	–	43,534	3,475	47,009
1979.....	99,934	186,859	–	286,793	82,197	81,653	163,850	–	54,467	3,341	57,808
1980.....	91,181	196,348	–	287,529	77,192	114,042	191,234	–	43,873	3,307	47,180
1981.....	80,966	232,746	–	313,712	71,904	158,322	230,226	–	35,817	3,105	38,922
1982.....	76,803	262,449	–	339,252	77,267	194,382	271,649	–	33,116	3,016	36,132
1983.....	112,214	271,720	–	383,934	79,680	210,371	290,051	–	32,926	2,581	35,507
1984.....	107,279	308,673	–	415,952	88,190	216,827	305,017	–	36,638	2,441	39,079
1985.....	97,437	339,452	–	436,889	82,120	226,556	308,676	–	35,109	3,257	38,366
1986.....	87,609	383,666	–	471,275	73,699	233,327	307,026	–	34,571	3,285	37,856

	Nissan Diesel			Nissan				Suzuki		
	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Total
1970.....	17,433	929	18,362	587,598	332,615	7,272	927,485	142,989	124,707	267,696
1971.....	16,539	965	17,504	647,235	316,682	4,338	968,255	142,948	116,154	259,102
1972.....	18,410	723	19,133	802,796	344,692	4,937	1,152,425	100,720	122,050	222,770
1973.....	21,682	831	22,513	911,333	365,730	6,046	1,283,109	83,313	151,486	234,799
1974.....	14,635	921	15,556	562,080	397,767	4,670	964,517	59,401	125,245	184,646
1975.....	13,853	820	14,673	856,435	315,879	3,725	1,176,039	47,316	120,483	167,799
1976.....	16,928	890	17,819	741,644	329,735	4,140	1,075,519	51,496	123,686	175,182
1977.....	18,144	915	19,059	755,342	300,870	3,859	1,060,071	50,774	139,521	190,295
1978.....	22,601	1,106	23,707	834,391	301,915	4,175	1,140,481	60,038	150,646	210,684
1979.....	28,594	1,024	29,618	890,427	340,278	3,947	1,234,652	65,554	228,345	294,899
1980.....	24,607	1,081	25,688	828,158	335,040	3,241	1,166,439	71,555	301,418	372,973
1981.....	19,647	1,258	20,905	806,878	324,276	3,193	1,134,347	63,132	369,776	432,908
1982.....	17,737	918	18,655	822,297	283,275	2,771	1,108,343	81,980	368,297	450,277
1983.....	18,149	954	19,103	833,103	264,198	3,317	1,100,618	90,969	371,942	462,911
1984.....	20,351	908	21,259	804,872	266,670	3,378	1,074,920	77,324	379,325	456,649
1985.....	19,575	1,109	20,684	781,801	262,301	3,174	1,047,276	68,330	415,629	483,959
1986.....	20,115	1,084	21,199	765,738	245,655	3,047	1,014,440	63,626	428,281	491,907

Motor Vehicles by Type and Manufacturer

	Honda			Isuzu				Mazda				Mitsubishi			
	Passenger Cars	Trucks	Total	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total
1970.....	253,075	110,741	363,816	19,094	98,314	5,722	123,130	156,994	178,054	551	335,599	213,594	192,433	5,182	411,209
1971.....	199,098	94,606	293,704	13,804	99,286	4,515	117,605	154,292	151,626	340	306,258	196,046	184,345	4,799	385,190
1972.....	183,357	92,441	275,798	13,943	108,381	3,971	126,295	182,427	153,407	351	336,185	174,927	194,729	4,798	374,454
1973.....	200,359	97,386	297,745	15,060	130,481	4,012	149,553	218,762	178,104	479	397,345	203,217	235,905	5,405	444,527
1974.....	188,687	93,441	282,128	18,328	95,892	3,582	117,802	148,445	138,033	410	286,888	131,079	173,519	5,378	309,976
1975.....	160,785	87,489	248,274	40,262	97,648	3,623	141,533	177,699	141,576	484	319,759	169,633	172,756	5,110	347,499
1976.....	166,960	81,810	248,770	29,196	113,393	3,829	146,418	163,213	128,656	517	292,386	184,575	182,351	5,543	372,469
1977.....	165,716	79,816	245,532	38,070	122,486	4,325	164,881	176,179	123,485	384	300,048	217,984	204,060	5,739	427,783
1978.....	171,241	83,091	254,332	48,616	131,427	4,774	184,817	171,610	170,264	319	342,193	261,314	227,518	6,082	494,914
1979.....	175,919	86,946	262,865	50,474	145,738	4,486	200,698	203,133	200,918	254	404,305	266,781	274,383	5,893	547,057
1980.....	166,975	103,950	270,925	62,806	127,379	4,659	194,844	196,560	195,282	210	392,052	250,706	271,046	5,673	527,425
1981.....	186,198	148,241	334,439	64,990	119,695	4,790	189,475	220,795	164,947	184	385,926	235,704	274,051	5,592	515,327
1982.....	239,568	151,008	390,576	57,949	116,119	4,589	178,657	247,347	146,983	384	394,714	225,767	282,745	5,477	513,989
1983.....	245,117	159,876	404,993	57,807	110,822	3,862	172,491	244,535	150,887	278	395,700	189,355	288,966	4,854	483,175
1984.....	245,136	146,388	392,524	41,276	117,394	3,825	162,495	215,205	155,548	308	371,061	198,448	328,430	4,874	531,752
1985.....	296,634	158,048	454,682	46,677	115,304	3,933	165,914	189,792	155,728	311	345,831	168,292	347,327	5,200	520,819
1986.....	304,946	203,487	508,433	58,067	110,216	3,915	173,198	194,139	157,456	233	351,828	146,261	356,348	5,589	508,198

	Toyota				Aichi	Imports			GRAND TOTAL			
	Passenger Cars	Trucks	Buses	Total	Trucks	Passenger Cars	Trucks & Buses	Total	Passenger Cars	Trucks	Buses	Total
1970.....	708,729	396,382	4,664	1,109,775	4,391	16,813	123	16,936	2,379,137	1,693,502	27,828	4,100,467
1971.....	784,893	380,711	3,470	1,169,074	62	18,502	169	18,671	2,402,757	1,596,536	21,824	4,021,117
1972.....	926,618	426,678	3,899	1,357,195	7	24,409	147	24,556	2,627,087	1,717,731	21,757	4,366,575
1973.....	1,082,046	476,628	5,454	1,564,128	–	31,888	254	32,142	2,953,026	1,970,281	25,771	4,949,078
1974.....	891,926	369,927	4,126	1,265,979	–	39,454	267	39,721	2,286,795	1,540,254	22,690	3,849,739
1975.....	1,072,781	366,366	3,125	1,442,272	–	42,985	168	43,153	2,737,641	1,551,454	19,836	4,308,931
1976.....	898,658	401,664	5,146	1,305,468	–	41,224	187	41,411	2,449,429	1,631,363	23,259	4,104,051
1977.....	892,389	406,051	4,605	1,303,045	–	41,566	37	41,603	2,500,095	1,671,238	22,916	4,194,249
1978.....	1,081,748	426,116	4,846	1,512,710	–	49,934	1	49,935	2,856,710	1,800,376	24,777	4,681,863
1979.....	1,142,293	463,713	5,040	1,611,046	–	60,161	–	60,161	3,036,873	2,092,894	23,985	5,153,752
1980.....	1,064,172	424,962	5,216	1,494,350	–	44,871	–	44,871	2,854,176	2,137,947	23,387	5,015,510
1981.....	1,098,018	389,906	4,775	1,492,699	–	38,110	–	38,110	2,866,695	2,237,404	22,897	5,126,996
1982.....	1,173,779	345,254	4,638	1,523,671	–	35,515	1	35,516	3,038,272	2,201,366	21,793	5,261,431
1983.....	1,247,546	346,539	4,464	1,598,549	–	35,285	–	35,285	3,135,611	2,226,396	20,310	5,382,317
1984.....	1,274,842	344,517	4,533	1,623,892	–	41,982	177	42,159	3,095,554	2,320,938	20,267	5,436,759
1985.....	1,322,828	355,971	4,588	1,683,387	–	50,172	179	50,351	3,104,083	2,431,178	21,573	5,556,834
1986.....	1,382,581	366,881	4,464	1,753,926	–	68,357	171	68,528	3,146,023	2,540,174	21,617	5,707,814

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

Motor Vehicles by Manufacturer and Type

	PRODUCTION			EXPORTS			NEW REGISTRATIONS			
	Passenger Cars	Commercial Vehicles	Total Vehicles	Passenger Cars	Commercial Vehicles	Total Vehicles	Passenger Cars	Commercial Vehicles	Total Vehicles	Exports as % Production
Toyota.....	2,684,024	976,143	3,660,167	1,210,200	665,563	1,875,763	1,382,581	371,345	1,753,926	51.2
Nissan.....	1,769,484	473,511	2,242,995	1,023,267	285,109	1,308,376	765,738	248,702	1,014,440	58.3
Mazda.....	811,371	384,254	1,195,625	591,322	241,840	833,162	194,139	157,689	351,828	69.7
Honda.....	1,025,403	210,995	1,236,398	697,994	9,900	707,894	304,946	203,487	508,433	57.3
Mitsubishi.....	578,642	599,333	1,177,975	414,875	241,725	656,600	146,261	361,937	508,198	55.7
Suzuki.....	300,604	571,807	872,411	229,763	140,299	370,062	63,626	428,281	491,907	42.4
Fuji.....	287,039	341,264	629,303	192,565	114,968	307,533	73,699	233,327	307,026	48.9
Daihatsu.....	142,064	460,455	602,519	57,893	62,519	120,412	87,609	383,666	471,275	20.0
Isuzu.....	211,178	343,722	554,900	154,912	238,935	393,847	59,067	114,131	173,198	71.0
Hino.....	–	55,114	55,114	–	17,903	17,903	–	37,856	37,856	32.5
Nissan Diesel.....	–	32,703	32,703	–	13,371	13,371	–	21,199	21,199	40.9
Others.....	–	707	707	–	–	–	68,357*	171*	68,528*	–
TOTAL.....	7,809,809	4,450,008	12,259,817	4,572,791	2,032,132	6,604,923	3,146,023	2,561,791	5,707,814	53.9

* Imported vehicles.

NOTE: Production and export figures do not include KD sets. Also includes mini-size four-wheel vehicles.

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION – JAPAN AUTOMOBILE DEALERS ASSOCIATION – JAPAN MINI VEHICLE DEALERS ASSOCIATION

JAPAN - NEW REGISTRATIONS 1983-1986

Passenger Cars Ranked According to Top 15 Models

1986

Rank	Model	Make	Units
1	Corolla	Toyota	200,053
2	Sunny	Nissan	189,413
3	Carina	Toyota	165,793
4	Mark II	Toyota	164,546
5	Bluebird	Nissan	128,085
6	Corona	Toyota	120,233
7	Crown	Toyota	116,481
8	Familia	Mazda	109,459
9	Civic	Honda	107,500
10	Starlet	Toyota	103,224
11	Skyline	Nissan	86,840
12	Cresta	Toyota	81,994
13	Sprinter	Toyota	69,984
14	Laurel	Nissan	66,913
15	Accord	Honda	65,050

1985

Rank	Model	Make	Units
1	Corolla	Toyota	216,991
2	Sunny	Nissan	175,382
3	Mark II	Toyota	149,127
4	Bluebird	Nissan	139,515
5	Carina	Toyota	136,469
6	Corona	Toyota	132,182
7	Familia	Mazda	122,527
8	Civic	Honda	121,672
9	Crown	Toyota	115,680
10	Starlet	Toyota	97,915
11	Sprinter	Toyota	82,726
12	Skyline	Nissan	82,007
13	Cresta	Toyota	77,354
14	March	Nissan	75,355
15	Laurel	Nissan	73,548

1984

Rank	Model	Make	Units
1	Corolla	Toyota	191,003
2	Sunny	Nissan	172,203
3	Corona	Toyota	158,249
4	Bluebird	Nissan	147,856
5	Familia	Mazda	141,372
6	Crown	Toyota	123,716
7	Carina	Toyota	121,000
8	Mark II	Toyota	118,992
9	Civic	Honda	101,015
10	Sprinter	Toyota	97,836
11	Skyline	Nissan	89,665
12	Corolla II	Toyota	85,270
13	Starlet	Toyota	70,740
14	Cresta	Toyota	67,012
15	Pulsar	Nissan	64,351

1983

Rank	Model	Make	Units
1	Corolla	Toyota	207,000
2	Sunny	Nissan	184,780
3	Familia	Mazda	173,499
4	Corona	Toyota	138,340
5	Bluebird	Nissan	133,209
6	Carina	Toyota	116,484
7	Sprinter	Toyota	115,797
8	Mark II	Toyota	110,608
9	Crown	Toyota	103,706
10	Skyline	Nissan	100,456
11	City	Honda	96,404
12	Corolla II	Toyota	90,659
13	March	Nissan	80,740
14	Starlet	Toyota	73,894
15	Mirage	Mitsubishi	68,934

JAPAN AUTOMOBILE DEALERS ASSOCIATION

JAPAN - NEW REGISTRATIONS 1961-1986

Domestic Passenger Cars by Toyota Motor Corporation*

	Century	Crown	Mark II (Cressida)	Chaser	Cresta	Soarer	Corona	Carina	Camry	Vista
before 1961	-	118,587	-	-	-	-	37,388	-	-	-
1961	-	51,676	-	-	-	-	43,112	-	-	-
1962	-	47,217	-	-	-	-	48,301	-	-	-
1963	-	76,037	-	-	-	-	60,871	-	-	-
1964	-	79,236	-	-	-	-	89,488	-	-	-
1965	-	66,691	-	-	-	-	147,124	-	-	-
1966	-	68,981	-	-	-	-	190,621	-	-	-
1967	42	72,008	-	-	-	-	224,117	-	-	-
1968	1,048	90,095	55,771	-	-	-	179,526	-	-	-
1969	718	97,137	245,545	-	-	-	75,908	-	-	-
1970	782	89,048	142,449	-	-	-	190,580	7,165	-	-
1971	691	85,783	94,193	-	-	-	179,158	67,704	-	-
1972	1,120	70,796	158,674	-	-	-	182,459	84,766	-	-
1973	1,235	98,785	154,473	-	-	-	187,753	155,150	-	-
1974	1,190	67,749	82,428	-	-	-	206,575	106,254	-	-
1975	786	108,702	83,459	-	-	-	262,098	134,432	-	-
1976	1,001	90,998	55,486	-	-	-	216,003	141,891	-	-
1977	1,139	92,704	164,183	22,415	-	-	139,376	130,031	-	-
1978	1,016	116,687	155,399	38,620	-	-	154,560	166,227	-	-
1979	1,235	130,145	132,588	33,841	-	-	173,811	166,844	-	-
1980	731	121,867	103,428	20,619	28,250	-	122,035	137,946	56,729	-
1981	708	110,925	128,018	24,600	41,893	28,419	108,360	130,443	56,712	-
1982	648	102,288	114,609	27,094	54,475	23,607	151,593	143,274	40,795	14,640
1983	1,415	106,266	118,319	28,496	64,712	28,314	152,883	136,170	48,830	26,214
1984	983	126,652	126,285	32,583	67,448	25,621	172,103	140,611	58,233	24,389
1985	1,027	118,450	158,479	47,784	77,354	22,874	145,773	155,547	58,461	27,363
1986	1,343	118,859	173,479	53,881	83,089	39,554	132,908	183,145	59,496	31,055

	Celica	Corolla	Sprinter	Tercel	Corsa	Corolla II	Sprinter Carib (Tercel 4 wd)	Toyota MR2	Starlet	Supra
before 1961	-	-	-	-	-	-	-	-	-	-
1961	-	-	-	-	-	-	-	-	-	-
1962	-	-	-	-	-	-	-	-	-	-
1963	-	-	-	-	-	-	-	-	-	-
1964	-	-	-	-	-	-	-	-	-	-
1965	-	-	-	-	-	-	-	-	-	-
1966	-	11,311	-	-	-	-	-	-	-	-
1967	-	139,175	-	-	-	-	-	-	-	-
1968	-	201,940	35,180	-	-	-	-	-	-	-
1969	-	273,640	57,684	-	-	-	-	-	-	-
1970	3,024	326,026	65,349	-	-	-	-	-	-	-
1971	63,656	336,017	68,303	-	-	-	-	-	-	-
1972	61,134	390,509	89,683	-	-	-	-	-	-	-
1973	86,211	405,429	93,901	-	-	-	-	-	43,048	-
1974	47,697	374,494	97,831	-	-	-	-	-	48,825	-
1975	54,030	401,083	129,836	-	-	-	-	-	45,887	-
1976	53,569	356,921	115,347	-	-	-	-	-	30,827	-
1977	45,645	321,666	103,460	-	-	-	-	-	19,779	-
1978	60,956	342,522	98,698	19,623	15,785	-	-	-	66,887	-
1979	48,097	360,683	116,707	30,532	31,866	-	-	-	81,853	-
1980	22,083	333,597	100,833	28,667	34,221	-	-	-	93,215	-
1981	23,916	323,588	96,352	30,582	28,969	-	-	-	100,500	-
1982	24,535	305,970	90,965	22,139	35,373	46,0.	6,581	-	100,652	-
1983	21,261	270,862	115,797	19,614	40,532	90,818	11,574	-	82,120	-
1984	14,066	251,079	97,836	19,577	37,004	85,438	17,495	10,534	77,987	-
1985	11,361	274,800	82,726	18,808	37,426	65,838	15,655	7,852	102,492	-
1986	12,176	255,053	70,153	20,438	44,287	62,123	15,102	6,087	107,361	13,295

Domestic Passenger Cars by Toyota Motor Corporation*

	Dyna	Toyoace	Hiace	Town Ace	Master Ace	Liteace	Stout	Hilux	Publica Pickup	Coaster	Land Cruiser	Blizzard	Toyota Truck
before 1961	10,368	98,197	-	-	-	-	63,387	-	-	146	N.A.	-	N.A.
1961.....	5,911	36,104	-	-	-	-	18,520	-	-	146	N.A.	-	N.A.
1962.....	7,663	39,653	-	-	-	-	18,773	-	-	287	N.A.	-	N.A.
1963.....	13,845	45,462	-	-	-	-	18,669	-	-	777	N.A.	-	N.A.
1964.....	20,408	55,057	-	-	-	-	14,860	-	13,685	1,814	N.A.	-	N.A.
1965.....	19,632	49,668	-	-	-	-	12,458	-	12,546	1,636	390	-	N.A.
1966.....	25,425	56,259	-	-	-	-	11,751	-	12,576	2,143	481	-	N.A.
1967.....	32,707	58,538	7,034	-	-	-	11,006	-	10,221	3,301	552	-	N.A.
1968.....	33,925	46,685	40,094	-	-	-	8,772	26,727	5,372	3,548	740	-	N.A.
1969.....	38,153	37,171	47,438	-	-	-	6,314	34,919	3,560	4,365	930	-	N.A.
1970.....	37,559	32,192	51,714	-	-	1,360	4,672	34,318	12,707	4,517	977	-	645
1971.....	32,467	31,966	44,279	-	-	27,135	3,693	27,670	10,468	3,385	1,098	-	368
1972.....	36,574	44,727	44,669	-	-	41,776	3,307	30,385	10,854	3,931	1,143	-	267
1973.....	40,367	51,901	54,133	-	-	60,439	3,154	27,026	12,190	5,416	1,044	-	341
1974.....	28,797	38,010	40,393	-	-	48,889	1,902	21,096	8,257	4,096	1,008	-	225
1975.....	25,139	33,262	41,091	-	-	58,898	1,417	19,336	7,293	3,091	864	-	96
1976.....	28,105	34,382	44,910	11,180	-	67,203	1,415	22,680	6,554	3,372	1,356	-	111
1977.....	27,458	26,267	52,140	56,767	-	52,635	1,405	17,215	5,601	3,219	2,796	-	109
1978.....	31,804	26,901	59,631	70,470	-	45,545	1,141	15,915	4,982	3,504	5,068	-	165
1979.....	31,882	33,066	61,283	96,673	-	45,086	1,097	15,593	4,504	3,843	7,311	-	101
1980.....	26,353	28,735	63,994	60,661	-	72,883	875	17,116	3,907	3,603	8,769	1,648	46
1981.....	21,548	23,908	57,174	60,239	-	59,787	644	14,288	3,530	3,260	11,032	1,868	18
1982.....	18,537	19,715	47,367	45,478	1,622	51,364	344	18,104	2,597	3,159	7,731	1,002	18
1983.....	18,926	18,433	51,501	56,836	11,733	50,318	201	14,734	2,519	3,155	4,366	405	4
1984.....	21,525	20,233	53,626	55,741	10,915	47,387	209	17,720	2,220	3,249	4,066	1,192	1
1985.....	24,964	19,010	57,943	59,106	13,446	46,773	139	18,416	2,083	3,389	6,861	1,294	-
1986.....	26,813	17,451	58,504	66,318	16,862	53,097	32	18,914	1,674	3,234	6,904	1,097	-

* Including utility wagons for commercial use.

TOYOTA MOTOR CORPORATION

JAPAN - NEW REGISTRATIONS 1979-1986

Imported Passenger Cars by Country of Origin

	United States		United Kingdom		Germany, West		France		Italy		Sweden		Other Countries		TOTAL	
	No. of Vehicles	%	No. of Vehicles	%	No. of Vehicles	%	No. of Vehicles	%	No. of Vehicles	%	No. of Vehicles	%	No. of Vehicles	%	No. of Vehicles	%
1979																
Large	16,224	56.2	1,030	3.6	9,376	32.5	448	1.5	99	0.3	1,712	5.9			28,889	100.0
Small	515	1.6	3,096	9.9	23,739	75.9	1,344	4.3	2,454	7.8	124	0.4			31,272	100.0
Total	16,739	27.8	4,126	6.9	33,115	55.0	1,792	3.0	2,553	4.2	1,836	3.1			60,161	100.0
1980																
Large	10,685	53.8	862	4.3	6,745	34.0	251	1.3	73	0.4	1,243	6.2			19,859	100.0
Small	373	1.5	2,811	11.2	19,293	77.1	821	3.3	1,611	6.5	103	0.4			25,012	100.0
Total	11,058	24.6	3,673	8.2	26,038	58.0	1,072	2.4	1,684	3.8	1,346	3.0			44,871	100.0
1981																
Large	7,150	41.5	619	3.6	8,481	49.1	139	0.8	51	0.3	814	4.7			17,254	100.0
Small	592	2.8	2,018	9.7	16,464	78.9	599	2.9	1,041	5.0	142	0.7			20,858	100.0
Total	7,742	20.3	2,637	6.9	24,945	65.5	738	1.9	1,092	2.9	956	2.5			38,110	100.0
1982																
Large	3,484	24.3	504	3.5	9,331	65.0	163	1.1	59	0.4	811	5.7			14,352	100.0
Small	78	0.4	1,580	7.5	17,367	82.1	542	2.5	1,343	6.3	254	1.2			21,164	100.0
Total	3,562	10.0	2,084	5.9	26,698	75.2	705	2.0	1,402	3.9	1,065	3.0			35,516	100.0
1983																
Large	2,630	16.8	439	2.8	11,455	73.2	154	1.0	82	0.5	894	5.7			15,654	100.0
Small	16	0.1	1,771	9.0	15,332	78.1	549	2.8	1,614	8.2	350	1.8			19,632	100.0
Total	2,646	7.5	2,210	6.3	26,787	75.9	703	2.0	1,696	4.8	1,244	3.5			35,286	100.0
1984																
Large	2,377	12.9	519	2.8	14,291	77.6	184	1.0	132	0.7	884	4.8	31	0.2	18,418	100.0
Small	5	-	1,750	7.4	18,343	77.8	687	2.9	2,110	9.0	606	2.6	63	0.3	23,564	100.0
Total	2,382	5.7	2,269	5.4	32,634	77.7	871	2.1	2,242	5.3	1,490	3.6	94	0.2	41,982	100.0
1985																
Large	1,808	9.1	599	3.0	15,615	78.3	269	1.4	120	0.6	1,267	6.4	67	0.3	19,945	100.0
Small	8	-	1,914	6.4	24,342	80.5	740	2.5	2,372	7.9	766	2.5	85	0.3	30,227	100.0
Total	1,816	3.6	2,513	5.0	40,157	80.0	1,009	2.0	2,492	5.0	2,033	4.1	152	0.3	50,172	100.0
1986																
Large	2,339	8.7	826	3.1	21,103	78.5	257	1.0	276	1.0	2,038	7.8	34	0.1	26,873	100.0
Small	6	-	3,207	7.7	32,813	79.1	1,472	3.5	2,770	6.7	1,113	2.7	103	0.2	41,484	100.0
Total	2,345	3.4	4,033	5.9	53,916	78.9	1,729	2.5	3,046	4.5	3,151	4.6	137	0.2	68,357	100.0

NOTE: Large cars are in the engine displacement range of over 2,001 cc. Small cars are in the range of up to 2,000cc.

JAPAN AUTOMOBILE IMPORTERS' ASSOCIATION

JAPAN - NEW REGISTRATIONS 1970-1986

Total Motor Vehicles by Manufacturer

Calendar Year	Honda	Mazda	Mitsubishi	Nissan	Toyota	Others	Total
1970.....	363,816	335,599	411,209	927,485	1,109,775	952,583	4,100,467
1971.....	293,704	306,258	385,190	968,255	1,169,074	898,636	4,021,117
1972.....	275,798	336,185	374,454	1,152,425	1,357,195	870,518	4,366,575
1973.....	297,745	397,345	444,527	1,283,109	1,564,128	962,224	4,949,078
1974.....	282,128	286,888	309,976	964,517	1,265,979	740,251	3,849,739
1975.....	248,274	319,765	347,499	1,176,039	1,442,272	775,082	4,308,931
1976.....	248,770	292,386	372,469	1,075,519	1,305,468	809,439	4,104,051
1977.....	245,532	300,048	427,784	1,060,071	1,303,045	857,769	4,194,249
1978.....	254,332	342,193	494,914	1,140,481	1,512,710	937,233	4,681,863
1979.....	262,865	404,305	547,057	1,234,652	1,611,046	1,093,827	5,153,752
1980.....	270,925	392,052	527,425	1,166,439	1,494,350	1,164,319	5,015,510
1981.....	334,439	385,926	515,327	1,134,347	1,492,699	1,264,258	5,126,996
1982.....	390,576	394,714	513,989	1,108,343	1,523,671	1,330,138	5,261,431
1983.....	404,993	395,700	483,175	1,100,618	1,598,549	1,399,282	5,382,317
1984.....	392,524	371,061	531,752	1,074,920	1,623,892	1,442,610	5,436,759
1985.....	454,682	345,831	520,819	1,047,276	1,683,387	1,504,839	5,556,834
1986.....	508,433	351,828	508,189	1,014,440	1,753,926	1,570,998	5,707,814

Passenger Cars by Manufacturer

1970.....	253,075	156,994	213,594	587,598	708,729	459,147	2,379,137
1971.....	199,098	154,292	196,046	647,235	784,893	421,193	2,402,757
1972.....	183,357	182,427	174,927	802,796	926,618	356,962	2,627,087
1973.....	200,359	218,762	203,217	911,333	1,082,046	337,309	2,953,026
1974.....	188,687	148,445	131,079	662,080	891,926	264,578	2,286,795
1975.....	160,785	177,705	169,633	856,435	1,072,781	300,302	2,737,641
1976.....	166,960	163,213	184,575	741,644	898,658	294,379	2,449,429
1977.....	165,716	176,179	217,984	755,342	892,389	292,485	2,500,095
1978.....	171,241	171,610	261,314	834,391	1,081,748	336,406	2,856,710
1979.....	175,919	203,133	266,781	890,427	1,142,293	358,320	3,036,873
1980.....	166,975	196,560	250,706	828,158	1,064,172	347,605	2,854,176
1981.....	186,198	220,795	235,704	806,878	1,098,018	319,102	2,866,695
1982.....	239,568	247,347	225,767	822,297	1,173,779	329,514	3,038,272
1983.....	245,117	244,535	189,355	833,103	1,247,546	375,955	3,135,611
1984.....	246,136	215,205	198,448	804,872	1,274,842	356,051	3,095,554
1985.....	296,634	189,792	168,292	781,801	1,322,828	344,736	3,104,083
1986.....	304,946	194,139	146,261	765,738	1,382,581	352,358	3,146,023

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - NEW REGISTRATIONS 1975-1986

Imported Passenger Cars by Manufacturer and Country of Origin

	Citroen	Peugeot	Renault	Others	Total French
1975.....	497	-	10	3	510
1976.....	500	-	4	6	510
1977.....	565	45	104	1	715
1978.....	1,157	79	212	2	1,450
1979.....	1,228	260	303	1	1,792
1980.....	693	126	253	-	1,072
1981.....	390	85	263	-	738
1982.....	322	77	294	12	705
1983.....	427	19	249	8	703
1984.....	495	26	344	6	871
1985.....	635	59	311	4	1,009
1986.....	924	401	403	1	1,729

	Audi	BMW	Ford	Mercedes-Benz	Porsche	Volkswagen	Others	Total German
1975.....	2,613	1,631	223	2,725	311	14,085	520	22,108
1976.....	2,972	1,827	546	2,730	481	12,468	295	21,319
1977.....	3,125	1,710	128	3,431	813	12,661	295	22,163
1978.....	4,124	2,386	1,137	4,261	1,083	15,187	255	28,433
1979.....	3,632	4,070	1,184	5,341	1,219	17,554	115	33,115
1980.....	3,803	3,187	275	3,887	855	14,002	29	26,038
1981.....	3,243	3,662	53	5,320	611	12,047	9	24,945
1982.....	3,283	5,293	9	5,739	560	11,793	21	26,698
1983.....	3,563	6,298	82	6,612	535	9,664	33	26,787
1984.....	5,372	8,854	92	7,488	518	10,239	71	32,634
1985.....	5,391	11,766	89	9,194	619	12,987	111	40,157
1986.....	7,717	15,250	73	13,820	831	16,067	158	53,916

	Alfa Romeo	Fiat	Autobianchi	Ferrari	Lancia	Others	Total Italian
1975.....	645	560	-	-	6	753	1,964
1976.....	748	611	-	-	44	85	1,488
1977.....	339	659	-	-	102	429	1,529
1978.....	208	902	-	-	138	541	1,789
1979.....	485	1,168	-	45	60	795	2,553
1980.....	294	714	-	48	51	577	1,684
1981.....	212	408	-	29	18	425	1,092
1982.....	121	455	490	40	21	275	1,402
1983.....	105	582	739	40	68	162	1,696
1984.....	119	816	932	65	138	172	2,242
1985.....	77	810	1,236	65	104	200	2,492
1986.....	73	1,233	1,311	136	128	165	3,046

	Volvo	Saab	Swedish Total	BL	Ford	Lotus	Rolls-Royce	Others	Total U.K.
1975.....	52	-	52	1,140	358	91	61	296	1,946
1976.....	1,000	38	1,038	1,269	261	136	66	269	2,001
1977.....	978	12	990	815	276	184	62	159	1,496
1978.....	1,299	60	1,359	1,320	867	157	76	534	2,954
1979.....	1,712	124	1,836	3,114	721	90	80	121	4,126
1980.....	1,243	103	1,346	3,132	295	68	39	139	3,673
1981.....	814	142	956	2,350	110	60	35	82	2,637
1982.....	811	253	1,064	1,904	33	43	42	62	2,084
1983.....	918	325	1,243	2,022	-	52	51	85	2,210
1984.....	1,046	444	1,490	1,999	-	83	71	116	2,269
1985.....	1,489	544	2,033	2,061	-	124	74	254	2,513
1986.....	2,228	923	3,151	3,425	-	127	155	326	4,033

	American Motors	Chrysler	Ford	General Motors	Others	Total U.S.	Others	Total Imported Cars
1975.....	88	1,040	8,140	7,102	-	16,370	35	42,985
1976.....	96	962	6,786	7,016	-	14,860	8	41,224
1977.....	39	851	6,937	6,845	-	14,672	1	41,566
1978.....	59	832	6,362	6,694	-	13,947	2	49,934
1979.....	30	1,139	6,895	8,675	-	16,739	-	60,161
1980.....	14	619	4,446	5,979	-	11,058	-	44,871
1981.....	2	404	2,925	4,411	-	7,742	-	38,110
1982.....	1	205	1,360	1,996	-	3,562	-	35,515
1983.....	31	29	1,074	1,512	-	2,646	-	35,285
1984.....	109	38	743	1,492	-	2,382	94	41,982
1985.....	48	51	452	1,265	-	1,816	152	50,172
1986.....	47	59	406	1,829	4	2,345	137	68,357

JAPAN AUTOMOBILE IMPORTERS ASSOCIATION

JAPAN - NEW REGISTRATIONS 1985-1986

New Passenger Car Imports by Manufacturer and Country Ranking

1 9 8 6			
Rank	Make	Units	%
1	V.W. (Germany)	16,067	23.5
2	B.M.W. (Germany)	15,250	22.3
3	Mercedes-Benz (Germany)	13,820	20.2
4	Audi (Germany)	7,717	11.3
5	Rover Group (U.K.)	2,822	4.1
6	Volvo (Sweden)	2,228	3.3
7	G.M. (U.S.A.)	1,829	2.7
8	Autobianchi (Italy)	1,311	1.9
	Others	7,313	10.7
	Total	68,357	100.0

1 9 8 5			
Rank	Make	Units	%
1	V.W. (Germany)	16,663	33.2
2	B.M.W. (Germany)	11,766	23.4
3	Mercedes-Benz (Germany)	9,194	18.3
4	B.L. (U.K.)	1,643	3.3
5	Volvo (Sweden)	1,489	3.0
6	G.M. (U.S.A.)	1,265	2.5
7	Autobianchi (Italy)	1,236	2.5
8	Fiat (Italy)	814	1.6
	Others	6,102	12.2
	Total	50,172	100.0

1 9 8 6			
Rank	Make	Units	%
1	Germany, West	53,916	78.9
2	United Kingdom	4,033	5.9
3	Sweden	3,151	4.6
4	Italy	3,046	4.5
5	U.S.A.	2,345	3.4
	Other	1,866	2.7
	Total	68,357	100.0

1 9 8 5			
Rank	Make	Units	%
1	Germany, West	40,157	80.0
2	Italy	3,630	7.2
3	U.K.	2,513	5.0
4	Sweden	2,033	4.1
5	U.S.A.	1,826	3.6
	Other	13	-
	Total	50,172	100.0

	1986
STANDARD CARS	
Cadillac	339
Buick	474
Pontiac	415
Oldsmobile	49
Chevrolet	552
Total G.M.	1,829
Ford	403
Chrysler	59
A.M.C.	47
Other	1
Total U.S.A.	2,339
Jaguar	491
Rover	26
Daimler Benz	112
Rolls-Royce	127
Bentley	28
Lotus	25
Others	17
Total U.K.	826
Audi	1,779
Mercedes-Benz	10,436
B.M.W.	7,994
Porsche	803
Ford	51
Opel	25
V.W.	15
Total Germany, West	21,103
Citroen	115
Peugeot	43
Renault	99
Total France	257
Ferrari	136
Lamborghini	5
Maserati	45
De Tomaso	3
Lancia	75
Others	12
Total Italy	276
Volvo	1,940
Saab	98
Total Sweden	2,038
Others	34
Total Standard Passenger Cars	26,873
SMALL CARS	
Ford	3
Others	3
Total U.S.A.	6
Mini	2,752
Maestro	43
Montego	1
M.G.	58
Lotus	102
Others	251
Total U.K.	3,207
Audi	5,938
V.W.	16,052
B.M.W.	7,256
Porsche	28
Opel	132
Ford	22
Mercedes-Benz	3,384
Others	1
Total Germany, West	32,813
Citroen	809
Peugeot	358
Renault	304
Talbot	1
Total France	1,472
Alfa Romeo	73
Fiat	1,233
Lancia	53
Autobianchi	1,311
Innocenti	96
Bertone	4
Total Italy	2,770
Saab	825
Volvo	288
Total Sweden	1,113
Others	103
Total Small Cars	41,484
Total Imports	68,357

JAPAN AUTOMOBILE IMPORTERS ASSOCIATION

JAPAN - TOTAL REGISTRATIONS 1950-1986

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Special Purpose Vehicles	Total	Three Wheelers
1950.....	42,588	152,109	18,306	12,494	225,497	111,888
1951.....	57,533	170,160	21,621	14,836	264,150	152,734
1955.....	153,325	250,988	34,421	32,572	471,306	429,491
1956.....	181,074	295,234	38,241	39,400	553,949	493,839
1957.....	218,524	373,575	42,840	47,257	682,196	553,958
1958.....	259,631	455,842	47,050	54,784	817,307	612,342
1959.....	318,758	575,701	51,075	63,588	1,009,122	742,340
1960.....	457,333	775,715	56,192	64,286	1,353,526	822,159
1961.....	663,951	1,159,542	63,450	76,612	1,963,555	904,262
1962.....	889,032	1,677,467	72,029	90,776	2,729,304	903,496
1963.....	1,233,651	2,337,249	81,414	110,038	3,762,352	879,277
1964.....	1,672,359	3,090,969	93,011	132,111	4,988,450	793,635
1965.....	2,181,275	3,865,478	102,695	150,572	6,300,020	682,949
1966.....	2,833,246	4,798,961	114,289	174,876	7,921,372	573,843
1967.....	3,836,409	5,856,191	129,217	207,207	10,029,024	472,075
1968.....	5,209,319	6,879,252	148,286	245,409	12,482,266	388,291
1969.....	6,933,732	7,733,403	170,137	289,394	15,126,666	317,702
1970.....	8,778,972	8,281,759	187,980	333,132	17,581,843	243,934
1971.....	10,572,122	8,705,716	194,360	385,679	19,857,877	202,906
1972.....	12,531,149	9,230,385	202,819	444,160	22,408,513	167,671
1973.....	14,473,630	9,810,306	212,622	502,723	24,999,281	136,465
1974.....	15,853,548	10,157,905	222,430	547,423	26,781,306	119,659
1975.....	17,236,321	10,043,853	226,284	584,100	28,090,558	47,998
1976.....	18,475,565	10,750,017	222,384	621,294	30,069,260	41,406
1977.....	19,825,712	11,294,549	224,648	663,041	32,007,950	36,299
1978.....	21,279,689	11,904,903	226,970	709,172	34,120,734	30,978
1979.....	22,667,297	12,577,139	229,039	757,538	36,231,013	24,298
1980.....	23,659,520	13,177,479	230,020	789,155	37,856,174	17,724
1981.....	24,612,270	13,955,848	230,905	821,934	39,620,957	11,453
1982.....	25,539,061	14,716,570	230,813	849,935	41,336,379	9,277
1983.....	26,385,444	15,436,908	230,513	878,715	42,931,580	7,848
1984.....	27,144,032	16,240,899	230,063	908,592	44,523,586	6,854
1985.....	27,844,580	17,139,806	231,228	941,647	46,157,261	6,123
1986.....	28,653,669	18,108,548	232,516	977,605	47,972,338	5,457

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - TOTAL REGISTRATIONS 1962-1986

Vehicles in Use by Year of First Registration (As of the End of March, 1986)

Model Year	Passenger Cars	%	Trucks	%	Buses	%	Special Purpose Vehicles	%	Total	%
1972 & Older...	239,604	0.8	151,905	1.8	11,194	4.8	37,671	6.3	440,374	1.3
1973.....	182,222	0.7	140,740	1.7	7,898	3.4	18,964	3.1	349,824	1.0
1974.....	285,407	1.1	148,413	1.8	9,011	3.9	19,523	3.2	463,354	1.3
1975.....	551,593	2.1	236,716	2.9	10,347	4.5	19,883	3.3	818,539	2.3
1976.....	713,441	2.8	319,134	3.9	13,760	6.0	23,835	4.0	1,070,170	3.1
1977.....	1,156,770	4.5	441,186	5.4	15,833	6.9	30,770	5.1	1,644,559	4.7
1978.....	1,982,817	7.7	632,332	7.7	19,378	8.4	41,709	6.9	2,676,236	7.7
1979.....	2,558,992	9.9	864,085	10.5	20,297	8.8	52,043	8.6	3,495,417	10.0
1980.....	2,609,191	10.1	892,527	10.8	20,424	8.8	54,099	9.0	3,576,241	10.2
1981.....	2,726,368	10.5	856,019	10.4	20,387	8.8	54,093	9.0	3,656,867	10.5
1982.....	2,856,528	11.1	823,726	10.0	19,387	8.4	55,710	9.2	3,755,351	10.8
1983.....	3,018,166	11.7	810,941	9.8	18,383	8.1	59,344	9.8	3,907,034	11.2
1984.....	3,023,198	11.7	842,501	10.2	18,660	8.1	59,357	9.9	3,943,716	11.3
1985.....	3,082,137	11.9	848,564	10.3	19,958	8.6	61,845	10.3	4,012,504	11.5
1986.....	861,144	3.3	230,361	2.8	5,666	2.5	13,761	2.3	1,110,932	3.2
T O T A L.....	25,847,578	100.0	8,240,150	100.0	230,783	100.0	602,607	100.0	34,921,118	100.0

NOTE: The figures do not include vehicles of 550 c.c. & less [360 c.c. & less up to the end of 1975].

MINISTRY OF TRANSPORT

Diesel Vehicles in Use by Type

	Cars	% of Total Cars	Trucks	% of Total Trucks	Buses	% of Total Buses	Special Purpose Vehicles	% of Total S.P.V.	Total	% of Total Vehicle
1962.....	1,482	0.2	193,486	7.5	61,764	85.7	29,770	29.8	286,512	7.8
1963.....	9,134	0.7	246,755	7.7	69,734	85.7	42,856	35.9	368,479	7.8
1964.....	13,232	0.8	302,467	7.8	77,485	83.3	56,831	40.0	449,815	7.8
1965.....	13,697	0.6	350,905	7.7	69,785	81.6	69,038	43.3	517,425	7.4
1966.....	15,019	0.5	434,592	8.1	89,788	78.6	85,596	46.7	624,995	7.4
1967.....	14,615	0.4	541,530	8.6	96,187	74.4	109,014	50.5	761,346	7.3
1968.....	13,504	0.3	650,353	9.0	101,991	68.8	138,751	54.6	905,199	7.0
1969.....	11,985	0.2	763,791	9.5	108,647	63.9	170,597	57.2	1,055,020	6.8
1970.....	10,738	0.1	884,882	10.4	110,698	58.9	205,143	60.1	1,211,461	6.8
1971.....	8,328	0.1	1,011,815	11.4	114,187	58.7	239,620	61.2	1,373,930	6.8
1972.....	4,853	-	1,157,203	12.3	119,806	59.1	288,723	64.6	1,570,585	7.0
1973.....	3,942	-	1,341,640	13.5	124,703	58.7	338,481	66.9	1,808,766	7.2
1974.....	3,179	-	1,468,728	14.3	133,869	60.2	375,536	68.2	1,981,262	7.4
1975.....	4,220	-	1,568,244	15.5	143,278	63.3	404,196	68.9	2,119,938	7.5
1976.....	12,965	0.1	1,720,329	15.9	143,368	64.5	438,551	70.3	2,315,211	7.7
1977.....	39,383	0.2	1,900,745	15.8	151,047	67.2	479,981	72.1	2,571,156	8.0
1978.....	90,052	0.4	2,131,624	17.9	159,725	70.4	525,863	73.9	2,907,064	8.5
1979.....	164,895	0.7	2,429,434	19.3	168,883	73.7	574,667	75.9	3,337,883	9.2
1980.....	309,217	1.3	2,691,335	20.4	177,482	77.2	609,034	77.0	3,780,068	10.0
1981.....	431,895	1.8	2,920,091	20.9	185,348	80.3	642,064	78.0	4,179,198	10.5
1982.....	605,066	2.4	3,167,352	21.5	192,147	83.2	670,092	78.7	4,634,657	11.2
1983.....	819,279	3.2	3,434,113	22.2	198,173	86.0	700,063	79.6	5,151,628	12.0
1984.....	1,028,938	3.8	3,718,199	22.8	203,234	88.3	731,694	80.5	5,682,065	12.8
1985.....	1,248,196	4.5	4,003,080	23.4	208,994	90.4	766,071	81.4	6,226,344	13.5
1986.....	1,478,571	5.2	4,277,624	23.8	214,177	92.1	803,190	82.2	6,773,562	14.1

NOTE: The figures are as of the end of December and include three wheelers.

MINISTRY OF TRANSPORT

KOREA - PRODUCTION 1962-1986

Motor Vehicles by Type

Year	Passenger Cars	Trucks	Buses	Total
1962.....	1,710	67	-	1,777
1963.....	1,063	191	-	1,254
1964.....	216	33	-	249
1965.....	106	35	-	141
1966.....	3,117	313	-	3,430
1967.....	4,983	1,385	236	6,604
1968.....	11,630	5,085	942	17,657
1969.....	19,494	9,618	1,882	30,994
1970.....	14,487	10,529	3,803	28,819
1971.....	12,428	7,511	3,063	23,002
1972.....	9,525	6,542	2,581	18,648
1973.....	12,751	10,069	3,494	26,314
1974.....	9,069	17,276	3,945	30,290
1975.....	18,498	14,973	3,808	37,279
1976.....	26,701	19,376	3,468	49,545
1977.....	43,981	35,776	5,453	85,210
1978.....	86,823	64,856	7,279	158,958
1979.....	113,564	78,576	12,307	204,447
1980.....	57,225	53,857	12,053	123,135
1981.....	68,760	52,116	13,358	134,234
1982.....	94,460	47,199	20,931	162,590
1983.....	121,987	73,438	25,594	221,019
1984.....	158,503	80,304	26,554	265,361
1985.....	264,458	84,614	29,090	378,162
1986.....	457,383	107,777	36,386	601,546

KOREA AUTO INDUSTRIES ASSOCIATION COOP. ASSOCIATION

Motor Vehicles by Manufacturer and Type

	Hyundai				Daewoo				Dong-A		
	Passenger Cars	Buses	Trucks	Total	Passenger Cars	Buses	Trucks	Total	Buses	Trucks	Total
1975.....	4,722	2,024	346	7,092	2,659	1,382	4,464	8,505	–	–	–
1976.....	14,826	1,851	2,612	19,289	3,788	1,384	3,432	8,604	–	44	44
1977.....	27,466	1,773	9,015	38,254	4,270	2,418	7,309	13,997	–	453	453
1978.....	57,054	3,428	21,297	81,779	13,162	3,061	11,537	27,760	–	1,373	1,373
1979.....	71,744	5,206	26,895	103,845	18,430	5,867	14,396	38,693	14	671	685
1980.....	39,701	5,756	15,782	61,239	7,500	4,737	12,176	24,413	528	1,050	1,578
1981.....	52,961	6,266	10,824	70,051	8,888	3,635	7,805	20,328	563	1,733	2,296
1982.....	78,071	3,723	9,189	90,983	14,845	3,878	4,073	22,796	384	1,747	2,131
1983.....	93,015	2,806	12,296	108,117	27,406	3,219	4,521	35,146	268	3,820	4,088
1984.....	123,110	3,578	14,183	140,871	33,876	3,329	5,152	42,357	433	2,479	2,912
1985.....	225,970	4,296	10,489	240,755	36,805	3,651	4,479	44,935	351	1,964	2,315
1986.....	408,177	4,445	16,312	428,934	47,082	3,595	5,149	55,826	159	3,502	3,661

	Kaohwa	Kia				Asia			
	Passenger Cars	Passenger Cars	Buses	Trucks	Total	Passenger Cars	Buses	Trucks	Total
1975.....	915	10,202	–	10,152	20,354	–	402	11	413
1976.....	1,096	6,991	–	13,259	20,250	–	233	29	262
1977.....	1,697	10,548	–	18,936	29,484	–	1,262	63	1,325
1978.....	1,130	16,477	–	29,269	45,746	–	790	1,371	2,161
1979.....	1,250	22,140	–	36,108	58,248	–	1,220	375	1,595
1980.....	1,299	8,725	–	24,644	33,369	–	1,032	188	1,220
1981.....	2,158	4,753	1,022	30,264	36,039	–	1,872	257	2,129
1982.....	1,009	535	11,330	30,660	42,525	–	1,616	1,123	2,739
1983.....	1,430	136	17,275	46,227	63,638	–	2,026	6,283	8,309
1984.....	1,517	–	17,340	57,664	75,004	–	1,874	642	2,516
1985.....	1,683	–	18,522	66,409	84,931	–	2,270	1,210	3,480
1986.....	2,098	26	24,020	79,961	104,007	–	4,167	2,418	6,585

KOREA AUTO INDUSTRIES COOP. ASSOCIATION

KOREA EXPORT

KOREA - EXPORTS 1981-1986

Motor Vehicles by Manufacturer and Type

Manufacturer	1981	1982	1983	1984	1985	1986
HYUNDAI						
Passenger Cars.....	15,199	13,573	16,052	48,286	118,583	297,964
Trucks.....	3,801	3,893	2,448	2,079	1,454	3,982
Buses.....	201	77	-	11	4	188
Total.....	19,201	17,543	18,500	50,376	120,041	302,134
DAEWOO						
Passenger Cars.....	155	114	288	444	516	712
Trucks.....	2,096	337	53	179	273	141
Buses.....	138	63	16	50	90	6
Total.....	2,389	514	357	673	879	859
KIA						
Passenger Cars.....	823	380	-	-	-	26
Trucks.....	1,522	478	440	622	694	1,126
Buses.....	-	10	160	450	628	324
Total.....	2,345	868	600	1,072	1,322	1,476
ASIA						
Trucks.....	-	-	-	-	710	1,510
Buses.....	20	14	10	43	23	85
Total.....	20	14	10	43	733	1,595
KEOHWA						
Passenger Cars.....	1,044	66	65	48	*	*
DONG-A						
Passenger Cars.....	-	-	-	-	111	176
Trucks.....	48	102	14	16	21	127
Buses.....	36	51	6	7	-	2
Total.....	84	153	20	23	132	305
OTHERS						
Trucks.....	1,200	1,159	4,958	115	3	-
TOTAL						
Passenger Cars.....	17,221	14,133	16,405	48,778	119,210	298,878
Trucks.....	8,667	5,969	7,913	3,011	3,155	6,886
Buses.....	395	215	192	561	745	605
Total.....	26,283	20,317	24,510	52,350	123,110	306,369

* Reported under Dong-A.

KOREA AUTO INDUSTRIES COOP. ASSOCIATION

Motor Vehicles by Country of Destination

Year	Asia	Middle East Asia	North America	South America	Europe	Africa	Oceania	Total
1975.....	31	-	-	-	-	-	-	31
1976.....	232	466	-	235	25	285	-	1,243
1977.....	119	1,747	1	5,584	211	1,429	45	9,136
1978.....	1,748	5,827	1	8,384	5,412	4.875	90	26,337
1979.....	829	6,960	-	8,047	9,610	5,988	52	31,486
1980.....	1,703	5,531	-	9,932	5,644	2,408	35	25,253
1981.....	2,926	3,290	6	7,890	7,391	4,699	182	26,384
1982.....	2,468	2,815	18	2,535	10,806	1,345	330	20,317
1983.....	835	6,646	2,508	854	11,248	2,143	276	24,510
1984.....	2,604	2,903	32,219	2,330	9,692	1,906	696	52,350
1985.....	924	5,220	103,874	3,524	8,050	916	602	123,110
1986.....	2,707	11,332	268,485	6,451	12,028	789	4,577	306,369
% Increase Decrease 1986/1985	193%	117%	158%	83%	49%	(14)%	660%	149%

KOREA AUTO INDUSTRIES COOP. ASSOCIATION

KOREA EXPORT

KOREA - SALES 1981-1986

Motor Vehicles by Manufacturer and Type

	1981	1982	1983	1984	1985	1986
PASSENGER CARS						
Daewoo.....	8,938	14,591	27,511	33,635	37,479	46,906
Dong-A/Keohwa....	2,156	1,033	1,419	1,539	1,761	2,079
Hyundai.....	52,804	77,219	92,131	120,865	216,129	406,331
Kia.....	4,885	769	132	-	-	26
Total.....	68,783	93,612	121,193	156,039	255,369	455,342
TRUCKS AND SPECIAL VEHICLES						
Asia.....	264	1,216	6,266	639	1,178	2,403
Daewoo.....	8,741	5,284	4,509	5,143	4,710	4,881
Dong-A.....	1,883	1,668	3,597	2,440	1,881	3,503
Hyundai.....	11,831	8,530	11,393	13,969	10,358	12,983
Kia.....	30,452	30,531	45,996	57,498	66,954	79,610
Others.....	131	322	1,546	258	45	413
Total.....	53,302	47,551	73,307	79,947	85,126	103,793
BUSES						
Asia.....	1,912	1,579	2,000	1,941	2,230	3,829
Daewoo.....	3,585	3,839	3,248	3,305	3,715	3,437
Dong-A.....	593	375	262	371	288	159
Hyundai.....	6,319	3,897	3,174	3,495	4,164	4,196
Kia.....	1,022	11,311	17,241	17,346	18,500	23,864
Total.....	13,431	21,001	25,925	26,458	28,897	35,485
TOTAL MOTOR VEHICLES						
Asia.....	2,176	2,795	8,266	2,580	3,408	6,232
Daewoo.....	21,264	23,714	35,268	42,083	45,904	55,224
Dong-A.....	4,632	3,076	5,278	4,350	3,930	5,741
Hyundai.....	70,954	89,646	106,698	138,329	230,651	423,510
Kia.....	36,359	42,611	63,369	74,844	85,454	103,500
Others.....	131	322	1,546	258	45	413
Total.....	135,516	162,164	220,425	262,444	369,392	594,620

KOREA AUTO INDUSTRIES COOP. ASSOCIATION

KOREA - TOTAL REGISTRATIONS 1970-1986

Motor Vehicles by Type and Use

Year	BY TYPE				BY USE	
	Passenger Cars	Trucks	Buses	Total	Private	Commercial
1970.....	60,677	52,863	15,831	129,371	55,522	73,849
1971.....	67,582	59,344	17,411	144,337	66,729	77,608
1972.....	70,244	62,241	17,550	150,035	73,577	76,358
1973.....	78,334	73,509	18,871	170,714	90,075	80,639
1974.....	76,462	87,022	20,060	183,544	101,053	82,491
1975.....	84,212	94,491	21,818	200,521	112,912	87,609
1976.....	96,099	106,578	23,643	226,320	136,776	89,544
1977.....	125,613	122,989	26,710	275,312	175,526	99,786
1978.....	184,886	169,053	30,597	384,536	258,876	125,660
1979.....	241,422	215,259	37,697	494,378	348,265	146,113
1980.....	249,102	236,164	42,463	527,729	378,019	149,710
1981.....	267,605	253,554	50,595	571,754	414,511	157,243
1982.....	305,811	274,859	66,326	646,996	479,346	167,650
1983.....	380,993	317,041	87,282	785,316	602,671	182,645
1984.....	465,149	375,152	108,018	948,319	746,711	201,608
1985.....	556,659	428,462	128,309	1,113,430	901,690	211,740
1986.....	664,226	490,581	154,627	1,309,434	1,076,631	232,803

KOREA AUTO INDUSTRIES COOP. ASSOCIATION

Passenger Cars by Size

	1986	1985	1984	1983	1982	1981	1980
Small Automobile Production (Units)....	180,425	156,716	169,891	156,761	133,654	137,598	132,116
Small Automobile Sales (Units).....	179,421	159,436	169,442	155,309	134,729	136,901	130,263
Sales Growth Rates (%).....	12.5	-5.9	9.1	15.3	-1.6	5.1	13.6
Large Automobile Production (Units)....	3,731	2,921	1,323	1,035	538	303	464
Large Automobile Sales (Units).....	3,672	2,987	1,752	662	376	275	503
Sales Growth Rates (%).....	22.9	70.5	164.7	76.1	36.7	-45.3	-26.9

DEPARTMENT OF STATISTICS, MINISTRY OF ECONOMIC AFFAIRS

Total Motor Vehicle Registrations by Type

	Passenger Vehicles	Light Trucks	Small Passenger Cars	Rate of Growth	Population (10,000)	Rate of Ownership	Bus	Heavy Trucks	Large Passenger Cars	Rate of Growth	Rate of Ownership
1973.....	95,113	41,181	136,294	-	1,556	114.2	10,165	27,172	37,337	-	416.7
1974.....	122,517	55,715	178,232	30.8	1,585	88.9	11,191	33,841	45,032	20.6	352.0
1975.....	144,860	71,300	216,160	21.3	1,615	74.7	12,443	35,699	48,142	6.9	335.5
1976.....	170,984	88,089	259,073	19.9	1,651	63.7	13,724	41,764	55,488	15.3	297.5
1977.....	209,921	103,824	313,745	21.1	1,681	53.6	14,904	45,698	60,602	9.2	277.4
1978.....	255,667	112,309	367,976	17.3	1,714	46.6	14,959	49,000	63,959	5.5	268.0
1979.....	340,663	141,196	481,859	30.9	1,748	36.3	16,265	60,106	76,371	19.4	228.9
1980.....	425,443	175,268	600,711	24.7	1,781	29.6	18,004	62,253	80,257	5.1	221.9
1981.....	506,291	211,304	717,595	19.5	1,814	25.3	18,790	66,562	85,352	6.3	212.5
1982.....	592,154	245,170	837,727	16.7	1,845	22.0	19,181	69,385	88,566	3.8	208.3
1983.....	687,860	278,689	966,549	15.4	1,873	19.4	20,458	73,871	94,329	6.5	198.6
1984.....	807,155	309,015	1,116,170	15.5	1,907	17.1	20,445	79,744	100,189	6.2	190.3
1985.....	915,598	325,173	1,240,771	11.1	1,928	15.9	20,845	83,353	104,198	4.0	184.7
1986.....	1,046,660	332,091	1,378,751	11.1	1,945	14.1	21,698	86,121	107,819	3.5	180.4

MINISTRY OF COMMUNICATIONS, BUREAU OF STATISTICS

TAIWAN - PRODUCTION 1986

Motor Vehicles by Manufacturer and Type

	Passenger Cars	Light Trucks	Heavy Trucks	Chassis	Total
YUE LOONG MOTOR					
1,200 c.c.....	17,675	3,113	-	-	20,788
1,300 c.c.....	6,987	-	-	-	6,987
1,500 c.c.....	8,638	-	-	-	8,638
1,600 c.c.....	521	-	-	1,280	1,801
1,800 c.c.....	6,978	-	-	5,812	12,790
2,000 c.c.....	4,033	-	-	1,364	5,397
2,200 c.c.....	-	6,372	-	-	6,372
2,400 c.c.....	77	-	-	-	77
2,800 c.c.....	537	-	-	-	537
Total.....	45,446	9,485	-	8,456	63,387
FORD LIO HO MOTOR					
800 c.c.....	1,952	2,348	-	-	4,300
1,300 c.c.....	13,484	-	-	-	13,484
1,500 c.c.....	6,127	561	-	374	7,062
1,600 c.c.....	6,696	-	-	-	6,696
1,800 c.c.....	3,056	-	-	-	3,056
2,000 c.c.....	2,018	-	-	-	2,018
Total.....	33,333	2,909	-	374	36,616
SAN FU MOTORS					
600 c.c.....	-	375	-	-	375
700 c.c.....	2,245	2,446	-	-	4,691
1,400 c.c.....	5,945	-	-	-	5,945
1,800 c.c.....	2,780	-	-	-	2,780
Total.....	10,970	2,821	-	-	13,791
CHINA MOTOR					
600 c.c.....	212	325	-	-	537
1,000 c.c.....	7,962	9,466	-	-	17,428
1,500 c.c.....	331	164	-	-	495
1,600 c.c.....	3,054	1,388	-	39	4,481
3,298 c.c.....	-	-	-	538	538
10,308 c.c.....	-	-	256	-	256
Total.....	11,559	11,343	256	577	23,735
SAN YANG					
1,500 c.c.	20,205	-	-	-	20,205
Total.....	20,205	-	-	-	20,205
YEU TYAN					
1,000 c.c.....	9,086	-	-	-	9,086
1,600 c.c.....	3,019	-	-	-	3,019
2,000 c.c.....	1,780	-	-	-	1,780
Total.....	13,885	-	-	-	13,885
KUOZUI MOTORS					
3,431 c.c.....	-	-	370	-	370
4,000 c.c.....	-	-	736	-	736
6,443 c.c.....	480	512	-	-	992
8,821 c.c.....	-	40	-	-	40
10,308 c.c.....	-	-	190	-	190
13,267 c.c.....	-	-	88	-	88
16,745 c.c.....	-	-	432	-	432
Total.....	480	552	1,816	-	2,848
TOTAL.....	135,878	27,110	2,072	9,407	174,467

TAIWAN TRANSPORTATION VEHICLE MANUFACTURERS ASSOCIATION and
CHINA EXTERNAL TRADE DEVELOPMENT COUNCIL

TAIWAN - SALES 1985-1986

Domestic Motor Vehicles by Manufacturer and Type

	Passenger Cars		Trucks		Chassis	
	1985	1986	1985	1986	1985	1986
YUE LOONG						
1,200 c.c....	9,308	17,372	2,897	3,143	404	-
1,300 c.c....	10,255	4,487	-	-	-	-
1,400 c.c....	913	-	-	-	-	-
1,500 c.c....	10,998	11,076	-	-	-	-
1,600 c.c....	1,400	664	-	-	1,595	1,270
1,800 c.c....	3,987	7,497	1,189	-	5,786	5,733
2,000 c.c....	1,419	3,539	908	-	46	1,411
2,200 c.c....	-	-	5,814	6,428	498	-
2,400 c.c....	801	109	-	-	-	-
2,800 c.c....	-	189	-	-	-	-
Total.....	39,081	44,933	10,808	9,571	8,329	8,414
FORD LIO HO						
800 c.c....	3,901	2,455	920	1,784	-	-
1,300 c.c....	9,690	12,622	-	-	-	-
1,500 c.c....	4,368	5,677	384	1,232	367	214
1,800 c.c....	3,827	3,234	-	-	-	-
2,000 c.c....	1,523	1,838	-	-	-	-
2,800 c.c....	785	405	-	-	-	-
Total.....	24,094	26,231	1,304	3,016	367	214
SAN FU MOTORS						
600 c.c....	176	260	170	833	-	-
700 c.c....	1,223	2,059	1,439	2,015	-	-
1,400 c.c....	4,994	5,952	-	-	-	-
1,800 c.c....	1,815	2,717	-	-	-	-
Total.....	8,208	10,988	1,609	2,848	-	-
SAN YANG IND.						
1,400 c.c....	3,632	-	-	-	-	-
1,500 c.c....	14,145	20,284	-	-	-	-
Total.....	17,777	20,284	-	-	-	-
YEU TYAN						
1,000 c.c....	8,421	9,529	-	-	-	-
1,500 c.c....	1,760	-	-	-	-	-
1,600 c.c....	2,113	2,752	-	-	-	-
2,000 c.c....	887	1,588	-	-	-	-
Total.....	13,181	13,869	-	-	-	-
CHINA MOTOR						
600 c.c....	264	217	755	283	1	46
700 c.c....	3,986	-	7,027	1,186	-	-
800 c.c....	3,687	7,681	3,613	8,638	-	-
1,500 c.c....	2,590	617	290	388	1,540	238
1,600 c.c....	-	2,724	-	1,125	-	60
3,298 c.c....	11	-	406	-	-	515
10,308 c.c....	-	-	-	146	152	-
Total.....	10,538	11,239	12,091	11,766	1,693	859
KUOZUI MOTOR						
3,431 c.c....	-	-	-	1,023	-	-
6,443 c.c....	751	665	788	534	152	-
8,821 c.c....	39	60	54	54	27	-
10,308 c.c....	16	-	-	96	-	-
13,267 c.c....	-	-	-	83	149	-
16,745 c.c....	-	-	-	429	624	-
Total.....	806	725	842	2,219	952	-
TOTAL.....	113,685	128,269	26,654	29,420	11,341	9,487

TAIWAN TRANSPORTATION VEHICLE MANUFACTURERS ASSOCIATION and
CHINA EXTERNAL TRADE DEVELOPMENT COUNCIL

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AUSTRIA

AUSTRIA - PRODUCTION 1970-1986

Motor Vehicle Production by Type

	Passenger Cars & Kombi	Trucks	Buses	Total
1970.....	1,172	5,835	184	7,191
1971.....	589	6,066	202	6,857
1972.....	381	5,820	240	6,441
1973.....	329	6,030	263	6,622
1974.....	1,469	6,591	307	8,367
1975.....	284	6,536	295	7,115
1976.....	1	7,911	373	8,285
1977.....	-	7,583	313	7,896
1978.....	31	5,485	395	5,911
1979.....	2,806	6,236	293	9,335
1980.....	7,555	7,422	284	15,261
1981.....	7,073	6,247	274	13,594
1982.....	7,051	7,810	294	15,155
1983.....	6,148	5,769	300	12,217
1984.....	5,629	5,027	343	10,999
1985.....	7,118	6,331	274	13,723
1986.....	6,801	4,616	290	11,707

FACHVERBAND DER FAHRZEUGINDUSTRIE OSTERREICHS

AUSTRIA - PRODUCTION, EXPORTS, IMPORTS, REGISTRATIONS 1985-1986

Motor Vehicle Production and Exports by Type

	1985		1986	
	Production	Exports	Production	Exports
PASSENGER CARS	7,118	6,617	6,801	6,255
TRUCKS	6,331	4,064	4,616	2,381
Up to 4 tons	427	260	67	140
8 - 10 tons	45	-	84	4
10 - 12 tons	571	198	327	29
12 - 16 tons	480	325	957	228
16 tons & over	4,808	3,281	3,181	1,980
BUSES	274	24	290	70
TOTAL	13,723	10,705	11,707	8,706

Motor Vehicle Imports by Type

PASSENGER CARS		
(Including station wagons & kombi)	250,826	267,217
TRUCKS	23,192	24,984
Chassis Road Weight over 7,000 kg.	1,357	1,406
Chassis Road Weight 7,000-1,500 kg.	6,729	7,287
Chassis Road Weight under 1,500 kg.	14,825	16,237
Chassis	281	54
TRUCK TRACTORS (7,000 - 1,500 kg.)	756	566
BUSES	295	305
SPECIAL VEHICLES	365	346
TOTAL VEHICLES	275,434	293,418

New Motor Vehicle Registrations by Type

Passenger Cars\Kombi	242,670	262,175
Trucks	20,906	22,033
Truck Tractors (1)	9,820	9,019
Buses	577	515
Special Vehicles	824	878
TOTAL REGISTRATIONS	274,797	294,620

(1) Agricultural tractors included.

FACHVERBAND DER FAHRZEUGINDUSTRIE OSTERREICHS

AUSTRIA - NEW REGISTRATIONS 1985-1986

Passenger Cars by Manufacturer

	1986	1985
Alfa-Romeo.....	2,287	2,089
B.M.W.....	7,287	7,232
Daihatsu.....	1,297	789
Fiat.....	15,045	13,596
Ford.....	25,418	24,088
G.M.-Opel.....	31,333	32,138
Honda.....	5,536	4,748
Jaguar.....	126	132
Lada.....	1,732	1,626
Mazda.....	22,116	20,746
Mercedes-Benz....	10,144	8,864
Mitsubishi.....	5,447	4,890
Nissan.....	12,822	12,025
PSA Concern.....	16,830	15,647
Citroen.....	6,276	6,619
Peugeot/Talbot.	10,554	9,028
Porsche.....	464	451
Renault.....	12,108	10,168
Rover Group.....	247	329
Saab.....	465	342
Skoda.....	992	1,161
Subaru.....	3,835	3,435
Suzuki.....	1,613	1,278
Toyota.....	15,149	12,204
V.W.....	56,250	52,267
Volkswagen.....	44,123	41,104
Audi.....	10,641	9,962
Seat.....	1,486	1,201
Volvo.....	3,663	3,433
Others.....	118	81
TOTAL.....	252,324	233,759

R.A.I.

AUSTRIA - REGISTRATIONS 1970-1986

New Registrations by Type

	Passenger Cars & Kombi	Trucks	Truck Tractors	Other Trucks	New Buses	Total
1970.....	127,392	14,748	11,974	2,297	428	156,839
1971.....	195,192	15,214	12,622	2,004	463	225,495
1972.....	211,624	18,890	13,901	2,178	634	247,227
1973.....	186,982	13,323	10,725	1,955	449	213,434
1974.....	166,981	12,460	10,709	1,825	584	192,559
1975.....	185,167	10,365	10,515	1,519	586	208,152
1976.....	225,467	15,350	11,838	1,858	795	255,308
1977.....	295,936	16,243	11,884	1,813	747	326,623
1978.....	158,313	16,374	10,942	1,701	814	188,144
1979.....	214,297	18,667	11,159	1,889	714	246,726
1980.....	227,548	20,225	12,475	2,127	725	263,100
1981.....	198,659	18,516	10,503	1,877	576	230,131
1982.....	201,155	16,929	10,463	712	602	229,861
1983.....	256,676	18,928	11,105	803	544	288,056
1984.....	215,640	19,644	10,325	776	655	247,040
1985.....	242,670	20,906	9,820	824	577	274,797
1986.....	262,175	22,033	9,019	878	515	294,620

Total Registrations by Type

	Passenger Cars	Kombi	Trucks	Truck Tractors	Other Trucks	Buses	Total
1970.....	1,041,527	155,057	121,048	250,381	30,113	6,804	1,604,930
1971.....	1,153,498	171,664	128,068	259,841	31,293	6,906	1,751,270
1972.....	1,267,171	192,992	137,805	269,813	32,222	7,269	1,907,272
1973.....	1,334,140	206,609	139,730	275,865	32,852	7,360	1,996,556
1974.....	1,403,375	232,551	143,841	283,914	33,583	7,704	2,104,968
1975.....	1,455,638	265,084	146,041	291,578	33,808	7,964	2,200,113
1976.....	1,501,114	326,936	150,990	299,968	34,147	8,143	2,321,298
1977.....	1,554,413	410,837	155,844	307,871	34,660	8,420	2,472,045
1978.....	1,580,870	459,398	162,387	315,454	35,250	8,509	2,561,868
1979.....	1,602,317	536,361	172,464	323,535	36,145	8,678	2,679,500
1980.....	1,621,811	625,139	183,724	333,396	37,338	8,980	2,810,388
1981.....	1,609,421	703,511	190,296	339,506	37,952	9,147	2,889,833
1982.....	1,587,386	773,685	192,987	345,280	38,672	9,184	2,947,194
1983.....	1,555,873	858,593	197,125	351,920	39,303	9,154	3,011,968
1984.....	2,468,452*		203,322	358,417	40,823	9,200	3,080,214
1985.....	2,530,800*		206,746	364,317	42,089	9,183	3,153,135
1986.....	2,609,390*		212,463	369,924	43,485	9,209	3,244,471

* Includes Kombi.

FACHVERBAND DER FAHRZEUGINDUSTRIE OSTERREICHS

BELGIUM - PRODUCTION 1986

Motor Vehicles by Manufacturer, Type and Model

	Passenger Cars	Station Wagons	Light Trucks	Trucks	Mini-Buses	Buses	4X4	Special Vehicles	Total
APAL	31	-	-	-	-	-	-	-	31
FORD WERKE	182,735	38,397	51,552	-	2,912	271	-	-	275,867
Sierra	182,735	38,397	-	-	-	-	-	-	
Transit	-	-	51,552	-	-	-	-	-	
GENERAL MOTORS	382,855	-	-	-	-	-	-	-	382,855
Opel									
Ascona	105,851	-	-	-	-	-	-	-	
Kadett	264,433	-	-	-	-	-	-	-	
Manta	12,571	-	-	-	-	-	-	-	
MOL	-	-	-	3	-	2	-	62	67
RENAULT	118,531	26,322	-	-	-	-	-	-	144,853
RX 40	52,379	26,322	-	-	-	-	-	-	
R11	7,063	-	-	-	-	-	-	-	
R21	59,089	-	-	-	-	-	-	-	
VAN HOOL	-	-	-	-	-	542	-	-	542
VOLKSWAGEN	192,649	-	-	-	-	-	-	-	192,649
Golf	192,649	-	-	-	-	-	-	-	
VOLVO	53,057	27,066	-	12,757	-	68	-	-	92,948
744	43,655	-	-	-	-	-	-	-	
745	-	23,333	-	-	-	-	-	-	
764	9,402	-	-	-	-	-	-	-	
765	-	3,733	-	-	-	-	-	-	
TOTAL 1986	929,858	91,785	51,552	12,760	2,912	883	-	62	1,089,812
TOTAL 1985	936,411	49,771	34,777	11,260	1,460	811	270	104	1,034,864

F.E.B.I.A.C.

BELGIUM - EXPORTS 1981-1986

Motor Vehicles by Type

	1981	1982	1983	1984	1985	1986
Passenger Cars.....	727,895	807,692	841,374	771,798	887,594	910,840
Station Wagons.....	92,066	95,035	89,280	47,517	44,016	64,542
Minibuses.....	3,643	2,767	1,572	2,116	1,416	2,643
Light Trucks.....	26,973	31,067	21,942	36,099	34,130	50,800
Trucks.....	8,262	10,654	10,087	11,222	10,666	11,895
Buses.....	905	960	1,080	884	687	736
Road Tractors.....	112	236	65	45	39	74
Special Vehicles...	97	198	1,390	1,120	1,292	1,150
TOTAL.....	859,953	948,609	966,790	870,801	979,840	1,042,680

Passenger Vehicles by Country of Destination

Austria.....	19,795	16,880	27,996	23,839	24,288	23,686
Canada.....	-	-	1	-	2	-
Chile.....	75	1	-	-	1	1
Czechoslovakia.....	2	2	4	-	6	-
Denmark.....	9,003	11,013	13,187	17,471	17,869	18,977
Finland.....	5,126	7,448	4,226	4,097	6,415	7,756
France.....	152,534	183,224	182,351	138,583	179,968	182,888
Germany, West.....	299,451	282,001	328,620	314,417	306,531	335,286
Greece.....	202	521	441	1,757	112	10
Iceland.....	966	2,455	879	2,998	-	16
Ireland.....	1,032	1,558	3,875	3,920	2,464	1,701
Israel.....	3,138	3,140	2,426	-	8	6
Italy.....	84,733	91,534	67,160	57,800	86,836	87,274
Japan.....	59	2	26	11	3	902
Luxembourg.....	22,507	23,621	21,899	23,932	22,605	23,937
Morocco.....	50	98	31	-	-	-
Norway.....	9,205	11,422	9,239	7,962	14,091	15,782
Poland.....	38	10	45	618	44	154
Portugal.....	64	183	668	102	88	281
Spain.....	8,070	10,335	7,257	8,455	13,838	29,271
Sweden.....	9,443	9,184	10,808	6,739	16,667	14,568
Switzerland.....	27,326	21,680	20,778	11,684	12,400	13,355
The Netherlands....	76,493	78,710	74,985	63,300	94,539	110,869
United Kingdom.....	92,784	145,201	139,937	94,706	98,377	84,138
Uruguay.....	310	67	-	-	-	-
U.S.A.....	30	4,009	14,503	18,999	28,852	20,553
Yugoslavia.....	118	295	173	585	23	568
Other Countries....	1,050	900	711	24,456	6,999	6,046
TOTAL.....	823,604	905,494	932,226	821,431	933,026	978,025

F.E.B.I.A.C.

BELGIUM - IMPORTS 1981-1986

Motor Vehicles by Type

	1981	1982	1983	1984	1985	1986
Passenger Cars.....	332,402	332,663	356,948	343,044	356,991	378,742
Station Wagons.....	21,313	22,880	16,615	15,111	16,720	19,449
Minibuses.....	351	318	412	782	991	854
Light Trucks.....	21,524	21,481	15,822	18,879	21,292	25,370
Trucks.....	4,415	3,791	4,060	4,200	4,675	5,112
Buses.....	271	247	156	171	199	184
Road Tractors.....	1,110	1,646	1,381	1,594	1,904	2,488
Special Vehicles...	759	848	8,370	9,570	9,854	13,007
TOTAL.....	382,145	383,874	403,764	393,351	412,626	445,206

Passenger Cars by Country of Origin

Germany, West.....	109,692	121,895	122,528	125,796	128,848	135,993
Germany, East.....	597	1,027	1,005	1,007	1,203	1,004
South Korea.....	931	647	783	835	-	120
Spain.....	-	-	1,424	4,591	4,408	6,500
France.....	82,454	94,869	83,531	89,627	105,612	100,196
Italy.....	25,495	24,162	29,821	29,194	19,907	25,321
Japan.....	102,963	78,733	101,078	76,827	78,515	89,112
The Netherlands....	4,152	3,267	3,264	3,628	4,168	5,635
Poland.....	630	520	384	-	986	1,040
Romania.....	-	6	-	-	-	7
United Kingdom.....	5,208	8,309	7,479	8,574	8,817	5,091
Sweden.....	900	1,862	2,418	3,388	3,491	4,100
Czechoslovakia.....	1,299	2,457	2,588	2,437	2,951	3,549
U.S.S.R.....	18,479	17,901	17,279	12,606	15,219	20,737
U.S.A.....	1,106	86	27	2	7	56
Yugoslavia.....	160	120	366	425	570	584
TOTAL.....	354,066	355,861	373,975	358,937	374,702	399,045

F.E.B.I.A.C.

BELGIUM - PRODUCTION, NEW REGISTRATIONS, EXPORTS 1986

Motor Vehicles by Manufacturer

	Production		Registrations		Exports	
	Passenger Cars	Trucks	Passenger Cars	Trucks	Passenger Cars	Trucks
B.M.W.	-	-	10,046	-	-	-
Daimler-Benz	-	-	12,037	2,764	-	-
G.M./Opel	382,855	-	46,256	560	351,549	-
M.A.N.	-	-	-	148	-	-
Volkswagen/Audi	192,649	-	56,556	3,080	177,895	82
PSA	-	-	55,260	4,855	-	-
Renault	144,853	-	33,504	5,353	136,366	-
Ford	221,132	54,735	35,082	2,133	208,296	52,563
Austin Rover	-	-	4,356	85	-	-
Alfa Romeo	-	-	3,304	-	-	-
Fiat	-	-	16,309	1,755	-	-
Jaguar	-	-	297	-	-	-
Datsun/Nissan	-	-	16,542	784	-	-
Honda	-	-	10,268	-	-	-
Mazda	-	-	9,596	554	-	-
Mitsubishi	-	-	9,985	640	-	-
Fuji Heavy	-	-	3,157	-	-	-
Suzuki	-	-	3,061	573	-	-
Toyota	-	-	29,502	2,808	-	-
Saab-Scania	-	-	1,644	288	-	-
Volvo	80,123	12,825	9,960	835	77,350	11,847
Polski F.S.O.	-	-	954	-	-	-
Porsche	-	-	479	-	-	-
M.O.L.	-	67	-	-	-	67
Van Hool	-	542	-	1	-	376
Seat	-	-	5,314	-	-	-
Hyundai	-	-	65	-	-	-
Skoda	-	-	3,484	-	-	-
Lada/Mosk./Vol.	-	-	15,635	-	-	-
Others	31	-	1,786	1,808	69	-
Total	1,021,643	68,169	395,039	29,024	951,525	64,935

F.E.B.I.A.C.

BELGIUM - NEW REGISTRATIONS 1985-1986

Passenger Cars by Manufacturer

	1986		1985		Difference	
	Units	%	Units	%	Units	%
Opel	46,170	11.6	45,239	12.5	931	2.05
Volkswagen	42,013	10.6	37,617	10.4	4,396	11.68
Ford	35,082	8.8	32,531	9.0	2,551	7.84
Renault	33,051	8.3	33,049	9.1	2	-
Peugeot	28,900	7.3	23,999	6.6	4,901	20.42
Toyota	27,646	7.0	23,215	6.4	4,431	19.08
Citroen	25,734	6.5	24,906	6.9	828	3.32
Nissan	16,542	4.1	14,844	4.1	1,698	11.43
Vaz Lada	15,628	3.9	13,261	3.6	2,367	17.84
Fiat	14,640	3.7	12,212	3.3	2,428	19.88
Audi	14,543	3.6	13,317	3.7	1,226	9.20
Mercedes	12,037	3.0	10,070	2.8	1,967	19.53
Honda	10,268	2.6	9,097	2.5	1,171	12.87
B.M.W.	10,046	2.5	8,383	2.3	1,663	19.83
Mitsubishi	9,985	2.5	8,876	2.4	1,109	12.49
Volvo	9,960	2.5	8,442	2.3	1,518	17.98
Mazda	9,596	2.4	8,903	2.4	693	7.78
Seat	5,314	1.3	4,159	1.1	1,155	27.77
Austin	3,545	0.9	4,094	1.1	(549)	-13.40
Skoda	3,484	0.8	2,973	0.8	511	17.18
Alfa Romeo	3,304	0.8	2,763	0.7	541	19.50
Subaru	3,157	0.8	2,438	0.6	719	29.49
Suzuki	3,061	0.7	2,345	0.6	716	30.53
Daihatsu	1,856	0.4	1,601	0.4	255	15.92
Saab	1,644	0.4	1,299	0.3	345	26.55
Lancia	1,625	0.4	1,330	0.3	295	22.18
Rover	1,178	0.3	931	0.2	247	26.53
FSO Polonez	954	0.2	946	0.2	8	0.84
Wartburg	936	0.2	1,080	0.3	(144)	-13.33
Talbot	624	0.1	3,194	0.8	(2,570)	-80.46
Zastava	562	0.1	514	0.1	48	9.33
Porsche	479	0.1	460	0.1	19	4.13
Renault Spain	421	0.1	425	0.1	(4)	-0.94
Jaguar	275	-	318	-	(43)	-13.52
Land Rover	228	-	125	-	103	82.40
Isuzu	97	-	67	-	30	44.77
Hyundai	65	-	449	0.1	(384)	-85.52
Ferrari	49	-	42	-	7	16.66
Chevrolet	46	-	17	-	29	170.58
Alpine	32	-	25	-	7	28.00
Bertone	31	-	33	-	(2)	-6.06
Chrysler	28	-	7	-	21	300.00
Buick	26	-	16	-	10	62.50
Plymouth	22	-	2	-	20	-
Daimler	22	-	6	-	16	266.66
A.R.O.	19	-	23	-	(4)	-17.39
Pininfarina	13	-	29	-	(16)	-55.17
Maserati	12	-	5	-	7	140.00
Cadillac	11	-	7	-	4	57.14
Rolls Royce	10	-	7	-	3	42.85
Others	68	-	140	-	(72)	-51.43
TOTAL	395,039	100.0	359,831	100.0	35,208	9.78

F.E.B.I.A.C.

BELGIUM - NEW REGISTRATIONS 1981-1986

Passenger Cars Ranked According to Top 20 Manufacturers

1981

Rank	Make	Units
1.	Volkswagen	35,338
2.	Renault	31,084
3.	Ford	30,313
4.	Opel	27,962
5.	Toyota	26,100
6.	Citroen	22,305
7.	Fiat	19,412
8.	Peugeot	17,008
9.	Datsun	15,316
10.	Honda	14,933
11.	Mitsubishi	13,963
12.	Mazda	13,774
13.	Lada	12,825
14.	Talbot	11,710
15.	B.M.W.	10,460
16.	Audi	9,762
17.	Mercedes-Benz	8,776
18.	Volvo	7,842
19.	Alfa Romeo	3,348
20.	Austin	1,668
	Others	16,831
	TOTAL	350,730

1982

Rank	Make	Units
1.	Volkswagen	35,886
2.	Opel	34,842
3.	Renault	32,370
4.	Ford	29,624
5.	Citroen	22,651
6.	Toyota	21,102
7.	Fiat	17,755
8.	Lada	16,425
9.	Peugeot	14,559
10.	Datsun	12,908
11.	Mazda	12,564
12.	Mitsubishi	11,548
13.	Honda	11,435
14.	B.M.W.	11,372
15.	Audi	10,394
16.	Talbot	10,300
17.	Mercedes-Benz	8,492
18.	Volvo	7,079
19.	Alfa Romeo	4,169
20.	Skoda	2,349
	Others	16,866
	TOTAL	344,690

1983

Rank	Make	Units
1.	Opel	37,774
2.	Volkswagen	32,151
3.	Renault	27,687
4.	Ford	26,413
5.	Citroen	22,648
6.	Toyota	22,342
7.	Fiat	18,693
8.	Datsun	17,433
9.	Vaz Lada	14,825
10.	Peugeot	13,850
11.	Audi	12,217
12.	Mazda	11,559
13.	B.M.W.	10,026
14.	Mitsubishi	9,993
15.	Talbot	9,161
16.	Honda	8,999
17.	Mercedes-Benz	8,456
18.	Volvo	6,961
19.	Alfa Romeo	4,291
20.	Austin	3,462
	Others	19,892
	TOTAL	338,933

1984

Rank	Make	Units
1.	Opel	41,274
2.	Ford	33,942
3.	Volkswagen	33,137
4.	Renault	29,205
5.	Citroen	21,813
6.	Peugeot	20,782
7.	Toyota	20,714
8.	Fiat	19,626
9.	Nissan	14,206
10.	Vaz Lada	13,864
11.	Audi	13,708
12.	Mazda	10,157
13.	Mitsubishi	9,649
14.	B.M.W.	9,051
15.	Honda	8,917
16.	Mercedes-Benz	8,678
17.	Volvo	7,542
18.	Talbot	5,580
19.	Austin	5,081
20.	Alfa Romeo	3,627
	Others	21,674
	TOTAL	352,227

1985

Rank	Make	Units
1.	Opel	45,239
2.	Volkswagen	37,617
3.	Renault	33,049
4.	Ford	32,531
5.	Citroen	24,906
6.	Peugeot	23,999
7.	Toyota	23,215
8.	Nissan	14,844
9.	Audi	13,317
10.	Vaz Lada	13,261
11.	Fiat	12,212
12.	Mercedes-Benz	10,070
13.	Honda	9,097
14.	Mazda	8,903
15.	Mitsubishi	8,876
16.	Volvo	8,442
17.	B.M.W.	8,383
18.	Seat	4,159
19.	Austin	4,094
20.	Talbot	3,194
	Others	20,423
	TOTAL	359,831

1986

Rank	Make	Units
1.	Opel	46,170
2.	Volkswagen	42,013
3.	Ford	35,082
4.	Renault	33,051
5.	Peugeot	28,900
6.	Toyota	27,646
7.	Citroen	25,734
8.	Nissan	16,542
9.	Vaz Lada	15,628
10.	Fiat	14,640
11.	Audi	14,543
12.	Mercedes	12,037
13.	Honda	10,268
14.	B.M.W.	10,046
15.	Mitsubishi	9,985
16.	Volvo	9,960
17.	Mazda	9,596
18.	Seat	5,314
19.	Austin	3,545
20.	Skoda	3,484
	Others	20,855
	TOTAL	395,039

F.E.B.I.A.C.

BELGIUM - NEW REGISTRATIONS 1985-1986

Commercial Vehicles by Manufacturer and Type

	Light Trucks		Medium-Heavy Trucks		Truck Tractors		Total	
	1986	1985	1986	1985	1986	1985	1986	1985
Renault.....	4,904	3,995	420	337	211	206	5,535	4,538
Mercedes.....	1,228	1,395	1,546	1,768	321	304	3,095	3,467
Volkswagen....	2,965	2,726	115	105	–	–	3,080	2,831
Citroen.....	3,436	2,693	–	–	–	–	3,436	2,693
Toyota.....	2,478	2,231	15	24	–	–	2,493	2,255
Fiat.....	1,355	1,556	74	75	191	137	1,620	1,768
Ford.....	2,012	1,518	121	188	–	–	2,133	1,706
Peugeot.....	1,358	1,352	–	–	–	–	1,358	1,352
D.A.F.....	–	–	830	776	493	389	1,323	1,174
Volvo.....	10	9	825	610	654	513	1,489	1,123
Suzuki.....	573	998	–	–	–	–	573	998
Nissan.....	784	837	–	–	–	–	784	837
Scania.....	–	–	288	264	599	573	887	837
Barkas.....	690	717	–	–	–	–	690	717
Mazda.....	509	465	45	55	–	–	554	520
Mitsubishi....	535	406	105	72	–	–	640	478
O.M.....	109	166	181	247	–	–	290	413
Talbot.....	61	359	–	–	–	–	61	359
Opel.....	412	355	–	–	–	–	412	355
M.A.N.....	–	–	148	118	241	206	389	324
Subaru.....	70	243	–	–	–	–	70	243
Daihatsu.....	330	185	–	–	–	–	330	185
Bedford.....	123	113	23	41	–	–	146	154
Magirus-Deutz	–	–	36	65	4	9	40	74
Land Rover....	51	26	–	40	–	–	51	66
Isuzu.....	33	48	–	–	–	–	33	48
M.A.N.-V.W....	–	–	38	46	–	–	38	46
A.R.O.....	21	45	–	–	–	–	21	45
Dodge.....	4	2	6	33	1	1	11	36
Leyland.....	14	15	11	11	8	4	33	30
R.V.K.....	–	–	9	7	–	–	9	7
Pijpops.....	2	3	5	6	–	–	7	9
Stevens.....	–	–	7	6	–	–	7	6
Others.....	59	61	50	36	38	3	147	100
TOTAL.....	24,126	22,519	4,898	4,930	2,761	2,345	31,785	29,794

F.E.B.I.A.C.

BELGIUM - TOTAL REGISTRATIONS 1960-1986

Total Motor Vehicle Registrations by Type

	Passenger Cars	Buses	Trucks	Road Tractors	Special Vehicles	Total
1960.....	753,136	5,568	----- 171,093 -----		-	929,797
1962.....	914,565	6,281	----- 194,015 -----		-	1,114,861
1964.....	1,151,198	7,037	----- 213,667 -----		-	1,371,902
1966.....	1,435,767	7,294	----- 229,193 -----		-	1,672,254
1966(1).....	1,503,117	12,674	192,217	44,809	16,546	1,769,363
1968.....	1,813,099	14,445	201,341	40,580	20,108	2,089,573
1969.....	1,920,638	14,965	205,831	39,710	21,279	2,202,423
1970.....	2,059,616	16,169	212,156	39,249	23,534	2,350,724
1971.....	2,154,149	17,026	215,637	38,767	24,923	2,450,502
1972.....	2,273,163	17,717	219,642	38,306	26,402	2,575,230
1973.....	2,389,544	18,549	224,029	37,906	28,063	2,698,091
1974.....	2,502,158	19,346	229,871	37,753	29,891	2,819,019
1975.....	2,613,835	19,553	235,360	37,007	30,182	2,935,937
1976.....	2,737,989	19,854	237,325	36,397	31,547	3,063,112
1977.....	2,871,332	19,733	242,263	35,138	32,922	3,201,388
1978.....	2,973,418	19,745	247,454	31,657	33,944	3,306,218
1979.....	3,076,570	19,753	258,553	31,514	34,747	3,421,137
1980.....	3,158,737	19,560	267,669	31,415	35,858	3,513,239
1981.....	3,206,472	18,948	255,765	28,842	36,096	3,546,123
1982.....	3,230,951	18,744	257,068	28,003	36,326	3,571,092
1983.....	3,262,713	17,866	261,126	28,284	36,686	3,606,675
1984.....	3,300,248	17,170	265,017	28,498	36,827	3,647,760
1985.....	3,342,704	16,817	272,839	29,243	37,212	3,698,815
1986.....	3,360,313	16,250	286,872	31,198	32,678	3,727,311

(1) In 1966 the responsibility for registering vehicles was transferred to a different agency.

Growth Rate, New and Scrapped Vehicles

	Growth of Vehicles in use During Period	New Vehicles Registered	Vehicles Scrapped	Growth Vehicle Perc as % of New Registrations
1970-1971	103,711	317,540	213,829	32.66
1971-1972	128,990	347,656	218,666	37.10
1972-1973	127,765	383,715	255,950	33.30
1973-1974	125,406	371,100	245,694	33.79
1974-1975	120,845	369,416	248,571	32.71
1975-1976	131,465	442,509	311,044	29.71
1976-1977	142,462	469,499	327,037	30.34
1977-1978	110,344	467,060	356,716	23.63
1978-1979	118,774	471,102	352,328	25.21
1979-1980	95,558	464,184	368,626	20.58
1980-1981	36,391	401,791	365,400	9.06
1981-1982	27,966	395,597	367,631	7.07
1982-1983	38,498	384,042	345,547	10.02
1983-1984	43,724	402,689	358,965	10.86
1984-1985	53,525	406,534	353,009	13.17
1985-1986	45,459	438,727	393,268	10.36

Total Registrations by Fuel Type

	Gasoline	Diesel	LPG	Electric	Others	Total
1977.....	2,929,918	387,481	1,836	428	102,484	3,422,158
1978.....	3,007,085	424,991	3,111	453	96,855	3,532,485
1979.....	3,057,759	477,267	24,658	478	94,578	3,654,738
1980.....	3,075,019	539,511	45,819	506	92,890	3,753,745
1981.....	3,000,343	612,736	92,789	548	45,099	3,751,515
1982.....	2,985,144	675,817	101,397	550	43,812	3,706,520
1983.....	2,938,249	751,301	94,944	566	43,016	3,828,076
1984.....	2,912,258	838,879	82,831	583	42,337	3,877,887
1985.....	2,895,018	924,864	70,984	601	41,771	3,933,238
1986.....	2,916,553	1,018,207	59,143	607	41,289	4,035,799

NOTE: Includes motorcycles, farm tractors, etc.

F.E.B.I.A.C.

DENMARK - NEW REGISTRATIONS 1985-1986

Passenger Cars by Manufacturer

	1986	1985
Alfa Romeo.....	532	458
B.M.W.....	3,527	3,650
Dacia.....	319	745
Daihatsu.....	3,340	2,816
Fiat Auto.....	8,405	7,461
Ford.....	20,313	23,576
F.S.O..... ...	1,221	1,814
G.M.-Opel.....	27,072	26,268
Honda.....	3,283	1,863
Isuzu.....	3	7
Jaguar.....	32	34
Lada.....	4,308	3,617
Mazda.....	17,281	14,129
Mercedes-Benz...	1,573	1,132
Mitsubishi.....	4,060	2,768
Nissan.....	9,831	7,914
Peugeot.....	13,030	9,808
Citroen.....	8,146	6,671
Talbot.....	4,884	3,143
Porsche.....	24	-
Renault.....	856	1,255
Rolls-Royce.....	1	-
Rover Group.....	308	302
Saab.....	1,651	1,774
Skoda.....	3,627	4,001
Subaru.....	638	307
Suzuki.....	325	509
Toyota.....	20,656	19,759
V.W.-Audi.....	14,644	12,109
Audi.....	963	916
Seat.....	1,101	682
Volkswagen....	12,580	10,511
Volvo.....	6,433	6,328
Wartburg.....	763	1,192
Zastava.....	1,261	1,739
Others.....	69	4,139
TOTAL.....	169,386	157,474

R.A.I.

EUROPEAN COMMUNITY - PRODUCTION 1985-1986

Passenger Cars by Country and Manufacturer

	Production	
	1985	1986
GERMANY		
AUDI	358,612	352,735
Audi 80 - 1300	8,920	3,382
Audi 80 - 1600	35,927	37,137
Audi 80 - 1800/2000	52,376	82,881
Audi 80 Quattro	4,170	2,731
Audi 80 D	30,343	19,792
Audi 90-1800	19,459	14,637
Audi 90-2000/2100	22,556	10,928
Audi 90 Quattro	10,785	6,333
Audi 90 TD	2,571	1,259
Audi 100 - 1800	31,310	35,831
Audi 100 - 2000	16,619	15,747
Audi 100 - 2000 D/DT	11,503	12,336
Audi 100 - 2100	74,399	62,173
Audi 100 - 2300	-	11,900
Audi 100 Quattro	5,741	5,581
Audi 200	21,012	18,862
Audi Quattro	10,921	11,225
DAIMLER-BENZ	537,909	591,916
190 - 190 E 2.0	93,542	84,277
190 D - 2.0	71,766	65,126
190 D - 2.2	1,876	-
190 D - 2.5	12,841	29,204
190 E - 2.3	23,123	25,449
190 E - 2.3/16	8,656	5,473
190 E - 2.6	-	1,480
200 Series 124	22,367	25,505
200 D Series 124	28,109	32,894
230 E Series 124	44,367	49,014
250 D Series 124	18,250	32,417
260 E Series 124	4,955	20,581
300 E Series 124	24,989	45,914
300 D Series 124	15,053	29,006
200/230/250/280 Series 123	16,402	-
200/240/300 Diesel Series 123	17,423	-
260 SE Series 126	2,222	6,198
300 SE Series 126	6,811	22,289
300 SL Series 126	1,356	4,331
420 SE Series 126	7,791	22,969
420 SEC-SL Series 126	488	1,899
560 SE Series 126	2,097	16,559
560 SEC-SL Series 126	4,896	18,473
280 S/280 SE Series 126	21,576	-
300 SD Series 126	6,358	8,274
380 SE Series 126	12,427	-
280 SL Series 107	2,838	-
380 SL-SEC Series 107	8,871	-
500 SL-SEC Series 107	8,584	3,212
500 SE Series 107	20,445	6,383
200 St. Wagon Series 123	2,422	5
230 TE St. Wagon Series 123	6,340	31
240 TD St. Wagon Series 123	3,103	6
280 TE St. Wagon Series 123	1,329	14
300 TD St. Wagon Series 123	5,743	7
200 T Series 124	77	2,241
200 TD Series 124	342	2,354

	Production	
	1985	1986
DAIMLER-BENZ (con't)		
230 TE St. Wagon Series 124	712	8,850
250 TD St. Wagon Series 124	413	8,158
300 TD St. Wagon Series 124	2	2,069
300 TE St. Wagon Series 124	129	3,788
207 D	4,478	4,351
307 D	409	380
209 D	993	1,146
309 D	430	539
210-310	508	510
230/250/260 E FG	-	540
B.M.W.	431,085	432,285
316	59,053	63,699
318	78,403	51,370
320	46,154	36,227
320i Cabriolet	-	206
323	18,538	1,307
M 3	1	2,396
324 D	10,853	35,634
325	14,324	49,630
325 E	59,832	77,317
518	12,168	7,847
520	19,200	16,161
524 TD	22,667	15,962
525	4,084	2,834
525 E	10,779	8,970
528	8,342	5,830
528 E	13,924	16,255
535	17,117	15,725
628	593	367
635	9,033	6,660
728	5,811	2,091
730-750i	-	531
732	1,994	503
735	15,384	13,842
745	2,831	921
FORD	505,231	562,253
Escort 1100	38,934	11,526
Escort 1300	64,201	44,092
Escort 1400	59	46,608
Escort 1600	75,676	82,525
Escort T 1100/1300/ 1600 BR	18,650	23,430
Escort 1600 D	34,246	32,241
Escort Turnier 1600 D	8,030	8,780
Orion 1300	10,642	3,025
Orion 1400	29	18,185
Orion 1600	43,861	25,926
Orion 1600 D	16,651	15,636
Fiesta 1000	25,542	47,884
Fiesta 1100	23,999	42,861
Fiesta 1300	2,503	-
Fiesta 1400	-	6,323
Fiesta 1600 D	15,954	25,220
Sierra F 2300	16,482	12,921
Scorpio 1800	7,616	4,951
Scorpio 2000	53,945	64,733
Scorpio 2400	-	2,674

EUROPEAN COMMUNITY - PRODUCTION 1985-1986 (continued)

Passenger Cars by Country and Manufacturer

	Production	
	1985	1986
FORD (con't)		
Scorpio 2500 D.....	806	7,604
Scorpio 2800.....	22,641	20,958
Scorpio 2900.....	-	3,440
Granada St. Wagon....	15,502	-
Capri 1600.....	4,373	4,608
Capri 2000.....	3,175	3,444
Capri 2800.....	1,714	2,658
OPEL.....	903,150	897,071
Kadett 1200.....	69,341	38,558
Kadett 1200 St. Wagon	5,858	4,153
Kadett 1300.....	232,254	261,573
Kadett 1300 St. Wagon	38,654	37,048
Kadett 1600.....	39,574	70,519
Kadett 1600 St. Wagon	10,664	8,658
Kadett 1600 D.....	59,223	68,862
Kadett 1600 D St. Wagon.....	25,174	27,142
Kadett 1800.....	43,823	29,258
Kadett 1800 St. Wagon	1,194	2,375
Kadett 2000.....	-	10,472
Ascona 1300.....	33,640	15,303
Ascona 1600.....	105,709	111,749
Ascona 1600 Diesel...	29,683	20,439
Ascona 1800.....	69,477	51,246
Ascona 2000.....	-	15,122
Manta 1300.....	455	241
Manta 1800.....	4,849	2,654
Manta 2000.....	10,940	9,676
Rekord 1800.....	17,792	14,766
Rekord 1800 St. Wagon	6,190	4,872
Rekord 2000.....	22,609	13,092
Rekord 2000 St. Wagon	6,574	3,592
Rekord 2200.....	32,471	19,136
Rekord 2200 E St. Wagon.....	7,157	4,575
Rekord 2200 D.....	8,748	5,708
Rekord 2200 D St. Wagon.....	3,899	2,699
Rekord 3000.....	48	456
Omega 1800.....	-	7,822
Omega 1800 St. Wagon	-	2,148
Omega 2000.....	-	15,825
Omega 2000 St. Wagon	-	3,088
Omega 2200 D-TD.....	-	1,784
Omega 2200 D-TD St. Wagon.....	-	949
Omega 3000.....	-	12
Senator 2200 E.....	1,915	1,134
Senator 2200 TD.....	1,372	620
Senator 2500.....	5,085	3,767
Senator 3000.....	5,737	4,597
Monza 2200.....	402	105
Monza 2500.....	665	263
Monza 3000.....	1,974	1,013
PORSCHE.....	54,458	52,939
944.....	29,441	23,940
928 S (4 638 cm3)....	5,356	4,617
924 (1 968 cm3).....	2,319	-
924 (2 479 cm3).....	1,680	6,844
PORSCHE (con't)		
911 Turbo (3 293 cm3).....	1,652	2,485
911 Carrera CP.....	6,756	6,734
911 Carrera TG Cabr..	7,254	8,319
VOLKSWAGEN.....	1,376,241	1,421,589
Polo 1100.....	122,039	81,842
Polo 1300.....	44,211	30,846
Polo 1300 Diesel.....	15	1,544
Derby 1100.....	4,030	4,313
Derby 1300.....	14,798	-
Golf 1100.....	6,549	1,179
Golf 1300.....	161,993	163,196
Golf 1600.....	132,005	131,681
Golf 1600 Diesel.....	216,558	268,179
Golf 1800.....	130,991	199,090
Jetta 1300.....	16,509	19,057
Jetta 1600.....	33,966	41,142
Jetta 1600 Diesel....	62,715	51,374
Jetta 1800.....	117,705	130,995
Scirocco 1600.....	3,763	6,102
Scirocco 1800.....	29,911	26,862
Audi 80-1800/2000 (VW-Emden).....	4,590	568
Passat 1300.....	1,401	658
Passat 1600.....	17,271	12,231
Passat 1800.....	21,994	20,717
Passat 1600 Diesel...	16,406	12,536
Passat 2000/2100.....	2,048	1,850
Passat Variant 1300..	1,497	674
Passat Variant 1600..	22,695	23,474
Passat Variant 1600 Diesel.....	39,419	44,725
Passat Variant 1800..	25,624	32,938
Passat Variant 2000/2100.....	11,042	14,185
Santana 1300.....	158	217
Santana 1600.....	4,986	1,888
Santana 1800.....	25,653	13,783
Santana 2000.....	3,649	1,520
Santana 2100.....	9,006	8,593
Santana 1600 Diesel..	5,689	2,034
Minibus.....	25,412	28,489
Transporter/ LT-Kombi.....	39,092	42,349
Ambulances.....	851	758
Total German Passenger Cars.....	4,166,686	4,310,828

VERBAND DER AUTOMOBILINDUSTRIE E.V.

BELGIUM

FORD - Genk.....	240,468	255,586
Total Belgium Passenger Cars..	240,468	255,586

EUROPEAN COMMUNITY - PRODUCTION 1985-1986 (continued)

Passenger Cars by Country and Manufacturer

	Production	
	1985	1986
GREAT BRITAIN		
ROVER GROUP	465,104	404,454
AUSTIN	369,128	311,034
Mini	34,974	33,720
Metro	166,536	155,866
Montego	95,874	70,623
Maestro	71,744	50,825
ROVER	81,764	78,934
SD 1	15,920	2,870
200	65,844	63,167
800	-	12,897
AUSTIN ROVER GROUP	450,892	389,968
RANGE/LAND ROVER	14,212	14,486
FORD	317,689	346,267
Fiesta	88,254	109,863
Escort	120,703	112,975
Orion	32,247	30,245
Sierra	76,485	93,184
JAGUAR/DAIMLER	38,378	40,880
XJ6 - 3.4	784	386
XJ6 - 4.2	26,512	24,943
XJ12 - 5.3	2,917	1,473
XJS/XJSC - 3.6	1,175	842
XJS/XJSC - V12	6,776	8,202
XJ40 - 2.9	-	1,136
XJ40 - 3.6	-	2,381
Daimler 3.6	-	441
Daimler 4.2	-	129
Daimler V12	-	772
Daimler Limousine	214	175
PEUGEOT-TALBOT-U.K.	67,066	58,246
Peykan	45,905	11,438
Horizon	4,858	-
1510	3,283	-
Solara	2,709	-
309	2,608	46,808
Others	2,608	-
VAUXHALL	152,587	161,857
Astra	49,778	59,995
Cavalier	101,995	87,867
Belmont	814	13,995
CARBODIES (Taxis)	1,813	2,231
LOTUS	813	704
PANTHER	121	237
RELIANT	738	269
ROLLS-ROYCE/BENTLEY	2,588	2,531
TVR	472	521
OTHERS	604	401
Total Great Britain Passenger Cars	1,047,973	1,018,962

SMMT

Data by makes were supplied by THE SOCIETY OF MOTOR MANUFACTURERS AND TRADERS LTD., data by model were obtained from the manufacturers.

	Production	
	1985	1986
SPAIN		
CITROEN	-	70,156
Visa	-	33,142
GSA	-	49
BX	-	27,421
Peugeot 505	-	9,544
FASA-RENAULT	-	231,405
4	-	21,574
5	-	86,075
6	-	1,689
9	-	14,369
11	-	77,911
18	-	3,219
21	-	26,568
FORD SPAIN	-	256,873
Fiesta	-	130,634
Escort	-	79,346
Orion	-	46,893
GENERAL MOTORS	-	304,090
Opel Corsa	-	280,854
Opel Kadett	-	23,236
PEUGEOT-TALBOT	-	101,072
Horizon	-	5,775
Solara	-	3,128
205-309-505	-	92,169
SEAT	-	318,303
Panda	-	35,078
Ronda-Ritmo	-	10,516
Ibiza	-	121,526
Malaga	-	41,292
V.W. Passat/Variant	-	7,378
V.W. Polo	-	95,923
V.W. Santana	-	3,362
Others	-	3,228
Total Spain Passenger Car	-	1,281,899

AUTO REVISTA

	Production	
	1985	1986
FRANCE		
ALPINE	1,312	1,256
CITROEN	479,385	521,640
2CV 6	54,067	56,663
LNA-650	4,083	1,076
LNA-954/1100	5,662	1,900
Visa Special/Club 650	31,942	22,233
Visa 950	8,045	10,611
Visa Super	33,934	33,748
Visa 1360	8,759	6,971
Visa 1580	6,082	2,023
Visa 1760 Diesel	23,826	20,261
AX-954	-	7,145
AX-1124	-	14,091
AX-1360	-	7,368
C15 St. Wagon 1124	1,441	2,770
C15 St. Wagon 1768 Diesel	4,389	13,674
GSA	6,419	38
BX-1124	10	7,653
BX-1360	74,877	78,828
BX-1580	62,768	60,375
BX-1905	27,048	37,145
BX-1768 Diesel	3,614	20,970
BX-1905 Diesel	83,880	80,847
BX-2141	-	56
CX2000	7,600	4,095
CX2200	3,864	7,462
CX2500	10,486	8,936
CX2500 Diesel	16,589	14,701
PEUGEOT	804,179	938,522
104	23,211	23,223
205-954	23,684	54,495
205-1118	5,946	6,037
205-1124	108,084	106,938
205-1204	31,993	9,444

EUROPEAN COMMUNITY - PRODUCTION 1985-1986 (continued)

Passenger Cars by Country and Manufacturer

	Production	
	1985	1986
PEUGEOT (con't)		
205-1360	137,792	124,972
205-1442	6,146	8,210
205-1580	49,523	63,480
205-1769 Diesel	111,585	112,802
205-1775	20	2
305-1128	-	12
305-1290	8,275	5,426
305-1472	20,194	15,257
305-1580	38,141	22,109
305-1769 Diesel	-	7,136
305-1905	9,293	5,919
305-1905 Diesel	32,616	12,829
309-1118	4,470	27,270
309-1294	12,500	91,288
309-1580	14,554	81,596
309-1905	2,281	8,482
309-1765/1905 Diesel	-	34,745
504-1796	32,746	9,696
504-1971	3,819	366
504 Diesel	2,048	1,494
505-1796	11,061	15,889
505-1971	60,137	29,656
505-1995	-	198
505-2165	19,571	20,844
505-2849	1,451	4,968
505 Diesel	32,457	30,223
604-2849	356	-
604-2498 Diesel	225	-
RENAULT	1,321,575	1,303,935
R4-845/956	52,217	34,598
R4-1108	35,618	35,392
R5-956	95,196	78,066
R5-1108	210,914	178,482
R5-1289/1237	1,583	3,903
R5-1397	132,779	123,606
R5-1595 Diesel	13,617	48,222
R5-1721	-	496
Express 1108/1397	-	16,034
Express 1595 Diesel	-	7,212
R9-1108	18,132	1,459
R9-1237	-	15,980
R9-1397	169,936	95,012
R9-1595 Diesel	24,717	16,967
R9-1721	8,836	8,001
R11-1108	9,748	192
R11-1237	-	19,626
R11-1397	178,618	99,830
R11-1595 Diesel	52,492	38,105
R11-1721	74,688	59,689
Fuego	8,168	1,372
R18-1397	9,122	2,299
R18-1565	708	-
R18-1647	27,094	5,697
R18-1995	25,121	9,165
R18-Diesel	21,434	2,243
R21-1721	-	192,886
R21-1995	-	36,401

	Production	
	1985	1986
RENAULT (con't)		
R21-2068 Diesel	-	51,174
R25-1995	64,516	43,203
R25-2165	32,338	26,920
R25-2450	2,983	1,738
R25-2664/2850	8,300	5,580
R25-2068 Diesel	28,875	22,381
Espace 1995/2165	8,904	11,815
Espace 2068 Diesel	4,921	6,979
TALBOT	25,915	6,741
Samba	18,328	6,741
Horizon	4,637	-
1510	592	-
Solara	2,358	-
Total French Passenger Cars	2,632,366	2,773,094
CHAMBRE SYNDICALE DE CONSTRUCTEURS AND OTHERS		
ITALY		
ALFA ROMEO	157,625	168,074
1200	1	-
1300	875	667
1500	3,078	3,063
Arna 1200	10,413	5,337
Arna 1300	392	21
Arna 1500	171	15
Alfa 33-1200	2,036	1,472
Alfa 33-1300	30,583	36,085
Alfa 33-1500	36,049	32,897
Alfa 33-1700	-	639
Alfa 33-1800	-	1,425
Giulietta 1600	153	-
Giulietta 1800	364	-
Giulietta 2000	482	-
Giulietta 2000 Diesel	1,427	-
Alfetta 2000	762	207
Alfetta 2500	2,403	686
Alfa 75-1600	10,519	23,749
Alfa 75-1800	7,526	18,163
Alfa 75-2000	4,919	10,519
Alfa 75-2000 Diesel	7,083	9,639
Alfa 75-2500	89	8,612
Alfa 90-1800	3,897	1,082
Alfa 90-2000	15,290	3,371
Alfa 90-2400 Diesel	7,646	2,588
Alfa 90-2500	4,643	536
Spider 1600/2000	5,939	7,015
Alfa 6 2000/2500	390	55
Alfa 6 2500 Diesel	495	231
AUTOBIANCHI	99,896	87,803
A 112-903	28,573	7,400
A 112-965/1050	7,828	-
Y 10-1000	47,651	76,208
Y 10-1050	15,844	4,195

EUROPEAN COMMUNITY - PRODUCTION 1985-1986 (continued)

Passenger Cars by Country and Manufacturer

	PRODUCTION	
	1985	1986
DE TOMASO.....	56	52
FERRARI.....	3,125	3,640
400 Automatic i.....	20	-
412.....	56	233
208 GTB/GTS Turbo.....	130	183
308 GTB/GTS.....	934	-
328 GTB/GTS.....	603	1,840
Mondial.....	597	554
GTO.....	230	1
Testarossa.....	555	829
FIAT (+ Bertone).....	978,493	1,236,097
Panada 652.....	87,106	233
Panda 903.....	38,089	2,043
Panada 4x4.....	13,893	19,396
Panda 750.....	2,303	171,417
Panda 1000.....	238	58,831
Panda 1300.....	-	11,903
Uno 903.....	90,062	143,271
Uno 1000.....	118,187	168,601
Uno 1100.....	142,655	156,093
Uno 1300.....	61,212	51,167
Uno 1300 Diesel.....	143,442	114,268
Uno 1500.....	14	19,807
Uno 1700.....	-	8,428
X 1/9 Bertone.....	3,449	2,831
Argenta 1600/2000.....	682	-
Argenta 2500 Diesel....	378	-
Ritmo 1100.....	51,554	38,425
Ritmo 1300.....	10,230	10,016
Ritmo 1500.....	11,560	9,323
Ritmo 1600.....	4,086	4,400
Ritmo 1700 Diesel.....	35,226	12,792
Ritmo 1930 Diesel.....	85	15,788
Ritmo 2000.....	3,784	766
Ritmo Cabriolet Bertone	2,357	1,661
Croma 1600.....	273	4,051
Croma 2000.....	2,518	44,705
Croma 2500 Diesel.....	1,643	23,148
Regata 1100/1300.....	47,508	52,819
Regata 1500.....	22,063	17,961
Regata 1600.....	30,141	31,432
Regata 1700 Diesel.....	20,088	11,154
Regata 1900 Diesel.....	30,512	29,743
Campagnola.....	3,155	1,624
INNOCENTI (Milano).....	15,218	12,687
2C 650.....	6,156	5,324
Mini Matic.....	1,450	361
Mini Diesel.....	2,453	720
Mini Tre (3C).....	5,159	2,230
990.....	-	4,052
LAMBORGHINI.....	249	238
Countach.....	141	158
Jalpa.....	108	57
LM Jeep.....	-	23
LANCIA.....	127,322	139,728
Delta 1100.....	-	143
Delta 1300.....	17,661	14,932
Delta 1500.....	644	330
Delta 1600.....	5,321	7,107
Delta 1930 Diesel.....	-	5,010
Delta 2000 4x4.....	-	5,012
Prisma 1300.....	15,682	12,923
Prisma 1500.....	8,953	6,292
Prisma 1600.....	25,614	22,303
Prisma 1900 Diesel.....	23,028	19,851
Prisma 2000.....	-	1,419
Thema 2000.....	17,825	26,426
Thema 2500 Diesel.....	10,888	15,203
Thema 2800.....	1,706	2,762
Thema 3000 (Ferrari)...	-	115
MASERATI.....	5,668	4,133
330-4900.....	177	134
Biturbo 2000.....	3,507	2,428
Biturbo 2500.....	1,984	1,571
PININFARINA.....	1,504	-
124 Spider Europe.....	1,504	-
Total Italian Passenger Passenger Cars.....	1,389,156	1,652,452

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

THE NETHERLANDS

VOLVO.....	108,083	118,976
340-1400 B.....	49,909	44,107
340-1600 D.....	10,426	9,083
340-1700 B.....	14,166	29,440
360-2000 B.....	33,582	33,619
480-1700 B.....	-	2,727
Total Dutch Passenger Cars.....	108,083	118,976
TOTAL EUROPEAN COMMUNITY.....	9,583,888	11,411,797

L'ARGUS DE L'AUTOMOBILE ET DES LOCOMOTIONS

EUROPEAN COMMUNITY - PRODUCTION 1973-1986

Passenger Cars by Cylinder Capacity - Selected Countries

	Less than 1,000 cm3	%	Between 1,000 - 1,500 cm3	%	Over 1,500 cm3	%	TOTAL
FRANCE							
1973.....	874,599	31	1,369,297	48	622,832	21	2,866,728
1974.....	1,088,550	40	1,126,229	42	484,006	18	2,698,785
1975.....	920,114	36	1,082,729	43	543,311	21	2,546,154
1976.....	845,844	28	1,447,268	49	686,447	23	2,979,559
1977.....	873,237	28	1,554,775	50	664,427	22	3,092,439
1978.....	709,459	23	1,694,838	54	707,083	23	3,111,380
1979.....	597,338	18	1,817,274	56	805,782	26	3,220,394
1980.....	466,303	16	1,688,977	57	783,301	27	2,938,581
1981.....	433,101	17	1,397,194	53	781,569	30	2,611,864
1982.....	396,954	14	1,623,951	59	756,220	27	2,777,125
1983.....	297,349	10	1,777,283	60	886,191	30	2,960,823
1984.....	227,008	8	1,409,648	52	1,076,633	40	2,713,289
1985.....	273,651	11	1,274,064	48	1,084,651	41	2,632,366
1986.....	269,131	10	1,165,756	42	1,338,207	48	2,773,094
GERMANY, WEST							
1973.....	35,026	1	1,203,998	33	2,410,856	66	3,649,880
1974.....	42,783	2	1,238,074	44	1,558,739	54	2,839,596
1975.....	124,978	4	1,211,864	42	1,570,977	54	2,907,819
1976.....	233,029	7	968,975	27	2,344,896	66	3,546,900
1977.....	175,029	5	1,092,525	29	2,522,990	66	3,790,544
1978.....	157,607	4	1,260,403	32	2,472,166	64	3,890,176
1979.....	161,281	4	1,234,395	31	2,536,880	65	3,932,556
1980.....	139,136	4	1,251,148	35	2,130,650	61	3,520,934
1981.....	97,843	3	1,101,877	31	2,378,087	66	3,577,807
1982.....	66,906	2	1,144,951	30	2,549,579	68	3,761,436
1983.....	53,337	1	1,084,852	28	2,739,452	70	3,877,541
1984.....	52,176	1	883,356	23	2,854,632	75	3,790,164
1985.....	25,542	1	916,467	22	3,224,677	77	4,166,686
1986.....	47,884	1	854,	20	3,408,755	79	4,310,828
ITALY							
1973.....	839,236	46	727,922	40	256,175	14	1,823,333
1974.....	781,041	48	590,394	36	259,251	16	1,630,686
1975.....	590,529	44	477,105	35	280,910	21	1,348,544
1976.....	581,811	40	565,279	38	324,218	22	1,471,308
1977.....	553,072	38	564,735	39	322,663	23	1,440,470
1978.....	496,432	33	627,051	41	385,117	26	1,508,600
1979.....	400,210	27	708,353	48	372,428	25	1,480,991
1980.....	426,198	29	621,137	43	397,886	28	1,445,221
1981.....	433,963	35	491,798	39	331,579	26	1,257,340
1982.....	454,350	35	472,287	36	370,714	29	1,297,351
1983.....	477,396	34	598,940	43	319,195	23	1,395,531
1984.....	442,691	31	671,115	47	325,477	23	1,439,283
1985.....	446,867	32	640,299	46	301,990	22	1,389,156
1986.....	658,087	40	603,641	37	390,724	23	1,652,452
UNITED KINGDOM							
1973.....	234,014	13	907,965	52	605,342	35	1,747,321
1974.....	205,106	13	784,379	51	544,634	36	1,534,119
1975.....	165,164	13	649,062	51	453,469	36	1,267,695
1976.....	134,748	10	736,020	55	462,681	35	1,333,449
1977.....	146,900	11	725,463	55	455,457	34	1,327,820
1978.....	145,271	12	696,658	57	381,020	31	1,222,949
1979.....	127,157	12	616,105	57	327,190	31	1,070,452
1980.....	156,735	17	521,933	56	245,076	27	923,744
1981.....	229,189	24	526,085	55	198,963	21	954,237
1982.....	197,153	22	547,676	62	142,855	16	887,684
1983.....	193,448	18	723,289	69	127,244	12	1,043,981
1984.....	161,554	18	637,868	70	109,154	12	908,576
1985.....	183,383	18	694,876	66	169,714	16	1,047,973
1986.....	162,090	16	665,093	65	191,779	19	1,018,962

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

EUROPE - PRODUCTION 1985-1986

Passenger Cars by Manufacturer

	1986	% of Total	1985	% of Total
VW/Audi	1,870,287	16.13	1,734,853	16.01
PSA	1,590,600	13.72	1,401,307	12.93
Fiat/Lancia	1,466,000	12.65	1,199,905	11.07
Renault	1,428,314	12.32	1,416,690	13.08
Ford	1,405,973	12.13	1,307,306	12.07
GM/Opel-Vauxhall	1,363,018	11.76	1,332,838	12.30
Daimler-Benz	591,916	5.11	537,909	4.96
B.M.W.	432,285	3.73	431,085	3.98
Volvo	413,830	3.57	397,018	3.66
Rover Group	404,454	3.49	465,104	4.29
Seat	211,640	1.83	209,434	1.93
Alfa Romeo	162,000	1.40	157,625	1.45
Saab	126,401	1.09	111,813	1.03
Porsche	52,939	0.46	54,458	0.50
Jaguar	40,880	0.35	38,378	0.35
Others	31,529	0.27	38,775	0.36
TOTAL	11,592,066	100.00	10,834,498	100.00

Trucks Over 3.5 Ton Gross Vehicle Weight

Daimler-Benz	64,918	26.39	62,967	26.93
Iveco-Ford	44,442	18.06	47,090	20.14
Renault	25,972	10.56	24,232	10.36
Volvo	23,138	9.40	20,186	8.63
Daf-Leyland	22,117	8.99	19,945	8.53
M.A.N.-V.W.	19,102	7.76	15,691	6.71
Scania	16,253	6.61	15,394	6.58
G.M.-Bedford	5,256	2.14	6,277	2.68
Others	24,835	10.09	22,046	9.43
TOTAL	246,033	100.00	233,828	100.00

R.A.I.

EUROPE - PRODUCTION, SALES 1980-1995

Commercial Vehicles by Countries (In Thousands)

	1980	1984	1985	1986	1990	1995
Production - Light Commercial Vehicles						
W. Germany.....	266.2	204.0	210.1	209.6	228.2	247.2
France.....	375.5	305.9	315.3	311.1	340.8	367.9
United Kingdom...	221.8	144.1	160.4	177.3	170.7	178.5
Italy.....	115.9	116.2	127.1	126.1	138.6	158.5
Spain.....	107.1	86.9	88.7	93.0	112.4	127.9
Sweden.....	49.9	35.2	44.5	64.7	67.9	75.0
TOTAL.....	1,136.3	892.3	946.1	981.9	1,058.6	1,155.0
Sales - Light Commercial Vehicles						
W. Germany.....	143.8	123.7	125.0	131.8	150.5	175.0
France.....	271.6	266.2	280.1	289.5	313.1	336.2
United Kingdom...	194.2	200.0	203.0	207.1	193.6	201.1
Italy.....	117.9	110.3	115.4	120.2	127.8	151.1
Spain.....	63.4	71.1	73.0	75.2	89.1	104.5
Sweden.....	11.1	13.9	13.9	14.1	15.0	17.4
The Netherlands..	32.4	36.5	34.4	34.3	35.8	38.2
Belgium.....	20.3	18.7	18.9	19.4	22.3	24.0
Switzerland.....	17.8	16.1	16.8	17.4	19.4	21.2
Austria.....	14.8	15.0	15.3	15.8	16.5	17.6
Denmark.....	13.9	26.6	27.6	28.3	28.1	31.5
TOTAL.....	901.2	898.1	923.4	953.1	1,011.2	1,117.9
Production - Medium and Heavy Commercial Vehicles						
W. Germany.....	180.9	118.1	129.0	133.7	147.2	158.9
France.....	61.3	40.3	35.6	36.8	48.2	41.0
United Kingdom...	106.5	50.4	50.9	52.8	52.3	51.9
Italy.....	42.2	39.4	47.6	48.8	50.9	55.4
Spain.....	22.7	16.0	17.6	17.6	21.2	23.6
Sweden.....	55.1	55.0	56.0	57.9	63.2	69.3
The Netherlands..	15.9	12.4	12.3	12.8	13.5	14.0
TOTAL.....	484.5	331.5	349.0	360.3	388.4	414.2
Sales - Medium and Heavy Commercial Vehicles						
W. Germany.....	78.5	53.7	59.0	61.2	67.0	73.7
France.....	43.7	41.7	38.8	41.4	45.1	46.6
United Kingdom...	61.3	52.8	55.2	57.3	55.5	58.9
Italy.....	28.8	21.2	22.6	23.5	23.9	26.7
Spain.....	19.0	14.3	15.4	16.4	19.5	21.6
Sweden.....	7.5	5.4	6.0	6.4	6.5	6.8
The Netherlands..	13.8	10.7	10.7	11.0	12.0	13.3
Belgium.....	9.2	6.4	6.7	6.9	8.1	8.6
Switzerland.....	3.8	2.8	3.0	3.2	3.4	3.7
Austria.....	5.8	4.5	4.7	4.9	5.1	5.4
Denmark.....	4.1	4.2	4.5	4.6	4.6	5.1
TOTAL.....	275.4	217.7	226.6	236.6	450.8	270.4

R.A.I.

WESTERN EUROPE - SALES 1985-1986

Passenger Cars by Manufacturer

	1986	1985		1986	1985
Ford.....	1,353,748	1,257,218	Lada.....	107,631	89,551
Fiat-Lancia.....	1,452,832	1,294,441	Saab.....	68,284	59,535
V.W.-Audi.....	1,473,920	1,360,307	Suzuki.....	65,509	48,559
Peugeot.....	1,320,733	1,225,422	Skoda.....	37,221	32,763
Opel-G.M.....	1,259,388	1,190,461	Subaru.....	50,442	39,972
Renault.....	1,227,848	1,129,124	Daihatsu.....	36,500	28,828
Jaguar.....	11,618	12,567	Porsche.....	20,338	20,407
Daimler-Benz....	436,837	395,080	Isuzu.....	7,545	5,469
B.M.W.....	295,542	287,932	Wartburg.....	2,953	3,001
Nissan.....	337,520	297,932	Rover Group....	408,027	419,566
Volvo.....	267,120	254,261	Zastava.....	12,097	8,467
Toyota.....	332,945	270,840	Hyundai.....	10,350	5,608
Mazda.....	238,361	202,423	F.S.O.....	7,493	8,918
Alfa Romeo.....	170,471	158,405	Rolls-Royce....	851	720
Seat.....	216,529	144,806	Others.....	35,443	45,231
Honda.....	134,087	113,883			
Mitsubishi.....	139,862	113,706	TOTAL.....	11,540,045	10,525,403

Passenger Cars by Country

	1986	1985	% Change 1986/1985
Austria.....	262,175	242,670	8.0
Belgium.....	395,039	359,831	9.8
Denmark.....	169,386	157,474	7.6
Ireland.....	57,781	60,593	4.6
Finland.....	143,183	138,272	3.6
France.....	1,911,521	1,766,328	8.2
Germany.....	2,829,438	2,379,261	18.9
Italy.....	1,825,383	1,745,899	4.6
The Netherlands.	560,512	495,685	13.1
Norway.....	167,352	159,079	5.2
Portugal.....	109,669	104,195	5.3
Sweden.....	270,070	263,033	2.7
Switzerland.....	300,170	265,467	13.1
Spain.....	655,892	555,589	18.1
United Kingdom..	1,882,474	1,832,027	2.8
TOTAL.....	11,540,045	10,525,403	9.6

R.A.I.

WESTERN EUROPE - NEW REGISTRATIONS 1986

Japanese Passenger Cars by Country and Manufacturer

	Daihatsu	Honda	Isuzu	Mazda	Mitsubishi	Nissan	Subaru	Suzuki	Toyota	Total	% Japanese
Austria.....	1,297	5,536	88	22,116	5,447	12,822	3,835	1,613	15,149	67,903	26.9
Belgium.....	1,856	10,268	97	9,596	9,985	16,542	3,157	3,061	27,646	82,208	20.8
Denmark.....	3,340	3,283	3	17,281	4,060	9,831	638	325	20,656	59,417	35.1
Finland.....	660	4,946	226	9,223	6,918	15,259	606	1,367	18,653	57,858	40.4
France.....	-	9,354	-	14,334	3,204	16,531	-	-	12,628	56,051	2.9
Germany West.....	11,970	45,881	5,692	86,172	62,909	82,472	15,832	22,880	91,740	425,548	15.0
Greece.....	393	1,832	-	551	1,018	11,158	448	987	2,268	18,655	28.6
Ireland.....	752	1,224	196	3,176	1,779	6,902	585	1,078	10,216	25,908	43.4
Italy.....	282	187	-	27	474	16	202	6,615	859	8,662	0.5
The Netherlands...	6,461	14,834	79	23,080	14,629	27,337	4,303	15,857	29,900	136,483	24.3
Norway.....	1,626	4,682	97	12,695	5,968	10,213	3,133	982	19,224	58,620	35.0
Portugal.....	20	900	10	412	179	2,842	461	183	6,224	11,231	9.8
Spain.....	29	472	-	353	721	784	-	83	1,618	4,060	0.7
Sweden.....	1,586	3,995	15	12,707	2,346	15,019	1,497	1,123	18,080	56,368	20.9
Switzerland.....	1,099	8,162	817	9,447	8,391	11,490	12,190	3,871	24,555	80,022	26.7
United Kingdom....	5,345	20,499	-	17,982	11,811	109,914	3,197	4,288	35,802	208,838	11.1

VARIOUS OVERSEAS SOURCES

EUROPE - NEW REGISTRATIONS, SALES 1970-1986

New Passenger Car Sales by European Subsidiaries of United States Manufacturers - Selected Countries (Shown as Percentage of New Registrations)

	France	West Germany	Sweden	United Kingdom	Total of 4 Countries
1970.....	16.88	37.47	18.59	47.95	33.36
1971.....	17.53	37.20	18.67	42.57	32.17
1972.....	18.48	38.40	18.68	45.85	34.01
1973.....	16.45	35.66	17.60	42.96	31.16
1974.....	14.71	30.90	16.34	41.46	27.73
1975.....	14.09	34.47	17.69	37.88	28.37
1976.....	17.67	37.51	20.01	41.81	31.13
1977.....	16.65	35.87	20.06	42.05	30.68
1978.....	16.91	35.21	19.97	41.32	30.69
1979.....	5.88	29.79	20.88	36.44	24.01
1980.....	5.40	27.07	17.46	39.42	23.12
1981.....	7.38	27.98	19.64	39.50	24.17
1982.....	8.96	29.45	20.41	42.18	25.34
1983.....	9.34	30.34	19.53	43.54	26.17
1984.....	12.21	29.00	20.58	44.00	28.14
1985.....	12.47	26.14	21.04	43.06	27.03
1986.....	11.73	25.39	20.10	42.49	26.07

VARIOUS OVERSEAS SOURCES

New Japanese Passenger Car Registrations in Western Europe (In Thousands)

	Total	Japanese Imports	% of Total	Nissan	Toyota	Mazda
1973.....	8,787	341	3.9	143	140	44
1974.....	7,537	319	4.2	141	116	48
1975.....	7,779	434	5.6	170	150	78
1976.....	8,844	538	6.1	180	177	105
1977.....	9,299	624	6.7	190	186	130
1978.....	9,479	638	6.7	200	185	101
1979.....	9,843	750	7.6	236	178	150
1980.....	9,552	995	10.4	274	254	165
1981.....	9,330	936	10.0	260	204	173
1982.....	9,493	950	10.0	270	205	175
1983.....	9,928	1,048	10.6	289	234	211
1984.....	9,655	1,037	10.7	283	226	199
1985.....	10,525	1,122	10.7	298	271	202
1986.....	11,547	1,345	11.7	338	334	239

NOTE: Figures for 1973-79 do not include Luxembourg and Greece.

JAPAN AUTOMOTIVE NEWS

FINLAND - REGISTRATIONS 1950-1986

New Registrations by Type

	Cars	Vans	Trucks	Buses	Other Auto-mobiles	TOTAL
1960.....	23.550	9,130	7,431	653	198	40,962
1961.....	27,790	20,859	6,409	715	258	56,031
1962.....	41,002	15,789	6,244	726	274	64,035
1963.....	52,225	5,020	4,979	681	254	63,159
1964.....	82,106	6,880	5,555	596	312	95,449
1965.....	100,129	8,131	7,470	704	386	116,820
1966.....	78,929	9,838	7,607	657	354	97,385
1967.....	65,836	14,391	5,773	715	328	87,043
1968.....	48,444	5,356	4,344	706	264	59,114
1969.....	84,542	10,428	5,360	629	317	101,276
1970.....	92,104	16,983	5,322	726	336	115,471
1971.....	75,320	15,390	4,835	644	381	96,570
1972.....	101,398	5,497	4,844	780	425	112,944
1973.....	118,649	6,510	5,230	830	425	131,644
1974.....	96,633	7,188	5,310	791	500	110,422
1975.....	117,619	7,207	5,398	812	585	131,621
1976.....	92,707	8,241	4,726	914	545	107,133
1977.....	90,546	8,261	4,053	628	373	103,861
1978.....	81,175	6,905	3,987	614	344	93,025
1979.....	100,132	8,199	4,487	589	348	113,755
1980.....	103,760	11,594	5,063	641	565	121,623
1981.....	105,629	12,898	4,816	556	522	124,421
1982.....	128,761	13,498	4,176	535	560	147,530
1983.....	120,174	13,463	4,093	596	616	138,942
1984.....	127,655	13,826	3,856	482	593	146,412
1985.....	138,976	13,931	3,576	471	616	157,670
1986.....	144,021	15,266	3,772	490	712	164,261

Total Registrations by Type

1950.....	26,814	3,299	26,512	3,539	1,092	61,256
1951.....	36,231	5,394	29,828	3,603	1,150	76,206
1952.....	52,619	8,208	35,006	4,124	1,295	101,252
1953.....	59,216	9,257	34,412	4,009	1,286	108,180
1954.....	70,795	9,958	34,336	4,189	1,409	120,687
1955.....	85,448	11,852	38,259	4,458	1,559	141,576
1956.....	102,961	15,297	42,509	4,522	1,798	167,087
1957.....	122,075	12,691	42,109	4,925	2,013	183,813
1958.....	139,704	10,364	42,946	5,115	1,959	200,088
1959.....	162,968	11,731	45,216	5,409	2,102	227,426
1960.....	183,409	19,751	45,839	5,778	2,115	256,892
1961.....	219,148	27,978	45,781	6,199	2,480	301,586
1962.....	263,033	32,504	45,248	6,503	2,600	349,888
1963.....	305,444	34,482	44,292	6,844	2,858	393,920
1964.....	375,829	33,472	45,143	6,887	2,924	464,255
1965.....	454,291	36,583	44,512	6,979	3,276	545,641
1966.....	505,926	40,728	44,495	7,158	3,785	602,092
1967.....	551,198	48,761	44,161	7,426	4,211	655,757
1968.....	580,747	48,369	44,264	7,660	4,435	685,475
1969.....	643,057	51,825	45,210	7,861	4,743	752,696
1970.....	711,968	56,707	46,195	8,116	5,024	828,010
1971.....	752,915	67,071	46,572	8,246	5,252	880,056
1972.....	818,044	68,632	47,472	8,363	5,395	947,906
1973.....	894,104	71,170	48,728	8,429	5,689	1,028,120
1974.....	936,681	74,420	50,477	8,592	6,038	1,076,208
1975.....	996,284	77,546	50,905	8,651	6,581	1,139,967
1976.....	1,032,884	81,792	50,887	8,841	7,069	1,181,473
1977.....	1,075,399	85,920	50,295	8,771	7,261	1,227,646
1978.....	1,115,265	88,642	50,479	8,786	7,630	1,270,802
1979.....	1,169,501	91,339	51,756	8,826	8,136	1,329,558
1980.....	1,225,931	96,624	52,527	8,963	8,782	1,392,827
1981.....	1,279,192	102,303	52,698	9,054	9,384	1,452,631
1982.....	1,352,055	108,684	52,996	9,066	9,896	1,532,697
1983.....	1,410,458	114,775	53,036	9,102	10,585	1,597,956
1984.....	1,473,975	121,162	52,622	9,069	11,159	1,667,987
1985.....	1,546,094	127,618	52,019	9,017	11,867	1,746,615
1986.....	1,619,848	135,718	51,747	9,166	12,470	1,828,949

CENTRAL STATISTICAL OFFICE OF FINLAND

Motor Vehicles by Type and Manufacturer

PASSENGER CARS

	1986	1985
Toyota Corolla.....	12,107	11,673
Lada 1200-1600, 2105-7	10,570	11,400
Nissan Datsun Sunny...	8,057	7,481
Opel Kadett.....	6,053	5,886
Mazda 323.....	5,462	4,372
Ford Escort.....	5,034	4,893
Toyota Carina.....	4,169	3,141
Opel Ascona.....	4,160	4,101
Saab 900.....	4,008	3,396
Mazda 626.....	3,682	3,933
Mitsubishi Lancer.....	3,648	2,202
Volkswagen Golf.....	3,452	3,416
Ford Sierra.....	3,324	3,255
Fiat Uno.....	3,203	3,806
Nissan Datsun Cherry..	3,062	3,959
Volvo 343,345,360.....	2,827	2,944
Nissan-Datsun Micra...	2,581	2,584
Volvo 242,244,245.....	2,574	2,439
Honda Civic.....	2,563	2,485
Mercedes Benz 124.....	2,319	1,451
Volkswagen Jetta.....	2,269	2,360
Saab 99,90.....	2,264	3,129
Honda Accord.....	2,099	796
Opel Corsa.....	2,091	2,561
B.M.W. 315-323.....	2,063	2,037
Lada Samara.....	2,060	-
Peugeot 205.....	2,038	2,072
Volvo 760,740.....	1,998	1,960
Skoda 105,120,130.....	1,768	2,182
Citroen BX.....	1,398	1,023

TRUCKS

	1986	1985
Volvo.....	1,176	978
Mercedes-Benz...	719	790
Scania.....	710	679
Sisu.....	601	586
Ford.....	158	158
M.A.N.....	83	104
Toyota.....	59	76
Mitsubishi.....	55	68
Renault.....	52	47
Iveco.....	40	75

VANS

Toyota.....	5,877	4,876
Volkswagen.....	2,010	2,049
Ford.....	1,609	874
Datsun.....	1,588	1,628
Mazda.....	1,020	1,015
Isuzu.....	734	624
Mercedes-Benz...	477	583
Mitsubishi.....	403	498
Polski-Fiat.....	305	349
Suzuki.....	285	313

BUSES

Volvo.....	214	201
Scania.....	178	185
Mercedes-Benz...	41	43

CENTRAL STATISTICAL OFFICE OF FINLAND

FINLAND - TOTAL REGISTRATIONS 1986

Motor Vehicles by Manufacturer and Type

	Cars	Vans	Trucks	Buses	Other Auto-mobiles	TOTAL
Toyota	164,691	43,050	985	-	403	209,129
Nissan-Datsun	186,826	13,717	-	-	56	200,599
Ford	162,683	17,829	3,243	8	1,085	184,848
Opel	128,364	989	30	-	24	129,407
Volvo	102,850	2,340	14,172	3,918	1,005	124,285
Saab	122,458	269	-	-	46	122,773
Lada	117,595	1	-	-	23	117,619
Volkswagen	98,201	17,291	303	11	558	116,364
Fiat	107,754	2,872	573	26	429	111,654
Mercedes-Benz	46,967	7,131	9,093	547	3,570	67,308
Mazda	62,307	3,231	-	-	4	65,542
Mitsubishi	34,994	2,146	406	-	61	37,607
Peugeot	30,405	2,959	-	-	214	33,578
Talbot	30,968	188	-	-	7	31,163
Honda	29,384	1	-	-	1	29,386
Skoda	25,858	-	-	-	-	25,858
Renault	22,042	978	288	-	261	23,569
B.M.W.	23,052	1	-	-	2	23,055
Scania	-	-	11,412	3,552	803	15,767
Audi	14,539	-	-	-	1	14,540
Citroen	13,346	459	-	-	-	13,805
Suzuki	7,913	2,306	-	-	-	10,219
Wartburg	10,150	-	-	-	1	10,151
Sisu	-	-	7,724	761	1,185	9,670
Morris	8,939	38	3	-	7	8,987
Bedford	-	5,916	1,193	5	365	7,479
Moskvitsh	4,935	2,038	-	-	-	6,973
Vauxhall	6,955	-	-	-	-	6,955
Chevrolet	2,525	2,210	350	-	370	5,455
Dodge	3,640	258	512	14	289	4,713
Polski-Fiat	4,043	510	-	-	-	4,553
Daihatsu	4,043	471	-	-	-	4,514
Isuzu	989	3,011	167	-	30	4,197
Seat	3,154	-	-	-	-	3,154
Austin	2,974	15	8	-	16	3,013
Sunbeam	2,831	-	-	-	-	2,831
F.S.O.	1,947	815	-	-	-	2,762
Zastava	2,466	-	-	-	-	2,466
Plymouth	2,445	4	-	-	-	2,449
Simca	2,184	-	-	-	-	2,184
Leyland Mini	1,788	-	-	-	-	1,788
Oldsmobile Leyland	406	1,118	-	136	26	1,686
Alfa-Romeo	1,438	-	-	-	-	1,438
Oldsmobile	1,424	-	-	1	7	1,432
Range Rover	1,328	-	-	-	22	1,350
Niva	1,342	-	-	-	6	1,348
Subaru	1,340	-	-	-	-	1,340
Jeep Willys	1,085	17	-	-	13	1,115
Buick Triumph	1,020	24	-	-	-	1,044
Fargo Auto-Union	1,027	-	-	-	-	1,027
Other	10,233	1,515	1,285	187	1,580	14,800
TOTAL	1,619,848	135,718	51,747	9,166	12,470	1,828,949

CENTRAL STATISTICAL OFFICE OF FINLAND

FRANCE - PRODUCTION 1960-1986

Motor Vehicles by Type

	Passenger Cars & Commercial Vehicles	Trucks	Road(1) Tractors	Special(1) Vehicles	Buses	Total
1960.....	1,175,301	191,465	2,961	500	2,444	1,369,210
1961.....	1,063,595	178,187	3,205	511	2,441	1,244,223
1962.....	1,340,328	193,306	3,214	381	2,499	1,536,133
1963.....	1,520,827	213,386	3,807	426	2,764	1,736,977
1964.....	1,390,312	222,822	4,066	365	2,762	1,615,896
1965.....	1,423,078	216,093	3,743	349	2,525	1,641,696
1966.....	1,785,906	235,784	4,099	208	2,862	2,024,552
1967.....	1,776,502	230,383	4,670	341	2,787	2,009,672
1968.....	1,833,047	239,837	5,168	275	2,733	2,075,617
1969.....	2,168,462	287,486	7,909	322	3,124	2,459,072
1970.....	2,458,038	288,940	7,174	390	3,108	2,750,086
1971.....	2,693,989	312,751	7,694	623	3,554	3,010,294
1972.....	2,992,959	332,099	8,547	607	3,262	3,328,320
1973.....	3,202,391	390,192	11,652	- *	3,596	3,596,179
1974.....	3,045,283	413,800	12,086	-	3,764	3,462,847
1975.....	2,546,175	311,734	7,455	-	3,396	2,861,305
1976.....	2,979,559	419,366	10,476	-	3,790	3,402,715
1977.....	3,092,439	412,277	9,759	-	3,165	3,507,881
1978.....	3,111,380	392,867	8,519	-	3,683	3,507,930
1979.....	3,220,394	389,735	7,655	-	3,329	3,613,458
1980.....	2,938,581	436,768	9,269	-	3,084	3,378,433
1981.....	2,611,864	404,690	8,712	-	2,816	3,019,370
1982.....	2,777,125	369,072	9,657	-	2,610	3,148,807
1983.....	2,960,823	372,473	7,331	-	2,566	3,335,862
1984.....	2,713,289	346,230	8,422	-	2,633	3,062,152
1985.....	2,632,366	380,753	7,879	-	2,987	3,016,106
1986.....	2,773,094	409,380	9,384	-	2,822	3,194,680

(1) Included with trucks.
* Starting with 1973, data not furnished for Special Vehicles.

NOTE: Starting with 1975, CKD shipments are excluded from production data

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

Production of Completely Knock-Down Motor Vehicles

	Passenger Cars	Trucks	Total
1970.....	212,641	33,728	246,369
1971.....	227,689	35,218	262,907
1972.....	273,558	37,307	310,865
1973.....	335,663	42,667	378,330
1974.....	346,498	41,276	387,774
1975.....	394,411	43,903	438,314
1976.....	408,197	31,332	439,529
1977.....	462,769	35,075	497,844
1978.....	508,246	58,822	567,068
1979.....	509,359	70,551	579,910
1980.....	549,030	65,232	614,262
1981.....	355,912	70,127	426,039
1982.....	308,056	98,480	406,536
1983.....	267,499	85,790	353,289
1984.....	196,376	74,917	271,293
1985.....	184,990	74,923	259,913
1986.....	237,811	88,393	326,204

L'ARGUS DE L'AUTOMOBILE ET DES LOCOMOTIONS

Motor Vehicles by Type and Fuel

	PASSENGER CARS		TRUCKS		ROAD TRACTORS		BUSES		TOTAL	
	Gas	Diesel	Gas	Diesel	Gas	Diesel	Gas	Diesel	Gas	Diesel
1950.....	257,292	-	86,747	10,547	77	610	164	2,115	344,280	13,272
1951.....	319,881	-	110,723	11,404	43	951	242	2,411	430,889	14,766
1952.....	369,938	-	114,653	11,193	129	940	320	1,789	485,040	13,922
1953.....	371,168	-	113,211	9,778	180	857	272	1,882	484,831	12,547
1954.....	444,242	-	137,536	13,484	464	1,129	330	2,855	582,572	17,468
1955.....	561,465	-	144,162	14,486	384	1,596	249	2,719	706,260	18,801
1963.....	1,507,717	13,110	170,873	38,706	78	3,729	33	2,731	1,678,701	58,276
1964.....	1,374,784	15,528	172,001	46,755	25	4,041	23	2,739	1,546,833	69,063
1965.....	1,411,192	11,886	172,703	39,647	14	3,729	37	2,488	1,583,946	57,750
1966.....	1,772,033	13,873	182,859	46,688	23	4,214	537	2,325	1,955,452	67,100
1967.....	1,759,[illegible]	16,619	180,225	45,488	6	4,664	31	2,756	1,940,145	69,527
1968.....	1,813,148	18,899	193,760	40,909	10	5,158	-	2,733	2,006,918	68,699
1969.....	2,135,329	33,133	211,573	68,004	13	7,896	8	3,116	2,346,923	112,149
1970.....	2,419,249	38,789	211,024	70,742	24	7,150	-	3,108	2,630,297	119,789
1971.....	2,646,298	47,691	234,879	70,178	-	7,694	-	3,554	2,881,177	129,117
1972.....	2,940,015	52,944	249,164	74,388	-	8,547	-	3,262	3,189,179	139,141
1973.....	3,151,512	50,879	299,998	79,543	-	11,651	-	3,596	3,451,510	144,669
1974.....	2,969,065	76,218	308,129	93,585	-	12,086	-	3,764	3,277,194	185,653
1975.....	2,360,593	185,582	207,237	97,042	-	7,455	-	3,396	2,567,830	293,475
1976.....	2,748,147	231,412	295,023	113,867	-	10,476	-	3,790	3,043,170	359,545
1977.....	2,819,678	172,761	287,460	115,058	-	9,759	-	3,165	3,207,138	300,743
1978.....	2,954,298	157,082	268,999	115,349	-	8,519	-	3,683	3,223,297	284,633
1979.....	3,028,652	191,742	275,457	106,623	-	7,655	-	3,329	3,304,109	309,349
1980.....	2,702,348	236,233	295,982	131,517	-	9,269	-	3,084	2,998,330	380,103
1981.....	2,241,107	270,757	262,248	133,730	-	8,712	-	2,816	2,603,355	416,015
1982.....	2,502,892	274,233	243,053	116,362	-	9,657	-	2,610	2,745,945	402,862
1983.....	2,671,206	289,617	250,898	114,244	-	7,331	-	2,566	2,922,104	413,758
1984.....	2,285,089	428,200	207,169	130,639	-	8,422	-	2,633	2,492,258	569,894
1985.....	2,172,233	460,133	197,647	175,227	-	7,879	-	2,987	2,369,880	646,226
1986.....	2,230,129	542,965	190,073	219,242	-	9,384	-	2,822	2,420,202	774,413

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

FRANCE - PRODUCTION 1970-1986

Commercial Vehicles by Weight Groups

	0-2.5t.	2.5t.-4t.	4t.-6t.	6t.-9t.	9t.-11.9t.	12t.-14.9t.	15.t.-19.9t.	10t.-& over	Road Tractors	Total
GASOLINE										
1970	177,594	28,202	4,188	444	596	-	-	-	24	211,048
1971	199,886	30,072	4,144	431	288	-	-	-	-	234,821
1972	213,810	31,541	3,272	366	175	-	-	-	-	249,164
1973	260,059	36,685	2,894	212	143	-	3	2	-	299,998
1974	275,654	30,816	1,266	256	137	-	-	-	-	308,129
1975	216,669	21,246	725	150	113	-	-	-	-	238,903
1976	265,390	28,517	834	78	207	-	-	-	-	295,026
1977	263,797	22,672	714	65	211	-	1	-	-	287,460
1978	246,443	21,867	461	60	168	-	-	-	-	268,999
1979	254,363	20,703	174	41	175	-	-	-	-	275,457
1980	276,059	19,612	122	6	183	-	-	-	-	295,982

	0-2.5t.	2.5t.-3.9t.	4t.-5t.	5t.-6t.	6.1t.-8.9t.	9t.-11.9t.	12t.-14.9t.	15t.-19.9t.	20t.& Over	Road Tractors	Buses	Total
GASOLINE												
1981	243,875	18,052	8	127	3	141	42	-	-	-	-	262,248
1982	232,581	10,403	12	52	5	-	-	-	-	-	-	243,053
1983	243,881	11,776	3	2	3	-	-	-	-	-	-	255,665
1984	197,158	10,009	-	2	-	-	-	-	-	-	-	207,169
1985	189,827	7,820	-	-	-	-	-	-	-	-	-	197,647
1986	172,730	17,343	-	-	-	-	-	-	-	-	-	190,073

	0-2.5t.	2.5t.-4t.	4t.-6t.	6t.-9t.	9t.-11.9t.	12t.-14.9t.	15.t.-19.9t.	20t.-& over	Road Tractors	Total
DIESEL										
1970	9,325	18,159	9,200	4,663	7,091	4,012	14,763	3,529	7,150	77,892
1971	10,681	21,754	6,695	3,708	5,189	5,105	13,790	3,314	7,694	77,930
1972	13,269	24,213	6,200	3,662	5,647	6,777	12,356	2,264	8,547	82,935
1973	13,844	28,241	7,244	3,205	5,389	5,893	12,179	2,548	11,651	90,194
1974	15,482	34,592	9,675	3,733	5,591	6,684	14,132	3,696	12,086	105,671
1975	18,997	30,404	9,461	2,119	7,633	11,922	13,940	2,566	7,455	104,497
1976	21,848	41,704	11,952	3,847	9,079	10,419	12,155	2,863	10,473	124,340
1977	27,651	41,609	10,320	3,414	10,231	9,129	10,498	2,206	9,759	124,817
1978	28,014	45,297	7,726	8,053	9,088	7,062	8,512	1,597	8,519	123,868
1979	22,416	38,930	9,018	9,351	9,240	7,834	7,470	2,364	7,655	114,278
1980	31,222	48,559	10,406	9,115	9,703	10,893	8,565	3,054	9,269	140,786

	0-2.5t.	2.5t.-3.9t.	4t.-5t.	5t.-6t.	6.1t.-8.9t.	9t.-11.9t.	12t.-14.9t.	15t.-19.9t.	20t.& Over	Road Tractors	Buses	Total
DIESEL												
1981	51,453	43,900	2,048	3,754	2,586	6,732	12,148	7,505	3,604	8,712	2,816	145,258
1982	51,296	30,247	3,180	2,527	2,273	5,256	10,113	7,296	4,174	9,657	2,610	128,629
1983	48,495	28,482	1,818	2,602	1,476	4,809	9,546	9,057	3,192	7,331	2,566	119,374
1984	72,480	26,294	2,942	2,926	964	4,471	12,462	6,775	1,325	8,422	2,633	141,694
1985	122,293	27,659	2,638	1,549	2,057	2,090	9,956	5,629	1,356	7,879	2,987	186,093
1986	160,720	35,592	1,070	985	2,056	2,039	10,164	5,192	1,424	9,384	2,822	231,448

	0-2.5t.	2.5t.-4t.	4t.-6t.	6t.-9t.	9t.-11.9t.	12t.-14.9t.	15.t.-19.9t.	20t.-& over	Road Tractors	Total
TOTAL TRUCKS										
1970	186,919	46,361	13,388	5,107	7,687	4,012	14,763	3,529	7,174	288,940
1971	210,567	51,826	10,839	4,139	5,477	5,105	13,790	3,314	7,694	312,751
1972	227,079	55,754	9,472	4,028	5,822	6,777	12,356	2,264	8,547	332,099
1973	273,903	64,926	10,138	3,417	5,532	5,893	12,182	2,550	11,651	390,192
1974	291,136	65,408	10,941	3,989	5,728	6,684	14,132	3,696	12,086	413,800
1975	235,666	51,650	10,186	2,269	7,746	11,922	13,940	2,566	7,455	343,400
1976	287,238	70,221	12,786	3,925	9,286	10,419	12,155	2,863	10,473	419,366
1977	291,448	64,281	11,034	3,479	10,442	9,129	10,499	2,206	9,759	412,277
1978	274,457	67,164	8,187	8,113	9,256	7,062	8,512	1,597	8,519	392,867
1979	276,779	59,633	9,192	9,392	9,416	7,834	7,470	2,364	7,655	389,735
1980	307,281	68,171	10,528	9,121	9,886	10,893	8,565	3,054	9,269	436,768

	0-2.5t.	2.5t.-3.9t.	4t.-5t.	5t.-6t.	6.1t.-8.9t.	9t.-11.9t.	12t.-14.9t.	15t.-19.9t.	20t.& Over	Road Tractors	Buses	Total
TOTAL TRUCKS												
1981	295,328	61,952	2,056	3,881	2,589	6,873	12,190	7,505	3,604	8,712	2,816	407,506
1982	283,877	40,650	3,192	2,579	2,278	5,256	10,113	7,296	4,174	9,657	2,610	371,682
1983	292,376	40,258	1,821	2,604	1,479	4,809	9,546	9,057	3,192	7,331	2,566	375,039
1984	269,638	36,303	2,942	2,928	964	4,471	12,462	6,675	1,325	8,422	2,633	348,863
1985	312,120	35,479	2,638	1,549	2,057	2,090	9,956	5,629	1,356	7,879	2,987	383,740
1986	333,450	52,935	1,070	985	2,056	2,039	10,164	5,192	1,424	9,384	2,822	421,521

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

FRANCE - PRODUCTION 1985-1986

Commercial Vehicles by Manufacturer

	1985	1986
UP TO 2.5 TONS G.V.W.		
Citroen	61,375	68,137
Peugeot	56,816	79,152
Renault	215,259	163,910
Total	333,450	311,199
2.5-4 TONS G.V.W.		
Citroen	5,338	5,597
Peugeot	27,845	16,593
Renault	19,693	16,558
Sovem	59	62
Total	52,935	38,810
4-9 TONS G.V.W.		
Renault	4,101	3,807
Sovem	10	-
Total	4,111	3,807
9-12 TONS G.V.W.		
Renault	2,024	2,090
Sovem	15	27
Total	2,039	2,117
12-15 TONS G.V.W.		
Renault	10,229	9,956
Total	10,229	9,956
15-20 TONS G.V.W.		
Renault	5,192	5,629
Total	5,192	5,629
20 TONS & OVER G.V.W.		
Renault	1,424	1,356
Total	1,424	1,356
ARTICULATED UNITS		
Renault	9,319	7,879
Total	9,319	7,879
BUSES		
C.B.M.	43	57
Heuliez	173	-
Iveco-Unic	74	99
Renault	2,532	2,831
Total	2,822	2,987
TOTAL COMMERCIAL VEHICLES		
C.B.M.	43	57
Citroen	66,713	73,734
Heuliez	173	-
Iveco-Unic	74	99
Peugeot	84,661	95,745
Renault	269,773	214,016
Sovem	84	89
GRAND TOTAL	421,521	383,740

L'INFORMATION DU VEHICLE

FRANCE - PRODUCTION 1946-1986

Motor Vehicles by Manufacturer and Type

	RENAULT			CITROEN		
	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles	Total
1946.....	8,491	20,345	28,836	12,654	11,791	24,445
1947.....	18,944	25,210	44,154	22,879	6,102	28,981
1948.....	29,917	37,808	67,725	34,164	8,621	42,785
1949.....	63,920	44,534	108,454	49,424	14,498	63,922
1950.....	83,107	50,809	133,916	64,761	17,007	81,768
1951.....	97,892	69,367	167,259	78,188	22,973	101,161
1952.....	121,026	50,987	172,013	88,626	29,048	117,674
1953.....	120,460	41,271	161,731	102,168	35,387	137,555
1954.....	157,701	42,928	200,629	102,758	51,296	154,054
1955.....	176,260	45,525	221,785	122,442	59,382	181,824
1956.....	214,921	46,939	261,860	129,900	61,003	190,903
1957.....	265,522	48,607	314,129	139,706	66,432	206,138
1958.....	363,924	43,937	407,861	178,858	67,447	246,305
1959.....	457,894	36,171	494,065	213,162	73,731	286,893
1960.....	464,122	58,746	522,868	231,736	84,482	316,218
1961.....	309,744	43,527	353,271	250,662	86,654	337,316
1962.....	471,288	65,667	536,955	308,925	82,859	391,784
1963.....	559,408	79,789	639,197	351,321	86,478	437,799
1964.....	421,808	71,847	493,655	368,532	96,427	464,959
1965.....	479,707	72,206	551,913	401,439	84,057	485,496
1966.....	666,224	71,755	737,979	451,875	83,103	534,978
1967.....	706,622	70,846	777,468	419,245	80,785	500,030
1968.....	734,455	72,952	807,407	384,040	76,672	460,712
1969.....	911,264	98,108	1,009,372	425,508	80,489	505,997
1970.....	1,055,803	103,942	1,159,745	471,078	69,079	540,157
1971.....	1,069,070	105,244	1,174,314	578,328	85,297	663,625
1972.....	1,202,486	115,841	1,318,327	648,956	87,595	736,551
1973.....	1,292,991	121,572	1,414,563	658,829	92,628	751,457
1974.....	1,355,799	131,729	1,487,528	598,744	89,856	688,600
1975.....	1,293,551	98,397	1,391,948	623,683	68,847	692,530
1976.....	1,218,358	147,084	1,365,442	614,321	64,928	679,249
1977.....	1,259,038	139,512	1,398,550	667,280	68,779	736,059
1978.....	1,240,941	131,143	1,372,084	678,949	55,497	734,446
1979.....	1,405,330	141,046	1,546,376	679,327	48,251	727,578
1980.....	1,492,339	220,846 *	1,713,185	536,366	49,034	585,400
1981.....	1,295,713	230,902 *	1,526,615	533,922	44,559	578,481
1982.....	1,491,853	227,965 *	1,719,818	522,317	29,946	552,263
1983.....	1,639,405	240,456 *	1,879,861	542,481	27,956	570,437
1984.....	1,429,138	215,605 *	1,644,743	473,846	37,127	510,973
1985.....	1,322,887	214,016 *	1,536,903	479,385	73,734	553,119
1986.....	1,305,191	269,773 *	1,574,964	521,640	66,713	588,353

* Starting in 1980 truck data includes Renault V.I.

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

FRANCE - PRODUCTION 1946-1986 (continued)

Motor Vehicles by Manufacturer and Type

	P E U G E O T			CHRYSLER-FRANCE		
	Passenger Cars	Trucks	Total	Passenger Cars	Trucks	Total
1946.....	2,142	11,626	13,768	5,770	2,469	8,239
1947.....	12,955	13,449	26,404	7,650	4,138	11,788
1948.....	19,130	14,507	33,637	9,271	8,900	18,171
1949.....	30,500	13,750	44,250	21,471	5,497	26,968
1950.....	48,177	14,307	62,484	28,995	2,471	31,466
1951.....	57,462	23,366	80,828	40,991	1,504	42,495
1952.....	64,420	24,851	89,271	69,030	32	69,062
1953.....	67,689	25,508	93,197	50,996	10,577	61,573
1954.....	73,598	31,413	105,011	74,213	18,226	92,439
1955.....	92,086	32,654	124,740	141,900	16,704	158,604
1956.....	112,223	29,393	141,616	160,761	18,323	179,084
1957.....	126,902	39,619	166,521	151,405	19,128	170,533
1958.....	145,346	43,368	188,714	189,010	17,742	206,752
1959.....	154,729	49,124	203,853	225,897	9,474	235,371
1960.....	173,571	44,938	218,509	204,213	20,499	224,712
1961.....	193,338	43,299	236,637	201,621	16,335	217,956
1962.....	217,840	41,030	258,870	245,900	13,541	259,441
1963.....	273,185	15,984	289,169	272,202	8,656	280,858
1964.....	265,698	13,686	279,384	271,154	12,951	284,105
1965.....	260,141	31,035	291,176	237,486	6,124	243,610
1966.....	332,184	41,370	373,554	327,433	5,605	333,038
1967.....	374,028	31,286	405,314	275,785	5,536	281,321
1968.....	362,207	40,622	402,829	350,083	-	350,083
1969.....	440,717	48,361	489,078	388,276	-	388,276
1970.....	525,201	51,451	576,652	402,870	-	402,870
1971.....	559,480	61,513	620,993	484,267	-	484,267
1972.....	603,421	67,718	671,139	534,456	32	534,488
1973.....	684,538	81,440	765,978	560,498	27,641	588,139
1974.....	634,479	96,290	730,769	444,028	24,362	468,390
1975.....	578,125	81,652	659,777	449,013	24,783	473,796
1976.....	655,760	102,810	758,570	482,696	27,957	510,653
1977.....	676,109	105,786	781,895	476,565	28,533	505,098
1978.....	742,303	119,500	861,803	430,694	24,574	455,268
					TALBOT	
1979.....	754,448	111,017	865,465	----------	----------	----------
1980.....	607,033	127,428	734,461	302,843	24,517	327,360
1981.....	569,287	108,286	677,573	212,942	15,465	228,407
1982.....	536,500	92,889	629,389	226,455	15,577	242,032
1983.....	605,566	81,927	687,493	173,371	18,421	191,792
1984.....	736,648	80,818	817,466	73,657	11,544	85,201
1985.....	804,179	91,633	895,812	25,915	4,112	30,027
1986.....	946,263	84,661	1,030,924	(1)	(1)	(1)

(1) Included with Peugeot.

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

FRANCE - PRODUCTION 1978-1986

Passenger Cars by Manufacturer

	1978	1979	1980	1981	1982	1983	1984	1985	1986
Alpine.....	1,216	1,381	1,137	[3]	[3]	[3]	[3]	[3]	[3]
Regie Renault	1,240,841	1,403,949	1,491,202	1,295,713	1,491,853	1,639,405	1,429,138	1,322,887	1,305,191
Groupe Renault	1,242,157	1,405,330	1,492,339	1,295,713	1,491,853	1,639,405	1,429,138	1,322,887	1,305,191
Citroen.....	678,949	679,327	536,366	533,922	522,317	542,481	473,846	479,385	521,640
Peugeot.....	742,303	754,448	607,033	589,287	536,500	605,586	736,648	804,179	946,263
Matra.....	17,277	15,480	8,785	[4]	[4]	[4]	[3]	[3]	[3]
Talbot.....	430,004	364,789	296,058	212,842	226,455	173,371	73,657	25,915	[5]
Peugeot S.A...	1,869,223	1,815,064	1,446,242	1,316,151	1,285,272	1,321,418	1,284,151	1,309,479	1,467,903
TOTAL.....	3,111,380	3,220,394	2,938,581	2,611,864	2,777,125	2,960,823	2,713,289	2,632,366	2,773,094

Passenger Cars - Knock-Down Sets by Manufacturer

Citroen.....	28,691	33,615	18,718	6,555	4,971	1,757	12,135	17,574	10,384
Peugeot.....	22,056	31,224	23,280	16,200	7,702	14,776	18,048	18,614	39,923
Talbot.....	125,184	104,312	104,704	77,524	79,968	81,840	54,821	34,193	[5]
Peugeot S.A...	175,931	169,151	146,702	100,279	92,641	103,373	85,004	70,381	50,307
Regie Renault.	332,427	340,208	321,177	255,633	215,415	162,014	110,796	114,609	187,504
TOTAL.....	508,358	509,359	467,879	355,912	308,056	265,387	195,800	184,990	237,811

Commercial Vehicles by Manufacturer

	1978	1979	1980	1981	1982	1983	1984	1985	1986
Berliet.....	18,215	-	-	-	-	-	-	-	-
Saviem.....	30,733	-	-	-	-	-	-	-	-
Renault Veh. Ind.	48,948	45,819	54,086	46,924	45,402	37,060	37,302	36,924	37,841
Regie Renault....	131,143	141,046	166,780	183,978	182,563	203,396	178,303	177,092	231,932
Groupe Renault...	180,091	186,865	220,866	230,902	227,965	240,456	215,605	214,016	269,773
Citroen.....	55,497	48,251	48,034	44,559	29,946	27,956	37,127	73,734	66,713
Peugeot.....	119,500	111,017	127,428	108,286	92,889	81,927	80,818	91,633	84,661
Talbot.....	24,574	28,046	24,517	15,465	15,577	18,421	11,544	4,112	[5]
Peugeot S.A.....	199,571	187,314	200,979	168,310	138,412	128,304	129,489	169,479	151,374
C.B.M.....	112	106	105	97	108	89	29	57	43
Sovas.....	118	133	113	128	103	79	90	99	84
Unic.....	16,656	18,646	17,809	8,069	5,084	6,111	3,650	99	74
Heuliez.....	-	-	-	-	-	-	-	-	173
TOTAL.....	396,550	393,064	439,852	407,506	371,682	375,039	348,863	383,740	421,521

Commercial Vehicles - Knock-Down Sets by Manufacturer

Citroen.....	44,367	53,980	47,256	33,782	49,028	32,851	28,583	26,889	27,320
Peugeot.....	456	2,304	2,016	6,967	17,976	24,733	21,633	24,987	31,368
Peugeot S.A.....	44,823	56,284	49,272	40,749	67,004	57,584	50,216	51,876	58,688
Regie Renault....	13,887	14,267	19,315	29,378	31,476	30,318	25,277	23,047	29,705
TOTAL.....	58,710	70,551	68,587	70,127	98,480	87,902	75,493	74,923	88,393

[1] P.S.A. Peugeot-Citroen - starting in 1978 + Talbot.
[2] Chrysler France.
[3] Included with Renault.
[4] Included with Talbot.
[5] Included with Peugeot.

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

FRANCE - PRODUCTION 1985-1986

Passenger Cars by Manufacturer and Model

	1985	1986
AUTOMOBILES PEUGEOT	830,094	946,263
Not over 1000 c.c.		
205	23,684	54,495
Samba	4,311	4,244
1000-1500 c.c.		
104	23,211	23,223
1510	180	-
205	289,961	255,601
305	28,469	20,695
309	16,970	118,558
Horizon	3,434	-
Samba	14,017	2,497
Solara	36	-
Over 1500 c.c.		
1510	412	-
205 Gasoline	49,543	67,998
205 Diesel	111,585	112,802
305 Gasoline	47,434	28,028
305 Diesel	32,616	19,965
309 Gasoline	16,835	90,078
309 Diesel	-	34,745
504 Gasoline	36,565	10,062
504 Diesel	2,048	1,494
505 Gasoline	92,220	71,555
505 Diesel	32,457	30,223
604 Gasoline	356	-
604 Diesel	225	-
Horizon Diesel	1,155	-
Horizon Gasoline	48	-
Solara	2,322	-
CITROEN	479,385	521,640
Not over 1000 c.c.		
2 CV	54,067	56,663
AX	-	7,145
LNA	4,189	1,076
Visa	39,987	32,844
1000-1500 c.c.		
AX	-	21,459
BX	74,887	86,481
C15 St. Wagon	1,441	2,770
GSA	6,419	38
LNA	5,556	1,900
Visa	42,693	40,719
CITROEN (con't)		
Over 1500 c.c.		
BX Diesel	87,494	101,817
BX Gasoline	89,816	97,576
C15 St. Wagon	4,389	13,674
CX Gasoline	21,950	20,493
CX Diesel	16,589	14,701
Visa Gasoline	6,082	2,063
Visa Diesel	23,826	20,221
RENAULT	1,322,887	1,305,191
Not over 1000 c.c.		
R4	52,217	34,598
R5	95,196	78,066
1000-1500 c.c.		
Express	-	16,034
Fuego	340	-
R11	188,366	119,648
R18	9,122	2,299
R4	35,618	35,392
R5	345,276	305,991
R9	188,068	112,451
Over 1500 c.c.		
Alpine	1,312	1,256
Espace Gasoline	8,904	11,815
Espace Diesel	4,921	6,979
Express Gasoline	-	7,212
Fuego	7,828	1,372
R11 Diesel	52,492	38,105
R11 Gasoline	74,688	59,589
R18 Gasoline	52,923	14,862
R18 Diesel	21,434	2,243
R21 Gasoline	-	232,497
R21 Diesel	-	51,174
R25 Gasoline	108,137	77,441
R25 Diesel	28,875	22,381
R5 Diesel	13,617	48,222
R5 Gasoline	-	496
R9 Diesel	24,717	16,967
R9 Gasoline	8,836	8,001
TOTAL PASSENGER CARS	2,632,366	2,773,094

L'INFORMATION DU VEHICULE

FRANCE - EXPORTS 1950-1986

Motor Vehicles by Type

	Passenger Cars	Trucks	Road Tractors	Special Vehicles	Buses	Total	Total Exports to U.S.A.
1950.....	93,701	27,098	95	45	832	121,771	2,910
1951.....	92,750	31,866	186	34	865	125,701	N.A.
1952.....	80,492	24,648	166	111	627	106,044	572
1953.....	85,677	27,067	96	198	548	113,586	905
1954.....	105,276	35,117	113	60	650	141,216	1,518
1955.....	139,964	32,310	205	90	540	173,109	7,203
1956.....	162,442	30,813	251	113	399	194,018	11,917
1957.....	223,865	40,363	416	134	245	265,023	51,269
1958.....	326,978	46,239	492	102	431	374,242	107,634
1959.....	545,866	56,808	407	112	462	603,655	187,227
1960.....	508,992	71,209	529	83	331	581,144	82,452
1961.....	422,831	59,951	441	122	431	483,776	42,317
1962.....	490,242	62,129	190	75	249	552,885	41,911
1963.....	529,907	73,677	369	67	309	604,329	35,567
1964.....	478,822	72,229	536	56	564	552,207	43,460
1965.....	528,736	83,574	299	52	440	613,101	30,176
1966.....	697,892	88,597	389	38	518	787,434	36,706
1967.....	738,402	95,726	516	35	359	835,038	31,052
1968.....	872,456	84,471	535	83	423	957,968	40,977
1969.....	1,070,325	102,967	811	57	634	1,174,794	30,351
1970.....	1,394,460	129,382	1,055	55	470	1,525,422	42,873
1971.....	1,486,375	143,802	838	81	476	1,631,572	27,813
1972.....	1,651,333	116,371	751	84	677	1,769,216	16,544
1973.....	1,781,800	146,903	1,505	*	939	1,931,147	13,399
1974.....	1,765,297	178,910	3,270	*	1,085	1,948,562	22,735
1975.....	1,769,887	163,130	3,997	*	1,318	1,938,332	19,192
1976.....	1,910,904	171,729	2,513	*	828	2,085,974	21,177
1977.....	2,084,473	180,978	364	*	2,251	2,268,066	26,694
1978.....	2,087,290	209,418	2,260	*	400	2,299,368	31,822
1979.....	2,207,263	229,387	2,298	*	907	2,439,855	33,522
1980.....	2,001,396	214,269	2,437	*	848	2,218,950	51,638
1981.....	1,663,170	193,881	3,894	*	245	1,861,190	46,578
1982.....	1,679,139	180,112	3,692	*	523	1,863,466	115,636
1983.....	1,848,366	179,816	1,769	*	275	2,030,226	242,216
1984.....	1,708,929	174,025	2,577	*	482	1,886,013	232,791
1985.....	1,705,479	183,725	3,070	*	532	1,892,806	135,330
1986.....	1,777,895	212,798	2,874	*	557	1,994,124	63,448

* Included with trucks.
Export data also include CKD shipments.

L'ARGUS DE L'AUTOMOBILE ET DES LOCOMOTIONS

FRANCE - EXPORTS 1983-1986

Passenger Cars by Country of Destination

Country of Destination	1986	1985	1984	1983
EUROPE				
Germany, West	225,564	161,698	183,319	183,828
Belgium-Luxembourg	103,341	106,204	90,420	85,379
Denmark	16,954	11,210	11,577	11,005
Spain	205,657	-	-	-
Greece	6,301	5,121	8,422	7,738
Ireland	4,809	6,372	8,553	10,606
Italy	260,076	292,804	228,594	263,102
The Netherlands	100,691	77,719	71,532	82,151
Portugal	55,016	-	-	-
United Kingdom	205,453	145,865	130,447	141,377
EEC	1,183,862	806,993	733,864	785,186
Germany East	81	884	-	180
Austria	30,504	23,065	24,561	30,054
Spain	-	191,286	201,398	162,837
Finland	7,785	8,282	9,664	9,839
Greece Island	[1]	[1]	[1]	[1]
Norway	12,285	12,556	9,268	10,442
Portugal	-	38,027	20,927	24,000
Roumania	-	-	-	[1]
Sweden	9,958	11,302	10,240	10,185
Switzerland	46,991	36,639	34,809	39,851
Czechoslovakia	-	-	560	915
Turkey	10,713	15,161	189	1,800
Yugoslavia	18,884	13,148	19,300	23,381
Others	695	576	1,056	[1]
Export of Other Countries	1,340	974	331,972	313,484
Export of Built-up Vehicles	1,322,818	1,158,894	1,065,836	1,098,670
Export of Built-up and KD Shipments				
Spain	360,431	284,659	298,150	286,745
Roumania	[1]	[1]	[1]	[1]
United Kingdom	212,176	164,340	154,911	175,606
Turkey	133,023	30,996	25,103	23,368
Other Countries	900,995	807,682	736,302	792,656
Total Exports	1,506,625	1,287,679	1,214,466	1,276,375
AFRICA				
Algeria	16,755	24,056	25,527	6,516
Benin	[1]	[1]	[1]	273
Burundi	-	-	341	822
Cameroon	1,566	2,169	3,238	1,921
Congo [Brazzaville]	[1]	[1]	[1]	493
Canary [Isls]	[1]	[1]	[1]	[1]
Ivory Coast	3,551	3,156	2,391	3,713
Egypt	410	830	1,402	1,515
Gabon	799	1,234	1,156	685
Ghana	[1]	[1]	[1]	[1]
Upper Volta	[1]	[1]	[1]	[1]
Kenya	721	669	[1]	[1]
Libya	[1]	[1]	[1]	[1]
Madagascar	[1]	[1]	[1]	[1]
Mali	[1]	[1]	[1]	[1]
Morocco	9,246	7,163	8,660	10,701
Maurice Isl	[1]	[1]	[1]	[1]
Mauritania	[1]	[1]	[1]	[1]
Niger	[1]	[1]	[1]	[1]
Nigeria	10,056	43,667	40,096	50,191
Republic S. Africa	30	3,525	10,803	19,234
Reunion	5,370	5,804	5,270	5,525
Rwanda	[1]	[1]	443	767
Senegal	1,033	1,035	[1]	1,531
Togo	[1]	[1]	[1]	322
Tunisie	974	4,414	5,623	3,281
Zaire	1,250	1,156	754	544
Zimbabwe [Rhodesie]	-	547	735	1,144
Others	5,018	5,137	6,692	[1]
Total [Complete Units]	56,779	104,562	108,123	109,174
ASIA				
Saudi Arabia	2,063	3,284	3,781	5,136
Indonesia	1,275	679	1,537	2,074
Iraq	[1]	[1]	[1]	[1]
Iran	8,002	10,006	1,905	15,702
Israel	4,714	3,374	5,782	17,526
Japan	2,287	958	730	776
Kuwait	1,145	1,158	1,309	408
Laos	-	-	81	644
Lebanon	-	-	435	1,851
Malaysia	-	-	[1]	[1]
Qatar	-	-	[1]	179
Syria	97	606	431	977
Taiwan	15,926	8,893	13,848	10,661
Thailand	1,214	5,696	6,092	3,975
Others	3,709	10,550	3,864	[1]
Total Complete [Units]	40,434	45,304	39,795	59,909
AMERICA				
Argentine	1,256	4,037	4,514	6,726
Canada	10,859	15,166	19,384	12,405
Chile	812	3,902	3,747	2,727
Colombie	14,967	14,939	10,855	10,470
United States	63,448	135,330	232,791	238,931
Guadeloupe	3,297	2,893	2,923	3,798
Fr. Guyane	1,167	1,218	1,157	1,137
Martinique	2,830	2,745	3,091	3,814
Mexico	3,228	19,856	10,855	15,624
Panama	[1]	[1]	[1]	[1]
Peru	[1]	[1]	[1]	[1]
Dominican Rep	[1]	[1]	[1]	[1]
Uruguay	1,191	[1]	[1]	106
Venezuela	9,698	5,403	5,947	4,318
Others	1,646	2,998	2,035	[1]
Total Complete [Units]	114,395	208,386	297,299	300,056
Export of Built-up and KD Shipments				
Argentine	80,717	58,191	65,366	58,947
Other Countries	193,860	262,540	292,785	293,330
Total Exports	274,577	320,731	358,151	353,277
AUSTRALIA-OCEANIA				
Australie	1,328	4,192	4,255	2,064
New Caledonie	1,999	852	1,698	1,192
New Zealand	[1]	[1]	[1]	527
Fr. Polynesie	1,565	1,516	1,541	1,435
Others	588	552	363	[1]
Total Complete [Units]	5,484	7,112	7,857	5,222
TOURIST DELIVERIES				
Total [Complete Units]	10,785	14,593	10,773	29,504
TOTAL EXPORTS TO ALL COUNTRIES				
Total [Complete Units]	1,550,698	1,538,851	1,529,683	1,602,535
Exports of Built-up and KD Shipments of Passenger Cars				
TOTAL	1,894,884	1,789,981	1,739,165	1,835,641

[1] Exports of less than 500 units included in total.

L'ARGUS DE L'AUTOMOBILE ET DES LOCOMOTIONS

FRANCE - IMPORTS 1950-1986

Motor Vehicles by Type

	ALL IMPORTS				IMPORTS FROM U.S.A.		
	Passenger Cars & Light Commercial Vehicles	Trucks	Buses	Total	Passenger Cars & Light Commercial Vehicles	Trucks & Buses	Total
1950...	4,251	565	-	4,816	1,725	82	1,807
1951...	11,561	1,836	-	13,397	1,881	223	2,104
1952...	7,847	793	-	8,640	1,941	65	2,006
1953...	6,053	640	-	6,693	2,011	73	2,084
1954...	7,753	529	-	8,282	3,286	50	3,336
1955...	10,067	745	-	10,812	4,611	232	4,843
1956...	9,959	1,220	-	11,179	3,013	296	3,309
1957...	8,226	1,281	-	9,507	1,549	486	2,035
1958...	8,706	1,214	-	9,920	1,363	431	1,794
1959...	11,439	2,469	-	13,908	893	368	1,261
1960...	25,990	4,052	-	30,042	2,291	418	2,709
1961...	80,725	5,016	-	85,741	1,509	212	1,721
1962...	107,662	10,242	-	117,904	1,436	251	1,687
1963...	147,157	11,709	702	159,568	1,596	417	2,013
1964...	158,345	13,305	906	172,556	1,788	483	2,271
1965...	147,089	11,222	916	159,227	2,222	612	2,834
1966...	186,751	13,965	536	201,252	1,886	279	2,165
1967...	185,319	15,422	544	201,285	1,742	266	2,008
1968...	284,842	21,373	635	306,850	1,310	251	1,561
1969...	349,028	33,539	825	383,392	598	255	853
1970...	298,730	28,371	460	327,561	570	293	863
1971...	357,511	38,077	748	396,336	331	368	699
1972...	412,516	46,495	758	459,769	410	245	655
1973...	462,900	47,634	581	511,115	536	387	923
1974...	375,613	54,036	654	430,303	435	346	781
1975...	399,362	40,100	736	440,198	659	292	951
1976...	603,917	90,973	1,043	695,933	923	308	1,231
1977...	574,539	95,139	1,014	670,692	598	317	915
1978...	564,068	83,287	1,314	648,669	769	303	1,072
1979...	604,403	106,599	1,409	712,411	1,796	404	2,200
1980...	675,023	113,655	1,451	790,129	1,335	444	1,779
1981...	786,306	115,165	1,219	902,690	1,062	295	1,357
1982...	991,671	125,621	1,474	1,118,766	668	1,894	2,562
1983...	975,618	130,632	827	1,107,077	122	1,066	1,188
1984...	897,764	121,384	907	1,020,055	186	405	591
1985...	978,425	160,320	1,044	1,139,789	522	1,276	1,798
1986...	989,078	171,264	930	1,161,272	141	1,584	1,725

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

FRANCE - IMPORTS 1985-1986

Motor Vehicles by Country of Origin and Type

	PASSENGER CARS		TRUCKS		BUSES		TOTAL	
	1985	1986	1985	1986	1985	1986	1985	1986
Germany, West.....	250,994	252,216	27,026	28,964	518	546	278,538	281,726
Canada.....	-	1	1	10	-	-	1	11
Spain.....	312,545	279,432	53,780	54,632	29	10	366,354	334,074
U.S.A.....	522	141	1,276	1,584	-	-	1,798	1,725
United Kingdom.....	34,832	46,739	5,200	5,906	-	-	40,032	52,645
Italy.....	105,434	143,732	39,379	41,373	83	35	144,896	185,140
Japan.....	58,825	59,448	11,102	11,649	-	-	69,927	71,097
The Netherlands.....	11,781	12,070	3,604	4,336	60	56	15,445	16,462
Poland.....	2,509	2,390	314	245	-	-	2,823	2,635
Sweden.....	4,248	4,285	2,690	3,341	9	2	6,947	7,628
Czechoslovakia.....	3,115	2,705	32	10	-	-	3,147	2,715
Belgium.....	125,599	119,962	6,744	11,162	318	253	132,661	131,377
U.S.S.R.....	18,364	23,635	2	4	4	2	18,370	23,641
Yugoslavia.....	26,574	17,524	2	-	-	-	26,576	17,524
Others.....	23,083	24,798	9,168	8,048	23	26	32,274	32,872
TOTAL.....	978,425	989,078	160,320	171,264	1,044	930	1,139,789	1,161,272

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

FRANCE - IMPORTS 1985-1986

Motor Vehicles by Country and Manufacturer

	Passenger Cars		Trucks	
	1986	1985	1986	1985
GERMANY, WEST	170,133	162,452	29,249	27,462
VOLKSWAGEN	114,773	110,734	11,196	10,223
Audi	24,670	24,513	3	1
Volkswagen	90,103	86,221	11,193	10,222
B.M.W.	30,519	29,347	-	-
DAIMLER-BENZ	23,235	20,939	16,776	16,128
Mercedes	23,235	20,939	16,684	16,044
Unimog	-	-	92	84
PORSCHE	1,606	1,432	-	-
M.A.N.	-	-	710	515
Kassbohrer	-	-	340	378
Magirus	-	-	188	183
Auwaerter	-	-	39	35
SPAIN	25,673	22,119	5,578	1,697
Seat	25,103	22,010	613	209
Santana	570	109	2,446	125
Pegaso	-	-	99	93
Ebro	-	-	2,420	1,270
UNITED STATES	91,304	87,276	5,507	4,708
GENERAL MOTORS	91,186	87,143	4,027	3,727
Bedford	172	51	824	813
Opel	91,011	87,088	3,203	2,914
Others	3	4	-	-
FORD EEC Total	131,077	133,288	14,626	11,585
JEEP	116	131	1,477	962
OTHERS	2	2	3	19
ITALY	133,574	109,125	9,124	10,311
FIAT	114,896	92,659	9,002	10,270
Autobianchi	9,199	9,704	5	4
Fiat	96,111	74,447	8,997	10,266
Lancia	9,586	8,508	-	-
Alfa Romeo	17,075	14,907	-	-
Innocenti	1,321	1,341	122	41
Ferrari	220	131	-	-
Maserati	58	85	-	-
Lamborghini	4	2	-	-
JAPAN	56,051	53,453	9,940	9,203
Nissan	16,531	15,515	1,136	1,186
Mazda	14,334	13,836	1,079	860
Toyota	12,628	11,933	7,155	5,959
Honda	9,354	8,824	100	647
Mitsubishi	3,204	3,341	465	528
Suzuki	-	4	5	23

	Passenger Cars		Trucks	
	1986	1985	1986	1985
THE NETHERLANDS	-	-	2,508	2,031
Daf	-	-	2,225	1,752
Van Hool	-	-	201	237
Moi	-	-	40	31
Bova	-	-	42	11
POLAND	1,312	1,457	250	299
Polskifiat	1,312	1,457	250	299
UNITED KINGDOM	40,036	32,233	3,080	2,842
AUSTIN ROVER-France	39,633	31,944	2,686	2,486
Austin	25,262	20,791	322	335
Land Rover	637	-	2,344	-
M.G.	754	1,101	-	-
Mini	6,770	6,240	-	-
Rover	6,209	3,696	-	2,131
Triumph	1	116	-	-
Jaguar	386	266	-	-
Rolls-Royce	15	16	-	-
Lotus	2	7	-	-
British Leyland	-	-	414	376
ROMANIA	63	141	155	371
Aro	63	141	146	336
Dacia	-	-	9	35
SWEDEN	21,464	19,722	6,222	5,427
Volvo	19,260	18,157	4,321	3,689
Saab-Scania	2,204	1,565	1,901	1,738
U.S.S.R.	21,132	20,094	563	659
Lada	21,132	20,094	563	659
CZECHOSLOVAKIA	2,672	3,222	-	-
Skoda	2,672	3,222	-	-
YUGOSLAVIA	1,054	1,621	1	-
Zastava	1,054	1,621	1	-
OTHERS	67	23	607	32
TOTAL	695,612	646,226	87,410	76,827

CHAMBRE SYNDICALE DES IMPORTATEURS D'AUTOMOBILES ET DE MOTORCYCLES

FRANCE - NEW REGISTRATIONS 1986

Motor Vehicles by Manufacturer and Type

	Passenger Cars	% of Total	Commercial Vehicles	% of Total	Total	% of Total
Citroen	222,715	11.65	68,894	17.64	291,609	12.67
Cournil	-	-	19	-	19	-
Peugeot	385,664	20.18	55,615	14.24	441,279	19.17
Renault	602,910	31.54	165,015	42.25	767,925	33.36
Talbot	4,600	0.24	163	0.04	4,763	0.21
Iveco Unic	-	-	12,755	3.27	12,755	0.55
Other Makes	20	-	702	0.18	722	0.03
Total French Makes	1,215,909	63.61	303,163	77.62	1,519,072	65.99
Alfa Romeo	17,345	0.91	-	-	17,345	0.75
Aro	63	-	147	0.04	210	0.01
Austin	25,262	1.32	-	-	25,262	1.10
Audi	24,670	1.29	-	-	24,670	1.07
Autobianchi	9,199	0.48	-	-	9,199	0.40
Bedford	-	-	824	0.21	824	0.04
B.M.W.	30,519	1.60	-	-	30,519	1.33
D.A.F	-	-	2,225	0.57	2,225	0.10
Datsun/Nissan	16,531	0.86	1,136	0.29	17,667	0.77
Ebro	-	-	2,420	0.62	2,420	0.11
Ferrari	220	0.01	-	-	220	0.01
Fiat	96,111	5.03	8,997	2.30	105,108	4.57
Ford EEC	131,077	6.86	14,626	3.74	145,703	6.33
Honda	9,354	0.49	100	0.03	9,454	0.41
Innocenti	1,321	0.07	-	-	1,321	0.06
Jaguar	386	0.02	-	-	386	0.02
Jeep	-	-	1,477	0.38	1,477	0.06
Kassbohrer	-	-	340	0.09	340	0.01
Lada	21,132	1.11	563	0.14	21,695	0.94
Lancia	9,586	0.50	-	-	9,586	0.42
Magirus	-	-	188	0.05	188	0.01
M.A.N.	-	-	710	0.18	710	0.03
Mazda	14,334	0.75	1,079	0.28	15,413	0.67
Mercedes	23,235	1.22	16,684	4.27	39,919	1.73
Mini	6,770	0.35	-	-	6,770	0.29
Mitsubishi	3,204	0.17	465	0.12	3,669	0.16
M.G.	754	0.04	-	-	754	0.03
Opel	91,011	4.76	3,203	0.82	94,214	4.09
Polski Fiat	1,312	0.07	250	0.06	1,562	0.07
Porsche	1,606	0.08	-	-	1,606	0.07
Rover/Land Rover	6,404	0.34	2,372	0.61	8,776	0.38
Saab	2,204	0.12	-	-	2,204	0.10
Santana	570	0.03	2,446	0.63	3,016	0.13
Scania	-	-	1,901	0.49	1,901	0.08
Seat	25,103	1.31	-	-	25,103	1.09
Skoda	2,672	0.14	-	-	2,672	0.12
Toyota	12,628	0.66	7,155	1.83	19,783	0.86
Unimog	-	-	92	0.02	92	-
Van Hool	-	-	201	0.05	201	0.01
Volkswagen	90,103	4.71	11,193	2.87	101,296	4.40
Volvo	19,260	1.01	4,321	1.11	23,581	1.02
Zastava	1,054	0.06	-	-	1,054	0.05
Other Makes	612	0.03	2,295	0.59	2,907	0.13
Total Imported Makes	695,612	36.39	87,410	22.38	783,022	34.01
ALL MAKES	1,911,521	100.00	390,573	100.00	2,302,094	100.00

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

FRANCE - NEW REGISTRATIONS 1985-1986

Passenger Cars by Manufacturer and Model

Makes & Models	Engine in CM3	1985	1986
DOMESTIC CARS			
ALPINE RENAULT		474	537
CITROEN		226,789	222,715
2 CV 6	602	16,151	14,008
LNA	652	3,182	1,584
LNA 11 E/RE/RS	1,124	4,319	2,398
Axel 11 R	1,129	5,505	4,479
Axel 12 TRS	1,299	1,314	316
AX 10 E/RE	954	-	4,059
AX 11 E/TRE	1,124	-	7,848
AX 14 TRS/ZS	1,360	-	3,200
Visa Special/Club	652	11,576	8,782
Visa 10E	954	-	1,778
Visa 11/E/RE	1,124	16,392	15,316
Visa 11 E/RE Cabr	1,124	56	5
Visa 14 TRS	1,360	3,375	3,066
Visa Chrono	1,360	66	-
Visa GT	1,360	3,042	1,573
Visa 1000 Pistes	1,440	59	43
Visa GTI	1,580	2,572	1,069
Visa 17 Diesel	1,769	12,494	10,548
GSA X3/Sp	1,299	5,462	1,130
CX 20/RE	1,995	3,618	2,433
CX 22 TRS	2,165	1,838	3,023
CX 2500 D/RD/TRD	2,500	2,981	3,717
CX 25 RD Turbo/TRD Turbo	2,500	4,783	3,710
CX 25 TRI/Ri/Preat	2,500	971	1,357
CX 25 GTI/Turbo	2,500	2,726	1,650
BX 14 E/RE	1,360	37,155	32,415
BX 16 RS/TRS	1,580	33,564	34,781
BX Diesel	1,769	-	2,339
BX 19 TRS	1,905	674	7,578
BX Sport	1,905	2,888	1,937
BX 19 GT /GTi	1,905	8,489	4,470
BX 19 D/RD/TRD	1,905	40,515	41,632
BX 4 TC	2,142	-	42
Others	-	12	23
PEUGEOT		364,367	385,664
104 GR/Z/GLS/Style Z	1,124	23,232	21,358
104 SR	1,219	290	20
104 S/ZS	1,360	118	-
205 GL/XE	954	5,178	18,458
205 GL/GR	1,124	44,756	38,485
205 XL/XR	1,124	16,543	12,530
205 GR/SR	1,360	53,561	39,292
205 XR/XT	1,360	26,873	21,893
205 GT	1,360	12,217	7,676
205 Autom	1,580	-	5,127
205 CT Cabr	1,360	-	1,191
205 GTI	1,580	26,995	19,770
205 CTI Cab	1,580	-	1,582
205 Diesel	1,769	40,792	38,572
205 Turbo 16	1,775	58	30
205 GTI	1,905	-	1,254
305 GL	1,290	2,156	594
305 GL	1,472	14,442	11,217
305 GT/GR/SR	1,580	21,634	16,003
305 GT/GTX	1,905	4,827	2,480
305 GLD/SRD	1,905	13,676	8,225
309 GL	1,118	2,586	9,202
309 GL/GR	1,294	8,481	32,927
309 GR/SR	1,580	9,843	33,907
309 GT/GTI	1,905	1,225	3,960
309 GLD/SRD	1,905	-	11,540
504 GR/SR	1,796	5	7
504 GL/GR	1,971	9	5
504 GL/GR/SR Diesel	2,304	19	-
505 GL	1,796	1,884	8,388
505 GR/SR/GL	1,971	10,991	5,816
505 Turbo	2,155	1,269	1,103
505 STI/GTI	2,165	5,832	5,837
505 GRD/SRD Turbo D	2,304	1,008	6
505 GRD/SRD/GTD Turbo D	2,498	13,401	14,445
505 V6	2,849	-	745
604 GTD Turbo	2,498	169	13
604	2,849	198	4
Others	-	8	2
RENAULT		907,314	802,373
4 L/TL	845	18,297	5,961
4 Savane	956	-	7,678
4 GTL	1,108	15,838	11,641
5 TL/C/TC	956	39,570	43,103
5 TL/GTL/GL	1,108	86,130	81,119
5 TS/TX/GTL/GTS/TSE	1,397	41,846	42,198
5 BVA	1,397	6,336	6,269
5 Turbo/Alp. Turbo/GT Turbo	1,397	15,683	15,128
5 TD/GTD	1,595	2,559	21,898
Express St. Wagon	1,108	40	4,038
Express St. Wagon	1,397	-	580
Express St. Wagon D	1,595	21	1,739
9 C/TC/GTC	1,108	2,806	563
9 Broadway/C/TC	1,237	1,504	2,914
9 TL/GTL/TLE	1,397	13,877	13,381
9 GTS/TSE/Turbo	1,397	12,473	1,095
9 BVA	1,397	1,064	530
9 TDE/GTD	1,596	7,695	5,361
9 GTX/TXE	1,721	6,022	2,860
11 GTC/TCE	1,108	23	72
11 Broadway	1,237	2,232	5,415
11 TL/GTL/Broadway	1,397	46,109	43,590
11 GTS/TSE	1,397	2,939	-
11 Turbo/Turbo Zender	1,397	5,824	3,344
11 BVA	1,397	3,412	2,605
11 TD	1,596	15,878	14,529
11 GTX/TXE	1,721	40,488	26,479
Fuego TL/GTL	1,397	61	18
Fuego Turbo	1,865	339	37
Fuego GTL/GTS	1,647	462	28
18 L/TL/GTL	1,397	5,440	1,513
18 TS/GTL/GTS	1,647	10,287	1,738
18 Turbo	1,565	935	134
18 TX/GTX	1,995	1,037	130
18 TD/GTD	2,068	9,228	1,619
18 Turbo D	2,068	1,356	708
21 TL/TS/RS/GTE/GTS	1,721	-	111,326
21 GTX/TXE/RX	1,995	-	11,892
21 TD/GTD/Turbo	2,068	-	21,698
21 RX/TXE	2,165	-	10
Espace GTS/TSE	1,995	4,648	5,328
Espace Turbo D/DX	2,068	1,873	2,663
25 TS/GTS	1,995	43,276	30,602
25 TD/GTD/DX Turbo D	2,068	18,376	16,577
25 GTX	2,165	16,857	17,004
25 V6 Turbo	2,458	1,375	1,847
25 V6 Injection	2,664	3,904	2,868
Trefice E/D	-	-	606
Others	-	65	77

FRANCE - NEW REGISTRATIONS 1985-1986 (continued)

Passenger Cars by Manufacturer and Model

Makes & Models	Engine in CM3	1985	1986
TALBOT		21,100	4,600
Samba	954	513	590
Samba GL/LS	1,124	11,609	3,343
Samba Rallye	1,219	122	1
Samba GLS/Cabriolet	1,360	624	289
Horizon LS	1,118	3,010	5
Horizon EX/GL/GLS/SX	1,442	1,722	5
Horizon Premium	1,592	364	-
Horizon LD/EXD	1,905	436	-
Solara GL/LS	1,442	37	-
Solara GL/LS/GLS/SX	1,592	2,662	367
TALBOT MATRA		25	-
OTHER FRENCH MAKES		33	20
TOTAL FRENCH CARS		1,120,102	1,215,909
IMPORTED CARS			
ALFA ROMEO		14,907	17,075
Alfasud	1,351	507	312
Alfasud	1,490	1,211	590
Alfa 33	1,351	1,833	3,114
Alfa 33	1,490	6,102	5,031
Alfa 33	1,712	-	3
Alfetta 2000	1,962	681	186
Alfetta GTV 2500	2,492	258	190
Giulietta 1.6I	1,570	416	23
Giulietta 1.8I	1,779	892	38
Guilietta 2I	1,962	321	47
Spider	1,962	142	134
Alfa 75 1.6I	1,570	270	2,194
Alfa 75 1.8I	1,779	261	3,125
Alfa 75 2I	1,962	340	840
Alfa 75 TD	1,995	-	93
Alfa 75 2.5I	2,492	4	2
Alfa 90 2I	1,962	847	639
Alfa 90 Turbo D	2,393	167	68
Alfa 90 2.5I	2,492	537	425
Alfa 6	2,492	18	19
AUDI		24,513	24,670
80	1,296	359	81
80 CC/CD Diesel	1,588	2,462	1,773
80 CC/GT	1,595	2,078	1,856
80 CC/CD/GT/S	1,781	7,239	11,202
80 GTE	1,781	1,778	589
80 Quatro/GTE Quatro	1,781	202	133
90	1,994	989	568
90 Quattro	2,226	1,350	621
100 CC/CS/Avant/Ascott	1,781	2,302	2,448
100 CC/CS/CD	1,921	9	-
100 Avant/CC/CD/Ascott D	1,986	1,679	1,855
100 Avant CC/CS/Ascott	1,994	802	1,083
100 Avant CD/CS/CL	2,144	47	-
100 CD/Avant/CS	2,226	796	774
100 Quatro	2,226	265	193
200 Turbo	2,144	800	770
Coupe GT	1,781	-	82
Coupe GT	1,994	335	208
Coupe GT/Quattro	2,144	67	26
Coupte GT/Quattro	2,226	952	708
ARO	1,289	141	63

Makes & Models	Engine in CM3	1985	1986
ASTON MARTIN	5,340	3	3
AUSTIN		27,031	32,032
Metro 1000	998	13,901	12,873
Metro 1300	1,275	247	5,512
Maestro 1300 HLE/LE/ML	1,273	2,986	2,760
Maestro 1600 HLS/Mayfair	1,598	388	309
Mini 1000/Mayfair	998	6,240	6,770
Montego 1300	1,275	409	722
Montego 1600	1,598	2,860	2,983
Montego 2000	1,994	-	103
AUTOBIANCHI		9,704	9,199
A 112	903	3,708	2,775
A 112	965	1,443	30
A 112	1,048	920	28
Y 10 Fire	999	2,467	4,775
Y 10 Touring/Turbo	1,048	1,166	1,591
BEDFORD		51	172
Midi	1,817	22	94
Midi Diesel	1,995	29	78
B.M.W.		29,347	30,519
316	1,766	5,875	6,434
318 I	1,766	3,805	3,041
320 I	1,990	6,453	4,551
M3	2,302	-	85
323 I	2,316	2,348	477
324 D	2,443	419	3,464
325 I	2,494	841	4,482
518	1,766	920	790
520 I	1,990	2,117	1,618
524 TD Diesel	2,443	2,665	2,121
525	2,494	229	305
525 ITA	2,693	490	294
528 I	2,788	1,801	1,521
535 I	3,430	250	256
628 CSI	2,788	126	77
635 CSI	3,430	58	62
728 I	3,453	59	46
735 I	2,788	862	558
745 I Turbo	3,430	55	239
Others	3,430	68	98
CHRYSLER	2,213	6	-
DAIMLER		1	2
FERRARI		7	48
FIAT		74,447	96,111
Panda	770	-	5,567
Panda 34	843	4,353	2,103
Panda 45	903	14,263	4,401
Panda 4x4	965	1,780	649
Panda	999	-	15,450
126	652	1,016	985
127	1,049	78	41
Uno 45	903	7,864	9,268
Uno Fire	999	2,908	10,658
Uno 55/60	1,116	12,249	18,288

FRANCE - NEW REGISTRATIONS 1985-1986 (continued)

Passenger Cars by Manufacturer and Model

Makes & Models	Engine in CM3	1985	1986
FIAT (con't)			
Uno 77/Turbo	1,301	8,731	4,801
Uno Diesel	1,301	1,682	986
Uno 60 D	1,687	-	434
128 x 19	1,498	52	47
131 1600	1,585	17	-
Ritmo II/III 60	1,116	5,088	5,493
Ritmo II/III 70	1,301	715	1,149
Ritmo II/III 85/Cabriolet	1,498	1,195	180
Ritmo II 105 TC/III 100	1,585	341	1,543
Ritmo III Diesel	1,897	42	1,264
Ritmo II Diesel	1,714	1,313	89
Ritmo III TD	1,929	-	327
Ritmo II 130 TC	1,995	351	175
Argenta 2000	1,995	103	15
Argenta 2400 D	2,445	255	-
124 Cabriolet	1,995	27	-
Regata 70	1,301	3,575	3,101
Regata 85	1,498	88	66
Regata 85/100	1,585	5,576	4,085
Regata Diesel	1,897	214	740
Regata Diesel	1,714	862	53
Regata S Diesel	1,929	1,890	1,319
Croma	1,585	-	27
Croma	1,995	-	2,106
Croma Diesel	2,445	-	882
Croma Diesel	2,499	-	30
Others	-	17	-
FORD		133,288	131,077
Fiesta 950	957	6,355	10,894
Fiesta 1100	1,117	26,419	22,059
Fiesta 1300	1,296	2,868	197
Fiesta 1400	1,392	-	2,211
Fiesta 1600	1,598	4,911	3,380
Fiesta 1600 Diesel	1,608	5,808	4,101
Escort 1100	1,117	7,109	3,126
Escort 1300	1,296	9,703	6,079
Escort 1400	1,392	-	10,676
Escort 1600	1,587	13,824	14,255
Escort 1600 Diesel	1,609	7,616	4,870
Granada	-	89	-
Sierra 1600	1,593	447	38
Sierra 1600	1,597	7,164	4,897
Sierra 1800	1,796	10,342	13,523
Sierra 2000	1,993	5,804	4,605
Sierra 2300	2,294	286	6
Sierra 2300 Diesel	2,304	6,088	6,574
Sierra 2800	2,792	150	161
Orion 1300	1,296	1,740	821
Orion 1400	1,392	-	4,304
Orion 1600	1,587	7,659	5,300
Orion 1600 Diesel	1,608	4,066	3,453
Scorpio 1800	1,796	813	492
Scorpio 2000	1,993	3,548	3,443
Scorpio 2400	2,394	-	135
Scorpio 2500 Diesel	2,499	-	981
Scorpio 2800	2,792	447	429
Scorpio 3000	2,933	-	75
GENERAL MOTORS		55	3
Bedford	-	51	-
Chevrolet	-	-	3
Others	-	4	-

Makes & Models	Engine in CM3	1985	1986
HONDA		8,824	9,254
Civic 1300	1,342	1,915	1,117
Civic 1500	1,488	2,835	2,432
Civic Shuttle	1,488	1,730	1,032
Civic 1600	1,590	-	349
Accord 1800	1,829	1,012	82
Accord 2000	1,955	255	2,755
Prelude 1800	1,829	1,290	990
Prelude 2000	1,958	53	741
Others	-	15	-
INNOCENTI		1,341	1,321
650 Turbo	817	11	334
3 S	993	1,330	987
JAGUAR		286	386
XJS/XJ6	-	43	89
XJ	4,235	18	16
XJS	5,345	39	53
Sovereign	-	153	229
Vanden Plas	5,345	14	-
JEEP		131	116
LADA		20,094	21,132
1200	1,198	4,719	1,302
Samara	1,288	-	3,833
2105	1,294	2,648	1,996
2104	1,451	2,834	6,836
2107	1,451	6,916	4,825
2106	1,568	2	1
Niva 4x4	1,568	3,175	2,039
LAMBORGHINI		2	4
LANCIA		9,509	9,586
Beta 1600	1,585	43	-
Beta 2000	1,995	223	3
Delta 1300	1,301	1,475	1,546
Delta 1300	1,498	81	46
Delta 1600	1,995	1,090	1,133
Delta 4x4	1,995	-	84
Prisma 1300	1,301	702	593
Prisma 1500	1,498	1,392	958
Prisma 1600	1,595	821	1,491
Prisma 4x4	1,995	-	28
Prisma Diesel	1,929	1,133	991
Trevi 2000	1,995	232	48
Thema 2000	1,995	987	1,521
Thema Turbo D	2,445	284	985
Thema 2800	2,849	47	89
Gamma	2,484	34	1
Others	-	4	-
LOTUS	2,172	7	2
MASERATI		85	58
MAZDA		13,836	14,334
323 1100	1,071	915	986
323 1300	1,272	315	192
323 1300	1,296	2,477	3,119
323 1500	1,490	3,141	3,986
323 1800	1,597	-	340

FRANCE - NEW REGISTRATIONS 1985-1986 (continued)

Passenger Cars by Manufacturer and Model

Makes & Models	Engine in CM3	1985	1986
MAZDA [con't]			
323 1700 D	1,720	-	51
626 1600	1,587	2,091	2,130
626 2000 E	1,998	1,227	1,308
626 2000 Diesel	1,998	2,343	1,488
929	1,970	114	115
929	1,998	1,169	966
RX7	-	44	73
MERCEDES		20,939	23,235
190	1,997	7,818	7,584
190 Diesel	1,997	3,444	2,865
190 2.3I	2,288	403	661
190 2.5I Diesel	2,497	997	2,295
200	1,997	1,021	850
200 Diesel	1,988	15	-
200 Diesel	1,997	1,253	1,011
230	2,299	1,639	1,919
240 Diesel	2,399	508	3
250 Diesel	2,497	1,592	2,425
250	2,525	35	-
260	2,599	-	554
280	2,746	826	26
300	2,962	427	1,755
300 Diesel	2,996	271	876
300 Diesel	2,998	685	34
380	3,818	24	5
420	4,196	-	82
500	4,973	171	178
560	5,547	-	112
MG		1,101	754
Metro	1,275	546	351
Maestro 1600	1,598	170	2
Maestro 2000	1,994	137	180
Montego 2000	1,994	248	221
MITSUBISHI		3,341	3,204
Colt	1,198	-	2
Colt	1,410	303	10
Colt	1,468	1,005	914
Colt Turbo	1,597	244	200
Lancer	1,410	30	1
Lancer	1,468	416	406
Lancer Turbo	1,997	16	2
Galant Turbo	1,997	17	8
Pajero Diesel	2,346	952	1,167
Pajero Diesel	1,477	-	38
Pajero	2,555	14	6
Space Wagon	-	339	450
Others	-	5	-
MORGAN		13	14
NISSAN		15,515	16,531
Cherry 1500	1,488	1,487	1,080
Micra	988	3,853	5,328
Sunny 1500	1,488	3,001	2,458
Sunny 1700 Diesel	1,681	861	798
Bluebird Diesel	1,952	900	704
Bluebird	1,598	-	1,851
Bluebird	1,809	2,718	1,298
Bluebird	1,973	-	393
Silvia	1,809	292	111

Makes & Models	Engine in CM3	1985	1986
NISSAN [con't]			
Cedric Diesel	2,753	608	565
Stanza	1,809	487	56
Vanette	1,488	530	748
Prairie	1,809	457	890
Patrol Diesel	3,246	206	233
300 ZX	2,960	1	39
Others	-	4	1
OPEL		87,087	91,011
Corsa 1000	993	26,508	25,673
Corsa 1200	1,196	13,526	16,172
Corsa 1300	1,297	4,708	5,685
Kadett 1200	1,196	6,253	3,587
Kadett 1300	1,297	9,876	12,720
Kadett 1600	1,598	3,019	3,348
Kadett 1600 Diesel	1,598	2,364	2,367
Kadett 1800	1,798	3,002	1,253
Kadett 2000	1,998	-	417
Ascona 1300	1,297	5,569	3,674
Ascona 1600	1,598	7,425	9,907
Ascona 1600 Diesel	1,598	1,360	993
Ascona 1800	1,798	762	513
Ascona 2000	1,998	-	186
Manta 1300	1,297	151	97
Manta 1800	1,796	210	177
Manta 2000	1,979	80	71
Rekord 1800	1,796	505	487
Rekord 2000	1,979	306	29
Rekord 2.2I CD	2,197	148	97
Rekord 2300 Diesel	2,260	687	529
Omega 1800	1,796	-	173
Omega 2000	1,998	-	340
Omega 2300 Diesel	2,260	-	80
Senator	-	484	341
Monza	-	144	95
POLSKI		1,457	1,312
125 P	1,295	4	-
125 P	1,481	325	260
Polonez	1,481	1,128	1,052
PORSCHE		1,432	1,606
924	1,984	159	1
924	2,479	52	210
911	3,164	268	395
911 Turbo	3,299	13	28
928	4,664	103	120
928	4,957	-	32
944	2,479	837	820
ROLLS BENTLEY	6,750	18	15
ROVER		3,696	6,846
Land Rover Gasoline	-	8	2
Land Rover Diesel	2,495	48	41
Range Rover Gasoline	3,528	128	338
Rand Rover Diesel	2,393	-	254
200-213	1,342	1,786	4,268
200-216	1,598	1,031	977
800	1,993	-	239
800	2,493	-	234
2000	1,994	118	84
2400 Turbo Diesel	2,393	70	1
2600	2,597	491	401
3500	3,528	17	5

FRANCE - NEW REGISTRATIONS 1985-1986 (continued)

Passenger Cars by Manufacturer and Model

Makes & Models	Engine in CM3	1985	1986
SAAB		1,565	2,204
900	1,985	504	482
900 Turbo	1,985	792	684
9000 Turbo	1,985	269	1,058
SANTANA	970	109	570
SEAT		22,010	25,103
Fura	903	4,058	72
Marbella	903	-	20
Ronda 65	1,197	32	1
Ronda	1,193	4,076	3,339
Ronda	1,461	2,390	-1,985
Ronda 100	1,592	525	1
Ronda Diesel	1,714	890	400
Ibiza	903	152	3,568
Ibiza	1,193	5,256	7,270
Ibiza	1,461	4,046	4,755
Ibiza Diesel	1,714	255	399
Malaga	1,193	15	1,279
Malaga	1,461	314	1,683
Malaga Diesel	1,714	-	331
SUZUKI	970	4	-
SKODA		3,222	2,672
S 105	1,046	1,397	323
S 120	1,174	891	825
S 130	1,289	934	1,524
TOYOTA		11,933	12,628
Corolla 1300	1,295	3,078	4,271
Corolla 1600	1,587	2,101	1,075
Corolla 1800 Diesel	1,839	669	753
Tercel 1300	1,295	77	-
Tercel 1500	1,452	1,194	1,050
Celica 1600	1,586	498	43
Celica	1,998	-	903
Celica Supra	2,759	133	26
Camry 1800	1,832	579	779
Model F	1,812	43	-
Model F	1,998	1,170	944
Lite-Ace	1,290	2,221	240
Lite-Ace	1,486	-	2,045
Land Cruiser	2,446	-	254
Land Cruiser	3,980	168	243
Others	-	2	2
TRIUMPH	1,335	116	1
VOLKSWAGEN		86,221	90,103
Polo	1,043	23,729	24,677
Polo	1,272	2,999	4,378
Scirocco	1,595	132	32
Scirocco	1,781	634	815

Makes & Models	Engine in CM3	1985	1986
VOLKSWAGEN [con't]			
Passat	1,296	177	24
Passat Diesel	1,588	1,163	1,006
Passat	1,595	1,823	957
Passat	1,781	2,410	1,873
Passat	1,984	181	180
Passat	2,226	10	13
Golf	1,272	9,977	7,980
Golf Diesel	1,588	7,390	8,849
Golf	1,595	9,186	6,869
Golf	1,781	14,770	21,127
Jetta	1,272	2,009	1,250
Jetta Diesel	1,588	2,172	2,776
Jetta	1,595	3,587	2,444
Jetta	1,781	4,070	5,192
Combi	-	-	51
Others	-	22	10
VOLVO		18,157	19,260
244	1,986	569	640
244	2,316	38	-
244 Diesel	2,383	537	389
245	1,986	282	352
245	2,127	171	1
245	2,316	115	-
245 Diesel	2,383	679	533
343	1,397	1,107	1,178
343	1,721	127	339
344	1,397	1,461	730
344 Diesel	1,595	1,288	757
344	1,721	506	1,417
345	1,397	2,539	2,114
345 Diesel	1,595	943	879
345	1,721	478	1,979
360	1,986	2,178	1,286
480 ES	1,721	-	283
740	1,986	1,661	2,492
740	2,316	301	300
740 Diesel	2,383	1,742	3,199
760 Turbo	2,316	123	103
760 Turbo Diesel	2,383	1,256	187
760	2,849	55	120
780	2,849	-	3
ZASTAVA		1,821	1,054
Yugo 45	903	659	420
Yugo 55	1,116	801	608
1100 55	1,116	83	26
1300 65	1,301	98	-
TOTAL IMPORTED MAKES		646,226	695,812
TOTAL ALL MAKES		1,786,328	1,811,521
OF WHICH DIESEL		264,757	299,425

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FRANCE - REGISTRATIONS 1985-1986

New Registrations by Type

	Passenger Cars and Light Commercial Vehicles	Trucks	Buses	Total
1958.....	589,584	106,448	2,333	698,365
1959.....	565,278	98,453	2,132	665,863
1960.....	638,605	121,329	2,427	762,361
1961.....	716,777	118,787	2,424	837,988
1962.....	912,143	130,052	2,698	1,044,893
1963.....	1,047,640	138,377	4,976	1,190,993
1964.....	1,052,707	154,217	4,734	1,211,658
1965.....	1,057,081	140,785	4,925	1,202,791
1966.....	1,209,899	152,229	5,687	1,367,815
1967.....	1,230,951	145,382	5,793	1,382,726
1968.....	1,239,766	161,744	5,280	1,406,790
1969.....	1,365,710	217,380	5,892	1,588,982
1970.....	1,296,628	201,886	5,858	1,504,372
1971.....	1,468,888	220,829	5,950	1,695,667
1972.....	1,637,553	242,935	6,195	1,886,683
1973.....	1,745,830	263,669	6,505	2,016,004
1974.....	1,524,838	246,787	6,167	1,777,792
1975.....	1,482,343	200,793	5,599	1,688,735
1976.....	1,858,234	285,277	7,813	2,151,324
1977.....	1,906,990	290,819	7,568	2,205,377
1978.....	1,944,986	290,981	8,522	2,244,489
1979.....	1,976,391	306,703	8,428	2,291,522
1980.....	1,873,202	314,534	8,757	2,196,493
1981.....	1,834,826	325,810	8,681	2,169,317
1982.....	2,056,490	352,954	9,714	2,419,158
1983.....	2,017,617	337,387	8,927	2,363,931
1984.....	1,757,673	307,990	8,149	2,073,812
1985.....	1,766,328	333,895	8,269	2,108,492
1986.....	1,911,521	382,961	7,612	2,302,094

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

Total Registrations by Type

1958.....	3,910,000	1,286,000	34,000	5,230,000
1959.....	4,360,000	1,350,000	35,000	5,745,000
1960.....	4,872,800	1,430,500	36,700	6,340,000
1961.....	5,450,000	1,505,000	38,250	6,993,250
1962.....	6,220,000	1,589,000	41,000	7,850,000
1963.....	7,075,000	1,680,500	44,500	8,800,000
1964.....	7,960,000	1,780,000	46,000	9,786,000
1965.....	8,717,500	1,863,200	47,120	10,627,820
1966.....	9,555,200	1,941,600	48,870	11,545,670
1967.....	10,210,000	1,971,000	49,000	12,230,000
1968.....	10,935,000	2,015,000	50,000	13,000,000
1969.....	11,670,000	2,050,000	50,000	13,770,000
1970.....	12,280,000	2,065,000	49,750	14,394,750
1971.....	12,995,000	2,106,250	49,250	15,150,500
1972.....	13,800,000	2,126,000	49,000	15,975,000
1973.....	14,550,000	2,200,000	50,000	16,800,000
1974.....	15,100,000	2,283,000	51,000	17,434,000
1975.....	15,555,000	2,325,000	52,000	17,932,000
1976.....	16,250,000	2,357,000	53,000	18,660,000
1977.....	17,000,000	2,392,000	53,500	19,445,500
1978.....	17,780,000	2,424,000	54,500	20,258,500
1979.....	18,525,000	2,469,000	55,500	21,049,500
1980.....	19,150,000	2,514,000	56,500	21,720,500
1981.....	19,725,000	2,568,000	57,000	22,350,000
1982.....	20,420,000	2,631,500	58,000	23,109,500
1983.....	20,950,000	2,675,500	58,000	23,683,500
1984.....	21,175,000	2,688,500	57,500	23,921,000
1985.....	21,325,000	2,708,500	57,000	24,090,500
1986.....	21,575,000	2,771,000	57,000	24,403,000

INSTITUT NATIONAL DE LA STATISTIQUE ET DES ETUDES ECONOMIQUES

FRANCE - TOTAL REGISTRATIONS 1976-1987

Motor Vehicles as of January 1

	1986		1987	
Passenger Cars	Total	Diesel*	Total	Diesel*
Up to 5 CV.....	6,875,000	425,000	7,130,000	554,000
6 CV - 10 CV.....	12,665,000	1,425,000	12,931,000	1,534,000
11 CV & Over.....	1,550,000	35,000	1,439,000	37,000
TOTAL.....	21,090,000	1,885,000	21,500,000	2,125,000
Commercial Vehicles				
Less than 2.5 t. G.V.W.	2,146,000	348,000	2,747,000	453,000
2.5 t. - 3.5 t.....	733,000	552,000	754,000	582,000
3.6t. - 5 t.....	16,000	13,000	14,000	13,000
5 t. - 9 t.....	85,000	85,000	84,000	84,000
9 t. - 12 t.....	62,000	62,000	60,000	60,000
12 t. - 15 t.....	39,000	39,000	39,000	39,000
15 t. - 19 t.....	111,000	111,000	111,000	111,000
Over 19 t.....	33,000	33,000	33,000	33,000
Road Tractors.....	137,000	137,000	140,000	140,000
Buses (Excl. Minibuses)	64,000	64,000	65,000	65,000
TOTAL.....	3,426,000	1,444,000	4,047,000	1,580,000

* Included in total.
CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

Passenger Car Registrations by Percentage

As of December 31	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986
Renault.....	30.5	30.7	31.2	31.6	32.7	33.5	34.1	34.3	33.9	33.5	33.3
Citroen.....	22.2	21.4	20.8	20.3	19.6	18.9	18.1	17.5	16.9	16.6	16.2
Peugeot.....	18.3	18.2	18.2	18.2	17.9	17.4	16.8	16.6	16.8	17.1	17.4
Talbot.....	11.6	11.4	11.2	10.9	10.5	9.8	8.3	8.7	8.0	7.4	6.8
Imports & Others	17.4	18.3	18.6	19.0	19.3	20.4	21.7	22.9	24.4	25.4	26.3

5,680,000 Imported Car Registrations as of December 31, 1986

	1984	1985	1986
From German origin.....	54.8 %	55.3 %	55.4 %
From Italian origin.....	23.0 %	22.2 %	21.8 %
From British origin.....	6.8 %	6.6 %	6.5 %
From Japanese origin.....	7.7 %	7.8 %	7.8 %
From Other countries.....	7.7 %	8.1 %	8.4 %
of which:			
Ford (Germany).....	20.0 %	20.0 %	19.9 %
Opel (Germany).....	10.8 %	11.1 %	11.3 %
V.W. (Germany).....	12.8 %	12.9 %	12.9 %
Fiat (Italy).....	14.8 %	14.4 %	14.4 %
Other German Makes..	11.2 %	11.3 %	11.3 %
Other Italian Makes.	8.2 %	7.8 %	7.5 %

L'ARGUS DE L'AUTOMOBILE ET DES LOCOMOTIONS

Total Registrations as of December 31

PASSENGER CARS AND LIGHT-DUTY COMMERCIAL VEHICLES

	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986
Up to 5 CV.....	5,457,000	5,598,900	5,794,600	6,057,200	6,398,800	6,754,900	7,056,000	7,301,100	7,510,800	7,715,900
6 - 10 CV.....	9,916,000	10,465,300	10,977,900	11,380,800	11,671,300	12,068,200	12,375,200	12,442,400	12,439,100	12,535,700
11 CV & over.....	1,627,000	1,715,800	1,752,500	1,712,000	1,654,900	1,596,900	1,518,800	1,431,500	1,375,100	1,323,400
TOTAL PASSENGER CARS..	17,000,000	17,780,000	18,525,000	19,150,000	19,725,000	20,420,000	20,950,000	21,175,000	21,325,000	21,575,000
TOTAL LIGHT COMMERCIAL	1,567,400	1,578,800	1,569,000	1,555,000	1,540,000	1,521,300	1,485,400	1,412,400	1,364,000	1,337,100

COMMERCIAL VEHICLES

Less than 2.5 tons GVW	1,335,000	1,373,900	1,417,600	1,461,700	1,519,200	1,579,000	1,604,200	1,642,500	1,678,200	1,743,800
2.5 - 4 tons.....	533,000	539,800	550,800	560,600	586,400	578,800	588,000	590,100	590,600	597,700
4 - 6 tons.....	131,000	120,600	111,400	102,700	94,800	87,900	89,300	73,700	66,800	60,400
6 - 9 tons.....	60,000	57,800	57,200	56,100	55,400	54,500	55,300	52,200	50,100	48,800
9 - 12 tons.....	82,000	79,400	76,700	74,400	72,100	70,000	71,200	65,500	62,500	59,200
12 - 15 tons.....	43,000	42,000	41,300	40,800	40,200	39,400	40,000	38,200	36,800	36,700
15 - 20 tons.....	85,000	83,300	82,100	81,100	79,600	78,600	79,800	77,100	75,100	73,700
20 tons & over.....	24,000	23,200	22,900	22,600	22,300	21,800	22,200	20,700	19,900	19,700
Road Tractors.....	99,000	104,000	109,000	114,000	118,000	121,500	125,500	128,500	128,500	131,000
Buses.....	53,500	54,500	55,500	56,500	57,000	58,000	58,000	57,500	57,700	57,000
TOTAL COMMERCIAL.....	2,445,500	2,478,500	2,524,500	2,570,500	2,625,000	2,689,500	2,733,500	2,746,000	2,765,500	2,828,000
TOTAL ALL VEHICLES....	19,445,500	20,258,500	21,049,500	21,720,500	22,350,000	23,109,500	23,683,500	23,921,000	24,090,500	24,403,000

DIESEL VEHICLES

Passenger Cars & Light Commercial Vehicles.	469,000	554,800	665,000	830,000	1,015,000	1,180,300	1,296,800	1,501,300	1,651,500	1,822,200
Less than 2.5 tons GVW	107,000	112,800	117,100	123,900	146,500	170,900	189,700	216,100	270,400	355,500
2.5 - 4 tons.....	216,000	240,800	266,400	291,800	312,100	336,800	355,300	370,200	382,900	402,400
4 - 6 tons.....	57,300	55,200	52,900	50,400	47,800	45,500	43,100	40,200	37,200	34,300
6 - 9 tons.....	45,000	45,000	45,600	45,800	46,100	46,200	45,900	45,600	44,200	43,600
9 - 12 tons.....	72,000	70,100	68,400	67,000	65,500	64,000	62,400	60,900	58,500	55,800
12 - 15 tons.....	43,000	42,000	41,300	40,800	40,200	39,400	38,500	38,200	36,800	36,700
15 - 20 tons.....	85,000	83,300	82,100	81,100	79,600	78,600	77,500	77,100	75,100	73,700
20 tons & over.....	24,000	23,200	22,900	22,600	22,300	21,800	21,400	20,700	19,900	19,700
Road Tractors.....	99,000	104,000	109,000	114,000	118,000	121,500	125,500	128,500	128,500	131,000
Buses.....	38,000	37,600	37,400	37,100	37,200	38,200	38,400	38,600	39,000	39,800
TOTAL DIESEL VEHICLES.	1,255,300	1,368,800	1,508,100	1,704,500	1,930,300	2,143,200	2,294,500	2,637,400	2,744,000	3,014,700

L'ARGUS DE L'AUTOMOBILE ET DES LOCOMOTIONS

GERMANY, WEST - PRODUCTION 1946-1986

Motor Vehicles by Type

	Passenger Cars	Kombi*	Trucks	Truck Tractors	Buses	Total
1946.....	9,962	-	13,241	431	244	23,878
1947.....	9,541	-	13,192	199	411	23,343
1948.....	29,945	-	28,832	1,568	949	61,294
1949.....	104,054	1	54,753	1,986	2,789	163,583
1950.....	216,107	3,302	81,680	1,131	3,844	306,064
1951.....	267,376	9,246	92,724	536	4,269	374,151
1952.....	301,089	16,554	105,793	250	4,697	428,383
1953.....	369,140	18,755	96,046	249	6,391	490,581
1954.....	518,190	42,982	113,146	175	6,104	680,597
1955.....	705,418	56,787	140,350	179	6,008	908,742
1956.....	847,829	63,167	159,488	523	4,612	1,075,619
1957.....	958,970	81,218	166,085	420	5,539	1,212,232
1958.....	1,180,738	126,116	180,792	603	7,007	1,495,256
1959.....	1,356,321	147,103	207,698	230	7,214	1,718,566
1960.....	1,674,298	142,481	230,155	524	7,691	2,055,149
1961.....	1,751,893	152,082	234,747	527	8,576	2,147,825
1962.....	1,945,291	163,875	234,370	4,913	8,163	2,356,612
1963.....	2,185,662	228,445	240,095	5,912	7,782	2,667,896
1964.....	2,370,274	279,909	246,678	5,690	7,106	2,909,657
1965.....	2,440,448	293,284	229,801	5,647	7,297	2,976,477
1966.....	2,515,275	314,775	205,252	6,882	8,524	3,050,708
1967.....	2,042,832	252,882	171,530	6,207	8,868	2,482,319
1968.....	2,535,433	326,753	225,438	8,594	10,740	3,106,958
1969.....	2,936,115	376,424	268,412	10,903	12,713	3,604,567
1970.....	3,129,112	398,752	285,280	14,411	14,692	3,842,247
1971.....	3,289,553	407,226	259,481	14,217	12,245	3,982,722
1972.....	3,166,021	355,519	267,407	11,976	15,059	3,815,982
1973.....	3,358,482	291,398	268,837	14,408	15,940	3,949,065
1974.....	2,570,671	268,925	221,940	19,765	18,476	3,099,777
1975.....	2,686,729	221,090	240,268	18,903	19,218	3,186,208
1976.....	3,301,352	245,548	283,282	17,795	20,112	3,868,089
1977.....	3,567,190	223,354	274,934	20,428	18,310	4,104,216
1978.....	3,625,501	264,675	265,812	15,791	14,585	4,186,364
1979.....	3,657,660	274,896	280,906	20,223	16,040	4,249,725
1980.....	3,239,351	281,583	314,983	25,281	17,355	3,878,553
1981.....	3,281,235	296,572	272,474	29,618	17,108	3,897,007
1982.....	3,487,590	273,846	257,333	29,746	14,150	4,062,665
1983.....	3,561,737	315,904	243,577	19,950	13,271	4,154,439
1984.....	3,504,075	286,089	227,207	18,630	9,461	4,045,462
1985.....	3,861,632	305,054	250,612	17,755	10,867	4,445,920
1986.....	3,983,985	326,843	256,817	18,685	10,633	4,596,963

* Kombinationskraftwagen are motor vehicles whose interiors are designed to accommodate passengers and/or goods.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

Trucks by Weight Groups

Years	0-2 t.	2-4 t.	4-6 t.	6-8 t.	8-10 t.	10-12 t.	12-16 t.	16 t. & Over	Total
1959.....	85,992	46,800	9,153	4,993	32,551	16,887	11,322	*	207,698
1960.....	101,963	50,327	13,611	6,079	18,505	25,171	14,499	*	230,155
1961.....	107,049	51,708	12,168	4,924	10,931	22,917	21,323	3,727	234,747
1962.....	110,608	46,811	13,970	5,201	11,260	17,238	24,684	4,598	234,370
1963.....	95,545	64,473	16,444	7,291	9,716	16,696	24,429	5,501	240,095
1964.....	55,452	113,146	14,192	6,801	9,573	14,688	24,282	8,544	246,678
1965.....	16,697	135,499	17,834	7,019	8,251	12,850	22,222	9,429	229,801
1966.....	9,753	117,931	19,003	6,747	7,754	13,213	21,042	9,809	205,252
1967.....	10,698	100,381	14,919	6,337	6,874	9,373	14,094	8,854	171,530
1968.....	11,174	130,598	22,889	10,616	10,737	8,620	19,714	11,090	225,438
1969.....	14,049	148,148	32,695	13,265	8,547	10,548	24,272	16,888	268,412
1970.....	9,095	148,182	36,373	16,133	12,490	10,725	30,073	22,209	285,280
1971.....	9,819	122,112	35,099	21,592	10,638	8,691	31,392	20,138	259,481
1972.....	5,635	144,032	35,126	22,377	9,091	7,362	24,333	19,451	267,407
1973.....	3,248	140,241	36,355	22,785	9,117	10,045	23,920	23,126	268,837
1974.....	3,163	98,470	30,012	15,735	12,092	10,391	21,170	30,907	221,940
1975.....	1,706	95,262	28,209	17,406	15,218	10,022	22,355	50,090	240,268
1976.....	2,840	127,651	34,853	21,883	16,915	9,780	11,077	58,283	283,282
1977.....	2,863	126,047	34,444	21,625	15,133	10,809	8,864	55,149	274,934
1978.....	3,799	129,593	26,497	27,189	10,341	10,479	10,573	47,341	265,812
1979.....	8,223	130,476	31,361	25,274	8,210	11,968	9,696	55,698	280,906
1980.....	6,137	153,228	27,862	34,347	12,656	12,935	10,045	57,773	314,983
1981.....	6,490	115,493	22,557	27,853	11,767	14,387	10,426	63,501	272,474
1982.....	12,574	104,626	18,975	30,103	11,916	11,349	7,127	60,663	257,333
1983.....	31,159	101,299	19,607	24,509	7,692	9,983	6,108	43,220	243,577
1984.....	28,702	98,990	17,635	23,875	7,407	11,775	5,712	33,111	227,207
1985.....	46,783	100,760	19,562	22,767	8,079	11,539	6,809	34,313	250,612
1986.....	41,814	109,802	19,366	27,438	7,048	8,278	7,237	35,834	256,817

* 12 t. & over prior to 1961.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - PRODUCTION 1984-1986

Commercial Vehicles by Manufacturer and Weight Group

	1984	1985	1986
UP TO 2 TONS G.V.W.			
Opel	18,986	34,921	28,465
Volkswagen	9,716	11,862	13,349
Total	28,702	46,783	41,814
2-4 TONS G.V.W.			
Volkswagen	63,479	63,844	69,191
Daimler-Benz	35,511	36,916	40,611
Total	98,990	100,760	109,802
4-6 TONS G.V.W.			
Daimler-Benz	15,074	16,468	16,461
Volkswagen	2,519	3,061	2,803
M.A.N.	42	33	102
Total	17,635	19,562	19,366
6-8 TON G.V.W.			
Daimler-Benz	19,767	18,768	22,334
Volkswagen	1,449	1,724	1,939
Iveco-Magirus	2,207	1,678	1,966
M.A.N.	452	597	1,199
Total	23,875	22,767	27,438
8-10 TONS G.V.W.			
Daimler-Benz	6,526	6,837	5,722
Volkswagen	320	498	441
M.A.N.	262	430	591
Iveco-Magirus	299	314	294
Total	7,407	8,079	7,048
10-12 TONS G.V.W.			
Daimler-Benz	9,835	9,920	6,720
Iveco-Magirus	1,374	1,007	1,008
M.A.N.	566	612	550
Total	11,775	11,539	8,278

	1984	1985	1986
12-15.9 TONS G.V.W.			
Daimler-Benz	3,040	4,603	5,253
Iveco-Magirus	1,350	1,214	1,083
M.A.N.	1,322	992	901
Total	5,712	6,809	7,237
16 TONS G.V.W. & OVER			
Daimler-Benz	22,464	20,547	20,214
M.A.N.	7,056	8,595	9,544
Iveco-Magirus	3,417	4,972	5,864
Faun	174	199	212
Total	33,111	34,313	35,834
ARTICULATED UNITS			
Daimler-Benz	14,203	11,875	11,816
M.A.N.	3,860	4,570	4,595
Iveco-Magirus	357	1,256	–
Faun	210	54	14
Total	18,630	17,755	16,425
BUSES			
Daimler-Benz	5,186	5,345	5,084
M.A.N.	1,774	2,566	2,434
Kassbohrer	1,635	1,954	2,001
Auwarter	800	820	852
Iveco-Magirus	30	140	2,260
Volkswagen	36	42	87
Total	9,461	10,867	12,718
TOTAL COMMERCIAL VEHICLES			
Daimler-Benz	131,606	131,279	134,215
Volkswagen	77,519	81,031	87,810
Opel	18,986	34,921	28,465
M.A.N.	15,334	18,395	19,916
Iveco-Magirus	9,034	10,581	12,650
Kassbohrer	1,635	1,954	2,001
Auwarter	800	820	852
Faun	384	253	226
Total	255,298	279,234	286,135

V.D.A.

Motor Vehicles by Manufacturer and Type

	1 9 8 6			1 9 8 5		
	Passenger Cars*	Commercial Vehicles	Total	Passenger Cars*	Commercial Vehicles	Total
DOMESTICALLY PRODUCED						
Auwarter	-	852	852	-	820	820
B.M.W.	432,285	-	432,285	431,085	-	431,085
Daimler-Benz	591,916	134,215	726,131	537,909	131,279	669,188
Faun	-	226	226	-	253	253
Ford	562,253	-	562,253	505,231	-	505,231
Iveco-Magirus	-	12,650	12,650	-	10,581	10,581
Kassbohrer	-	2,001	2,001	-	1,954	1,954
M.A.N.	-	19,916	19,916	-	18,395	18,395
Opel	897,071	28,465	925,536	903,150	34,921	938,071
Porsche	52,939	-	52,939	54,458	-	54,458
Volkswagen	1,421,629	87,810	1,509,439	1,376,241	81,031	1,457,272
Audi	352,735	-	352,735	358,612	-	358,612
Total	4,310,828	286,135	4,596,963	4,166,686	279,234	4,445,920
PRODUCED OUTSIDE GERMANY FROM PARTS MANUFACTURED IN GERMANY						
Auwarter	-	600	600	-	654	654
B.M.W.	14,153	-	14,153	14,148	-	14,148
Daimler-Benz	15,035	73,112	88,147	16,253	69,969	86,222
Ford	255,586	45,077	300,663	240,468	26,263	266,731
Iveco-Magirus	-	6,049	6,049	-	7,500	7,500
M.A.N.	-	528	528	-	892	892
Opel	400,533	-	400,533	432,977	-	432,977
Volkswagen	630,244	49,724	679,968	535,429	44,738	580,167
Audi	1,344	-	1,344	528	-	528
Total	1,316,895	175,090	1,491,985	1,239,803	150,016	1,389,819

* Including kombis.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - PRODUCTION 1946-1986

Motor Vehicles by Manufacturer and Type

Year	F O R D - W E R K E					
	Passenger Cars	Kombi*	Trucks	Tractors	Buses	Total
1946.....	-	-	7,092	-	-	7,092
1947.....	-	-	2,600	-	-	2,600
1948.....	182	-	5,374	-	175	5,731
1949.....	11,109	-	5,768	-	480	17,357
1950.....	24,443	-	5,156	-	217	29,816
1951.....	27,059	6	7,493	-	602	35,160
1952.....	30,685	8	8,933	-	771	40,397
1953.....	34,054	1,879	7,156	-	952	44,041
1954.....	38,998	5,868	12,547	-	1,057	58,470
1955.....	52,654	9,133	17,544	-	1,049	80,380
1956.....	58,129	10,677	17,238	6	96	86,146
1957.....	59,761	11,556	15,926	36	10	87,289
1958.....	95,810	20,387	12,332	2	1	128,532
1959.....	108,145	26,950	16,865	3	-	151,963
1960.....	163,482	29,194	21,201	4	-	213,881
1961.....	201,711	36,029	23,643	-	-	261,383
1962.....	243,006	34,238	26,457	-	-	303,701
1963.....	321,153	36,064	26,190	-	-	383,407
1964.....	279,399	27,541	26,482	-	-	333,422
1965.....	264,188	52,217	19,514	-	-	335,919
1966.....	254,031	37,170	103	-	-	291,304
1967.....	171,983	21,797	875	-	-	194,655
1968.....	187,650	20,113	1,437	-	-	209,200
1969.....	277,997	22,859	1,664	-	-	302,520
1970.....	382,795	26,614	1,013	-	-	410,422
1971.....	446,347	32,209	2,215	-	-	480,771
1972.....	409,494	26,472	-	-	-	435,966
1973.....	426,407	29,615	-	-	-	456,022
1974.....	266,628	18,917	-	-	-	285,545
1975.....	385,447	27,688	-	-	-	413,135
1976.....	448,608	37,999	-	-	-	486,607
1977.....	505,101	37,649	-	-	-	542,750
1978.....	508,353	35,807	-	-	-	544,160
1979.....	516,663	30,294	-	-	-	546,957
1980.....	399,473	20,044	-	-	-	419,517
1981.....	455,241	31,676	-	-	-	486,917
1982.....	492,424	26,016	-	-	-	518,440
1983.....	505,160	42,790	-	-	-	547,950
1984.....	488,884	50,895	-	-	-	539,779
1985.....	472,340	32,891	-	-	-	505,231
1986.....	530,023	32,230	-	-	-	562,253

* Kombinationskraftwagen are motor vehicles whose interiors are designed to accommodate passengers and/or goods.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - PRODUCTION 1946-1986 (continued)

Motor Vehicles by Manufacturer and Type

	D A I M L E R - B E N Z					
	Passenger Cars	Kombi	Trucks	Truck Tractors	Buses	Total
1946.....	31	-	3,239	-	-	3,270
1947.....	581	-	2,870	-	-	3,451
1948.....	4,608	-	5,305	-	82	9,995
1949.....	17,160	-	5,774	-	396	23,330
1950.....	33,906	-	6,914	-	1,485	42,305
1951.....	42,222	-	11,140	-	1,129	54,491
1952.....	36,824	-	14,427	-	1,593	52,844
1953.....	34,975	-	12,759	-	2,173	49,907
1954.....	48,816	-	14,389	-	2,161	65,366
1955.....	63,683	-	23,183	-	2,296	89,162
1956.....	69,601	-	32,675	-	2,035	104,311
1957.....	80,899	-	36,277	-	3,072	120,248
1958.....	99,209	-	50,140	-	4,607	153,956
1959.....	108,440	-	49,700	-	3,998	162,138
1960.....	122,684	-	44,147	-	4,153	170,984
1961.....	137,431	-	42,816	-	4,182	184,429
1962.....	146,393	-	44,512	2,103	4,196	197,204
1963.....	153,182	-	50,295	2,391	3,778	209,646
1964.....	165,532	-	50,818	2,306	3,451	222,107
1965.....	174,007	-	52,600	2,707	3,560	232,873
1966.....	191,625	-	56,094	3,289	4,548	255,556
1967.....	200,470	-	45,910	2,956	4,802	254,138
1968.....	216,284	-	58,395	4,123	6,035	284,837
1969.....	256,713	-	77,707	5,489	8,296	348,205
1970.....	280,419	-	89,094	7,633	9,531	386,677
1971.....	284,230	-	82,111	8,122	8,047	382,510
1972.....	323,878	-	84,043	7,473	10,997	426,391
1973.....	331,682	-	94,715	9,739	12,100	448,236
1974.....	340,006	-	97,665	13,848	13,726	465,245
1975.....	356,477	-	140,677	14,831	13,344	525,329
1976.....	370,348	7,893	154,930	12,490	12,824	558,485
1977.....	401,250	7,840	148,822	13,674	11,595	583,181
1978.....	382,622	21,085	138,346	10,470	8,210	560,733
1979.....	393,754	39,449	148,408	14,719	8,529	604,859
1980.....	401,848	36,981	161,182	17,567	9,643	627,221
1981.....	414,527	34,483	152,391	21,232	9,647	632,280
1982.....	428,725	36,778	143,517	23,634	7,925	640,579
1983.....	445,813	37,546	120,890	15,951	7,723	627,923
1984.....	434,742	34,643	112,217	14,203	5,186	600,991
1985.....	510,479	27,430	114,059	11,875	5,345	669,188
1986.....	556,927	34,989	117,315	11,816	5,084	726,131

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - PRODUCTION 1946-1986 (continued)

Motor Vehicles by Manufacturer and Type

	OPEL					PASSENGER CARS				
	Passenger Cars	Kombi*	Trucks	Buses	Total	NSU**	Auto Union**	Bayer Motoren-Werke	Glas	Porsche
1946.....	-	-	-	-	-	-	-	-	-	-
1947.....	20	-	3,219	-	3,239	-	-	-	-	-
1948.....	6,028	-	7,063	-	13,091	-	-	-	-	-
1949.....	27,990	-	11,574	-	39,564	-	-	-	-	-
1950.....	59,990	-	12,657	99	72,746	-	2,011	-	-	335
1951.....	61,900	-	14,818	237	76,955	-	15,672	-	-	1,112
1952.....	66,733	-	21,201	-	87,934	-	26,233	49	-	1,303
1953.....	83,624	5,493	16,675	-	105,792	-	24,836	1,592	-	1,978
1954.....	130,342	17,900	19,408	-	167,650	-	29,664	3,596	-	1,934
1955.....	142,795	24,413	18,132	-	185,340	-	33,228	17,475	9,916	2,952
1956.....	163,143	25,308	18,559	-	207,010	6,403	49,931	35,482	33,385	4,264
1957.....	186,292	25,726	16,885	-	228,903	16,651	33,428	35,691	43,372	5,191
1958.....	231,406	54,938	19,601	-	315,945	35,934	56,480	50,254	42,458	5,998
1959.....	239,286	72,603	19,631	-	331,520	33,376	63,736	28,800	46,414	7,055
1960.....	290,627	60,324	19,122	-	370,073	30,031	116,385	43,965	33,733	7,598
1961.....	289,486	68,806	24,446	-	382,738	35,914	106,309	39,527	31,962	7,664
1962.....	294,885	64,620	19,806	-	379,311	55,598	105,763	43,557	29,258	8,205
1963.....	469,870	85,507	14,916	-	570,293	76,045	94,242	49,513	27,525	9,672
1964.....	555,772	115,742	17,061	-	688,575	86,752	78,790	54,770	27,070	10,808
1965.....	512,997	102,566	15,474	-	631,137	91,873	52,207	63,491	29,760	11,243
1966.....	552,427	96,949	12,972	-	662,348	103,680	61,636	71,274	26,844	13,134
1967.....	448,531	91,675	9,075	-	549,281	102,770	37,470	82,360	17,861	10,941
1968.....	539,099	108,934	8,685	-	656,718	127,530	66,601	101,098	7,658***	14,133
1969.....	685,754	122,457	12,994	-	801,205		264,414		139,630	15,292
1970.....	698,622	113,018	9,212	-	820,852		316,539		158,618	16,757
1971.....	730,118	101,754	6,846	-	838,718		282,200		163,832	10,905
1972.....	777,292	94,072	6,117	-	877,481		299,484		181,964	14,503
1973.....	788,662	79,520	6,173	-	874,355		409,793		196,075	15,415
1974.....	507,204	71,060	5,381	-	583,645		266,420		184,681	9,915
1975.....	593,270	62,607	1,662	-	657,539		205,162		217,458	9,424
1976.....	853,208	65,648	2,840	-	921,696		240,905		267,618	32,554
1977.....	858,956	63,348	2,863	-	925,167		317,928		284,771	36,130
1978.....	878,107	74,549	3,799	-	956,455		295,000		311,793	36,879
1979.....	879,771	80,472	8,223	-	968,466		323,395		328,281	36,011
1980.....	699,640	87,023	6,137	-	792,800		285,052		330,087	28,622
1981.....	722,496	87,662	6,490	-	816,648		311,671		337,757	31,734
1982.....	863,059	88,397	9,638	-	961,094		305,024		362,607	36,329
1983.....	840,306	94,184	20,502	-	954,992		358,213		407,507	48,288
1984.....	692,414	84,072	18,986	-	795,472		344,733		412,447	44,017
1985.....	797,786	105,364	34,921	-	938,071		358,612		431,085	54,458
1986.....	795,772	101,299	28,465	-	925,536		352,735		432,285	52,939

* Kombinationskraftwagen are motor vehicles whose interiors are designed to accommodate passengers and/or goods.

** Now known as Audi AG.

*** Now known as BMW.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - PRODUCTION 1946-1986 (continued)

Motor Vehicles by Manufacturer and Type

	V O L K S W A G E N						
	Passenger Cars	Micro-Buses	Ambu-lances	Total Passenger Vehicles	VW-Kombi*	Trucks	Total
1946.....	9,931	-	-	9,931	-	-	9,931
1947.....	8,940	-	-	8,940	-	-	8,940
1948.....	19,127	-	-	19,127	-	-	19,127
1949.....	46,646	1	-	46,647	1	7	46,655
1950.....	82,399	1,141	-	83,540	1,253	5,764	90,557
1951.....	93,534	3,074	36	96,644	2,844	5,948	105,436
1952.....	114,348	5,194	481	120,023	5,031	10,959	136,013
1953.....	151,323	5,375	358	157,056	5,753	16,931	179,740
1954.....	202,174	7,630	589	210,393	8,868	23,112	242,373
1955.....	279,986	10,152	694	290,832	11,346	27,715	329,893
1956.....	333,190	11,798	586	345,574	16,010	34,106	395,690
1957.....	380,561	20,711	644	401,916	23,495	47,143	472,554
1958.....	451,526	23,841	486	475,853	21,732	55,814	553,399
1959.....	575,407	29,184	710	605,301	25,699	65,860	696,860
1960.....	725,939	30,350	658	756,947	30,425	78,486	865,858
1961.....	807,488	33,506	883	841,877	35,950	81,946	959,773
1962.....	925,747	41,179	728	967,654	59,409	85,361	1,112,424
1963.....	891,521	45,960	675	938,156	104,841	89,083	1,132,080
1964.....	1,034,797	54,146	829	1,089,772	135,237	92,286	1,317,295
1965.....	1,174,687	50,400	864	1,225,951	137,265	84,444	1,447,660
1966.....	1,168,146	49,557	816	1,218,519	173,972	84,018	1,476,509
1967.....	921,013	31,016	556	952,585	136,652	73,021	1,162,258
1968.....	1,191,854	64,411	1,241	1,257,506	192,267	99,160	1,548,933
1969.....	1,241,580	64,326	1,270	1,307,176	224,475	107,979	1,639,630
1970.....	1,193,853	71,729	1,242	1,266,824	251,541	102,832	1,621,197
1971.....	1,284,928	74,852	1,357	1,361,137	261,353	93,415	1,715,905
1972.....	1,082,098	66,400	1,860	1,150,358	222,825	104,160	1,477,343
1973.....	1,128,784	58,442	2,023	1,189,249	174,905	99,335	1,463,489
1974.....	955,355	38,700	1,762	995,817	174,163	69,718	1,239,698
1975.....	904,005	29,082	1,699	934,786	115,500	71,651	1,121,937
1976.....	1,061,940	31,390	1,221	1,094,551	127,568	93,920	1,316,039
1977.....	1,123,575	38,068	1,411	1,163,054	114,517	93,882	1,371,453
1978.....	1,177,106	34,331	1,310	1,212,747	133,234	93,067	1,439,048
1979.....	1,156,455	22,384	946	1,179,785	124,681	92,450	1,396,916
1980.....	1,064,534	28,673	1,422	1,094,629	137,535	114,591	1,346,755
1981.....	981,471	25,083	1,255	1,007,809	142,751	82,258	1,232,818
1982.....	974,021	24,203	1,079	999,303	122,655	74,910	1,196,868
1983.....	928,567	27,082	801	956,450	141,384	82,159	1,179,993
1984.....	1,056,737	31,417	684	1,088,838	114,479	77,519	1,280,836
1985.....	1,210,159	25,862	851	1,236,872	139,369	81,031	1,457,272
1986.....	1,234,037	28,489	758	1,263,284	158,345	87,810	1,509,439

* Kombinationskraftwagen are motor vehicles whose interiors are designed to accommodate passenger and/or goods.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - PRODUCTION 1986

Motor Vehicles by Manufacturer and Model

Manufacturer & Model	Units
PASSENGER CARS	
B.M.W.	432,285
1500-2000 cc	
316	63,699
318	51,370
518	7,847
320	36,227
320i Cabrio	206
520	16,161
2000-3000 cc	
M3	2,396
324D	35,634
323	1,307
524 TD	15,962
525	2,834
325	32,293
325 iX	6,752
325i Cabrio	10,585
325E	77,317
525E	8,970
528E	16,255
528	5,830
628	367
728	2,091
730i	528
Exceed 3000 cc	
732	503
535	15,725
745	921
635	6,660
735	13,842
750i	3
DAIMLER-BENZ	591,916
1500-2000 cc	
200D	32,894
200 (124)	25,505
190, 190E	84,277
190D	65,126
2000-3000 cc	
190E 2.3	25,449
190E 2.3-16	5,473
230E (124)	49,014
190D 2.5	29,204
250D (124)	32,417
300 SE	22,289
260 SE	6,198
260E (124)	20,581
190E 2.6	1,480
300E (124)	45,914
300 SL	4,331
300 SD	8,274
300D (124)	29,006
Exceed 3000 cc	
420 SE	22,969
420 SEC/SL	1,899

Manufacturer & Model	Units
DAIMLER-BENZ (con't)	
Exceed 3000 cc (con't)	
500 SE	6,383
500 SEC/SL	3,212
560 SE	16,559
560 SEC/SL	18,473
Combi Not to Exceed 2000 cc	
200 T	5
200T (124)	2,241
200 TD (124)	2,354
Combi Exceed 2000 cc	
210	322
310	188
230E FG	151
230 TE	31
230 TE (124)	8,850
207D	4,351
307D	380
240TD	6
250D FG	334
250 TD (124)	8,158
260E FG	55
280 TE	14
290D	1,146
309D	539
300 TD	7
300 TD (124)	2,069
300 TE (124)	3,788
FORD	562,253
Not to Exceed 1000 cc	
Fiesta 1000	47,884
1000-1500 cc	
Escort 1100	11,526
Escort 1300	44,092
Escort 1400	46,608
Fiesta 1100	42,861
Fiesta 1400	6,323
Orion 1300	3,025
Orion 1400	18,185
1500-2000 cc	
Escort 1600	82,525
Escort 1600 D	32,241
Orion 1600	25,926
Orion 1600 D	15,636
Capri 1600	4,608
Capri 2000	3,444
Fiesta 1600 D	25,220
Scorpio 1800	4,951
Scorpio 2000	64,733
2000-3000 cc	
Sierra F 2300	12,921
Scorpio 2400	2,674
Scorpio 2500 D	7,604
Scorpio 2800	20,958
Scorpio 2900	3,440
Capri 2800	2,658

GERMANY, WEST - PRODUCTION 1986 (continued)

Motor Vehicles by Manufacturer and Model

Manufacturer & Model	Units
FORD (con't)	
Combi Not to Exceed 2000 cc	
Escort Turnier 1100....	2,027
Escort Turnier 1300....	9,471
Escort Turnier 1400....	6,247
Escort Turnier 1600....	5,685
Escort Turnier 1600 D..	8,780
OPEL	897,071
1000-1500 cc	
Kadett.....	300,131
Ascona.....	15,303
Manta.....	241
1500-2000 cc	
Kadett.....	110,249
Kadett D.....	68,862
Ascona.....	178,117
Ascona D.....	20,439
Manta.....	12,330
Rekord.....	27,858
Omega.....	23,647
2000-3000 cc	
Rekord.....	19,592
Rekord D/TD.....	5,708
Senator.....	9,498
Senator TD.....	620
Monza.....	1,381
Omega D/TD.....	1,784
Omega 3000.....	12
Combi Not to Exceed 2000 cc	
Kadett-Caravan.....	52,234
Kadett-Caravan D.....	27,142
Rekord-Caravan.....	8,464
Omega-Caravan.....	5,236
Combi Exceed 2000 cc	
Rekord-Caravan.....	4,575
Rekord-Caravan D/TD....	2,699
Omega-Caravan D/TD.....	949
PORSCHE	52,939
2000-3000 cc	
944/944 Turbo.....	23,940
924 S.....	6,844
Exceed 3000 cc	
911 Carr CP.....	6,734
911 Carr TG Cab.....	8,319
Turbo 3.3.....	2,485
928 S.....	4,617
VOLKSWAGEN	1,421,061
1000-1500 cc	
Gold 1.1.....	1,179
Golf 1.3.....	163,017
Golf Cabrio 1.3.....	179
Polo 1.1.....	54,585

Manufacturer & Model	Units
VOLKSWAGEN (con't)	
1000-1500 cc	
Polo 1.3.....	11,755
Polo 1.3 D.....	1,270
Polo Coupe.....	27,257
Polo Coupe 1.3.....	14,815
Polo Coupe 1.3 D.....	214
Polo St (Derby) 1.1.....	4,313
Polo St 1.3. D.....	60
Polo St 1.3.....	4,316
Jetta 1.3.....	19,057
Passat 1.3.....	658
Passat St (Santana) 1.3..	217
1500-2000 cc	
Golf 1.6 D.....	268,179
Golf 1.6.....	127,886
Golf 1.8.....	171,709
Golf Cabrio 1.6.....	3,795
Golf Cabrio 1.8.....	27,381
Passat 1.6 D.....	12,536
Passat 1.6.....	12,231
Passat 1.8.....	20,717
Passat 2.0.....	949
Passat St (Santana) 1.6 D	2,034
Passat St (Santana) 1.6..	1,888
Passat St (Santana) 1.8..	13,783
Passat St (Santana) 2.0..	1,520
Jetta 1.6 D.....	51,374
Jetta 1.6.....	41,142
Jetta 1.8.....	130,995
Scirocco 1.6.....	6,102
Scirocco 1.8.....	26,862
Caravelle (Bus) 1.6 D....	10,177
Caravelle (Bus) 1.7 D....	14
Caravelle (Bus) 1.9.....	3,896
Krankenwagen 1.6 D.....	170
Krankenwagen 1.9.....	425
2000-3000 cc	
Passat 2.1.....	901
Passat St (Santana) 2.1..	8,593
Caravelle (Bus) 2.1.....	14,402
Krankenwagen 2.1.....	163
Combi Not to Exceed 2000 cc	
Variant 1.3.....	674
Variant 1.6 D.....	44,725
Variant 1.6.....	23,474
Variant 1.8.....	32,938
Variant 2.0.....	4,786
Transporter-Combi 1.6 D..	23,139
Transporter-Combi 1.7 D..	41
Transporter-Combi 1.9....	6,964
Combi Exceed 2000 cc	
Variant.....	9,399
LT-Combi 2.1.....	10,600
LT-Combi 2.4 D.....	1,395
LT-Combi 2.4.....	210

GERMANY, WEST - PRODUCTION 1986 (continued)

Motor Vehicles by Manufacturer and Model

Manufacturer & Model	Units
AUDI	353,303
1000-1500 cc	
Audi 80	3,382
1500-2000 cc	
Audi 80	120,018
Audi 80 Quattro	2,730
Audi 80/Emden/D/TD	275
Audi 80/Emden	293
Audi 80 D/TD	19,792
Audi 90	20,687
Audi 90 Quattro	14
Audi 90 TD	1,259
Audi 100	39,001
Audi 100 D/TD	10,315
Audi 100 Avant	6,511
Audi 100 Avant Quattro	121
Audi 100 Quattro	325
Audi 100 Avant/D/TD	2,021
Audi Coupe	6,066
Audi Coupe Quattro	14
2000-3000 cc	
Audi 80 Quattro	1
Audi 90	4,878
Audi 90 Quattro	6,319
Audi Quattro	762
Audi Quattro Sport	12
Audi 100	65,475
Audi 100 Quattro	3,306
Audi 100 Avant	8,598
Audi 100 Avant Quattro	1,815
Audi 200	10,182
Audi 200 Avant Quattro	1,071
Audi 200 Quattro	7,248
Audi Coupe	8,684
Audi Coupe Quattro	2,128
TOTAL PASSENGER CARS	4,310,828
COMMERCIAL VEHICLES	
AUWARTER	
Total Bus	852
DAIMLER-BENZ	134,215
2 - 4 tons	40,611
4 - 6 tons	16,461
6 - 8 tons	22,334
8 - 10 tons	5,722
10 - 12 tons	6,720
12 - 15.9 tons	5,253
L'INFORMATION DU VEHICULE	

Manufacturer & Model	Units
DAIMLER-BENZ (con't)	
Over 16 tons	20,214
Total Commercial	117,315
Total Buses	5,084
Total Tractors	11,816
FAUN	226
Over 16 tons	212
Tractors	14
IVECO-MAGIRUS	12,650
6 - 8 tons	1,966
8 - 10 tons	294
10 - 12 tons	1,008
12 - 15.9 tons	1,083
Over 16 tons	5,864
Total Buses	175
Total Tractors	2,260
KASSBOHRER	
Total Buses	2,001
M.A.N.	19,916
4 - 6 tons	102
6 - 8 tons	1,199
8 - 10 tons	591
10 - 12 tons	550
12 - 15.9 tons	901
Over 16 tons	9,544
Total Buses	2,434
Total Tractors	4,595
OPEL	
Total Up to 2 tons	28,465
VOLKSWAGEN	87,810
Up to 2 tons	13,349
2 - 4 tons	69,191
4 - 6 tons	2,803
6 - 8 tons	1,939
8 - 10 tons	441
Total Buses	87
TOTAL COMMERCIAL VEHICLES	286,135
TOTAL MOTOR VEHICLES	4,596,963

GERMANY, WEST - EXPORTS 1950-1986

Motor Vehicles by Type

	Passenger Cars	Kombinations-Kraftwagen	Trucks	Truck Tractors	Buses	Total	Total Exported to U.S.A.
1950.....	68,877	156	13,768	320	333	83,454	347
1951.....	91,191	1,403	26,322	23	1,061	120,000	479
1952.....	100,330	2,359	32,776	13	1,174	136,652	1,526
1953.....	137,892	5,421	32,434	18	1,224	176,989	2,365
1954.....	231,008	15,529	49,758	20	1,769	298,084	10,211
1955.....	319,850	24,613	57,927	2	1,571	403,963	39,903
1956.....	382,281	31,071	69,576	134	1,533	484,595	64,140
1957.....	455,923	46,318	79,362	236	2,435	584,274	114,136
1958.....	557,666	72,849	98,956	170	3,751	733,392	142,984
1959.....	669,018	88,685	109,603	52	3,593	870,951	217,012
1960.....	780,556	84,785	114,165	39	3,285	982,830	208,197
1961.....	809,834	75,821	116,276	41	4,268	1,006,240	202,740
1962.....	906,682	79,735	109,869	1,660	3,934	1,101,880	258,431
1963.....	1,101,503	115,568	108,891	1,861	3,958	1,331,781	295,898
1964.....	1,230,642	147,224	115,676	2,149	3,273	1,498,964	369,489
1965.....	1,259,268	159,863	102,402	2,327	3,394	1,527,254	412,295
1966.....	1,351,841	181,315	96,376	3,411	4,481	1,637,424	574,712
1967.....	1,196,182	165,997	91,684	3,913	5,437	1,463,213	492,685
1968.....	1,566,118	219,980	121,906	5,146	6,604	1,919,754	743,951
1969.....	1,667,377	236,218	138,923	6,062	7,136	2,055,716	729,845
1970.....	1,706,243	240,306	139,685	8,187	9,527	2,103,948	757,385
1971.....	1,891,178	255,054	132,297	7,557	6,919	2,293,005	872,215
1972.....	1,820,144	206,947	143,889	7,916	9,242	2,188,138	732,099
1973.....	1,995,554	177,573	154,693	9,233	10,538	2,347,691	785,646
1974.....	1,540,808	166,103	144,928	15,884	12,830	1,880,553	654,867
1975.....	1,355,588	120,366	149,232	14,447	13,834	1,653,467	373,849
1976.....	1,704,379	132,503	178,552	13,110	14,676	2,043,220	344,467
1977.....	1,832,724	106,380	161,968	14,845	11,810	2,127,727	465,907
1978.....	1,793,476	110,769	150,181	10,643	8,234	2,073,303	413,340
1979.....	1,880,654	116,677	155,009	12,775	10,386	2,175,501	332,443
1980.....	1,737,494	136,000	181,516	18,717	10,527	2,084,254	335,979
1981.....	1,823,749	125,730	168,898	24,136	10,814	2,153,327	242,451
1982.....	2,073,068	121,161	170,176	23,393	10,123	2,397,921	257,267
1983.....	2,057,372	131,438	142,011	15,582	8,123	2,354,526	277,992
1984.....	2,100,892	132,103	134,387	14,888	6,387	2,388,657	366,831
1985.....	2,424,450	143,603	158,856	12,508	6,453	2,745,870	440,025
1986.....	2,373,483	146,924	155,240	12,295	5,797	2,693,739	446,590

VERBAND DER AUTOMOBILINDUSTRIE E.V.

Motor Vehicles by Manufacturer and Type

	1986			1985			1984		
	Passenger Cars	Trucks & Buses	Total	Passenger Cars	Trucks & Buses	Total	Passenger Cars	Trucks & Buses	Total
Auwarter	-	357	357	-	409	409	-	494	494
B.M.W.	285,050	-	285,050	279,036	-	279,036	254,255	-	254,255
Daimler-Benz	288,952	75,481	364,433	270,014	75,832	345,846	237,091	78,937	316,028
Faun	-	105	105	-	151	151	-	252	252
Ford	386,568	-	386,568	365,296	-	365,296	382,222	-	382,222
IVECO-Magirus	-	7,794	7,794	-	6,564	6,564	-	4,651	4,651
Kassbohrer	-	1,017	1,017	-	1,152	1,152	-	1,106	1,106
M.A.N.	-	11,817	11,817	-	12,017	12,017	-	10,639	10,639
Opel	543,754	26,520	570,274	568,840	34,687	603,527	441,655	17,589	459,244
Porsche	43,251	-	43,251	40,164	-	40,164	31,668	-	31,668
Volkswagen, inclusive of Audi-NSU	972,832	50,241	1,023,073	1,044,703	47,005	1,091,708	886,104	41,994	928,098
TOTAL	2,520,407	173,332	2,693,739	2,568,053	177,817	2,745,870	2,232,995	155,662	2,388,657

NOTE: Includes shipments of disassembled vehicles or vehicle chassis which, according to the Brussels tariff system, are considered complete vehicles. It excludes those vehicles that are assembled abroad from imported components.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST EXPORT

GERMANY, WEST - EXPORTS 1986

Exports of Built-Up and Knock-Down Vehicles

Country of Destination	Passenger Cars	Trucks & Buses	Total
France	260,241	23,752	283,993
Belgium/Luxembourg	151,190	6,958	158,148
The Netherlands	202,391	16,733	219,124
Italy	241,750	14,753	256,503
Portugal	6,851	899	7,750
Spain	87,478	3,618	91,096
United Kingdom	417,787	46,896	464,683
Ireland	11,032	929	11,961
Denmark	62,759	7,768	70,527
Greece	7,289	939	8,228
TOTAL EEC	1,448,768	123,245	1,572,013
Iceland	857	50	907
Norway	57,341	4,992	62,333
Sweden	84,788	5,344	90,132
Finland	37,914	3,238	41,152
Switzerland	112,300	7,313	119,613
Austria	122,748	9,095	131,843
Andorra	199	9	208
Gibraltar	96	-	96
Malta	949	5	954
Yugoslavia	18,525	705	19,230
Turkey	1,055	1,505	2,560
U.S.S.R.	113	142	255
Poland	1,032	125	1,157
Czechoslovakia	156	14	170
Hungary	908	230	1,138
Romania	36	-	36
Bulgaria	78	29	107
Albania	3	-	3
TOTAL EUROPE	1,887,868	156,041	2,043,907
Canary Isl.	1,666	204	1,870
Morocco	230	7	237
Ceuta & Melilla	181	1	182
Algeria	1,702	523	2,225
Tunisia	203	69	272
Libya	75	156	231
Egypt	1,566	461	2,027
Sudan	112	46	158
Mauritania	56	98	154
Mali	39	33	72
Burkina Faso	17	80	97
Niger	15	37	52
Chad	39	10	49
Rep Cape Verde	1	13	14
Senegal	121	54	175
Gambia	11	1	12
Guinea-Bissau	3	3	6
Guinea	45	34	79
Sierra Leone	54	20	74
Liberia	14	9	23
Ivory Coast	312	231	543
Ghana	48	208	256
Togo	117	7	124
Benin	11	21	32
Nigeria	155	861	1,016
Cameroon	151	111	262
Central Africa Rep	12	24	36
New Guinea	11	-	11
St. Thomas	1	-	1
Gabon	105	59	164
Congo Brazzaville	39	69	108
Zaire	521	318	839
Rwanda	73	80	153
Burundi	90	70	160
Angola	35	-	35
Ethiopia	98	184	282
Djibouti	35	11	46
Somalie	22	34	56
Kenya	356	186	542
Uganda	108	117	225
Tanzania	163	40	203
Seychelles	5	-	5
Mozambique	23	77	100
Madagascar	23	60	83
Reunion	533	95	628
Mauritius	47	1	48
Zambia	129	68	197
Zimbabwe	209	310	519
Malawi	112	19	131
South Africa Rep	10,740	1,032	11,772
Botswana	2	30	32
Lesotho	-	3	3
TOTAL AFRICA	20,436	6,185	26,621
U.S.A.	446,295	295	446,590
Canada	49,086	211	49,297
Mexico	5,598	15	5,613
Bermuda	51	-	51

Country of Destination	Passenger Cars	Trucks & Buses	Total
Guatemala	123	-	123
Belize	2	-	2
Honduras	90	-	90
El Salvador	92	2	94
Nicaragua	11	2	13
Costa Rica	236	8	244
Panama	737	-	737
Cuba	9	-	9
Haiti	12	1	13
Bahamas	5	-	5
Dominican Rep	284	7	291
Virgin Islands	2	-	2
Guadeloupe	426	90	516
Antigua and Barbuda	8	-	8
Martinique	418	70	488
Cayman Islands	10	-	10
Jamaica	78	-	78
St. Lucia	2	-	2
St. Vincent	1	-	1
Barbados	61	1	62
Trinidad/Tobago	32	-	32
Grenada	16	-	16
Netherlands Antilles	58	1	59
Columbia	253	2	255
Venezuela	225	9	234
Guyana	38	15	53
Surinam	12	-	12
French Guiana	160	1	161
Ecuador	247	240	487
Peru	134	32	166
Brazil	182	113	295
Chile	812	53	865
Bolivia	48	5	53
Paraguay	250	1	251
Uruguay	284	-	284
Argentina	626	-	626
TOTAL AMERICA	507,014	1,174	508,188
Egypt	1,748	38	1,786
Lebanon	459	2	461
Syria	491	25	516
Iraq	254	322	576
Iran	64	1,687	1,751
Israel	11,456	3,079	14,535
Jordan	1,148	159	1,307
Saudi Arabia	3,690	490	4,180
Kuwait	2,187	142	2,329
Bahrain	508	5	513
Qatar	1,091	77	1,168
United Arab Emirates	2,411	152	2,563
Oman	975	198	1,173
North Yemen	132	14	146
South Yemen	1	10	11
Afghanistan	19	2	21
Pakistan	213	767	980
India	146	22	168
Bangladesh	49	1	50
Sri Lanka	81	12	93
Nepal	16	-	16
Bhutan	3	-	3
Burma	5	-	5
Thailand	859	211	1,070
Laos	2	-	2
Vietnam	1	-	1
Indonesia	2,805	16	2,823
Malaysia	370	369	739
Brunei	22	-	22
Singapore	902	154	1,056
Philippines	196	-	196
Mongolia	18	2	20
China	8,989	306	9,295
North Korea	134	1	135
South Korea	54	1	55
Japan	45,049	66	45,115
Taiwan	3,309	50	3,359
Hong Kong	2,865	119	2,984
TOTAL ASIA	92,722	8,501	101,223
Australia	7,956	1,110	9,066
Papua New Guinea	34	-	34
New Zealand	1,908	168	2,076
American Oceania	90	6	96
New Caledonia	589	3	592
Fiji Isl.	2	-	2
French Polynesia	737	139	876
TOTAL OCEANIA	11,316	1,426	12,742
Tourist Deliveries	1,053	5	1,058
TOTAL COUNTRIES	2,520,407	173,132	2,693,739

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - EXPORTS 1985-1986

Vehicles Assembled Abroad Using German Made Parts (Except Knock-Down Deliveries)

	1985			1986		
	Passenger Cars	Trucks & Buses	Total	Passenger Cars	Trucks & Buses	Total
Belgium	240,736	26,263	266,999	258,497	42,270	300,767
Italy	-	13	13	-	-	-
United Kingdom	104,468	-	104,468	93,873	-	93,873
Switzerland	-	15	15	-	43	43
Austria	6,303	-	6,303	5,945	-	5,945
Spain	277,101	10,910	288,011	380,117	9,446	389,563
Yugoslavia	-	5,496	5,496	-	4,072	4,072
Turkey	-	2,134	2,134	-	1,652	1,652
Egypt	-	2,900	2,900	-	2,842	2,842
Republic S. Africa	56,743	2,881	59,624	67,321	3,416	70,737
U.S.A.	97,128	1,339	98,467	84,331	847	85,178
Mexico	78,179	8,790	86,969	57,510	6,828	64,338
Brazil	327,078	67,839	394,917	346,387	84,995	431,382
Argentina	9,421	3,223	12,644	10,481	4,840	15,321
Iran	-	18,153	18,153	-	10,059	10,059
South Korea	24,888	-	24,888	9,888	-	9,888
Australia	18,024	-	18,024	5,304	-	5,304
Indonesia	-	-	-	-	884	884
TOTAL	1,240,069	149,956	1,390,025	1,319,654	172,194	1,491,848

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - IMPORTS 1954-1986

Motor Vehicles by Type

						IMPORTED FROM U.S.A.			
	Passenger Car and Kombinationskraftwagen	Trucks	Buses	Truck Tractors	Total*	Passenger Car and Kombinationskraftwagen	Trucks	Buses	Total
1954.....	4,711	689	15	35	5,450	383	32	1	416
1955.....	17,002	1,734	27	149	18,912	311	107	-	418
1956.....	20,225	1,329	101	107	21,762	360	109	1	470
1957.....	26,680	1,005	119	62	27,866	474	266	1	741
1958.....	63,645	950	95	53	64,743	671	380	-	1,051
1959.....	115,733	1,418	155	57	117,363	735	146	3	884
1960.....	89,349	2,673	161	112	92,295	1,432	193	-	1,625
1961.....	95,570	4,164	98	141	99,973	2,111	176	1	2,288
1962.....	163,697	4,081	93	196	168,067	2,182	166	-	2,348
1963.....	132,774	3,671	106	230	136,781	1,843	86	-	1,929
1964.....	183,901	5,229	128	207	189,465	1,978	134	-	2,112
1965.....	274,069	5,597	117	335	280,118	3,857	69	-	3,926
1966.....	328,202	31,229	186	259	359,876	2,865	85	-	2,950
1967.....	323,939	16,658	337	220	341,154	2,105	95	-	2,200
1968.....	393,527	13,545	684	276	408,032	2,176	62	1	2,239
1969.....	484,168	20,250	520	467	515,405	2,274	108	-	2,382
1970.....	660,226	21,307	404	797	682,734	2,523	213	1	2,737
1971.....	774,084	20,218	433	715	795,450	2,538	190	-	2,728
1972.....	778,159	19,826	427	776	799,190	2,760	165	1	2,926
1973.....	768,086	25,285	410	1,152	794,933	3,656	150	1	3,807
1974.....	590,346	18,099	410	873	609,728	1,693	151	-	1,844
1975.....	769,434	23,871	551	1,250	795,106	4,344	203	-	4,547
1976.....	853,676	27,718	678	1,093	883,165	3,867	191	-	4,058
1977.....	959,682	29,605	1,517	1,101	991,905	11,721	356	1	12,078
1978.....	1,068,931	36,600	1,538	1,112	1,108,181	14,377	540	2	14,919
1979.....	1,055,778	42,346	2,025	1,879	1,102,028	23,562	1,004	1	24,567
1980.....	1,026,790	45,663	1,951	1,284	1,075,688	5,419	880	60	6,359
1981.....	947,396	46,023	1,413	1,791	996,623	3,023	666	1	3,690
1982.....	837,358	36,240	1,430	1,438	876,466	1,891	204	4	2,099
1983.....	1,072,353	49,255	1,175	1,085	1,123,868	1,394	155	1	1,550
1984.....	1,108,566	48,509	1,258	1,422	1,159,755	1,395	139	2	1,536
1985.....	1,083,985	54,589	1,499	1,328	1,141,401	1,458	154	4	1,616
1986.....	1,312,404	63,655	1,765	1,301	1,379,125	3,001	152	1	3,154

* Including used vehicles.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - IMPORTS 1986

Motor Vehicles by Country of Origin

	Passenger Cars	% Total Passenger Cars	Commercial Vehicles	% of Total Commercial Vehicles
Belgium	364,872	28.32	8,743	13.84
Denmark	709	0.06	66	0.10
France	210,24[illegible]	16.32	10,353	16.39
Greece	18	-	4	0.01
Italy	118,923	9.23	13,039	20.65
The Netherlands	6,892	0.53	1,987	3.15
Portugal	5	-	216	0.34
United Kingdom	15,602	1.21	4,066	6.44
Spain	84,053	6.52	76	0.12
TOTAL EEC	801,315	62.19	38,550	61.04
Austria	4,881	0.38	1,176	1.86
Finland	524	0.04	44	0.07
Yugoslavia	4,460	0.35	12,745	20.18
Norway	29	-	32	0.05
Sweden	10,387	0.81	683	1.08
Switzerland	135	0.01	1,681	2.66
Czechoslovakia	3,385	0.26	118	0.19
Poland	2,302	0.18	3	-
U.S.S.R.	11,029	0.86	4	0.01
Other European Countries	5	-	12	0.02
TOTAL EUROPE	838,452	65.07	55,048	87.16
Japan	445,000	34.54	6,845	10.84
Brazil	779	0.06	1,181	1.87
Mexico	3,032	0.24	-	-
U.S. & Canada	1,163	0.09	70	0.11
Other Countries	68	0.01	14	0.02
TOTAL	1,288,494	100.00	63,158	100.00

ASSOCIAZIONE NAZIONALE FRA INDUSTRIES AUTOMOBILISTICHE

GERMANY, WEST - NEW REGISTRATIONS 1950-1986

Motor Vehicles by Type

	Passenger Cars	Kombinations-Kraftwagen	Trucks	Special Vehicles	Tractors	Buses	Total
1950.....	149,509	-	68,925	2,359	-	3,074	223,867
1954.....	295,450	25,833	60,216	4,666	-	3,289	389,454
1955.....	394,135	29,726	68,820	5,227	-	3,155	501,063
1956.....	473,202	32,963	75,033	5,594	-	3,125	589,917
1957.....	530,303	34,336	67,622	4,259	-	3,057	639,577
1958.....	639,483	51,492	75,028	3,604	1,038	3,151	773,796
1959.....	772,342	55,315	82,767	4,298	1,528	3,535	919,785
1960.....	913,915	55,824	92,721	4,649	2,438	3,892	1,073,439
1961.....	1,018,241	76,887	104,290	6,547	3,230	3,973	1,213,168
1962.....	1,134,224	83,216	107,062	7,248	3,479	3,700	1,338,929
1963.....	1,161,917	109,083	110,415	9,260	4,054	3,553	1,398,282
1964.....	1,221,481	121,499	112,161	10,737	3,986	3,483	1,473,347
1965.....	1,382,829	134,735	113,319	10,652	3,716	3,505	1,648,756
1966.....	1,374,743	131,381	109,795	10,103	3,412	3,921	1,633,355
1967.....	1,240,458	116,197	95,383	8,552	2,986	3,971	1,467,547
1968.....	1,307,843	117,246	104,594	9,690	3,870	4,396	1,547,639
1969.....	1,686,919	154,129	123,779	11,372	4,985	5,217	1,986,401
1970.....	1,931,391	175,732	138,555	14,458	6,437	5,219	2,271,792
1971.....	1,973,933	177,624	132,911	16,596	8,037	5,371	2,314,472
1972.....	1,961,241	181,722	122,428	16,050	4,781	5,772	2,291,994
1973.....	1,880,009	150,992	110,459	16,545	5.442	5,541	2,168,988
1974.....	1,558,770	134,240	84,150	13,798	4,173	5,585	1,800,716
1975.....	1,955,633	150,415	85,332	13,330	5,031	5,339	2,215,080
1976.....	2,150,492	161,575	108,656	16,653	6,430	5,622	2,449,428
1977.....	2,390,878	170,400	107,983	17,533	6,404	6,039	2,699,237
1978.....	2,460,439	203,315	123,030	19,363	7,449	6,360	2,819,956
1979.....	2,400,211	223,188	132,176	23,058	8,600	6,461	2,793,694
1980.....	2,205,042	221,145	134,534	26,586	7,899	6,508	2,601,714
1981.....	2,089,115	241,220	112,774	24,466	6,006	5,314	2,478,895
1982.....	1,929,823	225,714	96,951	16,122	5,559	4,917	2,279,086
1983.....	2,166,266	260,508	115,724	15,982	7,090	5,336	2,570,906
1984.....	2,138,640	255,299	106,419	13,767	6,540	3,771	2,524,436
1985.....	2,110,734	268,527	106,830	16,194	6,764	4,046	2,513,095
1986.....	2,489,437	340,001	113,683	18,149	7,250	4,258	2,972,778

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - NEW REGISTRATIONS 1983-1986

Passenger Cars by Manufacturer and Type

	1983	1984	1985	1986
Domestic Makes				
B.M.W.	155,683	159,373	144,262	147,826
Daimler-Benz	246,160	233,649	273,528	303,044
Ford	287,219	293,289	254,275	296,894
(Including Imports) (1)	140,647	130,692	116,263	116,785
Opel	447,840	389,238	367,509	420,711
(Including Imports) (2)	31,412	41,885	45,299	45,974
Porsche	12,176	11,133	11,394	10,469
Volkswagen	516,848	524,063	549,736	658,752
(Including Imports) (3)	12,622	10,771	5,087	1,343
Audi	169,204	143,924	130,242	150,901
Other German Makes	39	279	337	286
Total	1,835,169	1,754,948	1,731,283	1,988,883
Imported Makes				
Alfa Romeo/Alfasud	12,062	12,378	7,926	6,703
Austin Rover (4)	4,832	7,428	7,086	13,055
Citroen	41,749	37,744	37,038	46,655
Daihatsu	6,290	6,542	8,639	11,970
Fiat (Italy) (5)	101,511	109,727	102,558	124,325
Ford (USA, & Others)	780	456	761	113
Fuji Heavy	5,604	7,632	11,278	15,832
Honda	30,766	3 613	37,332	45,881
Mazda	58,567	6 474	66,863	86,172
Mitsubishi	37,516	44,017	45,182	62,909
Nissan	46,038	58,018	63,253	82,472
Peugeot	29,285	45,349	57,922	85,869
Renault	89,316	84,902	74,123	88,004
Seat	981	5,064	4,362	5,469
Suzuki	14,120	14,701	18,429	22,880
Talbot (France) (6)	20,976	12,743	5,627	3,067
Toyota	56,000	53,132	61,182	91,740
Volvo	15,261	15,335	14,226	17,325
Other Imported Makes	19,951	22,736	24,191	30,114
Total	591,605	638,991	647,978	840,555
TOTAL REGISTRATIONS	2,426,774	2,393,939	2,379,261	2,829,438
Total Import Penetration	24.4	26.7	27.2	29.7

(1) Imports from Belgium & Spain.
(2) Imports from Spain.
(3) Imports from Mexico.
(4) Including Land-Rover & BL-Cars.
(5) Including Fiat-Lancia & Fiat-Veicoli.
(6) Including Matra.

STATISTISCHE MITTEILUNGEN DES KRAFTFAHRT-BUNDESAMTES

GERMANY, WEST - NEW REGISTRATIONS 1986

Passenger Cars by Manufacturer and Model

Manufacturer & Model	Units	%
ALFA ROMEO (I)	6,703	0.2
115 (Spider)	986	14.7
116 (Alfette,Giulietta,GTV)	250	3.7
162,B (Alfa,75,90)	2,098	31.3
905 (Alfa 33)	3,040	45.4
Others	327	4.9
ALPINA	167	-
AMC (USA)	644	-
AUSTIN ROVER (GB)	11,858	0.4
LAND ROVER (GB)	1,198	0.1
AZNP SKODA (CS)	3,380	0.1
BERTONE (I)	364	-
B,M,W	147,826	5.2
3/1/A/R(315,323,325I/A)(r.)	91,429	61.9
3/1(324 D)	17,501	11.8
M 3	581	0.4
5/1(518,M535i)	19,846	13.4
5/1(524 TD)	9,491	6.4
6 CS/1(628,635)	1,291	0.9
7(728,745)	6,556	4.4
Others	1,131	0.8
CITROEN (F)	46,655	1.7
AZ(2CV)	15,741	33.7
VD(Visa,D)	6,986	15.0
XB(BX,D)	16,351	35.0
MA(CX2000,2400,2500D)	5,125	11.0
Others	2,452	5.3
PEUGEOT (F)	85,869	3.0
10 A(309)	12,964	15.1
10 A(309 D)	3,353	3.9
581(305,D)	5,437	6.3
551(505,D)	6,520	7.6
741 A,B,C(205)	25,251	29.4
741 A,C(205 D)	30,463	35.5
280 P,L(J5,D)	797	0.9
Others	1,084	1.3
TALBOT (F)	421	-
DAIHATSU (J)	11,970	0.4
L,L55(Cuore)	4,578	38.3
G,C 10(Charade,D)	5,224	43.6
A(Charmant)	872	7.3
F 70,F 75(Rocky,D)	557	4.5
Others	639	5.3
DAIMLER-BENZ	323,044	10.7
107 SL/SLC(280,300,450,500)	4,089	1.3
124(200,230E,300E)	72,407	23.5
124(200,250,300,D)	57,537	19.0
124 T(200,230,300/E)	9,071	3.0
124 TD(200,250,TD)	6,575	2.2
1265/SE/SEL(280,380,500)	25,760	8.5
201(190,190E)	51,354	16.9
201(190 D)	67,150	22.2
601 K8(208),OK8(207 D)	6,240	2.1
460(230G,240,300,GD)	1,883	0.6
Others	938	0.3
FERRARI (I)	367	-

Manufacturer & Model	Units	%
FIAT (I)	124,325	4.4
126	1,912	1.5
138 A(Ritmo,D)	11,478	9.2
138 R(Regata,D)	14,094	11.3
141(Panda)	21,615	17.4
146(Uno,D)	47,948	38.6
154(Croma,D)	6,680	5.4
147(Fiorino Kombi,D)	769	0.6
280(Ducato,D)	1,873	1.5
Lancia A 112	550	0.5
Lancia 156(Y 10)	5,227	4.2
Lancia 831(Delta,Prisma,D)	3,348	2.7
Lancia 834(Thema,D)	3,593	2.9
Others	5,227	4.2
FORD	288,390	9.4
FBC (Fiesta)	38,956	14.7
FBC (Fiesta D)	20,741	7.8
ABFT,ALF,GAA,GAF,AWF(Escort)	51,000	19.2
GAA,GAF,AWF(Escort D)	23,967	9.0
AFD,AFF(Orion,D)	9,186	3.5
GAE(Scorpio,D)	34,439	13.0
BEF,BNC,BNE,GBC,GBG,GB(Sierra)	54,177	20.4
BNC,GBC,GBG(Sierra D)	24,431	9.2
TBS,TEL,TES,VLS,VUL,VZS(Transit,D)	6,646	2.5
Others	1,847	0.7
FORD (Other Than German)	31,617	1.1
(E) FBC (Fiesta)	12,183	38.5
(E) FBC (Fiesta D)	4,611	14.6
(E) GAA,GAF (Escort)	8,711	27.5
(E) GAA,GAF (Escort D)	5,567	17.6
(E) AFF (Orion, D)	304	1.0
Others	241	0.8
FUJI HEAVY-SUBARU (J)	15,832	0.6
HONDA (J)	46,881	1.6
AA (Jazz)	1,990	4.3
AF,AG,AH,AL,AN,AR,AS (Civic, Shuttle)	21,822	47.6
AC,AD,CA 4,5,5Y (Accord)	16,599	34.0
AB,BA 2 (Prelude)	5,949	13.0
Others	501	1.1
ISUZU (J)	5,630	0.2
JAGUAR (GB)	1,793	0.1
MATRA (F)	2,640	0.1
MAZDA (J)	86,172	3.1
BD 1,BF,BH,FA 4 V(Mazda 323)	27,153	31.5
BF,BH(Mazda 323 D)	2,471	2.9
GC(Mazda 626)	21,382	24.8
GC(Mazda 626 D)	6,929	8.0
HB/LA 4 V(Mazda 929)	3,280	3.8
FC(Mazda RX-7)	281	0.3
KBA,KGA(Ford)(Econovan,D)	2,345	2.7
SR 1,2,D	649	0.8
Others	21,672	25.2
MITSUBISHI (J)	62,909	2.2
C 10 (Colt,Lancer,D)	32,780	52.1
E 10 (Galant,D)	9,324	14.8
A 210 A (Tredia)	340	0.5
A 210 M (Cordia)	792	1.3
D06W (Space Wagon)	3,068	4.9
L0 30 PW (L 300,D)	3,762	6.0
L0 40 (Pajero,D)	12,324	19.6
Others	509	0.8

GERMANY, WEST
NEW REGISTRATIONS 1986 (continued)

Passenger Cars by Manufacturer and Model

Manufacturer & Model	Units	%
NISSAN (J)	82,472	2.9
N 12 (Cherry,D)	9,913	12.0
B 11,B 12,N 13 (Sunny,D)	16,297	19.8
U 11,WU 11 (Bluebird,D)	6,362	7.7
JC 31,JC 32 (Laurel,D)	3,696	4.5
Z 31 (300 ZX)	891	2.8
K 10 (Micra)	21,082	25.6
KC 120 (Vanette)	824	0.8
K,W 160 (Petrol,D)	5,705	6.9
M 10 (Prairie)	1,237	1.5
S 12 (Silvia,200 SX)	743	0.9
T 12 (Bluebird,D)	9,295	11.3
E 23,8 (Urvan,D)	446	0.5
Others	6,381	7.7
MOTOR IBERICA (E)	214	-
OPEL	374,737	13.3
Kadett	180,961	48.3
Kadett (Diesel)	55,159	14.7
Ascona	70,386	18.9
Ascona (Diesel)	11,048	3.0
Manta	4,677	1.3
Omega,D	11,698	3.1
Rekord	29,265	7.8
Rekord (Diesel)	4,883	1.3
Kunze	833	0.2
Senator,D	4,887	1.3
Others	540	0.1
GENERAL MOTORS (E)	46,377	1.6
Opel Corsa	45,974	99.1
Others	403	0.9
G.M. (USA/CANADA),VAUXHALL (GB)	225	-
PORSCHE	10,469	0.4
911 SC, Turbo	4,421	42.2
924, Turbo	1,450	13.8
928	815	7.8
944, Turbo	3,232	30.9
Others	550	5.3
RENAULT (F)	87,961	3.1
R 4, PKW	3,120	3.5
R 5/A 5,B/C 40,D	31,268	35.6
R 9,D	6,532	7.4
B/C 37 (R 11)	12,040	13.7
B/C 37 (R 11 D)	7,753	8.8
K 48 (R 21 Nevada, D)	2,197	2.5
L 48 (R 21, D)	12,234	13.9
B 29 (R 25, D)	5,004	5.7
AT 1,RPEK,ATTW,D (Trafic)	982	1.1
K 40 PKW (Rapid, D)	5,325	6.1
Others	1,506	1.7
ALPINE (F)	318	-
SAAB SCANIA (S)	4,898	0.2
SEAT (E)	5,469	0.2
SUZUKI (J)	22,880	0.8
FC,SS 80 (Alto)	3,431	15.0
SJ 40,V(410,413)	11,895	52.0
ED,GT 80 V(Carry)	1,564	6.8
HA (SA 310)	5,751	25.2
Others	229	1.0

Manufacturer & Model	Units	%
TOYOTA (J)	91,740	3.2
KP6,P7(Toyota 1000,Starlet)	25,533	27.8
L 25 (Tercel)	5,219	5.7
E7,EB(Corolla,D)	35,278	38.5
TA6,T15,T16(Carina,II,D,Celica)	10,062	11.0
A 7(Supra)	367	0.4
V 1(Camry)	1,416	1.5
H2G,H5G (Hiace,D)	1,136	1.2
M2G, M3G (Lite Ace)	1,260	1.4
R2G (Kombi-Kleinbus)	1,730	1.9
J6,J7 (Landcruiser,D)	5,612	6.1
MT (MR 2)	1,003	1.1
Others	3,104	3.4
VAZ-LADA (SU)	10,807	0.4
VAZ 2101,2102(Lada 1200)	939	8.7
VAZ 2104,2105 (Lada Nova)	4,070	37.7
VAZ 2103,2107(Lada 1500,2107)	1,469	13.6
FAZ 2108 (Lada Samara)	956	8.8
VAZ 2121 (Lada Niva)	1,127	10.4
Others	2,246	20.8
VOLKSWAGEN	656,752	23.1
11, 15 (Kafer)	1,343	0.2
155 (Golf-Cabriolet)	7,579	1.2
19 E (Golf)	206,227	31.3
19 E (Golf D)	157,576	23.9
19 E (Jetta)	31,878	4.8
19 E (Jetta D)	15,816	2.4
22,23,251,253,D,255,D(Bus,Kombi)	25,878	3.8
281,D (Bus,Kombi)	1,577	0.3
32B (Passat)	72,611	11.0
32B (Passat D)	46,189	7.0
53 (Scirocco)	11,884	1.8
86 (Polo, D)	79,275	11.3
Others	1,341	0.3
AUDI	150,901	5.3
44 (Audi 100, D)	50,762	33.6
44 (Audi 200)	1,284	0.9
44 Q (Audi 100 Quattro)	2,956	2.0
44 Q (Audi 200 Quattro)	2,034	1.4
81,89 (Audi 80,90)	77,757	51.5
81,89 (Audi)80 D)	12,261	8.1
85,89 Q (Audi 80,90,Quattro)	2,769	1.8
Others	1,079	0.7
VOLVO (NL)	6,72[illegible]	0.2
343 500, D	4,568	68.0
344 500, D	1,984	29.5
Others	169	2.5
VOLVO (S)	10,604	0.4
P 244, D/P 245, D	1,701	16.0
704,744,745,D	8,577	80.9
Others	326	3.1
OTHER GERMAN MAKES	100	-
OTHER IMPORTS	1,250	0.1
TOTAL (1)	2,829,436	100.0

S U M M A R Y

France	223,914	7.9
United Kingdom	15,017	0.5
Italy	132,150	4.7
Japan	425,555	15.0
The Netherlands	6,721	0.2
Eastern Bloc (2)	14,216	0.5
Sweden	15,302	0.6
Spain	83,636	3.0
U.S.A.	905	-
Other Countries	616	-
TOTAL	918,032	32.4

(1) Including 775,637 or 27.4% cars with diesel engines.

(2) Including Yugoslavia.

KRAFTFAHRT-BUNDESAMTES

GERMANY, WEST - NEW REGISTRATIONS 1986

Commercial Vehicles by Manufacturer and Type

	Units
TRUCKS & TRUCK TRACTORS	
Arb. VW - MAN	1,694
Citroen (F)	769
DAF (NL)	395
Daihatsu (J)	263
Daimler-Benz	41,760
Fiat (I)	4,557
Ford (D)	5,724
Ford (GB)	1,695
General Motors (E)	113
Isuzu (J)	469
Iveco-Fiat (I)	3,842
Iveco-Magirus	2,530
Iveco Unic (F)	272
M.A.N.	7,029
Mazda	1,911
Mitsubishi (J)	1,800
Nissan (J)	3,153
Opel	1,969
Peugeot (F)	1,478
Piaggio (I)	215
Renault (F)	4,245
Renault VI (F)	610
Saab-Scania	171
Scania (NL)	1,116
Suzuki (J)	501
Toyota (J)	2,258
Volkswagen	28,623
Volvo (B)	183
Volvo (S)	821
Other German Makes	246
Other Imported Makes	521
Total	120,933
TRUCKS WITH SPECIAL BODIES (Included in "Trucks & Truck Tractors")	
Arb. VW - MAN	83
DAF (NL)	63
Daimler-Benz	4,265

	Units
TRUCKS WITH SPECIAL BODIES (Included in "Trucks & Truck Tractors") con't	
Fiat (I)	16
Ford (GB)	28
Iveco-Fiat (I)	166
Iveco-Magirus	250
Iveco Unic (F)	81
M.A.N.	1,750
Renault VI (F)	35
Saab-Scania (S)	17
Scania (NL)	169
Volkswagen	47
Volvo (B)	32
Volvo (S)	121
Other German Makes	61
Other Imported Makes	35
Total	7,219
TRUCK TRACTORS (Included in col. 1)	
DAF (NL)	177
Daimler-Benz	3,844
Ford (GB)	14
Iveco-Fiat (I)	317
Iveco-Magirus	82
Iveco Unic (F)	15
M.A.N.	1,548
Renault VI (F)	140
Saab-Scania (S)	84
Scania (NL)	559
Volvo (S)	434
Other German Makes	13
Other Imported Makes	23
Total	7,250

	Units
OTHER TRUCKS	
Arb. VW-MAN	156
Caterpillar (USA)	70
Daimler-Benz	5,020
Faun	175
Fecht	52
Fiat (I)	2,635
Fiat Veicoli (I)	117
Ford (D)	520
Ford (GB)	53
Hanomag	146
Iveco-Magirus	554
Krupp Industry	82
Ladog	76
Liebherr	210
Linde-Gueldner	56
M.A.N.	341
Mitsubishi (J)	464
Opel	133
Peugeot (F)	743
Renault (F)	121
Renault VI (F)	51
Still	51
Toyota (J)	58
Volkswagen	6,098
Zettelmeyer	100
Other German Makes	355
Other Imported Makes	543
Total	18,980
BUSES	
Auwarter	454
Daimler-Benz	2,022
Kassbohrer	910
M.A.N.	675
Other German Makes	144
Other Imported Makes	53
Total	4,258

"Trucks & Truck Tractors" includes "Trucks with Special Bodies" and "Truck Tractors".

KRAFTFAHRT-BUNDESAMT

Motor Vehicles by Type

	Passenger Cars	Kombinations-Kraftwagen	Trucks	Truck Tractors	Buses	Ambu-lances	Special Vehicles	Total
1954.....	1,534,879	49,552	611,613	-	26,451	3,754	32,369	2,258,618
1955.....	1,821,090	86,758	609,595	-	27,543	3,784	35,825	2,584,595
1956.....	2,200,033	120,473	629,749	-	29,113	3,908	39,856	3,023,132
1957.....	2,627,923	153,712	641,479	-	30,541	4,156	41,941	3,499,752
1958.....	3,171,319	203,631	653,370	-	31,518	4,223	44,090	4,108,151
1959.....	3,779,934	252,147	650,281	-	32,143	4,065	44,623	4,763,193
1960.....	4,558,605	297,612	690,118	9,121	34,131	4,168	48,209	5,641,964
1961.....	5,412,860	361,017	744,074	12,373	36,297	5,010	53,960	6,625,591
1962.....	6,348,414	422,977	775,707	15,434	37,333	5,152	58,641	7,663,658
1963.....	7,248,271	502,776	808,924	19,131	37,846	5,384	66,720	8,689,052
1964.....	8,103,623	586,066	837,384	22,197	38,053	5,700	74,936	9,667,959
1965.....	9,043,160	675,618	868,315	24,637	38,711	6,457	82,485	10,739,383
1966.....	9,890,940	756,185	887,801	26,482	39,777	6,677	91,672	11,699,534
1967.....	10,483,765	809,159	886,682	27,164	40,917	6,824	97,767	12,352,278
1968.....	11,171,369	874,330	912,614	29,106	42,728	7,099	105,653	13,142,899
1969.....	12,198,180	970,380	960,700	32,398	45,480	7,360	115,552	14,330,050
1970.....	13,298,909	1,077,575	1,009,129	36,599	48,242	7,716	126,720	15,604,890
1971.....	14,300,640	1,174,954	1,043,104	41,145	50,972	8,134	139,571	16,758,529
1972.....	15,064,119	1,259,878	1,060,156	43,023	53,763	8,574	151,074	17,640,587
1973.....	15,723,664	1,312,810	1,075,777	44,919	55,963	9,473	160,921	18,383,527
1974.....	16,009,961	1,346,315	1,066,052	45,155	58,517	9,533	168,861	18,704,394
1975.....	16,763,736	1,397,443	1,045,715	45,448	60,551	9,836	175,792	19,498,521
1976.....	17,722,117	1,458,352	1,060,649	47,470	62,123	10,851	187,651	20,549,213
1977.....	18,853,121	1,524,053	1,085,426	50,219	64,180	11,123	201,716	21,789,838
1978.....	20,006,586	1,613,111	1,125,345	54,010	66,544	11,433	220,296	23,097,325
1979.....	20,910,101	1,703,407	1,167,452	58,178	68,584	11,851	242,256	24,161,829
1980.....	21,454,655	1,781,405	1,204,046	60,867	70,518	12,900	268,326	24,852,717
1981.....	21,812,267	1,868,644	1,210,018	60,365	70,902	13,490	291,396	25,327,082
1982.....	22,085,969	1,949,938	1,189,767	60,166	70,881	13,505	313,491	25,683,717
1983.....	22,624,320	2,064,523	1,188,638	62,057	71,084	13,591	338,379	26,362,592
1984.....	23,193,062	2,184,575	1,188,750	62,463	69,314	13,589	359,181	27,070,934
1985.....	23,776,791	2,322,506	1,192,288	64,597	69,207	13,580	382,971	27,821,940
1986.....	24,699,740	2,524,070	1,203,445	67,389	69,325	13,699	397,681	28,975,349

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GREECE - SALES 1985-1986

New Passenger Car Retail Sales by Manufacturer

	1986	1985	% of Total 1986	% of Total 1985
Datsun/Nissan....	11,158	8,645	17.12	11.01
Seat.....	5,966	1,481	9.16	1.89
Opel.....	5,531	9,483	8.49	12.08
Lada.....	5,484	5,508	8.42	7.01
Citroen.....	4,614	2,721	7.08	3.46
Dacia.....	3,128	1,695	4.80	2.16
Zastava.....	3,010	6,301	4.62	8.02
Fiat.....	2,844	2,957	4.36	3.77
Toyota.....	2,268	3,200	3.48	4.07
Ford.....	2,182	5,357	3.35	6.82
Skoda.....	2,007	1,112	3.08	1.42
Volkswagen.....	1,925	5,712	2.95	7.27
Honda.....	1,832	4,405	2.81	5.61
Alfa Romeo.....	1,629	2,340	2.50	2.98
Audi.....	1,572	2,786	2.41	3.55
B.M.W.....	1,552	2,322	2.38	2.96
Renault.....	1,335	3,096	2.05	3.94
Mitsubishi.....	1,018	2,120	1.56	2.70
Suzuki.....	987	751	1.51	0.96
Peugeot.....	940	1,137	1.44	1.45
Austin Rover.....	887	1	1.36	-
Autobianchi.....	571	872	0.88	1.11
Mazda.....	551	987	0.85	1.26
Lancia.....	463	465	0.71	0.59
Subaru-Fuji.....	448	779	0.69	0.99
Daihatsu.....	393	746	0.60	0.95
Volvo.....	287	410	0.44	0.52
Mercedes.....	217	374	0.33	0.48
Wartburg.....	170	350	0.26	0.45
Polski.....	63	36	0.10	0.05
Innocenti.....	21	49	0.03	0.06
Other Makes.....	113	336	0.17	0.43
TOTAL.....	65,166	78,534	100.00	100.00

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

GREECE - IMPORTS, REGISTRATIONS 1975-1986

Commercial Vehicle Imports by Country of Origin

	1981	1982	1983	1984	1985	1986
Germany, West.....	11,667	25,977	14,425	20,730	14,834	28,512
Japan.....	27,547	26,258	18,884	10,400	9,474	6,009
France.....	243	209	284	185	158	197
Italy.....	466	276	212	120	242	785
Great Britain.....	85	130	100	81	97	92
Belgium/Luxembourg	1,064	680	495	517	1,203	751
The Netherlands...	340	511	453	420	610	909
U.S.A.....	25	33	22	15	20	25
Austria.....	376	1,681	1,564	535	295	314
Poland.....	295	76	8	–	1	52
Others.....	3,436	2,706	1,706	1,391	1,276	4,632
TOTAL.....	45,544	58,537	38,153	34,394	28,210	42,278

New Motor Vehicle Registrations

	Passenger Cars	Trucks	Buses	Total
1975.....	60,135	27,040	505	87,680
1976.....	69,922	27,547	760	98,229
1977.....	110,413	38,860	980	150,253
1978.....	108,863	42,321	1,228	152,412
1979.....	87,169	47,998	1,578	136,745
1980.....	41,841	52,304	1,394	95,539
1981.....	54,879	52,756	1,150	108.785
1982.....	91,927	57,403	722	150,052
1983.....	75,222	43,650	922	119,794
1984*....	85,945	35,092	323	121,360
1985*....	109,435	31,456	619	141,510
1986**...	96,181	27,674	368	124,223

Total Motor Vehicle Registrations

1975.....	438,553	198,148	13,352	650,053
1976.....	509,334	226,573	14,139	750,046
1977.....	620,755	265,015	14,538	900,308
1978.....	728,161	306,181	15,680	1,050,022
1979.....	822,034	356,033	16,290	1,194,357
1980.....	858,845	389,377	16,338	1,264,560
1981.....	912,385	441,081	17,364	1,370,830
1982.....	996,256	496,589	17,701	1,510,546
1983*....	1,069,343	537,538	17,591	1,624,472
1984*....	1,154,937	571,079	17,841	1,743,857
1985*....	1,263,366	600,955	18,237	1,882,558
1986**...	1,359,173	627,231	18,485	2,004,889

* Revised data.
** Provisional data.

NATIONAL STATISTICAL SERVICE OF GREECE

New Passenger Cars by Engine Capacity, 1986

	Units		Units
NEW PRIVATE CARS			
Up to 900 c.c.	897	1501 to 1600 c.c.	8,966
901 to 1000 c.c.	13,710	1601 to 2000 c.c.	11,516
1001 to 1100 c.c.	802	2001 to 2400 c.c.	1,970
1101 to 1300 c.c.	12,727	2401 c.c. & over	632
1031 to 1400 c.c.	5,505		
1401 to 1500 c.c.	2,035	Total	58,760

New Trucks by Unladen Weight

	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986
NEW GOODS VEHICLES											
Electric up to 1270 kg.	245	195	236	109	116	48	56	79	1	3	-
Up to 812 kg.	1,518	1,617	2,051	2,176	1,636	1,406	898	1,156	1,690	1,684	1,876
813 to 1016 kg.	684	759	1,078	1,128	1,482	1,975	1,625	2,038	2,877	4,100	3,352
1017 to 1269 kg.	1,435	1,579	2,683	3,326	2,790	2,325	1,665	1,838	2,175	1,973	1,901
1270 to 1524 kg.	760	901	1,145	1,097	1,281	1,987	2,277	2,622	3,125	3,560	3,555
1525 to 2032 kg.	413	563	897	1,111	1,093	1,144	1,196	1,174	1,236	1,506	1,191
2033 to 4064 kg.	880	942	1,163	1,327	1,058	860	748	755	610	634	590
4065 to 8128 kg.	1,217	1,342	1,666	1,676	1,313	951	784	875	670	674	628
8129 kg & Over	853	1,155	1,764	1,837	1,093	1,026	914	971	828	875	798
TOTAL	8,005	9,053	12,683	13,787	11,862	11,722	10,163	11,508	13,212	15,009	13,891

CENTRAL STATISTICAL OFFICE

IRELAND - NEW REGISTRATIONS 1983-1986

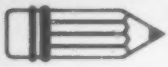
Passenger Cars by Manufacturer

	1983	1984	1985	1986
Alfa Romeo	290	328	169	92
Audi	506	496	607	514
Austin/Rover	3,203	3,076	3,965	3,114
B.M.W.	393	416	503	507
Citroen	355	544	443	528
Daihatsu	6	7	513	752
Fiat	5,190	4,293	2,793	3,097
Ford	13,069	12,213	11,257	8,358
F.S.O.	-	-	10	18
General Motors	7,671	8,150	7,942	6,656
Honda	-	-	702	1,224
Isuzu	-	-	72	196
Jaguar/Daimler	-	-	-	32
Lada	-	-	40	57
Lancia	230	175	142	222
Lotus	26	15	11	5
Mazda	1,672	1,184	1,394	3,176
Mercedes-Benz	301	305	381	533
Mitsubishi	-	-	864	1,779
Nissan	6,718	5,182	5,667	6,902
Peugeot	1,400	1,509	1,265	1,468
Porsche	11	7	5	11
Reliant	-	4	6	17
Renault	5,356	4,824	4,323	2,844
Rolls-Royce	1	7	3	1
Saab	170	210	180	216
Seat	-	-	17	423
Skoda	-	1	132	33
Subaru	-	-	129	585
Suzuki	-	-	436	1,078
Talbot	944	542	151	30
Toyota	9,825	9,115	10,707	10,216
V.W.	2,189	2,472	4,006	3,899
Volvo	889	946	1,086	914
Yugo	-	-	2	-
Others	354	430	505	263
TOTAL	60,769	56,451	60,428	59,760

Sales of Top Thirty Models, 1986

	Units	%		Units	%
Ford Fiesta	3,829	6.4	Ford Sierra	1,431	2.4
Toyota Corolla	3,803	6.4	Rover 213	1,158	1.9
Toyota Starlet	2,966	5.0	Ford Orion	1,014	1.7
Opel Kadett	2,905	4.9	Rover Metro	989	1.7
Toyota Carina	2,795	4.7	Mazda 626	902	1.5
Toyota Mazda 323	2,271	3.8	Mitsubishi Lancer	811	1.4
Nissan Micra	2,207	3.7	Renault R5	712	1.2
Nissan Bluebird	1,912	3.2	Fiat Regata	707	1.2
Nissan Sentra	1,884	3.2	Honda Civic	700	1.2
Fiat Uno	1,805	3.0	Renault R9	696	1.2
Opel Ascona	1,773	3.0	Volvo 340/360	674	1.1
Volkswagen Jetta	1,730	2.9	Suzuki Swift	658	1.1
Volkswagen Golf	1,694	2.8	Peugeot 205	521	0.9
Opel Corsa	1,621	2.7	Ford Granada	456	0.8
Ford Escort	1,477	2.5	Toyota Camry	453	0.8

THE SOCIETY OF THE IRISH MOTOR INDUSTRY



IRELAND - NEW REGISTRATIONS 1982-1986

Light Commercial Vehicles by Make

	1982	1983	1984	1985	1986
Bedford	123	146	187	325	135
Citroen	-	-	1	19	77
Daihatsu	-	-	-	234	417
Fiat	162	267	403	377	252
Ford	1,623	1,124	1,217	1,367	1,398
Freight Rover	-	-	-	-	17
G.M.	11	66	659	644	549
Hino	1	-	4	2	2
Isuzu	-	-	-	290	718
Leyland	384	260	333	376	*
Mazda	-	-	22	297	276
Mercedes	-	-	32	35	9
Mitsubishi	-	-	-	110	167
Nissan	2,158	2,233	2,058	2,213	1,466
Peugeot	261	575	884	942	891
Renault	587	912	1,857	1,952	1,375
Rover	-	-	-	-	112
Subaru	-	-	-	98	115
Suzuki	-	-	-	57	298
Talbot	29	114	207	124	104
Toyota	3,292	3,194	3,202	3,065	3,108
Volkswagen	620	676	308	719	647
Volvo	-	-	22	10	2
Others	71	62	93	171	216
TOTAL	9,322	9,629	11,489	13,427	12,351

Heavy Commercial Vehicles by Make**

Bedford	276	236	224	149	146
Bombardier/GAC	-	-	22	51	15
D.A.F.	102	105	155	136	147
Daihatsu	15	7	2	3	-
Dennison	2	-	-	-	-
E.R.F.	-	3	2	2	2
Fiat	362	-	-	-	-
Foden	1	3	-	-	3
Ford	476	425	285	298	219
Hino	435	573	341	360	324
Iveco	-	264	292	228	172
Isuzu	-	-	-	-	92
Leyland	218	134	109	149	108
Magirus	1	-	-	-	-
M.A.N.	-	6	4	22	32
Mercedes Benz	313	289	250	289	293
Mitsubishi	63	101	108	171	239
Renault/Dodge	313	244	180	170	209
Scania	59	76	91	137	119
Seddon/Atkinson	8	2	2	4	3
Toyota	66	77	74	36	32
Volvo	124	167	121	188	136
Others	307	205	196	347	202
TOTAL	3,141	2,917	2,458	2,740	2,493

* See Rover.

** Unladen weight in excess of two tons.

SOCIETY OF THE IRISH MOTOR INDUSTRY

New Motor Vehicle Registrations by Type

	Passenger Cars	Commercial Vehicles	Total
1974.....	61,022	10,324	71,346
1975.....	53,066	8,239	61,305
1976.....	69,514	9,247	78,761
1977.....	82,310	11,102	93,412
1978.....	105,582	15,022	120,604
1979.....	95,910	15,549	111,459
1980.....	91,728	15,698	107,426
1981.....	104,645	14,215	118,860
1982.....	73,330	12,428	85,758
1983.....	61,094	13,502	74,596
1984.....	55,893	14,928	70,821
1985.....	59,592	17,146	76,738
1986.....	58,760	15,945	74,705

Total Motor Vehicle Registrations by Type

	1979	1980	1981	1982	1983	1984	1985	1986
Private Cars.....	682,958	734,371	774,594	709,000	718,555	711,098	709,546	711,087
Goods Vehicles.....	61,543	65,052	67,014	68,087	69,978	84,103	93,369	101,475
Motor Cycles.....	28,785	28,488	28,140	25,676	25,208	26,305	26,025	25,735
Tractors, Excavators.....	67,189	69,118	66,273	64,382	67,595	68,392	68,552	66,149
Public Service Vehicles.....	5,166	5,210	6,408	6,909	7,436	7,653	9,040	8,132
Exempt Vehicles....	4,744	6,141	5,835	5,847	6,407	6,085	6,905	7,146

CENTRAL STATISTICAL OFFICE

ITALY - PRODUCTION 1946-1986

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1946.....	10,989	17,994	-	28,983
1947.....	25,375	16,063	2,298	43,736
1948.....	44,425	13,756	1,772	59,953
1949.....	65,379	18,702	1,973	86,054
1950.....	101,310	23,557	2,980	127,847
1951.....	119,267	24,836	1,450	145,553
1952.....	113,653	23,259	1,534	138,446
1953.....	143,610	28,424	2,286	174,320
1954.....	180,866	33,758	2,091	216,715
1955.....	230,988	34,926	2,852	268,766
1956.....	279,909	33,440	2,453	315,802
1957.....	318,791	30,777	2,247	351,815
1958.....	369,386	32,140	2,034	403,560
1959.....	470,674	27,905	2,205	500,784
1960.....	595,923	45,792	2,918	644,633
1961.....	693,695	62,816	2,629	759,140
1962.....	877,860	65,350	3,583	946,793
1963.....	1,105,291	71,579	3,666	1,180,536
1964.....	1,028,930	58,305	2,843	1,090,078
1965.....	1,103,932	69,298	2,318	1,175,548
1966.....	1,282,418	80,733	2,747	1,365,898
1967.....	1,439,211	100,369	3,089	1,542,669
1968.....	1,544,932	115,420	3,296	1,663,648
1969.....	1,477,366	115,747	2,838	1,595,951
1970.....	1,719,715	131,503	3,034	1,854,252
1971.....	1,701,064	112,163	3,792	1,817,019
1972.....	1,732,379	103,216	4,198	1,839,793
1973.....	1,823,333	129,940	4,721	1,957,994
1974.....	1,630,686	133,375	8,454	1,772,515
1975.....	1,348,544	103,673	6,412	1,458,629
1976.....	1,471,308	114,298	5,071	1,590,677
1977.....	1,440,470	138,570	4,877	1,583,917
1978.....	1,508,599	142,208	5,308	1,656,115
1979.....	1,480,991	145,415	5,883	1,632,289
1980.....	1,445,221	158,121	8,514	1,611,856
1981.....	1,257,340	167,992	8,411	1,433,743
1982.....	1,297,351	149,005	6,687	1,453,043
1983.....	1,395,531	172,220	7,400	1,575,151
1984.....	1,439,283	155,505	6,389	1,601,177
1985.....	1,389,156	176,868	6,883	1,572,907
1986.....	1,652,452	175,528	3,720	1,831,700

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - PRODUCTION 1960-1986

Commercial Vehicles by Weight Groups

	Under 2 t.	2-4 t.	4-6 t.	6-12 t.	Over 12 t.	TOTAL
1961.....	793	22,407	2,794	23,558	13,264	62,816
1962.....	668	25,132	3,070	24,761	11,719	65,350
1963.....	2,315	26,969	5,890	18,147	18,258	71,579
1964.....	1,864	26,013	5,351	14,064	11,013	58,305
1965.....	19,740	19,798	10,439	12,911	6,500	69,298
1966.....	24,776	21,181	9,917	12,563	12,296	80,733
1967.....	24,402	29,495	11,895	15,760	18,817	100,369
1968.....	24,195	36,648	12,568	18,698	23,311	115,420
1969.....	22,470	44,842	11,284	15,995	21,156	115,747
1970.....	25,433	48,024	13,505	19,033	25,408	131,403
1971.....	25,502	37,919	12,892	17,761	18,089	112,163
1972.....	22,275	38,415	10,969	16,843	14,714	103,216
1973.....	21,819	52,056	11,996	21,566	22,503	129,940
1974.....	20,984	50,813	13,589	18,464	29,525	133,375
1975.....	12,825	42,965	15,231	9,679	22,973	103,673
1976.....	18,711	50,141	11,567	10,848	23,001	114,298
1977.....	21,689	63,522	13,231	12,968	27,160	138,570
1978.....	29,030	70,212	14,909	8,672	19,385	142,208
1979.....	37,848	70,663	12,597	7,519	16,875	145,502
1980.....	47,023	68,862	13,433	8,940	19,813	158,121
1981.....	37,050	81,277	9,709	15,509	24,447	167,992
1982.....	16,533	96,107	9,731	13,634	13,000	149,005
1983.....	16,556	113,324	12,612	16,400	13,328	172,220
1984.....	14,982	101,173	11,372	14,865	13,113	155,505
1985.....	14,142	111,064	17,409	17,215	17,038	176,868
1986.....	13,646	122,584	10,289	14,866	14,143	175,528

Commercial Vehicles by Loading Capacity

	0-1.5 t.	2.5 t.	3.5 t.	5 t.	7 t.	Over 7 t.	TOTAL
1960.....	12,753	6,226	2,720	8,130	5,727	10,236	45,792
1961.....	19,346	9,673	3,260	11,150	8,902	10,485	62,816
1962.....	23,679	8,696	2,928	12,124	7,256	10,667	65,350
1963.....	23,808	11,366	4,556	12,691	2,123	17,035	71,579
1964.....	24,206	9,022	4,643	7,898	1,892	10,644	58,305
1965.....	36,583	11,752	5,101	7,840	1,522	6,500	69,298
1966.....	44,239	9,747	3,454	8,280	2,717	12,296	80,733
1967.....	50,463	14,136	4,020	9,142	4,752	17,856	100,369
1968.....	56,376	16,075	5,527	9,823	5,478	22,141	115,420
1969.....	60,597	17,120	4,763	7,468	4,926	20,873	115,747
1970.....	67,070	19,029	4,871	6,712	8,438	25,383	131,503
1971.....	55,949	19,818	3,982	5,093	6,298	21,023	112,163
1972.....	53,019	18,043	3,768	4,302	4,627	19,457	103,216
1973.....	67,326	17,380	6,330	6,578	8,833	3,493	129,940
1974.....	56,783	26,411	6,677	5,716	8,263	29,525	133,375
1975.....	43,666	21,506	9,243	3,869	2,416	22,973	103,673
1976.....	54,974	24,440	4,731	4,418	2,734	23,001	114,298
1977.....	56,409	39,591	7,302	6,301	1,807	27,160	138,570
1978.....	59,589	47,533	11,623	3,702	376	19,385	142,208
1979.....	65,970	50,547	7,410	4,239	461	16,875	145,502
1980.....	72,832	50,080	8,113	4,467	2,807	19,813	158,121
1981.....	75,898	48,559	4,357	8,879	5,852	24,447	167,992
1982.....	82,183	37,416	4,346	7,512	4,548	13,000	149,005
1983.....	95,935	43,827	2,521	12,765	3,640	13,532	172,220
1984.....	85,051	39,634	2,915	11,499	2,213	14,193	155,505
1985.....	95,208	41,726	5,069	12,020	3,114	19,731	176,868
1986.....	99,974	41,022	5,355	10,461	2,345	16,371	175,528

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

Motor Vehicles by Manufacturer and Type

Manufacturer	Passenger Cars		Light Commercial		Trucks		Truck Tractors		Buses		Total	
	1986	1985	1986	1985	1986	1985	1986	1985	1986	1985	1986	1985
Alfa Romeo Auto	168,074	157,625	-	-	-	-	-	-	-	-	168,074	157,625
Alfa Romeo Commercial Vehicles	-	-	-	-	3,455	2,938	-	-	-	-	3,455	2,938
Bertone	4,492	5,806	-	-	-	-	-	-	-	-	4,492	5,806
De Tomaso	52	56	-	-	-	-	-	-	-	-	52	56
Fiat	1,231,805	972,687	13,646	21,236	-	-	-	-	-	-	1,245,251	993,923
Autobianchi	87,803	99,896	-	-	-	-	-	-	-	-	87,803	99,896
Lancia	139,728	127,322	-	-	-	-	-	-	-	-	139,728	127,322
Ferrari	3,640	3,125	-	-	-	-	-	-	-	-	3,640	3,125
Inbus	-	-	-	-	-	-	-	-	543	373	543	373
Iveco Fiat	-	-	-	-	63,408	70,566	4,801	6,070	2,959	6,210	71,168	82,846
Lamborghini	238	249	-	-	-	-	-	-	-	-	238	249
Maserati	4,133	5,668	-	-	-	-	-	-	-	-	4,133	5,668
Menarini	-	-	-	-	-	-	-	-	218	300	218	300
Innocenti Milano	12,687	15,218	-	-	-	-	-	-	-	-	12,687	15,218
Pininfarina	-	1,504	-	-	-	-	-	-	-	-	-	1,504
Sevel Fiat	-	-	46,737	39,277	-	-	-	-	-	-	46,737	39,277
Sevel PSA	-	-	43,481	36,781	-	-	-	-	-	-	43,481	36,781
TOTAL	1,652,452	1,389,156	103,864	97,294	66,863	73,504	4,801	6,070	3,720	6,883	1,831,700	1,572,907

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - PRODUCTION 1984-1986

Commercial Vehicles by Manufacturer and Size Group

	1984	1985	1986
LIGHT GOODS VEHICLES			
Fiat Auto.....	26,350	21,236	13,646
Sevel-Fiat.....	31,267	39,277	46,737
Sevel-PSA.....	32,163	36,781	43,481
Alfa Romeo.....	-	-	-
Total.....	89,780	97,294	103,864
OTHER TRUCKS UP TO 6 TONS G.V.W.			
Iveco.....	34,779	36,313	34,399
Alfa Romeo.....	2,968	2,938	3,455
Total.....	37,747	39,251	37,854
6-12 TONS G.V.W.			
Iveco.....	14,865	17,215	14,866
12 TONS & OVER G.V.W.			
Iveco.....	10,677	17,038	14,143
ARTICULATED UNITS			
Iveco.....	2,436	6,070	4,801
BUSES			
Iveco.....	5,740	6,210	2,959
Inbus.....	436	373	543
Menarini.....	213	300	218
Total.....	6,389	6,883	3,720
TOTAL COMMERCIAL			
Iveco.....	68,497	82,846	71,168
Fiat Auto.....	26,350	21,236	13,646
Sevel-Fiat.....	31,267	39,277	46,737
Sevel-PSA.....	32,163	36,781	43,481
Alfa Romeo.....	2,968	2,938	3,455
Inbus.....	436	373	543
Menarini.....	213	300	218
TOTAL.....	161,894	183,751	179,248

A.N.F.I.A.

Motor Vehicles by Manufacturer and Type

	A L F A R O M E O				L A N C I A			
	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total
1953.....	3,477	942	328	4,747	7,658	1,271	166	9,095
1954.....	3,826	2,403	40	6,269	11,782	2,351	244	14,377
1955.....	5,919	6,049	180	12,148	6,572	2,381	335	9,288
1956.....	11,748	6,166	112	18,026	5,746	1,607	294	7,647
1957.....	16,675	5,930	286	22,891	10,269	1,861	107	12,237
1958.....	22,199	5,061	178	27,438	10,911	788	115	11,814
1959.....	32,089	2,257	34	34,380	12,130	1,109	201	13,440
1960.....	57,870	4,138	4	62,012	21,022	2,470	392	23,884
1961.....	57,181	3,030	234	60,445	27,119	3,126	175	30,420
1962.....	56,460	1,309	94	57,863	26,615	2,080	219	28,914
1963.....	85,605	1,305	164	87,074	40,921	3,019	215	44,155
1964.....	65,193	1,085	107	66,385	28,988	1,695	131	30,814
1965.....	61,236	729	60	62,025	25,949	759	65	26,773
1966.....	59,971	910	-	60,881	36,988	1,054	134	38,176
1967.....	76,831	1,987	-	78,818	43,172	1,247	93	44,512
1968.....	97,220	2,499	-	99,719	36,668	2,074	140	38,882
1969.....	104,305	2,698	-	107,003	31,556	1,510	200	33,266
1970.....	107,989	3,315	-	111,304	44,542	1,233	196	45,971
1971.....	123,309	3,708	-	127,017	52,789	40	65	52,894
1972.....	140,595	2,814	-	143,409	41,778	-	222	42,000
1973.....	204,902	3,081	-	207,983	52,631	-	175	52,806
1974.....	208,386	2,609	-	210,995	44,920	-	19	44,939
1975.....	189,682	2,128	-	191,810	45,745	-	-	45,745
1976.....	201,145	2,031	-	203,176	63,348	-	-	63,348
1977.....	201,118	2,057	-	203,175	68,944	-	-	68,944
1978.....	219,501	3,098	-	222,599	52,462	-	-	52,462
1979.....	207,514	2,036	-	209,550	60,459	-	-	60,459
1980.....	219,571	1,672	-	221,243	110,756	-	-	110,756
1981.....	197,287	1,570	-	198,857	78,257	-	-	78,257
1982.....	188,773	949	-	189,722	68,162	-	-	68,162
1983.....	206,926	1,190	-	208,116	104,896	-	-	104,896
1984.....	200,103	2,968	-	203,071	102,658	-	-	102,658
1985.....	157,625	2,938	-	160,563	127,322	-	-	127,322
1986.....	168,074	3,455	-	171,529	139,728	-	-	139,728

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - PRODUCTION 1953-1986 (continued)

Motor Vehicles by Manufacturer and Type

	FIAT				FIAT: O.M.			FIAT: Autobianchi		
	Passenger Cars	Trucks	Buses	Total	Trucks	Buses	Total	Passenger Cars	Trucks	Total
1953.....	131,324	18,937	1,406	151,667	7,422	368	7,790	-	569	569
1954.....	163,484	18,888	1,285	183,657	8,352	492	8,844	-	915	915
1955.....	217,937	18,428	1,815	238,180	6,734	481	7,215	-	1,044	1,044
1956.....	261,956	18,939	1,619	282,514	5,827	403	6,230	-	164	164
1957.....	290,385	16,643	1,436	308,464	6,013	418	6,431	750	617	1,367
1958.....	333,715	10,267	1,212	345,194	5,836	362	6,198	10,898	487	11,385
1959.....	412,682	16,524	1,584	430,790	6,884	237	7,121	12,665	385	13,050
1960.....	500,527	27,123	2,199	529,849	10,767	190	10,957	14,787	510	15,297
1961.....	566,284	39,627	1,756	607,667	13,304	326	13,630	25,553	2,806	28,359
1962.....	748,608	45,301	2,430	796,339	12,828	665	13,493	24,296	3,784	28,080
1963.....	909,887	45,311	2,716	957,914	17,546	398	17,944	37,242	2,857	40,099
1964.....	881,702	37,216	2,130	921,048	14,683	389	15,072	31,538	2,031	33,569
1965.....	957,941	49,883	1,702	1,009,526	15,675	421	16,096	32,713	1,533	34,246
1966.....	1,110,701	60,672	1,951	1,173,324	14,287	608	14,895	37,422	1,842	39,264
1967.....	1,233,892	73,835	2,207	1,309,934	17,815	722	18,537	37,778	2,948	40,726
1968.....	1,301,751	83,931	2,538	1,388,220	20,831	561	21,392	56,782	2,805	59,587
1969.....	1,219,161	89,804	2,149	1,311,114	18,753	445	19,198	72,799	2,982	75,781
1970.....	1,418,929	102,164	2,359	1,523,452	22,274	428	22,702	95,447	2,517	97,964
1971.....	1,371,729	86,968	3,139	1,461,836	20,311	555	20,866	87,958	1,136	89,094
1972.....	1,368,216	81,830	3,069	1,453,115	17,145	898	18,043	113,399	1,427	114,826
1973.....	1,390,251	100,294	4,029	1,494,574	25,322	502	25,824	113,896	1,243	115,139
1974.....	1,205,754	103,533	4,831	1,314,118	25,984	3,604	29,588	108,314	1,249	109,563
1975.....	1,006,660	78,685	4,314	1,089,659	21,618	2,098	23,716	71,347	1,242	72,589
1976.....	1,098,182	90,895	4,167	1,193,244	20,036	904	20,940	93,874	1,336	95,210
1977.....	1,057,261	114,077	4,489	1,175,827	21,179	388	21,567	72,704	1,257	73,961
1978.....	1,104,026	126,905	4,851	1,235,782	12,205	457	12,662	89,436	-	89,436
1979.....	1,081,473	125,519	5,335	1,212,327	13,597	116	13,713	88,734	-	88,734
1980.....	995,455	137,691	7,325	1,140,471	15,806	643	16,449	76,585	-	76,585
1981.....	876,985	140,828	5,690	1,023,503	15,783	1,532	17,315	76,987	-	76,987
1982.....	927,370	106,972	3,542	1,037,884	9,262	2,000	11,262	78,047	-	78,047
1983.....	975,151	135,114	6,585	1,116,850	Listed Under			80,149	-	80,149
1984.....	1,017,115	120,374	5,740	1,143,229	Iveco-Fiat			88,292	-	88,292
1985.....	975,812	137,149	6,210	1,119,171				99,896	-	99,896
1986.....	1,235,245	128,492	2,959	1,366,696				87,803	-	87,803

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

Motor Vehicles by Type

					EXPORTS TO U.S.		
	Passenger Cars	Industrial Vehicles	Buses	Total	Passenger Cars	Industrial Vehicles	Total
1950.....	19,649	2,205	51	21,905	-	-	N.A.
1951.....	28,905	3,101	244	32,250	-	-	N.A.
1952.....	25,007	1,319	134	26,460	-	-	N.A.
1953.....	30,155	1,105	246	31,506	-	-	N.A.
1954.....	40,758	3,058	320	44,136	169	-	169
1955.....	69,397	4,665	583	74,645	324		324
1956.....	78,423	8,197	414	87,034	1,150	1	1,151
1957.....	110,990	7,721	412	119,123	13,226	3	13,229
1958.....	161,204	7,537	512	169,253	30,759	3	30,762
1959.....	216,881	3,868	445	221,194	48,113	81	48,194
1960.....	197,935	5,632	368	203,935	16,244	9	16,253
1961.....	234,893	9,548	598	245,039	9,933	7	9,940
1962.....	305,429	12,695	970	319,094	11,667	-	11,667
1963.....	291,876	12,421	977	305,274	13,024	-	13,024
1964.....	313,088	17,193	841	331,122	10,702	-	10,702
1965.....	307,534	18,324	873	326,731	9,390	6	9,396
1966.....	371,632	20,822	1,115	393,569	14,383	-	14,383
1967.....	404,401	20,821	1,633	426,855	17,242	-	17,242
1968.....	557,695	28,352	1,099	587,146	36,530	-	36,530
1969.....	594,590	34,242	1,244	630,076	41,360	-	41,360
1970.....	632,128	37,706	1,198	671,032	45,583	-	45,583
1971.....	640,193	38,448	1,875	680,516	52,580	-	52,580
1972.....	659,112	39,048	1,594	699,754	60,300	-	60,300
1973.....	656,285	47,653	1,410	705,348	52,450	-	52,450
1974.....	686,244	42,786	4,738	733,768	107,910	3	107,913
1975.....	661,310	46,590	2,597	710,497	108,295		108,295
1976.....	696,409	48,510	338	745,257	66,037	1	66,038
1977.....	644,403	68,368	1,568	714,339	54,894	1	54,895
1978.....	640,294	73,215	1,313	714,822	72,246	(-1)	72,245
1979.....	647,215	77,270	775	725,260	73,678	57	73,735
1980.....	511,239	77,282	3,105	591,626	37,742	1,935	39,677
1981.....	405,356	87,243	3,890	496,489	17,278	1,210	18,488
1982.....	437,311	87,478	3,203	527,992	6,206	2,709	8,915
1983.....	491,510	105,686	3,773	600,969	6,391	2,768	9,159
1984.....	480,667	99,234	3,725	583,626	9,735	2,474	12,209
1985.....	449,803	112,941	2,989	565,733	9,225	3,931	13,156
1986.....	603,075	113,895	1,411	718,381	12,459	2,204	14,663

NOTE: Includes some used vehicles.

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

Motor Vehicles by Manufacturer and Type

Manufacturer	Passenger Cars		Light Commercial Vehicles		Trucks		Buses		TOTAL	
	1986	1985	1986	1985	1986	1985	1986	1985	1986	1985
Alfa Romeo Auto...	75,582	51,710	–	–	–	–	–	–	75,582	51,710
Bertone.....	3,149	3,877	–	–	–	–	–	–	3,149	3,877
De Tomaso.....	50	54	–	–	–	–	–	–	50	54
Fiat.....	458,150	331,268	25,443	25,618	–	–	–	–	483,593	356,886
Autobianchi.....	25,268	27,986	–	–	–	–	–	–	25,268	27,986
Lancia.....	34,131	26,799	–	–	–	–	–	–	34,131	26,799
Ferrari.....	2,829	2,323	–	–	–	–	–	–	2,829	2,323
Iveco Fiat.....	–	–	–	–	44,971	50,542	1,411	2,989	46,382	53,531
Lamborghini.....	213	207	–	–	–	–	–	–	213	207
Maserati.....	1,653	1,754	–	–	–	–	–	–	1,653	1,754
Innocenti Milano..	2,050	2,393	–	–	–	–	–	–	2,050	2,393
Pininfarina.....	–	1,432	–	–	–	–	–	–	–	1,432
Sevel PSA.....	–	–	43,481	36,781	–	–	–	–	43,481	36,781
TOTAL.....	603,075	449,803	68,924	62,399	44,971	50,542	1,411	2,989	718,381	565,733

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY EXPORT

ITALY - EXPORTS 1986

Motor Vehicles by Country of Destination

	Passenger Cars	Commercial Vehicles	Total
Belgium/Luxembourg	24,160	1,749	25,909
Denmark	10,693	3,010	13,703
France	147,431	56,138	203,569
Germany, West	117,464	13,659	131,123
Greece	5,083	68	5,151
Ireland	4,568	393	4,961
The Netherlands	42,333	3,100	45,433
Portugal	14,927	959	15,886
Spain	41,809	4,778	46,587
United Kingdom	65,942	8,611	74,553
EEC	474,410	92,465	566,875
Austria	17,425	1,769	19,194
Czechoslovakia	603	-	603
Finland	6,431	389	6,820
Iceland	683	(2)	681
Yugoslavia	4,296	7,537	11,833
Malta	560	17	577
Norway	7,405	863	8,268
Poland	685	2	687
Sweden	8,196	803	8,999
Switzerland	29,789	2,891	32,680
Turkey	160	150	310
Other Countries	468	111	579
EUROPE	551,111	106,995	658,106
Algeria	(1)	1,084	1,083
Canary Islands	176	-	176
Egypt	626	75	701
Ethiopia	-	578	578
Ivory Coast	75	33	108
Kenya	241	67	308
Libya	2	417	419
Mali	-	59	59
Morocco	2,933	1	2,934
Mauritius	111	-	111
Mozambique	-	63	63
Nigeria	-	140	140
Reunion Island	495	64	559
Rwanda	27	51	78
Seychelles	-	44	44
Sudan	-	94	94
Tanzania	8	94	102
Tunisia	21	571	592
Zaire	120	132	252
Zambia	49	35	84
Other Countries	45	240	285
AFRICA	4,928	3,842	8,770

	Passenger Cars	Commercial Vehicles	Total
Canada	18	-	18
Chile	346	12	358
Costa Rica	65	1	66
Dominican Rep	36	1	37
Ecuador	50	1	51
El Salvador	68	-	68
Guadaloupe	416	-	416
Guatemala	200	-	200
Guyana	189	178	367
Martinique	504	-	504
Paraguay	55	-	55
Surinam	60	-	60
U.S.A.	12,459	2,204	14,663
Venezuela	5,858	227	6,085
Other Countries	109	39	148
AMERICA	20,433	2,663	23,096
Saudi Arabia	489	20	509
Brunei	81	-	81
China	21	34	55
Cyprus	538	26	564
Hong Kong	153	-	153
Kuwait	90	-	90
Japan	3,629	-	3,629
Jordan	94	61	155
Israel	9,263	494	9,757
Iran	1	800	801
Oman	43	3	46
Qatar	61	-	61
Singapore	256	-	256
Sri Lanka	118	-	118
Syria	202	42	244
Taiwan	5,358	-	5,358
United Arab Emirates	222	-	222
Other Countries	(3)	33	30
ASIA	20,616	1,513	22,129
Australia	1,196	-	1,196
New Caledonia	627	4	631
New Zealand	1,831	-	1,831
Tahiti	461	23	484
Other Countries	5	-	5
OCEANIA	4,120	27	4,147
TOURIST DELIVERIES	1,867	266	2,133
TOTAL 1986	603,075	115,306	718,381
TOTAL 1985	467,268	111,747	579,016

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

Total Imports by Type

	Passenger Cars	Trucks	Buses	Chassis	Total	IMPORTS FROM U.S.A. Passenger Cars	Industrial Vehicles	Total
1951.....	857	209	1	-	1,067	152	13	165
1952.....	1,499	130	2	-	1,631	308	19	327
1953.....	1,639	166	2	-	1,807	235	5	240
1954.....	1,947	219	1	-	2,167	284	8	292
1955.....	3,043	643	42	-	3,728	181	14	195
1956.....	4,220	676	-	-	4,896	234	7	241
1957.....	4,734	243	2	-	4,979	302	16	318
1958.....	5,418	571	-	-	5,989	260	40	300
1959.....	10,737	1,215	6	-	11,958	311	18	329
1960.....	18,279	2,414	9	-	20,702	559	7	566
1961.....	33,703	5,774	8	-	39,485	504	5	509
1962.....	95,157	10,283	38	-	105,478	442	27	469
1963.....	191,194	13,646	64	-	204,904	124	142	266
1964.....	116,870	10,312	78	-	127,260	192	97	289
1965.....	103,037	8,391	95	-	111,523	163	153	316
1966.....	115,095	9,878	74	-	125,047	125	123	248
1967.....	141,169	11,675	94	-	152,938	175	126	301
1968.....	184,259	10,235	133	-	194,627	125	99	224
1969.....	257,477	12,291	11	-	269,779	99	133	232
1970.....	459,942	12,514	121	-	472,577	148	186	334
1971.....	396,151	14,457	94	-	410,702	136	278	414
1972.....	420,185	23,474	272	-	443,931	107	193	300
1973.....	418,371	25,736	60	-	444,167	159	199	358
1974.....	335,353	31,166	138	-	366,657	336	139	475
1975.....	378,703	31,171	943	-	410,817	274	76	350
1976.....	487,141	53,030	1,625	-	541,796	148	109	257
1977.....	477,573	68,002	1,262	-	546,837	128	147	275
1978.....	531,332	66,837	1,583	758	600,510	468	92	560
1979.....	647,650	68,299	2,244	1,389	719,582	679	91	770
1980.....	940,741	71,593	1,743	1,790	1,015,867	2,815	375	3,190
1981.....	897,980	83,589	1,362	1,823	984,754	1,554	187	1,741
1982.....	884,631	70,714	682	1,219	957,246	1,086	139	1,225
1983.....	659,996	58,186	483	535	719,200	656	110	766
1984.....	784,677	71,734	693	993	858,097	656	215	871
1985.....	868,912	75,773	668	1,129	946,482	999	47	1,046
1986.....	826,844	88,553	547	1,132	917,076	690	147	837

* Includes some used vehicles.

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY IMPORT

ITALY - IMPORTS 1986

Motor Vehicles by Country of Origin and Type

Countries of Origin	Passenger Cars	Trucks	Total
Belgium/Luxembourg	97,454	10,961	108,415
Denmark	104	17	121
France	288,114	13,161	301,275
Germany, West	214,962	24,576	239,538
Greece	58	-	58
Ireland	2	23	25
The Netherlands	5,210	3,340	8,550
United Kingdom	28,759	3,797	32,556
EEC	634,663	55,875	690,538
Austria	1,850	813	2,663
Czechoslovakia	1,678	-	1,678
Finland	32	24	56
Yugoslavia	12,426	2,353	14,779
Poland	32,330	243	32,573
Portugal	538	254	792
Romania	1,647	38	1,685
Spain	86,901	5,682	92,583
Sweden	5,017	1,407	6,424
Switzerland	563	164	727
U.S.S.R.	1,514	64	1,578
Other Countries	135	118	253
EUROPE	779,294	67,035	846,329
Libya	2	41	43
South Africa	801	-	801
Other Countries	15	33	48
AFRICA	818	74	892
Brazil	17,516	9,951	27,467
United States	690	147	837
Other Countries	188	2	190
AMERICA	18,394	10,100	28,494
Rep. S Korea	1,403	-	1,403
Japan	1,665	111	1,776
Other Countries	14	173	187
ASIA	3,082	284	3,366
OCEANIA	2	1	3
OTHER COUNTRIES	103	8	111
USED VEHICLES	25,151	11,051	36,202
TOTAL ALL COUNTRIES	826,044	88,553	915,397

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - SALES 1985-1986

Passenger Car Retail Sales by Manufacturer

	1986	1985	% Change
ITALIAN MAKES.....	1,123,910	1,047,086	+ 7.3
Alfa Romeo.....	112,126	112,909	- 0.7
Ferrari.....	827	716	+ 15.5
Fiat.....	817,020	747,139	+ 9.4
Innocenti Milano.....	13,130	14,462	- 9.2
Lancia-Autobianchi.....	175,303	165,275	+ 6.1
Maserati.....	3,554	4,124	- 13.8
Other Domestic.....	1,950	2,461	- 20.8
IMPORTS.....	701,582	698,813	+ 0.4
Aro.....	2,068	1,552	+ 33.2
Audi.....	13,926	17,827	- 21.9
Austin Rover.....	25,717	24,456	+ 5.2
B.M.W.....	19,824	21,028	- 5.7
Chrysler.....	22	26	- 15.4
Citroen.....	58,190	61,357	- 5.2
Daihatsu.....	282	150	+ 88.0
Nissan.....	16	45	- 64.4
Ford.....	69,474	69,335	+ 0.2
Honda.....	187	258	- 27.5
Hyundai.....	1,391	292	+ 376.4
Jaguar.....	263	349	- 24.6
Jeep.....	1,079	899	+ 20.0
Lada.....	1,118	922	+ 21.3
Mazda.....	27	71	- 62.0
Mercedes.....	21,464	20,030	+ 7.2
Mini Moke.....	-	1	-
Mitsubishi.....	474	578	- 18.0
Opel/G.M.....	58,163	58,204	- 0.1
Peugeot Talbot.....	65,718	56,570	+ 16.2
Porsche.....	749	867	- 13.6
Renault.....	159,328	175,052	- 9.0
Rolls Royce.....	34	24	+ 41.7
Saab.....	3,100	2,403	+ 29.0
Seat.....	43,347	37,089	+ 16.9
Skoda.....	1,603	1,657	- 3.3
Subaru.....	202	300	- 32.7
Suzuki.....	6,615	726	+ 811.2
Toyota.....	859	610	+ 40.8
Uaz.....	936	913	+ 2.5
U.M.M.....	37	43	- 14.0
Volkswagen.....	128,649	127,569	+ 0.8
Volvo.....	16,720	17,610	- 5.1
TOTAL DOMESTIC & IMPORTS	1,825,492	1,745,899	+ 4.6

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

Commercial Vehicles Under 3.5 Tons Gross Vehicle Weight

	1986	%	1985	%	1984	%
ITALIAN MAKES						
Fiat Auto.....	45,954	43.6	48,016	47.7	50,940	52.2
Iveco.....	15,509	14.7	14,121	14.0	12,569	12.9
Alfa Romeo.....	2,277	2.2	1,763	1.8	986	1.0
TOTAL DOMESTIC...	63,740	60.5	63,900	63.5	64,495	66.1
IMPORTS						
Austin/Rover.....	8	-	28	-	81	0.1
Ciemme.....	29	-	49	-	111	0.1
Citroen.....	1,903	1.8	1,988	2.0	318	0.3
Ebro.....	2,921	2.8	2,195	2.2	1,492	1.5
Ford.....	10,662	10.1	10,152	10.1	10,391	10.6
GM/Bedford.....	2,457	2.3	2,299	2.3	1,707	1.7
GM/Opel.....	2,667	2.5	2,660	2.6	2,299	2.4
GM/U.S.A.....	16	-	-	-	-	-
Mercedes.....	2,377	2.3	2,171	2.2	2,121	2.2
Peugeot/Talbot...	2,294	2.2	2,006	2.0	1,954	2.0
Renault V.I.....	1,388	1.3	1,290	1.3	1,232	1.3
Renault.....	9,213	8.7	5,840	5.8	5,745	5.9
Volkswagen.....	5,734	5.4	6,079	6.0	5,625	5.8
TOTAL IMPORTS....	41,689	39.5	36,757	36.5	33,076	33.9
TOTAL.....	105,429	100.0	100,657	100.0	97,571	100.0

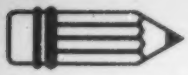
ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - NEW REGISTRATIONS 1950-1986

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1950.....	79,826	17,684	2,199	99,709
1953.....	112,110	25,870	1,633	139,613
1954.....	137,311	28,252	1,995	167,558
1955.....	161,903	29,287	1,956	193,146
1956.....	202,373	26,464	2,157	230,994
1957.....	195,540	25,114	1,926	222,580
1958.....	209,215	26,763	1,499	237,477
1959.....	253,321	29,711	1,710	284,742
1960.....	381,385	43,970	2,396	427,751
1961.....	491,755	59,953	2,136	553,844
1962.....	634,706	67,511	2,257	704,474
1963.....	951,704	84,013	2,718	1,038,435
1964.....	830,175	61,665	2,189	894,029
1965.....	886,297	51,490	1,793	939,580
1966.....	1,014,975	58,102	1,613	1,074,690
1967.....	1,162,246	76,456	2,001	1,240,703
1968.....	1,167,614	84,001	2,349	1,253,964
1969.....	1,217,929	88,355	2,738	1,309,022
1970.....	1,363,594	81,559	3,095	1,448,248
1971.....	1,434,529	76,190	2,911	1,513,630
1972.....	1,470,394	78,859	3,280	1,552,533
1973.....	1,449,100	80,279	3,632	1,533,011
1974.....	1,280,710	96,074	5,089	1,381,873
1975.....	1,050,947	69,266	3,977	1,124,190
1976.....	1,187,621	90,060	4,893	1,282,574
1977.....	1,219,172	106,046	4,037	1,329,255
1978.....	1,194,424	89,703	3,415	1,287,542
1979.....	1,397,039	109,051	3,789	1,509,879
1980.....	1,530,488	117,698	4,719	1,652,905
1981.....	1,808,476	134,401	5,586	1,948,463
1982.....	1,851,174	139,087	5,721	1,995,982
1983.....	1,451,512	107,317	4,286	1,563,115
1984.....	1,572,402	104,102	3,978	1,680,482
1985.....	1,646,106	109,934	3,709	1,759,749
1986.....	1,724,833	105,375	3,527	1,833,735

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE



ITALY - TOTAL REGISTRATIONS 1950-1986

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1950.....	342,021	223,520	11,596	577,137
1953.....	612,944	285,240	15,740	913,924
1954.....	690,728	290,187	16,753	997,668
1955.....	861,319	316,783	18,299	1,196,401
1956.....	1,030,663	332,985	19,283	1,382,931
1957.....	1,231,082	344,267	20,576	1,595,925
1958.....	1,392,525	353,970	22,563	1,769,058
1959.....	1,658,810	405,734	23,227	2,087,771
1960.....	1,976,188	429,927	25,056	2,431,171
1961.....	2,449,123	477,135	26,577	2,952,835
1962.....	3,030,056	521,495	28,671	3,580,222
1963.....	3,912,597	578,075	30,894	4,521,566
1964.....	4,674,644	612,229	32,421	5,319,294
1965.....	5,472,591	631,675	32,746	6,137,012
1966.....	6,356,578	666,328	33,087	7,055,993
1967.....	7,294,578	712,653	34,476	8,041,707
1968.....	8,266,434	775,228	35,420	9,077,082
1969.....	9,173,699	831,911	37,504	10,043,114
1970.....	10,191,042	890,507	38,856	11,120,405
1971.....	11,294,480	952,515	40,610	12,287,605
1972.....	12,484,313	995,591	36,150	13,516,054
1973.....	13,424,690	1,045,663	37,996	14,508,349
1974.....	14,303,761	1,104,542	41,235	15,449,538
1975.....	15,059,689	1,149,044	43,825	16,252,558
1976.....	15,925,097	1,201,875	46,965	17,173,937
1977.....	16,466,239	1,233,920	49,367	17,749,526
1978.....	16,240,877	1,127,355	51,913	17,420,145
1979.....	17,073,208	1,232,735	54,446	18,360,389
1980.....	17,686,236	1,370,628	58,149	19,115,013
1981.....	18,603,369	1,485,193	62,168	20,150,730
1982.....	19,616,106	1,575,018	66,688	21,257,812
1983.....	20,388,599	1,693,361	71,017	22,152,977
1984.....	20,888,210	1,720,445	71,981	22,680,636
1985 Est....	21,500,000	1,750,000	74,000	23,324,000
1986 Est....	22,000,000	1,780,000	76,000	23,856,000

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

LUXEMBOURG - NEW REGISTRATIONS 1965-1986

Motor Vehicles by 1965-1971 Classification

	Passenger Cars	Commercial Vehicles			Buses	Special Vehicles	Total
		Trucks	Small Trucks	Total			
1965.....	8,850	303	922	1,225	54	371	10,500
1966.....	9,224	272	746	1,018	38	350	10,630
1967.....	7,987	204	610	814	32	283	9,116
1968.....	9,424	212	783	995	40	341	10,800
1969.....	10,647	220	758	978	37	361	12,023
1970.....	11,633	293	960	1,253	41	236	13,163
1971.....	13,485	348	967	1,315	49	255	15,104

Motor Vehicles by 1971-1986 Classification

	Passenger Cars	Buses	Small Trucks	Trucks	Road Tractors & Special Vehicles	Total
1971.....	13,794	49	607	384	243	15,077
1972.....	14,988	40	686	418	226	16,358
1973.....	15,948	71	772	405	229	17,425
1974.....	16,851	43	752	424	280	18,350
1975.....	17,356	44	574	288	196	18,458
1976.....	19,589	35	437	313	198	20,572
1977.....	20,734	59	503	452	351	22,099
1978.....	22,395	72	485	338	338	23,628
1979.....	22,796	94	662	459	503	24,514
1980.....	22,440	56	709	531	465	24,201
1981.....	23,008	52	704	351	532	24,647
1982.....	25,796	33	660	331	541	27,361
1983.....	26,482	38	627	265	374	27,786
1984.....	28,597	39	649	228	271	29,784
1985.....	29,235	37	748	228	371	30,619
1986.....	32,960	35	918	299	430	34,642

MINISTERE DE L'ECONOMIE NATIONALE

LUXEMBOURG - NEW REGISTRATIONS 1985-1986

Motor Vehicles by Country of Origin and Manufacturer

	1986	1985
CZECHOSLOVAKIA (Skoda)..	24	32
GERMANY, WEST.....	13,938	11,966
Audi.....	903	812
B.M.W.....	630	519
Ford (Germany).....	4,800	4,683
Mercedes.....	1,091	787
Opel.....	3,370	2,957
Porsche.....	75	84
Volkswagen.....	3,069	2,124
GERMANY, EAST (Wartburg & Barkas)...	24	22
SPAIN (Seat).....	468	254
FRANCE.....	7,890	6,813
Alpine-Renault.....	11	3
Citroen.....	1,541	1,264
Peugeot.....	2,854	2,040
Renault.....	3,438	3,340
Talbot.....	46	166
UNITED KINGDOM.....	367	295
Aston-Martin.....	-	1
Austin.....	232	184
Bedford.....	3	1
Jaguar.....	36	42
Land-Rover.....	29	20
Morgan.....	2	2
Rover.....	64	44
Triumph.....	1	1
ITALY.....	3,980	4,798
Alfa Romeo.....	290	496
Bertone.....	10	2
Ferrari.....	14	12
Fiat.....	3,452	4,072
ITALY (con't).....		
Lancia.....	201	205
Maserati.....	3	3
Nuova Innocenti.....	-	1
Pininfarina.....	10	7
JAPAN.....	4,445	3,558
Daihatsu.....	104	109
Honda.....	601	401
Hyundai.....	3	17
Isuzu.....	26	15
Mazda.....	791	566
Mitsubishi.....	401	286
Nissan/Datsun.....	880	821
Subaru.....	146	165
Suzuki.....	219	212
Toyota.....	1,274	966
POLAND (FSO).....	2	2
ROMANIA (Aro).....	2	-
SWEDEN.....	864	703
Saab.....	358	281
Volvo.....	506	422
U.S.S.R. (Vaz).....	333	470
U.S.A.....	15	7
Buick.....	7	2
Chevrolet.....	4	2
Lincoln (USA).....	1	1
Jeep.....	2	-
Oldsmobile.....	1	2
YUGOSLAVIA (Zastava)....	20	12
TOTAL.....	32,372	28,932

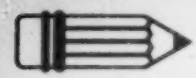
MINISTERE DE L'ECONOMIE - STATEC

LUXEMBOURG - NEW REGISTRATIONS 1985-1986

Passenger Cars by Manufacturer

	1985	1986
Alfa Romeo.....	495	278
B.M.W.....	519	596
British Leyland....	222	-
Citroen.....	1,209	1,280
Daihatsu.....	88	90
Fiat.....	3,862	3,132
Ford.....	4,313	4,251
Honda.....	397	578
Hyundai.....	16	3
Jaguar/Daimler.....	42	34
Lada.....	294	389
Lancia.....	205	194
Mazda.....	559	745
Mercedes-Benz.....	751	959
Mitsubishi (Colt)..	220	257
Nissan.....	722	793
Peugeot/Talbot.....	2,101	2,722
Porsche.....	84	71
Renault.....	3,138	3,150
Rover Group.....	-	251
Saab.....	281	338
Seat.....	254	446
Skoda.....	32	23
Subaru.....	123	113
Suzuki.....	102	122
Toyota.....	818	1,064
Vauxhall/Opel.....	2,828	3,094
Volvo.....	376	392
V.W./Audi.....	2,794	3,662
Zastava.....	12	20
Others.....	35	69
TOTAL.....	26,892	29,116

S.M.M.T.



LUXEMBOURG - TOTAL REGISTRATIONS 1971-1987

Motor Vehicles by Type as of January 1, of Each Year

	Passenger Cars	Buses	Small Trucks	Trucks	Road Tractors & Special Vehicles	Total
1971.....	94,478	587	4,755	3,773	1,490	105,083
1972.....	102,163	595	4,562	4,109	1,679	113,108
1973.....	111,017	620	4,992	4,277	1,907	122,813
1974.....	119,659	680	5,556	4,453	2,120	132,468
1975.....	127,860	682	5,991	4,549	2,195	141,277
1976.....	140,087	731	6,569	4,675	2,621	154,683
1976(1).....	114,775	623	5,255	3,893	2,503	127,049
1977.....	130,719	651	5,456	4,231	2,733	143,790
1978.....	141,431	687	5,555	4,542	2,811	155,026
1979.....	150,763	713	5,598	4,668	3,103	164,845
1980.....	152,894	708	5,536	4,638	3,294	167,070
1981.....	156,190	718	5,597	4,684	3,481	170,670
1982.....	159,580	740	5,701	4,730	3,718	174,469
			Vehicles on the Road*			
1979.....	122,997	638	4,640	3,850	2,651	134,776
1980.....	128,612	647	4,668	3,891	2,843	140,661
1981.....	133,315	670	4,752	4,025	3,041	145,803
1982.....	137,924	696	4,864	4,090	3,290	150,864
1983.....	141,081	687	4,872	4,137	3,325	154,102
1984.....	145,849	704	4,920	4,191	3,498	159,162
1985.....	151,640	695	4,980	4,158	3,858	165,331
1986.....	156,048	693	5,136	4,134	4,145	170,156
1987.....	162,481	701	5,344	4,283	4,541	177,350

* Vehicles licensed.
(1) New series issued.

MINISTERE DE L'ECONOMIE NATIONALE

Motor Vehicles by Type and Country of Origin as of January 1, 1987

	Passenger Cars	Buses	Light Trucks	Trucks	Special Vehicles	Total
Austria.....	1	4	-	2	66	73
Belgium.....	48	76	18	2	104	248
Canada.....	-	-	-	-	3	3
Czechoslovakia....	211	-	1	-	4	216
Germany West.....	65,400	564	2,558	2,655	2,353	73,530
Germany East.....	156	-	19	-	-	175
Spain.....	897	-	1	3	1	902
France.....	43,679	20	1,246	405	306	45,656
United Kingdom....	3,561	2	141	329	236	4,269
Italy.....	12,489	23	495	264	467	13,738
Japan.....	25,088	-	782	18	137	26,025
The Netherlands...	91	4	-	138	145	378
Poland.....	43	-	-	-	2	45
Romania.....	13	-	-	1	1	15
Sweden.....	6,021	8	4	417	411	6,861
U.S.S.R.....	3,373	-	29	-	-	3,402
U.S.A.....	1,333	-	47	45	285	1,710
Yugoslavia.....	63		-	-	1	64
Others.....	14		3	4	19	40
TOTAL.....	162,481	01	5,344	4,283	4,541	177,350

MINISTERE DE L'ECONOMIE - STATEC

Motor Vehicles by Type and Manufacturer

	1986	1985	1984	1983	1982	1981
PASSENGER CARS	118,976	108,083	108,598	105,597	90,615	77,922
Volvo.....	118,976	108,083	108,598	105,597	90,615	77,922
LIGHT DELIVERY VEHICLES	325	245	248	130	223	7,598
Ford.....	-	-	-	-	-	7,598
Volvo.....	325	245	248	130	-	-
TRUCKS	11,221	10,159	10,069	8,237	8,361	9,743
Daf.....	7,912	7,373	7,197	6,160	6,763	7,266
Ford.....	-	-	-	-	-	106
Ginaf.....	55	50	21	18	27	56
Scania.....	3,135	2,605	2,709	1,968	1,435	2,040
Terberg.....	117	129	142	91	136	275
TRUCK TRACTORS	10,865	9,580	9,462	7,199	8,554	7,089
Daf.....	6,032	5,531	5,237	4,334	5,182	3,357
Ford.....	-	-	-	-	-	315
F.T.F.....	8	13	28	16	11	18
Scania.....	4,825	4,036	4,197	2,839	3,326	3,399
Terberg.....	-	-	-	10	35	-
SPECIAL VEHICLES	-	-	-	86	157	205
Accles & Pollock.....	-	-	-	-	-	51
Spijkstaal.....	-	-	-	-	-	137
Gova.....	-	-	-	-	-	17
BUSES	967	907	744	988	1,095	677
Bova.....	210	173	175	180	147	148
Daf.....	726	734	550	808	934	461
Leyland.....	-	-	19	-	14	16
Den Oudsten.....	31	-	-	-	-	52
TOTAL VEHICLES	142,354	128,974	129,121	122,237	109,005	103,234

CENTRAAL BUREAU VOOR DE STATISTIEK

THE NETHERLANDS - PRODUCTION / ASSEMBLIES 1986

Motor Vehicles by Manufacturer and Type

Country of Origin	Cylinders	Displacement in 1,000 cc	G.V.W. in code	1986 Units
PASSENGER CARS				
VOLVO				118,976
340 Series.....	4	1.4	-	44,107
340 Series.....	4	1.6	-	9,083
340 Series.....	4	1.7	-	29,440
360 Series.....	4	2.0	-	33,619
480 Series.....	4	1.7	-	2,727
LIGHT DELIVERY TRUCKS				
VOLVO				325
340 Series.....	4	1.4	-	325
TRUCKS				
DAF				7,912
900 Series.....	6	6.2	2	203
1100 Series.....	6	6.2	3	286
1300 Series.....	6	6.2	3	262
1500 Series.....	6	6.2	4	257
1600 Series.....	6	6.2	4	565
1800 Series.....	6	8.3	4	24
2000 Series.....	6	8.3	-	32
2100 Series.....	6	8.3	5	1,849
2100 Series.....	6	8.3	6	154
2300 Series.....	6	8.3	6	1,019
2500 Series.....	6	8.3	5	562
2500 Series.....	6	8.3	6	627
2800 Series.....	6	11.6	5	326
2800 Series.....	6	11.6	6	230
3300 Series.....	6	11.6	5	237
3300 Series.....	6	11.6	6	266
4000 Series.....	6	6.2	4	3
5400 Series.....	6	6.2	4	98
3600 Series.....	6	-	-	910
1200 Series.....	6	-	-	2
GINAF				55
100 Series.....	6	8.3	5	1
200 Series.....	6	8.3	6	24
300 Series.....	6	11.6	6	17
400 Series.....	6	11.6	6	5
500 Series.....	6	11.6	6	8
TERBERG				117
1000 Series.....	6	6.2	5	12
1100 Series.....	6	5.5	5	15
1100 Series.....	6	12.0	5	5
1300 Series.....	6	12.0	6	13
1400 Series.....	6	12.0	6	8
1500 Series.....	6	12.0	6	6
1800 Series.....	6	12.0	6	5
1900 Series.....	6	9.6	6	1
2000 Series.....	6	12.0	6	14
2850 Series.....	6	12.0	6	10
2950 Series.....	6	14.0	6	6
3000 Series.....	6	12.0	6	22

THE NETHERLANDS - PRODUCTION / ASSEMBLIES 1986 (continued)

Motor Vehicles by Manufacturer and Type

Country of Origin	Cylinders	Displacement in 1,000 cc	G.V.W. in code	1986 Units
TRUCKS (con't)				
SCANIA				3,135
82 Series.....	6	7.8	5	221
92 Series.....	6	8.5	5	955
92 Series.....	6	8.5	6	114
112 Series.....	6	11.0	5	614
112 Series.....	6	11.0	6	460
142 Series.....	6	14.2	5	523
142 Series.....	6	14.2	6	248
FLOOR				2
FD 1040.....	6	9.0	6	2
TRUCK TRACTORS				
DAF				6,032
1600 Series.....	6	6.2	2	25
2000 Series.....	6	-	-	2
2100 Series.....	6	8.3	3	108
2100 Series.....	6	8.3	4	229
2300 Series.....	6	8.3	4	68
2500 Series.....	6	8.3	5	564
2800 Series.....	6	11.6	6	111
2800 Series.....	6	11.6	7	1,804
3300 Series.....	6	11.6	7	1,412
3600 Series.....	-	-	-	1,705
4000 Series.....	-	-	-	4
F.T.F.				8
7 Series.....	6	9.1	7	2
8 Series.....	6	9.1	5	6
SCANIA				4,825
82 Series.....	6	7.8	4	6
92 Series.....	6	8.5	4	506
92 Series.....	6	8.5	7	5
112 Series.....	6	11.0	4	2,675
112 Series.....	6	11.0	7	62
142 Series.....	8	14.2	4	1503
142 Series.....	8	14.2	7	59
142 Series.....	8	14.2	8	9
BUSES				
BOVA				210
12250.....	6	8.3	3	13
12280.....	6	11.6	3	118
12280.....	8	14.5	4	17
12331.....	8	14.6	4	15
12230.....	6	11.6	3	32
12332.....	6	11.6	4	15
DAF				726
200 Series.....	6	11.6	4	451
2300 Series.....	6	8.3	4	99
3000 Series.....	6	8.3	4	164
2200 Series.....	-	-	-	12
DEN OUDSTEN				31
A9910/Stad.....	6	8.25	4	4
K 560.....	-	-	-	10
B86-MF490.....	6	8.25	3	17

Gross Vehicle Weight Codes

Trucks	Truck Tractors	Buses
1 = 3.5 - 5 tons	1 = up to 20 tons	1 = up to 5 tons
2 = 5 - 9 tons	2 = 20 - 30 tons	2 = 5 - 10 tons
3 = 9 - 12 tons	3 = 30 - 35 tons	3 = 10 - 15 tons
4 = 12 - 15 tons	4 = 35 - 40 tons	4 = 15 - 20 tons
5 = 15 - 19 tons	5 = 40 - 45 tons	5 = 20 - 25 tons
6 = 19 tons and over	6 = 45 - 50 tons	6 = 25 tons and over
	7 = 50 - 60 tons	
	8 = 60 tons and over	

CENTRAAL BUREAU VOOR DE STATISTIEK

THE NETHERLANDS - RETAIL SALES 1981-1986

Passenger Car Sales by Manufacturer

	1986	1985	1984	1983	1982	1981
Alfa Romeo.....	4,022	3,734	4,447	4,467	4,053	4,020
Austin Rover.....	5,365	5,774	6,214	7,978	-	-
B.M.W.....	12,777	12,834	12,909	14,841	14,270	11,521
Chrysler.....	-	-	-	42	45	105
Citroen.....	31,124	24,870	22,145	23,345	22,085	22,062
Dacia.....	101	133	36	28	51	75
Daihatsu.....	6,461	4,436	4,148	4,831	2,622	1,970
Fiat.....	33,558	30,021	31,798	28,227	21,234	15,693
FSO(Poland).....	307	279	159	108	38	141
Ford (Total).....	57,812	56,464	56,234	49,719	42,451	40,349
Ford (Europe)..	57,674	56,423	56,167	49,683	42,349	40,032
G.M. (Total).....	92,559	87,899	71,704	74,917	65,646	55,682
Opel.....	92,279	87,722	71,386	74,479	64,956	54,026
Honda.....	14,834	11,896	12,731	10,819	14,193	16,907
Hyundai.....	1,399	1,320	2,449	3,277	2,272	1,969
Jaguar.....	380	401	319	-	6,558	6,870
Lada.....	12,737	8,737	7,250	9,254	9,249	6,656
Lancia.....	2,449	1,790	1,893	1,849	1,023	857
Mazda.....	23,080	16,785	16,854	19,965	15,052	17,416
Mercedes-Benz....	13,317	11,912	9,280	8,914	8,065	8,242
Mitsubishi.....	14,629	12,697	13,553	14,084	14,051	18,335
Nissan.....	27,337	25,110	21,910	23,397	18,800	17,560
Peugeot/Talbot...	34,053	24,169	26,329	25,297	26,425	30,104
Porsche.....	210	225	166	213	160	182
Renault.....	27,713	28,916	26,075	29,213	32,487	31,932
Saab.....	2,563	2,462	3,075	3,679	3,371	3,224
Seat.....	4,347	7,218	6,832	1,143	-	-
Skoda.....	5,030	3,271	3,752	3,002	1,219	381
Subaru.....	4,303	2,963	2,835	3,601	1,070	1,143
Suzuki.....	15,857	12,267	10,851	11,360	7,424	3,627
Toyota.....	29,903	24,569	18,626	19,847	17,846	18,479
Volkswagen/Audi..	52,394	44,969	42,298	38,076	37,142	38,709
Volvo.....	29,056	26,676	23,512	22,114	17,059	15,842
Zastava.....	695	828	1,074	1,726	949	695
Other.....	140	95	-	-	-	-
TOTAL.....	560,512	495,720	461,538	459,379	406,991	390,990

R.A.I.

THE NETHERLANDS - RETAIL SALES 1986

Commercial Vehicle Retail Sales

G.V.W.	Under 3,500	3,501- 10,000	10,001- 15,000	Over 15,001	Truck Tractors	Buses	Fire Trucks	Sanitation Trucks	Total
Alfa Romeo...	41	-	-	-	-	-	-	-	41
A.R.O.....	29	-	-	-	-	-	-	-	29
Austin.....	281	-	-	-	-	-	-	-	281
Audi.....	39	-	-	-	-	-	-	-	39
Bedford.....	2	-	4	-	-	-	-	-	6
Beers.....	-	-	-	40	28	-	-	7	75
Bova.....	-	-	-	-	-	56	-	-	56
Citroen.....	2,183	-	-	-	-	-	-	-	2,183
Dacia.....	18	-	-	-	-	-	-	-	18
D.A.F.....	-	169	534	1,845	1,312	396	20	190	4,466
Daihatsu.....	1,925	-	-	-	-	-	-	-	1,925
Den Oudsten..	-	-	-	-	-	12	-	-	12
F.S.O.....	82	-	-	-	-	-	-	-	82
Fiat.....	3,220	104	14	22	3	10	4	-	3,377
Ford.....	5,210	92	131	19	10	-	1	2	5,465
Ginaf.....	-	-	-	53	-	-	-	-	53
Gova.....	-	15	-	-	-	-	-	-	15
Honda.....	410	-	-	-	-	-	-	-	410
Hyundai.....	10	-	-	-	-	-	-	-	10
Isuzu.....	732	-	-	-	-	-	-	-	732
Iveco.....	193	61	71	23	104	-	5	1	458
Jeep.....	29	-	-	-	-	-	-	-	29
Lada.....	284	-	-	-	-	-	-	-	284
Landrover....	198	-	-	-	-	-	-	-	198
Leibherr.....	-	-	-	29	-	-	-	-	29
Magirus Deutz	-	1	4	86	2	1	13	5	112
M.A.N.....	-	-	93	534	376	-	-	1	1,004
M.A.N.-V.W...	4	148	-	-	1	-	-	-	153
Mazda.....	1,878	30	-	-	2	-	-	-	1,910
Mercedes-Benz	4,408	1,333	423	819	668	60	41	18	7,770
Mitsubishi...	3,343	88	8	6	2	-	-	2	3,449
Nebim.....	-	-	-	23	16	-	-	2	41
Neoplan.....	-	-	-	-	-	2	-	-	2
Nissan.....	3,975	-	-	-	-	-	-	-	3,975
Opel.....	4,987	-	-	-	-	-	-	-	4,987
Pegaso.....	-	-	-	8	3	-	-	-	11
Peugeot.....	3,567	70	-	-	-	-	-	-	3,637
Renault.....	4,759	-	41	65	117	1	-	1	4,984
Rover.....	16	-	-	-	-	-	-	-	16
Saab.....	37	-	-	-	-	-	-	-	37
Scania.....	-	-	1	886	889	52	-	2	1,830
Seat.....	763	-	-	-	-	-	-	-	763
Spijkstaal...	1	75	5	-	-	-	-	-	81
Steyer.....	-	-	-	-	1	-	-	-	1
Subaru.....	421	-	-	-	-	-	-	-	421
Suzuki.....	3,100	-	-	-	-	-	-	-	3,100
Talbot.....	38	-	-	-	-	-	-	-	38
Tatra.....	-	-	-	22	1	-	-	-	23
Terberg.....	-	-	-	51	1	-	-	-	52
Toyota.....	6,402	13	-	-	-	-	-	2	6,417
Unimog.....	3	7	2	-	-	-	-	-	12
Van Hool.....	-	-	-	-	-	53	-	-	53
Vespa.....	57	-	-	-	-	-	-	-	57
Volkswagen...	8,265	66	-	-	1	7	-	1	8,340
Volvo.....	642	92	336	757	1,004	81	1	5	2,918
Zastava.....	4	-	-	-	-	-	-	-	4
TOTAL.....	61,556	2,364	1,667	5,288	4,541	731	85	239	76,471

R.A.I.

THE NETHERLANDS - RETAIL SALES 1982-1986

Four-Wheel-Drive Vehicle Retail Sales

	1982	1983	1984	1985	1986
Alfa Romeo	-	-	-	8	4
AM Motors	5	2	-	-	2
Aro	6	17	13	9	29
Audi	-	-	-	135	120
B.M.W.	-	-	-	-	24
Daihatsu	48	164	195	474	430
Fiat	-	-	-	65	16
Ford	-	-	-	35	24
Honda	-	-	-	72	51
Isuzu	1	8	247	315	355
Jeep	42	30	23	14	29
Lada	116	99	69	171	147
Land/Range-Rover	348	320	385	378	369
Mazda	-	-	-	-	6
Mercedes	53	51	56	52	32
Mitsubishi	-	64	280	240	1,098
Navistar	1	2	1	1	-
Nissan	59	257	764	961	1,131
Subaru	56	45	31	115	174
Suzuki	1,347	2,188	1,546	1,963	2,215
Toyota	256	410	347	946	1,771
UMM	3	3	5	2	4
Unimog	4	5	5	5	3
Others	4	-	-	2	-
TOTAL	2,349	3,665	3,967	5,963	8,034

R.A.I.

THE NETHERLANDS - NEW REGISTRATIONS 1966-1986

Motor Vehicles by Type

	Passenger Cars	Kombi*[1]	Delivery Vehicles	Trucks	Trucks Tractors	Special Vehicles	Buses	Total
1966.....	213,400	18,400	24,983	8,072	1,171	180	648	249,454
1967.....	263,588	21,083	24,768	6,762	1,032	206	673	297,029
1968.....	334,675	19,007	28,791	8,164	1,474	195	626	373,925
1969.....	349,588	27,239	29,496	8,999	1,749	258	475	390,565
1970.....	432,231	35,889	33,140	10,656	2,364	234	544	479,169
1971.....	402,708	32,357	28,749	11,087	2,230	334	647	445,755
1972.....	432,083	38,142	28,316	8,905	2,119	316	717	472,456
1973.....	429,931	38,685	29,277	9,884	2,749	278	714	472,833
1974.....	404,312	33,086	-	-	-	-	-	404,312
1975.....	480,000	40,000[2]	-	-	-	-	-	480,000
1976.....	508,451	40,250	29,251	8,575	2,716	458	930	550,381
1977.....	551,102	51,873	28,871	10,203	2,998	565	697	594,436
1978.....	581,458		32,085	9,981	2,676	517	802	627,519
1979.....	575,059	46,580	32,651	11,303	3,321	436	973	623,743
1980.....	451,587	33,923	32,564	10,160	3,186	552	1,108	499,157
1981.....	390,990	26,906	30,884	7,595	2,493	431	905	433,298
1982.....	406,991	24,898	27,998	6,612	2,869	383	825	445,678
1983.....	459,129	26,505	28,432	6,359	2,577	326	743	497,566
1984.....	461,391	24,668	36,504	7,449	2,273	266	795	508,678
1985.....	495,682	22,653	49,517	8,000	3,977	314	775	558,265
1986.....	560,512	31,943	64,337	9,482	4,571	326	770	639,998

[1] Included with passenger cars.
[2] Estimated.

* Kombi are motor vehicles whose interiors are designed to accommodate passengers and/or goods.

R.A.I.

THE NETHERLANDS - TOTAL REGISTRATIONS 1970-1987

Motor Vehicles by Type (In Thousands)

	Passenger Cars	Small Delivery Vehicles	Trucks	Truck Tractors	Special Vehicles	Buses	Total Vehicles
1970.....	2,465	194	87	12	10	9	2,777
1971.....	2,702	204	88	14	10	10	3,028
1972.....	2,903	206	89	15	11	10	3,234
1973.....	3,080	211	90	16	12	9	3,418
1974.....	3,214	213	91	17	13	10	3,558
1975.....	3,399	209	92	18	13	10	3,741
1976.....	3,629	207	93	19	13	9	3,970
1977.....	3,851	200	95	20	13	9	4,188
1978.....	4,056	197	91	20	19	10	4,393
1979.....	4,312	225	83	21	22	10	4,673
1980.....	4,515	222	87	23	31	11	4,889
1981.....	4,594	231	85	22	37	11	4,981
1982.....	4,630	236	83	24	33	11	5,017
1983.....	4,728	240	81	24	33	12	5,118
1984.....	4,818	255	83	26	30	12	5,224
1985.....	4,901	280	84	26	27	12	5,330
1986.....	4,950	313	85	28	27	11	5,414
1987.....	5,118	351	87	30	27	12	5,625

Passenger Cars by Fuel Type (In Thousands)

	1986	1985	1984	1983	1982	1981
Total Passenger Cars.....	4,950	4,901	4,818	4,729	4,629	4,594
Gasoline.....	3,973	3,986	3,979	3,927	3,925	4,013
Diesel.....	413	356	291	258	224	200
LPG.....	564	559	549	544	480	381

Passenger Cars in Use by Model Year as of August 1, of Each Year

Year	1987	1986	1985	1984	1983	1982	1981	1980	1979	1978	1977	Other Model Years	Total
1976	-	-	-	-	-	-	-	-	-	-	-	3,629,000	3,629,000
1977	-	-	-	-	-	-	-	-	-	-	385,486	3,465,959	3,851,445
1978	-	-	-	-	-	-	-	-	-	389,672	572,924	3,093,887	4,056,483
1979	-	-	-	-	-	-	-	-	388,902	592,682	572,630	2,758,126	4,312,340
1980	-	-	-	-	-	-	-	317,882	556,070	593,414	580,102	2,467,872	4,515,340
1981	-	-	-	-	-	-	280,728	450,350	566,414	593,702	577,378	2,125,298	4,593,870
1982	-	-	-	-	-	278,268	386,564	452,638	563,690	590,342	570,184	1,787,352	4,629,538
1983	-	-	-	-	321,777	402,317	387,898	451,765	560,118	582,668	554,228	1,467,149	4,728,120
1984	-	-	-	320,435	454,540	403,113	386,976	448,276	552,035	587,618	524,696	1,189,058	4,817,747
1985	-	-	341,278	449,544	453,826	403,716	385,366	443,305	541,489	545,123	473,975	862,992	4,901,112
1986	-	391,999	487,044	450,720	452,538	402,271	382,776	436,652	522,924	482,607	393,611	556,446	4,949,859
1987	399,142	556,425	491,393	452,242	454,584	403,358	381,324	426,775	488,554	412,914	284,148	366,889	5,117,748

CENTRAAL BUREAU VOOR DE STATISTIEK

THE NETHERLANDS - TOTAL REGISTRATIONS 1986

Passenger Cars in Use as of August 1, 1986

	Units
ALFA ROMEO	36,205
Alfa 6	586
Alfa 33	4,033
Alfa 75	868
Alfasud	12,536
Alfetta	6,826
Giulia	1,121
Giulietta	6,731
Spider	1,562
ALPINE-RENAULT	174
AMERICAN MOTORS	786
AUDI	67,116
80	30,792
80 D	7,344
90	538
100	20,420
100 D	4,030
Coupe	735
AUSTIN	30,727
Allegro	12,276
Maestro	3,346
Maxi	1,886
Metro	5,615
Mini Metro	4,978
Montego	1,183
AUTOBIANCHI	7,628
A 112	7,564
BEDFORD	947
B.M.W.	139,313
3 Series	64,166
5 Series	32,652
7 Series	6,191
BUICK	2,050
Skylark	747
CADILLAC	677
CHEVROLET	11,099
Camaro	884
Caprice	1,251
Citation	747
Impala	777
Malibu	2,999
Nova	556
CHRYSLER	5,037
Avenger	915
Sunbeam	3,655
CHRYSLER-SIMCA	31,611
1307	2,186
1308	14,225
1309	700
2 litres	539
Horizon	12,263
CITROEN	228,512
2 CV4	5,643
2 CV6	44,246
Dyane	14,841
Ami	1,513
Ln	1,823
Lna	1,801
Visa	48,465
Visa D	1,662
CITROEN (con't)	
Bx	28,211
Bx D	5,750
Gs	23,455
Gse	24,797
Cx	12,319
Cx D	3,601
D.A.F	25,249
46	9,108
66	10,279
DAIHATSU	27,831
850	555
Charmant	4,375
Charade	14,263
Charade D	2,393
Cuore	5,569
DAIMLER	628
DATSUN	127,723
Cherry	74,021
Sunny	20,145
Stanza	6,468
Bluebird	12,460
Bluebird D	2,689
Violet	4,850
Laurel	2,998
Silvia	1,143
DODGE	860
FERRARI	176

THE NETHERLANDS
TOTAL REGISTRATIONS 1986 (continued)

Passenger Cars in Use as of August 1, 1986

	Units		Units		Units
FIAT	239,247	HYUNDAI	13,764	MERCEDES-BENZ	121,884
126	2,348	Pony	12,171	190	6,209
127	56,796	Stellar	1,572	190 D	10,059
Panda	42,748			200	6,654
Uno	25,572	INNOCENTI	3,296	200 D	26,857
Uno D	1,396			220 D	5,782
Ritmo	43,881	JAGUAR	3,780	230	7,514
Ritmo D	4,174	XJ 6	2,019	240 D	5,340
Argenta	2,725	Souvereign	570	250	3,262
Regata	6,707			250 D	8,376
Regata D	980	JEEP	267	280	12,540
124	1,360			300	892
128	17,973	LADA	69,886	300 D	15,089
131	13,700	1200	27,388	350	658
131 D	914	1300	1,667	380	776
132	4,057	1500	9,821	500	760
133	3,987	1600	3,033		
X 1/9	895	2104	2,354		
		2105	19,915	MERCURY	1,241
		2107	3,278		
FORD	556,154	Niva	1,273		
Fiesta	92,799				
Fiesta D	779	LANCIA	5,815	M.G	2,887
Escort	196,530	Beta	2,147		
Escort D	7,449	Delta	1,037		
Orion	5,972	Prisma	799		
Orion D	1,597	Thema	501	MINI	43,054
Taunus	127,951	Y 10	548	Clubman	3,577
Sierra	48,743			850	8,088
Sierra D	8,520	LANDROVER	937	1000	18,417
Scorpio	6,255			1100	12,342
Granada	24,911	MATRA	2,070		
Granada D	1,596	Bagheera	690		
Capri	11,438	Rancho	1,113	MITSUBISHI	143,129
Mustang	2,549			Colt	41,003
Transit	2,951	MAZDA	175,922	Colt D	1,461
Transit D	1,252	1000	1,424	Lancer	25,881
		1300	3,034	Lancer D	1,577
		323	54,099	Galant	39,836
F.S.O	1,213	323 NB	9,487	Galant D	9,787
		323 HB	36,155	Celeste	6,093
		121	688	Sapporo	5,108
HONDA	160,660	Legato	3,738	Tredia	5,180
Jazz	3,367	616	2,545	Cordia	1,864
Civic	91,340	626	47,387	Space Wagon	585
Integra	1,081	626 D	4,455		
Accord	44,730	929	4,314		
Prelude	13,374	818	5,437	MORRIS	3,634
Quintet	5,643	RX 7	720	Marina	2,764

THE NETHERLANDS
TOTAL REGISTRATIONS 1986 (continued)

Passenger Cars in Use as of August 1, 1986

	Units		Units		Units
NISSAN	88,070	PLYMOUTH	427	ROVER	9,382
Bluebird	5,740			213	557
Bluebird D	2,901	PONTIAC	2,299	216	590
Cherry	18,289	Firebird	565	2300	703
Cherry D	3,921	LeMans	592	2600	2,206
Laurel	980			3500	2,409
Laurel D	851	PORSCHE	3,333	Vanden Plas	976
Micra	18,483	911	992	Range Rover	855
Prairie	1,661	924	1,454		
Stanza	2,682				
Sunny	23,467	PRINCESS	2,174	SAAB	34,684
Sunny D	8,248	1800	635	90	909
		2000	709	96	3,241
OLDSMOBILE	2,494	2200	546	99	14,579
Cutlass	751			900	14,239
Omega	504	RANGER	377	9000	635
OPEL	849,543				
Corsa	55,570	RELIANT	1,260	SEAT	16,948
Kadett	424,796			Fura	7,110
Kadett D	24,266			Ibiza	3,881
Ascona	173,856	RENAULT	333,158	Ronda	4,793
Ascona D	11,540	R4	53,693	Malaga	621
Manta	28,779	R5	97,951		
Monza	789	R6	5,075		
Rekord	78,466	R9	20,431	SIMCA	17,326
Rekord D	16,337	R9 D	2,032	1000	943
Senator	5,301	R11	22,041	1005	695
Commodore	5,045	R11 D	2,727	1006	592
		R12	14,991	1100	13,900
PEUGEOT	214,469	R14	25,056		
104	31,413	R15	572	SKODA	17,640
204	1,477	R16	6,980	105	8,451
205	29,466	R18	40,191	120	6,518
205 D	4,533	R18 D	3,039	Rapid	923
304	10,481	Fuego	4,610	130	1,423
304 D	1,941	R20	10,672		
305	47,302	R20 D	1,333	SUBARU	16,135
305 D	8,333	R21	1,779	Mini Jumbo	6,886
309	5,635	R25	8,174	1300	1,571
504	23,132	R25 D	1,776	1400	547
504 D	7,552	R30	1,891	1600	2,792
505	27,724			1800	1,165
505 D	7,178			Justy	2,037
604	2,336	ROLLS ROYCE	237	1.6	516

THE NETHERLANDS
TOTAL REGISTRATIONS 1986 (continued)

Passenger Cars in Use as of August 1, 1986

	Units
SUNBEAM	956
SUZUKI	52,926
SC 100	2,869
Alto	38,636
SJ 410/413	2,421
SA 310/413	1,995
Carry	523
Swift	5,260
TALBOT	52,237
Samba	5,521
1100	4,056
Sunbeam	735
Horizon	20,693
Horizon D	1,098
1510	8,146
Solara	10,070
Tagora	844
TOYOTA	239,510
1000	4,968
Tercel	21,236
Starlet	41,018
Corolla	90,014
Corolla D	5,788
Carina	39,659
Carina D	3,826
Celica	12,410
Corona	2,667
Cressida	4,295
Cressida D	969
Camry	3,305
TOYOTA (con't)	
Camry D	725
Crown	1,240
Crown D	682
HiAce	909
HiAce D	835
LiteAce	565
TRIUMPH	8,422
TR 7	838
Spitfire	2,478
Dolomite	988
Acclaim	2,417
VAUXHALL	11,750
Viva	2,357
Chevette	5,049
Cavalier	3,357
VOLKSWAGEN	431,105
Kever	2,987
1200	11,340
Polo	45,360
Derby	10,592
Golf	136,303
Golf D	82,377
Jetta	25,453
Jetta D	13,827
Passat	26,511
Passat D	19,003
Scirocco	6,435
VOLKSWAGEN (con't)	
Santana	2,717
Santana D	890
Kleinbus	7,905
Kleinbus D	3,050
Transporter	1,061
VOLVO	234,666
66	34,548
340	56,584
340 D	4,922
343	42,872
345	7,358
360	13,023
240	11,396
240 D	1,478
242	3,130
244	20,491
244 D	1,424
245	7,445
245 D	638
264	1,586
740	5,633
740 D	1,760
760	947
ZASTAVA	7,643
750	544
1100	3,108
GTL	1,453
Yugo	2,248
TOTAL	4,949,859

C.B.S.

NORDIC COUNTRIES - IMPORTS 1973-1986

Motor Vehicles by Country and Type

	NORWAY	SWEDEN	DENMARK	FINLAND
PASSENGER CARS				
1973.....	91,181	147,537	127,398	112,718
1974.....	91,909	178,778	68,380	83,472
1975.....	117,881	204,943	119,169	99,826
1976.....	137,778	241,970	173,221	81,353
1977.....	157,790	178,700	134,747	77,531
1978.....	66,419	131,700	140,728	70,099
1979.....	90,629	161,800	132,629	87,163
1980.....	102,350	141,666	55,701	95,513
1981.....	109,309	133,196	67,630	94,850
1982.....	122,113	162,095	93,711	110,630
1983.....	117,490	166,613	124,949	110,209
1984.....	108,484	177,662	149,336	116,518
1985.....	178,703	208,872	156,402	126,683
1986.....	186,643	212,401	203,141	140,340
TRUCKS				
1973.....	-	9,619	51,000	13,615
1974.....	-	9,082	21,892	8,885
1975.....	-	11,571	25,381	8,205
1976.....	-	13,801	48,619	8,051
1977.....	16,359	15,998	30,718	10,244
1978.....	12,408	11,797	22,015	6,234
1979.....	13,730	13,641	24,044	8,981
1980.....	13,033	15,805	17,190	13,097
1981.....	17,716	13,968	12,476	14,387
1982.....	21,004	14,401	13,114	14,375
1983.....	21,624	15,354	19,344	15,047
1984.....	24,768	15,971	27,876	14,910
1985.....	41,890	20,249	33,976	14,461
1986.....	43,751	N.A.	N.A.	16,959
BUSES				
1973.....	-	1,046	635	10
1974.....	-	1,480	600	3
1975.....	-	821	593	2
1976.....	-	821	719	6
1977.....	1,289	1,007	879	18
1978.....	1,081	698	800	34
1979.....	1,334	804	778	22
1980.....	1,113	816	845	20
1981.....	1,320	857	628	26
1982.....	1,404	1,033	700	16
1983.....	1,151	811	400	31
1984.....	1,342	709	444	32
1985.....	2,748	761	656	63
1986.....	1,776	N.A.	660	64
TOTAL VEHICLES				
1973.....	103,127	156,078	179,033	120,756
1974.....	103,791	189,340	90,872	92,360
1975.....	131,329	217,285	145,143	108,033
1976.....	151,071	256,592	222,559	89,410
1977.....	175,438	195,705	166,344	87,793
1978.....	79,908	144,195	163,543	76,367
1979.....	105,693	176,245	157,451	96,166
1980.....	116,496	158,287	73,736	108,630
1981.....	128,345	148,021	80,734	109,263
1982.....	144,521	177,529	107,525	125,021
1983.....	140,265	182,778	144,713	125,287
1984.....	134,594	194,338	177,656	131,460
1985.....	223,341	229,882	191,034	141,207
1986.....	232,170	235,036	247,626	157,363

OPPLYSNINGRADET FOR VEITRAFIKKEN

NORDIC COUNTRIES - NEW REGISTRATIONS 1973-1986

Motor Vehicles by Country and Type

	Norway	Sweden	Denmark	Finland
PASSENGER CARS				
1973	88,984	225,722	122,043	118,649
1974	90,293	260,129	78,713	96,633
1975	102,811	285,328	115,561	117,619
1976	126,997	312,880	151,747	92,707
1977	145,247	241,374	141,230	90,546
1978	77,821	200,874	133,255	81,175
1979	88,866	215,325	126,952	100,132
1980	95,550	192,588	73,774	103,760
1981	104,670	188,522	71,880	105,629
1982	115,573	218,428	85,405	128,761
1983	109,672	217,123	116,238	120,174
1984	107,237	231,121	134,345	127,655
1985	159,079	263,033	157,474	138,976
1986	167,352	270,070	169,386	144,021
TRUCKS				
1973	11,109	14,416	48,242	10,765
1974	10,024	15,302	23,683	11,723
1975	11,109	15,533	29,087	13,190
1976	12,870	17,961	44,669	13,512
1977	15,916	18,624	34,129	12,687
1978	12,668	15,753	22,216	11,236
1979	14,968	15,823	25,253	13,034
1980	14,022	18,558	18,775	17,222
1981	17,604	17,502	15,645	18,236
1982	20,434	17,377	17,695	18,234
1983	23,710	16,865	21,716	18,172
1984	26,645	19,282	31,634	18,275
1985	41,178	21,945	37,891	18,223
1986	41,376	23,610	44,082	19,750
BUSES				
1973	552	2,220	830	2,230
1974	601	2,066	791	2,066
1975	685	1,148	521	812
1976	988	1,063	664	914
1977	1,292	1,235	777	628
1978	1,219	1,030	791	614
1979	1,178	1,060	744	589
1980	1,113	1,126	694	641
1981	1,575	1,311	698	556
1982	1,745	1,384	643	535
1983	1,526	1,229	507	596
1984	1,322	1,020	533	482
1985	1,352	988	567	471
1986	1,737	1,031	658	490
TOTAL				
1973	100,645	242,358	171,115	131,644
1974	100,918	277,497	103,187	110,422
1975	114,605	302,009	145,169	131,621
1976	140,855	331,904	197,080	107,133
1977	162,455	261,233	176,136	103,861
1978	91,708	217,657	156,262	93,025
1979	105,012	232,208	152,949	113,755
1980	110,685	312,272	93,243	121,629
1981	123,849	207,335	88,223	124,420
1982	137,752	237,189	103,743	147,530
1983	134,908	235,217	138,461	138,942
1984	135,204	251,423	166,512	146,412
1985	201,609	285,966	195,932	157,670
1986	210,465	294,711	214,126	164,261

OPPLYSNINGRADET FOR VEITRAFIKKEN

Motor Vehicles by Country and Type

	DENMARK	FINLAND	SWEDEN	NORWAY
PASSENGER CARS				
1967.....	887,950	551,198	1,976,248	528,205
1968.....	955,337	580,747	2,071,303	575,177
1969.....	1,023,790	643,057	2,193,634	645,188
1970.....	1,076,875	711,968	2,287,709	694,248
1971.....	1,147,271	752,915	2,356,581	742,111
1972.....	1,203,243	818,044	2,443,282	787,879
1973.....	1,244,898	894,104	2,502,627	838,140
1974.....	1,256,318	936,681	2,638,885	890,361
1975.....	1,294,900	996,284	2,760,264	953,657
1976.....	1,338,379	1,032,884	2,881,311	1,022,918
1977.....	1,374,886	1,075,399	2,857,141	1,106,605
1978.....	1,407,730	1,115,265	2,856,178	1,146,894
1979.....	1,423,443	1,169,501	2,868,302	1,189,754
1980.....	1,389,547	1,225,931	2,882,956	1,233,615
1981.....	1,366,867	1,279,19	2,893,242	1,278,817
1982.....	1,358,238	1,352,055	2,935,988	1,337,884
1983.....	1,390,339	1,410,458	3,006,761	1,383,367
1984.....	1,439,993	1,473,975	3,080,981	1,429,710
1985.....	1,500,946	1,546,094	3,151,195	1,513,954
1986.....	1,558,096	1,619,848	3,253,601	1,592,195
TRUCKS				
1967.....	250,067	97,133	137,795	121,602
1968.....	254,226	97,068	138,762	122,460
1969.....	257,319	101,778	142,602	128,397
1970.....	247,118	107,926	144,521	134,074
1971.....	215,211	118,895	142,325	138,229
1972.....	198,979	121,499	145,317	148,798
1973.....	216,359	125,587	147,976	148,312
1974.....	214,832	130,935	153,978	144,995
1975.....	227,645	135,032	156,648	138,463
1976.....	250,047	139,748	165,183	138,709
1977.....	262,277	143,476	169,129	143,150
1978.....	265,045	146,751	172,774	145,825
1979.....	263,998	143,095	177,879	151,697
1980.....	252,781	157,933	181,571	152,545
1981.....	242,788	164,385	186,251	158,740
1982.....	236,267	171,576	193,461	166,456
1983.....	236,633	178,403	201,716	179,434
1984.....	244,881	173,784	209,979	197,954
1985.....	259,397	190,504	217,778	232,591
1986.....	275,008	199,935	229,917	264,527

	DENMARK	FINLAND	SWEDEN	NORWAY
BUSES				
1967.....	4,358	7,426	12,063	6,566
1968.....	4,490	7,660	12,577	6,732
1969.....	4,713	7,861	13,579	6,971
1970.....	5,030	8,116	14,254	7,172
1971.....	5,260	8,246	14,183	7,352
1972.....	5,495	8,363	15,359	7,648
1973.....	5,668	8,429	16,160	7,959
1974.....	5,898	8,592	16,482	8,341
1975.....	6,061	8,651	14,066	8,714
1976.....	6,302	8,841	13,209	9,215
1977.....	6,505	8,771	12,816	10,038
1978.....	6,836	8,786	12,687	10,779
1979.....	7,109	8,826	12,644	11,443
1980.....	7,351	8,963	12,796	11,919
1981.....	7,620	9,054	13,074	12,936
1982.....	7,785	9,066	13,277	14,152
1983.....	7,762	9,095	13,543	15,199
1984.....	7,836	9,069	13,607	16,097
1985.....	8,010	9,017	13,664	17,082
1986.....	8,105	9,166	13,779	18,278
TOTAL				
1967.....	1,142,375	655,757	2,126,106	656,373
1968.....	1,214,053	685,475	2,222,642	704,369
1969.....	1,285,822	752,696	2,349,815	780,556
1970.....	1,329,023	828,010	2,446,483	835,494
1971.....	1,367,742	880,056	2,513,089	887,692
1972.....	1,407,717	947,906	2,603,958	944,325
1973.....	1,466,925	1,028,122	2,666,763	994,411
1974.....	1,477,048	1,076,208	2,809,165	1,043,697
1975.....	1,528,606	1,139,967	2,930,978	1,100,834
1976.....	1,594,728	1,181,473	3,059,703	1,170,842
1977.....	1,643,668	1,227,646	3,039,086	1,259,793
1978.....	1,679,611	1,270,802	3,041,638	1,303,498
1979.....	1,694,550	1,329,558	3,058,825	1,352,894
1980.....	1,649,679	1,392,827	3,077,323	1,398,079
1981.....	1,617,275	1,452,631	3,092,567	1,450,493
1982.....	1,602,290	1,532,697	3,142,726	1,518,492
1983.....	1,634,734	1,597,956	3,222,020	1,578,000
1984.....	1,692,710	1,656,828	3,304,567	1,643,761
1985.....	1,768,353	1,746,815	3,382,637	1,763,627
1986.....	1,841,209	1,828,949	3,497,297	1,875,000

OPPLYSNINGSRADET FOR VEITRAFIKKEN

NORWAY - NEW REGISTRATIONS 1984-1986

Passenger Cars by Model

	1986	1985	1984
Ford Sierra	11,779	9,741	5,841
V.W. Golf	8,242	8,671	4,752
Toyota Corolla	7,783	6,791	2,967
Volvo 240 Series	6,445	6,259	5,102
Opel Kadett	6,286	6,670	2,787
Ford Escort	6,159	6,432	5,771
Mazda 626	5,545	5,759	4,680
Nissan Sunny/Cherry	5,253	5,856	3,854
Opel Rekord	5,251	6,200	3,869
Opel Ascona	5,173	6,193	4,336
Toyota Carina	5,170	4,828	3,022
Mazda 323	5,025	5,197	4,159
Volvo 340/360	4,092	3,651	2,555
Ford Scorpio	3,797	3,335	-
Toyota Camry	3,791	3,635	2,547
Fiat Uno	3,429	3,123	2,721
Peugeot 205	3,225	2,774	1,817
Volvo 740 Series	3,125	2,329	-
B.M.W. 300	2,630	1,981	1,160
Nissan Bluebird	2,615	2,106	334
Mitsubishi Galant	2,558	2,303	1,358
Audi 80	2,471	2,822	1,455
Honda Accord	2,435	1,539	1,066
Subaru 1600/1800	2,243	979	1,197
Saab 900	,101	1,746	1,627
Mazda 929	2,085	3,088	3,323
Ford Fiesta	2 054	2,126	1,745
Honda Civic	1,996	1,968	1,293
V.W. Passat/Santana	1,968	2,204	2,039
Mitsubishi Lancer	1,957	1,355	906
Opel Corsa	1,870	2,248	1,870
Lada 1200/1600	1,821	2,583	2,542
Citroen BX	1,744	1,575	1,050
V.W. Jetta	1,717	1,975	1,086
B.M.W. 500	1,691	1,906	966
Peugeot 505	1,533	1,388	1,188
Mercedes 190-190E	1,496	1,173	641
Mercedes 200-230E	1,464	993	63
Peugeot 309	1,433	-	-
Daihatsu Charade	1,392	1,148	534
Nissan Micra	1,317	685	447
Ford Orion	1,231	642	258
Renault 5	1,199	1,100	505
Mitsubishi Colt	1,190	1,140	854
Toyota Tercel	1,170	890	851
Audi 100/200	1,103	1,046	617
Other Makes	17,298	16,926	15,482
TOTAL	167,352	159,079	107,237

OPPLYSNINGSRADET FOR VEITRAFIKKEN

NORWAY - NEW REGISTRATIONS 1984-1986

Small Trucks by Manufacturer

	1986 Units	1985 Units	1984 Units
V.W. Transporter	3,964	2,816	1,984
Toyota Hiace	3,456	3,100	2,959
Toyota Model F	2,656	95	-
Mitsubishi Pajero	2,390	1,996	1,019
Nissan King Cab	1,986	1,278	1,706
Nissan Patrol	1,618	1,180	-
Ford Transit	1,492	981	935
Mazda B2000/B2200	1,362	731	-
Mitsubishi S. Wagon	1,220	1,605	426
Suzuki	989	2,150	1,085
Mazda E2000/E2200	906	1,093	598
Peugeot	820	1,547	1,169
Mitsubishi L300	819	767	693
Ford Escort Express	758	798	-
Nissan Prairie	730	1,726	1,195
Subaru	608	900	719
Toyota Land Cruiser	606	548	59
Volvo	597	1,536	1,019
Isuzu Trooper	566	486	347
Toyota HiLux	548	304	278
Other	6,321	10,143	6,291
TOTAL	34,412	35,780	22,482

Trucks by Manufacturer

Chevrolet	51	5	13
D.A.F	85	74	78
Dodge	121	35	45
Ford	477	299	281
Hino	109	79	88
Iveco Fiat	469	394	252
M.A.N	231	155	152
Mazda	180	185	131
Mercedes	1,344	1,057	800
Mitsubishi Canter	102	59	45
Nissan Diesel	266	225	107
Renault	66	53	22
Scania	1,002	833	715
Toyota	199	219	76
V.W	298	295	174
Volvo	1,839	1,323	1,052
Others	125	98	132
TOTAL	6,964	5,388	4,163

Buses by Manufacturer

Ford	140	82	146
Mercedes	626	439	362
Scania	149	119	124
V.W	348	216	210
Volvo	186	184	193
Others	288	322	287
TOTAL	1,737	1,362	1,322

OPPLYSNINGSRADET FOR VEITRAFIKKEN

PORTUGAL - ASSEMBLIES 1985-1986

Motor Vehicles by Type and Manufacturer

	Passenger Cars		Light Trucks		Heavy Trucks		T O T A L	
	1985	1986	1985	1986	1985	1986	1985	1986
MULTINATIONAL								
Renault.....	35,251	44166	2,149	4,145	-	-	37,400	48,311
Somave.....	9,473	760	15	-	-	-	9,488	760
Citroen L.....	8,685	10877	-	-	-	-	8,685	10,877
General Motors.....	2,883	2628	7,629	7,082	217	480	10,729	10,190
Ford Lusitana.....	4,321	2711	1,716	2,241	-	-	6,037	4,952
TOTAL MULTINATIONAL	60,613	61,142	11,509	13,468	217	480	72,339	75,090
DOMESTIC								
Movauto.....	-	-	6,743	8,182	226	195	6,969	8,377
Salvador Caetano...	-	11	4,102	6,881	544	905	4,646	7,797
Met. D. Ferreira...	-	-	783	725	627	860	1,410	1,585
S.C.I.A.....	327	1,046	638	870	-	-	965	1,916
Mover.....	-	-	730	577	130	271	860	848
Proval.....	-	-	-	-	67	120	67	120
Soma.....	-	-	-	-	221	329	221	329
Comotor.....	-	-	-	-	-	-	-	-
Monvia.....	-	-	-	-	-	-	-	-
Entreposto.....	35	-	-	-	-	-	35	-
U.T.I.C.....	-	-	-	-	11	30	11	30
TOTAL DOMESTIC.....	362	1,057	12,996	17,235	1,826	2,710	15,184	21,002
T O T A L.....	60,975	62,199	24,505	30,703	2,043	3,190	87,523	96,092
EXPORTS.....	9,844	16690	5,405	6,376	24	125	15,273	23,191
DOMESTIC SALES.....	51,131	45509	19,100	24,327	2,019	3,065	72,250	72,901

ASSOCIACAO DOS INDUSTRIAIS DE MONTAGEM DE AUTOMOVEIS

PORTUGAL - ASSEMBLIES 1985-1986

Commercial Vehicles by Country and Manufacturer

	LIGHT		HEAVY	
	1986	1985	1986	1985
JAPAN	15,418	11,623	2,619	1,623
Toyota.....	6,881	4,102	813	440
Datsun/Nissan...	3,663	3,293	195	209
Bedford.....	2,881	2,287	480	217
Mitsubishi.....	1,416	1,211	860	627
Mazda.....	577	730	271	130
FRANCE	7,352	4,427	-	52
Renault.....	4,145	2,149	-	52
Peugeot.....	3,207	2,278	-	-
GERMANY, WEST	4,201	4,980	87	40
Opel.....	4,201	4,980	-	-
M.A.N.....	-	-	64	27
M.A.N./V.W.....	-	-	23	13
GREAT BRITAIN	2,241	2,078	-	-
Ford.....	2,241	1,716	-	-
Bedford.....	-	362	-	-
PORTUGAL	1,491	1,342	-	11
UMM - 4x4.....	1,312	1,132	-	-
Portaro.....	179	210	-	-
Utic-Leyland....	-	-	-	11
SWEDEN	-	-	329	221
Volvo.....	-	-	329	221
THE NETHERLANDS	-	-	150	67
D.A.F.....	-	-	150	67
SPAIN	-	40	5	29
Pegaso.....	-	-	5	12
Ebro.....	-	40	-	17
ITALY	-	15	-	-
Fiat.....	-	15	-	-
TOTAL	30,703	24,505	3,190	2,043

ASSOCIACADO DOS INDUSTRIAIS DE MONTAGEM DE AUTOMOVEIS

Passenger Cars by Country of Origin

	France	Italy	West Germany	Portugal	United Kingdom	Japan	Other Countries	Total
PASSENGER CARS								
1970.....	13,057	9,026	13,594	-	18,806	6,188	42	60,713
1971.....	12,941	9,853	12,266	-	26,794	12,236	6	74,096
1972.....	14,176	11,872	15,748	-	22,227	21,088	-	85,111
1973.....	16,884	12,500	12,225	-	20,003	22,605	-	84,217
1974.....	19,281	15,036	11,979	-	20,507	22,476	-	89,279
1975.....	21,315	13,705	7,196	-	16,840	15,692	-	74,748
1976.....	23,493	16,811	6,303	-	16,070	10,624	-	73,301
1977.....	27,080	14,925	6,782	-	11,027	12,758	-	72,572
1978.....	17,084	7,542	2,784	-	8,151	5,010	-	40,571
1979.....	13,670	8,731	2,914	-	6,413	2,634	-	34,362
1980.....	21,395	9,348	4,221	-	7,364	3,129	-	45,457
1981.....	38,166	9,199	6,342	-	6,063	1,140	-	60,910
1982.....	44,239	9,479	5,068	70	5,985	-	-	64,841
1983.....	48,533	9,892	3,619	433	3,426	-	-	65,903
1984.....	45,958	10,207	4,568	420	-	-	-	61,153
1985.....	43,936	9,473	7,204	362	-	-	-	60,975
1986.....	55,043	760	5,339	1,046	-	11	-	62,199

Commercial Vehicles by Country of Origin

	Japan	West Germany	France	United Kingdom	Portugal	Sweden	Holland	Other Countries	Total
COMMERCIAL VEHICLES									
1970.....	1,343	3,495	1,054	5,315	190	572	54	444	12,467
1971.....	1,257	2,428	1,022	4,738	229	542	72	221	10,509
1972.....	991	1,931	1,758	6,389	326	670	124	643	12,832
1973.....	1,366	1,642	1,488	5,325	432	892	112	422	11,679
1974.....	2,025	1,433	1,391	5,351	316	729	88	794	12,127
1975.....	1,811	572	1,693	5,622	278	499	73	616	11,164
1976.....	1,947	385	935	10,837	338	583	21	775	15,821
1977.....	6,025	619	2,975	20,766	308	917	128	1,766	33,504
1978.....	6,425	958	2,164	25,281	449	1,249	147	1,653	38,326
1979.....	9,316	1,856	2,330	24,174	268	1,127	213	2,029	41,313
1980.....	19,014	2,432	2,946	29,965	589	1,204	154	2,093	58,397
1981.....	26,514	3,156	3,355	20,448	514	1,371	244	2,303	57,905
1982.....	25,653	4,406	3,528	16,594	1,549	1,208	118	1,061	54,117
1983.....	13,873	2,730	2,219	7,376	1,303	631	50	946	29,128
1984.....	8,818	5,036	2,585	4,304	1,262	282	314	513	23,114
1985.....	13,246	5,020	4,479	2,078	1,353	221	67	84	26,548
1986.....	18,037	4,288	7,352	2,241	1,491	329	150	5	33,893

ASSOCIACAO DO COMERCIO AUTOMOVEL DE PORTUGAL

PORTUGAL - ASSEMBLIES 1984-1986

Passenger Cars by Cylinder Capacity, Price and Fuel Type

	1986		1985		1984	
	Units	%	Units	%	Units	%
CYLINDERS						
Under 1,000	12,744	20.49	18,783	30.80	14,490	23.70
1,001 - 1,250	39,014	62.72	28,712	47.09	27,497	44.96
1,251 - 1,500	10,417	16.75	12,795	20.99	18,262	29.86
1,501 - 1,750	24	0.04	685	1.12	904	1.48
Over 1,750	-	-	-	-	-	-
PRICE CLASS (contos)*						
651 - 750	7,181	11.54	5,299	8.69	11,357	18.57
751 - 850	1,285	2.06	7,916	12.98	12,025	19.66
851 - 1,000	12,768	20.53	16,193	26.56	13,962	22.83
1,000 - 1,250	26,461	42.54	12,412	20.35	6,632	10.85
1,251 - 1,500	9,557	15.37	9,497	15.58	13,698	22.40
1,501 - 1,750	3,264	5.25	7,196	11.80	3,180	5.20
Over 1,750	1,683	2.71	2,462	4.04	299	0.49
FUEL						
Gasoline	62,175	99.96	60,410	99.07	60,734	99.31
Diesel	24	0.04	565	0.93	419	0.69
TOTAL	62,199	100.00	60,975	100.00	61,153	100.00
BY WEIGHT(KG)						
Under 1,500	1,714	5.06	2,049	7.72	2,126	9.20
1,501 - 2,500	4,453	13.14	5,031	18.95	4,174	18.06
2,501 - 3,490	20,471	60.40	14,390	54.20	11,592	50.15
3,491 - 3,500	4,065	11.99	3,035	11.43	2,305	9.97
Total Light Vehicles	30,703	90.59	24,505	92.30	20,197	87.38
3,501 - 6,500	1,453	4.29	1,283	4.83	1,411	6.10
6,501 - 8,500	907	2.68	199	0.75	494	2.14
8,501 - 10,500	130	0.38	77	0.29	149	0.64
10,501 - 13,500	79	0.23	87	0.33	367	1.59
13,501 - 16,000	403	1.19	280	1.06	328	1.42
16,001 - 22,000	185	0.54	106	0.40	120	0.52
Over 22,000	33	0.10	11	0.04	48	0.21
Total Heavy Vehicles	3,190	9.41	2,043	7.70	2,917	12.62
VEHICLE TYPE						
Vans	18,018	53.16	12,919	48.66	12,060	52.18
Light Trucks	12,685	37.43	11,586	43.64	8,137	35.20
Heavy Trucks	2,805	8.28	1,842	6.94	2,671	11.56
Buses	385	1.13	201	0.76	246	1.06
FUEL						
Gasoline	1,076	3.17	1,766	6.65	1,962	8.49
Diesel	32,817	96.83	24,782	93.35	21,152	91.51
TOTAL	33,893	100.00	26,548	100.00	23,114	100.00

* Retail Sales Price.

ASSOCIACAO DOS INDUSTRIAIS DE MONTAGEM DE AUTOMOVEIS

PORTUGAL - NEW REGISTRATIONS 1965-1986

Passenger Cars by Country of Origin

	France	West Germany	Italy	Japan	United Kingdom	Other Countries	Total
PASSENGER CARS							
1965.....	5,020	12,446	4,061	2	11,881	475	33,885
1966.....	5,591	11,912	4,932	12	13,446	427	36,320
1967.....	7,342	10,835	5,861	99	13,101	400	37,638
1968.....	8,529	10,915	6,657	647	15,226	461	42,435
1969.....	9,978	14,121	7,863	3,951	18,358	629	54,900
1970.....	11,868	12,281	8,803	6,350	19,699	534	59,535
1971.....	12,945	11,983	10,053	12,785	24,179	594	72,539
1972.....	12,562	13,162	11,529	19,386	20,449	567	77,655
1973.....	12,239	11,418	12,668	21,166	20,998	511	79,000
1974.....	15,814	11,980	15,909	23,144	20,847	519	88,213
1975.....	20,546	10,004	15,011	17,247	19,985	1,438	84,231
1976.....	28,905	10,816	19,639	15,754	20,151	2,648	97,913
1977.....	29,631	8,808	13,691	11,627	11,488	1,240	76,485
1978.....	16,642	6,228	9,980	9,333	10,152	837	53,172
1979.....	20,257	9,214	10,404	4,072	7,178	767	51,892
1980.....	24,054	9,587	10,402	4,351	8,971	992	58,357
1981.....	35,797	12,836	10,652	9,469	8,940	1,500	79,194
1982.....	40,873	14,325	10,976	7,256	9,805	1,959	85,194
1983.....	45,563	15,687	12,092	7,487	9,620	1,845	92,294
1984.....	39,898	21,444	12,503	7,256	3,055	1,480	85,636
1985.....	47,432	26,343	13,241	10,187	5,481	1,511	104,195
1986.....	52,545	24,849	14,230	11,231	7,036	4,335	114,226

Commercial Vehicles by Country of Origin

	Japan	United Kingdom	France	West Germany	Portugal	Italy	Other Countries	Total
COMMERCIAL VEHICLES								
1965.....	-	4,509	817	2,712	331	153	800	9,322
1966.....	-	5,377	1,385	2,878	344	236	787	11,007
1967.....	-	4,902	1,793	2,448	310	451	646	10,550
1968.....	73	5,949	1,865	3,777	210	812	626	13,312
1969.....	849	6,403	2,024	4,314	187	737	634	15,148
1970.....	1,132	6,584	1,969	4,287	180	822	721	15,695
1971.....	1,374	6,530	1,569	3,913	207	399	715	14,707
1972.....	1,726	7,752	3,470	4,510	303	1,085	912	19,758
1973.....	2,740	7,767	7,119	4,179	395	1,372	1,190	24,762
1974.....	3,063	7,333	5,164	2,577	291	1,623	1,153	21,204
1975.....	2,334	6,712	4,951	2,247	260	843	1,009	18,356
1976.....	2,253	12,155	2,202	2,912	343	382	1,232	21,479
1977.....	6,075	19,355	3,116	861	344	580	2,451	32,782
1978.....	6,499	14,853	2,562	1,276	341	493	2,703	28,727
1979.....	9,337	14,074	3,235	2,154	406	888	2,659	32,753
1980.....	18,313	17,673	3,701	2,941	472	1,106	2,761	46,967
1981.....	25,618	15,871	3,866	3,506	553	946	2,975	53,335
1982.....	26,125	13,466	3,754	4,403	1,167	939	2,323	52,177
1983.....	13,237	8,071	3,068	1,876	874	657	1,448	27,232
1984.....	10,396	4,037	3,635	1,411	904	397	704	21,484
1985.....	10,715	4,648	4,379	1,444	692	598	670	23,146
1986.....	14,068	6,709	6,374	1,310	859	1,074	1,660	32,054

ASSOCIACAO DO COMERCIO AUTOMOVEL DE PORTUGAL

PORTUGAL - NEW REGISTRATIONS 1985-1986

Passenger Cars by Country and Manufacturer

Country of Origin and Make	1986	1985
FRANCE	52,545	47,432
Renault	37,820	32,796
Citroen	7,259	7,106
Peugeot	7,134	6,055
Talbot	199	1,162
Simca	69	140
Chrysler	24	87
Chrysler-Simca	33	62
Talbot-Simca	2	11
Matra	3	8
Matra-Simca	2	3
Talbot-Matra	-	2
GERMANY, WEST	24,849	26,343
Opel	14,278	14,617
Ford	6,859	6,206
Volkswagen	1,078	2,058
Mercedes-Benz	1,214	2,000
B.M.W.	1,072	924
Audi	317	475
Porsche	31	62
Glas	-	1
ITALY	14,230	13,241
Fiat	11,590	11,004
Alfa-Romeo	1,152	1,005
Autobianchi	701	630
Lancia	727	566
Innocenti	54	33
Bertone	6	3
JAPAN	11,231	10,187
Toyota	6,224	5,332
Nissan	2,713	2,124
Honda	900	963
Mitsubishi	179	709
Mazda	412	440
Datsun	129	326
Suzuki	183	130
Subaru	461	108
Daihatsu	20	45
Isuzu	10	10
GREAT BRITAIN	7,036	5,481
Austin	2,799	2,887
Rover	3,829	1,718
Triumph	6	494
M.G.	237	172
Mini	133	150
Morris	5	20
Vauxhall	6	17
Panther	-	5
Bedford	-	4
Sunbeam	2	4
Jaguar	2	3
Reliant	10	-
Daimler	1	-
Vanden P. Princess	-	2
Hillman	2	1
Jensen	-	1

Country of Origin and Make	1986	1985
GREAT BRITAIN (con't)		
Poden	-	1
Rolls-Royce	2	1
Wolseley	-	1
Morgan	2	-
SWEDEN	974	923
Volvo	883	873
Saab	91	50
SPAIN	3,101	306
Seat	3,017	305
Ebro	-	1
Santana	84	-
PORTUGAL	129	118
Mini-Moke	104	69
Sado	25	49
U.S.A.	40	63
Chevrolet	15	22
Dodge	6	10
Jeep/Willys	-	5
Plymouth	2	5
Buick	3	4
Ford	-	4
Oldsmobile	3	4
Pontiac	2	4
Cadillac	4	2
Mercury	3	2
International	1	1
Valiant	1	-
CZECHOSLOVAKIA	30	44
Skoda	30	44
U.S.S.R.	39	36
Lada-Vaz	39	36
HOLLAND	-	4
D.A.F.	-	4
YUGOSLAVIA	2	3
Zastava	2	3
SOUTH AFRICA	3	2
Colt	3	2
BRAZIL	-	1
Gurgel	-	1
POLAND	2	1
Polksi-Fiat	2	1
ROMANIA	9	-
Dacia	9	-
OTHER MAKES	6	10
TOTAL PASSENGER CARS	114,226	104,195

ASSOCIACAO DO COMERCIO AUTOMOVEL DE PORTUGAL

Commercial Vehicles by Country of Origin and Manufacturer

	1986 Light	1986 Heavy	1986 Total	1985 Total
JAPAN	12,079	1,989	14,068	10,715
Toyota	6,442	798	7,240	4,165
Nissan	3,481	218	3,699	3,215
Mitsubishi	1,429	748	2,177	1,783
Mazda	681	224	905	906
Datsun	19	-	19	549
Isuzu	7	1	8	51
Daihatsu	18	-	18	24
Subaru	-	-	-	10
Suzuki	2	-	2	10
Honda	-	-	-	2
UNITED KINGDOM	6,091	618	6,709	4,648
Bedford	2,952	448	3,400	2,659
Ford	3,126	161	3,287	1,948
Austin	5	-	5	15
Atkinson	-	2	2	-
Land-Rover	6	-	6	11
Leyland	-	1	1	9
Dodge	2	6	8	2
Morris	-	-	-	2
Commer	-	-	-	1
Vauxhall	-	-	-	1
FRANCE	5,947	427	6,374	4,379
Peugeot	2,932	-	2,932	2,467
Renault	2,977	421	3,398	1,815
Citroen	27	-	27	63
Saviem	10	3	13	26
Unic	-	3	3	8
Berliet	-	-	-	4
Talbot	-	-	-	2
Simca	1	-	1	-
GERMANY, WEST	1,158	152	1,310	1,444
Opel	648	-	648	657
Mercedes-Benz	200	47	247	487
Volkswagen	304	-	304	198
M.A.N.	-	52	52	45
Magirus	-	24	24	33
M.A.N./V.W.	-	25	25	16
Hanomag-Henschel	6	4	10	7
Unimog	-	-	-	1
PORTUGAL	846	13	859	692
U.M.M.	614	-	614	516
Portaro	232	-	232	156
Caetano/Efacec	-	-	-	7
Utic-Leyland	-	9	9	7
Bravia	-	3	3	5
Utic-A.E.C.	-	1	1	1
ITALY	622	452	1,074	598
Iveco	259	424	683	148
Fiat	363	25	388	430
O.M.	-	3	3	19
Iveco-Fiat	-	-	-	1
SWEDEN	20	872	892	390
Volvo	20	653	673	275
Scania	-	219	219	115
SPAIN	549	18	567	175
Ebro	549	2	551	167
Pegaso	-	16	16	8
HOLLAND	-	195	195	87
D.A.F.	-	195	195	87
U.S.A.	2	1	3	15
Jeep/Willys	1	-	1	8
Chevrolet	-	-	-	4
G.M.C.	-	-	-	2
Dodge	-	1	1	1
International	1	-	1	-
OTHER MAKES	-	3	3	3
TOTAL	27,314	4,740	32,054	23,146

ASSOCIACAO DO COMERCIO AUTOMOVEL DE PORTUGAL.

Motor Vehicles by Type[1]

	Passenger Cars		Commercial Vehicles			(2)
	Units	%	Units	%	Total	Total
1965.....	268,000	78.8	72,000	21.2	340,000	390,588
1966.....	295,500	79.0	78,500	21.0	374,000	434,970
1967.....	323,500	79.3	84,500	20.7	408,000	482,186
1968.....	355,000	79.3	92,500	20.7	447,500	534,321
1969.....	397,500	79.6	102,000	20.4	499,500	601,556
1970.....	443,500	79.9	111,500	20.1	555,000	673,866
1971.....	500,000	80.8	119,000	19.2	619,000	757,482
1972.....	559,500	81.0	131,000	19.0	690,500	851,660
1973.....	619,000	80.8	147,000	19.2	766,000	947,977
1974.....	684,500	81.1	159,000	18.9	843,500	1,051,781
1975.....	744,000	81.6	167,500	18.4	911,500	1,151,422
1976.....	815,000	82.1	178,000	17.9	993,000	1,269,526
1977.....	862,000	81.3	198,500	18.7	1,060,500	1,376,888
1978.....	888,000	80.5	214,500	19.5	1,102,500	1,456,778
1979.....	912,000	79.7	233,000	20.3	1,145,000	1,541,293
1980.....	941,000	78.1	264,000	21.9	1,205,000	1,644,478
1981.....	990,000	76.9	298,000	23.1	1,288,000	1,761,058
1982.....	1,040,000	75.9	331,000	24.1	1,371,000	1,897,046
1983.....	1,092,000	76.2	341,000	23.8	1,433,000	2,013,015
1984.....	1,136,000	76.7	346,000	23.3	1,482,000	2,116,320
1985.....	1,185,000	76.9	356,000	23.1	1,541,000	N.A.
1986.....	1,236,000	77.0	369,000	23.0	1,605,000	N.A.

(1) Estimated by Association.
(2) Shown as offically registered.

ASSOCIACAO DO COMERCIO AUTOMOVEL DE PORTUGAL

SPAIN - PRODUCTION 1975-1986

Motor Vehicles by Type

	Passenger Cars	Light Commercial	Trucks	Buses	Total
1975.....	696,124	34,715	78,315	5,009	814,164
1976.....	753,125	38,263	71,472	3,380	866,240
1977.....	988,964	53,372	83,950	3,414	1,129,700
1978.....	986,116	69,551	85,291	2,873	1,143,831
1979.....	965,809	74,425	80,234	2,450	1,122,918
1980.....	1,028,813	75,485	74,466	2,895	1,181,659
1981.....	855,325	66,624	62,519	3,006	987,474
1982.....	927,500	81,374	57,656	2,977	1,069,507
1983.....	1,141,581	83,217	61,880	2,043	1,288,721
1984.....	1,176,893	77,622	52,623	1,631	1,308,769
1985.....	1,230,071	114,665	71,113	1,755	1,417,604
1986.....	1,281,899	157,376	91,568	1,780	1,532,623

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES, CAMIONES, TRACTORES Y SUS MOTORES

SPAIN - PRODUCTION 1983-1986

Motor Vehicles by Type and Manufacturer

Manufacturers	1983	1984	1985	1986
PASSENGER CARS				
Citroen	112,221	98,506	73,367	70,156
Fasa	283,172	214,786	224,094	231,405
Ford	221,912	262,099	254,906	256,873
General Motors	246,340	259,971	277,101	304,090
Seat	223,887	255,324	304,753	318,303
Peugeot Talbot	54,049	86,207	95,850	101,072
Total	1,141,581	1,176,893	1,230,071	1,281,899
STATION WAGONS				
Citroen	20,435	22,096	66,794	72,510
Fasa	30,495	24,905	21,631	49,362
Ford	5,884	7,090	10,978	11,529
General Motors	-	-	-	3,342
Seat	26,152	23,531	15,262	20,245
Peugeot Talbot	251	-	-	388
Total	83,217	77,622	114,665	157,376
VANS				
Enasa	3,292	3,081	2,851	3,269
Mercedes	7,572	6,802	8,817	8,047
M. Iberica	8,224	7,388	14,578	24,843
Total	19,088	17,271	26,246	36,159
UTILITY VEHICLES				
Land Rover	17,804	13,023	21,512	26,706
M. Iberica	4,507	6,025	7,872	9,665
Total	22,311	19,048	29,384	36,371
LIGHT TRUCKS (3.5 to 9 tons)				
Enasa	992	735	855	766
Mercedes	1,564	1,270	2,023	1,346
M. Iberica	6,241	4,562	4,458	6,369
Total	8,797	6,567	7,336	8,481
HEAVY TRUCKS (9 tons & over)				
Enasa	6,413	4,726	2,811	3,707
M. Iberica	1,069	990	588	1,210
R.V.I.	1,238	1,184	1,455	1,659
Total	8,720	6,900	4,854	6,576
TRUCK TRACTORS				
Enasa	1,749	1,727	2,153	2,653
R.V.I.	1,215	1,110	1,140	1,328
Total	2,964	2,837	3,293	3,981
BUSES				
Enasa	1,485	914	1,247	1,275
Mercedes	36	131	70	31
M. Iberica	256	282	61	332
R.V.I.	98	96	168	142
Setra	168	208	209	-
Total	2,043	1,631	1,755	1,780
TOTAL VEHICLES	1,288,721	1,308,769	1,417,604	1,532,623

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES, CAMIONES, TRACTORES Y SUS MOTORES

SPAIN - EXPORTS 1983-1986

Motor Vehicles by Type and Manufacturer

Manufacturers	1983	1984	1985	1986
PASSENGER CARS				
Citroen.....	65,810	55,800	43,498	30,340
Fasa.....	111,707	66,860	73,995	68,764
Ford.....	161,353	183,627	193,652	166,350
General Motors.	198,345	215,987	231,955	220,730
Seat.....	94,174	148,889	206,923	197,271
Peugeot Talbot.	8,886	28,084	36,789	33,285
Total.....	640,275	699,247	786,812	716,740
STATION WAGONS				
Citroen.....	12,792	16,017	48,358	45,593
Fasa.....	988	912	1,218	8,954
Ford.....	5,515	7,044	9,660	10,511
General Motors.	-	-	-	3,327
Seat.....	1,062	-	-	-
Total.....	20,357	23,973	59,236	68,385
VANS				
Enasa.....	12	1	5	10
Mercedes.....	851	689	811	864
M. Iberica.....	1,068	1,053	3,547	8,973
Total.....	1,931	1,743	4,363	9,847
UTILITY VEHICLES				
Land Rover.....	8,171	7,741	7,986	13,380
M. Iberica.....	254	1,546	3,138	3,497
Total.....	8,425	9,287	11,124	16,877
LIGHT TRUCKS (3.5 to 9 tons)				
Enasa.....	3	1	4	5
Mercedes.....	81	58	356	249
M. Iberica.....	1,113	620	679	363
Total.....	1,197	679	1,039	617
HEAVY TRUCKS (9 tons & over)				
Enasa.....	4,066	2,527	773	652
M. Iberica.....	59	57	22	19
RVI.....	36	50	43	52
Total.....	4,161	2,634	838	723
TRUCK TRACTORS				
Enasa.....	176	135	301	354
RVI.....	102	105	-	12
Total.....	278	240	301	366
BUSES				
Enasa.....	330	101	148	82
Mercedes.....	1	31	6	2
M. Iberica.....	100	124	69	184
RVI.....	-	1	33	-
Setra.....	1	17	36	-
Total.....	432	274	292	268
TOTAL VEHICLES	677,056	738,077	864,005	813,823

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES, CAMIONES, TRACTORES Y SUS MOTORES

SPAIN - EXPORTS 1982-1986

Passenger Cars by Country of Destination

	1982	1983	1984	1985	1986
Germany, West.....	34,085	96,518	100,491	106,070	84,021
Belgium.....	6,412	19,802	27,235	32,551	35,081
Denmark.....	3,422	6,339	7,029	9,063	11,415
France.....	229,114	224,187	252,205	274,218	247,618
Greece.....	466	1,152	2,016	2,700	8,972
Ireland.....	6,856	7,088	8,084	6,540	6,071
Italy.....	93,087	81,175	108,740	111,769	137,129
The Netherlands....	6,017	34,249	39,632	41,294	35,282
Portugal.....	32,058	19,213	11,499	11,418	15,891
United Kingdom.....	46,349	64,149	99,787	106,086	91,313
Total EEC.....	425,808	534,659	645,219	701,709	672,793
Austria.....	568	4,933	5,072	4,972	5,137
Finland.....	-	-	-	5,056	2,833
Switzerland.....	916	6,299	6,168	12,209	12,439
Others.....	157	7,904	8,247	6,204	6,374
Total Europe.....	459,507	573,008	676,205	730,150	699,576
Africa.....	13,655	13,434	10,959	12,778	3,109
America.....	12,335	6,028	16,404	552	1,051
Asia-Oceania.....	4,881	19,388	2,415	16,448	16,907
Other Countries....	-	1,238	1,694	1,959	310
TOTAL.....	490,378	613,096	707,677	761,887	720,953

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES, CAMIONES, TRACTORES Y SUS MOTORES

SPAIN - EXPORTS 1986

Motor Vehicles by Country of Destination

	Passenger Cars	% of Total	Commercial Vehicles	% of Total	Total
Belgium	35,081	4.87	210	0.30	35,291
Denmark	11,415	1.58	887	1.28	12,302
France	247,618	34.35	52,102	75.05	299,720
Germany, West	84,021	11.65	76	0.11	84,097
Greece	8,972	1.24	867	1.25	9,839
Ireland	6,071	0.84	1,152	1.66	7,223
Italy	137,129	19.02	1,563	2.25	138,692
The Netherlands	35,282	4.89	645	0.93	35,927
Portugal	15,891	2.20	991	1.43	16,882
United Kingdom	91,313	12.67	8,172	11.77	99,485
TOTAL EEC	672,793	93.32	66,665	96.02	739,458
Andorra	730	0.10	45	0.06	775
Austria	5,137	0.71	256	0.37	5,393
Finland	2,833	0.39	-	-	2,833
Malta	785	0.11	10	0.01	795
Norway	1,814	0.25	-	-	1,814
Sweden	2,650	0.37	-	-	2,650
Switzerland	12,439	1.73	-	-	12,439
Other European Countries	395	0.05	13	0.02	408
TOTAL EUROPE	699,576	97.03	66,989	96.49	766,565
Africa	3,109	0.43	563	0.81	3,672
America	1,051	0.15	1,249	1.80	2,300
Asia/Oceania	16,907	2.35	626	0.90	17,533
Other	310	0.04	-	-	310
TOTAL	720,953	100.00	69,427	100.00	790,380

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES, CAMIONES, TRACTORES Y SUS MOTORES

Motor Vehicles by Type

	Passenger Cars	Light Trucks(1)	Trucks(2)	Truck Tractors	Special Vehicles	Buses	Total
1975.....	13,957	819	354	256	569	54	16,009
1976.....	18,274	923	323	278	426	54	20,278
1977.....	18,952	1,084	433	224	203	69	20,965
1978.....	18,494	1,055	590	235	228	67	20,669
1979.....	32,230	1,304	864	205	208	133	34,944
1980.....	60,545	2,827	1,213	375	557	64	65,581
1981.....	59,408	2,595	631	577	233	345	63,789
1982.....	71,608	3,042	1,034	821	306	67	76,878
1983.....	69,584	4,295	1,304	790	225	58	76,256
1984.....	50,731	4,930	1,341	943	324	35	58,304
1985.....	74,898	6,185	2,141	1,309	349	40	84,922
1986.....	146,734	10,565	3,895	2,571	678	111	164,554

(1) Under 2 tons GVW and (2) over 2 tons.

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES, CAMIONES, TRACTORES Y SUS MOTORES

SPAIN - SALES 1983-1986

Motor Vehicles by Type and Manufacturer

Manufacturer	1983	1984	1985	1986
PASSENGER CARS				
Citroen.....	42,081	35,606	30,938	31,223
Fasa.....	165,614	143,139	161,931	167,039
Ford.....	61,450	68,320	65,825	84,117
General Motors	37,634	35,675	44,457	68,052
Seat.....	118,372	104,400	105,611	115,551
Peugeot Talbot	50,932	63,955	71,319	72,672
Total.....	476,083	451,095	480,081	538,654
STATION WAGONS				
Citroen.....	8,091	5,714	18,896	23,651
Fasa.....	29,185	24,380	23,196	36,687
Ford.....	393	764	1,230	889
Seat.....	21,372	21,943	16,623	16,728
Peugeot Talbot	152	86	12	292
Total.....	59,193	52,887	59,957	78,247
VANS				
Enasa.....	3,624	2,955	3,243	2,781
Mercedes.....	7,935	6,725	8,096	7,565
M. Iberica.....	7,173	6,040	10,766	14,549
Total.....	18,732	15,720	22,105	24,895
UTILITY VEHICLES				
Land Rover.....	7,454	6,604	12,691	10,962
CAF.....	-	-	-	-
M. Iberica.....	4,233	4,169	4,771	5,909
Total.....	11,687	10,773	17,462	16,871
LIGHT TRUCKS (3.5 to 9 tons)				
Enasa.....	882	794	771	736
Mercedes.....	1,526	1,437	1,515	1,174
M. Iberica.....	5,255	3,572	3,963	5,550
Total.....	7,663	5,803	6,249	7,460
HEAVY TRUCKS (9 tons & over)				
Enasa.....	2,178	2,339	2,093	2,672
M. Iberica.....	1,050	820	619	1,110
Setra.....	1,289	1,309	1,469	1,566
Total.....	4,517	4,468	4,181	5,348
TRUCK TRACTORS				
Enasa.....	1,627	1,467	1,849	1,971
RVI.....	1,337	1,126	1,227	1,311
Total.....	2,964	2,593	3,076	3,282
BUSES				
Enasa.....	1,173	935	1,007	1,048
Mercedes.....	33	71	45	34
M. Iberica.....	185	108	59	67
RVI.....	76	109	161	113
Setra.....	167	186	179	-
Total.....	1,634	1,409	1,451	1,262
TOTAL VEHICLES	582,473	544,748	594,562	676,019

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES, CAMIONES, TRACTORES Y SUS MOTORES

SPAIN (CANARY, CEUTA & MELILLA ISLANDS) - SALES 1985-1986

Motor Vehicles by Type and Manufacturer

	1986	1985
PASSENGER CARS		
Citroen	1,203	674
Fasa	N.A.	N.A.
Ford	2,067	1,182
General Motors	7,178	6,275
Seat	9,443	7,885
Peugeot Talbot	1,227	558
Total	21,118	16,574
STATION WAGONS		
Citroen	703	359
Fasa	N.A.	N.A.
Ford	4	5
Seat	2,051	2,318
Peugeot Talbot	-	-
Total	2,758	2,682
VANS		
Enasa	6	2
Mercedes	87	76
M. Iberica	642	340
Total	735	418
UTILITY VEHICLES		
Land Rover	772	930
M. Iberica	224	118
Total	996	1,048
LIGHT TRUCKS (3.5 to 9 tons)		
Enasa	2	5
Mercedes	62	47
M. Iberica	332	195
Total	396	247
HEAVY TRUCKS (9 tons & over)		
Enasa	125	40
M. Iberica	79	33
Setra	41	20
Total	245	93
TRUCK TRACTORS		
Enasa	44	18
RVI	22	27
Total	66	45
BUSES		
Enasa	30	25
Mercedes	6	3
M. Iberica	-	-
RVI	1	1
Setra	-	-
Total	37	29
TOTAL VEHICLES	26,351	21,136

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES CAMIONES, TRACTORES Y SUS MOTORES

SPAIN - NEW REGISTRATIONS 1982-1986

Motor Vehicles by Type

	1982	1983	1984	1985	1986	% Change 1986/1985
Passenger Cars.....	535,733	550,436	522,229	575,051	689,051	19.8
Trucks.....	99,105	109,384	101,346	126,301	155,023	22.7
Truck Tractors.....	2,976	3,223	2,988	3,592	4,387	22.1
Buses.....	1,799	2,021	1,719	2,048	2,203	7.6
TOTAL.....	639,613	665,064	628,282	706,992	850,664	20.3

Passenger Cars by Horsepower

	1982	1983	1984	1985	1986	% Change 1986/1985
Less than 3 HP.....	6	2	-	-	1	-
3 to 7.99 HP.....	34,340	17,790	9,221	6,193	5,241	-15.4
8 to 15.99 HP.....	489,124	523,105	506,175	560,559	673,253	20.1
16 to 25 HP.....	11,615	8,935	6,402	7,809	9,831	25.9
Over 25 HP.....	648	604	431	491	725	47.7
TOTAL.....	535,733	550,436	522,229	575,052	689,051	19.8

Trucks by Maximum Authorized Weight

	1982	1983	1984	1985	1986	% Change 1986/1985
Less than 999 kgs..	67,178	82,418	77,932	98,433	121,508	23.4
1000 - 2999 kgs....	24,220	19,906	16,530	19,889	23,120	16.2
3000 - 4999 kgs....	1,882	2,041	2,295	2,326	3,070	32.0
5000 - 6999 kgs....	1,176	943	786	900	1,139	26.6
7000 - 9999 kgs....	1,387	1,360	1,255	1,393	1,679	20.5
Over 10 tons.....	3,262	2,716	2,548	3,360	4,507	34.1
TOTAL.....	99,105	109,384	101,346	126,301	155,023	22.7

Buses by Seating Capacity

	1982	1983	1984	1985	1986	% Change 1986/1985
From 10 to 20.....	76	108	109	142	136	-4.2
21 - 35.....	440	424	216	333	385	15.6
36 - 50.....	276	177	122	204	173	-15.2
Over 50.....	1,007	1,312	1,272	1,369	1,509	10.2
TOTAL.....	1,799	2,021	1,719	2,048	2,203	7.6

ANFAC

SPAIN - NEW REGISTRATIONS 1986

Motor Vehicles by Manufacturer

	Passenger Cars	% of Total	Commercial Vehicles	% of Total	Total
IMPORTS					
Alfa Romeo	12,813	1.86	6	-	12,819
Aró	-	-	122	0.08	122
Audi	2,124	0.31	-	-	2,124
Austin Rover	8,540	1.24	57	0.04	8,597
Autobianchi	2,661	0.39	-	-	2,661
B.M.W.	5,856	0.85	7	-	5,863
Chevrolet	161	0.02	9	0.01	170
Citroen	2,916	0.42	1,605	0.99	4,521
Daf	-	-	487	0.30	487
Daihatsu	29	-	2	-	31
Datsun	95	0.01	3	-	98
Dodge	53	0.01	17	0.01	70
Fiat	16,212	2.35	-	-	16,212
Ford	12,668	1.84	1,994	1.23	14,662
Freight R.	-	-	299	0.19	299
Honda	472	0.07	18	0.01	490
Iveco	-	-	4,586	2.84	4,586
Jaguar	248	0.04	-	-	248
Lada	1,544	0.22	1,087	0.67	2,631
Lancia	2,133	0.31	-	-	2,133
M.A.N.	-	-	791	0.49	791
Mazda	353	0.05	50	0.03	403
Mercedes	6,541	0.95	1,710	1.06	8,251
Mitsubishi	721	0.10	848	0.52	1,569
Nissan	689	0.10	245	0.15	934
Opel	24,777	3.60	373	0.23	25,150
Peugeot	1,520	0.22	1,115	0.69	2,635
Porsche	472	0.07	-	-	472
Range Rover	172	0.02	123	0.08	295
Renault	5,363	0.78	2,144	1.33	7,507
Saab	496	0.07	1	-	497
Scania	-	-	676	0.42	676
Skoda	1,225	0.18	-	-	1,225
Suzuki	83	0.01	5	-	88
Simca/Talbot	47	0.01	-	-	47
Toyota	1,618	0.23	1,671	1.03	3,289
Volkswagen	5,673	0.82	363	0.22	6,036
Volvo	2,595	0.38	521	0.32	3,116
Wartburg	754	0.11	140	0.09	894
Other Makes	479	0.07	166	0.10	645
Total Imports	122,103	17.72	21,241	13.14	143,344
DOMESTIC					
Citroen	32,759	4.75	23,838	14.75	56,597
Ebro	23	-	12,327	7.63	12,350
Ford	86,233	12.51	917	0.57	87,150
Imesa	8	-	237	0.15	245
Land Rover	11	-	3,480	2.15	3,491
Mercedes	-	-	8,510	5.27	8,510
Nissan	58	0.01	13,702	8.48	13,760
Opel	75,369	10.94	41	0.03	75,410
Pegaso	6	-	9,467	5.86	9,473
Peugeot	61,452	8.92	369	0.23	61,821
Renault	172,442	25.03	40,068	24.79	212,510
Seat	83,394	12.10	18,745	11.60	102,139
Setra	-	-	142	0.09	142
Suzuki Santana	55	0.01	6,938	4.29	6,993
Talbot	9,750	1.41	100	0.06	9,850
Volkswagen	42,305	6.14	124	0.08	42,429
Other	4	-	204	0.13	208
TOTAL DOMESTIC	563,869	81.83	139,209	86.13	703,078
Auction	3,076	0.45	1,171	0.72	4,247
TOTAL	689,048	100.00	161,621	100.00	850,669

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES, CAMIONES, TRACTORES Y SUS MOTORES

SPAIN - TOTAL REGISTRATIONS 1972-1986

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Truck Tractors	Total
1972.....	3,254,801	818,144	34,283	8,024	4,115,252
1973.....	3,803,659	887,981	35,916	9,409	4,736,965
1974.....	4,309,511	950,509	37,394	11,367	5,308,781
1975.....	4,806,833	1,001,074	39,028	13,182	5,860,117
1976.....	5,351,363	1,051,604	39,953	15,173	6,458,093
1977.....	5,944,942	1,117,011	40,729	17,825	7,120,507
1978.....	6,530,428	1,189,993	41,569	20,111	7,782,101
1979.....	7,057,521	1,261,187	42,667	22,105	8,383,480
1980.....	7,556,511	1,338,258	42,631	24,166	8,961,566
1981.....	7,943,325	1,396,809	43,303	26,139	9,409,576
1982.....	8,354,050	1,461,946	42,996	28,467	9,887,467
1983.....	8,714,076	1,529,081	43,759	31,198	10,318,114
1984.....	8,874,442	1,444,884	41,161	37,205	10,397,692
1985.....	9,273,710	1,529,311	41,592	39,360	10,883,973
1986.....	9,643,448	1,678,546	41,874	42,119	11,405,987

Motor Vehicles Percentage of Distribution by Type

	Passenger Cars	Trucks	Buses	Truck Tractors	Total
1972.....	79.09	19.88	0.83	0.20	100.00
1973.....	80.30	18.74	0.76	0.20	100.00
1974.....	81.18	17.90	0.70	0.22	100.00
1975.....	82.03	17.08	0.67	0.22	100.00
1976.....	82.86	16.28	0.62	0.24	100.00
1977.....	83.49	15.69	0.57	0.25	100.00
1978.....	83.92	15.29	0.53	0.26	100.00
1979.....	84.18	15.05	0.51	0.26	100.00
1980.....	84.32	14.93	0.48	0.27	100.00
1981.....	84.42	14.84	0.46	0.28	100.00
1982.....	84.49	14.79	0.43	0.29	100.00
1983.....	84.45	14.82	0.43	0.30	100.00
1984.....	85.35	13.90	0.39	0.36	100.00
1985.....	85.20	14.05	0.38	0.36	100.00
1986.....	84.55	14.72	0.36	0.37	100.00

DIRECCION GENERAL DE TRAFICO

SWEDEN - PRODUCTION 1946-1986

Motor Vehicles by Type

	Passenger Cars	TRUCKS			Buses*	Total
		Gasoline	Diesel	Total		
1946.....	703	5,872	-	5,872	761	7,336
1947.....	2,545	5,442	-	5,442	1,300	9,287
1948.....	2,988	5,003	-	5,003	1,506	9,497
1949.....	5,341	4,371	-	4,371	1,357	11,069
1950.....	9,911	6,315	-	6,315	1,327	17,553
1951.....	13,078	8,240	-	8,240	1,632	22,950
1952.....	10,529	9,256	-	9,256	1,448	21,233
1953.....	19,176	3,416	5,586	9,002	1,249	29,427
1954.....	28,564	7,402	7,167	14,569	1,602	44,735
1955.....	33,140	8,080	7,297	15,377	1,782	50,299
1956.....	37,849	7,786	9,729	17,515	1,910	57,274
1957.....	52,367	8,382	8,957	17,339	1,948	71,654
1958.....	77,182	2,858	8,725	11,583	2,414	91,179
1959.....	96,975	2,339	11,377	13,716	1,703	112,394
1960.....	110,010	2,341	13,881	16,222	2,295	128,527
1961.....	111,619	1,893	16,007	17,900	2,236	131,755
1962.....	130,486	2,901	15,836	18,737	2,345	151,568
1963.....	147,134	2,612	15,926	18,538	2,178	167,850
1964.....	161,957	1,880	18,289	20,169	2,058	184,184
1965.....	181,755	1,756	20,039	21,795	2,167	205,717
1966.....	173,499	1,207	22,884	24,091	2,320	199,910
1967.....	193,976	1,183	17,024	18,207	2,377	214,560
1968.....	223,330	1,366	18,450	19,816	1,640	244,786
1969.....	242,887	1,288	25,277	26,565	1,988	271,440
1970.....	278,971	746	29,030	29,776	2,140	310,887
1971.....	287,398	227	27,259	27,486	2,411	317,295
1972.....	317,962	-	30,299	30,299	2,728	350,989
1973.....	341,503	-	33,648	33,648	2,891	378,042
1974.....	326,743	-	37,675	37,675	3,941	368,359
1975.....	316,350	2,287	42,767	45,054	5,349	366,753
1976.....	317,126	2,096	43,894	45,990	4,664	367,780
1977.....	246,603	1,988	45,200	47,188	4,330	298,121
1978.....	266,620	2,399	44,135	46,534	4,744	317,898
1979.....	315,365	1,848	50,269	52,117	6,163	373,645
1980.....	252,020	822	55,105	55,927	7,153	315,100
1981.....	276,008	-	49,132	49,132	6,286	331,426
1982.....	311,078	-	48,376	48,376	5,898	365,352
1983.....	362,527	-	46,981	46,981	5,014	414,522
1984.....	372,866	-	53,722	53,722	5,264	431,852
1985.....	400,748	-	54,186	54,186	6,138	461,072
1986.....	421,255	-	59,354	59,354	6,543	487,152

* All buses diesel powered after 1953.

BILINDUSTRIFORENINGEN

SWEDEN - PRODUCTION 1946-1986

Motor Vehicles by Type and Manufacturer

	V O L V O				
	Passenger Cars	Vans & Stationwagons	Trucks	Buses	Total
1946.....	703	(5,822)			6,525
1947.....	2,525	-	4,916	626	8,067
1948.....	2,930	-	4,063	862	7,855
1949.....	5,341	-	3,293	761	9,395
1950.....	8,482	-	5,151	893	14,526
1951.....	10,881	-	6,632	975	18,488
1952.....	8,236	-	6,700	852	15,788
1953.....	15,785	-	6,471	767	23,023
1954.....	23,445	-	11,629	904	35,978
1955.....	27,822	-	12,024	1,137	40,983
1956.....	31,260	-	14,193	1,302	46,755
1957.....	41,488	-	14,309	1,082	56,879
1958.....	53,360	-	15,448	1,323	70,131
1959.....	71,712	-	16,294	1,046	89,052
1960.....	72,378	-	18,560	1,196	92,134
1961.....	71,719	-	19,780	1,450	92,949
1962.....	79,933	-	22,124	1,354	103,411
1963.....	89,759	13,814	11,956	1,221	116,750
1964.....	96,159	17,628	12,798	1,021	127,606
1965.....	111,827	20,086	12,192	1,031	145,136
1966.....	108,129	23,024	13,141	968	145,262
1967.....	145,447	*	11,041	863	157,351
1968.....	170,746	*	11,642	806	183,194
1969.....	181,668	*	14,547	1,088	197,303
1970.....	204,991	*	16,279	1,118	222,388
1971.....	214,438	*	15,390	1,523	231,351
1972.....	233,965	*	16,992	1,456	252,413
1973.....	252,036	*	18,763	1,833	272,632
1974.....	234,189	*	21,080	2,211	257,480
1975.....	225,388	*	27,678	3,311	256,377
1976.....	221,199	*	27,101	2,757	251,057
1977.....	170,105	*	27,296	2,570	199,971
1978.....	194,104	*	27,530	2,414	224,048
1979.....	231,607	*	29,707	3,792	265,106
1980.....	186,266		30,986	4,419	221,671
1981.....	209,616	*	26,954	3,333	239,903
1982.....	227,521	*	30,196	3,166	260,883
1983.....	266,515	*	30,238	3,282	300,035
1984.....	270,848	*	31,622	3,220	305,690
1985.....	288,935	*	31,457	3,256	323,648
1986.....	294,854	*	33,839	3,285	331,978

* Included with passenger cars.

BILINDUSTRIFORENINGEN

SWEDEN - PRODUCTION 1946-1986 (continued)

Motor Vehicles by Type and Manufacturer

	SAAB	SCANIA		
	Passenger Cars	Trucks	Buses	Total
1946.....	-	582	452	1,034
1947.....	-	576	667	1,243
1948.....	-	913	668	1,581
1949.....	-	1,060	549	1,609
1950.....	1,246	1,349	486	3,081
1951.....	2,179	1,618	597	4,394
1952.....	2,298	2,517	597	5,412
1953.....	3,424	2,560	502	6,486
1954.....	5,138	2,932	685	8,755
1955.....	5,620	3,181	601	9,402
1956.....	6,320	3,443	620	10,383
1957.....	9,847	3,354	883	14,084
1958.....	13,968	3,639	1,058	18,665
1959.....	17,836	4,281	723	22,840
1960.....	26,066	5,208	1,121	32,395
1961.....	33,040	6,410	762	40,212
1962.....	35,890	6,399	877	43,166
1963.....	40,374	6,810	1,032	48,216
1964.....	43,493	7,491	972	51,956
1965.....	48,517	9,319	1,081	58,917
1966.....	37,009	10,016	1,436	48,461
1967.....	45,325	7,820	1,426	54,571
1968.....	52,551	8,069	834	61,454
1969.....	61,711	11,298	900	73,909
1970.....	73,982	12,751	1,022	87,755
1971.....	72,960	11,869	888	85,717
1972.....	83,997	13,307	1,272	98,576
1973.....	89,467	14,885	1,058	105,410
1974.....	92,554	16,596	1,730	110,880
1975.....	90,962	17,376	2,038	110,376
1976.....	95,927	18,889	1,907	116,723
1977.....	76,498	19,892	1,760	98,150
1978.....	72,516	19,004	2,330	93,850
1979.....	83,758	22,410	2,371	108,539
1980.....	65,754	24,941	2,734	93,409
1981.....	66,392	22,254	2,953	91,599
1982.....	83,556	18,180	2,732	104,468
1983.....	96,012	16,743	1,732	114,487
1984.....	102,018	22,100	2,044	126,162
1985.....	111,813	22,729	2,882	137,424
1986.....	126,401	25,515	3,258	155,174

The truck and bus figures for the years 1946-1961 refer to deliveries.

SAAB-SCANIA Scania Division

SWEDEN - EXPORTS 1950-1986

Motor Vehicles by Type

	Passenger Cars	Trucks and Buses	Total	Total Exports to U.S.A.
1950.....	750	2,583	3,333	-
1951.....	1,558	3,478	5,036	-
1952.....	1,237	4,864	6,101	-
1953.....	1,411	3,371	4,782	-
1954.....	2,365	5,785	8,150	2
1955.....	3,039	7,858	10,897	28
1956.....	7,585	9,477	17,062	3,693
1957.....	18,765	9,321	28,086	12,166
1958.....	31,636	10,078	41,714	19,820
1959.....	45,009	9,808	54,817	26,120
1960.....	50,606	11,602	62,208	22,629
1961.....	47,446	13,755	61,201	12,850
1962.....	56,579	13,859	70,438	16,585
1963.....	67,739	12,535	80,274	20,810
1964.....	80,380	15,120	95,500	21,344
1965.....	84,187	13,789	97,976	27,210
1966.....	104,690	16,568	121,258	38,274
1967.....	124,136	15,178	139,314	49,329
1968.....	138,883	15,262	154,145	54,566
1969.....	141,775	17,780	159,555	45,043
1970.....	186,537	22,980	209,517	57,626
1971.....	212,487	22,251	234,738	69,957
1972.....	195,247	22,924	218,171	64,441
1973.....	183,155	24,939	208,094	58,552
1974.....	163,294	29,665	192,959	55,257
1975.....	163,442	31,818	195,260	54,095
1976.....	143,191	32,019	175,210	35,728
1977.....	131,381	30,405	161,786	40,052
1978.....	167,171	34,447	201,618	63,715
1979.....	187,554	39,452	227,006	66,047
1980.....	154,554	38,363	192,917	67,369
1981.....	166,292	36,019	202,311	71,041
1982.....	185,693	35,432	221,125	92,981
1983.....	207,769	29,374	237,143	105,492
1984.....	233,015	37,219	270,234	120,012
1985.....	222,100	35,686	257,786	113,184
1986.....	235,438	38,434	273,872	125,414

NOTE: Excluding used vehicles.

BILINDUSTRIFORENINGEN

SWEDEN - EXPORTS 1986

Motor Vehicles by Country of Destination

	Passenger Cars	Trucks & Buses	Total		Passenger Cars	Trucks & Buses	Total
Norway	13,971	3,054	17,025	Hong Kong	1,146	82	1,228
Denmark	5,516	2,861	8,377	Japan	2,773	15	2,788
Iceland	718	39	757	South Korea	–	23	23
Finland	4,668	2,484	7,152	Singapore	103	24	127
U.S.S.R.	64	15	79	Canada	15,655	–	15,655
Germany, East	227	70	297	U.S.A.	124,627	787	125,414
Germany, West	9,150	437	9,587	Mexico	45	–	45
Poland	37	73	110	Greenland	57	–	57
The Netherlands	5,721	9,664	15,385	Guatemala	30	–	30
Belgium	4,802	845	5,647	Costa Rica	90	–	90
United Kingdom	18,098	6,120	24,218	Panama	103	–	103
Ireland	235	103	338	Dominican Rep.	23	–	23
France	4,709	2,509	7,218	Jamaica	35	–	35
Spain	1,550	1,571	3,121	Puerto Rico	3,000	–	3,000
Portugal	220	759	979	Paraguay	48	–	48
Italy	5,541	409	5,950	Argentina	92	–	92
Switzerland	3,003	1,076	4,079	Chile	131	–	131
Austria	997	646	1,643	Bolivia	–	55	55
Czechoslovakia	–	2	2	Peru	102	100	202
Hungary	–	123	123	Ecuador	76	–	76
Yugoslavia	34	137	171	Australia	3,284	1,030	4,314
Turkey	–	169	169	New Zealand	75	132	207
Greece	97	120	217	Egypt	57	115	172
Bahrain	136	–	136	Libya	130	–	130
Qatar	51	7	58	St. Helena	36	–	36
United Arab Emirates	332	29	361	Ivory Coast	37	–	37
Oman	99	–	99	Morocco	–	250	250
Cyprus	76	–	76	Tunisia	–	11	11
Syria	–	22	22	Nigeria	33	–	33
Israel	651	284	935	Gabon	206	–	206
Jordan	59	12	71	Angola	56	108	164
Saudi Arabia	579	145	724	Zimbabwe	–	31	31
Kuwait	380	22	402	Mozambique	–	52	52
Iraq	–	825	825	Tanzania	24	108	132
India	–	20	20	Kenya	38	34	72
Thailand	456	27	483	South Africa	–	48	48
Malaysia	–	36	36	Ethiopia	–	94	94
Indonesia	–	14	14	Other Countries	299	211	510
China	–	96	96				
Taiwan	850	299	1,149	TOTAL	235,438	38,434	273,872

OFFICIAL CUSTOMS STATISTICS

SWEDEN - IMPORTS 1950-1986

	Motor Vehicles by Type			Imported from U.S.A.		
	Passenger Cars	Trucks and Buses	Total	Passenger Cars	Trucks and Buses	Total
1950.....	47,814	4,646	52,460	608	503	1,111
1951.....	40,559	5,854	46,413	1,380	1,106	2,486
1952.....	32,886	6,375	39,261	725	448	1,173
1953.....	43,922	5,714	49,636	2,253	180	2,433
1954.....	85,472	5,587	91,059	2,589	297	2,886
1955.....	89,701	3,809	93,510	4,555	220	4,775
1956.....	91,256	3,748	95,004	2,825	228	3,053
1957.....	103,888	5,408	109,296	2,619	297	2,916
1958.....	119,118	6,259	125,377	1,892	267	2,159
1959.....	108,851	6,809	115,660	1,598	413	2,011
1960.....	113,079	6,686	119,765	3,558	376	3,934
1961.....	116,739	8,339	125,078	4,153	554	4,707
1962.....	126,141	7,893	134,034	4,431	311	4,742
1963.....	152,864	8,548	161,412	3,770	310	4,080
1964.....	170,463	9,797	180,260	5,477	297	5,774
1965.....	197,881	11,194	209,075	5,746	483	6,229
1966.....	136,608	9,864	146,472	3,760	310	4,070
1967.....	101,536	8,813	110,349	4,287	350	4,637
1968.....	123,268	8,654	131,922	1,628	178	1,806
1969.....	135,149	11,496	146,645	1,308	322	1,630
1970.....	120,350	8,639	128,989	1,090	280	1,370
1971.....	115,994	9,647	125,641	761	183	944
1972.....	146,240	8,905	155,145	535	223	758
1973.....	144,710	8,469	153,179	541	186	727
1974.....	174,796	10,328	185,124	682	396	1,078
1975.....	198,592	11,866	210,458	1,797	511	2,308
1976.....	232,805	13,983	246,788	1,529	758	2,287
1977.....	172,961	16,785	189,746	549	1,311	1,860
1978.....	128,002	12,519	140,521	198	1,002	1,200
1979.....	157,868	13,985	171,853	688	1,372	2,060
1980.....	138,891	16,198	155,089	581	1,414	1,995
1981.....	129,785	14,273	144,058	156	1,395	1,551
1982.....	158,487	14,997	173,484	85	1,059	1,144
1983.....	163,308	15,815	179,123	36	383	419
1984.....	173,338	16,266	189,604	22	174	196
1985.....	203,754	20,454	224,208	9	138	147
1986.....	206,440	21,945	228,385	122	288	410

NOTE: Excludes used vehicles.

BILINDUSTRIFORENINGEN

SWEDEN - IMPORTS 1985-1986

Motor Vehicles by Country of Origin

	Passenger Cars		Trucks and Buses[1]		Tractors		TOTAL	
	1985	1986	1985	1986	1985	1986	1985	1986
Norway	-	-	175	216	16	10	191	226
Denmark	75	76	100	97	63	129	238	302
Finland	20,584	20,234	484	689	1,599	1,446	22,667	22,369
U.S.S.R.	2,305	786	-	-	46	188	2,351	974
Germany, West	88,150	79,124	5,394	5,331	2,058	1,156	95,602	85,611
Poland	-	-	-	-	31	33	31	33
The Netherlands	9,914	9,735	68	102	11	12	9,993	9,849
Belgium	12,373	17,221	1,563	2,717	83	10	14,019	19,948
United Kingdom	82	89	1,050	962	1,479	889	2,611	1,940
France	11,328	9,512	1,859	1,023	932	696	14,119	11,231
Spain	2,769	2,473	-	-	-	-	2,769	2,473
Italy	9,536	8,281	1,276	872	1,462	1,003	12,274	10,156
Switzerland	-	-	6	4	21	37	27	41
Austria	35	17	115	215	-	-	150	232
Czechoslovakia	478	-	-	-	696	242	1,174	242
Hungary	-	-	12	12	-	-	12	12
Yugoslavia	-	-	990	609	-	-	990	609
Japan	42,112	57,228	6,886	7,753	1,363	955	50,361	65,936
Canada	6	29	245	716	-	-	251	745
U.S.A.	9	122	138	288	627	1,296	774	1,706
Brazil	3,730	1,500	-	97	-	-	3,730	1,597
Other Countries	268	13	93	242	251	80	612	335
TOTAL	203,754	206,440	20,454	21,945	10,738	8,182	234,946	236,567

(1) Excludes knocked down vehicles for assembly.

BILINDUSTRIFORENINGEN

SWEDEN - NEW REGISTRATIONS 1983-1986

Passenger Cars by Country of Origin

Passenger Cars	Country	1983	1984	1985	1986
Alfa Romeo.....	ITALY	810	1,118	1,148	1,243
Audi.....	GERMANY W	4,616	6,899	11,417	10,900
Aston Martin...	ENGLAND	-	-	-	1
Bentley.....	ENGLAND	-	1	3	2
B.M.W.....	GERMANY W	4,113	4,266	4,429	4,503
Buick.....	USA	3	6	3	4
Cadillac.....	USA	1	5	2	1
Chevrolet.....	USA	57	44	13	47
Chrysler.....	ENGLAND	-	-	1	-
Chrysler.....	FRANCE	-	-	-	2
Chrysler.....	USA	-	-	-	4
Citroen.....	FRANCE	2,816	3,358	3,101	2,999
Daihatsu.....	JAPAN	1,065	1,049	1,498	1,586
Datsun/Nissan..	JAPAN	5,862	7,945	8,363	15,019
Ferrari.....	ITALY	-	7	16	19
Fiat.....	ITALY	4,483	4,707	3,918	4,687
Fiat.....	POLAND	1	-	-	-
Ford.....	GERMANY W	21,476	17,767	23,615	28,332
Ford.....	USA	4	-	2	8
Ford.....	SPAIN	-	-	60	9
Ford.....	BRAZIL	76	7,772	4,894	1,595
Honda.....	JAPAN	2,986	3,484	3,518	3,995
Isuzu.....	JAPAN	-	1	3	15
Jaguar.....	ENGLAND	15	40	35	34
Jensen.....	ENGLAND	-	-	1	-
Lada.....	USSR	1,368	1,111	1,221	1,734
Lamborghini....	ITALY	-	-	1	2
Lancia.....	ITALY	1,087	2,215	3,274	2,169
Lotus.....	ENGLAND	3	4	10	17
Mazda.....	JAPAN	12,269	10,926	12,018	12,707
Mercedes-Benz..	GERMANY W	5,854	6,270	10,271	7,906
Mitsubishi.....	JAPAN	1,614	1,814	2,485	2,346
Morgan.....	ENGLAND	-	-	-	7
Oldsmobile.....	USA	18	3	4	2
Opel.....	GERMANY W	18,964	19,167	24,112	22,141
Opel.....	SPAIN	1,883	2,790	2,658	2,176
Peugeot.....	FRANCE	3,568	3,744	3,873	4,503
Pontiac.....	USA	8	7	8	8
Porsche.....	GERMANY W	209	293	455	461
Renault.....	FRANCE	2,222	2,537	2,683	3,484
Rolls-Royce....	ENGLAND	3	1	3	2
Rover.....	ENGLAND	2	-	3	2
Saab.....	ITALY	906	948	514	312
Saab.....	SWEDEN	28,364	28,662	26,838	29,278
Skoda.....	CZECHOSLOVAKIA	375	286	332	170
Subaru.....	JAPAN	638	620	1,552	1,497
Suzuki.....	JAPAN	-	9	611	1,123
Talbot.....	FRANCE	337	312	134	77
Toyota.....	JAPAN	8,646	8,719	12,305	18,080
Vaz.....	USSR	876	535	365	55
Volkswagen.....	GERMANY W	17,509	19,179	20,123	20,146
Volvo.....	SWEDEN	52,421	52,106	60,407	54,851
Volvo.....	NETHERLANDS	9,591	10,389	10,728	9,779
Others.....		4	5	5	30
TOTAL.....		217,123	231,121	263,033	270,070

AB BILSTATISTIK

SWEDEN - NEW REGISTRATIONS 1980-1986

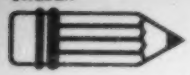
Passenger Cars Ranked According to Top 25 Models

	1986	1985		1986	1985
Volvo 700	36,865	36,899	Opel Ascona	5,207	6,110
Saab 900	18,610	19,765	Ford Scorpio	5,066	3,018
Volvo 200	17,986	23,508	Opel Rekord	4,910	5,804
V.W. Golf/Jetta	15,607	14,642	Toyota Starlet	4,578	2,948
Opel Kadett	11,518	11,490	Mercedes 200/230/250	3,669	1,070
Ford Sierra	10,638	9,872	Audi 80	3,592	3,189
Ford Escort	10,121	9,532	Renault 5	3,363	2,634
Volvo 300	9,762	10,728	Saab 90	3,313	4,656
Nissan Micra	7,383	2,586	Ford Fiesta	3,210	3,632
Saab 9000	7,355	2,417	Mercedes 190	3,199	2,650
Mazda 323	7,033	6,584	Nissan Bluebird	2,659	1,064
Audi 100	6,902	7,551	Others	55,286	60,509
Toyota Corolla	6,872	5,106			
Mazda 626	5,366	5,069	TOTAL	270,070	263,033

Motor Vehicles by Type and Country of Origin

	1980	1981	1982	1983	1984	1985	1986
PASSENGER CARS							
Sweden	65,834	66,185	77,071	80,785	80,768	87,245	84,129
Germany, West	64,792	69,694	80,960	72,741	73,841	94,422	94,389
United Kingdom	362	65	27	23	47	56	67
France	12,649	8,674	7,963	8,943	9,951	9,791	11,065
Italy	7,240	5,012	5,223	7,288	8,995	8,871	8,432
Netherlands	10,434	9,078	10,440	9,591	10,389	10,728	9,779
Czechoslovakia	252	319	405	375	286	332	170
U.S.S.R.	3,005	3,092	2,948	2,244	1,646	1,586	1,789
U.S.A.	782	465	182	92	65	32	74
Japan	27,105	25,819	33,205	33,080	34,567	42,353	56,366
Other Countries	133	119	4	1,961	10,566	7,617	3,810
TOTAL	192,588	188,522	218,428	217,123	231,121	263,033	270,070
TRUCKS							
Sweden	4,932	4,048	3,321	3,515	3,637	4,239	3,754
Germany, West	5,843	5,815	6,498	5,410	6,177	6,607	7,146
United Kingdom	1,321	1,083	1,191	728	821	891	806
France	812	724	882	1,278	1,738	1,620	1,479
Italy	523	440	395	537	810	948	891
Netherlands	32	41	28	32	29	34	63
Czechoslovakia	-	-	-	-	-	-	-
U.S.S.R.	3	2	2	-	-	-	-
U.S.A.	1,421	1,524	939	643	571	416	828
Japan	2,428	2,500	3,136	3,794	4,571	6,273	7,621
Other Countries	1,243	1,325	985	928	928	917	1,022
TOTAL	18,558	17,502	17,377	16,865	19,282	21,945	23,610
BUSES							
Sweden	707	868	987	861	765	698	685
Germany, West	289	364	332	329	225	258	301
United Kingdom	56	27	25	1	-	-	-
France	3	7	2	3	4	12	23
Italy	-	7	7	3	1	-	1
Netherlands	4	3	6	3	-	1	2
Czechoslovakia	-	-	-	-	-	-	-
U.S.S.R.	-	-	-	-	-	-	-
U.S.A.	8	3	-	-	-	-	-
Japan	-	-	-	1	-	-	-
Other Countries	59	32	25	28	25	19	19
TOTAL	1,126	1,311	1,384	1,229	1,020	988	1,031
TOTAL MOTOR VEHICLES	212,272	207,335	237,189	235,217	251,423	285,966	294,711

AB BILSTATISTIK



SWEDEN - REGISTRATIONS 1972-1986

New Motor Vehicle Registrations by Type

	Passenger Cars	Buses	Trucks	Total
NEW REGISTRATIONS				
1972.....	220,858	2,226	13,314	236,398
1973.....	225,722	2,220	14,416	242,358
1974.....	260,129	2,066	15,302	277,497
1975.....	285,328	1,148	15,533	302,009
1976.....	312,880	1,063	17,961	331,904
1977.....	241,374	1,235	18,624	261,233
1978.....	200,874	1,030	15,753	217,657
1979.....	215,325	1,060	15,823	232,208
1980.....	192,588	1,126	18,558	212,272
1981.....	188,522	1,311	17,502	207,335
1982.....	218,428	1,384	17,377	237,189
1983.....	217,123	1,229	16,865	235,217
1984.....	231,121	1,020	19,282	251,423
1985.....	263,033	988	21,945	285,966
1986.....	270,070	1,031	23,610	294,711

Total Motor Vehicle Registrations by Type

TOTAL REGISTRATIONS				
1972.....	2,443,282	15,359	145,317	2,603,958
1973.....	2,502,627	16,160	147,976	2,666,763
1974.....	2,638,885	16,482	153,798	2,809,165
1975.....	2,760,264	14,066	156,648	2,930,978
1976.....	2,881,311	13,209	165,183	3,059,703
1977.....	2,857,141	12,816	169,129	3,039,086
1978.....	2,856,178	12,687	172,774	3,041,639
1979.....	2,868,302	12,644	177,879	3,058,825
1980.....	2,882,956	12,796	181,571	3,077,323
1981.....	2,893,242	13,074	186,251	3,092,567
1982.....	2,935,988	13,277	193,461	3,142,726
1983.....	3,006,761	13,543	201,716	3,222,020
1984.....	3,080,981	13,607	209,979	3,304,567
1985.....	3,151,195	13,664	217,778	3,382,637
1986.....	3,253,601	13,779	229,917	3,497,297

AB BILSTATISTIK

SWEDEN - TOTAL REGISTRATIONS 1986

Motor Vehicles by Type and Manufacturer

	Units
PASSENGER CARS	
Autobianchi	2,047
Austin	4.525
Alfa Romeo	8,340
Audi	80,337
B.M.C	1,681
Buick	647
B.M.W	51,432
Citroen	28,387
Chevrolet	4,010
Chrysler	706
Daf	7,003
Dodge	1,068
D.K.W	260
Daihatsu	7,917
Datsun/Nissan	68,739
Fiat	73,894
Ford	297,202
Honda	36,693
Jaguar	1,034
Lancia	11,041
Leyland	1,207
Mercedes-Benz	120,833
M.G	601
Mitsubshi	11,018
Morris	1,039
Mazda	100,917
Oldsmobile	826
Opel	291,874
Peugeot	49,453
Plymouth	1,560
Pontiac	948
Porsche	2,922
Renault	62,149
Rover	886
Saab	453,675
Simca	14,777
Sunbeam	658
Talbot	4,403
Toyota	102,761
Triumph	677
Vauxhall	3,842
Volvo	980,232
Volkswagen	323,198
Vaz	17,691
Others	18,491
TOTAL	3,253,601

	Units
TRUCKS	
Bedford	2,800
Chevrolet	7,089
Dodge	1,950
Datsun/Nissan	6,364
Fiat	2,045
Ford	22,740
Hanomag	2,324
International	1,145
Isuzu	2,810
Iveco	2,191
Jeep	811
K.V.D	149
Land-Rover	1,295
Mazda	8,351
Mercedes-Benz	17,030
Opel	3,632
Peugeot	3,173
Renault	4,180
Rover	1,517
Scania	26,251
Simca	1,322
Subaru	2,149
Talbot	904
Toyota	10,066
Volvo	40,945
Volkswagen	50,554
Willys	887
Others	5,243
TOTAL	229,917

	Units
BUSES	
Ford	326
Hanomag	22
Kassbohrer/ Setra	336
Mercedes-Benz	2,083
Neoplan	254
Peugeot	27
Scania	3,767
Volvo	6,487
Volkswagen	209
Others	268
TOTAL	13,779

STATISTICS SWEDEN

SWITZERLAND - IMPORTS 1985-1986

Motor Vehicles by Country of Origin

	Passenger Cars		Commercial Vehicles		T O T A L	
	1986	1985	1986	1985	1986	1985
Germany, West.....	112,421	104,728	8,662	8,547	121,083	113,275
Austria.....	441	548	447	263	888	811
Belgium.....	14,336	12,490	1,814	1,209	16,150	13,699
Brazil.....	26	371	11	-	37	371
Canada.....	47	11	3	10	50	21
Spain.....	12,668	13,555	175	13	12,843	13,568
France.....	46,050	37,900	2,132	1,788	48,182	39,688
United Kingdom.....	2,661	3,475	342	344	3,003	3,819
Italy.....	30,323	26,502	3,116	2,385	33,439	28,887
Japan.....	86,352	64,724	7,313	5,935	93,665	70,659
The Netherlands.....	1,442	1,916	183	157	1,625	2,073
Poland.....	-	-	-	-	-	-
Romania.....	2	1	-	-	2	1
Sweden.....	3,048	2,880	1,000	915	4,048	3,795
Czechoslovakia.....	83	107	-	-	83	107
U.S.S.R.....	692	-	-	-	692	-
U.S.A.....	1,946	484	50	51	1,996	535
Yugoslavia.....	5	6	371	163	376	169
Other Countries.....	178	128	19	22	197	150
TOTAL.....	312,721	269,826	25,638	21,802	338,359	291,628

CHAMBRE SYNDICALE SUISSE DE L'AUTOMOBILE

SWITZERLAND - NEW REGISTRATIONS 1985-1986

Passenger Cars by Manufacturer

Manufacturer	1985	1986	% Total	Manufacturer	1985	1986	% Total
Opel	35,671	38,490	12.82	Seat	2,137	3,350	1.12
V.W.	30,494	34,775	11.59	Rover/Land Rover	1,497	1,708	0.57
Ford	20,896	24,385	8.12	Porsche	1,361	1,608	0.54
Toyota	17,888	24,555	8.18	Saab	1,331	1,817	0.60
Renault	16,494	16,551	5.51	Daihatsu	1,144	1,099	0.37
Fiat	16,039	19,142	6.38	Mini/Austin/MG	901	542	0.18
Audi	14,113	12,941	4.31	Talbot	732	187	0.06
Peugeot	13,033	17,311	5.77	Isuzu	704	817	0.27
Nissan	10,773	11,490	3.83	Jaguar/Daimler	426	408	0.14
Subaru	10,564	12,190	4.06	General Motors USA	280	647	0.22
B.M.W.	10,448	9,168	3.05	Pininfarina	277	-	-
Citroen	8,259	9,180	3.06	Ferrari	201	283	0.09
Mitsubishi	8,076	8,391	2.80	Bertone	184	212	0.07
Honda	7,602	8,162	2.72	Maserati	183	159	0.05
Mazda	7,233	9,447	3.15	AMC/JEEP	170	190	0.06
Mercedes-Benz	7,022	9,034	3.01	Lada	-	298	0.10
Alfa Romeo	5,969	6,700	2.23	Other Makes	779	764	0.25
Volvo	5,176	5,617	1.87				
Lancia	3,824	4,681	1.56				
Suzuki	3,586	3,871	1.29	TOTAL	265,467	300,170	100.00

Motor Vehicles by Country of Origin

	Passenger Cars		Buses		Commercial Vehicles		Total	
	1986	1985	1986	1985	1986	1985	1986	1985
Germany	130,349	119,230	508	415	8,834	7,801	139,691	127,446
Austria	114	123	-	-	193	145	307	268
Brazil	55	781	-	-	-	-	55	781
Spain	3,351	2,137	-	-	-	-	3,351	2,137
France	43,229	38,518	138	118	2,297	2,183	45,664	40,819
United Kingdom	2,788	2,918	-	-	67	90	2,855	3,008
Italy	31,377	26,848	21	12	2,370	2,034	33,768	28,894
Japan	80,025	67,687	92	61	7,512	6,279	87,629	74,027
The Netherlands	12	7	7	3	162	119	181	129
Sweden	7,434	6,507	75	50	1,110	991	8,619	7,548
Switzerland	124	121	20	29	148	126	290	276
Czechoslovakia	111	100	-	-	-	-	111	100
U.S.S.R.	298	-	-	-	-	-	298	-
U.S.A.	888	485	3	2	13	22	904	509
Other Countries	15	5	8	5	2	1	25	11
TOTAL	300,170	265,467	872	695	22,706	19,791	323,748	285,953

BUREAU FEDERAL DE STATISTIQUE

SWITZERLAND - NEW REGISTRATIONS 1985-1986

Passenger Cars by Manufacturer 1986

Grouped by Makes	Units	Grouped by Makes	Units
AMAG	49,324	PEUGEOT-TALBOT	17,498
V.W.	34,775	Peugeot	17,311
Audi	12,941	Talbot France	187
Porsche	1,608		
GENERAL MOTORS	39,954		
Opel	38,490	STREAG	14,889
G.M.-U.S.A.	647	Rover/Land Rover	1,708
Isuzu	817	Mini/Austin	350
		Jaguar/Daimler	408
FORD MOTOR CO.	24,393	Chrysler-U.S.A.	41
Ford Germany	24,330	Subaru	12,190
Ford-U.K.	55	M.G.	192
Ford-U.S.A.	8		
FIAT AUTO	24,061		
Bertone	212		
Fiat Italy	19,142	NISSAN MOTOR	11,494
Lancia	4,681	Nissan	11,490
Pininfarina	26	Datsun	4

Commercial Vehicles by Manufacturer and Weight Groups

Manufacturer	1985	1986	% 1986
Light Trucks 0-3,500 kgs.			
Toyota	3,103	3,935	20.61
V.W.	3,572	3,835	20.09
Ford	1,159	1,752	9.17
Mercedes-Benz	1,315	1,369	7.17
Fiat	1,192	1,231	6.45
Renault	848	1,141	5.98
Mitsubishi	1,086	1,111	5.82
Nissan	732	916	4.81
Iveco	656	895	4.69
Mazda	712	817	4.28
Peugeot	619	649	3.40
Citroen	415	429	2.25
Isuzu	295	383	2.01
Daihatsu	99	148	0.77
Honda	109	94	0.49
Opel	148	93	0.49
Suzuki	61	90	0.47
Puch	32	43	0.22
Land Rover	55	38	0.20
Piaggio	1	21	0.11
Unimog	17	18	0.09
Bucher	9	14	0.07
Ladog	8	10	0.05
Other Makes	273	59	0.31
Total	16,615	19,093	100.00
3,501-10,000 kgs.			
Mercedes-Benz	123	90	25.28
Unimog	42	59	16.57
Volvo	52	36	10.11
Iveco	33	31	8.71
V.W.-M.A.N.	21	22	6.18
A.E.B.I.	21	16	4.49
Bucher	11	16	4.49
V. Metli	8	12	3.37
Spyksteel	1	12	3.37
Mitsubishi	4	8	2.25
3,501-10,000 kgs. [con't]			
Renault	18	8	2.25
Reform	19	7	1.97
Ford GB	6	6	1.69
Other Makes	28	33	9.27
Total	387	356	100.00
10,001-16,000 kgs.			
Mercedes-Benz	833	824	35.44
Volvo	401	438	18.84
Scania	310	363	15.61
M.A.N.	155	204	8.77
Iveco	109	163	7.01
D.A.F.	74	105	4.52
Steyr	64	90	3.87
Renault	35	42	1.80
Mowag	36	33	1.42
Ford GB	19	15	0.65
M.A.N.	16	15	0.65
Unimog	6	11	0.47
Terberg	12	9	0.39
Other Makes	26	13	0.56
Total	2,096	2,325	100.00
16,001 kgs. & over			
Mercedes-Benz	270	348	37.45
Scania	118	166	17.81
M.A.N.	84	146	15.66
Volvo	109	107	11.48
Steyr	29	53	5.69
Iveco	27	47	5.04
D.A.F.	14	23	2.47
Renault	22	22	2.36
Terberg	8	7	0.75
Saurer	-	4	0.43
Other Makes	12	8	0.86
Total	693	932	100.00

CHAMBRE SYNDICALE SUISSE DE L'AUTOMOBILE

SWITZERLAND - NEW REGISTRATIONS 1985-1986

Passenger Cars Ranked According to Top 30 Models

	1986	1985
Volkswagen Golf....	20,568	17,091
Opel Kadett.....	15,689	14,082
Opel Ascona.....	9,133	8,706
Peugeot 205.....	9,113	7,986
Ford Sierra.....	8,521	7,409
Fiat Uno.....	8,455	5,883
Ford Escort.....	8,133	6,776
Toyota Corolla.....	7,610	6,456
Opel Corsa.....	7,483	6,473
Subaru 1800.....	7,334	5,805
B.M.W. 3 Series....	6,621	7,232
Renault 5.....	5,833	5,666
Volkswagen Passat..	5,678	5,079
Citroen BX.....	5,462	4,443
Audi 80/90.....	5,443	6,524
Mazda 323.....	5,082	3,225
Audi 100.....	4,689	4,423
Toyota Starlet.....	4,508	3,801
Opel Rekord.....	4,383	4,257
Honda Civic.....	3,837	3,580
Fiat Panda.....	3,816	3,473
Toyota Tercel 4WD..	3,805	3,224
Mazda 626.....	3,711	3,327
Subaru Justy.....	3,628	3,457
Ford Scorpio.....	3,609	2,903
Mercedes W124/W123	3,562	2,316
Renault R9/R11.....	3,544	3,538
Peugeot 309.....	3,437	-
Mercedes W124/W123	3,276	3,367
Peugeot 505.....	3,094	2,585

CHAMBRE SYNDICALE SUISSE DE L'AUTOMOBILE

Motor Vehicles by Type and Manufacturer

	Passenger Cars	Pickups	Trucks		Tractors	Mini-Buses	Small Buses	Buses	Total
			Light	Medium					
Anadolu Otomotiv..	-	268	1,260	-	-	-	-	-	1,528
B.M.C.....	-	1,319	-	1,964	-	307	-	-	3,590
Chrysler.....	-	2,029	100	3,666	-	-	-	-	5,795
Genoto.....	-	6	295	2	-	-	-	-	303
Karsan.....	-	381	-	-	-	1,644	-	-	2,025
M.A.N.....	-	-	-	730	211	-	-	596	1,537
Otokar.....	-	1	-	-	-	923	136	97	1,157
Otomarsan.....	-	-	-	92	-	-	-	1,120	1,212
Otopar.....	-	-	-	-	-	-	170	-	170
Otosan.....	6,973	1,693	-	2,328	-	4,344	-	-	15,338
Otoyol.....	-	908	2,616	-	205	-	1,202	-	4,931
Oyak Renault.....	32,943	-	-	-	-	-	-	-	32,943
T.O.E.....	-	-	39	138	-	100	-	-	277
Tofas.....	42,116	-	-	-	-	-	-	-	42,116
TOTAL.....	82,032	6,605	4,310	8,920	416	7,318	1,508	1,813	112,922

TURKEY - PRODUCTION 1981-1986

Motor Vehicles by Type and Manufacturer

Manufacturer/Model	1981	1982	1983	1984	1985	1986
ANADOLU OTOMOTIV						
Pickup Skoda 1202	1,742	608	-	-	-	-
Pickup Skoda 1203	-	231	1,342	1,100	673	268
Trucks Isuzu KS 22	-	-	-	664	1,343	-
Trucks Isuzu NPR	-	-	-	-	140	1,260
Total	1,742	839	1,342	1,764	2,156	1,528
B.M.C.						
Trucks 1340 G	-	-	843	729	660	403
Trucks L 140	1,522	1,288	778	702	289	60
Trucks L 150	32	-	-	-	-	-
Trucks L 1340	677	628	20	-	-	-
Trucks Yavuz 1850	-	-	-	316	442	397
Trucks Yavuz 2200	-	-	-	219	875	574
Trucks Fatih 162-22	-	-	-	-	-	297
Trucks Fatih 130-14	-	-	-	-	-	69
Trucks Fatih 130-19	-	-	-	-	-	164
Pickup L 30	1,308	972	912	1,370	1,321	1,319
Farm Tractor L 184	669	680	282	641	463	254
Minibus L 30	4	554	758	850	512	307
Total	4,212	4,122	3,593	4,827	4,562	3,844
BURTRAK						
Farm Tractor SD 4000 A	1,015	2,050	2,850	160	273	-
Farm Tractor SD 4000A Super	-	-	-	2,212	-	-
Farm Tractor SD 4000AO	-	62	273	595	111	-
Farm Tractor Mini Bora	-	-	-	401	-	-
Total	1,015	2,112	3,123	3,368	384	-
CHRYSLER						
Trucks PD 400	-	-	-	1	166	100
Trucks PD 600 AS	1,029	2,133	3,370	3,721	3,632	10
Trucks D 200 AS	99	118	-	-	-	-
Trucks D 200 A	248	-	-	-	-	-
Trucks PD 350	-	120	188	131	-	-
Trucks PD 700	-	-	-	-	942	1,787
Trucks PD 800	-	-	-	-	-	1,854
Trucks PD 900	-	-	-	-	-	15
Pickup D 100	360	240	312	345	191	198
Pickup D 200	261	-	5	-	-	-
Pickup W 100	139	709	735	872	363	327
Pickup PW 150	-	-	-	-	-	13
Pickup PD 250	-	72	955	1,104	1,341	1,491
Pickup PD 200 A	24	125	-	-	-	-
Total	2,160	3,517	5,565	6,174	6,635	5,795
CUMITAS						
Farm Tractor JD 1040	76	199	25	-	-	-
Farm Tractor JD 2040	78	1,140	4,164	956	661	327
Total	154	1,339	4,189	956	661	327
GENOTO						
Trucks SHG	870	1,120	1,300	1,320	1,013	195
Trucks MSHG	50	-	-	-	-	-
Trucks MSLR	250	360	320	300	2	2
Trucks SHG-6500	-	-	-	-	201	100
Trucks Turbo SHG-6500	-	-	-	-	2	-
Pickup SHG-3500	-	-	-	-	60	6
Total	1,170	1,480	1,620	1,620	1,278	303
HEMA FARM TRACTOR						
Farm Tractor Ford 6610	-	-	750	1,730	1,527	510
Farm Tractor Ford 3600	1,640	2,000	917	-	-	-
Farm Tractor Ford 3610	-	-	1,688	2,305	989	-
Farm Tractor Ford 3610 S	-	-	-	-	84	165
Total	1,640	2,000	3,355	4,035	2,600	675
ILTOR						
Farm Tractor	249	350	386	449	442	401
Farm Tractor Gol 230	62	251	440	516	306	159
Total	311	601	826	965	748	560

TURKEY - PRODUCTION 1981-1986 (continued)

Motor Vehicles by Type and Manufacturer

Manufacturer/Model	1981	1982	1983	1984	1985	1986
KARSAN						
Midibus J9	-	-	-	1,043	659	-
Minibus J9 (10+1)	100	572	1,365	430	1,010	-
Minibus J9 (14+1)	-	-	-	-	-	1,644
Minibus J9 Furgon	-	-	-	209	289	71
Minibus J9 Ambulance	-	-	-	78	91	109
Pickup J9	-	-	-	86	103	201
Total	100	572	1,365	1,846	2,152	2,025
M.A.N.						
Road Tractor 16190 HS	-	-	45	-	1	-
Road Tractor 26281 DFS	-	-	426	696	516	175
Trucks 520 HN	60	-	-	-	-	-
Trucks 19190 HN	-	-	-	-	-	-
Trucks 20190 HN	999	1,275	-	-	-	-
Road Tractor 13190 DFS	-	-	-	-	-	-
Road Tractor 26280 DFS	145	361	49	-	-	-
Buses 445 HO	15	64	-	-	-	-
Buses SL 200	-	1	307	272	232	192
Buses SR 240	-	1	100	237	139	275
Buses 590 HO	216	176	76	-	-	-
Trucks 22190 HN	-	-	966	1,148	349	-
Trucks 16190 H	-	-	131	-	60	-
Trucks 19281 F	-	-	-	-	-	5
Trucks 19210 H	-	-	-	-	5	26
Trucks 26210 FN	-	-	-	-	130	133
Trucks 19210 F	-	-	-	-	17	269
Trucks 26210 HN	-	-	-	-	147	57
Trucks 26281 DFS	-	-	-	-	-	221
Trucks 26210 DF	-	-	-	-	-	17
Trucks 19240 F	-	-	-	-	-	2
Road Tractor 16281 FS	-	-	-	-	59	-
Road Tractor 19210 FS	-	-	-	-	1	7
Road Tractor 19210 HS	-	-	-	-	1	-
Road Tractor 19281 FS	-	-	-	-	-	29
Buses SG 220	-	-	-	-	-	129
Total	1,435	1,878	2,100	2,353	1,657	1,537
OTOKAR						
Midibus M 80 E5	-	42	138	213	194	63
Midibus M 80 E5 Z	-	-	-	24	13	15
Midibus M120 E6	-	-	1	55	66	58
Minibus M80 S 4,5	691	738	724	723	937	863
Minibus M 80S 4,5 P	-	-	-	253	20	60
Pickup M 80 P 15	-	7	5	-	-	1
Buses E 113	-	10	-	-	5	-
Buses 113.11.B	-	-	-	-	-	97
Total	691	797	868	1,268	1,235	1,157
OTOMARSAN						
Buses 0302-13 Ruh S	-	-	134	500	674	719
Buses 01 0302 12 Ruh	810	1,199	931	400	376	226
Buses 02 0302 12 Rst	501	231	389	322	179	168
Buses 06 0302 10 Rst	42	21	26	35	32	7
Midibus 0309	42	54	135	154	-	-
Otopar Midibus M24	-	-	-	-	-	170
Trucks 19-22	-	-	-	-	-	11
Trucks 26-22	-	-	-	-	-	63
Trucks 14-14	-	-	-	-	-	4
Trucks Unimog	-	-	-	-	-	7
Trucks Arazi Dingilli	-	-	-	-	-	7
Total	1,395	1,505	1,615	1,411	1,261	1,382
OTOSAN						
Trucks Cargo	-	-	985	2,929	3,601	2,328
Trucks D 1210	4,055	4,336	3,362	-	-	-
Minibus Transit	1,073	2,596	3,759	5,048	4,728	4,344
Pickup Transit	333	493	463	763	927	1,143
Pickup 500	1,026	1,327	2,093	1,302	1,002	550
Pass. Car Anadol	359	407	301	53	-	-
Pass. Car Taurus 1.6 GL	-	-	-	-	1,014	6,973
Total	6,846	9,159	10,963	10,095	11,272	15,338

TURKEY - PRODUCTION 1981-1986 (continued)

Motor Vehicles by Type and Manufacturer

Manufacturer/Model	1981	1982	1983	1984	1985	1986
OTOYOL						
Road Tractor F 697	272	255	266	256	174	145
Road Tractor F 169 NT	-	292	254	179	62	5
Road Tractor F 130 NT	156	28	-	-	-	-
Road Tractor 190 NT	-	-	-	-	-	20
Trucks F 50 NC	1,474	2,314	3,607	3,874	3,005	2,616
Pickup F 35 NC	-	-	-	50	1,527	908
Midibus F 50 NM	336	491	1,109	1,261	1,259	371
Midibus M 23	-	-	-	-	-	706
Midibus M 24	-	-	-	-	-	160
Total	2,238	3,380	5,236	5,620	6,027	4,931
OYAK-RENAULT						
Pass. Car 12 TL	3,366	1,002	1,200	1,400	1,100	-
Pass. Car 12 TS	3,742	7,049	7,925	8,127	-	-
Pass. Car 12 SW-TSW	5,592	7,489	9,063	11,566	8,193	11,277
Pass. Car 12 GTS	-	-	3,368	3,072	-	-
Pass. Car 12 TX	-	-	-	1,931	7,644	10,824
Pass. Car R9 GTL	-	-	-	-	12,203	7,616
Pass. Car R9 GTD	-	-	-	-	50	3,226
Total	12,700	15,540	21,556	26,096	29,190	32,943
T.O.E.						
Minibus	172	390	106	156	190	100
Trucks 1800-205	500	-	-	-	-	-
Trucks 1830 S (4x2)	-	45	249	232	272	63
Trucks 1830 S (6x2)	-	444	107	-	-	40
Trucks 1830 SCO (6x2)	-	12	63	-	30	15
Trucks 1830 S (6x4)	-	2	1	-	-	-
Trucks 1868	-	-	-	-	-	20
Pickup D 1230	309	207	184	101	25	3
Pickup 4x4	-	-	-	-	-	36
Farm Tractor 624-654	550	515	530	87	20	-
Farm Tractor 444	550	460	73	34	24	1
Total	2,081	2,075	1,313	610	561	278
TOFAS						
Pass. Car 131 Sahin 1300	8,334	1,488	-	-	-	-
Pass. Car 131 Sahin 1600	-	5,812	10,218	14,990	12,962	17,441
Pass. Car 131 Kartal	3,109	1,712	3,567	4,328	6,816	8,945
Pass. Car 131 Dogan	804	6,236	6,694	7,581	9,279	14,081
Pass. Car Serce	-	-	173	1,784	1,092	1,649
Total	12,247	15,248	20,652	28,683	30,149	42,116
TURK TRACTOR						
Farm Tractor 480	8,216	8,483	9,090	10,206	7,173	2,705
Farm Tractor 480 S	-	2,013	3,312	4,212	3,191	382
Farm Tractor 640	2,795	5,521	6,198	3,817	2,655	278
Farm Tractor 55-46	-	-	-	-	-	3,499
Farm Tractor 54 C	-	-	-	-	-	498
Farm Tractor 65-46	-	-	-	-	-	1,886
Farm Tractor 65-46 DT	-	-	-	-	-	142
Total	11,011	16,017	18,600	18,235	13,019	9,390
T.Z.D.K.						
Farm Tractor Steyr 768	3,707	3,950	4,701	1,849	-	-
Farm Tractor Basak 12	375	530	600	375	200	50
Farm Tractor Steyr 8073	-	-	-	2,333	4,167	2,940
Farm Tractor Steyr 8053	-	-	-	-	-	484
Farm Tractor Steyr 8033	-	-	-	-	-	394
Farm Tractor Steyr 8043	-	-	-	-	-	6
Total	4,082	4,480	5,301	4,557	4,367	3,874
UZEL						
Farm Tractor MF 240	-	-	600	9,320	9,016	-
Farm Tractor MF 135	-	4,752	3,792	4,584	6,528	-
Farm Tractor MF 275	5,376	1,920	-	-	-	-
Farm Tractor MF 285	-	840	1,128	-	-	3,804
Farm Tractor MF 240S	-	-	-	-	-	7,968
Farm Tractor MF 265	-	-	-	-	-	1,200
Total	5,376	7,512	5,520	13,904	15,544	12,972
TOTAL	72,606	94,173	118,702	138,387	135,458	140,975

AUTOMOTIVE MANUFACTURERS ASSOCIATION

TURKEY - TOTAL REGISTRATIONS 1963-1986

Motor Vehicles by Type

	Passenger Cars	Small Trucks	Trucks	Minibus	Buses	Total
1963.....	72,034	30,739	49,956	7,543	11,726	171,998
1964.....	79,449	28,658	46,721	9,196	11,216	175,240
1965.....	87,584	29,804	49,317	10,476	11,693	188,874
1966.....	91,469	31,462	47,931	11,239	12,041	194,142
1967.....	112,867	39,927	56,889	16,008	13,332	239,023
1968.....	125,375	43,441	62,616	18,967	13,948	264,347
1969.....	137,345	48,655	69,478	20,540	15,520	291,538
1970.....	137,771	52,152	70,770	20,916	15,980	297,589
1971.....	153,676	57,011	73,433	22,380	17,140	323,640
1972.....	187,272	62,796	78,920	25,559	18,504	373,051
1973.....	240,360	71,043	86,780	30,055	20,011	448,249
1974.....	313,160	81,025	95,309	34,122	21,404	545,020
1975.....	403,566	98,579	108,381	40,623	23,763	674,912
1976.....	488,894	116,861	122,176	46,066	25,388	799,385
1977.....	560,424	134,213	138,093	51,999	27,096	911,825
1978.....	624,438	144,695	146,551	56,836	28,559	1,001,079
1979.....	688,687	155,278	157,095	61,596	30,634	1,093,290
1980.....	742,252	165,821	164,893	64,707	32,783	1,170,456
1981.....	776,432	172,269	172,372	66,514	33,839	1,221,426
1982.....	811,465	178,762	180,772	69,598	35,432	1,276,029
1983.....	856,350	186,427	190,277	73,585	38,478	1,345,117
1984.....	919,577	198,106	197,721	80,697	43,638	1,439,739
1985.....	983,743	212,620	205,421	87,931	47,147	1,536,862
1986.....	1,080,675	224,091	216,422	97,366	50,613	1,669,167

STATE STATISTICAL INSTITUTE

UNITED KINGDOM - PRODUCTION 1946-1986

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1946.....	219,162	130,967	9,505	359,634
1947.....	287,000	141,547	12,737	441,284
1948.....	334,815	160,225	12,568	507,608
1949.....	412,290	201,842	14,064	628,196
1950.....	522,515	249,810	11,347	783,672
1951.....	475,919	246,927	11,037	733,883
1952.....	448,000	232,925	8,733	689,658
1953.....	594,808	232,309	7,158	834,275
1954.....	769,165	260,633	8,081	1,037,879
1955.....	897,560	329,851	9,657	1,237,068
1956.....	707,594	286,450	10,500	1,004,544
1957.....	860,842	275,348	12,905	1,149,095
1958.....	1,051,551	297,785	15,071	1,364,407
1959.....	1,189,943	353,105	17,379	1,560,427
1960.....	1,352,728	438,924	19,048	1,810,700
1961.....	1,003,967	443,117	17,050	1,464,134
1962.....	1,249,426	408,514	16,590	1,674,530
1963.....	1,607,939	385,717	18,064	2,011,720
1964.....	1,867,640	446,255	18,481	2,332,376
1965.....	1,722,045	437,242	17,974	2,177,261
1966.....	1,603,679	414,444	24,231	2,042,354
1967.....	1,552,013	366,882	18,224	1,937,119
1968.....	1,815,936	390,649	18,537	2,225,122
1969.....	1,717,073	442,398	23,322	2,182,793
1970.....	1,640,966	434,298	23,234	2,098,498
1971.....	1,741,940	429,688	26,518	2,198,146
1972.....	1,921,311	377,956	30,163	2,329,430
1973.....	1,747,316	386,189	30,436	2,163,941
1974.....	1,534,119	368,899	33,667	1,936,685
1975.....	1,267,695	345,061	35,643	1,648,399
1976.....	1,333,449	338,881	33,176	1,705,506
1977.....	1,327,820	358,787	27,633	1,714,240
1978.....	1,222,949	361,476	23,042	1,607,467
1979.....	1,070,452	382,529	25,531	1,478,512
1980.....	923,744	367,598	21,572	1,312,914
1981.....	954,650	217,111	12,444	1,184,205
1982.....	887,679	255,691	13,107	1,156,477
1983.....	1,044,597	228,898	15,616	1,289,111
1984.....	908,906	208,326	16,499	1,133,731
1985.....	1,047,973	249,946	16,027	1,313,946
1986.....	1,018,962	216,345	12,340	1,247,647

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, LTD.

UNITED KINGDOM - PRODUCTION 1977-1984

Passenger Cars by Manufacturer

	1984	1983	1982	1981	1980	1979	1978	1977
Austin Rover.....	371,427	433,183	369,839	*	*	*	*	*
Jaguar/Daimler....	33,342	27,977	22,042	*	*	*	*	*
Range Rover.....	11,897	12,181	13,235	*	*	*	*	*
Total BL.....	416,666	473,341	405,116	413,440	395,820	503,767	611,625	651,069
Talbot/Dodge.....	95,122	120,503	56,235	117,439	125,314	102,977	196,481	169,492
Ford.....	273,767	318,674	306,635	342,171	342,767	398,694	324,407	406,633
Vauxhall.....	117,114	126,524	112,669	69,932	55,002	58,765	84,041	93,237
Carbodies.....	1,621	2,171	1,864	–	–	–	–	–
Lotus.....	837	642	572	345	384	1,031	1,200	1,074
Reliant.....	135	105	87	89	582	876	820	2,377
Rolls Royce.....	2,201	1,568	2,489	3,087	3,108	3,343	3,348	2,872
De Lorean.....	–	–	1,333	7,409	–	–	–	–
T.V.R.....	397	291	121	164	144	308	310	366
Other.....	1,046	778	558	574	623	691	717	700
TOTAL.....	908,906	1,044,597	887,679	954,650	923,744	1,070,452	1,222,948	1,327,820

Commercial Vehicles by Manufacturer

	1984	1983	1982	1981	1980	1979	1978	1977
Austin Rover.....	18,039	25,147	20,995	14,802	31,908	31,866	34,047	*
Land Rover.....	25,604	30,093	39,903	41,060	51,378	40,207	46,280	*
Freight Rover.....	16,843	18,152	13,767	10,594	23,393	22,396	22,786	*
Leyland Vehicles..	12,032	12,810	14,260	16,852	22,953	30,187	28,365	*
Total BL.....	72,518	86,202	88,925	83,308	129,632	124,656	131,478	120,271
Talbot/Dodge.....	–	–	5,395	8,457	16,334	17,597	17,617	15,645
Ford.....	94,211	96,843	115,637	85,324	138,373	167,248	106,472	148,369
Vauxhall.....	47,007	51,478	51,733	48,311	96,424	87,650	117,443	91,747
Karrier.....	–	4,707	–	–	–	–	–	–
Reliant.....	178	214	3	–	18	4	31	388
Hestair Dennis....	978	788	746	835	721	585	836	680
E.R.F.....	1,876	1,536	1,736	N.A.	1,811	3,158	3,031	2,720
Foden.....	709	630	746	613	1,340	1,675	1,568	1,950
Seddon Atkinson...	1,845	1,264	1,821	1,353	2,843	4,716	5,241	3,257
MCW.....	494	402	375	641	618	380	N.A.	N.A.
Other.....	5,008	450	681	713	956	771	801	1,393
TOTAL.....	224,825	244,514	288,798	229,555	389,170	408,440	384,518	386,420

* Included in Total BL.

From January 1978 Land Rover Estate vehicles are being included in commercial vehicle production whereas previously they were in cars.

SOCIETY OF MOTOR MANUFACTURERS & TRADERS Ltd.

UNITED KINGDOM - PRODUCTION 1985-1986

Motor Vehicles by Type and Manufacturer

Manufacturer	Cars (Including Taxis & Estate Cars) 1986	Cars (Including Taxis & Estate Cars) 1985	Commercial (Including Buses & Coaches) 1986	Commercial (Including Buses & Coaches) 1985
Austin Rover	389,968	450,892	18,219	25,028
Range Rover/L/and Rover	14,486	14,212	39,321	49,925
Leyland Vehicles	-	-	10,996	15,491
Total Rover Group	404,454	465,104	68,536	90,444
Ford	346,267	317,689	93,805	101,407
Peugeot/Talbot	58,426	67,066	-	-
Vauxhall/Bedford	161,857	152,587	51,201	63,473
Carbodies	2,231	1,813	-	-
Jaguar/Daimler	40,880	38,378	-	-
Lotus	704	813	-	-
Panther	237	121	-	-
Reliant	269	738	22	52
Rolls Royce	2,531	2,588	-	-
T.V.R.	521	472	-	-
E.R.F.	-	-	1,911	1,950
Iveco-Ford	-	-	5,802	-
Foden	-	-	533	472
Hestair Dennis	-	-	683	870
M.C.W.	-	-	278	435
Renault Vehicle Industries	-	-	4,133	5,022
Seddon Atkinson	-	-	1,626	1,667
Others	585	604	155	181
TOTAL	1,018,962	1,047,973	228,685	265,973

Percent Breakdown of Export Production

	Built Up		Countable KD Set	
	Cars	CV's	Cars	CV's
1st Quarter ended March 1986	86	64	14	36
2nd Quarter ended June 1986	89	72	11	28
3rd Quarter ended September 1986	94	67	6	33
4th Quarter ended December 1986	94	70	6	30
Year ended 1983	56	50	44	50
Year ended 1984	58	58	42	42
Year ended 1985	73	60	27	40
Year ended 1986	91	68	9	32

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, Ltd.

UNITED KINGDOM - PRODUCTION 1986

Motor Vehicles by Cylinder Capacity and Weight Groups

	Exports	Domestic	TOTAL
CARS (Incl. Taxis and Estate Cars)			
Exc. - c.c. not exc. 1,000 c.c....	51,150	110,940	162,090
Exc. 1,000 c.c. not exc. 1,600 c.c...	71,635	593,458	665,093
Exc. 1,600 c.c. not exc. 2,800 c.c...	18,565	114,202	132,767
Exc. 2,800 c.c.....	48,206	12,806	61,012
TOTAL CARS.....	189,556	331,406	1,020,962
(Estate Cars included in above totals	(14,642)	(47,229)	(61,871)
LIGHT COMMERCIAL VEHICLES			
Mini buses (8-15 seats).....	5,297	4,529	9,826
OTHER LIGHT VANS AND 4X4 VEHICLES			
Exc. - not exc. 1.8 tons.....	14,325	67,571	81,896
Exc. 1.8 not exc. 2.5 tons.....	14,562	43,089	57,651
Exc. 2.5 not exc. 3.5 tons.....	4,509	31,769	36,278
TOTAL.....	38,693	146,958	185,651
TRUCKS			
2 Axle Rigid, Gross Vehicle Weight			
Exc. - not exc. 3.5 tons.....	12	-	12
Exc. 3.5 not exc. 6.0 tons.....	23	2,041	2,064
Exc. 6.0 not exc. 7.5 tons.....	1,700	8,675	10,375
Exc. 7.5 not exc. 10.0 tons.....	1,254	3,607	4,861
Exc. 10.0 not exc. 13.0 tons.....	4,019	3,040	7,059
Exc. 13.0 not exc. 16.26 tons.....	1,684	5,537	7,221
Exc. 16.26 tons.....	254	539	793
3 Axle Rigid.....	304	1,484	1,788
4 Axle Rigid.....	20	976	996
TOTAL VANS & RIGID TRUCKS.....	47,963	172,857	220,820
Motive Units for Articulated Vehicles G.V.W.			
Exc. - not exc. 21.0 tons.....	7	438	445
Exc. 21.0 not exc. 29.0 tons.....	6	302	308
Exc. 29.0 not exc. 33.0 tons.....	1	847	848
Exc. 33.0 not exc. 36.0 tons.....	12	405	417
Exc. 36.0 not exc. 38.0 tons.....	80	2,724	2,804
Exc. 38.0 not exc. 42.0 tons.....	88	101	189
Exc. 42.0 tons.....	271	69	340
TOTAL.....	465	4,886	5,351
(of which three or more axled units included in the above totals)....	(69)	(724)	(793)
BUSES (Other than 8-15 seat minibuses)			
Single Deck.....	764	590	1,354
Double Deck.....	584	576	1,160
TOTAL BUSES.....	1,348	1,166	2,514
TOTAL COMMERCIAL VEHICLES.....	49,776	178,909	228,685

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, Ltd.

UNITED KINGDOM - EXPORTS 1960-1986

Motor Vehicles by Type

	Passenger Cars	Commercial Vehicles	Total
1960.....	569,889	146,128	716,017
1961.....	370,744	167,931	538,675
1962.....	544,924	149,870	694,794
1963.....	615,827	159,007	774,834
1964.....	679,383	168,606	847,989
1965.....	627,567	166,189	793,756
1966.....	556,044	165,924	721,968
1967.....	502,596	135,188	637,784
1968.....	676,571	142,036	818,607
1969.....	771,634	181,152	952,786
1970.....	690,339	172,387	862,726
1971.....	721,094	194,747	915,841
1972.....	627,479	139,932	767,411
1973.....	598,816	163,148	761,964
1974.....	564,790	160,722	725,512
1975.....	516,219	179,633	695,852
1976.....	495,796	188,103	683,899
1977.....	474,826	191,887	666,713
1978.....	466,382	141,992	608,374
1979.....	410,118	140,838	550,956
1980.....	359,145	121,882	481,027
1981**.....	155,540	44,084	199,624
1982.....	313,025	95,850	408,875
1983.....	273,616	91,667	365,283
1984.....	219,172	76,502	295,674
1985.....	240,247	51,505	291,752
1986.....	201,411	44,215	245,626

Motor Vehicle Assemblies by Type

	New Cars and Station Wagons			Commercial Vehicles		
	Assembled	Unassembled	Chassis with Engines	Complete	Chassis	Total Vehicles
1975.....	225,607	290,205	407	171,612	8,021	695,852
1976.....	265,715	229,861	220	175,418	12,685	683,899
1977.....	242,453	232,345	28	179,259	12,628	666,713
1978.....	232,086	234,136	160	126,868	15,124	608,374
1979.....	193,295	216,569	254	123,713	17,125	550,956
1980.....	164,353	194,352	440	108,741	13,141	481,027
1981**...	77,880	77,619	41	34,591	2,582	192,713
1982.....	176,582	136,319	124	75,638	6,681	395,344
1983.....	149,688	123,914	14	76,967	4,139	354,722
1984.....	138,639	80,518	14	62,638	2,748	284,557
1985.....	181,008	59,227	12	36,707	2,081	279,035
1986.....	187,881	13,523	7	34,691	553	236,655

Other Motor Vehicles Exported by Type

	Buses & Coaches Complete	Buses & Coaches Chassis	Road Tractors	Special Purpose	Total Other Vehicles*
1975.....	10,342		2,630	3,049	16,021
1976.....	7,576		3,072	3,546	14,194
1977.....	2,766	4,172	3,790	3,867	14,595
1978.....	1,336	4,685	1,256	3,407	10,684
1979.....	1,122	5,454	1,056	2,709	10,341
1980.....	673	3,905	1,616	2,777	8,971
1981**...	296	1,379	646	1,550	3,871
1982.....	2,446	1,529	1,780	2,776	8,531
1983.....	5,973	1,514	1,464	1,610	10,561
1984.....	6,654	1,821	916	1,725	11,116
1985.....	7,912	2,116	973	1,716	12,717
1986.....	5,475	1,537	404	1,555	8,971

* Also included with commercial vehicles.
** 1981 data for first 2 months and last 4 months of 1981 only.

DEPARTMENT OF TRADE AND H.M. CUSTOMS & EXCISE

UNITED KINGDOM - EXPORTS 1950-1986

Motor Vehicles to the U.S.A. by Type

	New Cars		Chassis	Commercial Vehicles		
	Assembled	Unassembled	With Engine	Complete	Chassis	Total
1950.....	19,977	-	3	948	-	20,928
1954.....	26,342	1	4	269	-	26,616
1955.....	20,991	-	1	236	-	21,228
1956.....	35,296	-	2,909	320	1	38,526
1957.....	94,867	-	3	712	5	95,587
1958.....	152,535	6	2	3,404	32	155,979
1959.....	208,102	2	4	6,066	46	214,220
1960.....	131,798	7	3	1,936	107	133,851
1961.....	30,511	7	1	581	121	31,221
1962.....	73,538	116	4	744	93	74,495
1963.....	68,462	45	2	859	22	69,390
1964.....	79,058	54	4	794	42	79,952
1965.....	69,889	38	3	1,216	8	71,154
1966.....	83,666	61	2	747	3	84,479
1967.....	70,647	117	2	466	3	71,235
1968.....	96,986	82	1	357	-	97,426
1969.....	103,687	4	-	1,137	1	104,829
1970.....	76,852	39	-	730	4	77,625
1971.....	110,164	43	-	1,310	1	111,518
1972.....	67,794	8	-	992	2	68,796
1973.....	64,676	67	-	1,412	12	66,167
1974.....	72,504	165	-	464	4	73,137
1975.....	67,749	3	-	188	16	67,956
1976.....	79,964	11	-	100	9	80,084
1977.....	53,882	7	-	122	-	54,011
1978.....	55,123	11	-	98	-	55,232
1979.....	46,462	2	-	5	17	46,486
1980.....	31,466	2	-	37	33	31,538
1981**...	8,263	-	-	38		8,301
1982.....	13,814	-	-	60	61	13,895
1983.....	17,338	43	-	32	87	17,500
1984.....	19,941	21	-	22	172	20,156
1985.....	23,219	-	-	232		23,451
1986.....	27,042	-	-	167		27,209

** Because of a civil service strike the only export figures available are for the first 2 months and last 4 months of 1981.

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, Ltd.

UNITED KINGDOM - EXPORTS 1971-1986

Motor Vehicles by Type

	Passenger Cars	Light Vans	Medium & Heavy Vans	4x2 Rigids	Land Rovers	Other Rigids	Artics	Buses [1]	Special Purpose Vehicles	Total Commercial Vehicles	Total All Vehicles
1971.....	741,788	20,664	37,296	90,196	43,077	4,575	2,140	7,620	122	205,690	947,478
1972.....	640,763	8,214	28,912	55,768	37,169	2,757	1,060	6,662	55	140,597	781,360
1973.....	632,090	30,594	47,136	71,960	34,160	3,408	1,257	8,244	67	196,826	828,916
1974.....	568,205	24,658	42,555	69,014	32,505	3,234	1,533	8,065	83	181,647	749,852
1975.....	537,967	20,760	44,175	86,296	41,734	4,531	1,941	10,690	323	210,450	748,417
1976.....	548,185	26,431	56,673	70,585	39,295	3,884	2,249	6,175	297	205,589	753,774
1977.....	590,875	27,075	66,242	67,053	35,915	2,469	1,491	3,349	405	203,999	794,874
1978.....	487,151	11,455	54,532	52,611	39,288	2,144	1,425	5,046	350	166,851	654,002
1979.....	374,673	13,895	53,099	52,537	33,037	2,155	1,130	5,397	73	161,323	535,996
1980.....	314,519	11,725	48,649	48,617	38,025	2,641	1,203	4,040	76	154,976	469,495
1981.....	300,623	12,008	29,943	33,001	36,629	1,798	760	2,750	359	117,248	417,871
1982.....	231,898	7,227	20,152	31,393	31,809	1,611	2,030	873	304	95,399	327,297
1983.....	233,658	3,119	19,100	19,155	19,606	1,499	943	747	195	64,364	298,022
1984.....	201,207	9,530	15,083	14,709	17,130	881	575	1,498	253	59,659	260,866
1985.....	226,471	12,041	17,553	15,050	21,511	1,460	468	1,600	125	69,808	296,279
1986.....	186,158	8,122	9,177	10,612	13,795	899	285	1,081	94	44,065	230,223

NOTE: The above table contains Motor Vehicle exports as counted by the Motor Manufacturers. Differences between the figures of Export Allocation of Production and the export figures collated by Customs and Excise arise from Customs classifying some countable KD sets as "Parts and Accessories", rather than as vehicles, because of difficulties in identifying certain shipments. Also includes categories of unassembled vehicles not counted by the manufacturers.

[1] Prior to 1986 mini-buses were included in buses. From 1986 they are included in medium and heavy vans.

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, Ltd.

Motor Vehicles by Country of Destination

	Passenger Cars			Commercial Vehicles		
	1984	1985	1986	1984	1985	1986
EUROPE						
Belgium & Luxembourg..	20,071	16,986	15,080	938	1,190	1,146
Denmark.....	735	873	839	1,033	1,133	1,341
France.....	28,390	41,562	41,196	2,018	3,236	4,086
Germany West.....	9,290	16,654	23,279	2,147	2,948	3,485
Greece.....	185	437	1,005	17	42	29
Irish Republic.....	9,136	8,526	6,228	3,975	3,902	2,978
Italy.....	15,483	27,336	26,977	1,595	4,118	5,631
The Netherlands.....	2,731	2,426	3,881	1,742	2,666	4,317
Portugal.....	5,683	9,963	8,987	2,310	2,358	2,725
Spain.....	2,230	3,871	9,414	475	338	627
TOTAL EEC.....	93,934	128,634	136,886	16,250	21,931	26,365
Austria.....	428	915	634	499	619	773
Finland.....	114	74	147	547	525	609
Iceland.....	40	23	81	8	2	8
Norway.....	164	274	229	330	980	608
Sweden.....	365	406	359	752	853	711
Switzerland.....	2,721	3,573	2,159	163	163	185
TOTAL EFTA.....	3,832	5,265	3,609	2,299	3,142	2,894
Albania.....	–	1	1	–	–	3
Andorra.....	6	9	10	–	22	62
Bulgaria.....	82	11	6	5	–	1
Cyprus.....	664	1,454	881	74	153	131
Czechoslovakia.....	8	8	8	1	2	10
Germany East.....	–	1	2	–	2	–
Gibraltar.....	114	171	214	11	29	7
Hungary.....	10	9	11	1	33	32
Malta.....	403	646	428	87	57	140
Poland.....	27	32	25	1	3	–
Romania.....	6	8	17	–	–	–
Soviet Union.....	27	29	100	6	4	27
Canary Islands.....	33	46	105	1	–	–
Turkey.....	147	3,508	1,614	9,312	9,167	7,010
Yugoslavia.....	56	34	23	2	2	3
Other.....	6	–	–	–	–	–
TOTAL EUROPE.....	99,355	139,866	143,940	28,050	34,547	36,685

	Passenger Cars			Commercial Vehicles		
	1984	1985	1986	1984	1985	1986
AMERICA						
Argentina.....	3	1	3	–	–	–
Bahamas.....	32	62	34	1	–	–
Barbados.....	52	93	26	11	31	41
Belize.....	4	34	18	6	10	3
Bermuda.....	83	97	23	8	7	10
Bolivia.....	52	34	29	1	–	2
Brazil.....	20	12	4	3	–	2
Canada.....	1,153	1,411	2,249	3	3	19
Chile.....	7	8	10	–	3	6
Colombia.....	1	5	7	1	–	–
Costa Rica.....	7	7	19	–	–	–
Cuba.....	2	9	3	–	1	–
Curacao.....	–	–	–	–	1	–
Dominican Republic....	–	1	2	1	1	6
Ecuador.....	10	13	15	–	–	3
Falkland Islands.....	52	27	39	13	4	2
French Guiana.....	–	2	1	–	–	–
French West Indies....	130	224	261	–	1	11
Guatemala.....	23	16	11	–	–	–
Guyana.....	18	34	28	2	16	6
Haiti.....	52	77	13	–	1	2
Honduras.....	35	46	7	17	–	1
Jamaica.....	140	82	64	53	17	7
Leeward Islands.....	34	95	32	6	5	22
Mexico.....	4	1	4	–	8	2
Nicaragua.....	–	40	5	–	–	–
Panama & Canal Zone...	15	23	32	–	–	–
Paraguay.....	5	22	25	–	–	–
Peru.....	38	30	10	4	7	1
Puerto Rico.....	–	1	–	–	–	3
St. Pierre & Miquelon	–	1	–	–	–	–
Salvador.....	2	3	29	–	–	4
Surinam.....	11	2	–	1	–	–
Trinidad & Tobago.....	136	76	22	302	–	74
Turks, Caicos & Cayman	7	18	10	3	3	–
United States.....	19,962	23,719	27,042	251	232	167
Uruguay.....	5	9	7	1	–	–
Venezuela.....	1	6	2	–	–	2
Windward Island	36	51	37	41	43	42
Other.....	2	–	–	–	–	–
TOTAL AMERICA.....	22,134	26,392	30,123	729	394	438

Motor Vehicles by Country of Destination

	Passenger Cars			Commercial Vehicles		
	1984	1985	1986	1984	1985	1986
ASIA						
Abu Dhabi	–	443	238	–	328	257
Bahrain	114	158	174	67	38	54
Bangladesh	76	98	39	12	150	218
Brunei	26	65	66	4	23	4
China	10	17	17	7	19	163
Dubai	–	788	566	–	43	36
Hong Kong	155	284	295	288	318	392
India	161	158	120	9	20	17
Indonesia	29	39	91	4	8	47
Iran	30,898	34,427	7,870	26,191	1,611	14
Iraq	11	605	149	133	265	60
Israel	358	606	1,307	101	207	302
Japan	883	1,499	3,670	5	53	13
Jordan	92	227	720	28	34	13
Kuwait	195	414	446	87	28	23
Lebanon	160	74	9	3	–	–
Malaysia	715	685	471	50	78	7
Nepal	45	36	13	4	2	3
Oman	1,392	1,091	342	403	453	203
Pakistan	128	93	71	2,660	1,234	418
Qatar	409	355	323	19	41	26
Saudi Arabia	878	1,558	439	148	144	53
Sharjah	–	23	40	–	2	3
Singapore	270	1,005	371	194	192	124
Sri Lanka	54	110	50	10	36	16
Syria	1,781	222	12	11	2	3
Taiwan	27	668	622	8	12	16
Thailand	25	31	34	20	19	7
United Arab Emirates	1,433	–	–	224	–	–
Vietnam	16	11	–	27	–	–
Yemen South	30	14	4	19	19	1
Other	21	30	27	6	22	20
TOTAL ASIA	40,392	45,834	18,596	30,742	5,401	2,513
AFRICA						
Algeria	1,671	473	109	132	186	96
Angola	221	457	45	3	40	28
Benin	22	6	1	14	–	1
Botswana	10	12	23	21	11	58
Burundi	5	19	34	5	–	–
Cameroon	31	122	202	45	2	9
Congo (Brazzaville)	29	22	7	1	46	5
Djibuti	86	7	9	2	–	–
Egypt	89	160	72	148	72	58

	Passenger Cars			Commercial Vehicles		
	1984	1985	1986	1984	1985	1986
AFRICA (con't)						
Ethiopia	63	106	26	8	50	12
Gabon	72	132	3	–	–	11
Gambia	16	35	60	9	41	39
Ghana	226	335	288	155	381	412
Guinea	47	46	22	1	1	7
Kenya	595	1,033	678	152	272	317
Libya	633	546	241	79	26	14
Madagascar	16	58	33	41	138	17
Malawi	183	127	112	81	61	188
Mali	128	38	26	–	14	–
Mauritania	38	37	25	1	–	2
Mauritius	37	35	84	16	49	12
Morocco	12	21	121	388	679	857
Mozambique	83	76	63	48	4	66
Nigeria	653	1,231	645	1,408	2,479	553
Rwanda	19	154	7	–	–	–
St. Helena	24	41	46	12	11	3
Senegal	21	10	9	13	14	–
Sierra Leone	130	106	123	21	20	24
Somalia	60	25	47	6	1	17
South Africa	41,836	10,854	308	11,643	3,615	321
Sudan	259	237	167	756	839	395
Tanzania	523	866	465	113	324	68
Tunisia	173	104	60	1	5	6
Uganda	264	352	136	26	180	41
Zaire	556	468	624	180	163	128
Zambia	403	294	267	121	77	115
Zimbabwe	391	227	246	198	257	120
Other	110	75	98	21	24	29
TOTAL AFRICA	49,734	18,947	5,532	15,869	10,082	4,029
OCEANIA						
Australia	3,341	4,967	1,898	657	788	381
French Polynesia	186	103	196	3	4	17
New Caledonia	–	–	368	–	–	2
New Zealand	3,892	4,022	716	446	282	138
Other	138	104	30	6	9	13
TOTAL OCEANIA	7,557	9,196	3,208	1,112	1,083	550
MISCELLANEOUS	–	10	12	–	–	–
WORLD TOTAL	219,172	240,245	201,411	76,502	51,507	44,215

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, LTD

EXPORT UNITED KINGDOM

UNITED KINGDOM - IMPORTS 1959-1986

Motor Vehicle Imports by Type

	Cars & Station Wagons		Commercial Vehicles	
	Assembled	Unassembled	(Complete & Chassis)	Total
1959	19,444	7,554	1,248	28,246
1960	52,500	5,809	1,919	60,228
1961	21,893	866	3,649	26,408
1962	28,019	591	4,488	33,098
1963	46,792	1,371	2,924	51,087
1964	65,090	635	3,970	69,695
1965	55,289	269	2,392	57,950
1966	66,789	4	2,683	69,476
1967	92,136	595	3,827	96,558
1968	102,338	38	3,803	106,179
1969	101,894	20	5,517	107,431
1970	157,956	20	10,317	168,293
1971	280,963	74	18,575	299,612
1972	450,231	83	34,855	485,169
1973	504,599	20	36,870	541,489
1974	375,348	73	39,589	415,010
1975	448,613	136	25,563	474,312
1976	521,801	12,100	27,368	561,269
1977	677,726	20,738	36,874	735,338
1978	800,759	13	46,557	847,329
1979	1,060,494	151	67,604	1,128,249
1980	863,049	31	73,730	936,810
1981	805,270	57	46,732	852,059
1982	934,080	61	71,471	1,005,612
1983	1,075,805	29	97,252	1,173,086
1984	1,020,486	8	102,927	1,123,421
1985	1,071,892	-	106,145	1,178,037
1986	1,071,747	-	122,433	1,194,180

Motor Vehicle Imports from U.S.A. by Type

	Cars & Station Wagons		Commercial Vehicles	
	Assembled	Unassembled	(Complete & Chassis)	Total
1959	265	4	33	302
1960	317	9	36	362
1961	228	1	26	255
1962	135	-	38	173
1963	280	26	81	387
1964	299	1	82	382
1965	284	-	64	348
1966	368	-	433	801
1967	479	1	104	584
1968	373	2	49	424
1969	282	-	33	315
1970	313	2	79	394
1971	287	-	79	366
1972	478	73	34	585
1973	966	1	50	1,017
1974	726	-	84	810
1975	862	3	186	1,051
1976	534	31	78	643
1977	817	-	143	960
1978	1,415	-	195	1,610
1979	1,699	27	328	2,054
1980	629	30	228	887
1981	623	57	363	1,043
1982	302	44	225	571
1983	262	-	170	432
1984	335	8	262	605
1985	271	-	397	668
1986	183	-	315	498

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, LTD.

UNITED KINGDOM - IMPORTS 1986

Motor Vehicles by Country of Origin and Type

	Passenger Cars	% of Total	Commercial Vehicles	% of Total	Total
Belgium/Luxembourg..	55,577	5.19	3,211	2.62	58,788
Denmark.....	377	0.04	94	0.08	471
France.....	142,593	13.00	25,602	20.91	168,195
Germany, West.....	379,620	35.42	28,865	23.58	408,485
Greece.....	1	-	-	-	1
Ireland.....	4,061	0.38	663	0.54	4,724
Italy.....	66,391	6.19	10,973	8.96	77,364
The Netherlands.....	37,709	3.52	3,580	2.92	41,289
Portugal.....	39	-	183	0.15	222
Spain.....	93,391	8.71	8,569	7.00	101,960
EEC.....	779,759	72.76	81,740	66.76	861,499
Czechoslovakia.....	13,172	1.23	-	-	13,172
Finland.....	7	-	13	0.01	20
Yugoslavia.....	8,546	0.80	2	-	8,548
Poland.....	6,029	0.56	583	0.48	6,612
Sweden.....	21,048	1.96	4,306	3.52	25,354
Romania.....	201	0.02	-	-	201
U.S.S.R.....	22,244	2.08	1	-	22,245
Other Countries.....	385	0.04	292	0.24	677
TOTAL EUROPE.....	851,391	79.45	86,937	0.71	938,328
South Korea.....	4,653	0.00	700	0.01	5,353
Japan.....	215,138	0.20	32,145	0.26	247,283
South Africa.....	111	0.00	2,268	0.02	2,379
U.S.A. & Canada.....	374	0.00	315	0.00	689
Australia.....	4	-	2	-	6
Other Countries.....	76	0.00	66	0.00	142
TOTAL.....	1,071,747	100.00	122,433	100.00	1,194,180

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS LTD

UNITED KINGDOM - NEW REGISTRATIONS 1946-1986

Motor Vehicles by Type

	Passenger Cars		Taxis, Buses & Coaches		Trucks		
	Diesel	Gasoline	Diesel	Gasoline	Diesel	Gasoline	Total
1946.....	-	119,445	2,395	1,464	3,437	96,180	222,921
1947.....	-	145,086	4,723	2,808	4,167	114,864	271,648
1948.....	-	110,634	6,705	2,858	5,071	96,936	222,204
1949.....	-	151,928	7,893	4,162	7,191	97,771	268,945
1950.....	-	132,273	7,633	3,395	7,283	82,303	232,887
1951.....	-	136,188	4,935	2,740	6,634	71,108	221,605
1952.....	-	187,616	3,966	1,350	6,157	74,739	273,828
1953.....	-	295,073	3,545	1,407	10,535	85,853	396,413
1954.....	-	386,386	4,289	1,253	18,584	89,976	500,488
1955.....	-	500,857	4,264	1,268	31,303	121,062	658,754
1956.....	-	399,675	4,130	935	34,823	111,939	551,502
1957.....	597	424,758	4,308	714	35,257	103,634	569,268
1958.....	937	554,360	3,858	1,021	41,826	129,091	731,093
1959.....	852	644,765	3,960	1,113	52,770	137,582	841,042
1960.....	1,427	803,590	5,630	734	68,469	155,676	1,035,526
1961.....	1,316	741,487	5,495	599	66,921	151,667	967,485
1962.....	1,376	783,358	4,991	478	59,148	131,761	981,112
1963.....	1,596	1,007,012	5,868	496	67,078	137,958	1,220,008
1964.....	1,502	1,189,067	5,990	488	78,464	148,946	1,424,457
1965.....	1,270	1,121,206	5,959	868	77,272	150,060	1,356,635
1966.....	1,100	1,064,322	6,063	748	82,625	142,677	1,297,535
1967.....	1,050	1,115,652	5,715	824	77,185	142,890	1,343,316
1968.....	1,035	1,115,859	5,934	1,116	83,693	145,774	1,353,411
1969.....	1,010	987,441	6,115	978	91,995	145,799	1,233,338
THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, LTD.							
1970*....	1,451	1,095,763	6,523	1,128	85,992	148,624	1,339,481
1971.....	1,432	1,300,233	8,285	1,230	76,695	156,369	1,544,244
1972.....	1,456	1,661,397	8,550	1,294	77,087	188,369	1,938,153
1973.....	1,160	1,644,395	8,718	1,239	83,861	203,101	1,942,474
1974.....	1,034	1,232,982	7,122	713	67,161	164,930	1,473,942
1975.....	5,841	1,160,954	7,132	710	71,012	144,930	1,390,579
1976.....	6,938	1,248,909	7,994	744	67,170	141,151	1,472,906
1977.....	6,433	1,278,585	8,049	750	72,855	154,849	1,521,521
1978.....	7,077	1,554,383	8,171	971	82,703	180,235	1,833,540
1979.....	9,433	1,666,396	8,083	1,024	92,530	214,404	1,991,870
1980.....	9,651	1,479,364	7,895	869	73,396	191,734	1,762,909
1981.....	13,526	1,455,922	6,795	705	54,640	159,358	1,690,946
1982.....	16,329	1,567,999	6,278	784	61,991	165,146	1,818,527
1983.....	25,827	1,780,225	6,550	721	77,290	152,421	2,043,034
1984.....	45,106	1,714,150	6,464	694	92,268	130,627	1,989,309
1985.....	64,540	1,777,535	6,108	722	121,661	117,240	2,087,806
1986.....	75,108	1,808,046	8,266	658	131,823	106,998	2,130,899

* 1970-1986 data for Great Britain.

NOTE: From October 1982 all general goods vehicles less than 1525 Kgs. unladen weight are assessed for vehicle excise duty at the same rate as private vehicles. The previous private car & van taxation class has been replaced. The above figure shows for the first time registrations by actual body type. The 1982 figures are not comparable with previous years.

DEPARTMENT OF TRANSPORT

UNITED KINGDOM - NEW REGISTRATIONS 1985-1986

Passenger Cars by Manufacturer

	1986		1985	
	Units	%	Units	%
ALFA ROMEO [Italy]	2,233	0.12	3,093	0.17
AUDI VOLKSWAGEN	109,237	5.80	103,877	5.67
V.W. [Germany]	109,237	-	103,877	-
B.M.W. [W. Germany]	35,898	1.91	33,450	1.83
CITROEN	34,427	1.83	27,479	1.50
Citroen [France]	30,875	-	26,012	-
Citroen [Spain]	3,552	-	1,467	-
DAIHATSU [Japan]	5,345	0.28	4,567	0.25
FIAT AUTO	61,729	3.28	54,460	2.97
Fiat [Italy]	59,716	-	53,200	-
Fiat [Poland]	2,013	-	1,260	-
FORD	515,367	27.38	485,620	26.51
Ford [G.B.]	330,847	-	271,521	-
Ford [W. Germany]	118,734	-	139,475	-
Ford [Belgium]	25,049	-	30,697	-
Ford [Ireland]	10	-	125	-
Ford [Spain]	40,727	-	43,599	-
Ford [Others]	-	-	3	-
F.S.O. [Polski-Fiat] [Poland]	4,558	0.24	6,158	0.34
GENERAL MOTORS	284,517	15.11	303,473	16.56
Vauxhall/Opel [G.B.]	159,794	-	134,784	-
Vauxhall/Opel [W. Germany]	59,627	-	78,354	-
Vauxhall/Opel [Spain]	48,423	-	61,358	-
Vauxhall/Opel [Belgium]	6,667	-	28,987	-
General Motors [Other]	6	-	10	-
HONDA	20,498	1.09	18,984	1.04
Honda [U.K.]	10	-	-	-
Honda [Japan]	20,489	-	18,984	-
INTERNATIONAL MOTORS	11,469	0.61	8,974	0.49
Hyundai [Korea]	7,495	-	5,159	-
Subaru [Japan]	3,974	-	3,815	-
JAGUAR DAIMLER [G.B]	7,579	0.40	8,049	0.44
LADA [U.S.S.R.]	20,312	1.08	15,314	0.84
LANCIA [Italy]	3,386	0.18	3,077	0.17
LOTUS [G.B.]	447	0.02	554	0.03
MAZDA [Japan]	17,982	0.96	17,172	0.94
MERCEDES-BENZ [W. Germany]	19,987	1.06	18,086	0.99
MITSUBISHI	11,811	0.63	11,208	0.61
Mitsubishi [Japan]	11,801	-	10,766	-
Mitsubishi [Austria]	10	-	442	-
NISSAN	109,914	5.84	105,517	5.76
Nissan [U.K.]	575	-	-	-
Nissan [Japan]	108,927	-	103,977	-
Nissan [Italy]	28	-	1,532	-
Nissan [Spain]	384	-	8	-
PANTHER [G.B.]	87	-	54	-
PEUGEOT/TALBOT	86,667	4.60	73,835	4.03
Peugeot/Talbot [G.B.]	30,632	-	22,877	-
Peugeot/Talbot [France]	56,035	-	50,958	-
RELIANT [G.B.]	303	0.02	625	0.03
RENAULT [France]	69,261	3.68	70,622	3.85
ROLLS-ROYCE BENTLEY [G.B.]	808	0.04	710	0.04
ROVER GROUP	297,466	15.80	327,955	17.90
Austin Rover [G.B.]	293,240	-	324,574	-
Range Rover [G.B.]	4,226	-	3,381	-
SAAB [Sweden]	10,331	0.55	8,375	0.46
SEAT [Spain]	5,917	0.31	405	0.02
SKODA [Czechoslovakia]	12,775	0.68	9,884	0.54
SUZUKI [Japan]	4,288	0.23	3,950	0.22
TOYOTA [Japan]	35,802	1.90	34,722	1.90
VOLVO	68,972	3.66	59,548	3.25
Volvo [Sweden]	29,565	-	23,991	-
Volvo [The Netherlands]	39,407	-	35,558	-
ZASTAVA [Yugoslavia]	8,525	0.45	7,953	0.43
OTHERS	4,595	0.24	4,276	0.26
GRAND TOTAL	1,882,474	100.00	1,832,027	100.00

Passenger Car Penetration by Source

	1986		1985	
	Units	%	Units	%
British	828,871	11.03	767,636	41.90
EEC	1,577,976	93.82	1,555,419	84.90
EFTA	39,896	21.12	32,366	1.77
Other Western European	8,525	0.45	7,954	0.43
Comecon	39,706	2.11	32,700	1.78
Japan	208,838	11.09	197,976	10.81
Other Countries	7,533	0.40	5,612	0.31
TOTAL IMPORTS	1,053,603	55.97	1,064,391	58.10
GRAND TOTAL	1,882,474	100.00	1,832,027	100.00

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS Ltd.

UNITED KINGDOM - NEW REGISTRATIONS 1985-1986 (continued)

Commercial Vehicles by Manufacturer

Manufacturers	LIGHT VANS		MEDIUM AND HEAVY VANS		LIGHT 4 X 4 VEHICLES		TRUCKS AND ARTICS		BUSES AND COACHES		TOTAL	
	1986	1985	1986	1985	1986	1985	1986	1985	1986	1985	1986	1985
Citroen	2,478	732	-	-	-	-	-	-	-	-	2,478	732
D.A.F	-	-	-	-	-	-	3,071	2,968	149	157	3,220	3,125
Daihatsu	487	1,282	-	-	1,458	1,447	-	-	-	-	1,945	2,729
E.R.F	-	-	-	-	-	-	1,604	1,657	-	-	1,604	1,657
Fiat	2,138	2,511	1,795	1,636	-	-	-	-	-	-	3,933	4,147
Foden	-	-	-	-	-	-	572	450	-	-	572	450
Ford	28,181	30,656	41,444	43,969	-	-	7,251	10,062	20	50	76,896	84,737
F.S.O	767	884	-	-	-	-	-	-	-	-	767	884
GM/Bedford	25,366	19,662	12,694	14	179	279	4,939	5,369	252	253	43,430	40,807
Hestair/Dennis	-	-	-	-	-	-	447	587	60	88	507	675
Honda	2,532	3,581	-	-	-	-	-	-	-	-	2,532	3,581
International Motors	1,161	1,075	-	-	1,665	1,583	-	-	-	-	2,826	2,662
Iveco	-	-	1,679	1,559	-	-	3,226	1,913	1	4	4,906	3,476
MAN/Volkswagen	2,662	2,466	7,630	7,481	-	-	2,541	1,574	2	22	12,835	11,543
Mazda	-	-	2,973	2,875	-	-	-	-	-	-	2,973	2,875
M.C.W	-	-	-	-	-	-	-	-	237	435	237	435
Mercedes-Benz	-	-	6,584	6,178	33	37	7,640	6,276	-	6	14,257	12,497
Mitsubishi	-	-	2,297	2,168	8	81	-	-	-	-	2,305	2,249
Nissan	1,595	1,336	8,193	4,386	369	525	-	-	-	-	10,157	6,247
Peugeot/Talbot	5,024	4,737	6,512	6,433	-	-	-	-	-	-	11,536	11,170
Renault	4,527	1,255	8,920	10,424	-	-	4,506	4,684	-	-	17,953	16,363
Rover Group	20,049	21,928	16,426	16,893	8,465	6,741	9,372	8,930	873	1,007	53,187	55,499
Scania	-	-	-	-	-	-	2,627	2,588	66	60	2,693	2,648
Seddon/Atkinson	-	-	-	-	-	-	1,589	1,641	-	-	1,589	1,641
Suzuki	1,909	914	-	-	1,815	1,149	-	-	-	-	3,724	2,063
Toyota	-	-	4,352	4,081	832	1,355	-	-	-	-	6,184	5,436
Volvo	-	-	-	-	-	-	4,562	4,532	367	328	4,929	4,860
Zastava	172	305	-	-	-	-	-	-	-	-	172	305
Other [GB]	58	129	40	40	1	2	139	151	16	7	254	329
Other Imported	155	254	72	37	232	366	52	166	98	94	609	917
GRAND TOTAL	99,261	93,711	121,613	122,804	14,057	13,565	54,138	54,148	2,141	2,511	291,210	286,739

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, LTD.

UNITED KINGDOM - NEW REGISTRATIONS 1983-1986

Ranked According to Top Ten Selling Models

Rank		1986	% Share	Rank		1985	% Share
1	Ford Escort	156,895	8.33	1	Ford Escort	157,269	8.58
2	Ford Fiesta	143,712	7.63	2	Vauxhall Cavalier	134,335	7.33
3	Ford Sierra	113,861	6.05	3	Ford Fiesta	124,143	6.77
4	Vauxhall Cavalier	113,475	6.03	4	Austin/Mg Metro	118,817	6.48
5	Austin/MG Metro	109,351	5.81	5	Ford Sierra	101,642	5.55
6	Vauxhall Astra	80,067	4.25	6	Vauxhall Astra	76,553	4.18
7	Austin/MG Montego	62,658	3.33	7	Austin/MG Montego	73,955	4.04
8	Ford Orion	55,255	2.94	8	Ford Orion	65,363	3.57
9	Austin/MG Maestro	51,465	2.73	9	Vauxhall Nova	61,358	3.35
10	Vauxhall Nova	48,465	2.57	10	Austin/MG Maestro	57,527	3.14

Rank		1984	% Share	Rank		1983	% Share
1	Ford Escort	157,340	8.99	1	Ford Escort	174,190	9.72
2	Vauxhall Cavalier	132,149	7.55	2	Ford Sierra	159,119	8.88
3	Ford Fiesta	125,851	7.19	3	Austin/MG Metro	137,303	7.66
4	Austin/MG Metro	117,442	6.71	4	Vauxhall Cavalier	127,509	7.12
5	Ford Sierra	113,071	6.46	5	Ford Fiesta	119,602	6.68
6	Austin/MG Maestro	83,072	4.75	6	Austin/MG Maestro	65,328	3.65
7	Vauxhall Astra	56,511	3.23	7	Vauxhall Astra	62,570	3.49
8	Vauxhall Nova	55,442	3.17	8	Triumph Acclaim	38,406	2.14
9	Ford Orion	51,026	2.92	9	Nissan Sunny	36,781	2.05
10	Volvo 300 Series	35,034	2.00	10	Volvo 300 Series	36,753	2.05

SOCIETY OF MOTOR MANUFACTURERS & TRADERS Ltd.

UNITED KINGDOM - TOTAL REGISTRATIONS 1950-1986

Motor Vehicles by Type as of December Census

Census December	Private and Light Goods	Taxis, Buses & Coaches	Trucks & General Haulage Tractors etc.	Total
1950.....	2,307,379	139,609	919,902	3,366,890
1954.....	3,172,869	110,186	1,061,444	4,344,499
1955.....	3,609,400	104,777	1,139,710	4,853,887
1956.....	3,980,511	101,692	1,206,299	5,288,502
1957.....	4,282,438	99,398	1,250,375	5,632,211
1958.....	4,651,021	97,761	1,304,114	6,052,896
1959.....	5,080,510	94,282	1,365,052	6,539,844
1960.....	5,650,461	95,302	1,438,851	7,184,614
1961.....	6,113,764	93,512	1,496,542	7,703,818
1962.....	6,706,159	94,896	1,517,027	8,318,082
1963.....	7,546,650	98,173	1,577,978	9,222,801
1964.....	8,436,193	98,644	1,626,480	10,161,317
1965.....	9,131,075	98,443	1,650,177	10,879,695
1966.....	9,746,887	95,895	1,617,203	11,459,985
1967.....	10,554,193	96,350	1,668,498	12,319,041
1968.....	11,078,000	101,500	1,613,200	12,792,700
1969.....	11,504,300	104,060	1,610,570	13,218,930
1970.....	11,801,868	105,421	1,663,958	13,571,247
1971.....	12,357,777	108,669	1,665,985	14,132,431
1972.....	13,022,764	106,957	1,692,120	14,821,841
1973.....	13,815,000	108,880	1,771,180	15,695,060
1974.....	13,947,934	108,884	1,806,346	15,863,164
1975.....	14,060,973	113,694	1,820,052	15,994,719
1976.....	14,372,834	115,392	1,803,492	16,291,718
1977*.....	N.A.	N.A.	N.A.	N.A.
1978.....	14,416,989	112,206	1,742,528	16,271,723
1979.....	14,926,571	112,781	1,827,606	16,866,958
1980.....	15,437,733	112,502	1,807,511	17,357,746
1981.....	15,632,683	112,234	1,777,377	17,522,294
1982.....	16,074,735	113,290	1,742,752	17,930,777
1983.....	16,611,529	115,445	1,581,589	18,308,563
1984.....	17,313,409	119,039	1,476,271	18,908,719
1985.....	18,575,215	122,232	605,598	19,303,045
1986.....	19,175,603	127,487	613,854	19,916,944

* No census taken.

DEPARTMENT OF THE TRANSPORT

UNITED KINGDOM - TOTAL REGISTRATIONS 1985-1986

Motor Vehicles by Type (In Thousands)

Type of Vehicle	1986	1985
PRIVATE AND LIGHT GOODS		
Private Cars	16,981	16,453
Other Vehicles	1,771	1,708
Total	18,753	18,161
MOTORCYCLES, SCOOTERS AND MOPEDS		
0 - 50 c.c.	389	423
50 - 250 c.c.	515	561
250 c.c. and over	161	164
Total	1,065	1,148
PUBLIC TRANSPORT VEHICLES		
0 - 8 seats	57	53
8 - 16 seats	8	7
Over 16 seats	61	60
Total	125	120
GOODS VEHICLES (Gross Weight)		
0 - 3.5 tons	109	97
3.5 - 12 tons	165	165
12 - 33 tons	209	213
33 tons and over	34	27
Unknown	7	7
Total	524	509
FARMERS' GOODS VEHICLES (Gross Weight)		
0 - 3.5 tons	3	3
3.5 - 12 tons	10	11
12 - 33 tons	8	9
Unknown	5	4
Total	26	26
Light Farmers and Light Showmens Goods Vehicles less than 1525 kg ULW	42	46
All Goods Vehicles not taxed as Private and Light Goods	593	582
All Heavy Goods Vehicles for vehicles over 3.5 tons GVW	438	436
All other vehicles	1,164	1,147
Cars in all classes:		
0-1200 c.c.	4,361	4,264
1200-2000 c.c.	11,529	11,109
2000 c.c. and over	1,494	1,450
Unknown	5	6
Total	17,389	16,829
Other vehicles in all classes	4,310	4,328
TOTAL ALL CLASSES	21,699	21,157

DEPARTMENT OF TRANSPORTATION

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CZECHOSLOVAKIA - PRODUCTION 1948-1986

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1948.....	17,971	7,221	1,122	26,314
1949.....	20,769	5,733	1,021	27,523
1950.....	24,463	5,984	977	31,424
1951.....	17,064	11,530	988	29,582
1952.....	6,295	10,128	545	16,968
1953.....	7,300	11,443	555	19,298
1954.....	5,375	12,936	1,073	19,384
1955.....	12,530	10,541	1,112	24,183
1956.....	25,068	11,046	1,215	37,329
1957.....	34,561	12,465	1,333	48,359
1958.....	43,439	14,048	1,069	58,556
1959.....	50,605	14,540	1,517	66,662
1960.....	56,211	15,901	1,572	73,684
1961.....	58,840	16,624	1,589	77,053
1962.....	64,325	15,528	1,371	81,224
1963.....	56,477	13,050	1,254	70,781
1964.....	42,115	11,942	1,411	55,468
1965.....	77,705	11,627	1,381	90,713
1966.....	92,717	19,332	1,372	113,421
1967.....	111,718	19,905	1,551	133,174
1968.....	125,517	22,555	2,227	150,299
1969.....	132,409	23,646	2,527	158,582
1970.....	142,856	24,462	2,602	169,920
1971.....	149,016	25,067	2,779	176,862
1972.....	154,454	25,631	2,852	182,937
1973.....	165,878	28,913	3,014	197,805
1974.....	168,701	30,124	2,052	200,877
1975.....	175,411	33,407	2,255	211,073
1976.....	179,100	36,736	*	215,836
1977.....	158,987	38,598	*	197,585
1978.....	175,485	40,129	2,854	218,468
1979.....	182,090	43,247	3,401	228,738
1980.....	183,746	45,688	3,678	233,112
1981.....	180,590	45,908	3,015	229,513
1982.....	173,517	47,270	3,662	224,449
1983.....	177,505	43,194	3,150	223,849
1984.....	180,471	46,872	3,240	230,583
1985.....	183.701	47,956	3,386	235,043
1986.....	186,989	49,065	3,539	239,593

* Included with trucks.

STATISTICKE PREHLEDY

CZECHOSLOVAKIA - TOTAL REGISTRATIONS 1922-1985

Motor Vehicles by Type

	Passenger Cars	Utilities	Trucks	Special Vehicles	Buses	Total
1922.....	4,892	-	1,932	28	123	6,975
1930.....	40,639	-	19,025	817	2,516	62,997
1936.....	85,439	-	27,311	1,878	3,095	117,723
1948.....	118,700	-	71,500	-	4,150	194,350
1955.....	139,518	19,788	62,960	14,050	7,855	244,171
1960.....	247,092	14,862	74,571	26,533	9,860	372,918
1965.....	412,972	14,560	87,081	38,048	13,515	566,176
1970.....	825,755	23,802	123,301	51,485	19,806	1,044,149
1975.....	1,505,050	47,883	144,807	67,996	24,127	1,789,863
1976.....	1,677,493	46,605	156,404	72,359	25,271	1,978,132
1977.....	1,827,688	48,939	164,109	76,749	26,416	2,143,901
1978.....	1,982,186	54,003	171,388	83,121	27,412	2,318,110
1979.....	2,132,561	55,478	181,310	87,998	28,782	2,486,129
1980.....	2,273,931	57,218	188,570	94,332	20,282	2,634,333
1981.....	2,373,015	60,003	192,628	101,934	31,991	2,759,571
1982.....	2,441,472	61,352	193,309	103,207	32,363	2,831,703
1983.....	2,511,269	61,859	192,320	108,365	33,072	2,906,885
1984.....	2,639,564	61,639	198,272	118,202	34,747	3,052,424
1985.....	2,694,994	61,900	203,226	124,112	35,936	3,120,168

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GERMANY, EAST - PRODUCTION, REGISTRATION, EXPORTS, IMPORTS 1950-1986

Total Registrations by Type

Year/End	Passenger Cars	Trucks	Special Purpose Vehicles	Road and Farm Tractors	Buses	Total
1950....	75,710	93,454	3,342	11,574	1,925	186,005
1955....	117,072	94,104	5,554	59,148	4,644	280,522
1960....	298,575	117,795	13,943	85,612	9,365	525,290
1965....	661,584	146,679	18,917	150,331	12,254	989,765
1970....	1,159,778	185,886	42,997	194,024	16,686	1,599,373
1971....	1,267,846	197,740	46,248	198,851	17,221	1,727,906
1972....	1,400,390	205,811	49,667	202,713	17,774	1,876,355
1973....	1,539,060	216,250	53,484	204,136	19,068	2,031,998
1974....	1,702,882	225,653	56,638	209,279	19,734	2,214,186
1975....	1,880,478	238,904	61,743	212,343	20,983	2,414,451
1976....	2,052,240	248,616	64,325	212,320	22,844	2,600,345
1977....	2,236,702	262,507	70,064	213,566	23,824	2,806,663
1978....	2,392,284	226,693	100,284	221,430	52,261	2,992,952
1979....	2,532,941	231,228	102,996	226,294	52,670	3,146,129
1980....	2,677,703	234,148	114,262	230,642	51,070	3,307,825
1981....	2,811,976	237,311	119,377	232,367	51,913	3,452,944
1982....	2,921,574	228,368	127,692	233,726	53,041	3,524,401
1983....	3,019,875	223,186	129,611	234,153	53,178	3,660,003
1984....	3,157,077	219,319	136,019	238,052	53,595	3,804,061
1985....	3,306,230	220,640	140,181	240,304	55,698	3,963,053
1986....	3,462,184	219,415	N.A.	N.A.	57,600	3,739,199

Production by Type

Year	Passenger Cars	Trucks	Buses	Total
1970....	127,000	21,613	2,587	151,200
1975....	150,000	33,335	2,465	185,800
1980....	177,000	34,130	2,870	214,000
1981....	180,000	36,359	3,041	219,400
1982....	183,000	36,331	2,469	221,800
1983....	188,000	41,245		229,545
1984....	202,000	43,100	1,600	246,700
1985....	214,000	46,100	1,695	261,795
1986....	217,931	44,887	1,626	264,444

Exports by Type

	Passenger Cars	Trucks	Buses	Total
1960....	11,515	5,573	N.A.	17,088
1970....	56,178	12,027	249	68,454
1975....	75,903	24,209	462	100,574
1978....	92,183	22,983	506	115,672
1979....	89,056	26,588	730	116,374
1980....	84,824	26,815	487	112,126
1981....	82,418	29,357	493	112,268
1982....	84,902	29,790	1,124	115,816
1983....	72,579	27,266	N.A.	99,845
1984....	63,623	27,128	N.A.	90,751
1985....	N.A.	N.A.	N.A.	N.A.
1986....	71,527	36,263	N.A.	107,790

Imports by Type

	Passenger Cars	Trucks	Buses	Total
1960....	6,231	578	828	7,637
1970....	47,061	7,564	1,816	56,441
1975....	90,117	6,920	1,868	98,905
1978....	94,153	7,618	1,807	103,578
1979....	58,338	7,618	1,443	67,399
1980....	62,339	9,863	1,359	73,561
1981....	48,082	7,665	803	56,550
1982....	32,839	2,755	823	36,417
1983....	10,052	797	851	11,700
1984....	30,831	1,615	812	33,258
1985....	N.A.	N.A.	N.A.	N.A.
1986....	24,946	1,724	1,081	27,751

STATISTISCHES JAHRBUCH DER DEUTSCHEN DEMOKRATISCHEN REPUBLIK

HUNGARY - PRODUCTION 1982-1986

Buses and Coaches by Type

	1982	1983	1984	1985	1986
IK - 190	-	-	-	-	1
IK - 211	393	107	235	82	123
IK - 212	-	-	1	-	-
IK - 216	-	1	-	-	-
IK - 238	-	-	1	10	31
IK - 250	898	1,036	1,544	1,221	1,379
IK - 255	695	135	-	-	1
IK - 256	1,369	1,951	1,940	1,869	2,465
IK - 258 K1	-	10	-	-	-
IK - 259	-	-	1	2	1
IK - 260	4,644	4,296	3,647	3,564	3,277
IK - 261	1	-	-	-	-
IK - 266	407	230	96	134	251
IK - 271	-	-	3	-	-
IK - 272	21	-	-	-	-
IK - 280/artic/	3,223	3,675	4,183	4,324	4,567
IK - 280 trolley	-	-	-	51	13
IK - 281	-	3	-	-	-
IK - 284	-	-	-	-	3
IK - 286	6	74	58	36	12
IK - 290	4	-	-	-	-
IK - 396					7
IK - 543	120	480	-	2	20
IK - 548	5	2	1	1	-
IK - 553	-	-	-	-	-
IK - 555	-	-	-	-	-
IK - 577	-	6	2	-	-
IK - 579	1	-	-	-	-
Special	39	29	37	15	8
CKD-SKD	1,473	817	1,313	1,915	1,427
TOTAL	13,299	12,852	13,062	13,226	13,586

MOGURT

HUNGARY - EXPORTS 1982-1986

Commercial Vehicles by Country of Destination

Country	1982	1983	1984	1985	1986
TRUCKS					
Democratic Republic of Germany	-	-	-	-	1
Egypt	-	27	-	-	-
Madagascar	-	2	-	-	-
Cuba	-	12	-	-	-
Jordan	5	-	-	-	-
Lebanon	11	-	-	-	-
Libya	-	36	-	-	-
Syria	657	80	63	125	-
Austria	-	-	4	-	-
Vietnam	-	-	-	49	101
China	-	-	-	502	780
TOTAL TRUCKS	673	157	67	676	882
ROAD TRACTORS					
Austria	-	1	-	-	-
Italy	-	5	-	-	-
Yugoslavia	361	209	457	661	545
Egypt	-	64	-	120	-
Jordan	43	-	-	-	-
Libya	10	10	-	-	-
Syria	10	2	-	-	-
New Zealand	-	-	25	-	-
United Arab Emirates	-	-	-	-	10
TOTAL ROAD TRACTORS	424	291	482	781	555
SPECIAL PURPOSE VEHICLES					
Egypt	-	40	26	5	-
U.S.S.R.	105	106	111	-	-
Korea	-	-	-	-	-
Mongolia	1	6	6	-	-
Democratic Republic of Germany	-	-	1	-	-
TOTAL SPECIAL PURPOSE VEHICLES	106	153	144	5	-
TOTAL COMMERCIAL	1,203	601	693	1,462	1,437

MOGURT

HUNGARY - EXPORTS 1982-1986

Buses by Country of Destination

Country	1982	1983	1984	1985	1986
Bulgaria	302	301	170	155	153
Czechoslovakia	251	250	453	251	263
Democratic Republic of Germany	840	811	797	713	1,027
Poland	825	1,220	1,028	1,060	1,901
U.S.S.R.	7,130	7,539	8,189	7,718	7,790
France	-	600	-	-	-
Federal Republic of Germany	32	-	-	-	-
United Kingdom	-	-	1	2	32
Greece	189	12	144	52	-
Sweden	39	28	16	7	7
Lichtenstein	-	-	-	-	1
TOTAL EUROPE	9,608	10,761	10,798	9,958	11,174
China	-	-	15	385	500
Iraq	737	139	66	590	268
Jordan	-	-	5	-	-
Kuwait	100	121	7	5	31
Korea	-	-	30	20	11
Syria	100	-	-	-	-
Turkey	-	-	-	70	21
Yemen	-	-	7	-	-
Vietnam	-	-	-	-	33
TOTAL ASIA	937	260	130	1,070	864
Canada	-	-	-	34	19
Cuba	585	682	777	846	309
United States	6	73	59	2	-
TOTAL AMERICA	591	755	836	882	328
Egypt	-	-	-	2	51
Angola	3	3	100	101	100
Libya	-	-	115	152	-
Mozambique	48	12	-	-	-
Tunisia	47	57	8	-	-
TOTAL AFRICA	98	72	223	255	151
TOTAL BUSES	11,234	11,848	11,987	12,165	12,517

MOGURT

Passenger Cars by Country of Origin

	1983	1984	1985	1986
PASSENGER CARS				
Czechoslovakia.....	13,257	8,995	9,996	9,513
German Democratic Republic	31,094	35,566	35,547	39,233
Poland.....	4,810	5,578	5,971	11,994
Romania.....	8,101	13,898	14,630	25,850
U.S.S.R.....	28,973	27,005	28,375	30,114
Yugoslavia.....	2,194	4,599	5,214	3,263
Austria.....	1	-	-	1,000
Federal Republic of Germany	363	343	20	30
United Kingdom.....	4	48	-	-
Italy.....	2	149	-	100
Japan.....	325	429	26	-
TOTAL PASSENGER CARS.....	89,124	96,610	99,779	121,097
MOGURT				

Commercial Vehicles by Country of Origin

Country	1983	1984	1985	1986
BUSES AND COACHES				
German Democratic Republic	200	483	679	694
Poland	857	1,046	700	523
Romania	44	–	–	–
U.S.S.R.	265	337	319	433
Total	1,366	1,866	1,698	1,650
TRUCKS				
Czechoslovakia	1,562	914	687	1,571
German Democratic Republic	6,914	7,175	9,092	9,055
Poland	3,335	3,669	4,421	3,941
Romania	2,446	2,300	4,088	3,084
U.S.S.R.	5,350	3,633	3,531	4,384
Federal Republic of Germany	1	3	–	1
Total	19,608	17,694	21,819	22,036
ROAD TRACTORS				
France	20	–	–	56
Czechoslovakia	43	10	30	57
German Democratic Republic	120	50	–	20
U.S.S.R.	130	90	36	45
United Kingdom	–	1	–	–
MOGURT				
Federal Republic of Germany	42	39	23	120
Sweden	–	–	17	4
Total	355	190	106	302
SPECIAL PURPOSE VEHICLES				
Czechoslovakia	317	171	79	131
German Democratic Republic	611	820	1,021	778
Poland	469	521	512	357
Romania	25	631	–	–
U.S.S.R.	614	5	625	401
Austria	1	3	1	3
France	–	36	–	–
Federal Republic of Germany	14	–	17	35
The Netherlands	1	–	–	–
Sweden	1	–	–	–
Switzerland	1	1	–	–
United Kingdom	–	2	6	10
U.S.A.	–	1	–	–
Total	2,054	2,191	2,261	1,715
TOTAL VEHICLES	23,387	21,941	25,884	25,703

HUNGARY - TOTAL REGISTRATIONS 1985

Passenger Cars by Manufacturer

	Units
Alfa Romeo	200
ARO	1,048
Audi	1,441
Austin	363
Autobuzul	156
Barkas	7,236
B.M.W.	2,099
Chevrolet	189
Citroen	684
Dacia	67,911
Daihatsu	843
Datsun	700
D.K.W.	309
Fiat	18,561
Ford	4,241
GAZ	2,637
Honda	254
Mazda	598
Mercedes	3,442
Mitsubishi	173
Morris	162
Moszkvics	36,199
N.S.U.	723
Nysa	1,936
Opel	7,909
Peugeot	1,459
Polski Fiat	89,850
Renault	4,585
Simca	767
Skoda	190,259
Steyr	502
Tatra	165
Toyota	365
Trabant	293,586
U.A.Z.	7,186
Vauxhall	182
Velorex	1,032
Volga	16,163
Volkswagen	15,637
Volvo	956
Warszawa	4,387
Wartburg	191,565
Zaporozsec	18,932
Zastava	15,210
ZUK	2,493
Lada	419,508
Others	1,134
TOTAL	1,435,937

Buses by Model

IK - 211	451
IK - 250	24
IK - 255	337
IK - 256	844
IK - 260	2,416
IK - 266	3,789
Nysa	178
Robur	192
IK - 180,280,282	2,120
Others	12
TOTAL	10,363

MOGURT

POLAND - PRODUCTION 1938-1986

Motor Vehicles by Type (In Thousands)

Year	Passenger Cars	Pass. Cars Special Use	Trucks	Special Vehicles	Buses	Total
1938.....	1.9	-	1.8	-	-	3.7
1950.....	-	-	0.8	-	-	0.8
1955.....	4.0	-	10.5	1.6	0.4	16.5
1960.....	12.2	0.9	19.8	1.1	2.4	36.4
1965.....	24.8	0.7	26.9	2.3	5.1	59.8
1970.....	64.2	1.0	41.0	2.8	9.0	118.0
1971.....	85.1	1.0	46.3	3.4	9.9	145.7
1972.....	89.9	1.1	50.3	5.1	11.6	158.0
1973.....	113.0	2.4	57.4	6.8	12.8	192.4
1974.....	133.0	9.9	62.0	5.9	12.2	223.0
1975.....	164.0	9.2	63.8	6.5	13.8	257.3
1976.....	216.0	13.1	60.5	7.5	15.0	312.1
1977.....	279.0	15.3	54.7	9.6	15.8	374.4
1978.....	336.0	14.3	55.3	9.8	13.5	428.9
1979.....	350.0	13.4	51.1	7.8	13.5	435.8
1980.....	351.0	13.0	47.3	6.4	12.8	430.5
1981.....	247.6	N.A.	42.7	6.2	11.5	308.0
1982.....	229.0	7.5	37.8	4.7	9.5	288.5
1983.....	273.7	3.2	42.9	6.9	9.0	335.7
1984.....	281.7	7.9	42.2	9.6	8.3	349.6
1985.....	280.6	8.0	43.3	9.8	7.7	349.5
1986.....	286.5	8.8	42.2	9.9	8.4	355.8

DOCUMENTATION OF THE CENTRAL STATISTICAL OFFICE

Motor Vehicles by Manufacturer and Type

	Units
Fabryka Samochodow Osobowych - Warszawa	
FSO 1500/Polski Fiat 125p/	62,803
Polonez	32,136
Total	94,939
Fabryka Samochodow Malolitrazowych - Bielsko Biala	
Polski Fiat 126p	200,104
Fabryka Samochodow Rolniczych - Poznan	
Tarpan Farmer Pickup	4,958
Fabryka Samochodow Ciezarowych - Lublin	
Zuk Delivery Vans	21,200
Fabryka Samochodow Dostawczych - Nysa	12,516
Fabryka Samochodow Ciezarowych - Starachowice	
Star Trucks	12,000
Jelczanskie Zaklady Samochodowe - Jelcz	
Jelcz Trucks and Derivatives	4,952
Jelcz Buses	1,914
Total	6,866
Sanocka Fabryka Autobusow - Sanok	
Autosan Buses	3,209

POLISH MOTOR INDUSTRY CORPORATION

U.S.S.R. - PRODUCTION 1946-1986

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1946.....	6,289	94,582	1,300	102,171
1947.....	9,622	121,146	2,200	132,968
1948.....	20,175	173,881	3,000	197,056
1949.....	45,661	226,931	3,400	275,992
1950.....	64,554	294,441	3,900	362,895
1951.....	53,646	229,737	5,300	288,683
1952.....	59,663	243,573	4,700	307,936
1953.....	77,380	270,695	6,100	354,175
1954.....	94,728	300,845	8,300	403,873
1955.....	107,806	328,962	8,500	445,268
1956.....	97,792	357,640	9,200	464,632
1957.....	113,588	371,620	10,200	495,408
1958.....	122,191	388,883	T	511,074
1959.....	124,519	370,475	T	494,994
1960.....	138,822	384,769	T	523,591
1961.....	148,914	406,416	T	555,330
1962.....	165,900	411,600	T	577,500
1963.....	173,122	413,890	T	587,012
1964.....	185,200	417,900	T	603,100
1965.....	201,175	397,630	35,507	634,312
1966.....	230,200	406,900	38,200	675,300
1967.....	251,400	477,400	T	728,800
1968.....	280,300	520,600	T	800,900
1969.....	293,600	550,700	T	844,300
1970.....	344,248	524,507	47,363	916,118
1971.....	529,000	564,300	49,400	1,142,700
1972.....	730,000	597,000	52,000	1,379,000
1973.....	917,000	629,000	56,000	1,602,000
1974.....	1,119,000	666,000	61,000	1,846,000
1975.....	1,201,260	695,802	66,994	1,964,056
1976.....	1,238,931	715,671	70,058	2,024,660
1977.....	1,280,036	733,723	74,610	2,088,369
1978.....	1,311,592	762,006	77,386	2,150,984
1979.....	1,314,000	780,000	79,200	2,173,200
1980.....	1,327,000	787,000	85,200	2,199,200
1981.....	1,324,000	786,600	86,900	2,197,500
1982.....	1,307,000	780,000	85,700	2,172,700
1983.....	1,315,700	776,300	86,000	2,178,000
1984.....	1,327,000	794,000	85,400	2,206,400
1985.....	1,332,000	813,900	86,100	2,232,000
1986.....	1,326,000	816,000	84,000	2,226,000

T - Included with trucks.

STATISTICKA ROCENKA U.S.S.R.

U.S.S.R. - PRODUCTION, SALES 1970-1986

Production of Motor Vehicles by Manufacturer and Type

	Lada	Moskvitch	Volga	Zaporoshez	Commercial Vehicles
1970.....	20,000	150,000	100,000	80,000	570,000
1971.....	170,000	180,000	100,000	80,000	612,000
1972.....	335,000	205,000	100,000	90,000	650,000
1973.....	550,000	200,000	75,000	80,000	683,000
1974.....	650,000	260,000	80,000	120,000	750,000
1975.....	690,000	300,000	80,000	130,000	800,000
1976.....	710,000	315,000	95,000	145,000	785,000
1977.....	725,000	310,000	100,000	145,000	200,000
1978.....	740,000	320,000	100,000	140,000	734,000
1979.....	830,000	225,000	115,000	145,000	850,000
1980.....	825,000	230,000	125,000	150,000	865,000
1981.....	830,000	235,000	130,000	150,000	880,000
1982.....	800,000	205,000	130,000	180,000	875,000
1983.....	780,000	200,000	125,000	145,000	870,000
1984.....	785,000	205,000	125,000	150,000	875,000
1985.....	783,000	200,000	127,000	152,000	870,000
1986.....	800,000	205,000	130,000	150,000	875,000

L'ARGUS DE L'AUTOMOBILE ET DES LOCOMOTIONS

Sales of Lada Vehicles in European Countries

	1986		1985		1984	
	Units	% Market	Units	% Market	Units	% Market
Austria.....	1,962	0.8	1,626	0.7	1,582	0.1
Belgium.....	15,635	4.0	13,261	3.9	13,864	3.9
Denmark.....	4,308	2.5	3,167	2.3	4,177	3.1
Finland.....	12,710	9.2	11,513	8.3	11,308	8.9
France.....	21,132	1.1	20,094	1.1	23,051	1.3
Germany, West...	10,807	0.4	8,306	0.4	8,620	0.4
Greece.....	5,484	8.4	5,508	7.1	4,437	5.2
Holland.....	12,737	2.3	8,732	1.8	7,246	1.6
Italy.....	2,054	0.1	922	0.1	282	0.4
Norway.....	2,766	1.7	2,754	1.7	3,318	3.1
Portugal.....	39	-	36	-	2	-
Spain.....	1,365	0.2	677	0.1	265	0.4
Sweden.....	1,789	0.7	1,586	0.6	1,646	0.7
Switzerland.....	298	0.1	-	-	31	0.1
United Kingdom..	20,312	1.1	15,314	0.8	15,033	0.9

VARIOUS OVERSEAS SOURCES

YUGOSLAVIA - PRODUCTION 1955-1986

Motor Vehicles by Type

Year	Cars	Trucks & Special Vehicles	Buses	Total
1955.....	760	2,450	239	3,449
1956.....	990	2,765	426	4,181
1957.....	3,088	3,459	666	7,213
1958.....	2,936	4,089	671	7,696
1959.....	4,431	3,716	511	8,658
1960.....	10,461	4,564	896	15,921
1961.....	14,999	5,426	829	21,254
1962.....	13,125	6,454	2,144	21,723
1963.....	20,923	7,975	1,823	30,721
1964.....	27,854	9,081	2,362	39,297
1965.....	35,880	9,572	2,287	47,739
1966.....	33,698	9,982	1,984	45,664
1967.....	42,338	10,721	2,745	55,804
1968.....	59,962	11,153	2,991	74,106
1969.....	80,698	11,535	2,750	94,983
1970.....	112,160	13,910	4,493	130,563
1971.....	114,477	14,747	3,144	132,368
1972.....	103,733	16,077	6,602	126,412
1973.....	124,993	14,505	4,328	143,826
1974.....	171,283	14,291	4,154	189,728
1975.....	183,182	17,345	5,040	205,567
1976.....	192,801	18,902	4,368	216,071
1977.....	231,117	21,536	5,109	257,762
1978.....	252,075	22,283	5,401	279,759
1979.....	285,262	23,670	6,178	315,110
1980.....	255,228	23,583	4,933	283,744
1981.....	239,554	22,718	4,151	266,423
1982.....	211,372	26,064	3,880	241,316
1983.....	210,059	33,836	4,083	247,978
1984.....	235,994	32,630	3,774	272,398
1985.....	217,755	35,882	4,649	258,286
1986.....	239,841	36,837	5,103	281,781

POSLOVNA ZAJEDNICA PROIZVODACA MOTORNIH VOZILA

YUGOSLAVIA - PRODUCTION 1982-1986

Motor Vehicles by Type and Manufacturer

	1982	1983	1984	1985	1986
PASSENGER CARS					
Industrija Motornih Vozil - IMV - Novo Mesto	31,302	42,059	39,020	41,787	42,033
Industrija Delova Automobila IDA - Kikinda	4,256	3,216	2,453	3,357	2,262
Tovarna Avtomobilov CIMOS - Koper	5,069	2,629	1,660	1,697	1,902
Udruzena Metalna Industrija - Pristina	591	750	839	513	493
UNIS-TAS Tvornica Automobila - Sarajevo	16,510	15,957	17,503	13,740	17,689
Zavodi Crvena Zastava - ZCZ - Kragujevac	153,644	145,448	174,519	156,661	175,462
Total Passenger Cars	211,372	210,059	235,994	217,755	239,841
TRUCKS AND SPECIAL VEHICLES					
Avtomontaza - Ljubljana	-	-	-	223	82
FAP-FAMOS BEOGRAD:					
Fabrika Automobila - FAP - Priboj na Limu	4,121	4,112	3,552	4,011	4,022
Tvornica Autobusa (vans)	100	50	15	15	20
Ikarus - Zemun	265	149	220	246	307
Industrija Motornih Vozil - IMV - Novo Mesto	312	1,559	892	1,036	932
Industrija Delova Automobila - IDA - Kikinda	62	-	-	-	65
Tovarna Avtomobilov in Motorjev - TAM - Maribo	7,072	7,826	7,377	7,092	7,186
Tovarna Avtomobilov CIMOS - Koper	704	1,467	1,444	917	1,267
UNIS - TAS Tvornica Automobila, Sarajevo	3,143	10,145	10,211	12,572	13,521
Zavodi Crvena Zastava - ZCZ Kragujevac	10,285	8,528	8,919	9,770	9,435
Total Trucks and Special Vehicles	26,064	33,836	32,630	35,882	36,837
BUSES AND COACHES					
Avtomontaza - TAM	-	-	-	1,205	1,198
Avtomontaza - Ljubljana	278	131	256	149	197
FAP-FAMOS - BEOGRAD:					
Ivornica Autobusa - TAZ - Zagreb	333	300	297	332	287
Fabrika Autobusa "11.oktomvri" - Skoplje	975	997	840	-	-
Ikarus - Zemun	433	400	474	552	696
Industrija Motornih Vozil - IMV - Novo Mesto	-	70	1	15	331
Zavodi Crvena Zastava - ZCZ - Kragujevac	-	146	164	187	205
UNIS - TAS Tvornica Automobila, Sarajevo	70	102	-	-	-
Tovarna Avtomobilov in Motorjev - TAM - Maribo	1,791	1,937	1,742	2,209	2,189
Total Buses and Coaches	3,880	4,083	3,774	4,649	5,103
TOTAL PRODUCTION	241,316	247,978	272,398	258,286	281,781

POSLOVNA ZAJEDNICA PROIZVODACA MOTORNIH VOZILA

YUGOSLAVIA - PRODUCTION 1986

Passenger Cars by Engine Displacement (In Cubic Centimeters)

Manufacturer	500-1,000	1,001-1,250	1,251-1,600	1,601-2,000	Over 2,000	TOTAL
Industrija Motornih Vozil						
IMV - Novo Mesto	20,567	17,814	3,197	512	143	42,033
Livnica Zeljeza I Tempera -Industrija Delova Automobila						
IDA - Kikinda	-	94	1,753	343	72	2,262
Tovarna Avtomobilov						
CIMOS - Koper	247	1,154	454	2	45	1,902
Udruzena Metalna Industrija						
UPIM - Pristina	-	-	113	270	110	493
UNIS-TAS						
Tvornica Automobila - Sarajev	-	-	17,291	398	-	17,689
Zavodi Crvena Zastava						
ZCZ - Kragujevac	85,661	68,803	20,896	102	-	175,462
TOTAL	106,475	87,865	43,704	1,627	370	239,841

Commercial Vehicles by Payload (In Kilograms)

Manufacturer	Up to 400	401-630	631-1,000	1,001-1,600	1,601-2,500	2,501-4,000	4,001-6,300	6,301-10,000	Over 10,000	TOTAL
Avtomontaza - Ljubljana	-	-	-	-	-	-	-	2	80	82
FAP-FAMOS - Beograd	-	-	-	-	-	-	20	2,670	1,352	4,042
Livnica Zeljeza I Tempera -Industrija Delova Automobila										
IDA - Kikinda	-	10	55	-	-	-	-	-	-	65
IKARUS - Zemun	-	-	-	-	-	-	-	-	307	307
Industrija Motornih Vozil										
IMV - Novo Mesto	54	251	289	318	20	-	-	-	-	932
Tovarna Avtomobilov										
CIMOS - Koper	10	576	380	30	271	-	-	-	-	1,267
Tovarna Avtomobilov in Motorjev - TAM - Maribor	-	-	10	543	2,515	1	-	3,158	959	7,186
UNIS-TAS										
Tvornica Automobila - Sarajevo	-	13,467	54	-	-	-	-	-	-	13,521
Zavodi Crvena Zastava										
ZCZ - Kragujevac	-	2,036	33	3,491	227	1,560	2,088	-	-	9,435
TOTAL	64	16,340	821	4,382	3,033	1,561	2,108	5,830	2,698	36,837

Buses by Type

Manufacturer	Mini buses	Medium and big buses	Articulated Urban and Suburban buses	TOTAL
AVTOMONTAZA - Ljubljana	-	150	47	197
FAP-FAMOS - Beograd:				
- FAS "11.OKTOMVRI"- Skopije	-	544	654	1,198
FAP-FAMOS - Beograd:				
-TAZ-Zagreb	-	212	75	287
IKARUS - Zemun	-	-	696	696
Industrija Motornih Vozil				
IMV - Novo Mesto	331	-	-	331
Tovarna Avtomobilov in Motorjev - TAM - Maribor	775	1,093	321	2,189
Zavodi Crvena Zastava				
ZCZ - Kragujevac	16	189	-	205
TOTAL	1,122	2,198	1,793	5,103

POSLOVNA ZAJEDNICA PROIZVODACA MOTORNIH VOZILA

EXPORT

YUGOSLAVIA - EXPORTS 1986

Motor Vehicles by Manufacturer and Type

	Passenger Cars	Trucks and Special Vehicles	Auto-buses	Total
AVTOMONTAZA - Ljubljana	-	-	141	141
FAP-FAMOS - Beograd	-	263	502	765
IKARUS - Zemun	-	-	306	306
Industrija Motornih Vozil IMV - Novo Mesto	27,764	-	-	27,764
Tovarna Automobilov CIMOS - Koper	-	49	-	49
Tovarna Avtomobilov in Motorjev - TAM - Maribor	-	27	560	587
UNIS-TAS Tvornica Automobila - Sarajevo	5,233	13,108	-	18,341
Zavodi Crvena Zastava - ZCZ - Kragujevac	67,203	2,815	-	70,018
TOTAL	100,200	16,262	1,509	117,971

POSLOVNA ZAJEDNICA PROIZVODACA MOTORNIH VOZILA

YUGOSLAVIA - EXPORTS 1986

Motor Vehicles by Country of Destination

	Passenger Cars	Trucks & Special Vehicles	Buses	Total
Albania	-	-	2	2
Algeria	7	63	12	82
Austria	-	1	3	4
Belgium	535	-	-	535
Bulgaria	596	-	-	596
Burundi	-	20	-	20
Canada	5	-	-	5
China	1	5	148	154
Cuba	-	8	202	210
Cyprus	129	-	-	129
Czechoslovakia	-	-	15	15
Denmark	1,416	-	10	1,426
Egypt	5,856	-	112	5,968
England	8,306	-	-	8,306
Finland	-	2	-	2
France	17,391	-	-	17,391
Gabon	1	1	-	2
Gambi	-	-	10	10
Germany, East	-	-	2	2
Germany, West	5,235	13,108	-	18,343
Greece	1,878	1	14	1,893
Guatemala	101	-	-	101
Guiana	-	1	100	101
Hungary	3,081	-	-	3,081
Iraq	-	2	54	56
Italy	11,776	2,773	-	14,549
Jordan	-	-	33	33
Kythe	-	-	1	1
The Netherlands	298	-	-	298
New Zealand	264	-	-	264
Nicaragua	-	39	-	39
Nigeria	-	3	-	3
Oman	-	-	4	4
Poland	-	-	170	170
Saudi Arabia	-	5	539	544
Sri Lanka	2	-	-	2
Sudan	-	-	2	2
Syria	-	230	76	306
U.S.A	43,322	-	-	43,322
TOTAL	100,200	16,262	1,509	117,971

POSLOVNA ZAJEDNICA PROIZVODACA MOTORNIH VOZILA

YUGOSLAVIA - TOTAL REGISTRATIONS 1962-1986

Motor Vehicles by Type

Year	Cars	Buses	Trucks	Special Vehicles	Traction Vehicles and Road Tractors	Total
1962.....	97,942	6,143	37,703	4,434	15,887	162,109
1963.....	112,534	6,634	42,574	5,057	16,868	183,667
1964.....	141,792	7,374	48,902	6,021	17,698	221,787
1965.....	187,842	8,227	58,575	6,663	19,160	280,467
1966.....	253,344	9,836	70,115	7,379	21,274	361,948
1967.....	355,875	11,233	85,641	8,124	23,471	484,344
1968.....	439,892	12,339	90,555	8,498	23,868	575,152
1969.....	562,500	13,300	95,300	9,500	26,300	706,900
1970.....	720,900	14,900	107,300	10,100	30,600	883,800
1971.....	875,400	16,400	122,100	11,300	32,200	1,057,400
1972.....	1,001,600	17,700	127,100	12,900	42,100	1,201,400
1973.....	1,140,532	17,838	125,853	14,334	55,440	1,353,997
1974.....	1,330,761	19,628	135,757	15,472	69,086	1,570,704
1975.....	1,536,677	20,180	142,520	16,179	75,414	1,790,970
1976.....	1,732,131	21,029	152,356	17,299	81,258	2,004,073
1977.....	1,923,904	21,857	157,937	20,290	76,562	2,200,550
1978.....	2,132,327	23,174	171,109	21,983	82,798	2,431,391
1979.....	2,259,966	22,861	171,604	23,410	129,970	2,607,811
1980.....	2,433,922	24,424	190,501	27,979	230,839	2,907,665
1981.....	2,567,961	26,349	201,588	29,296	260,877	3,086,071
1982.....	2,702,628	26,311	211,457	30,367	300,745	3,271,508
1983.....	2,770,739	27,688	217,082	33,079	334,039 *	3,382,627
1984.....	2,874,010	28,562	223,449	38,182	361,387 *	3,525,590
1985.....	2,837,670	26,013	192,538	46,042	464,016 *	3,566,279
1986.....	2,935,329	29,042	211,991	49,887	522,948 *	3,749,197

NOTE: Data for 1980-1985 revised.
* Including agricultural tractors.

POSLOVNA ZAJEDNICA PROIZVODACA MOTORNIH VOZILA

OCEANIA

AUSTRALIA	298
NEW ZEALAND	303
PAPUA NEW GUINEA	310

AUSTRALIA - PRODUCTION 1981-1987

Motor Vehicles Assembled by Type

Fiscal Year	1983-84	1984-85	1985-86	1986-87
Cars	274,045	309,548	307,790	249,428
Station Wagons	68,271	66,264	56,974	52,629
Total	342,316	375,812	364,764	302,057
Trucks	25,307	28,947	25,719	20,386
TOTAL VEHICLES	367,623	404,759	390,483	322,443
MOTOR BODIES(1)				
Vans				
Refrigerated	462	746	414	352
Other(2)	1,669	1,946	2,285	1,911
Trucks				
Trays	14,297	13,507	1,420	10,001
Tippers	1,807	2,243	2,170	1,703
Concrete Mixers	130	318	430	476
Passenger Buses	672	791	912	1,032

NOTE: Data are for fiscal years ending June 30.

(1) Built-up for sale or transfer. Excludes bodies produced by motor vehicle manufacturers for use in their own plants, body panels cabs, and conversions.
(2) Includes dry freight.

AUSTRALIAN BUREAU OF STATISTICS

Motor Vehicles by Manufacturer and Type

	FORD			HOLDEN - BEDFORD		
	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles	Total
1981	110,000	14,000	124,000	99,000	12,000	111,000
1982	120,000	13,000	133,000	105,000	13,000	118,000
1983	113,000	16,000	129,000	95,000	16,500	111,500
1984	135,000	21,500	156,500	100,000	42,100	142,100
1985	130,000	20,000	150,000	97,000	42,000	139,000
1986	105,000	17,800	122,800	70,000	40,000	110,000

	MITSUBISHI			NISSAN		
	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles	Total
1983	35,800	1,200	37,000	34,958	-	34,958
1984	38,800	1,200	40,000	45,949	-	45,949
1985	25,000	1,200	26,200	46,123	-	46,123
1986	20,000	1,100	21,100	38,379	-	38,379

	TOYOTA			OTHERS		
	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles	Total
1983	36,000	3,500	39,500	-	1,800	1,800
1984	48,000	5,000	53,000	-	1,600	1,600
1985	57,000	5,300	62,300	-	1,500	1,500
1986	55,000	5,000	60,000	-	1,100	1,100

VARIOUS OVERSEAS SOURCES

AUSTRALIA - IMPORTS 1971-1987

Assembled Passenger Cars by Country

Fiscal Year	France	Germany West	Italy	Japan	Sweden	United Kingdom	U.S.A.	Total of all Countries*
1970-71.....	258	2,833	4,125	36,891	2,035	2,244	196	48,617
1971-72.....	321	2,302	2,284	33,906	842	1,742	96	41,992
1972-73.....	784	2,771	1,743	38,262	150	1,095	174	45,259
1973-74.....	738	4,179	3,271	79,116	1,614	1,782	545	91,478
1974-75.....	1,732	5,735	7,923	124,782	4,024	2,450	232	147,855
1975-76.....	904	3,730	5,325	77,622	1,841	3,148	104	93,802
1976-77.....	301	7,651	3,112	88,340	2,724	2,270	143	104,734
1977-78.....	1,005	6,706	4,388	68,277	1,116	2,352	100	83,947
1978-79.....	1,225	8,860	3,095	62,068	2,554	3,234	N.A.	81,509
1979-80.....	478	5,368	3,115	79,355	2,480	2,887	N.A.	94,077
1980-81.....	184	4,796	2,942	98,864	1,829	327	N.A.	109,009
1981-82.....	1,085	6,962	2,669	85,168	2,335	1,501	N.A.	99,961
1982-83.....	1,354	5,727	1,522	83,574	1,329	1,254	N.A.	94,810
1983-84.....	1,955	6,106	1,310	79,463	2,444	1,201	N.A.	93,074
1984-85.....	3,378	8,755	2,679	91,138	1,920	1,716	N.A.	110,651
1985-86.....	2,285	9,370	3,181	74,962	2,133	96	13	92,040
1986-87.....	435	5,339	1,489	31,370	1,729	609	16	46,635

Assembled New Passenger Cars Cleared for Home Consumption by Country

Fiscal Year	France	Germany West	Italy	Japan	Sweden	United Kingdom	U.S.A.	Total of all Countries*
1974-75.....	1,292	5,575	7,610	118,895	3,853	2,193	232	140,594
1975-76.....	1,024	3,568	3,665	75,706	1,502	2,633	155	89,316
1976-77.....	608	7,258	4,475	94,005	2,659	2,664	100	112,009
1977-78.....	899	7,086	3,593	69,095	1,548	2,277	103	84,656
1978-79.....	1,282	7,810	3,934	61,758	2,601	3,025	N.A.	80,833
1979-80.....	269	5,543	2,634	78,705	1,983	1,636	N.A.	91,176
1980-81.....	306	4,979	3,022	95,600	2,267	1,842	N.A.	108,115
1981-82.....	1,140	6,411	2,604	85,206	2,161	1,282	N.A.	99,047
1982-83.....	1,227	5,771	1,819	83,692	1,561	1,458	N.A.	95,596
1983-84.....	1,937	6,166	1,533	79,406	2,508	1,215	N.A.	93,141
1984-85.....	3,148	8,492	2,550	90,619	2,027	1,662	N.A.	109,547
1985-86.....	2,011	9,118	2,919	72,536	2,054	2,736	27	91,401
1986-87.....	612	5,640	1,741	34,898	1,850	859	16	51,021

* Includes countries not shown separately

AUSTRALIAN BUREAU OF STATISTICS

Motor Vehicles by Manufacturer

Manufacturer	1986 Total	1986 Passenger Cars	1986 Trucks & Buses	1985 Total	1985 Passenger Cars	1985 Trucks & Buses	1984 Total	1984 Passenger Cars	1984 Trucks & Buses
Alfa Romeo	1,738	1,738	-	-	-	-	-	-	-
B.M.W.	3,199	3,199	-	4,905	4,905	-	-	-	-
Daihatsu	6,004	2,694	3,310	10,031	4,536	5,495	9,771	3,400	6,371
Ford	143,514	121,153	22,361	170,811	143,851	26,960	152,663	131,756	20,907
General Motors Holden	93,298	82,370	10,928	128,443	112,469	15,974	115,461	96,680	18,781
Honda	8,255	7,746	509	9,206	9,206	-	8,288	8,288	-
International Harvester/Atkinson	1,681	-	1,681	2,117	-	2,117	1,638	-	1,638
J.R.A.	4,467	2,458	2,009	6,465	4,055	2,410	6,612	4,892	1,720
Kenworth	612	-	612	-	-	-	-	-	-
Mazda	22,299	14,370	7,929	38,941	26,995	11,946	38,783	28,220	10,563
Mercedes	4,517	3,510	1,007	4,872	3,658	1,214	-	-	-
Mitsubishi	64,113	51,857	12,256	79,974	58,320	21,654	62,698	42,936	19,762
Nissan/Datsun	43,688	28,755	14,933	65,320	43,257	22,063	69,478	48,559	20,919
Saab Scania	2,288	1,653	635						
Subaru	5,032	3,850	1,182	10,969	8,609	2,360	9,899	9,899	-
Suzuki	6,492	1,655	4,837	10,937	3,185	7,752	10,461	-	10,461
Toyota	108,938	58,464	50,474	134,306	65,229	69,077	125,718	59,082	66,636
UD	456	-	456	-	-	-	-	-	-
Volvo	4,439	3,664	775	6,472	5,460	1,012	6,556	5,822	734
Other	5,221	3,702	1,519	12,087	6,487	5,600	20,719	10,954	9,765
TOTAL	530,251	392,838	137,413	695,856	500,222	195,634	638,745	450,488	188,257

AUSTRALIAN BUREAU OF STATISTICS

AUSTRALIA - NEW REGISTRATIONS 1985-1986

Passenger Cars by Manufacturer

	1986		1985	
	Units	% of Total	Units	% of Total
Alfa Romeo	1,721	0.4	2,279	0.4
Audi	125	-	203	-
B.M.W.	3,219	0.8	4,956	0.9
Cadillac	4	-	4	-
Chevrolet	3	-	2	-
Citroen	193	0.1	83	-
Daihatsu	2,938	0.7	5,057	1.0
DeTomaso	-	-	8	-
Ferrari	31	-	52	-
Fiat	598	0.1	652	0.1
Ford	121,143	29.5	143,913	27.1
Holden	83,629	20.4	113,608	21.4
Honda	7,826	1.9	9,257	1.7
Hyundai	1,330	0.3	-	-
Isuzu	10	-	8	-
Jaguar	794	0.2	1,180	0.2
Jeep	4	-	129	-
Lada	235	0.1	115	-
Lancia	-	-	43	-
Land Rover	202	-	358	-
Leyland	12	-	18	-
Mazda	14,519	3.5	27,952	5.3
Mercedes-Benz	3,629	0.9	3,732	0.7
Mitsubishi	54,418	13.2	64,281	12.1
Nissan	30,621	7.5	46,284	8.7
Peugeot	785	0.2	1,720	0.3
Pontiac	3	-	6	-
Porsche	389	0.1	630	0.1
Renault	531	0.1	1,085	0.2
Rolls Royce	44	-	62	-
Rover	871	0.2	1,182	0.2
Range Rover	843	0.2	868	0.2
Saab	1,663	0.4	1,327	0.3
Subaru	3,809	0.9	8,576	1.6
Suzuki	2,064	0.5	4,218	0.8
Toyota	68,412	16.7	80,758	15.2
Volkswagen	42	-	100	-
Volvo	3,666	0.9	5,399	1.0
Other	550	0.1	104	-
TOTAL	410,876	100.0	530,209	100.0

AUSTRALIAN BUREAU OF STATISTICS

AUSTRALIA - REGISTRATIONS 1965-1987

New Registrations by Type

	Motor Cars and Station Wagons	Utilities	Panel Vans	Trucks		Other Truck Types	Buses	Total
				Rigid	Articulated			
1975-76...	454,637	43,500	38,296	39,574	4,139	474	3,743	584,363
1976-77...	447,103	48,419	39,532	36,051	4,752	2,749	3,205	581,811
1977-78...	432,439	45,946	40,312	35,034	4,000	2,474	3,712	563,917
1978-79...	463,453	41,591	32,068	33,756	4,496	1,891	3,171	580,426
1979-80...	451,950	43,826	30,169	33,541	4,282	1,611	3,045	568,424
1980-81...	462,487	47,474	37,391	36,485	4,269	1,939	4,170	594,215
1981-82...	471,255	52,035	48,009	40,062	3,665	2,218	4,998	622,242
1982-83...	453,523	43,682	52,364	31,514	2,426	1,834	4,680	590,023
1983-84...	461,018	46,140	46,779	33,397	2,581	1,630	12,169	603,714
1984-85...	510,893	54,507	45,582	44,422	3,627	1,952	13,847	674,830
1985-86...	476,448	46,499	33,138	39,033	4,029	2,159	10,868	612,214
1986-87...	376,080	32,485	20,143	28,693	3,149	1,664	6,587	468,801

Total Registrations by Type (In Thousands)

	Cars	Commercial Vehicles	Total Vehicles
1965.....	2,871.6	865.1	3,736.7
1966.....	3,028.5	877.0	3,905.5
1967.....	3,201.8	887.2	4,089.0
1968.....	3,396.2	904.8	4,301.0
1969.....	3,619.9	929.9	4,549.8
1970.....	3,834.9	949.0	4,783.9
1971.....	4,057.5	982.4	5,039.9
1972.....	4,259.8	1,020.8	5,280.6
1973.....	4,520.2	1,078.4	5,598.6
1974.....	4,770.5	1,131.5	5,902.0
1975.....	5,015.5	1,198.1	6,213.6
1976.....	5,152.9	1,247.1	6,400.0
1977.....	5,343.8	1,317.8	6,661.6
1978.....	5,543.5	1,383.1	6,926.6
1979.....	5,682.9	1,430.1	7,113.0
1980.....	5,800.6	1,462.5	7,263.1
1981.....	6,021.1	1,544.8	7,565.9
1982.....	6,308.1	1,661.1	7,969.2
1983.....	6,469.6	1,718.3	8,187.9
1984.....	6,636.2	2,196.6	8,832.8
1985.....	6,842.5	2,137.1	8,974.3
1986.....	6,734.2	2,225.5	8,959.7

COMMONWEALTH BUREAU OF CENSUS AND STATISTICS

NEW ZEALAND - IMPORTS, NEW REGISTRATIONS 1946-1986

	Motor Vehicle Imports by Type			New Registrations by Type		
	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles	Total
1946.....	7,091	3,136	10,227	4,860	3,298	8,158
1950.....	16,499	8,619	25,118	16,213	7,893	24,106
1955.....	46,178	14,269	60,447	44,240	12,849	57,089
1960.....	32,409	8,549	40,958	32,219	8,333	40,552
1961.....	35,361	12,229	47,590	34,689	9,328	44,017
1962.....	37,861	10,856	48,717	38,779	8,441	47,220
1963.....	59,111	9,173	68,284	55,228	9,519	64,747
1964.....	64,288	8,951	73,239	62,573	10,400	72,973
1965.....	65,986	9,802	75,788	63,528	9,552	73,080
1966.....	60,258	14,037	74,295	59,457	11,681	71,138
1967.....	52,772	8,189	60,961	52,016	9,467	61,483
1968.....	47,937	5,164	53,101	45,570	7,863	53,433
1969.....	54,531	13,298	67,829	53,154	11,836	64,990
1970.....	67,707	20,359	88,066	66,546	17,232	83,778
1971.....	80,655	24,271	104,926	70,242	19,303	89,545
1972.....	87,860	13,543	101,403	87,063	15,639	102,702
1973.....	95,586	13,872	109,458	99,025	15,958	114,983
1974.....	103,211	19,163	122,374	94,811	14,878	109,689
1975.....	55,559	13,598	69,157	80,043	15,825	95,868
1976.....	69,815	16,474	86,289	71,151	16,963	88,114
1977.....	61,218	19,583	80,801	60,526	16,372	76,898
1978.....	49,108	14,024	63,132	66,497	16,571	83,068
1979.....	76,218	18,561	94,779	68,152	19,079	87,231
1980.....	74,969	20,119	95,088	75,666	20,733	96,399
1981.....	99,966	22,724	122,690	89,453	25,389	114,842
1982.....	99,105	27,289	126,394	83,657	30,510	114,167
1983.....	56,745	15,120	71,865	74,077	24,809	98,886
1984.....	99,656	25,936	125,592	96,398	26,849	123,247
1985.....	99,825	25,669	125,494	81,516	23,062	104,578
1986.....	67,226	13,080	80,306	76,076	18,167	94,243

NEW ZEALAND MOTOR TRADE FEDERATION

IMPORT

NEW ZEALAND - IMPORTS 1929-1986

Passenger Cars by Country of Origin and Type

	GREAT BRITAIN			NORTH AMERICA			JAPAN		
	Assembled	Ckd.	Total	Assembled	Ckd.	Total	Assembled	Ckd.	Total
1929.....	-	-	4,064	-	-	19,269			
1930.....	-	-	3,411	-	-	10,889			
1935.....	7,612	2,056	9,668	3,667	4,481	8,148			
1940.....	64	4,764	4,828	7	203	210			
1950.....	2,526	13,840	16,366	119	1	120			
1955.....	11,971	27,696	39,667	1,034	2,149	3,183			
1960.....	1,274	24,762	26,036	122	926	1,048			
1965.....	3,732	41,498	45,230	142	1,214	1,356			
1966.....	3,590	35,520	39,110	173	658	831			
1967.....	3,035	25,587	28,622	184	885	1,069			
1968.....	2,339	27,501	29,840	110	169	279			
1969.....	1,651	34,768	36,419	171	8	179			
1970.....	4,156	34,322	38,478	168	208	376	1,200	3,277	4,477
1971.....	3,114	42,441	45,555	88	-	88	2,488	3,553	6,041
1972.....	3,854	31,463	35,317	123	3	126	6,293	8,461	14,754
1973.....	2,094	32,125	34,219	120	1	121	6,345	14,380	20,725
1974.....	12,213	37,069	49,282	164	1	165	7,789	12,976	20,765
1975.....	2,134	23,919	26,053	79	1	80	2,252	14,716	16,968
1976.....	940	30,720	31,660	46	-	46	1,460	27,225	28,685
1977.....	577	20,923	21,500	64	2	66	1,107	30,798	31,905
1978.....	338	21,993	22,331	66	49	115	1,053	16,522	17,575
1979.....	217	22,406	22,623	86	1	87	1,065	36,704	37,769
1980.....	127	14,586	14,713	75	-	75	1,710	47,624	49,334
1981.....	102	8,942	9,044	68	-	68	1,675	74,800	76,475
1982.....	128	9,782	9,910	77	7	84	1,984	69,589	71,573
1983.....	206	1,471	1,677	72	1	73	1,884	41,623	43,507
1984.....	346	3,096	3,442	87	24	111	1,864	75,883	77,747
1985.....	906	4,102	5,008	126	-	126	3,448	72,065	75,513
1986.....	530	1,594	2,124	62	-	62	1,084	53,333	54,417

	AUSTRALIA			OTHERS			TOTAL		
	Assembled	Ckd.	Total	Assembled	Ckd.	Total	Assembled	Ckd.	Total
1929.....	Figures for			-	-	28	-	-	23,361
1930.....	Australia included			-	-	13	-	-	14,313
1935.....	in Other Countries			-	-	-	11,279	6,537	17,816
1940.....	prior to 1960			2	-	2	73	4,967	5,040
1950.....				13	-	13	2,658	13,841	16,499
1955.....				2,418	910	3,328	15,423	30,755	46,178
1960.....	354	2,328	2,682	839	1,804	2,643	2,589	29,820	32,409
1965.....	3,075	12,302	15,377	964	3,059	4,023	7,913	58,073	65,986
1966.....	2,929	12,708	15,637	841	3,839	4,680	7,533	52,725	60,258
1967.....	1,922	13,629	15,551	583	6,947	7,530	5,724	47,048	52,772
1968.....	948	12,154	13,102	924	3,792	4,716	4,321	43,616	47,937
1969.....	937	9,080	10,017	1,108	6,808	7,916	3,867	50,664	54,531
1970.....	6,726	11,602	18,328	1,646	4,402	6,048	13,896	53,811	67,707
1971.....	7,561	15,722	23,283	1,485	4,203	5,688	14,736	65,919	80,655
1972.....	8,286	26,051	34,337	1,627	1,699	3,326	20,183	67,677	87,860
1973.....	7,168	30,214	37,382	2,212	927	3,139	17,939	77,647	95,586
1974.....	5,463	22,324	27,787	4,281	1,232	5,513	29,910	73,602	103,512
1975.....	857	7,080	7,937	1,422	3,099	4,521	6,744	48,815	55,559
1976.....	967	5,945	6,912	689	1,823	2,512	4,102	65,713	69,815
1977.....	674	4,409	5,083	797	1,867	2,664	3,219	57,999	61,218
1978.....	657	6,017	6,674	1,828	585	2,413	3,942	45,166	49,108
1979.....	1,831	11,234	13,065	2,000	674	2,674	5,199	71,019	76,218
1980.....	1,229	8,002	9,231	1,040	576	1,616	4,181	70,788	74,969
1981.....	781	11,530	12,311	2,065	3	2,068	4,691	95,275	99,966
1982.....	924	13,683	14,607	2,715	216	2,931	5,828	93,277	99,105
1983.....	1,344	7,865	9,209	2,231	48	2,279	5,737	51,008	56,745
1984.....	1,286	13,286	14,572	3,781	3	3,784	7,364	92,292	99,656
1985.....	2,259	12,840	15,099	4,076	3	4,079	10,815	89,010	99,825
1986.....	1,288	6,279	7,567	3,056	-	3,056	6,020	61,206	67,226

REPORTS ON TRADE AND SHIPPING OF THE DOMINION OF NEW ZEALAND

NEW ZEALAND - IMPORTS 1929-1986 (continued)

Commercial Vehicles by Country of Origin and Type

	GREAT BRITAIN			NORTH AMERICA			JAPAN		
	Assembled	Ckd.	Total	Assembled	Ckd.	Total	Assembled	Ckd.	Total
1929.....	-	-	519	-	-	5,268			
1930.....	-	-	272	-	-	2,768			
1935.....	24	896	920	16	2,090	2,106	Figures for Japan included in Other Countries prior to 1970.		
1940.....	3	274	277	4	830	834			
1946.....	12	764	776	194	2,166	2,360			
1950.....	411	8,002	8,413	130	72	202			
1955.....	3,203	8,193	11,396	666	857	1,523			
1960.....	479	6,920	7,399	12	28	40			
1965.....	63	8,664	8,727	7	102	109			
1966.....	319	12,227	12,546	14	110	124			
1967.....	79	7,126	7,205	20	52	72			
1968.....	59	4,729	4,788	3	43	46			
1969.....	33	9,337	9,370	4	31	35			
1970.....	108	12,437	12,545	12	36	48	82	1,951	2,033
1971.....	72	15,244	15,316	28	18	46	438	3,489	3,927
1972.....	50	6,338	6,388	27	14	41	344	3,173	3,517
1973.....	81	5,698	5,779	38	78	116	191	4,359	4,550
1974.....	679	7,245	7,924	71	68	139	2,503	5,625	8,128
1975.....	651	4,757	5,408	33	81	114	544	5,010	5,554
1976.....	189	6,602	6,791	31	139	170	51	6,543	6,594
1977.....	102	7,898	8,000	40	162	202	482	8,110	8,592
1978.....	89	6,500	6,589	25	81	106	295	4,465	4,760
1979.....	47	6,067	6,114	17	300	317	40	8,038	8,078
1980.....	31	4,957	4,988	33	192	225	53	11,917	11,970
1981.....	9	738	747	24	93	117	218	19,285	19,503
1982.....	10	1,327	1,337	21	204	225	659	21,963	22,622
1983.....	18	682	700	31	167	198	418	12,496	12,914
1984.....	26	1,061	1,087	21	81	102	2,513	20,446	22,959
1985.....	65	483	548	15	131	146	2,550	21,632	24,182
1986.....	81	249	330	10	88	98	414	11,769	12,183

	AUSTRALIA			OTHERS			TOTAL		
	Assembled	Ckd.	Total	Assembled	Ckd.	Total	Assembled	Ckd.	Total
1929.....				-	-	8	-	-	5,795
1930.....				-	-	9	-	-	3,049
1935.....	Figures for Australia included in Other Countries prior to 1960.			-	-	-	40	2,986	3,026
1940.....				-	-	-	7	1,104	1,111
1946.....				-	-	-	206	2,930	3,136
1950.....				4	-	4	545	8,074	8,619
1955.....				256	1,094	1,350	4,125	10,144	14,269
1960.....	93	763	856	49	205	254	633	7,916	8,549
1965.....	57	470	527	1	438	439	128	9,674	9,802
1966.....	58	650	708	25	634	659	416	13,621	14,037
1967.....	66	410	476	121	315	436	286	7,903	8,189
1968.....	38	129	167	73	90	163	173	4,991	5,164
1969.....	31	2,359	2,390	19	1,484	1,503	87	13,211	13,298
1970.....	39	4,660	4,699	142	892	1,034	383	19,976	20,359
1971.....	10	4,519	4,529	13	440	453	561	23,710	24,271
1972.....	75	3,337	3,412	5	180	185	501	13,042	13,543
1973.....	50	3,075	3,125	8	294	302	368	13,504	13,872
1974.....	16	2,181	2,197	115	660	775	3,384	15,779	19,163
1975.....	74	2,165	2,239	45	238	283	1,347	12,251	13,598
1976.....	451	2,225	2,676	15	228	243	737	15,737	16,474
1977.....	451	2,018	2,469	25	295	320	1,100	18,483	19,583
1978.....	469	2,254	2,723	13	80	93	891	13,380	14,271
1979.....	404	3,433	3,837	140	75	215	648	17,913	18,561
1980.....	414	2,235	2,649	225	62	287	756	19,363	20,119
1981.....	402	1,806	2,208	80	69	149	733	21,991	22,724
1982.....	182	2,809	2,991	26	88	114	898	26,391	27,289
1983.....	407	667	1,074	158	76	234	1,032	14,088	15,120
1984.....	161	1,308	1,469	141	178	319	2,862	23,074	25,936
1985.....	136	399	535	57	201	258	2,823	22,846	25,669
1986.....	93	121	214	48	207	255	646	12,434	13,080

REPORTS ON TRADE AND SHIPPING OF THE DOMINION OF NEW ZEALAND

NEW ZEALAND - NEW REGISTRATIONS 1975-1986

Passenger Cars by Manufacturer

	1975	1980	1982	1983	1984	1985	1986
Alfa Romeo*	-	144	216	130	92	128	392
Audi*	-	63	130	157	169	211	288
Austin/Morris	11,825	3,692	808	19	2	68	182
B.M.W.*	-	49	139	196	211	512	909
Chrysler	1,970	560	-	-	-	-	-
Citroen	129	49	89	69	68	103	204
Daihatsu	136	192	1,267	1,052	1,550	1,098	998
Fiat	501	169	255	165	560	250	810
Ford	15,374	15,144	16,997	15,964	20,730	17,260	15,345
Hillman	8,946	1,480	-	-	-	-	-
Holden	7,576	6,882	9,271	8,537	10,162	9,969	8,873
Honda	841	7,675	11,266	10,161	10,598	9,943	7,476
Hyundai*	-	-	250	236	576	187	964
Isuzu*	-	71	30	-	100	-	47
Jaguar/Daimler	293	11	13	44	43	96	129
Lada*	-	203	253	305	593	210	424
Lancia*	-	-	122	40	99	76	57
Mazda	3,864	4,510	5,986	5,075	7,151	4,904	5,171
M.G.	23	8	-	-	-	-	-
Mercedes-Benz	137	68	131	74	78	229	458
Mitsubishi	1,425	13,620	14,789	12,240	15,235	13,273	10,528
Nissan	6,778	5,613	7,942	7,483	9,421	6,157	5,997
Opel	-	-	-	-	-	-	126
Peugeot	479	82	99	77	131	49	68
Porsche*	-	-	17	28	33	39	44
Renault	539	58	135	458	150	243	338
Rolls/Bentley	-	-	-	-	-	-	7
Rover	199	253	135	111	219	119	211
Saab*	-	-	-	-	29	47	43
Skoda	808	124	-	-	-	-	-
Subaru	154	1,264	1,757	1,516	2,334	2,320	2,443
Suzuki	43	95	693	633	910	1,450	1,464
Talbot*	-	-	175	134	64	-	-
Toyota	6,858	12,174	10,490	8,931	14,945	12,364	11,668
Triumph	3,866	-	-	-	-	-	-
Vauxhall	5,413	1,404	6	-	-	-	-
Volkswagen	662	22	48	33	16	21	36
Volvo*	-	62	144	203	104	170	320
Yugo	-	-	-	-	-	-	26
Others	862	25	4	6	25	20	30
TOTAL	79,701	75,766	83,657	74,077	96,398	81,516	76,076

* Earlier figures were included with "Others".

REGISTRAR OF MOTOR VEHICLES

NEW ZEALAND - NEW REGISTRATIONS 1975-1986

Commercial Vehicles by Manufacturer

	1975	1980	1983	1984	1985	1986
Austin/Morris	755	478	-	-	-	-
Bedford	3,160	1,680	805	741	76	84
Bristol	-	35	-	-	-	-
Chevrolet	-	-	70	68	30	44
Commer/Chrysler	888	285	-	-	-	-
Daihatsu	-	363	795	1,141	1,283	804
Dodge	149	141	12	-	-	-
E.R.F	31	29	-	19	36	27
Fiat	55	20	12	6	3	5
Foden	-	-	-	-	45	22
Ford	3,662	3,858	3,661	4,128	3,764	3,000
Hino	108	39	151	257	329	423
Holden	1,233	1,389	1,948	1,476	665	497
Honda	-	41	568	80	11	68
Hyundai	-	-	-	1	-	13
International	328	243	236	155	104	103
Isuzu	191	199	1,124	1,366	1,301	1,034
Jeep	-	97	12	20	-	2
Kenworth	-	60	8	23	9	23
Lada	-	-	72	101	20	38
Landrover	300	260	354	246	337	237
Leyland	186	113	144	88	38	21
Mack	-	73	48	108	88	102
M.A.N	-	-	28	20	23	53
Mazda	1,465	1,498	1,295	1,340	1,132	1,075
Mercedes-Benz	141	58	144	207	162	116
Mitsubishi	161	1,719	4,017	4,715	4,697	3,259
Nissan	1,003	2,378	3,084	2,994	2,139	1,911
Renault	-	-	9	15	5	14
Scammell	-	-	11	13	38	21
Scania	-	18	14	44	104	79
Seddon/Atkinson	-	24	1	-	-	-
Subaru	-	481	499	687	321	241
Suzuki	-	760	1,231	1,032	940	735
Toyota	1,766	3,865	4,312	5,650	5,225	4,032
Vauxhall	-	322	-	-	-	-
Volkswagen	10	91	2	3	2	-
Volvo	-	80	82	80	98	70
White	-	-	9	1	-	-
Others	233	36	39	24	37	14
TOTAL	15,825	20,733	24,809	26,849	23,062	18,167

NOTE: In many instances, early figures included in "Others."

REGISTRAR OF MOTOR VEHICLES

Passenger Cars by Cylinder Capacity (In Cubic Centimeters)

	0-850	851-1,000	1,001-1,200	1,201-1,300	1,301-1,400	1,401-1,500	1,501-1,600	1,601-1,800	1,801-2,000	2,001-2,500	2,501-3,000	3,001-3,500	3,501-4,000	4,001-4,500	4,501-5,000	Over 5,000	TOTAL
Alfa Romeo	-	-	-	-	-	348	-	13	10	21	-	-	-	-	-	-	392
Austin/Morris	-	-	-	49	-	-	16	-	117	-	-	-	-	-	-	-	182
Audi	-	-	-	-	-	-	-	15	88	185	-	-	-	-	-	-	288
B.M.W.	-	-	-	-	-	-	-	198	203	239	159	110	-	-	-	-	909
Citroen	20	-	-	-	-	-	120	-	48	16	-	-	-	-	-	-	204
Daihatsu	296	702	-	-	-	-	-	-	-	-	-	-	-	-	-	-	998
Fiat	-	451	52	-	203	15	55	1	33	-	-	-	-	-	-	-	810
Ford	-	-	1	2,855	-	2,138	1,070	-	5,805	3	56	501	-	3,116	-	-	15,345
Holden	-	-	-	-	1,670	157	-	40	3,683	-	-	3,295	-	-	-	28	8,873
Honda	-	-	-	1,654	1,099	1,374	194	-	3,145	10	-	-	-	-	-	-	7,476
Hyundai	-	-	-	53	-	688	111	-	112	-	-	-	-	-	-	-	964
Isuzu	-	-	-	-	-	-	-	-	47	-	-	-	-	-	-	-	47
Jaguar/Daimler	-	-	-	-	-	-	-	-	-	-	-	-	-	94	-	35	129
Lada	-	-	-	26	-	120	269	-	-	-	-	-	-	-	-	-	424
Lancia	-	-	-	-	-	-	12	-	27	18	-	-	-	-	-	-	57
Mazda	-	-	27	1,325	-	1,329	197	110	2,183	-	-	-	-	-	-	-	5,171
Mercedes-Benz	-	-	-	-	-	-	-	-	135	93	151	-	28	13	29	9	458
Mitsubishi	-	-	-	2,267	-	1,427	568	2,533	2,712	39	982	-	-	-	-	-	10,528
Nissan	-	-	-	1,970	-	1,713	304	-	1,820	55	123	-	12	-	-	-	5,997
Opel	-	-	-	1	-	-	-	70	26	-	29	-	-	-	-	-	126
Peugeot	-	-	-	-	-	-	3	3	-	62	-	-	-	-	-	-	68
Porsche	-	-	-	-	-	-	-	-	8	22	9	-	-	-	5	-	44
Renault	-	-	-	-	8	-	31	29	142	84	34	-	-	-	-	-	338
Rolls/Bentley	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	7	7
Rover	-	-	-	-	-	-	-	-	-	-	-	-	211	-	-	-	211
Saab	-	-	-	-	-	-	-	-	43	-	-	-	-	-	-	-	43
Subaru	-	694	1	-	-	-	261	1,487	-	-	-	-	-	-	-	-	2,443
Suzuki	490	276	-	-	698	-	-	-	-	-	-	-	-	-	-	-	1,464
Toyota	-	154	-	4,853	-	82	2,110	-	4,078	-	359	18	15	1	-	-	11,668
Volkswagen	-	-	-	6	-	-	7	23	-	-	-	-	-	-	-	-	36
Volvo	-	-	-	-	-	-	-	-	252	48	20	-	-	-	-	-	320
Yugo	-	20	6	-	-	-	-	-	-	-	-	-	-	-	-	-	26
Other	-	-	5	-	-	6	4	-	3	4	3	-	1	-	1	3	30
TOTAL	806	2,297	92	14,859	3,678	9,406	5,332	4,522	24,720	909	1,925	3,922	267	3,224	35	82	76,076

REGISTRAR OF MOTOR VEHICLES

NEW ZEALAND - TOTAL REGISTRATIONS 1986

Motor Vehicles by Age and Type

	Passenger Vehicles*	Goods Service and Contract Vehicles*	Total*
TOTAL ON ROAD	1,552,988	318,195	1,871,183
Over 1 1/2 years old	1,434,435	285,812	1,720,247
Over 2 1/2 years old	1,338,037	258,963	1,597,000
Over 3 1/2 years old	1,263,960	234,154	1,498,114
Over 4 1/2 years old	1,180,303	203,644	1,383,947
Over 5 1/2 years old	1,090,850	178,255	1,269,105
Over 6 1/2 years old	1,015,184	157,522	1,172,706
Over 7 1/2 years old	947,032	138,443	1,085,475
Over 8 1/2 years old	880,535	121,872	1,002,407
Over 9 1/2 years old	820,009	105,500	925,509
Over 10 1/2 years old	748,858	88,537	837,395
Over 11 1/2 years old	668,815	72,712	741,527
Over 12 1/2 years old	574,004	57,833	631,837
Over 13 1/2 years old	474,979	41,875	516,854
Over 14 1/2 years old	387,916	26,236	414,152
Over 15 1/2 years old	317,674	6,933	324,607
Over 16 1/2 years old	251,128	-	251,128
Over 17 1/2 years old	197,974	-	197,974
Over 18 1/2 years old	152,404	-	152,404
Over 19 1/2 years old	100,388	-	100,388
Over 20 1/2 years old	40,931	-	40,931

* Excluding vehicles registered under classification of "Exempt Vehicles Etc." as that total includes cars, trucks, tractors, graders, and other items of road-making equipment.

NOTE: No allowance has been made for wastage, the figures for each year being obtained by deducting year by year the annual registrations from the total vehicles on the register.

NEW ZEALAND MOTOR TRADE FEDERATION

PAPUA NEW GUINEA - NEW REGISTRATIONS 1985

Motor Vehicles by Manufacturer and Type

	Passenger Cars	Station Wagon	Commercial Vehicles: Pickup	Van	Trucks	Other Trucks	Buses	Total	1985 Total
Bedford.....	–	–	–	2	–	1	–	3	3
B.M.W.....	1	–	–	–	–	–	–	–	1
Daihatsu.....	3	3	16	9	39	–	1	65	71
Daimler.....	1	–	–	–	–	–	–	–	1
Dodge.....	–	–	1	–	–	–	–	1	1
Ford.....	51	6	88	5	35	–	16	144	201
Hino.....	–	–	–	–	56	1	–	57	57
Holden.....	13	6	1	1	–	–	–	2	21
Honda.....	63	1	–	–	–	–	–	–	64
Isuzu.....	5	2	218	6	252	4	103	583	590
Jaguar.....	1	–	–	–	–	–	–	–	1
Kenworth.....	–	–	–	–	1	–	–	1	1
Komatsu.....	–	–	–	–	3	–	–	3	3
Land Rover.....	–	1	1	–	–	–	–	1	2
Mack.....	–	–	–	–	2	–	–	2	2
Madza.....	220	143	183	11	186	–	86	466	829
Mercedes-Benz..	12			1	5	–		6	18
Mitsubishi.....	180	131	237	88	183	4	48	560	871
Morris.....	1		–	–	–	–	–	–	1
Nissan-Datsun..	207	94	833	45	153	4	186	1,221	1,522
Renault.....	2	–	–	–	–	3	–	3	5
Rover.....	–	1	–	–	–	–	–	–	1
Subaru.....	56	63	22	17	–	–	–	39	158
Suzuki.....	46	19	249	23	2	–	1	275	340
Toyota.....	280	208	1,667	147	374	5	225	2,418	2,906
Volkswagen.....	3	–	–	–	–	–	–	–	3
Volvo.....	1	–	–	–	–	–	–	–	1
Unknown.....	–	–	–	–	–	8	–	8	8
TOTAL.....	1,146	678	3,516	355	1,291	30	666	5,858	7,682

NATIONAL STATISTICAL OFFICE

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ARGENTINA - PRODUCTION 1960-1986

Motor Vehicles by Type

	Passenger Cars	Station Wagons	Pickups	1/4 Ton Pickups	Vans	Trucks	Total
1960	30,335	9,809	26,878	4,952	1,776	15,588	89,338
1961	71,993	6,281	29,258	3,297	2,153	23,206	136,188
1962	78,667	11,981	21,394	1,615	2,028	14,195	129,880
1963	68,111	7,227	18,795	1,365	959	8,442	104,899
1964	104,549	10,068	34,869	1,238	2,517	13,242	166,483
1965	119,782	13,952	41,119	1,352	1,496	16,835	194,536
1966	123,937	9,875	30,721	943	1,438	12,539	179,453
1967	124,587	5,719	31,173	452	1,207	12,180	175,318
1968	120,224	7,741	36,391	780	2,386	13,454	180,976
1969	147,512	6,373	42,156	441	3,574	18,534	218,590
1970	163,391	4,653	32,788	479	2,634	15,654	219,599
1971	189,155	4,230	39,901	265	2,873	17,216	253,640
1972*	203,421	4,202	46,031	267	5,252	19,049	278,222
1973*	223,397	10,263	53,891	280	5,066	18,717	311,614
1974*	232,752	11,884	55,685	420	4,588	17,081	322,410
1975*	185,663	7,894	38,414	384	3,068	15,703	251,126
1976*	146,597	7,051	30,953	19	3,065	19,263	206,948
1977*	176,656	9,657	41,506	162	3,933	24,667	256,581
1978*	137,408	9,316	29,471	46	2,381	16,065	194,687
1979*	187,840	13,833	42,249	-	2,700	19,622	266,244
1980*	204,425	18,265	45,025	-	587	20,615	288,917
1981*	130,911	10,759	23,394	-	118	10,269	175,451
1982*	99,382	8,436	16,483	-	3,159	5,875	133,335
1983*	120,365	9,643	22,295	-	1,803	6,905	161,011
1984*	132,405	7,588	18,111	-	3,296	9,600	171,000
1985*	110,318	6,356	10,183	-	2,807	8,287	137,951
1986*	134,293	6,562	19,159	-	5,308	9,444	174,766

* Including CKD - Exports.

ASOCIACION DE FABRICAS DE AUTOMOTORES

Motor Vehicles by Manufacturer

	1978	1979	1980	1981	1982	1983	1984	1985	1986
Citroen.....	8,226	10,497	-	-	-	-	-	-	-
Chrysler.....	21,164	32,040	-	-	-	-	-	-	-
Volkswagen....	-	-	31,610	18,528	12,855	18,110	25,497	20,059	23,117
Decaroli.....	-	-	-	-	-	-	-	30	65
Deutz.....	89	147	119	58	26	50	68	5	-
Fiat.....	26,306	1,726	753	231	211	404	916	806	1,012
Ford Motor....	50,287	86,320	112,592	75,566	50,390	56,047	49,554	29,441	32,908
General Motors	5,876	-	-	-	-	-	-	-	-
I.M.E.....	8,212	8,898	2,041	-	-	-	-	-	-
Mercedes-Benz.	7,825	8,752	9,797	5,941	4,173	3,851	4,281	3,344	4,958
Renault.....	28,886	41,221	58,304	44,422	34,278	41,603	43,165	41,294	48,180
Saab-Scania...	449	623	788	391	388	675	918	865	945
Safrar.....	22,555	62,993	-	-	-	-	-	-	-
Sevel.....	-	-	65,665	27,213	29,796	39,136	42,924	41,831	59,313
TOTAL.....	179,875	253,217	281,669	172,350	132,117	159,876	167,323	137,675	170,498

ASOCIACION DE FABRICAS DE AUTOMOTORES

ARGENTINA - PRODUCTION 1985-1986

Motor Vehicles by Manufacturer and Type

Make and Model	1986	1985
FIAT VEHICULOS INDUSTRIALES S.A.	1,012	806
Truck Chassis		
150 N 4x2	119	-
160 4x2	39	-
619 N1 4x2	500	551
619 T1 4x2	211	162
619 T1 6x2	30	-
697 N 4x2	47	41
697 T 4x2	29	25
Bus Chassis		
319 NA	-	27
130 AU	37	-
Total Section C	1,012	806
FORD MOTOR S.A.	32,908	29,441
Passenger Cars		
Sierra GL	5,906	4,738
Sierra Ghia	4,316	2,330
Sierra XR4	1,485	1,076
Sierra Rural Ghia	1,003	726
Falcon Standard	4,152	5,378
Falcon Deluxe	1,270	1,166
Falcon Ghia	1,115	616
Falcon Rural Standard	275	131
Falcon Rural Deluxe	186	124
Total Passenger Cars	19,708	16,285
Utility		
Falcon Ranchero Pickup	943	1,179
Total Section A	20,651	17,464
Pickup		
F-100 6 cil.	4,961	4,366
F-100 8 cil.	448	527
F-100 Diesel	2,645	3,438
F-150 Gas	981	20
F-150 Diesel	1,198	-
Total Section B	10,233	8,351
Truck Chassis		
F-250 Gas	20	24
F-250 Diesel	71	108
F-350 Gas	17	54
F-350 Diesel	685	1,805
F-400 Gas	2	12
F-400 Diesel	310	271
F-600 Diesel	36	29
F-700 Diesel	883	1,323
Total Section C	2,024	3,626

Make and Model	1986	1985
MERCEDES-BENZ S.A.	4,958	3,344
Truck Chassis		
L 608	480	361
L 1114	1,670	923
LA 1114	24	102
L 1514	-	16
L 1518	592	318
L 1521	30	21
L 1526	157	-
LS 1526	62	-
Bus Chassis		
LO 608 SPT	31	17
LO 608	9	16
LO 1114	1,301	970
OF 1214	434	391
O 170	47	88
OH 1419	121	121
Total Section C	4,958	3,344
RENAULT S.A.	48,180	41,294
Passenger Cars		
4 GLT	1,758	4,164
11 TL/TS/Turbo/GTL/TSE	12,797	11,277
12 TL/GTS/GTS S.W./L/L S.W.	15,979	12,899
18 TX/GTL/GTX/GTX S.W./LX/ LX S.W.	12,531	10,721
Fuego GTX	2,098	1,788
Utility		
4F/4 F4 Van	310	437
4 Pickup	147	8
Total Section A	45,620	41,294
Utility		
Trafic	2,560	-
Total Section B	2,560	-
SAAB-SCANIA S.A.	945	865
Truck Chassis		
T 112 H 4x2	309	257
T 112 E 6x4	18	17
R 112 H 4x2	263	175
R 112 H 6x2	66	47
Bus Chassis		
K 112 D 3300	1	4
K 112 DS 3300	47	86
K 112 63/52 DN 11	57	82
K 112 63/52 DS 11	1	10
K 112 T 33 DS 11	183	187
Total Section C	945	865

ARGENTINA - PRODUCTION 1985-1986 (continued)

Motor Vehicles by Manufacturer and Type

Make and Model	1986	1985
SEVEL S.A.	59,313	41,831
Passenger Cars		
147 CL Spazio	6,643	5,592
147 CLD Spazio	888	-
147 TR Spazio	1,738	1,745
147 TRD Spazio	559	1,432
Super Europa 1.3	8,514	5,793
Super Europa 1.5	376	1,409
Super Europa 1.5 Familiar	202	338
Regatta 85	8,053	3,753
Regatta 100 S	1,673	1,428
Regatta Week-end	594	-
504 GR II/GR Tn	7,441	6,745
504 GRD	5,368	3,768
505 SR Inyec./SR	8,767	6,413
505 SR Turbo Diesel/SRD	280	241
505 SR Familiar	420	-
Utility		
504 Gas Pickup	644	562
504 Diesel Pickup	3,161	2,045
Total Section A	55,321	41,264
Pickup		
C-10 Custom	1,540	250
C-10 Custom Diesel	425	-
C-10 Silverado	2,027	317
Total B	3,992	567
VOLKSWAGEN S.A.	23,117	20,059
Passenger Cars		
1500	9,820	8,800
Rural	661	621
GL/GS	11,021	8,576
Total Section A	21,502	17,997
Pickup		
VW Pickup	39	87
Utility		
Van	1,405	1,739
Kombi	171	236
Total Section B	1,615	2,062

Make and Model	1986	1985
A.Y.L. DECAROLI S.A.	65	30
Bus Chassis		
210 RL 110	4	-
280 RS 14 U/2	10	30
SR 751/2	51	-
Total Section C	65	30
DEUTZ S.A.	-	5
Bus Chassis		
280 RS 13 A	-	1
280 RS 14 U/2	-	4
Total Section C	-	5

S U M M A R Y

	1986	1985	% Change
Passenger Cars	137,889	113,788	21.2
Utilities	5,205	4,231	23.0
Total Section A	143,094	118,019	21.2
Pickup	14,264	9,005	58.4
Utilities	4,136	1,975	109.4
Total Section B	18,400	10,980	67.6
Truck Chassis	6,670	6,642	0.4
Bus Chassis	2,334	2,034	14.7
Total Section C	9,004	8,676	3.8
TOTAL	170,498	137,675	23.8

ASOCIACION DE FABRICAS DE AUTOMOTORES

ARGENTINA - EXPORTS 1959-1986

Motor Vehicles by Type

	Passenger Cars & Chassis	Trucks & Chassis	Buses & Chassis	Total
1959.....	-	1	-	1
1960.....	-	1	-	1
1961.....	2	-	-	2
1962.....	8	-	-	8
1963.....	27	6	-	33
1964.....	61	25	-	86
1965.....	71	17	-	88
1966.....	21	13	1	35
1967.....	30	27	1	58
1968.....	35	41	-	76
1969.....	308	114	37	459
1970.....	618	159	72	849
1971.....	1,145	664	23	1,832

INDEC

	Passenger Cars	Cómmercial*	Total
1972.....	1,676	1,817	3,493
1973.....	3,304	7,910	11,214
1974.....	7,157	8,286	15,443
1975.....	10,396	3,345	13,741
1976.....	10,599	2,843	13,442
1977.....	4,263	3,750	8,013
1978.....	1,060	2,928	3,988
1979.....	1,668	594	2,262
1980.....	3,438	169	3,607
1981.....	39	246	285
1982.....	2,243	991	3,234
1983.....	4,907	295	5,202
1984.....	2,955	1,288	4,243
1985.....	16	758	774
1986.....	99	258	357

* After 1971 buses included with trucks.

ASOCIACION DE FABRICAS DE AUTOMOTORES

ARGENTINA - IMPORTS 1960-1986

Passenger Cars by Country of Origin

	United States	Germany	France	Italy	United Kingdom	Japan	Other Countries	Total
1960.....	844	1,928	104	49	39	-	287	3,251
1965.....	257	174	18	9	29	-	16	503
1966.....	185	218	25	9	10	-	15	462
1967.....	209	197	22	3	19	-	10	460
1968.....	273	145	17	6	10	-	4	455
1969.....	204	137	13	5	15	-	8	382
1970.....	93	94	7	3	12	-	2	211
1971.....	128	99	10	6	7	-	3	253
1972.....	88	155	9	7	20	-	65	344
1973.....	26	38	3	9	3	-	49	128
1974.....	64	85	13	11	7	-	13	193
1975.....	37	86	5	17	8	-	12	165
1976.....	43	143	10	23	6	-	9	234
1977.....	59	148	13	26	7	-	12	265
1978.....	78	205	13	38	11	-	8	353
1979.....	1,604	1,290	2,663	951	89	2,883	257	9,737
1980.....	1,290	3,665	7,781	1,274	524	21,180	3,954	39,668
1981.....	1,086	6,630	4,165	370	120	18,662	5,381	36,414
1982.....	34	387	515	15	-	2,881	341	4,173
1983.....	7	62	92	5	-	319	19	504
1984.....	3	-	5	1	-	-	2	11
1985.....	11	-	7	2	-	-	167	187
1986 11 mos.	1	137	2	3	-	5	490	638

Commercial Vehicles by Country of Origin

1960.....	1,189	49	-	7	144	-	79	1,468
1965.....	10	119	-	14	16	-	314	473
1966*.....	92	94	4	208	2	-	470	870
1967*.....	63	319	6	188	41	-	564	1,181
1968*.....	126	201	1	32	10	-	109	479
1969*.....	105	140	12	96	12	-	170	535
1970*.....	74	75	5	4	5	-	85	248
1971*.....	86	49	3	43	22	-	22	225
1972*.....	24	4	3		2	-	11	44
1973*.....	12	2	1	2	-	-	72	89
1974*.....	13	-	-	-	-	-	33	46
1975*.....	57	-	1	2	1	-	230	291
1976*.....	12	10	-	-	6	-	36	64
1977*.....	38	3	5	-	19	-	8	73
1978*.....	41	15	-	10	15	-	24	105
1979*.....	506	11	3	11	28	771	206	1,536
1980*.....	11,085	12	30	213	249	13,695	3,096	28,380
1981*.....	5,777	47	26	86	64	13,147	4,329	23,476
1982*.....	88	3	2	1	-	870	68	1,032
1983*.....	64	4	4	1	-	212	47	332
1984*.....	16	-	4	-	-	220	143	383
1985*.....	184	2	1	13	-	-	243	443
1986 11 mos.	7	4	-	-	-	-	208	219

NOTE: Includes chassis.
* Includes special vehicles.

INDEC

ARGENTINA - IMPORTS 1960-1986

Buses by Country of Origin

Year	United States	Germany	France	Italy	United Kingdom	Sweden	Japan	Other Countries	Total
1960.....	26	75	-	3	34	230	-	20	388
1965.....	-	5	-	-	62	53	-	11	131
1966.....	-	10	-	-	47	103	-	24	184
1967.....	2	27	-	19	61	132	-	111	352
1968.....	-	27	-	17	64	34	-	9	151
1969.....	-	4	-	23	-	88	-	47	162
1970.....	-	-	-	-	3	17	-	64	89
1971.....	-	1	1	16	5	140	-	-	163
1972.....	-	6	-	-	2	-	-	4	12
1973.....	-	-	-	-	-	-	-	1	1
1974.....	-	-	-	-	-	-	-	1	1
1975.....	-	-	-	-	-	-	-	-	-
1976.....	-	-	-	-	-	-	-	1	1
1977.....	-	-	-	-	-	-	-	-	-
1978.....	-	-	-	-	-	-	-	-	-
1979.....	1	-	-	-	-	-	5	-	6
1980.....	32	13	-	-	7	-	215	46	313
1981.....	49	5	-	-	-	24	135	23	236
1982.....	1	-	-	-	-	2	119	12	134
1983.....	-	-	-	-	-	-	150	1	151
1984.....	2	-	-	-	-	-	25	17	44
1985.....	55	-	-	-	-	-	10	-	65
1986 11 mos.	-	-	-	-	-	-	79	41	120

NOTE: Includes chassis.

Motor Vehicles by Type

Year	PASSENGER CARS				TRUCKS				BUSES			
	Under 1,000 kgs.	1,001-1,500 kgs.	1,501-1,900 kgs.	Total	Under 4 ton	Over 4 ton "No Identification"	Chassis	Total*	Complete	Chassis	Total	TOTAL
1966.....	106	19	337	462	24	759	32	870	1	183	184	1,516
1967.....	46	20	394	460	11	1,052	27	1,181	-	352	352	1,993
1968.....	28	103	324	455	9	353	7	479	-	151	151	1,085
1969.....	23	20	339	382	4	300	22	535	-	162	162	1,079
1970.....	10	-	201	211	1	138	1	248	-	89	89	548
1971.....	16	2	235	253	3	120	1	225	2	161	163	641
1972.....	11	1	332	344	6	23	-	44	-	12	12	400
1973.....	1	4	123	128	1	34	-	89	-	1	1	218
1974.....	9	2	182	193	-	5	-	46	1	-	1	240
1975.....	2	2	161	165	-	218	-	291	-	-	-	456
1976.....	2	-	232	234	13	2	-	64	-	1	1	299
1977.....	1	-	264	265	-	-	-	73	-	-	-	338
1978.....	-	-	353	353	-	36	-	105	-	-	-	458
1979.....	85	47	9,605	9,737	1,146	105	1	1,536	6	-	6	11,279
1980.....	1,996	212	37,460	39,668	27,501	318	1	28,380	262	51	313	68,361
1981.....	1,908	44	34,462	36,414	23,060	412	4	23,476	194	42	236	60,126
1982.....	2	2	4,169	4,173	955	77	-	1,032	131	3	134	5,339
1983.....	-	-	504	504	-	326	6	332	151	-	151	987
1984.....	-	-	11	11	-	383	-	383	44	-	44	438
1985.....	2	-	185	187	-	442	1	443	65	-	65	695
1986 11 Months	-	-	638	638	-	208	11	219	120	-	120	977

* Includes special vehicles.

INDEC

ARGENTINA - RETAIL SALES 1975-1986

Retail Sales of Motor Vehicles

1975.....	240,572	1981.....	179,133
1976.....	191,158	1982.....	135,039
1977.....	220,314	1983.....	155,683
1978.....	194,844	1984.....	169,783
1979.....	251,931	1985.....	146,341
1980.....	278,665	1986.....	165,953

Retail Sales of Motor Vehicles by Types

	Passenger Cars & Light Commercial Vehicles		Vans, Pickups Utility Vehicles		Trucks & Buses		TOTAL	
	1986	1985	1986	1985	1986	1985	1986	1985
January.....	10,331	13,158	1,151	1,196	596	788	12,078	15,142
February.....	4,596	5,690	363	682	226	500	5,185	6,872
March.....	10,468	10,478	989	1,133	593	847	12,050	12,458
April.....	13,292	11,144	1,422	1,387	759	883	15,473	13,414
May.....	13,917	9,715	1,188	1,037	866	940	15,971	11,692
June.....	8,256	7,479	1,548	446	577	355	10,381	8,280
July.....	11,619	10,905	1,705	734	672	612	13,996	12,251
August.....	14,123	10,313	2,402	886	940	616	17,465	11,815
September.....	13,409	11,868	1,825	949	997	959	16,231	13,776
October.....	15,223	12,178	1,720	808	915	1,056	17,858	14,042
November.....	13,479	11,844	1,760	1,097	765	879	16,004	13,820
December.....	10,755	10,842	1,380	1,340	1,126	597	13,261	12,779
Calendar Year.....	139,468	125,614	17,453	11,695	9,032	9,032	165,953	146,341

ASOCIACION DE FABRICAS DE AUTOMOTORES

ARGENTINA - TOTAL REGISTRATIONS 1946-1986

Motor Vehicles by Type and Population

	Passenger Cars	Commercial Vehicles	Buses	Total	Population as of Dec. 31	Persons Per Vehicles
1946.....	269,792	140,702	9,945	420,439	15,787,174	37.5
1947.....	272,648	181,244	9,829	463,721	16,099,975	34.7
1948.....	304,445	194,591	9,620	508,656	16,521,060	32.5
1949.....	290,237	222,736	10,882	523,855	16,897,600	32.3
1950.....	318,124	227,957	11,389	557,470	17,275,000	31.0
1951.....	329,424	232,948	11,930	574,302	17,669,000	30.8
1952.....	336,086	238,614	12,332	587,032	18,030,000	30.7
1953.....	329,272	243,121	11,519	583,912	18,373,000	31.5
1954.....	312,098	240,305	11,685	564,088	18,718,000	33.2
1955.....	336,228	252,951	12,502	601,681	19,071,000	31.7
1956.....	346,895	264,019	13,218	624,132	19,432,000	31.1
1957.....	364,458	292,671	13,853	670,982	19,796,000	29.5
1958.....	389,624	313,878	13,811	717,313	20,152,000	28.1
1959.....	430,754	344,459	13,329	788,542	20,587,000	26.1
1960.....	473,517	377,722	14,297	865,536	20,010,539	23.1
1961.....	534,940	423,617	14,202	972,759	20,315,000	20.9
1962.....	624,328	469,975	15,626	1,109,929	20,625,000	18.6
1963.....	696,848	502,491	16,800	1,216,139	20,940,000	17.2
1964.....	805,694	553,452	19,050	1,378,196	21,260,000	15.4
1965.....	914,578	553,542	19,828	1,487,948	21,580,000	14.5
1966.....	1,030,698	599,341	21,780	1,651,819	21,910,000	13.3
1967.....	1,138,636	638,735	22,380	1,799,751	22,250,000	12.4
1968.....	1,271,533	678,617	28,755	1,978,905	22,600,000	11.4
1969.....	1,400,962	722,200	30,122	2,153,284	22,980,000	10.7
1970.....	1,481,947	761,576	25,894	2,269,417	23,364,431	10.3
1971*.....	1,673,096	783,861	29,401	2,486,358	23,780,000	9.6
1972*.....	1,860,080	847,000	31,748	2,738,828	24,205,000	8.8
1973*.....	1,913,646	806,090	29,343	2,749,079	24,655,000	9.0
1974*.....	2,140,453	892,535	31,967	3,064,955	25,120,000	8.2
1975*.....	2,310,820	952,004	33,571	3,296,395	25,590,000	7.8
1976*.....	2,473,860	993,197	35,370	3,502,427	26,050,000	7.4
1977*.....	2,603,036	1,046,111	38,512	3,687,659	23,500,000	7.2
1978*.....	2,790,686	1,064,588	41,824	3,897,098	26,980,000	6.9
1979*.....	2,880,006	1,098,740	43,319	4,022,065	27,460,000	6.8
1980*.....	3,112,065	1,169,705	47,123	4,328,893	27,947,446	6.5
1981*.....	3,319,243	1,240,764	51,790	4,611,797	28,390,000	6.2
1982*.....	3,516,260	1,302,407	54,655	4,873,322	28,840,000	5.9
1983*.....	3,620,184	1,324,962	55,157	5,000,303	29,295,000	5.9
1984*.....	3,748,597	1,352,210	56,677	5,157,484	29,760,000	5.8
1985*.....	3,862,518	1,374,295	57,798	5,294,611	30,230,000	5.7
1986*.....	3,928,000	1,381,000	59,000	5,368,000	30,670,000	5.7

* Estimated.

ASOCIACION DE FABRICAS DE AUTOMOTORES

BRAZIL - PRODUCTION 1957-1986

Motor Vehicles by Type

	Passenger Cars	Passenger Cars Multiple Usage	Light Trucks Multiple Usage	Utilities	Small Delivery Trucks	Trucks Light	Trucks Heavy	Buses	TOTAL
1957.....	1,166	-	490	9,16-	1,217	13,185	3,074	2,246	30,542
1958.....	3,831	-	7,504	14,273	4,703	22,613	4,385	3,674	60,983
1959.....	14,487	8	15,793	18,083	8,083	33,372	3,285	3,003	96,114
1960.....	42,264	355	19,195	19,514	10,026	33,590	4,220	3,877	133,041
1961.....	59,673	532	24,439	17,621	12,826	23,957	2,934	3,602	145,584
1962.....	82,908	968	25,969	22,247	19,432	33,542	2,632	3,496	191,194
1963.....	94,001	763	27,449	13,432	14,516	19,081	2,475	2,474	174,191
1964.....	104,209	501	27,441	11,853	15,209	19,442	2,348	2,704	183,707
1965.....	112,519	1,253	24,323	9,496	12,637	19,207	2,621	3,131	185,187
1966.....	127,493	1,328	28,607	14,426	17,702	27,900	3,198	3,955	224,609
1967.....	137,194	2,066	30,272	8,140	16,009	25,616	1,525	4,665	225,487
1968.....	161,500	3,545	36,594	7,328	23,062	38,397	2,245	7,044	279,715
1969.....	237,733	6,646	34,567	5,193	23,313	37,886	2,683	5,679	353,700
1970.....	249,913	57,002	35,518	4,723	26,487	35,998	2,390	4,058	416,089
1971.....	342,646	57,217	37,054	5,663	31,123	35,956	2,912	4,393	516,964
1972.....	415,164	55,891	43,316	5,534	43,479	50,338	3,219	5,230	622,171
1973.....	467,575	96,427	47,354	6,563	56,893	65,065	4,137	6,362	750,376
1974.....	531,844	159,106	53,009	7,[illegible]1	66,776	72,711	6,702	8,262	905,920
1975.....	524,204	188,322	54,450	7,346	67,099	70,284	8,404	10,126	930,235
1976.....	526,944	238,347	57,687	7,010	60,673	73,869	10,022	12,059	986,611
1977.....	464,505	267,855	37,627	3,019	32,991	91,412	9,956	13,828	921,193
1978.....	493,245	377,925	41,514	5,321	45,400	78,691	7,578	14,340	1,064,014
1979.....	483,444	428,574	41,002	5,770	63,293	85,777	7,274	12,832	1,127,966
1980.....	470,266	462,886	34,360	5,631	75,548	92,672	9,345	14,465	1,165,174
1981.....	343,208	242,626	17,096	2,856	85,354	66,788	9,562	13,393	780,883
1982.....	357,792	314,797	23,214	3,100	103,874	41,032	5,666	9,820	859,295
1983.....	420,227	328,144	14,306	1,636	90,456	30,903	4,584	6,206	896,462
1984.....	384,322	295,074	15,497	1,107	112,826	42,603	5,894	7,340	864,663
1985.....	444,628	314,513	16,331	1,512	116,570	56,188	8,581	8,385	966,708
1986.....	478,293	336,859	14,235	2,867	128,316	72,809	11,735	11,218	1,056,332

ASSOCIACAO NACIONAL DOS FABRICANTES DE VEHICULOS AUTOMOTORES

Motor Vehicles by Manufacturer

	1979	1980	1981	1982	1983	1984	1985	1986
Agrale.....	-	-	-	199	298	568	790	1,674
Chrysler.....	16,974	14,245	-	-	-	-	-	-
Engesa.....	-	-	-	-	-	-	-	485
Farus.....	-	-	-	163	66	41	-	-
Fiat S.A.....	129,321	160,217	129,421	164,675	146,025	138,318	150,98[illegible]	167,389
Fiat Diesel.....	5,545	4,757	3,803	914	456	419	[illegible] 112	-
Ford.....	170,875	165,456	125,843	144,431	166,101	179,643	189,073	188,914
General Motors.....	207,682	231,557	155,539	180,083	207,544	197,362	222,801	251,178
Gurgel.....	1,675	1,955	1,145	1,148	1,181	917	1,372	2,158
Mercedes-Benz.....	58,943	60,030	48,899	32,721	22,255	29,311	33,012	43,444
Puma Veiculos & Motores..	3,609	3,113	823	502	241	119	-	-
Scania.....	3,363	4,481	3,585	3,327	2,289	3,373	4,373	5,394
Santa Matilde.....	150	147	57	48	44	63	81	207
Toyota.....	4,[illegible]05	4,310	4,070	2,705	2,500	3,290	2,585	3,493
Volkswagen.....	525,703	514,237	295,303	324,133	341,354	309,358	357,969	387,936
Volkswagen Cam.....	-	-	9,657	3,618	4,085	-	-	-
Volvo.....	21	702	1,691	1,926	1,843	1,984	3,559	4,060
TOTAL.....	1,127,966	1,165,207	779,836	860,593	896,282	864,766	966,708	1,056,332

SECRETARIA TECNICA DO GEIA

BRAZIL - PRODUCTION 1986

Motor Vehicles by Manufacturer and Type

Manufacturers, Makes and Models	1986 Units
AGRALE	1,674
Light Trucks	
TX1600 Alcohol	17
TX1600 Diesel	1,657
ENGESA	485
Utility Trucks	
Engesa 4 Alcohol	401
Engesa 4 Gasoline	84
FIAT	167,389
Passenger Cars	34,338
Alfa Romeo Alcohol	3
Premio Alcohol	29,153
Duna Diesel	231
Premio Diesel	4
Alfa Romeo Gasoline	251
Premio Gasoline	594
Duna Gasoline	3,622
Oggi CKD	96
Premio CKD	384
Hatchback	96,473
Uno Alcohol	33,275
147 C Alcohol	10,399
Spazio Alcohol	22
Panorama Alcohol	1,756
Elba Alcohol	8,905
Panorama Diesel	2,734
Elba Diesel	4
Duna Weekend Diesel	35
Uno Gasoline	1,547
147 C Gasoline	891
Spazio Gasoline	14,944
Panorama Gasoline	571
Elba Gasoline	248
Duna Weekend Gasoline	310
Panorama KD	288
Uno KD	864
Uno KG	6,288
147 C KG	3,168
Spazio CL KG	10,224
Small Trucks	36,578
Fiat Pickup Alcohol	10,415
Fiat Furgao Alcohol	1,276
Fiorino Alcohol	3,224
Fiat Pickup Diesel	288
Fiorino Diesel	11,083
Fiat Pickup Gasoline	1,900
Fiat Furgao Gasoline	126
Fiorino Gasoline	7,978
Fiat Pickup KD	288
FORD	188,914
Passenger Cars	49,374
Del Rey Alcohol	39,046
Corcel Alcohol	3,918
Del Rey Gasoline	338
Corcel Gasoline	24
Del Rey KG	1,632
Corcel KG	4,416
Hatchback	89,399
Escort Alcohol	70,536
Belina Alcohol	8,892
Scala Alcohol	2,726
Belina Del Rey Alcohol	5,915
Escort Gasoline	971
Belina Gasoline	306
Belina Del Rey Gasoline	53
Small Trucks	31,190
Pampa Alcohol	16,259
F 100 Alcohol	1,326
F 1000 Alcohol	1,117
F 1000 Diesel	12,378
Pampa Gasoline	110
Light Trucks	8,095
F 4000 Diesel	8,095

BRAZIL - PRODUCTION 1986 (continued)

Motor Vehicles by Manufacturer and Type

Manufacturers, Makes and Models	1986 Units
FORD (con't)	
Medium Trucks	9,588
F 11000 Diesel	1,940
Cargo Diesel	7,648
Medium-Heavy Trucks	1,268
F 22000 Diesel	210
F 13000 Diesel	1,058
GENERAL MOTORS	251,178
Passenger Cars	185,907
Chevette Alcohol	53,346
Opala Alcohol	1,349
Comodoro Alcohol	7,375
Diplomata Alcohol	6,172
Monza Alcohol	72,666
Chevette Gasoline	4,037
Opala Gasoline	669
Comodoro Gasoline	820
Diplomata Gasoline	386
Monza Gasoline	6,238
Chevette KG	24,312
Monza KG	8,537
Hatchbacks	26,062
Chevette Hatch Alcohol	1,586
Monza Hatch Alcohol	3,106
Marajo Alcohol	7,662
Caravan Alcohol	507
Caravan Comodoro Alcohol	4,345
Caravan Diplomata Alcohol	2,802
Veraneio Alcohol	745
Chevette Hatch Gasoline	114
Monza Hatch Gasoline	295
Marajo Gasoline	589
Caravan Gasoline	138
Caravan Comodoro Gasoline	579
Caravan Diplomata Gasolin	141
Veraneio Gasoline	92
Monza Hatch KG	3,073
Marajo KG	288

Manufacturers, Makes and Models	1986 Units
Special Trucks	1,006
Caravan Ambulance Alcohol	756
Veraneio Ambulance Alcohol	100
Caravan Ambulance Gasoline	88
Veraneio Ambulance Gasoline	62
Small Trucks	31,209
Chevy 500 Alcohol	7,355
143 A10 Alcohol	44
144 A10 Alcohol	1,710
243 A20 Alcohol	76
244 A20 Alcohol	1,331
252 A20 Alcohol	26
253 A20 Alcohol	76
254 A20 Alcohol	186
258 A20 Alcohol	852
243 D20 Diesel	47
244 D20 Diesel	9,901
251 D20 Diesel	23
253 D20 Diesel	169
254 D20 Diesel	619
258 D20 Diesel	977
Chevy 500 Gasoline	1,101
143 C10 Gasoline	12
144 C10 Gasoline	386
243 C20 Gasoline	3
244 C20 Gasoline	5,142
253 C20 Gasoline	17
254 C20 Gasoline	231
258 C20 Gasoline	261
251 C20 Gasoline	1
D20 KD	303
Chevy 500 KG	360
Light Trucks	2,128
443 Alcohol	115
443 Diesel	1,933
443 Gasoline	70
D40 KD	10

BRAZIL - PRODUCTION 1986 (continued)

Motor Vehicles by Manufacturer and Type

Manufacturers, Makes and Models	1986 Units
GENERAL MOTORS (con't)	
Medium Trucks	4,756
643 11000 Alcohol	5
653 11000 Alcohol	189
683 11000 Alcohol	188
743 13000 Alcohol	5
753 13000 Alcohol	3
783 13000 Alcohol	47
883 19000 Alcohol	1
643 11000 Diesel	44
653 11000 Diesel	894
683 11000 Diesel	2,121
743 13000 Diesel	50
753 13000 Diesel	393
783 13000 Diesel	617
853 19000 Diesel	16
883 19000 Diesel	62
643 11000 Gasoline	1
653 11000 Gasoline	63
683 11000 Gasoline	45
753 13000 Gasoline	12
Heavy Trucks	110
983 21000 Alcohol	5
993 22000 Alcohol	2
953 21000 Diesel	6
983 21000 Diesel	73
993 22000 Diesel	24
GURGEL	2,158
Passenger Cars	33
XEF Alochol	13
XEF Gasoline	20

Manufacturers, Makes and Models	1986 Units
GURGEL (con't)	
Utilities	1,997
X 12 Lona Alcohol	158
X 12 TR Alcohol	230
X 12 Caribe Alcohol	1
X 12 RM Alcohol	59
X 15 TR Carajas Alcohol	131
X 15 TR Carajas Diesel	181
X 12 Lona Gasoline	434
X 12 TR Gasoline	465
X 12 Caribe Gasoline	28
X 12 RM Gasoline	17
X 15 TR Carajas Gasoline	293
Small Trucks	128
G 800 CD 3P Alcohol	40
G 800 Pickup CS Alcohol	1
G 800 CS Furgao Alcohol	3
G 800 Pickup CS Gasoline	4
G 800 CD 3P Gasoline	72
G 800 CS Furgao Gasoline	8
MERCEDES-BENZ	43,444
Light Trucks	6,617
L 610 Alcohol	8
L 608 Diesel	6,597
L 608 KD	12
Medium Trucks	7,391
L 1115 Alcohol	15
L 1113 Diesel	4,525
LK 1113 Diesel	426
L 1117 Diesel	1
L 1113 KD	228
L 1117 KD	2,196

BRAZIL - PRODUCTION 1986 (continued)

Motor Vehicles by Manufacturer and Type

Manufacturers, Makes and Models	1986 Units
MERCEDES-BENZ (con't)	43,444
Medium-Heavy Trucks	15,937
L 2215/48 Alcohol	287
L 1313 Diesel	1,610
LK 1313 Diesel	525
LA 1313 Diesel	161
LAK 1313 Diesel	10
L 1316 Diesel	2
LA 1316 Diesel	50
LAK 1316 Diesel	22
L 1317 Diesel	3,068
LK 1317 Diesel	60
L 1319 Diesel	1
L 1513 Diesel	1,225
LK 1513 Diesel	353
L 1516 Diesel	637
LK 1516 Diesel	57
L 1517 Diesel	2,341
LK 1517 Diesel	297
L 2013 Diesel	493
LB 2213 Diesel	89
LK 2213 Diesel	260
L 2213 Diesel	475
L 2216 Diesel	877
LK 2216 Diesel	41
LB 2216 Diesel	80
L 1313 KD	20
L 1317 KD	28
L 1319 KD	1,908
LP 1219 KD	400
LP 1419 KD	560
Heavy Trucks	3,940
L 1519 Diesel	158
LS 1519 Diesel	29
LK 1519 Diesel	257
LS 1524 Diesel	717
L 2219 Diesel	474
LK 2219 Diesel	128
LB 2219 Diesel	194
LS 1929 Diesel	345
LS 1932 Diesel	1,638
Buses	2,079
O 364 Urban Diesel	849
O 364 Diesel	146
O 370 Diesel	1,084

Manufacturers, Makes and Models	1986 Units
MERCEDES-BENZ (con't)	
Chassis	6,989
LO 608 Diesel	713
LO 1113 Diesel	24
OF 1113 Diesel	2,670
OF 1313 Diesel	2,298
OH 1313 Diesel	6
LO 1316 Diesel	18
OH 1316 Diesel	30
OH 1517 Diesel	80
OH 1419 Diesel	66
OF 1113 KD	606
OH 1316 KD	114
OH 1419 KD	152
OF 1313 KD	102
OH 1113 KD	110
Platform	491
Platform O 364 Diesel	262
Platform O 370 Diesel	229
SAAB-SCANIA	5,394
Heavy Trucks	4,162
T 112 H 4x2 IC Diesel	2,173
T 142 H 4x2 Diesel	366
R 112 H 4x2 Diesel	100
R 112 H 4x2 IC Diesel	199
R 112 H 6x2 IC Diesel	15
T 112 H 4x2 Diesel	1,271
R 142 H 4x2 Diesel	16
T 112 H 6x2 Diesel	6
T 112 H 6x2 IC KD	4
R 112 H 4x2 IC KD	10
T 112 H 4x2 IC KD	2
Extra-Heavy Trucks	195
T 112E 6x4 Diesel	129
R 142E 6x4 Diesel	6
T 113E 6x4 IC Diesel	11
T 142E 6x4 Diesel	40
R 112E 6x4 Diesel	9
Buses	1,037
S 112 Diesel	60
K 112 Diesel	909
K 112T Diesel	68

BRAZIL - PRODUCTION 1986 (continued)

Motor Vehicles by Manufacturer and Type

Manufacturers, Makes and Models	1986 Units
SANTA MATILDE	207
Passenger Cars	207
SM 4.1 Alcohol	173
SK 4.1 Gasoline	34
TOYOTA	3,493
Hatchback	202
OJ 50 LVB Diesel	202
Utilities	385
OJ 50L Diesel	110
OJ 50LV Diesel	275
Pickup	2,906
OJ 55LPB Diesel	393
OJ 55LPB3 Diesel	255
OJ 55LPBL Diesel	253
OJ 55 LPBL3 Diesel	1,622
OJ 55 LP2BL Diesel	378
OJ 55 LP2BL3 Diesel	5
VOLKSWAGEN	387,936
Passenger Cars	208,434
Fusca Alcohol	21,747
Voyage Alcohol	29,587
Passat 2/4P Alcohol	33,141
Santana Alcohol	45,959
Fusca Gasoline	7,060
Voyage Gasoline	7,214
Passat 2/4P Gasoline	42,820
Santana Gasoline	5,248
Fusca 1300 KG	1,032
Fusca 1600 KG	48
Voyage KG	13,378
Passat 2/4P KG	1,056
Santana KG	144
Hatchback	124,925
Gol Alcohol	82,830
Parati Alcohol	29,290
Quantum Alcohol	20,907
Gol Gasoline	5,432
Parati Gasoline	2,157
Quantum Gasoline	1,933
Gol KG	1,536
Perati KG	840
Station Wagons	12,813
Kombi Alcohol	10,000
Kombi Gasoline	2,657
Kombi KG	156
Special Vehicles	214
Kombi Ambulance Alcohol	136
Kombi Ambulance Gasoline	78
VOLKSWAGEN (con't)	
Pickup	26,305
Gol Furgao Alcohol	1,522
Saveiro Alcohol	12,029
Kombi Furgao Alcohol	5,270
Kombi Pickup Alcohol	1,626
Kombi Pickup CD Alcohol	141
Kombi Furgao Diesel	19
Kombi Pickup Diesel	1
Kombi Pickup CD Diesel	10
Kombi Furgao Gasoline	1,515
Saveiro Gasoline	1,999
Gol Furgao Gasoline	201
Kombi Pickup Gasoline	530
Kombi Pickup CD Gasoline	98
Kombi Furgao KG	1,344
Light Trucks	8,374
6.80 Diesel	1,013
6.90 Diesel	7,206
6.140 Gasoline	353
6.90 KD	(198)
Medium Trucks	2,450
11.160 Alcohol	155
11.130 Diesel	2,295
Medium-Heavy Trucks	4,421
13.160 Alcohol	410
13.130 Diesel	4,000
13.210 Diesel	11
VOLVO	4,060
Heavy Trucks	2,710
N 10 H 4x2 Diesel	192
N 10 XH 4x2 Diesel	915
N 12 XH 4x2 Diesel	191
N 10 XH IC Diesel	914
N 12 XH IC Diesel	53
N 10 XH KD	445
Extra-Heavy Trucks	728
N 10XHT 6x4 Diesel	307
N 12XHT 6x4 Diesel	107
N 12XHT IC Diesel	7
N 10HT IC Diesel	11
N 12HT IC Diesel	3
N 10XHT IC Diesel	8
N 12XHT 6x4 KD	275
N 12XHT IC KD	10
Bus Chassis	622
B 58 4x2 Diesel	363
B 58 6x2 Diesel	139
B 58 Urban Diesel	108
B 58 Articulated Diesel	2
B 58 Trolley Diesel	1
B 10M 4x2 Diesel	4
B 10M 6x2 Diesel	5

ASSOCIACAO NACIONAL DOS FABRICANTES DE VEICULOS AUTOMOTORES

BRAZIL - EXPORTS 1986

Motor Vehicles by Manufacturer and Type

	Passenger Cars	Pickup Station Wagon Vans	Trucks & Buses	Total
Mercedes-Benz	-	-	7,496	7,496
Ford	6,766	255	3,464	10,485
General Motors	35,338	6,837	134	42,309
Volkswagen	53,246	3,308	654	57,208
Fiat Automoveis	43,105	21,136	-	64,241
Gurgel	-	40	-	40
Saab Scania	-	-	398	398
Santa Matilde	1	-	-	1
Toyota	-	56	-	56
Volvo	-	-	1,232	1,232
Agrale	-	10	-	10
TOTAL	138,456	31,642	13,378	183,476

ASSOCIACAO NACIONAL dos FABRICANTES DE VEICULOS AUTOMOTORES

BRAZIL - RETAIL SALES 1986

Sales by Manufacturer and Type

	Passenger Cars	Light Vehicles Multiple Usage	Trucks & Buses	Total
Mercedes-Benz.....	-	-	34,202	34,202
Ford.....	131,864	30,827	15,385	178,076
General Motors.....	175,606	24,387	6,826	206,819
Volkswagen.....	278,697	36,520	14,514	329,731
Fiat Automoveis.....	87,002	15,400	-	102,402
Gurgel.....	32	2,095	-	2,127
Saab Scania.....	-	-	5,008	5,008
Toyota.....	-	3,437	-	3,437
Volvo.....	-	-	2,762	2,762
Agrale.....	-	1,642	-	1,642
Santa Matilde.....	206	-	-	206
Engesa.....	-	439	-	439
TOTAL.....	673,407	114,747	78,697	866,851

ASSOCIACAO NACIONAL DOS FABRICANTES DE VEICULOS AUTOMOTORES

CANADA - PRODUCTION 1951-1986

Motor Vehicles by Type

	Passenger Cars	Trucks and Buses	Total
1951.....	282,714	132,706	415,420
1952.....	283,275	150,827	434,102
1953.....	364,970	121,079	486,049
1954.....	283,945	68,164	352,109
1955.....	374,602	77,512	452,114
1956.....	374,727	96,623	471,350
1957.....	340,381	73,196	413,577
1958.....	297,373	59,045	356,418
1959.....	301,435	66,504	367,939
1960.....	325,785	71,954	397,739
1961.....	323,638	63,285	386,923
1962.....	424,581	80,606	505,187
1963.....	532,243	99,113	631,356
1964.....	559,603	111,387	670,990
1965.....	706,810	139,799	846,609
1966.....	684,547	187,667	872,214
1967.....	708,281	211,227	919,508
1968.....	889,386	260,832	1,150,218
1969.....	1,025,994	300,484	1,326,478
1970.....	923,437	236,067	1,159,504
1971.....	1,083,201	263,564	1,346,765
1972.....	1,135,702	294,382	1,430,084
1973.....	1,216,508	331,799	1,548,307
1974.....	1,171,730	353,852	1,525,582
1975.....	1,027,242	357,895	1,385,137
1976.....	1,119,005	408,847	1,527,852
1977.....	1,120,157	570,927	1,691,084
1978.....	1,107,874	634,092	1,741,966
1979.....	960,614	625,624	1,586,238
1980.....	820,114	503,885	1,323,999
1981.....	796,378	492,853	1,289,231
1982.....	807,645	468,395	1,276,040
1983.....	970,933	554,327	1,525,260
1984.....	1,180,085	649,299	1,829,384
1985*.....	1,077,935	855,446	1,933,381
1986*.....	1,061,365	792,760	1,854,125

* MVMA data.

STATISTICS CANADA

CANADA - PRODUCTION 1978-1986

Motor Vehicles by Manufacturer

	1978	1979	1980	1981	1982	1983	1984	1985	1986
PASSENGER CARS									
American Motors.....	26,286	-	3,077	37,491	30,341	29,448	22,992	11,316	4,444
Chrysler Corp.....	160,085	134,086	71,530	69,149	149,434	105,853	-	-	-
Ford Motor Co.....	377,172	286,416	249,876	209,494	283,059	284,549	442,049	493,560	517,478
General Motors Corp....	571,683	558,405	512,330	478,389	334,646	538,639	546,009	562,981	529,055
Volvo.....	8,199	8,766	9,964	8,594	10,165	10,378	10,486	10,078	10,388
TOTAL PASSENGER CARS....	1,143,425	987,673	846,777	803,117	807,645	968,867	1,021,536	1,077,935	1,061,365
TRUCKS									
Chrysler Corp.....	95,415	60,872	53,698	80,005	95,317	139,189	364,377	390,120	404,789
Ford Motor Co.....	252,313	214,423	186,111	145,310	132,531	144,147	151,729	163,556	148,099
General Motors Corp....	283,142	288,788	254,640	277,698	227,277	263,567	274,055	281,111	190,315
Navistar.....	19,325	20,153	16,441	12,148	10,947	5,687	8,047	10,702	9,480
JEEP.....	17,881	51,925	11,825	-	-	-	-	-	27,696
Freightliner.....	3,457	3,978	2,736	2,191	637	681	2,194	2,354	4,102
Mack.....	3,534	3,849	2,071	2,311	796	835	2,998	3,289	3,719
PACCAR (Kenworth).....	-	-	-	-	661	844	2,028	2,057	2,280
Western Star.....	-	-	-	-	641	596	2,319	2,257	2,280
TOTAL TRUCKS.....	675,067	643,988	527,522	519,663	468,807	555,546	807,747	855,446	792,760
TOTAL MOTOR VEHICLES....	1,818,492	1,631,661	1,374,299	1,322,780	1,276,452	1,524,413	1,829,283	1,933,381	1,854,125

MOTOR VEHICLE MANUFACTURERS' ASSOCIATION OF CANADA

CANADA - PRODUCTION 1985-1986

Motor Vehicles by Manufacturer and Type

Manufacturer/ Division	Make	1985	1986
AMC	Eagle	11,316	4,444
	Jeep	-	27,696
Dodge	Caravan	126,814	135,318
Plymouth	Voyager	119,029	128,636
Chrysler	Mini Ram Van	22,648	20,156
	Ram Van	74,409	79,835
	Ram Wagon	47,220	40,844
Ford	Escort	63,917	72,092
	Crown Victoria	139,543	139,130
Mercury	Lynx	15,788	12,093
	Grand Marquis	114,761	125,309
Ford	Tempo	124,735	126,779
Mercury	Topaz	34,816	42,075
Ford	Light Duty Trucks	163,556	148,099
Freightliner	Extra Heavy Duty Trucks	2,354	4,102
Pontiac	Bonneville	66,440	26,251
	Grand Prix	65,976	36,024
Oldsmobile	Cutlass Ciera	60,131	97,982
	Cutlass Supreme	35,477	84,903
Chevrolet	Celebrity	167,436	187,727
Pontiac	6000	167,521	96,168
General Motors	Van/Vandura	104,871	78,569
	Light Duty Trucks	176,240	111,746
International	Heavy Duty	3,164	8,493
	Medium Duty	7,538	987
Mack	Extra Heavy Duty	3,289	3,719
Kenworth	Extra Heavy Duty	2,057	2,280
Volvo	240 Series	10,078	10,388
Western Star	Extra Heavy Duty	2,257	2,280
TOTAL PASSENGER CARS		1,077,935	1,061,365
TOTAL TRUCKS		855,446	792,760
TOTAL MOTOR VEHICLES		1,933,381	1,854,125

MOTOR VEHICLE MANUFACTURERS' ASSOCIATION OF CANADA

CANADA - EXPORTS 1953-1986

Motor Vehicles by Type

				EXPORTS TO U.S.A!		
	Passenger Cars	Motor Trucks*	Total	Passenger Cars New	Motor Trucks	Total
1953.....	27,977	17,245	45,222	27	157	184
1954.....	7,321	3,672	10,993	8	124	132
1955.....	11,933	6,498	18,431	5	131	136
1956.....	14,122	4,912	19,034	27	3	30
1957.....	16,244	3,876	20,120	39	69	108
1958.....	13,409	3,025	16,434	52	4	56
1959.....	9,761	2,002	11,763	87	25	112
1960.....	17,184	3,436	20,620	179	8	187
1961.....	9,495	2,945	12,440	175	18	193
1962.....	11,874	3,592	15,466	150	986	1,136
1963.....	15,514	7,269	22,783	319	3,185	3,504
1964.....	38,277	13,632	51,909	10,950	8,144	19,094
1965.....	77,879	25,568	103,447	31,692	19,454	51,146
1966.....	189,549	108,317	297,866	146,794	96,412	243,206
1967.....	342,404	201,426	543,830	319,974	185,930	496,904
1968.....	522,123	280,850	802,973	472,508	258,947	731,455
1969.....	714,551	409,729	1,124,280	676,137	389,810	1,065,947
1970**.....	733,218	195,625	928,843	696,630	164,036	860,666
1971.....	822,265	198,146	1,020,411	758,530	163,642	922,172
1972.....	874,512	227,952	1,102,464	843,192	207,407	1,050,599
1973.....	892,330	230,481	1,122,811	874,226	218,144	1,092,370
1974.....	840,803	222,494	1,063,297	810,039	197,738	1,007,777
1975.....	777,374	228,266	1,005,640	723,083	196,354	919,437
1976.....	877,645	310,415	1,188,060	812,831	271,540	1,084,371
1977.....	918,441	398,501	1,316,942	834,747	355,002	1,189,749
1978.....	873,701	452,676	1,326,377	783,755	413,608	1,197,363
1979.....	650,894	392,729	1,043,623	590,242	371,704	961,946
1980.....	613,365	325,129	938,494	549,974	295,922	845,896
1981.....	565,842	331,688	897,530	523,831	316,819	840,650
1982.....	703,689	400,887	1,104,576	684,493	387,648	1,072,141
1983.....	866,604	410,501	1,277,105	854,456	400,171	1,254,627
1984.....	1,103,304	465,406	1,568,710	1,085,789	458,086	1,543,875
1985.....	1,165,909	446,189	1,612,098	1,159,894	438,463	1,598,357
1986.....	1,206,505	371,943	1,578,448	1,201,827	366,285	1,568,112

* Includes new motor trucks, motor omnibuses, and other motor vehicles.
** Export data revised in 1970 to exclude snowmobiles.

STATISTICS CANADA

CANADA - EXPORTS 1985-1986

Motor Vehicles by Country of Destination

Countries	Passenger Cars 1986	Passenger Cars 1985	Commercial Vehicles 1986	Commercial Vehicles 1985
EUROPE				
Belgium & Luxembourg	70	1	7	5
France	11	3	23	11
Germany, West	47	31	366	23
Greece	1	3	–	1
Italy	7	–	35	4
Netherlands	49	4	377	48
Portugal	1	–	2	2
Spain	1	1	6	24
United Kingdom	6	4	125	116
Other Countries	1	–	1	3
TOTAL EEC	194	47	946	237
Austria	9	3	212	224
Finland	3	9	744	513
Iceland	1	1	13	38
Norway	170	2	786	755
Sweden	59	8	1,177	686
Switzerland	42	2	31	8
TOTAL EFTA	284	25	2,963	2,224
Turkey	–	–	6	20
U.S.S.R.	1	–	5	8
Yugoslavia	–	–	5	–
Other Countries	1	–	1	3
TOTAL EUROPE	480	72	3,926	2,492
ASIA				
Abu Dhabi	100	92	5	36
Bahrain	16	25	–	–
China & Mongolia	41	1	66	50
India	–	–	37	19
Israel	119	76	2	20
Japan	140	159	48	11
Korea, South	1	–	1	2
Kuwait	307	324	113	283
Malaysia	–	–	1	14
Oman (Muscat)	38	135	–	21
Philippines	1	3	1	3
Qatar	87	27	74	125
Saudi Arabia	1,086	1,872	322	2,152
Syria	–	–	–	35
Taiwan	28	14	–	–
Other Countries	1	1	40	9
TOTAL ASIA	1,965	2,729	717	2,780

Countries	Passenger Cars 1986	Passenger Cars 1985	Commercial Vehicles 1986	Commercial Vehicles 1985
AFRICA				
Algeria	1	–	–	2
Egypt	21	4	187	–
Kenya	2	–	13	–
Morocco	–	–	–	20
Reunion	1	–	11	6
South Africa	–	–	8	6
Other Countries	8	3	65	18
TOTAL AFRICA	31	7	284	52
AMERICA				
Aruba	2	20	6	1
Bahamas	30	46	8	22
Chile	–	–	3	17
Costa Rica	1	1	18	25
Dominican Republic	1	7	1	–
French West Indies	1	–	1	–
Guyana	2	1	3	–
Haiti	2	–	16	1
Honduras	–	–	10	2
Jamaica	4	2	–	1
Leeward Islands	2	4	7	12
Mexico	–	1	–	7
Nicaragua	–	–	10	71
Panama & Canal Zone	–	–	1	1
Peru	1	2	2	11
Puerto Rico	2,043	3,052	457	2,008
St. Pierre & Miquelon	13	2	29	14
U.S.A.	1,201,827	1,159,894	366,285	438,463
Virgin Islands	15	3	–	2
Other Countries	7	7	36	40
TOTAL AMERICA	1,203,951	1,163,042	366,893	440,698
OCEANIA				
Australia	15	15	92	161
New Zealand	–	1	28	3
U.S. Oceania	63	43	3	3
TOTAL OCEANIA	78	59	123	167
WORLD TOTAL	1,206,505	1,165,908	371,943	446,189
TOTAL (Excluding U.S.A.)	4,678	6,015	5,658	7,726

STATISTICS CANADA – International Trade Division

CANADA - IMPORTS 1953-1986

Motor Vehicles by Type

				IMPORTS FROM U.S.A.		
	Passenger Cars	Motor Trucks	Total	Passenger Cars	Motor Trucks	Total
1953.....	53,179	6,877	60,056	23,501	4,124	27,625
1954.....	38,509	6,663	45,172	17,954	4,086	22,040
1955.....	48,546	11,410	59,956	27,392	7,707	35,099
1956.....	76,200	15,038	91,238	38,799	10,572	49,371
1957.....	70,796	10,834	81,630	17,374	6,321	23,695
1958.....	104,195	11,029	115,224	17,761	5,991	23,752
1959.....	153,932	14,263	168,195	24,533	6,996	31,529
1960.....	170,653	11,907	182,560	27,841	5,843	33,684
1961.....	106,865	12,304	119,169	16,574	7,540	24,114
1962.....	94,655	8,397	103,052	17,878	5,622	23,500
1963.....	59,634	6,462	66,096	7,372	4,428	11,800
1964.....	92,490	4,851	97,341	15,138	3,331	18,469
1965.....	136,496	8,884	145,380	46,108	7,547	53,655
1966.....	188,667	18,274	206,941	114,748	16,834	131,582
1967.....	313,692	40,305	353,997	238,628	38,128	276,756
1968.....	436,964	66,067	503,031	308,359	57,277	365,636
1969.....	457,670	90,975	548,645	291,359	78,716	370,075
1970.....	404,863	66,251	471,114	252,378	56,712	309,090
1971.....	579,595	85,891	665,486	391,813	80,183	471,996
1972.....	629,198	123,500	752,698	395,319	101,764	497,083
1973.....	630,180	143,790	773,970	474,841	127,070	601,911
1974.....	664,841	203,451	868,292	495,075	179,934	675,009
1975.....	679,193	158,793	837,986	551,965	144,950	696,915
1976.....	747,162	157,071	904,233	568,675	141,790	710,465
1977.....	754,206	158,092	912,298	584,217	142,159	726,376
1978.....	742,044	156,634	898,678	549,755	139,812	689,567
1979.....	707,120	180,573	887,693	589,384	167,138	756,522
1980.....	701,838	111,819	813,657	495,130	86,864	581,994
1981.....	724,158	143,541	867,699	472,741	88,763	561,504
1982.....	542,220	141,491	683,711	333,552	67,390	400,942
1983.....	744,262	200,977	945,239	532,364	84,567	616,931
1984.....	862,638	272,067	1,134,705	600,561	121,879	722,440
1985.....	1,067,399	255,617	1,323,016	694,123	149,933	844,056
1986.....	1,073,237	284,173	1,357,410	686,504	171,642	858,146

STATISTICS CANADA

New Motor Vehicles by Type and Country of Origin

Year	PASSENGER CARS					COMMERCIAL VEHICLES			
	Manufactured in North America	Manufactured in Japan	Manufactured in Other Off-shore Countries	Sub-total All Off-shore	Total Passenger Cars	Manufactured in North America	Manufactured in Off-shore Countries	Total Commercial Vehicles	Total Units
1904-16*....	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	149,422
1917-31*....	N.A.	N.A.	N.A.	N.A.	1,499,037	N.A.	N.A.	198,475	1,697,512
1932-41.....	N.A.	N.A.	N.A.	N.A.	800,732	N.A.	N.A.	207,581	1,008,313
1942-46.....	N.A.	N.A.	N.A.	N.A.	102,694	N.A.	N.A.	88,530	191,224
1947-51.....	N.A.	N.A.	N.A.	N.A.	1,107,767	N.A.	N.A.	445,472	1,553,239
1952.....	265,440	N.A.	N.A.	26,655	292,095	106,451	2,231	108,682	400,777
1953.....	332,794	N.A.	N.A.	26,378	359,172	101,707	1,647	103,354	462,526
1954.....	290,298	N.A.	N.A.	20,248	310,546	70,472	1,610	72,082	382,628
1955.....	364,797	N.A.	N.A.	22,165	386,962	76,250	2,446	78,716	465,678
1956.....	374,064	N.A.	N.A.	34,169	408,233	87,843	3,845	91,688	499,921
1957.....	332,590	N.A.	N.A.	49,433	382,023	71,909	4,367	76,276	458,299
1958.....	299,557	N.A.	N.A.	77,166	376,723	61,349	6,697	68,046	444,769
1959.....	310,920	N.A.	N.A.	114,118	425,038	69,366	8,222	77,588	502,626
1960.....	321,804	N.A.	N.A.	125,967	447,771	68,324	7,093	75,417	523,188
1961.....	336,122	N.A.	N.A.	101,197	437,319	68,149	6,011	74,160	511,479
1962.....	427,127	N.A.	N.A.	75,438	502,565	78,674	3,971	82,645	585,210
1963.....	506,311	N.A.	N.A.	51,476	557,787	94,323	2,879	97,202	654,989
1964.....	550,823	N.A.	N.A.	65,936	616,759	106,754	2,366	109,120	725,879
1965.....	633,641	N.A.	N.A.	75,075	708,716	120,205	2,074	122,279	830,995
1966.....	626,986	N.A.	N.A.	67,834	694,820	130,629	1,982	132,611	827,431
1967.....	605,049	N.A.	N.A.	74,386	679,435	133,330	2,542	135,872	815,307
1968.....	637,393	N.A.	N.A.	104,522	741,915	142,241	5,297	147,538	889,453
1969.....	638,270	N.A.	N.A.	122,533	760,803	149,597	7,105	156,702	917,505
1970.....	497,185	N.A.	N.A.	143,175	640,360	124,664	9,217	133,881	774,241
1971.....	592,319	N.A.	N.A.	188,443	780,762	147,001	12,569	159,570	940,332
1972.....	653,933	N.A.	N.A.	205,026	858,959	189,577	17,085	206,662	1,065,621
1973.....	782,914	111,467	76,447	187,914	970,828	235,449	20,421	255,870	1,226,698
1974.....	796,840	87,609	58,348	145,957	942,797	287,686	18,821	306,507	1,249,304
1975.....	835,679	95,772	57,829	153,601	989,280	310,590	16,759	327,349	1,316,629
1976.....	793,201	101,558	51,729	153,287	946,488	331,027	13,948	344,975	1,291,463
1977.....	797,752	134,900	58,746	193,646	991,398	337,914	15,647	353,561	1,344,959
1978.....	815,994	113,166	59,730	172,896	988,890	364,241	13,413	377,654	1,366,544
1979.....	963,554	79,879	59,575	139,454	1,003,008	381,562	11,832	393,394	1,396,402
1980.....	740,767	138,107	53,186	191,293	932,060	310,273	21,474	331,747	1,263,807
1981.....	646,942	207,639	49,614	257,253	904,195	250,775	35,912	286,687	1,190,882
1982.....	489,435	178,174	45,872	224,046	713,481	166,986	40,435	207,421	920,902
1983.....	625,088	176,525	41,705	218,230	843,318	192,609	45,161	237,770	1,081,088
1984.....	724,932	171,204	75,074	246,278	971,210	273,604	38,688	312,292	1,283,502
1985.....	794,965	199,221	143,030	342,251	1,137,216	344,871	48,323	393,194	1,530,410
1986.....	761,867	198,410	130,840	329,250	1,091,117	368,419	51,414	419,833	1,510,950
% 1986/1985	-4.2	-0.4	-8.5	-3.8	-4.1	+6.8	+6.4	+6.8	-1.3

* 1904-1931 figures are assumed consumption.
N.A. - Not Available.

STATISTICS CANADA

Passenger Car Retail Sales by Months

	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	TOTAL
1947.....	9,175	10,883	12,329	12,299	12,678	14,992	14,763	12,038	16,336	15,365	15,422	12,925	159,205
1948.....	9,316	8,103	13,540	11,725	10,963	12,855	10,296	9,656	13,278	15,060	15,628	15,235	145,655
1949.....	6,537	8,833	17,401	20,764	19,692	20,035	22,057	13,083	20,487	22,548	14,260	16,621	202,318
1950.....	21,107	23,729	27,626	28,258	30,436	35,231	33,003	23,556	28,216	26,262	24,832	22,647	324,903
1951.....	26,085	33,687	38,036	34,947	25,831	23,033	20,709	14,477	18,582	13,590	13,774	12,935	275,686
1952.....	13,777	17,986	23,088	29,936	37,690	32,876	29,262	18,275	22,339	24,444	23,207	19,215	292,095
1953.....	23,142	30,282	39,607	43,519	40,783	37,227	34,594	22,016	22,495	24,823	21,236	19,448	359,172
1954.....	18,527	23,788	36,459	39,221	36,098	31,898	28,018	21,568	23,216	15,994	16,306	19,453	310,546
1955.....	17,810	22,084	30,937	46,002	52,279	45,923	40,000	33,450	24,939	26,135	23,594	23,809	386,962
1956.....	16,864	23,290	36,556	49,757	53,870	49,054	42,227	34,229	25,899	25,853	25,266	25,368	408,233
1957.....	26,694	26,579	38,570	46,315	45,353	38,275	35,593	31,863	26,303	20,973	22,345	23,160	382,023
1958.....	26,490	27,462	34,901	43,063	39,832	38,699	34,984	25,565	21,869	27,902	26,752	29,204	376,723
1959.....	27,546	31,362	41,327	50,560	47,711	48,599	36,463	30,987	25,555	32,400	29,010	23,518	425,038
1960.....	27,279	34,257	43,348	50,125	50,789	50,747	33,920	29,265	26,173	33,473	36,603	31,792	447,771
1961.....	27,505	30,277	38,916	44,210	50,438	46,040	39,492	31,139	23,552	31,550	42,574	31,626	437,319
1962.....	36,295	33,497	50,572	54,995	65,275	52,162	38,861	28,312	19,348	40,912	43,339	38,997	502,565
1963.....	36,904	39,143	47,817	63,538	64,047	58,754	41,124	29,142	26,121	50,160	54,622	46,415	557,787
1964.....	44,721	46,713	60,512	68,102	70,455	63,360	50,266	37,415	38,332	51,433	46,428	39,022	616,759
1965.....	43,922	47,203	65,954	75,765	76,897	73,914	55,388	47,777	36,927	59,925	64,703	60,341	708,716
1966.....	47,767	51,066	79,882	66,184	63,520	65,408	51,038	51,419	44,443	58,213	59,897	55,983	694,820
1967.....	45,475	45,276	68,381	65,852	81,259	75,157	47,889	45,882	43,556	55,609	55,065	50,094	679,495
1968.....	48,928	50,165	67,145	66,549	81,060	70,326	61,478	53,728	47,382	73,526	64,119	57,509	741,915
1969.....	51,137	57,465	71,277	77,176	78,168	72,407	56,258	45,768	62,185	73,314	64,470	51,178	760,803
1970.....	40,480	41,762	58,806	64,517	67,217	68,693	53,491	43,912	48,295	66,611	47,646	38,930	640,360
1971.....	34,626	46,263	69,277	81,273	84,888	78,487	61,205	50,504	66,639	81,466	69,927	56,207	780,762
1972.....	46,028	54,519	73,862	77,971	103,483	90,342	65,536	57,657	62,264	90,972	78,166	58,159	858,959
1973.....	58,462	67,292	104,081	104,782	104,071	99,697	72,366	66,943	66,004	90,965	78,259	57,906	970,828
1974.....	66,167	66,651	79,274	94,013	115,752	97,908	84,788	77,473	63,862	84,176	62,694	50,039	942,797
1975.....	53,648	70,235	75,334	91,616	99,483	98,609	84,330	73,110	65,202	103,824	86,908	86,781	989,280
1976.....	50,065	58,469	82,240	101,420	102,769	103,478	78,933	68,955	54,181	101,450	75,879	68,649	946,488
1977.....	68,426	71,022	94,144	96,467	104,740	101,434	79,562	78,093	63,470	97,826	79,052	57,162	991,398
1978.....	59,943	70,420	88,426	101,004	109,738	106,788	82,822	77,998	80,067	91,567	68,311	51,806	988,890
1979.....	62,341	70,483	98,828	97,117	110,793	103,702	92,258	25,725	67,878	94,399	72,042	57,442	1,003,008
1980.....	63,253	76,744	89,609	90,833	83,912	82,617	82,185	74,477	67,755	90,083	73,362	57,230	932,060
1981.....	61,004	68,162	93,034	99,790	91,446	88,281	74,464	65,244	67,535	67,103	80,835	47,297	904,195
1982.....	38,729	50,437	66,711	72,394	74,053	78,968	51,581	57,218	60,133	53,854	57,405	51,998	713,481
1983.....	40,931	48,740	81,206	88,354	87,861	88,519	64,963	68,586	61,382	78,223	78,514	56,039	843,318
1984.....	57,353	70,090	96,351	93,085	107,927	102,250	80,247	74,579	62,945	92,026	74,260	60,097	971,210
1985.....	66,242	72,657	103,429	119,909	119,527	118,780	91,711	91,875	80,946	106,427	93,176	72,537	1,137,216
1986.....	68,855	80,351	97,266	119,569	114,157	104,904	99,545	86,159	86,769	91,877	74,852	66,813	1,091,117

STATISTICS CANADA

CANADA - SALES 1985-1986

New Passenger Car Retail Sales by Manufacturer

	1986	1985	% Change 86 vs 85	% of Market 1986	% of Market 1985
General Motors	402,297	397,669	+ 1.2	36.9	35.0
Ford	188,862	193,480	- 2.4	17.3	17.0
Chrysler	160,957	182,195	- 11.7	14.8	16.0
Hyundai	70,024	79,072	- 11.4	6.4	7.0
Honda	63,501	62,962	+ 0.9	5.8	5.5
Toyota	59,335	56,992	+ 4.1	5.4	5.0
Volkswagen/Audi	40,557	46,478	- 12.7	3.7	4.1
Nissan	34,425	34,418	-	3.2	3.0
Mazda	21,984	23,148	- 5.0	2.0	2.0
American Motors	13,626	22,103	- 38.4	1.3	1.9
Subaru	8,101	9,539	- 15.1	0.7	0.8
Volvo	7,514	8,013	- 6.2	0.7	0.7
B.M.W.	4,564	4,677	- 2.4	0.4	0.4
Mercedes-Benz	4,019	3,550	+ 13.2	0.4	0.3
Jaguar	2,032	1,315	+ 54.5	0.2	0.1
Lada	1,612	3,847	- 58.1	0.1	0.3
Saab	1,405	919	+ 52.9	0.1	0.1
Suzuki	1,020	691	+ 47.6	0.1	0.1
Innocenti	233	726	- 67.9	-	0.1
Others	2,817	5,441	- 48.2	0.3	0.5
TOTAL	1,088,885	1,137,235	- 4.3	100.0	100.0

Trucks by Manufacturer

General Motors	151,876	140,323	+ 8.2	36.2	35.7
Ford	125,260	115,184	+ 8.7	29.8	29.3
Chrysler	62,894	63,702	- 1.3	15.0	16.2
Jeep	15,202	11,448	+ 32.8	3.6	2.9
Others	64,601	62,637	+ 3.1	15.4	15.9
TOTAL	419,833	393,294	+ 6.7	100.0	100.0

WARD'S AUTOMOTIVE YEARBOOK, 1987

CANADA - NEW REGISTRATIONS 1953-1986

Motor Vehicles by Type

	Passenger Cars	Motor Trucks	Total
1953.....	362,409	101,252	463,661
1954.....	307,651	69,955	377,606
1955.....	381,782	73,689	455,471
1956.....	404,604	85,692	490,296
1957.....	391,661	76,782	468,443
1958.....	381,591	66,034	447,625
1959.....	427,274	74,824	502,098
1960.....	450,840	73,682	524,522
1961.....	440,377	74,738	515,115
1962.....	501,030	81,495	582,525
1963.....	541,942	90,608	632,550
1964.....	607,503	104,175	711,678
1965.....	686,828	115,660	802,488
1966.....	683,639	128,506	812,145
1967.....	667,814	130,964	798,778
1968.....	737,605	142,201	879,806
1969.....	756,015	153,277	909,292
1970.....	536,206	129,359	765,565
1971.....	745,026	138,876	883,902
1972.....	812,753	180,748	993,501
1973.....	935,533	234,683	1,170,216
1974.....	901,097	287,619	1,188,716
1975	839,942	265,015	1,104,957
1976.....	898,253	305,606	1,203,859
1977.....	953,078	333,551	1,286,629
1978.....	958,414	349,294	1,307,708
1979.....	998,004	382,074	1,380,078
1980.....	948,967	335,827	1,284,794
1981.....	891,558	281,536	1,173,094
1982.....	727,097	204,794	931,891
1983.....	830,457	223,917	1,054,374
1984.....	914,679	292,273	1,206,952
1985.....	958,358	351,488	1,309,846
1986.....	1,065,143	406,905	1,472,048

MOTOR VEHICLE MANUFACTURERS' ASSOCIATION OF CANADA

CANADA - TOTAL REGISTRATIONS 1950-1986

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1950.....	1,913,355	633,240	10,004	2,556,599
1951.....	2,105,869	711,272	12,090	2,829,231
1952.....	2,306,374	795,344	12,021	3,113,739
1953.....	2,527,461	850,872	12,162	3,390,495
1954.....	2,706,025	888,207	12,692	3,606,924
1955.....	2,960,874	939,088	12,437	3,912,399
1956.....	3,222,484	994,244	13,129	4,229,857
1957.....	3,429,390	1,018,688	14,103	4,462,181
1958.....	3,631,381	1,043,385	15,186	4,689,952
1959.....	3,886,436	1,079,181	17,902	4,983,519
1960.....	4,104,415	1,038,567	17,562	5,160,544
1961.....	4,325,682	1,059,640	19,549	5,404,871
1962.....	4,531,384	1,093,919	21,301	5,646,604
1963.....	4,788,896	1,121,624	22,592	5,933,112
1964.....	5,037,861	1,162,692	24,189	6,224,742
1965.....	5,279,373	1,204,957	26,740	6,511,070
1966.....	5,499,527	1,266,024	32,674	6,798,225
1967.....	5,865,738	1,277,024	35,669	7,178,431
1968.....	6,159,573	1,340,980	38,614	7,539,167
1969.....	6,433,283	1,421,816	39,755	7,894,854
1970.....	6,602,176	1,440,079	41,118	8,083,373
1971.....	6,967,247	1,514,976	41,581	8,523,804
1972.....	7,407,275	1,639,175	42,802	9,089,252
1973.....	7,866,084	1,799,042	44,265	9,709,391
1974.....	8,472,224	1,980,106	47,459	10,499,789
1975.....	8,870,307	2,111,945	45,859	11,028,111
1976.....	9,016,258	2,266,383	50,437	11,333,078
1977.....	9,554,290	2,442,342	52,003	12,048,635
1978.....	9,744,994	2,717,832	52,966	12,515,792
1979.....	9,985,146	2,854,217	52,927	12,892,290
1980.....	10,255,511	2,902,730	52,569	13,210,810
1981.....	10,199,388	3,137,987	54,210	13,391,585
1982.....	10,530,355	3,239,341	54,065	13,823,761
1983.....	10,731,520	3,307,746	55,226	14,094,492
1984.....	10,780,667	3,046,889	52,169	13,879,725
1985.....	11,118,071	3,095,243	53,285	14,266,599
1986.....	11,477,314	3,155,656	56,476	14,689,446

STATISTICS CANADA

COLUMBIA - PRODUCTION 1986

Motor Vehicles by Model

	Units
SOFASA-RENAULT	
Renault-4	199
Renault-4 Master	2,686
Renault-9 GTL	3,434
Renault-9 GTS	3,973
Renault-18 TS	1,312
Renault-18 GTX	2,264
Renault-18 BK TS	1,111
Renault-18 BK GTX	1,507
Renault-9 Taxi	239
Renault-18 Taxi	681
Renault-18 BK Taxi	95
Total Passenger Cars	17,501
COLMOTORES	
Chevette 4 door	913
Monza St. 83 HP	750
Monza Deluxe 83 HP	1,055
Monza St. 93 HP	613
Monza Deluxe 93 HP	822
Monza Classic	90
M-Car-Sprint	1,127
Total Passenger Cars	5,370
LUV KB-21	1,350
LUV KB-41	1,407
LUV KB-21 Pickup	1,170
LUV KB-41 Pickup	600
C-30-135.5"	888
B-60-218" Gas-Oil	864
C-70-149"/189" Gasoline	336
C-70-149"/189" Gas-Oil	336
Brigadier 169" DDA	317
Brigadier 229"	85
Total Trucks	7,353
Total Vehicles	12,723
C.C.A.	
Mazda 323 HB/NS 1300 c.c.	2,547
Mazda 323 NB/NX 1500 c.c.	3,073
Mazda 323 NT 1.5 Taxi	1,150
Mazda 626 L	1,400
Mazda 626 LX	18
Mazda 626 GLX	420
Mazda 626 LX 2000 c.c.	850
Mazda 626 NT Taxi	160
Total Passenger Cars	9,618
Mazda B 1600 Pickup	427
Mazda B 2000 Pickup	120
Total Trucks	547
Total Motor Vehicles	10,165
TOTAL PASSENGER CARS	32,489
TOTAL COMMERCIAL VEHICLES	7,900
TOTAL VEHICLES	40,389

SOFASA-RENAULT, COLMOTORES, and C.C.A.

COLOMBIA - PRODUCTION 1972-1986

Passenger Cars by Model

	1972-1975	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	TOTAL
Renault-4	24,411	6,237	5,073	7,421	7,853	7,352	5,647	2,941	4,042	748	95	199	73,620
Renault-4 Master	-	-	-	-	-	-	-	-	-	374	1,993	2,686	5,653
Renault-4 F	550	52	648	-	-	-	-	-	-	1	-	-	1,251
Renault-6	12,879	3,045	4,301	4,356	5,013	2,586	2,290	2,453	2,393	41	-	-	39,457
Renault-6 Taxi	895	-	-	-	-	-	211	253	754	82	-	-	1,995
Renault-12	7,151	3,200	4,223	5,566	7,059	7,906	1,128	1	-	-	-	-	36,234
Renault-12 Taxi	-	250	399	501	32	278	457	-	-	-	-	-	1,915
Renault-12 St. Wagon	1,856	2,241	2,390	3,190	3,299	4,169	953	2	-	-	-	-	18,100
Renault-9 GTL 1.300	-	-	-	-	-	-	-	-	-	-	1,807	3,434	5,241
Renault-9 GTL 1.400	-	-	-	-	-	-	-	-	1,618	4,660	23	-	6,301
Renault-9 Taxi	-	-	-	-	-	-	-	-	-	400	598	239	1,237
Renault-9 GTS	-	-	-	-	-	-	-	-	-	625	4,880	3,973	9,478
Renault-18 TL	-	-	-	-	-	-	-	439	727	179	-	-	1,345
Renault-18 GTL	-	-	-	-	-	-	4,608	4,821	3,616	1,270	6	-	14,421
Renault-18 TS	-	-	-	-	-	-	-	-	-	1,187	1,847	1,312	4,446
Renault-18 Taxi	-	-	-	-	-	-	-	299	1,201	969	332	681	3,482
Renault-18 GTX	-	-	-	-	-	-	-	-	-	1,646	2,874	2,264	6,784
Renault-18 BK GTL	-	-	-	-	-	-	2,000	2,531	2,348	920	4	-	7,803
Renault-18 BK TS	-	-	-	-	-	-	-	-	-	555	786	1,111	2,452
Renault-18 BK GTX	-	-	-	-	-	-	-	-	-	1,048	1,475	1,507	4,030
Renault-18 BK Taxi	-	-	-	-	-	-	-	-	-	-	-	95	95
Others	-	-	-	-	-	-	-	-	-	3	-	-	3
TOTAL SOFASA	47,842	15,025	18,034	21,034	23,256	22,889	17,294	13,740	16,699	15,409	16,820	17,501	245,343
Simca	15,569	2,467	393	1	-	-	-	-	-	-	-	-	18,430
Simca Taxi	1,187	389	365	40	-	-	-	-	-	-	-	-	1,981
Chevette 3 door	-	-	-	-	-	-	10	2,948	1,481	385	-	-	4,824
Chevette 4 door	-	-	-	-	-	-	-	-	744	2,856	1,055	913	5,568
Chevette Taxi	-	-	-	-	-	-	-	-	72	768	1,344	-	2,184
Dodge 1500	5,077	488	15	-	-	-	-	-	-	-	-	-	5,580
Dodge 1500 Taxi	488	471	-	-	-	-	-	-	-	-	-	-	959
Dodge 1500 SW	613	544	-	-	-	-	-	-	-	-	-	-	1,157
Dodge Alpine	-	-	-	2,409	2,136	936	799	8	-	-	-	-	6,288
Dodge Alpine Euro Taxi	-	-	-	105	496	336	817	154	-	-	-	-	1,908
Dodge 1800	-	-	1,322	928	-	-	-	-	-	-	-	-	2,250
Dodge 1800 Taxi	-	-	760	991	-	-	-	-	-	-	-	-	1,751
Dodge 1800 SW	-	-	776	626	41	-	-	-	-	-	-	-	1,443
Monza Standard	-	-	-	-	-	-	-	-	-	-	734	1,363	2,097
Monza Deluxe	-	-	-	-	-	-	-	-	-	-	1,090	1,877	2,967
Monza Classic	-	-	-	-	-	-	-	-	-	-	-	90	90
M-Car-Sprint	-	-	-	-	-	-	-	-	-	-	-	1,127	1,127
Dodge Dart 6 cil	4,038	526	595	947	820	501	61	-	-	-	-	-	7,590
Dodge Dart 8 cil	458	469	624	22	-	-	-	-	-	-	-	-	1,573
Dodge Dart Taxi	2,151	733	908	1,123	1,583	1,489	77	-	-	-	-	-	8,064
Celebrity Standard	-	-	-	-	-	-	-	206	238	144	-	-	588
Celebrity Taxi	-	-	-	-	-	-	-	226	602	192	-	-	1,020
Celebrity Deluxe	-	-	-	-	-	-	-	248	364	328	80	-	1,020
Dodge Coronet	159	-	-	742	-	244	92	-	-	-	-	-	1,237
TOTAL COLMOTORES	29,740	6,189	5,758	7,934	5,076	3,566	1,856	3,790	3,501	4,873	4,303	5,370	81,756
Zastava 750 D	-	-	716	1,291	618	14	8	-	8	-	-	4	2,653
Fiat 147 GL	-	-	-	526	1,002	2,943	3,864	3,088	1,619	-	-	-	12,944
Fiat 147 Panorama	-	-	-	-	-	-	521	929	775	3	-	-	2,228
Fiat St. Reso	-	-	374	560	24	-	-	-	-	-	-	-	958
Fiat 128 L	1,419	835	740	62	10	15	15	4	-	-	-	-	2,901
Zastava 1300	4,172	18	80	-	-	-	-	-	-	-	-	-	4,270
Mazda 323 1,300 c.c	-	-	-	-	-	-	-	-	120	4,961	3,639	2,547	11,267
Fiat 125 P	2,788	581	777	498	18	-	-	-	-	-	-	-	4,762
Fiat 125 P Taxi	400	830	818	382	554	1,165	793	50	-	-	-	-	5,500
Fiat 125 P Caravan	-	21	622	398	280	52	1	-	-	-	-	-	1,374
Fiat 125 Caravan Taxi	-	-	-	-	-	125	47	-	-	-	-	-	172
Mazda 323 1,500 c.c	-	-	-	-	-	-	-	-	912	5,128	4,332	3,073	13,445
Mazda 323 1,500 Taxi	-	-	-	-	-	-	-	-	-	-	760	1,150	1,910
Fiat 131 Mirafiori	-	-	-	-	-	1,006	1,445	2,104	1,153	1	-	-	5,709
Fiat 131 Mirafiori Taxi	-	-	-	-	-	-	-	-	481	191	-	-	672
Fiat 131 Panorama	-	-	-	-	-	283	611	296	99	2	-	-	1,291
Mazda 626 L	-	-	-	-	-	-	-	-	-	2,240	1,820	1,400	5,260
Mazda 626 Taxi	-	-	-	-	-	-	-	-	-	-	240	160	400
Mazda 626 LX	-	-	-	-	-	-	-	-	-	1,140	1,246	868	3,254
Mazda 626 GLX	-	-	-	-	-	-	-	-	-	-	422	420	842
TOTAL C.C.A	8,779	2,185	4,128	4,419	2,506	5,603	7,106	6,471	5,172	13,666	12,259	9,618	81,912
TOTAL PRODUCTION	86,161	23,399	27,920	33,387	30,838	32,058	26,256	24,001	25,372	33,748	33,382	32,489	409,011

G.P.L.Y.C.E.

COLOMBIA - IMPORTS 1985-1986

Passenger Cars by Manufacturer

	1986		1985		
	Units	%	Units	%	% Change
Mercedes.....	209	15.4	692	35.9	- 69.8
B.M.W.....	38	2.8	105	5.4	- 63.8
Nissan.....	7	0.5	23	1.2	- 69.6
Peugeot.....	40	3.0	21	1.0	+ 90.5
Pony.....	-	-	15	0.8	-
Volkswagen.....	5	0.4	14	0.7	- 64.3
Toyota.....	7	0.5	11	0.6	- 36.4
Volvo.....	4	0.3	7	0.4	- 42.9
Mazda.....	3	0.2	7	0.4	- 57.1
Chevrolet.....	12	0.9	4	0.2	+200.0
Ford.....	3	0.2	4	0.2	- 25.0
Porsche.....	1	0.1	4	0.2	- 75.0
Honda.....	2	0.1	3	0.2	- 33.3
Renault.....	3	0.2	1	0.1	+200.0
Mitsubishi.....	4	0.3	-	-	-
Subaru.....	2	0.1	-	-	-
Suzuki.....	1	0.1	-	-	-
Mercury.....	2	0.1	-	-	-
Dephin.....	1	0.1	-	-	-
Pontiac.....	1	0.1	-	-	-
Saab.....	1	0.1	-	-	-
Fiat.....	2	0.1	-	-	-
Jaguar.....	1	0.1	-	-	-
Chrysler.....	1	0.1	-	-	-
Datsun.....	2	0.1	-	-	-
Others.....	1	0.1	14	0.7	- 92.9
Dacia (Taxis).. 4	1,000	73.9	1,003	52.0	- 0.3
TOTAL.....	1,353	100.0	1,928	100.0	- 29.8

SOFASA

LAFTA COUNTRIES - PRODUCTION/ASSEMBLIES 1959-1986

Motor Vehicles by Country

	Production			Assemblies				
	Argentina	Brazil	Mexico	Colombia	Chile	Peru	Uruguay	Venezuela
1959.....	32,952	96,114	51,118	-	632	-	-	-
1960.....	89,338	133,041	49,807	-	2,317	-	-	10,334
1961.....	136,188	145,584	62,563	-	3,939	-	-	11,787
1962.....	129,880	191,194	66,637	-	6,615	-	-	11,686
1963.....	104,899	174,191	69,135	-	7,939	-	-	24,052
1964.....	166,483	183,707	90,752	-	7,797	-	2,330	44,974
1965.....	194,536	185,187	97,395	-	8,570	2,824	1,226	58,392
1966.....	179,453	224,574	114,521	1,604	7,096	13,170	-	60,502
1967.....	175,318	225,382	126,991	2,407	13,157	17,414	1,248	58,049
1968.....	180,976	279,584	146,781	4,124	18,042	10,119	101	62,868
1969.....	218,590	353,694	165,811	9,546	22,069	16,860	2,712	73,081
1970.....	219,599	416,040	189,986	17,652	24,591	14,456	5,371	89,976
1971.....	253,237	516,067	211,393	22,808	23,470	16,639	7,019	79,608
1972.....	268,593	609,470	229,791	24,015	26,228	23,796	6,385	88,674
1973.....	293,742	729,386	285,825	28,900	17,015	31,741	5,691	96,951
1974.....	286,312	858,479	350,947	36,195	13,852	29,719	3,701	118,152
1975.....	240,036	929,805	356,624	29,574	7,597	34,274	4,000	144,301
1976.....	193,517	985,469	324,979	36,617	7,403	34,344	5,559	162,732
1977.....	235,358	919,242	280,813	36,966	13,089	25,222	8,358	163,296
1978.....	179,160	1,064,014	384,127	44,468	20,048	11,243	N.A.	182,678
1979.....	253,217	1,127,966	444,426	48,677	20,151	10,745	N.A.	157,895
1980.....	281,793	1,165,174	490,006	42,727	29,259	18,699	N.A.	155,087
1981.....	172,363	780,883	597,118	35,558	25,893	21,984	N.A.	154,471
1982.....	132,117	859,295	472,837	35,567	10,255	21,977	N.A.	155,108
1983.....	159,876	898,462	285,485	28,149	4,511	9,626	N.A.	112,248
1984.....	167,323	864,663	357,998	45,157	6,747	8,263	N.A.	104,567
1985.....	137,675	966,708	398,192	39,088	8,145	9,163	N.A.	115,518
1986....	170,490	1,056,332	272,168	40,389	4,752	12,691	N.A.	143,576

A.P.I.A.

MEXICO - PRODUCTION 1970-1986

Motor Vehicles by Type

	Passenger Cars	Trucks	Trucks Tractors	Buses	Total
1970.....	133,218	54,735	1,086	947	189,986
1971.....	153,412	55,669	1,326	986	211,393
1972.....	163,005	64,444	1,366	976	229,791
1973.....	200,147	82,491	1,716	1,214	285,568
1974.....	248,574	98,378	2,632	1,363	350,947
1975.....	237,118	115,075	2,724	1,707	356,624
1976.....	212,549	108,844	2,091	1,495	324,979
1977.....	187,637	90,823	1,005	1,348	280,813
1978.....	242,519	137,939	2,118	1,551	384,127
1979.....	280,049	158,103	4,367	1,907	444,426
1980.....	303,056	178,456	6,819	1,675	490,006
1981.....	355,497	231,963	8,217	1,441	597,118
1982.....	300,579	167,430	3,305	1,323	472,637
1983.....	207,137	77,413	579	356	285,485
1984.....	244,704	110,395	1,778	1,121	357,998
1985.....	246,960	145,841	3,740	1,651	398,192
1986.....	169,567	100,099	1,279	1,223	272,168

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - PRODUCTION 1985-1986

Motor Vehicles by Manufacturer and Type

Manufacturer and Model	1986	1985
PASSENGER CARS AND TRUCKS		
CHRYSLER	46,298	66,465
Passenger Car Total	27,459	39,032
Dart K 2 door	2,887	4,467
Dart K 4 door	4,808	8,487
Dart K St. Wagon	2,966	4,739
LeBaron K 2 door	1,411	2,568
LeBaron K 4 door	1,029	1,935
LeBaron K St. Wagon	933	1,119
Magnum K 2 door	2,302	3,191
New Yorker 4 door	1,883	3,021
Phantom 2 door	232	-
Volare K 2 door	4,986	6,118
Volare K 4 door	4,022	3,387
Truck Total	18,839	27,433
Dodge D-150	7,045	16,226
Dodge D-250	3,752	495
Dodge D-350	5,230	7,404
Dodge D-600	4	1,563
Dodge W-150	188	1,517
Dodge W-250	778	128
Dodge AD-150	1,286	-
Dodge AW-150	450	-
Dodge WM-300	106	100
DIESEL NACIONAL	3,428	6,507
531-K	355	1,130
5311-G	1,382	1,425
532-J	167	390
5322-M	619	1,311
631-K	484	1,204
661	227	460
D-3130	194	586
FABRICA DE AUTOTRANSPORTES	1,233	1,102
S-1834 152"	100	134
S-1834 193" Chassis Cab	-	77
S-1834 206" Chassis Cab	1,011	261
S-1954 206" Chassis Cab	77	311
Boxer 236" Chassis Cowl	8	171
S-1833 236" Chassis Cowl	37	148
FORD MOTOR	41,412	74,364
Passenger Car Total	20,016	38,372
Topaz 2 door	6,654	10,645
Topaz 4 door	6,921	12,531
Thunderbird 2 door	2,186	6,017
Cougar 2 door	4,255	9,179
Truck Total	21,396	35,992
Ford-B150	-	2,633
Ford B 200	703	87
Ford B-600	-	365
Ford F-150	3,615	13,587
Ford F 200	10,296	5,406
Ford F-350	6,782	9,947
Ford F-600	-	3,967
GENERAL MOTORS	35,807	55,705
Passenger Car Total	14,260	18,667
Celebrity 2 door	3,046	691
Celebrity 4 door	3,697	5,817
Century 2 door	680	1,937
Century 4 door	2,332	3,631
Citation 2 door	-	1,365
Citation 2 door Version X-11	-	2,279
Citation 4 door	2,307	2,947
Cutlass 2 door	1,243	-
Cutlass 4 door	955	-
Truck Total	21,547	37,038
Chevrolet C-15	5,461	24,328
Chevrolet C-20	8,644	955
Chevrolet C-35	4,519	5,610
Chevrolet C-65	-	3,490
Chevrolet Panel 30	2,204	2,655
Chevrolet Suburban 129.5"	719	-

MEXICO - PRODUCTION 1985-1986 (continued)

Motor Vehicles by Manufacturer and Type

Manufacturer and Model	1986	1985
NISSAN	65,105	68,317
Passenger Car Total	44,541	52,284
Tsuru 2 door	7,530	8,623
Tsuru 4 door	22,560	24,538
Tsuru St. Wagon	8,158	8,720
Tsuru Hatch Back	4,287	5,670
Hard Top Sakura 2 door	2,006	4,733
Truck Total	20,564	16,033
Nissan Chassis Cab	6,129	3,120
Nissan Stake	3,151	1,335
Nissan Pickup	11,284	11,578
RENAULT	4,931	25,362
Passenger Car Total	2,660	19,779
Renault-5 2 door	-	48
Alliance 2 door	40	3,936
Alliance 4 door	1,267	5,099
Encore 2 door	162	3,951
Encore 4 door	507	448
Renault-18 4 door	548	4,865
Renault-18 Gauyin/Station Wagon	136	1,432
Truck Total	2,271	5,583
Jeep CJ-7	269	1,456
Jeep CJ-10	85	493
Jeep J-164	1,917	3,634
TRAILERS DE MONTERREY	3	-
Truck Total	3	-
R-20T	3	-
VOLKSWAGEN	71,449	94,979
Passenger Car Total	60,631	78,826
Atlantic 2 door	-	5,337
Atlantic 4 door	15,571	12,995
Caribe 2 door	10,733	12,314
Caribe 4 door	7,437	8,887
Corsar 4 door	6,833	11,070
Sedan 2 door	16,641	28,223
Corsar Station Wagon	3,416	-
Truck Total	10,818	16,153
Volkswagen Combi	3,990	7,320
Volkswagen Panel	6,828	8,833
TOTAL PASSENGER CARS AND TRUCKS	269,666	392,801

Manufacturer and Model	1986	1985
TRUCK TRACTORS		
DIESEL NACIONAL	325	1,610
861 K 196"	325	1,610
FABRICA DE AUTOTRANSPORTES	159	606
SF-2574 192"	2	23
SF-2575 186"	157	583
KENWORTH	633	1,129
K-524	1	11
W-924	631	1,116
L-700	-	2
C-500	1	-
TRAILERS DE MONTERREY	153	330
R-22	153	330
VICTOR PATRON	9	65
WTD-4964	9	65
TOTAL TRUCK TRACTORS	1,279	3,740
BUSES		
DIESEL NACIONAL	647	790
323-G 236"	647	790
MEXICANA DE AUTOBUSES	576	861
501-T	1	221
502-M	248	556
502-T	4	1
503-M	292	12
2030	31	71
TOTAL BUSES	1,223	1,651
TOTAL VEHICLES	272,168	398,192

SUMMARY

	1986	%	1985	%
Passenger Cars	169,567	62.30	246,960	62.02
Trucks	100,099	36.78	145,841	36.62
Truck Tractors	1,279	0.47	3,740	0.93
Integral Buses	1,223	0.45	1,651	0.41
TOTAL	272,168	100.00	398,192	100.00

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - EXPORTS 1978-1986

Motor Vehicles by Manufacturer and Model

	1978	1979	1980	1981	1982	1983	1984	1985	1986
CHRYSLER	1,785	1,079	489	607	748	2,384	6,755	18,456	43,689
Passenger Cars									
Volare K	-	-	-	-	34	793	3,469	7,189	7,863
Dart K 2 door	-	-	-	-	65	255	2,223	135	4,150
Dart K 4 door	-	-	-	-	247	813	730	5,876	3,204
Dart K St. Wagon	-	-	-	-	79	337	264	334	239
LeBaron St. Wagon	-	1	-	-	79	-	-	-	-
Phantom	-	-	-	-	-	-	-	-	43
Trucks									
D-1000 115" Pickup	-	7	-	-	-	-	-	-	-
D-1000 133" Chassis Cab	-	2	-	-	-	-	-	-	-
D-150	-	-	-	-	-	-	4	4,905	28,190
D-350 135"	-	-	-	1	-	-	-	-	-
D-600 157"	-	-	-	1	-	-	-	-	-
D-600 197" Cab E.D.	-	1	6	1	-	-	-	-	-
PD-600 157" Cab Diesel	60	30	18	55	4	-	-	-	-
PD-600 197" Cab Diesel	75	88	78	138	-	-	-	-	-
PD-600 221" Cowl Diesel	27	-	-	-	-	-	-	-	-
PD-600 240" Cowl Diesel	14	-	2	6	-	-	-	-	-
PD-600 240" Cowl Diesel	32	41	22	20	-	-	-	-	-
ACD-900 Puller Bus	23	1	50	-	-	-	-	-	-
D-300 135" Stake	3	-	-	-	-	-	-	-	-
Series 500	-	46	-	-	-	-	-	-	-
Series 600	1,551	811	313	385	240	186	65	17	-
Series 700	-	1	-	-	-	-	-	-	-
Series 800	-	50	-	-	-	-	-	-	-
DIESEL NACIONAL	43	64	158	-	3	3	100	17	351
Trucks Dina									
D-1000	-	-	-	-	-	1	-	-	-
D-3000	-	-	-	-	-	1	-	-	-
531 K Cab	8	-	-	-	-	-	-	-	-
532 J Cowl	5	6	-	-	3	-	-	-	-
5322 M	-	-	-	-	-	-	-	15	-
533 G Cowl	-	48	8	-	-	-	-	-	-
604 Cowl	-	5	-	-	-	-	-	-	-
604 L Cowl	26	-	150	-	-	-	100	-	-
631 K Cab	3	1	-	-	-	1	-	-	351
661 Cab	1	-	-	-	-	-	-	1	-
Truck Tractor									
861-G	-	-	-	-	-	-	-	1	-
Buses									
321	-	4	-	-	-	-	-	-	-
FABRICA DE AUTOTRANSPORTES	-	-	-	-	50	-	-	-	-
Trucks FAMSA									
1833 236"	-	-	-	-	1	-	-	-	-
1834 152"	-	-	-	-	18	-	-	-	-
1834 193"	-	-	-	-	9	-	-	-	-
Truck Tractors									
SF-2574	-	-	-	-	19	-	-	-	-
SF-2575	-	-	-	-	3	-	-	-	-

MEXICO - EXPORTS 1978-1986 (continued)

Motor Vehicles by Manufacturer and Model

	1978	1979	1980	1981	1982	1983	1984	1985	1986
GENERAL MOTORS	-	-	-	-	-	4	7,897	29,466	18,672
Passenger Cars									
El Camino	-	-	-	-	-	-	6,967	26,204	16,799
Caballero	-	-	-	-	-	-	930	3,013	1,873
Celebrity 4 door	-	-	-	-	-	-	-	130	-
Trucks									
C-15	-	-	-	-	-	-	-	119	-
C-35	-	-	-	-	-	4	-	-	-
MEXICANA DE AUTOBUSES	-	5	48	63	21	-	1	-	-
Integral Buses									
1502	-	5	-	58	-	-	-	-	-
2301	-	-	8	5	-	-	-	-	-
5090	-	-	25	-	21	-	-	-	-
2030	-	-	15	-	-	-	1	-	-
NISSAN	5,652	4,507	4,252	4,370	1,103	1,107	2,560	6,012	9,124
Passenger Cars									
Sedan 2 door	-	-	-	-	-	10	-	-	-
Sedan 4 door	-	1	1	-	-	93	483	2,427	4,003
Sedan St. Wagon	-	-	-	-	-	9	141	1,139	1,574
Hatch Back Samurai	-	-	-	-	-	1	68	243	388
Hard Top Sakura	-	-	-	-	1	2	-	-	-
Trucks									
Pickup	5,652	4,506	4,251	4,370	1,102	1,016	1,844	2,190	3,111
Stake	-	-	-	-	-	6	9	3	-
Chassis	-	-	-	-	-	-	15	10	48
RENAULT	-	-	156	92	55	30	716	871	182
Passenger Cars									
R-12	-	-	117	58	-	-	-	-	-
R-12 Routier	-	-	12	20	-	30	-	-	-
R-12 Guayin Routier	-	-	27	14	-	-	-	-	-
R-18	-	-	-	-	55	-	-	-	-
Trucks Jeep									
CJ-10 Pickup	-	-	-	-	-	-	716	871	182
VOLKSWAGEN	18,348	19,101	13,142	9,296	13,695	18,690	15,171	3,248	84
Passenger Cars									
Sedan 2 door 1600	16,242	18,375	13,121	9,202	13,578	16,753	15,119	3,150	78
Safari 4 door 1600	2,061	699	14	-	-	1	-	-	-
Brasilia 2 door	2	1	-	-	1	-	-	-	-
Caribe 2 door	-	6	1	-	-	1	-	1	1
Caribe 4 door	1	2	-	1	2	567	1	-	-
Atlantic 2 door	-	-	-	-	-	10	-	12	-
Atlantic 4 door	-	-	-	1	1	1,123	2	3	1
Trucks									
Combi	6	18	6	92	91	121	22	30	4
Panel	-	-	-	-	22	114	27	52	-
Hormiga	36	-	-	-	-	-	-	-	-

MEXICO - EXPORTS 1978-1986 (continued)

Motor Vehicles by Manufacturer and Model

	1978	1979	1980	1981	1982	1983	1984	1985	1986
VEHICULOS AUTOMOTORES	-	-	-	-	4	-	-	-	-
Trucks									
C-J7	-	-	-	-	1	-	-	-	-
J-164	-	-	-	-	1	-	-	-	-
J-100	-	-	-	-	1	-	-	-	-
J-364	-	-	-	-	1	-	-	-	-
KENWORTH	-	-	-	-	137	238	435	353	327
Truck Tractors									
LCF	-	-	-	-	105	183	433	338	308
W-924	-	-	-	-	27	55	2	15	19
K-524	-	-	-	-	5	-	-	-	-
VICTOR PATRON	-	-	-	-	3	-	-	-	-
Truck Tractors									
WTD-4964	-	-	-	-	3	-	-	-	-
TOTAL EXPORTS	25,828	24,756	18,245	14,428	15,819	22,456	33,635	58,423	72,429

Motor Vehicle Export Summary

	1978		1979		1980		1981		1982		1983		1984		1985		1986	
	Units	%	Units	%	Units	%	Units	%	Units	%	Units	%	Units	%	Units	%	Units	%
Chrysler	1,785	156.8	1,079	-39.6	489	-54.7	607	24.1	748	23.2	2,384	218.7	6,755	183.3	18,456	173.2	43,689	136.7
Dina	43	152.9	64	48.8	158	146.9	-	-100.0	3	100.0	3	-	100	-	17	-	351	-
F.A.M.S.A.	-	-	-	-	-	-	-	-	50	100.0	-	-100.0	-	-	-	-	-	-
General Motors	-	-	-	-	-	-	-	-	-	-	4	100.0	7,897	-	28,466	273.1	18,872	-36.8
M.A.S.A.	-	-	5	100.0	46	860.0	63	37.2	21	-66.7	-	-100.0	1	100.0	-	-100.0	-	-
Nissan	5,552	-3.6	4,507	-20.3	4,252	-5.7	4,370	2.8	1,103	-74.8	1,107	0.4	2,560	131.3	6,012	134.8	9,124	51.8
Renault	-	-	-	-	156	100.0	92	-41.0	55	-40.2	30	-45.4	716	-	871	21.6	182	-79.1
Volkswagen	18,348	255.0	19,101	4.1	13,142	-31.2	9,296	-29.3	13,695	47.3	18,690	36.5	15,171	-18.8	3,248	-78.6	84	-97.4
V.A.M.	-	-	-	-	-	-	-	-	4	100.0	-	-100.0	-	-	-	-	-	-
Kenworth	-	-	-	-	-	-	-	-	137	100.0	238	73.7	435	82.8	353	-18.8	327	-7.4
Victor Patron	-	-	-	-	-	-	-	-	3	100.0	-	-100.0	-	-	-	-	-	-
T O T A L	25,828	118.9	24,756	-4.2	18,245	-26.3	14,428	-20.9	15,819	9.6	22,456	41.8	33,635	49.8	58,423	73.7	72,429	24.0

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - EXPORTS 1985-1986

Motor Vehicles by Manufacturer and Country of Destination

	1985								1986							
	Chrysler	Dina	G.M.	Kenworth	Nissan	Renault	V.W.	Total	Chrysler	Dina	G.M.	Kenworth	Nissan	Renault	V.W.	Total
AMERICA	18,355	17	29,466	353	6,012	871	97	55,171	42,712	351	18,672	327	9,124	182	7	71,375
North	16,768	-	29,217	338	-	871	3	47,197	41,294	-	18,672	308	10	182	-	60,466
U.S.	16,768	-	29,217	338	-	871	3	47,197	41,294	-	18,672	308	10	182	-	60,466
Central	1,587	2	-	9	5,153	-	94	6,845	1,418	-	-	6	6,989	-	6	8,419
Bahamas	7	-	-	-	490	-	-	497	118	-	-	-	978	-	-	1,096
Belize	-	-	-	-	12	-	-	12	-	-	-	-	12	-	-	12
Costa Rica	-	-	-	-	76	-	-	76	-	-	-	-	534	-	5	534
Cuba	-	2	-	-	-	-	94	96	-	-	-	-	-	-	-	5
Curacao	-	-	-	-	316	-	-	316	-	-	-	-	343	-	-	343
Dominican Republic	-	-	-	-	858	-	-	858	14	-	-	-	466	-	-	480
El Salvador	-	-	-	-	334	-	-	334	-	-	-	-	70	-	1	70
Guatemala	8	-	-	-	150	-	-	158	2	-	-	6	287	-	-	296
Haiti	-	-	-	-	145	-	-	145	-	-	-	-	62	-	-	62
Honduras	-	-	-	9	407	-	-	416	-	-	-	-	230	-	-	230
Nicaragua	-	-	-	-	35	-	-	35	-	-	-	-	-	-	-	-
St. Thomas	-	-	-	-	-	-	-	-	34	-	-	-	-	-	-	34
Panama	-	-	-	-	2,022	-	-	2,022	-	-	-	-	2,632	-	-	2,632
Cayman Islands	-	-	-	-	46	-	-	46	-	-	-	-	236	-	-	236
Puerto Rico	1,570	-	-	-	185	-	-	1,755	1,204	-	-	-	1,063	-	-	2,267
Aruba	-	-	-	-	77	-	-	77	-	-	-	-	76	-	-	76
St. Croix	2	-	-	-	-	-	-	2	14	-	-	-	-	-	-	14
Virgin Islands	-	-	-	-	-	-	-	-	32	-	-	-	-	-	-	32
South	-	15	249	6	859	-	-	1,129	-	-	-	13	2,125	-	1	2,490
Uruguay	-	-	-	-	10	-	-	10	-	-	-	-	26	-	-	26
Chile	-	-	-	-	849	-	-	849	-	-	-	-	2,099	-	-	2,099
Colombia	-	-	-	2	-	-	-	2	-	-	-	-	-	-	1	1
Ecuador	-	-	-	4	-	-	-	4	-	-	-	13	-	-	-	364
Peru	-	15	249	-	-	-	-	264	-	-	-	-	-	-	-	-
ASIA	99	-	-	-	-	-	-	99	637	-	-	-	-	-	70	707
Saudi Arabia	25	-	-	-	-	-	-	25	58	-	-	-	-	-	-	58
Lebanon	5	-	-	-	-	-	-	5	-	-	-	-	-	-	-	-
Kuwait	29	-	-	-	-	-	-	29	46	-	-	-	-	-	-	46
Japan	-	-	-	-	-	-	-	-	454	-	-	-	-	-	-	454
United Arab Emirates	15	-	-	-	-	-	-	15	-	-	-	-	-	-	-	-
Qatar	25	-	-	-	-	-	-	25	17	-	-	-	-	-	-	17
Jordan	-	-	-	-	-	-	-	-	-	-	-	-	-	-	70	70
China	-	-	-	-	-	-	-	-	62	-	-	-	-	-	-	62
EUROPE	2	-	-	-	-	-	3,151	3,153	340	-	-	-	-	-	7	347
Germany, West	-	-	-	-	-	-	3,151	3,151	-	-	-	-	-	-	3	3
Belgium	2	-	-	-	-	-	-	2	65	-	-	-	-	-	-	65
Austria	-	-	-	-	-	-	-	-	-	-	-	-	-	-	3	3
Finland	-	-	-	-	-	-	-	-	13	-	-	-	-	-	-	13
Iceland	-	-	-	-	-	-	-	-	88	-	-	-	-	-	-	88
Italy	-	-	-	-	-	-	-	-	22	-	-	-	-	-	-	22
Holland	-	-	-	-	-	-	-	-	150	-	-	-	-	-	1	151
Norway	-	-	-	-	-	-	-	-	2	-	-	-	-	-	-	2
TOTAL	18,456	17	29,466	353	6,012	871	3,248	58,423	43,689	351	18,672	327	9,124	182	84	72,429

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - SALES 1977-1986

Passenger Car Sales by Type

Product Groups	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986
Regular.....	96,838	107,249	133,779	152,480	179,852	179,928	124,741	132,974	135,489	93,446
Compacts.....	74,063	91,314	95,024	92,937	109,506	78,669	38,590	57,480	74,028	51,197
Deluxe.....	16,570	22,440	28,371	28,727	37,410	20,088	19,740	18,731	23,549	11,567
Sport.....	6,900	5,584	9,732	11,897	13,595	8,076	8,981	8,465	9,121	4,460
Total.....	194,471	226,587	266,906	286,041	340,363	286,761	192,052	217,650	242,187	160,670

Product Group Shares (Percentage)

Regular.....	49.85	47.33	50.12	53.31	52.84	62.74	64.95	61.10	55.94	58.16
Compacts.....	38.08	40.30	35.60	32.49	32.17	27.43	20.09	26.41	30.57	31.86
Deluxe.....	8.52	9.90	10.63	10.04	10.99	7.01	10.28	8.61	9.72	7.20
Sport.....	3.55	2.47	3.65	4.16	4.00	2.82	4.68	3.88	3.77	2.78
Total.....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00

Product Group Evolution (1975 = 100)

Regular.....	100.00	110.63	138.00	157.29	185.53	185.61	128.68	137.17	139.76	96.40
Compacts.....	100.00	123.29	128.30	125.48	147.85	106.21	52.10	77.60	99.95	69.13
Deluxe.....	100.00	135.42	171.21	173.36	225.76	121.23	119.13	113.04	142.11	69.81
Sport.....	100.00	80.92	141.04	172.42	197.02	117.04	130.15	122.68	132.18	64.64
Total.....	100.00	116.51	137.24	147.08	175.01	147.45	98.75	111.91	124.53	82.62

Percent Change Over Previous Year

Regular.....	-7.95	10.63	24.73	13.97	17.95	0.04	-30.67	6.60	1.89	-31.03
Compacts.....	4.98	23.29	4.06	-2.20	17.82	-28.17	-50.95	48.95	28.79	-30.84
Deluxe.....	1.88	35.42	26.43	1.25	30.22	-46.31	-1.73	-5.11	25.72	-50.88
Sport.....	33.46	-19.08	74.28	22.24	14.27	-40.60	11.21	-5.75	7.75	-51.10
Total.....	-2.35	16.51	17.79	7.16	18.99	-15.75	-33.03	13.33	11.27	-33.66

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - SALES 1977-1986 (continued)

Commercial Vehicles by Type

Product Group	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986
Trucks.....	92,254	130,724	151,998	170,331	220,886	174,861	80,037	110,195	144,038	95,647
Commercial....	56,102	80,415	90,860	101,800	139,233	120,100	57,513	78,353	101,396	72,046
Light.....	18,977	28,424	32,491	28,111	35,192	30,738	13,100	17,609	25,605	18,731
Medium.....	459	565	187	-	-	-	-	-	546	373
Heavy.....	12,538	16,414	23,186	34,267	41,319	20,344	7,031	10,526	13,902	3,582
Chassis.....	4,178	4,906	5,274	6,153	5,142	3,679	2,393	3,707	2,589	915
Tractors.....	1,169	2,102	4,375	6,671	8,002	3,611	451	1,376	3,600	1,298
Buses.....	1,353	1,615	1,953	1,368	1,762	1,430	275	1,066	1,824	1,220
Total.....	94,776	134,441	158,326	178,370	230,650	179,902	80,763	112,637	149,462	98,165

Product Group Shares (Percentage)

Trucks.....	97.34	97.24	96.00	95.49	95.77	97.20	99.10	97.83	96.37	97.44
Commercial....	59.20	59.81	57.39	57.07	60.37	66.75	71.21	69.56	67.84	73.40
Light.....	20.02	21.15	20.52	15.76	15.26	17.09	16.22	15.63	17.13	19.08
Medium.....	0.48	0.42	0.12	-	-	-	-	-	0.37	0.38
Heavy.....	13.23	12.21	14.64	19.21	17.91	11.31	8.71	9.35	9.30	3.65
Chassis.....	4.41	3.65	3.33	3.45	2.23	2.05	2.96	3.29	1.73	0.93
Tractors.....	1.23	1.56	2.76	3.74	3.47	2.01	0.56	1.22	2.41	1.32
Buses.....	1.43	1.20	1.24	0.77	0.76	0.79	0.34	0.95	1.22	1.24
Total.....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00

Product Group Evolution (1975 = 100)

Trucks.....	100.00	141.70	164.76	184.63	239.43	189.54	86.75	119.44	156.13	103.68
Commercial....	100.00	143.33	161.95	181.45	248.17	214.07	102.51	139.66	180.73	128.42
Light.....	100.00	149.78	171.21	148.13	185.44	161.97	69.03	92.79	134.92	98.70
Medium.....	100.00	123.09	40.74	-	-	-	-	-	118.95	81.26
Heavy.....	100.00	130.91	184.92	273.30	329.55	162.25	56.07	83.95	110.87	28.57
Chassis.....	100.00	117.42	126.23	147.27	123.07	88.05	57.27	88.72	61.96	21.90
Tractors.....	100.00	179.81	374.25	570.65	684.51	308.89	38.57	117.70	307.95	111.04
Buses.....	100.00	119.36	144.34	101.10	130.22	105.69	20.32	78.78	134.81	90.17
Total.....	100.00	141.85	167.05	188.20	243.36	189.81	85.21	118.84	157.70	103.58

Percent Change Over Previous Year

Trucks.....	-8.49	41.70	16.27	12.06	29.68	-20.84	-54.23	37.68	30.71	-33.60
Commercial....	1.31	43.34	12.98	12.04	36.77	-13.74	-52.11	36.24	29.41	-28.95
Light.....	-11.18	49.78	14.30	-13.49	25.19	-12.66	-57.38	34.42	45.41	-26.85
Medium.....	-39.45	23.09	-66.90	-	-	-	-	-	100.00	-31.69
Heavy.....	-34.25	30.91	41.26	47.79	20.58	-50.76	-65.44	49.71	32.07	-74.23
Chassis.....	-1.51	17.42	7.50	16.67	-16.43	-28.45	-34.96	54.91	-30.16	-64.66
Tractors.....	-41.99	79.81	108.14	52.48	19.95	-54.87	-87.51	205.10	161.63	-63.94
Buses.....	-3.91	19.36	20.93	-29.95	28.80	-18.84	-80.77	287.64	71.11	-33.11
Total.....	-9.08	41.85	17.77	12.66	29.31	-22.00	-55.11	39.47	32.69	-34.32

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - SALES 1985-1986

Passenger Cars by Manufacturer and Type

STANDARD CARS

Makes and Models	1986	1985
NISSAN	43,291	51,493
Sakura Hard Top	2,045	4,934
Tsuru 2 door	7,611	8,424
Tsuru 4 door	22,510	24,030
Tsuru St. Wagon	7,484	8,517
Tsuru Hatch Back Samurai	3,641	5,588
RENAULT	3,967	18,611
Alliance 2 door	88	3,936
Alliance 4 door	1,543	4,873
Encore 2 door	537	3,576
Encore 4 door	666	301
Renault-5 2 door	-	49
Renault-18 4 door	904	4,529
Renault -18 St. Wagon	229	1,347
VOLKSWAGEN	46,188	65,385
Atlantic 2 door	243	5,080
Atlantic 4 door	11,525	12,262
Caribe 2 door	9,893	12,425
Caribe 4 door	6,710	8,591
Sedan 2 door	17,817	27,027
TOTAL STANDARD CARS	93,446	135,489

COMPACT CARS

CHRYSLER	19,954	26,934
Dart K 2 door	2,921	4,445
Dart K 4 door	4,977	8,308
Dart K St. Wagon	3,030	4,683
Volare K 2 door	4,993	6,120
Volare K 4 door	4,033	3,378
FORD MOTOR	13,177	23,001
Topaz 2 door	6,396	10,588
Topaz 4 door	6,781	12,413
GENERAL MOTORS	9,389	13,114
Celebrity 2 door	2,369	697
Celebrity 4 door	3,269	5,891
Citation 2 door	73	3,726
Citation 4 door	2,271	2,800
Cutlass 2 door	705	-
Cutlass 4 door	702	-
VOLKSWAGEN	8,677	10,979
Corsar 4 door	6,211	10,979
Corsar St. Wagon Variant	2,466	-
TOTAL COMPACT CARS	51,197	74,028

MEXICO - SALES 1985-1986 (continued)

Passenger Cars by Manufacturer and Type

	1986	1985
LUXURY CARS		
CHRYSLER	5,389	8,735
Phantom 2 door	127	-
LeBaron K 2 door	1,396	2,566
LeBaron K 4 door	1,032	1,952
LeBaron K St. Wagon	921	1,133
New Yorker 4 door	1,913	3,084
FORD MOTOR	4,202	9,134
Cougar 2 door	4,202	9,134
GENERAL MOTORS	1,976	5,680
Century 2 door	361	1,984
Century 4 door	1,609	3,651
Caprice 4 door	4	10
Monte Carlo 4 door	2	35
TOTAL LUXURY CARS	11,567	23,549
SPORT CARS		
CHRYSLER	2,323	3,127
Magnum K 2 door	2,323	3,127
FORD MOTOR	2,137	5,994
Thunderbird 2 door	2,137	5,994
TOTAL SPORT CARS	4,460	9,121
TOTAL PASSENGER CARS	160,670	242,187

SALES SUMMARY

	1986		1985	
	Units	%	Units	%
Standard Cars	93,446	58.16	135,489	55.94
Compact Cars	51,197	31.86	74,028	30.56
Luxury Cars	11,567	7.19	23,549	9.72
Sport Cars	4,460	2.77	9,121	3.76
TOTAL	160,670	100.00	242,187	100.00

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - SALES 1985-1986

Motor Vehicles by Type and Manufacturer

Makes and Models	1986	1985
SECTION A CARS AND TRUCKS		
CHRYSLER	46,793	65,871
Passenger Cars		
Dart	10,928	17,436
Volare	9,026	9,498
Phantom	127	-
LeBaron	3,349	5,651
New Yorker	1,913	3,084
Magnum	2,323	3,127
Trucks		
Dodge	19,127	27,075
DIESEL NACIONAL	3,611	6,466
Trucks	3,611	6,466
FABRICA DE AUTOTRANSPORTES	1,239	1,020
Trucks	1,239	1,020
FORD MOTOR	40,591	74,072
Passenger Cars		
Topaz	13,177	23,001
Cougar	4,202	9,134
Thunderbird	2,137	5,994
Trucks		
Ford	21,075	35,943
GENERAL MOTORS	31,971	55,722
Passenger Cars		
Celebrity	5,638	6,588
Citation	2,344	6,526
Cutlass	1,407	-
Century	1,970	5,635
Caprice	4	10
Monte Carlo	2	35
Trucks		
Chevrolet	20,606	36,928
NISSAN	60,512	67,492
Passenger Cars		
Sakura	2,045	4,934
Tsuru	41,246	46,559
Trucks		
Nissan	17,221	15,999
RENAULT	6,628	23,898
Passenger Cars		
Renault Alliance	1,631	8,809
Renault Encore	1,203	3,877
Renault-5	-	49
Renault-18	1,133	5,876
RENAULT [con't]		
Trucks		
Renault	2,661	5,287
TRAILERS DE MONTERREY	3	-
Trucks	3	-
VOLKSWAGEN	64,969	91,684
Passenger Cars		
Atlantic	11 [illegible]8	17,342
Caribe	16,603	21,016
Sedan	17,917	27,027
Corsar	8,677	10,979
Trucks	10,104	15,320
TOTAL SECTION A	256,317	386,225
SECTION B DIESEL TRUCK-TRACTORS		
Diesel Nacional	310	1,612
Fabrica De Autotransportes	203	532
Kenworth	604	1,077
Trailers De Monterrey	172	310
Victor Patron	9	69
TOTAL SECTION B	1,298	3,600
SECTION C INTEGRAL BUSES		
Diesel Nacional	646	800
Mexicana de Autobuses	574	1,024
TOTAL SECTION C	1,220	1,824
TOTAL VEHICLES	258,835	391,649

S U M M A R Y

	1986		1985	
	Units	%	Units	%
Passenger Cars	160,670	62.07	242,187	61.83
Trucks	95,647	36.95	144,038	36.77
Truck Tractors	1,298	0.50	3,600	0.91
Integral Buses	1,220	0.47	1,824	0.46
Total	258,835	100.00	391,649	100.00

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - SALES 1985-1986

Commercial Vehicles by Manufacturer and Type

	KGS.	1986	1985
SMALL COMMERCIAL			
CHRYSLER		13,728	18,088
D-150 115" Pickup	(2,994)	6,793	14,523
D-150 133" Pickup	(2,994)	538	1,653
W-150 115" 4x4 Pickup	(2,767)	208	1,508
D-250 115" Pickup	(3,013)	3,160	278
D-250 133" Pickup	(3,013)	673	39
W-250 115" Pickup	(2,786)	626	81
W-250 133" Pickup	(2,786)	72	6
AD-150 106" Ram Charger	(3,016)	1,251	-
AW-150 106" Ram Charger 4X4	(3,016)	407	-
FORD MOTOR COMPANY		14,588	21,634
F-150 117" Pickup	(2,995)	3,601	13,627
B-150 117" Chassis Cowl	(2,995)	-	2,648
F-200 117" Pickup	(3,247)	10,310	5,278
B-200 117" Chassis Cab	(3,247)	677	81
GENERAL MOTORS		13,744	25,068
C-15 117" Pickup	(2,747)	5,281	24,130
C-20 117" Pickup	(3,045)	8,463	938
NISSAN		17,221	15,999
Pickup Corto	(2,146)	2,558	2,910
Pickup Largo	(2,186)	2,813	3,604
Pickup Double Cab	(2,205)	3,999	4,588
Pickup Van Truck	(2,165)	419	450
TX-A Chassis Short	(2,021)	1,819	1,155
TX-A Chassis Long	(2,051)	3,160	1,968
TX-B Estate Short	(2,236)	965	534
TX-B Estate Long	(2,296)	1,468	790
RENAULT		2,661	5,287
CJ-7 213" JEEP 4X4	(1,882)	488	1,456
J-10 276" Pickup 4X4	(2,586)	267	389
J-164 276" Wagoneer 4X4	(2,735)	1,906	3,442
VOLKSWAGEN		10,104	15,320
Combi	(2,300)	3,279	6,802
Panel	(2,500)	6,825	8,518
TOTAL SMALL COMMERCIAL		72,046	101,396
LIGHT			
CHRYSLER		5,395	7,405
D-350 135" Pickup R.S.	(3,793)	44	374
D-350 135" Stake R.D.	(4,967)	5,170	6,931
WM-300 115" Pickup	(4,100)	181	100
FORD MOTOR COMPANY		6,487	9,916
F-350 137" Chassis Cab	(5,000)	3,245	4,958
F-350 137" Stake	(5,000)	3,242	4,958
GENERAL MOTORS		6,849	8,284
C-35 135" Cab R.S.	(4,763)	1	169
C-35 135" Cab R.D.	(5,200)	4,208	5,468
Panel 30 133" Chassis R.S.	(4,082)	570	829
Panel 30 133" Chassis R.D.	(4,536)	1,383	1,818
Suburan 129.5"	(1,400)	687	-
TOTAL LIGHT TRUCKS		18,731	25,605
MEDIUM			
DIESEL NACIONAL		373	546
D-3130 153" Midibus	(6,811)	373	546
HEAVY			
CHRYSLER		4	1,552
D-600 157" Cowl	(11,590)	-	207
D-600 197" Cab	(10,909)	4	512
D-600 197" Cab	(11,590)	-	833
D-600 221" Double Cab	(11,549)	-	-
DIESEL NACIONAL		2,438	4,175
531-K 196" Chassis Cab	(11,807)	322	1,132
5311-G 196" Chassis Cab	(11,807)	1,362	1,427
631-K 196 Chassis Cab	(15,422)	502	1,179
661 G2 214" Chassis Cab	(20,865)	100	222
661 G3 214" Chassis Cab	(22,680)	152	215
FABRICA DE AUTOTRANSPORTES		1,124	773
S-1834 152" Cowl	(11,590)	97	134
S-1834 193" Chassis Cab	(11,590)	-	57
S-1834 206" Chassis Cab	(12,954)	948	279
1954 206" Chassis Cab	(15,454)	79	303
FORD MOTOR		-	4,014
F-600 157" Cowl	(11,567)	-	642
F-600 171" Chassis Cab	(9,526)	-	648
F-600 189" Chassis Cab	(9,526)	-	405
F-600 189" Chassis Cab	(11,517)	-	2,319
GENERAL MOTORS		13	3,576
C-65	(11,566)	3	1,349
C-65 167" Chassis Cab	(11,113)	-	1,554
C-65 189" Chassis Cab	(11,113)	10	673
TRAILERS DE MONTERREY		3	-
R-20T	(25,500)	3	-
TOTAL HEAVY TRUCKS		3,582	13,902
CHASSIS COWL			
CHRYSLER		-	218
D-600 240"	(11,549)	-	218
DIESEL NACIONAL		800	1,745
532 J 236"	(11,794)	166	395
5322-M 236"	(11,794)	632	1,318
604-L 227"	(15,422)	2	32
FABRICA DE AUTOTRANSPORTES		115	247
S-1833 236"	(11,590)	96	86
Boxer 236"	(12,950)	19	161
FORD MOTOR		-	379
B-600 217" E.S.	(9,526)	-	145
B-600 237" E.D.	(11,567)	-	234
TOTAL CHASSIS COWL		915	2,589
TRUCK TRACTORS			
DIESEL NACIONAL		310	1,612
861-K 196"		310	1,612
FABRICA DE AUTOTRANSPORTES		203	532
SF-2574 192"		4	21
SF-2575 186"		199	511
KENWORTH		604	1,077
K-524		1	11
W-924		603	1,065
LCF		-	1
TRAILERS DE MONTERREY		172	310
R-22		172	310
VICTOR PATRON		9	69
WTD-4964		9	69
TOTAL TRUCK TRACTORS		1,298	3,600
INTEGRAL BUSES			
DIESEL NACIONAL		646	800
323-G 236"		646	800
MEXICANA DE AUTOBUSES		574	1,024
2030		31	81
500 Urban		-	17
501-T		1	221
502-M		249	692
503-M		288	12
502-T		4	1
S-5000		1	-
TOTAL INTEGRAL BUSES		1,220	1,824
TOTAL VEHICLES		98,165	149,462

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

S U M M A R Y

	1986		1985	
	Units	%	Units	%
Small Commercial	72,046	73.39	101,396	67.84
Light	18,731	19.08	25,605	17.13
Medium	373	0.37	546	0.36
Heavy	3,582	3.64	13,902	9.30
Chassis Cowl	915	0.93	2,589	1.73
Truck Tractors	1,298	1.32	3,600	2.40
Integral Buses	1,220	1.24	1,824	1.22
TOTAL	98,165	100.00	149,462	100.00

MEXICO - TOTAL REGISTRATIONS 1970-1985

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1970....	1,233,824	524,985	33,059	1,791,868
1971....	1,342,231	560,262	34,953	1,937,446
1972....	1,520,144	592,772	35,723	2,148,639
1973....	1,766,504	645,323	37,043	2,448,870
1974....	2,053,241	728,965	41,053	2,823,259
1975....	2,400,930	887,912	50,762	3,339,604
1976....	2,580,426	987,995	52,693	3,621,114
1977....	2,829,110	1,057,144	61,631	3,947,885
1978....	3,359,973	1,278,419	73,772	4,712,164
1979....	3,818,548	1,433,050	80,734	5,332,332
1980....	4,254,880	1,489,143	83,800	5,827,823
1981....	4,746,508	1,719,438	79,041	6,544,987
1982....	4,957,526	1,821,766	97,174	6,876,466
1983....	4,870,145	1,969,399	79,139	6,918,683
1984....	5,028,604	2,097,530	69,470	7,195,604
1985....	5,282,209	2,115,160	78,146	7,475,515

INSTITUTO NACIONAL DE ESTADISTICA

PERU - ASSEMBLIES 1978-1986

Motor Vehicles by Manufacturer and Model

Manufacturer & Model	1971/ 1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	TOTAL
INDUSTRIA AUTOMOTRIZ BETA	66,643	2,701	3,065	3,773	4,428	1,237	-	-	-	326	82,173
Passenger Cars & Station Wagons											
Hillman	14,117	899	830	-	-	-	-	-	-	-	15,846
Dodge	9,069	147	144	-	-	-	-	-	-	-	9,360
Commercial Vehicles											
Dodge D100 Sc. Pickup	7,839	260	304	384	526	122	-	-	-	-	9,435
Dodge D100 Sc. Pickup	3,254	86	-	-	-	-	-	-	-	-	3,340
Dodge D300 Sc. Chassis/Cab	17,997	401	414	1,101	1,478	487	-	-	-	-	21,878
Dodge D300 Chassis/Cab Diesel	-	203	421	624	548	160	-	-	-	-	1,956
Dodge P300 Chassis Diesel	1,020	36	-	-	-	-	-	-	-	-	1,056
Dodge D500 Sc. Chassis/Cab	9,939	24	-	-	-	-	-	-	-	-	9,963
Dodge P500 Chassis Diesel	71	-	-	-	-	-	-	-	-	-	71
Dodge PP500 Chassis Diesel	188	132	112	192	132	60	-	-	-	22	838
Dodge DP500 Chassis/Cab Diesel	629	187	264	512	544	192	-	-	-	144	2,472
Dodge DN800 Sc. Chassis/Cab	1,869	17	-	-	-	-	-	-	-	-	1,886
Dodge DN800 Chassis/Cab Diesel	632	154	288	576	840	96	-	-	-	150	2,746
Dodge W100 Pickup 4x4	19	155	288	384	360	120	-	-	-	-	1,326
MOTOR PERU	51,270	2,808	1,398	4,338	5,174	5,857	1,505	1,178	965	2,035	76,528
Passenger Cars & Station Wagons											
Volkswagen 1200 Sedan	880	-	-	-	-	-	-	-	-	-	880
Volkswagen 1300 Sedan	47,547	2,783	1,291	4,337	5,174	5,857	1,505	1,178	685	707	71,064
Volkswagen Amazon 1600 Sedan	-	-	-	-	-	-	-	-	280	1,016	1,296
Volkswagen Gol 1600	-	-	-	-	-	-	-	-	-	312	312
Commercial Vehicles											
Volkswagen Panel 211	756	-	-	-	-	-	-	-	-	-	756
Volkswagen Kombi 231	2,004	-	-	-	-	-	-	-	-	-	2,004
Volkswagen EA489 Chassis	83	25	107	1	-	-	-	-	-	-	216
NISSAN MOTOR	32,734	3,149	3,884	5,880	6,830	9,450	4,050	3,880	4,480	4,700	79,037
Passenger Cars & Station Wagons											
Datsun L510 Sedan	5,620	-	-	-	-	-	-	-	-	-	5,620
Datsun WL510 St. Wagon	2,140	-	-	-	-	-	-	-	-	-	2,140
Datsun GNL710 Sedan	10,120	560	-	-	-	-	-	-	-	-	10,680
Datsun NLA10 Sedan	-	440	1,080	1,520	2,200	2,240	-	-	-	-	7,480
Datsun WNLA10 St. Wagon	-	-	680	1,240	1,440	1,360	-	-	-	-	4,720
Nissan Sunny Sedan Standard	-	-	-	-	-	1,120	1,360	720	920	1,080	5,200
Nissan Sunny Sedan Automatic	-	-	-	-	-	-	80	100	140	200	520
Nissan Sunny Coupe Standard	-	-	-	-	-	-	120	240	80	160	600
Nissan Sunny St. Wagon Standard	-	-	-	-	-	160	760	320	480	760	2,480
Nissan Sunny St. Wagon Automatic	-	-	-	-	-	-	40	100	100	180	420
Commercial Vehicles											
Datsun NL520;BLG/20 Pickup	1,777	-	-	-	-	-	-	-	-	-	1,777
Datsun GNL620 Pickup	13,077	2,149	2,124	2,010	-	-	-	-	-	-	19,360
Datsun BLG720 Pickup	-	-	-	1,110	1,650	-	-	-	-	-	2,760
Datsun LGN720 Pickup	-	-	-	-	1,540	4,010	1,130	-	-	-	6,680
Datsun LG720T Pickup	-	-	-	-	-	-	200	1,880	1,720	960	4,760
Datsun ULG720T Pickup Diesel Cab	-	-	-	-	-	560	360	520	680	480	2,600
Datsun Pickup 4x4	-	-	-	-	-	-	-	-	200	240	440
Datsun Pickup 4x4 Diesel/Cab	-	-	-	-	-	-	-	-	160	160	320
Nissan Fiera 2000 4x2	-	-	-	-	-	-	-	-	-	320	320
Nissan Fiera 2000 4x2 Diesel Cab	-	-	-	-	-	-	-	-	-	120	120
Nissan Fiera 2000 4x4	-	-	-	-	-	-	-	-	-	20	20
Nissan Fiera 2000 4x4 Diesel Cab	-	-	-	-	-	-	-	-	-	20	20

PERU - ASSEMBLIES 1978-1986 (continued)

Motor Vehicles by Manufacturer and Model

Manufacturer & Model	1971/ 1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	TOTAL
TOYOTA	37,875	2,217	1,780	3,603	4,282	5,003	4,024	2,934	3,275	4,842	69,835
Passenger Cars & Station Wagons											
Daihatsu	864	-	-	-	-	-	-	-	-	-	864
Toyota RT40:RT84-Sedan	13,355	-	-	-	-	-	-	-	-	-	13,355
Toyota RT120 Sedan	11,000	-	-	-	-	-	-	-	-	-	11,000
Toyota RT177 St. Wagon	1,140	-	-	-	-	-	-	-	-	-	1,140
Toyota RT104 Sedan	8,966	1,577	677	-	-	-	-	-	-	-	11,220
Toyota RT188 St. Wagon	2,540	640	400	-	-	-	-	-	-	-	3,580
Toyota RT132-2000 Sedan	-	-	460	2,608	2,981	2,851	-	-	-	-	8,900
Toyota RT132-2000 St. Wagon	-	-	243	995	1,301	1,221	-	-	-	-	3,760
Toyota Corona 1800 Standard Sedan	-	-	-	-	-	620	2,296	1,556	1,968	-	6,440
Toyota Corona 1800 Automatic Sedan	-	-	-	-	-	-	500	647	513	-	1,660
Toyota Corona 1800 Standard St. Wagon	-	-	-	-	-	311	1,228	731	750	-	3,020
Toyota Corona 2000 Standard Sedan	-	-	-	-	-	-	-	-	1	1,589	1,590
Toyota Corona 2000 Sedan Automatic	-	-	-	-	-	-	-	-	-	420	420
Toyota Corona 2000 St. Wagon Standard	-	-	-	-	-	-	-	-	-	630	630
Commercial Vehicles											
Toyota Pickup 101	10	-	-	-	-	-	-	-	-	-	10
Toyota HiLux Pickup 4x2	-	-	-	-	-	-	-	-	40	1,746	1,786
Toyota HiLux Pickup 4x4 Double Cab	-	-	-	-	-	-	-	-	3	397	400
Toyota HiLux Pickup 4x4	-	-	-	-	-	-	-	-	-	20	20
Toyota HiLux Pickup 4x4 Double Cab	-	-	-	-	-	-	-	-	-	40	40
VOLVO	7,213	368	618	1,105	1,270	430	47	271	443	543	12,308
Commercial Vehicles											
Volvo B857:B58 Chassis/Bus	1,467	66	132	368	200	41	32	40	-	-	2,346
Volvo B10M Bus Chassis	-	-	-	-	-	-	-	145	155	10	310
Volvo B7 F60 Bus/Chassis	-	-	-	-	-	-	-	10	20	30	60
Volvo B6 Chassis/Cab	474	-	-	-	-	-	-	-	-	-	474
Volvo B8 Chassis/Cab 4x2	1,090	-	-	-	-	-	-	-	-	-	1,090
Volvo B8 Chassis Cab 6x2	382	-	-	-	-	-	-	-	-	-	382
Volvo B8 Chassis/Cab 6x4	68	-	-	-	-	-	-	-	-	-	68
Volvo N7S Chassis/Cab 4x2	-	-	-	-	-	-	-	-	10	108	118
Volvo N7 Chassis/Cab 4x2	565	69	23	41	32	15	9	8	3	-	765
Volvo N10 Chassis/Cab 4x2	2,039	129	236	330	414	217	1	35	125	221	3,747
Volvo N10 Chassis/Cab 6x2	461	24	-	-	-	-	-	-	-	-	485
Volvo N10 Chassis/Cab 6x4	270	23	2	60	-	-	-	-	-	-	355
Volvo N12 Chassis/Cab 4x2	180	23	75	90	172	96	4	-	-	-	640
Volvo N12 Chassis Cab 6x4	217	34	150	216	452	61	1	33	130	174	1,468
C.I.A. INVERSION CAMENA	-	-	-	-	-	-	-	-	-	245	245
Commercial Vehicles											
Mitsubishi	-	-	-	-	-	-	-	-	-	245	245
				S U M M A R Y							
Industria Automotriz Beta	66,643	2,701	3,065	3,773	4,428	1,237	-	-	-	326	82,173
Motor Peru	51,270	2,808	1,398	4,338	5,174	5,857	1,505	1,178	965	2,035	76,528
Nissan Motor	32,734	3,149	3,884	5,880	6,830	9,450	4,050	3,880	4,480	4,700	79,037
Toyota	37,875	2,217	1,780	3,603	4,282	5,003	4,024	2,934	3,275	4,842	69,835
Volvo	7,213	368	618	1,105	1,270	430	47	271	443	543	12,308
C.I.A. Inversion Camena	-	-	-	-	-	-	-	-	-	245	245
TOTAL MANUFACTURERS	195,735	11,243	10,745	18,699	21,984	21,977	9,626	8,263	9,163	12,691	320,126

ASOCIACION DE PLANTAS DE LA INDUSTRIA AUTOMOTRIZ

PERU - ASSEMBLIES, SALES 1984-1986

Motor Vehicles by Manufacturer and Model

	1984			1985			1986		
	Assemblies	Factory Sales	Retail Sales	Assemblies	Factory Sales	Retail Sales	Assemblies	Factory Sales	Retail Sales
INDUSTRIA AUTOMOTRIZ BETA S.A.....	-	-	-	-	-	-	326	326	326
Dodge DP500 Chassis/Cab Diesel.....	-	-	-	-	-	-	144	144	144
Dodge DN800 Chassis/Cab Diesel.....	-	-	-	-	-	-	160	160	160
Dodge PP 580 Chassis/Bus Diesel.....	-	-	-	-	-	-	22	22	22
MOTOR PERU S.A.....	1,178	1,038	1,068	965	1,103	1,090	2,035	1,869	1,852
Volkswagen Sedan 1300.....	1,178	1,038	1,068	665	826	822	707	708	735
Volkswagen Amazon Sedan 1600.....	-	-	-	280	277	268	1,016	889	854
Volkswagen Gol 305.....	-	-	-	-			312	272	263
NISSAN MOTOR DEL PERU S.A.....	3,880	4,049	4,157	4,480	4,615	4,872	4,700	4,467	4,332
Nissan Sunny Sedan Standard.....	720	762	800	920	1,026	1,094	1,080	1,074	1,024
Nissan Sunny Sedan Automatic.....	100	118	122	140	123	137	200	195	164
Nissan Sunny Coupe Standard.....	240	226	224	80	95	127	160	162	136
Nissan Sunny St. Wagon Standard.....	320	357	395	480	501	506	760	760	752
Nissan Sunny St. Wagon Automatic.....	100	90	85	100	91	89	180	181	163
Datsun Pickup TLG720T 4x2.....	1,880	1,947	1,952	1,720	1,741	1,915	960	1,026	971
Datsun Pickup UTLG720T 4x2 Double Cab	520	549	579	680	678	647	480	485	492
Datsun Pickup MLGY720T.....	-	-	-	200	200	200	240	239	252
Datsun Pickup UMLGY720T 4x4 D/Cab....	-	-	-	160	160	157	160	161	157
Nissan Fiera 2000 Pickup 4x2	-	-	-	-	-	-	320	103	147
Nissan Fiera 2000 Pickup 4x2 D/Cab...	-	-	-	-	-	-	120	80	73
Nissan Fiera 2000 Pickup 4x4.....	-	-	-	-	-	-	20	-	-
Nissan Fiera 2080 Pickup 4x4 D/Cab...	-	-	-	-	-	-	20	1	1
TOYOTA DEL PERU S.A.....	2,934	3,036	3,057	3,275	3,231	3,217	4,842	4,860	4,883
Toyota Corona 1800 Sedan Standard....	1,556	1,619	1,676	1,968	1,969	1,943	-	-	36
Toyota Corona 1800 Sedan Automatic...	647	666	650	513	513	531	-	-	1
Toyota Corona 1800 St. Wagon Standard	731	751	731	750	749	743	-	-	20
Toyota Corona 2000 Sedan Standard....	-	-	-	1	-	-	1,589	1,590	1,578
Toyota Corona 2000 Sedan Automatic...	-	-	-	-	-	-	420	420	418
Toyota Corona 2000 St. Wagon Standard	-	-	-	-	-	-	630	630	627
HiLux Pickup 4x2 Standard.....	-	-	-	40	-	-	1,746	1,766	1,751
HiLux Pickup 4x2 Double Cab.....	-	-	-	3	-	-	397	400	398
HiLux Pickup 4x4 Standard.....	-	-	-	-	-	-	20	17	17
HiLux Pickup 4x4 Double Cab.....	-	-	-	-	-	-	40	37	37
VOLVO DEL PERU S.A.	271	268	221	443	502	526	543	567	567
Volvo B7F60 Bus Chassis.....	10	3	1	20	27	29	30	30	30
Volvo B857 Bus Chassis.....	40	38	41	-	4	5	-	-	-
Volvo B10M-OC Bus Chassis MTC.....	145	76	-	155	200	200	-	24	24
Volvo B10M-OD.....	-	-	-	-	-	-	10	10	10
Volvo N7S Cab Chassis 4x2.....	-	-	-	10	10	10	108	108	108
Volvo N7 Cab Chassis 4x2.....	8	14	12	3	6	8	-	-	-
Volvo N10 Cab Chassis 4x2.....	35	51	52	125	125	142	221	221	221
Volvo N12 Cab Chassis 4x2.....	-	47	58	-	-	-	-	-	-
Volvo N12 Cab Chassis 6x4.....	33	39	57	130	130	132	174	174	174
CIA. INVERSIONES CAMENA S.A.	-	-	-	-	-	-	245	245	245
Mitsubishi Canter.....	-	-	-	-	-	-	245	245	245
TOTAL.....	8,263	8,391	8,503	9,163	9,451	9,705	12,691	12,334	12,205
% Change.....	-14%	-20%	-23%	+11%	+13%	+14%	+39%	+30%	+26%

ASOCIACION DE PLANTAS DE LA INDUSTRIA AUTOMOTRIZ

PERU - IMPORTS 1986

Motor Vehicles by Manufacturer and Type

	Units
PASSENGER CARS & STATION WAGONS	
AMC American Motors	26
Audi	5
B.M.W.	65
Citroen	2
Chrysler	1
Chevrolet (USA)	19
Chevrolet (Brazil)	3
Chevrolet (Mexico)	1
Chevrolet (Venezuela)	1
Dacia	2
Datsun	1
Dodge (USA)	3
Ford (England)	4
Ford (USA)	11
Fiat	14
Honda	3
Hyundai	50
Lada	3
Mazda	5
Mercury	1
Mercedes-Benz	83
Mitsubishi	15
Nissan	8
Oldsmobile	4
Opel	1
Peugeot	8
Plymouth	1
Pontiac	1
Porsche	1
Renault	4
Renault (Argentina)	1
Rolls Royce	1
Subaru	16
Toyota	106
Vaz	1
Volkswagen (Germany)	12
Volkswagen (Brazil)	21
Volvo	117
Others	8
Total	629
SMALL COMMERCIAL VEHICLES	
AMC American Motors	6
Citroen	1
Chevrolet (USA)	48
Dodge	1
Ford (USA)	16
Fiat Minibus	2
G.M.C.	1
International	1
Isuzu	16
Land Rover Santana (Spain)	6
Land Rover (England)	2
Nissan	259
Mercedes-Benz	2
Mitsubishi	104
Suzuki	32
Toyota	535
Volkswagen (Germany)	15
Volkswagen (Brazil)	12
Others	7
Total	1,066
TRUCKS	
Chevrolet	4
Ebro	1
Fiat (Italy)	10
Ford (USA)	7
Ford (Brazil)	7
Ford (Japan)	11
Dacia	3
G.M.C.	14
Isuzu	9
Kenworth	1
M.A.N.	1
Mazda	85
Mercedes-Benz	59
Mitsubishi (South Korea)	334
Nissan	1
Toyota	391
Volkswagen (Brazil)	139
White	10
Others	9
Total	1,096
BUSES	
Mercedes-Benz	5
Volvo	1
Total	6
TOTAL MOTOR VEHICLES	2,797

ASOCIACION DE PLANTAS DE LA INDUSTRIA AUTOMOTRIZ

PERU - TOTAL REGISTRATIONS 1960-1986

Passenger Cars

	Total Registrations as of Jan. 1	New Registrations	Sub-Total	Scrappage	Total Registrations as of Dec. 31
1960.....	68,747	6,663	75,410	1,031	74,739
1961.....	74,739	10,345	85,084	1,115	83,609
1962.....	83,609	12,471	96,080	1,254	94,826
1963.....	94,826	14,939	109,765	1,422	108,343
1964.....	108,343	15,109	123,452	1,625	121,827
1965.....	121,827	17,354	139,181	1,827	137,354
1966.....	137,354	25,069	162,423	2,060	160,363
1967.....	160,363	22,250	182,613	2,405	180,208
1968.....	180,208	13,761	193,969	2,703	191,266
1969.....	191,266	14,349	205,615	2,868	202,747
1970.....	202,747	13,145	215,892	3,041	212,851
1971.....	212,851	11,916	224,767	3,192	221,575
1972.....	221,575	16,129	237,704	3,323	234,381
1973.....	234,381	19,532	253,913	3,515	250,398
1974.....	250,398	20,267	270,665	3,755	266,910
1975.....	266,910	22,865	289,775	4,537	285,238
1976.....	285,238	21,369	306,607	5,704	300,903
1977.....	300,903	18,933	319,836	7,522	312,314
1978.....	312,314	8,349	320,663	9,623	311,040
1979.....	311,040	7,143	318,183	6,220	311,963
1980.....	311,963	13,024	324,987	6,240	318,747
1981.....	318,747	32,840	351,587	6,374	345,213
1982.....	345,213	32,538	377,751	7,578	370,173
1983.....	370,173	14,245	384,418	7,408	377,010
1984.....	377,010	8,219	385,229	3,772	381,457
1985.....	381,457	7,598	389,055	3,814	385,241
1986.....	385,241	7,399	392,640	3,852	388,788

Commercial Vehicles

	Total Registrations as of Jan. 1	New Registrations	Sub-Total	Scrappage	Total Registrations as of Dec. 31
1960.....	57,294	5,202	62,496	1,718	60,778
1961.....	60,778	5,294	66,072	1,823	64,249
1962.....	64,249	5,247	69,496	1,927	67,569
1963.....	67,569	6,300	73,869	2,027	71,842
1964.....	71,842	7,232	79,074	2,155	76,919
1965.....	76,919	9,879	86,798	2,307	84,491
1966.....	84,491	13,524	98,015	2,534	95,481
1967.....	95,481	12,255	107,736	2,864	104,872
1968.....	104,872	5,737	110,609	3,146	107,463
1969.....	107,463	7,692	115,155	3,223	111,932
1970.....	111,932	7,171	119,103	3,357	115,746
1971.....	115,746	6,818	122,564	3,472	119,092
1972.....	119,092	8,316	127,408	3,572	123,836
1973.....	123,836	11,954	135,790	3,715	132,075
1974.....	132,075	11,837	143,912	3,962	139,950
1975.....	139,959	13,164	153,114	4,478	148,636
1976.....	148,636	12,043	160,679	5,202	155,477
1977.....	155,477	9,119	164,596	6,219	158,377
1978.....	158,377	5,098	163,475	4,903	158,572
1979.....	158,572	5,274	163,846	3,175	160,671
1980.....	160,671	12,407	173,078	3,216	169,862
1981.....	169,862	17,299	187,161	3,396	183,765
1982.....	183,765	15,219	198,984	4,160	194,824
1983.....	194,824	7,835	202,659	3,907	198,752
1984.....	198,752	7,500	206,252	1,991	204,261
1985.....	204,261	7,136	211,397	2,042	209,355
1986.....	209,355	7,601	216,956	2,093	214,863

ASOCIACION DE PLANTAS DE LA INDUSTRIA AUTOMOTRIZ

UNITED STATES - PRODUCTION 1982-1986

Passenger Cars by Manufacturer

Manufacturer and Make	1982	1983	1984	1985	1986
AMERICAN MOTORS CORPORATION	109,549	200,385	192,196	109,919	49,503
CHRYSLER CORPORATION					
Plymouth	241,225	310,824	378,275	369,487	422,619
Dodge	244,833	234,649	465,851	482,388	506,370
Chrysler	114,444	358,813	403,659	414,193	368,591
Total Chrysler Corp.	600,502	904,286	1,247,785	1,266,068	1,297,580
FORD MOTOR COMPANY					
Ford	650,645	1,008,799	1,145,144	1,098,627	1,221,871
Mercury	315,789	432,353	461,409	374,446	359,332
Lincoln	97,620	106,528	168,704	163,077	183,032
Total Ford Motor Co.	1,104,054	1,547,680	1,775,257	1,636,150	1,764,235
GENERAL MOTORS CORPORATION					
Chevrolet	994,251	1,279,106	1,456,733	1,691,254	1,499,230
Pontiac	421,317	429,920	506,099	702,617	794,737
Oldsmobile	759,637	1,050,846	1,065,528	1,168,982	927,173
Buick	751,338	905,608	987,833	1,001,461	775,966
Cadillac	246,602	309,811	328,544	322,765	319,037
Total General Motors Corp.	3,173,145	3,975,291	4,344,737	4,887,079	4,316,143
CHECKER MOTORS CORPORATION	2,000	-	-	-	-
HONDA	-	55,335	138,572	145,337	238,159
NISSAN	-	-	-	43,810	65,117
TOYOTA	-	-	-	-	13,649
VOLKSWAGEN OF AMERICA	84,246	98,207	74,785	96,458	84,397
TOTAL PASSENGER CARS	5,073,496	6,781,184	7,773,332	8,184,821	7,828,783

Commercial Vehicles by Manufacturer

Manufacturer	1982	1983	1984	1985	1986
Chevrolet	672,634	865,144	1,008,231	1,181,941	1,152,263
Chrysler	121,916	147,669	213,115	213,930	152,304
Ford	713,426	931,478	1,183,293	1,217,427	1,396,281
GMC	224,306	263,802	322,080	356,485	359,577
International	45,109	51,678	74,448	71,925	73,061
Jeep Corp	85,472	113,263	176,220	236,277	193,288
Mack	14,245	12,485	26,479	24,279	15,898
Mercedes-Benz	2,005	3,010	4,350	4,516	4,340
Nissan	-	19,979	100,510	107,422	108,048
Volkswagen of America	8,086	2,079	-	-	-
Others	24,900	33,050	56,990	53,720	50,932
TOTAL TRUCKS & BUSES	1,912,099	2,443,637	3,165,716	3,467,922	3,505,992
TOTAL PASSENGER CARS	5,073,496	6,781,184	7,773,332	8,184,821	7,828,783
TOTAL MOTOR VEHICLES	6,985,595	9,224,821	10,939,048	11,652,743	11,334,775

MOTOR VEHICLE MANUFACTURERS ASSOCIATION OF THE U.S., INC. and WARD'S AUTOMOTIVE REPORTS

UNITED STATES - FACTORY SALES 1967-1986

Factory Sales of Commercial Vehicles by Gross Vehicle Weight Groups (In Pounds)

U.S. TOTAL	6,000 & less	6,001-10,000	10,001-14,000	14,001-16,000	16,001-19,500	19,501-26,000	26,001-33,000	33,001 & Over	TOTAL
1967.....	899,986	289,835	5,207	16,499	88,213	123,934	37,960	77,828	1,539,462
1968.....	1,136,059	385,803	4,646	17,495	79,436	141,264	41,814	89,561	1,896,078
1969.....	1,121,222	405,108	7,161	13,491	78,105	147,405	33,304	117,383	1,923,179
1970.....	950,252	401,592	7,353	9,979	59,205	124,554	38,451	101,054	1,692,440
1971.....	1,196,544	486,388	17,928	14,871	58,042	132,197	36,441	110,735	2,053,146
1972.....	1,414,551	584,612	44,221	9,945	28,080	182,058	42,213	141,127	2,446,807
1973.....	1,735,645	761,481	44,724	7,477	18,941	203,300	42,200	165,920	2,979,688
1974.....	1,536,778	731,529	9,094	4,318	13,071	224,499	34,432	173,592	2,727,313
1975.....	982,511	962,987	14,342	1,129	10,516	174,284	27,310	99,081	2,272,160
1976.....	1,248,034	1,389,707	22,444	70	11,416	164,796	24,961	118,048	2,979,476
1977.....	1,326,132	1,723,426	20,288	1,221	7,888	174,256	30,802	157,708	3,441,521
1978.....	1,317,658	1,945,464	33,922	5,989	5,476	178,992	41,151	177,587	3,706,239
1979.....	1,014,016	1,594,060	19,163	2,399	4,611	163,304	46,264	192,889	3,036,706
1980.....	592,339	794,184	5,661	362	2,946	91,119	58,846	121,826	1,667,283
1981.....	629,030	816,373	311	591	2,764	85,000	52,264	114,575	1,700,908
1982.....	917,908	803,639	280	58	1,556	47,330	58,498	77,186	1,906,455
1983.....	1,370,395	849,498	223	2	1,252	47,848	59,026	85,653	2,413,897
1984.....	1,707,301	1,061,974	1,631	4	5,713	60,457	87,396	150,849	3,075,325
1985.....	1,988,434	1,057,556	19,463	-	5,345	53,471	98,406	134,230	3,356,905
1986.....	2,130,874	997,272	-	-	5,931	45,333	96,998	116,477	3,392,885
U.S. DOMESTIC									
1967.....	836,512	269,273	4,850	14,236	76,874	107,972	33,911	70,810	1,414,438
1968.....	1,069,422	365,785	4,338	14,690	67,381	123,059	37,882	82,534	1,765,091
1969.....	1,052,057	379,492	6,525	11,272	68,617	125,910	30,858	106,446	1,781,177
1970.....	995,238	373,595	6,510	8,357	52,466	103,318	34,751	91,434	1,565,669
1971.....	1,133,911	453,981	17,796	12,602	52,038	110,587	32,795	100,598	1,914,308
1972.....	1,339,226	549,523	43,898	8,661	24,826	163,266	37,727	127,244	2,294,371
1973.....	1,639,663	713,210	44,272	6,443	15,543	180,345	37,834	149,503	2,786,813
1974.....	1,409,586	660,312	8,911	3,220	10,271	197,450	29,091	150,785	2,469,626
1975.....	897,292	853,310	13,914	917	5,652	139,835	21,555	70,283	2,002,758
1976.....	1,181,906	1,267,518	21,942	67	7,982	135,202	19,947	99,533	2,734,097
1977.....	1,253,835	1,580,898	20,015	1,221	4,960	149,027	27,205	141,869	3,179,020
1978.....	1,246,650	1,779,565	33,473	5,959	3,736	150,412	37,386	158,467	3,415,648
1979.....	961,345	1,413,229	17,366	2,361	3,140	135,189	42,393	166,058	2,741,081
1980.....	547,426	679,532	4,803	24	1,761	76,208	51,900	102,154	1,463,808
1981.....	583,341	716,556	248	15	1,843	68,757	45,917	96,919	1,513,596
1982.....	870,054	745,208	-	10	1,333	40,165	53,244	69,182	1,779,196
1983.....	1,296,644	787,611	1	2	1,143	41,328	53,620	79,837	2,260,186
1984.....	1,610,835	997,626	1	4	5,502	52,053	78,977	139,135	2,884,133
1985.....	1,854,901	989,633	19,397	-	5,123	46,340	88,784	121,996	3,126,174
1986.....	1,964,832	927,462	-	-	5,749	40,353	87,831	103,990	3,130,217

NOTE: Data includes diesel trucks.

MOTOR VEHICLE MANUFACTURERS ASSOCIATION OF THE U.S., INC.

UNITED STATES - EXPORTS 1955-1986

Motor Vehicles by Type (Including Canada)

Year	Passenger Cars	Trucks	Buses	Total
1955.....	211,422	168,851	6,509	386,782
1956.....	174,895	190,432	7,115	372,442
1957.....	141,969	187,744	6,072	335,785
1958.....	121,758	142,398	3,936	268,092
1959.....	104,384	157,056	4,878	266,318
1960.....	117,126	198,903	6,497	322,526
1961.....	104,453	149,997	4,525	258,975
1962.....	126,969	100,745	4,263	231,977
1963.....	144,493	118,276	5,012	267,781
1964.....	166,314	148,736	5,119	320,169
1965.....	106,038	57,279	4,407	167,724
1966.....	177,580	74,751	4,198	256,529
1967.....	280,582	78,635	3,948	363,165
1968.....	330,460	87,846	4,323	422,629
1969.....	333,453	1,473	2,876	437,802
1970.....	285,038	90,551	3,500	379,089
1971.....	386,641	96,341	3,798	486,780
1972.....	410,247	117,977	2,785	531,009
1973.....	509,190	149,461	2,355	661,006
1974.....	600,902	211,543	3,062	815,507
1975.....	640,301	218,696	5,053	864,050
1976.....	680,458	197,232	3,083	880,778
1977.....	697,205	197,971	3,940	899,116
1978.....	706,447	243,168	4,994	954,609
1979.....	792,797	250,775	4,372	1,047,944
1980.....	616,895	185,774	4,500	807,169
1981.....	548,381	165,830	4,215	718,426
1982.....	378,877	123,654	4,128	506,659
1983.....	553,690	131,645	2,440	687,775
1984.....	616,228	152,070	3,925	772,223
1985.....	703,519	183,280	3,809	890,608
1986.....	672,994	205,713	2,876	881,583

Motor Vehicles by Type to Canada

Year	Passenger Cars	Trucks	Buses	Total
1955.....	27,522	8,031	427	35,980
1956.....	38,506	10,400	482	49,388
1957.....	16,360	6,104	431	22,895
1958.....	17,190	4,180	495	21,865
1959.....	24,717	4,461	476	29,654
1960.....	26,822	4,253	401	31,476
1961.....	15,613	6,150	261	22,024
1962.....	17,673	2,573	208	20,454
1963.....	7,780	2,168	60	10,008
1964.....	15,641	2,250	64	17,955
1965.....	43,802	8,634	105	52,541
1966.....	114,322	20,369	107	134,798
1967.....	236,638	33,342	182	270,162
1968.....	286,784	47,960	121	334,865
1969.....	292,110	60,968	119	353,197
1970.....	245,616	54,425	106	300,147
1971.....	348,404	65,087	352	413,843
1972.....	376,231	90,034	1,000	467,265
1973.....	452,370	111,007	970	564,347
1974.....	516,588	159,495	1,247	677,330
1975.....	550,808	128,755	951	680,514
1976.....	573,470	120,189	561	694,220
1977.....	591,509	115,650	648	707,807
1978.....	542,341	120,127	580	663,048
1979.....	600,786	144,525	1,263	746,574
1980.....	509,666	77,455	2,075	589,196
1981.....	471,416	80,144	2,066	553,626
1982.....	334,395	67,647	1,245	403,287
1983.....	524,271	98,725	1,313	624,309
1984.....	589,666	130,318	3,085	723,069
1985.....	677,878	166,799	3,438	848,115
1986.....	640,011	190,661	2,577	833,249

U.S. DEPARTMENT OF COMMERCE, BUREAU OF THE CENSUS.

Motor Vehicles by Country of Destination

Country	Passenger Cars		Trucks*		Buses		Total Motor Vehicles	
	Units	Value (000)	Units	Value (000)	Units	Value (000)	Units	Value (000)
Arab Emirates....	688	$ 9,763	100	$ 1,692	2	$ 16	790	$ 11,471
Canada.....	640,011	5,830,692	190,626	2,215,572	2,577	62,598	833,214	8,108,862
Colombia.....	144	2,455	119	6,282	10	64	273	8,801
Dominican Republic	1,730	22,030	249	6,707	2	61	1,981	28,798
Ecuador.....	394	5,130	255	4,606	-	-	649	9,736
France.....	3,587	39,676	39	1,851	-	-	3,626	41,527
Germany, West.....	4,620	52,652	1,122	14,189	8	37	5,750	66,878
Italy.....	464	5,490	230	2,973	-	-	694	8,463
Japan.....	2,781	42,395	190	2,332	1	43	2,972	44,770
Kuwait.....	3,586	47,483	826	13,424	12	383	4,424	61,290
Mexico.....	522	5,929	533	14,776	8	564	1,063	21,269
Peru.....	54	680	107	3,240	1	3	162	3,923
Qatar.....	519	6,974	301	4,760	11	227	831	11,961
Saudi Arabia.....	6,077	87,662	4,024	65,697	12	341	10,113	153,700
Switzerland.....	1,280	19,231	269	5,396	-	-	1,549	24,627
Taiwan.....	890	9,574	151	3,962	44	5,959	1,085	19,495
Venezuela.....	38	1,508	273	15,893	109	2,035	420	19,436
Others.....	5,609	68,302	5,674	228,965	79	2,513	11,362	299,780
TOTAL.....	672,994	$ 6,257,626	205,088	$ 2,612,317	2,876	$ 74,844	880,958	$ 8,944,787

* Excludes off-highway trucks.

COMPILED BY THE MOTOR VEHICLE MANUFACTURERS ASSOCIATION FROM U.S. DEPARTMENT OF COMMERCE, BUREAU OF THE CENSUS, FT410

UNITED STATES - IMPORTS 1955-1986

Total Imports (Including Canada)

Year	Passenger Cars*	Trucks and Buses	Total
1955.....	57,115	1,310	58,425
1960.....	444,474	23,838	468,312
1965.....	563,673	30,893	594,566
1970.....	2,013,420	153,671	2,167,091
1971.....	2,587,484	238,937	2,826,421
1972.....	2,485,901	250,149	2,736,050
1973.....	2,437,345	189,584	2,626,929
1974.....	2,572,557	146,759	2,719,316
1975.....	2,074,653	125,256	2,199,909
1976.....	2,536,749	164,543	2,701,292
1977.....	2,790,144	226,684	3,016,828
1978.....	3,024,982	373,543	3,398,525
1979.....	3,005,523	275,564	3,281,087
1980.....	3,116,448	343,352	3,459,800
1981.....	2,856,286	738,710 **	3,594,996
1982.....	2,926,407	698,516	3,624,923
1983.....	3,133,836	784,814	3,918,650
1984.....	3,559,427	1,025,333	4,584,760
1985.....	4,397,679	1,253,186	5,650,865
1986.....	4,691,297	1,351,341	6,042,638

Imports from Canada

Year	Passenger Cars	Trucks and Buses	Total
1955.....	80	322	402
1960.....	389	134	523
1965.....	33,378	18,784	52,162
1970.....	692,783	115,941	808,724
1971.....	802,281	135,640	937,921
1972.....	842,300	141,208	983,508
1973.....	871,557	113,161	984,718
1974.....	817,559	122,675	940,234
1975.....	733,766	122,192	855,958
1976.....	825,590	163,928	989,518
1977.....	849,814	226,099	1,075,913
1978.....	833,061	367,310	1,200,371
1979.....	677,008	267,732	944,740
1980.....	594,770	239,917	834,687
1981.....	563,943	280,910	844,853
1982.....	702,495	340,831	1,043,326
1983.....	835,665	352,764	1,188,429
1984.....	1,073,425	451,406	1,524,831
1985.....	1,144,805	422,218	1,567,023
1986.....	1,162,226	356,302	1,518,528

* Excludes estimated quantity of passenger cars assembled in U.S. Foreign Trade Zones for 1980-1986.

** Not comparable to previous data due to a change in classification of lightweight truck chassis by U.S. customs.

U.S. DEPARTMENT OF COMMERCE, BUREAU OF THE CENSUS

New Passenger Car Imports by Principal Sources*

	Canada			Other Principal Sources								Total Principal Sources	All Other	Total
	APTA[1]	Non-APTA	Total	Japan	West Germany	Italy	United Kingdom	Sweden	Belgium	France	Total			
1964.....	-	9,201	9,201	16,023	364,683	10,843	77,548	18,562	7	39,532	527,198	536,399	326	536,725
1965.....	33,378	-	33,378	25,538	376,950	9,509	66,565	26,010	332	24,841	529,845	563,223	450	563,673
1966.....	152,043	290	192,333	56,050	527,137	14,110	81,870	34,632	117	33,122	747,038	899,371	524	899,895
1967.....	323,555	83	323,638	70,304	472,360	16,928	67,928	43,371	356	25,454	696,566	1,020,204	414	1,020,618
1968.....	500,653	228	500,881	169,849	707,972	33,843	96,787	52,515	18,816	39,551	1,119,333	1,620,214	238	1,620,452
1969.....	690,294	852	691,146	260,005	642,157	41,569	104,050	41,008	42,036	24,457	1,155,282	1,846,428	289	1,846,717
1970.....	690,913	1,870	692,783	381,338	674,945	42,523	76,257	57,044	50,602	37,114	1,320,823	2,013,406	14	2,013,420
1971.....	800,176	2,105	802,281	703,672	770,807	51,469	106,710	61,925	67,250	23,316	1,785,149	2,587,430	54	2,587,484
1972.....	841,966	334	842,300	697,788	676,967	64,614	72,038	64,541	52,912	14,713	1,643,573	2,485,873	28	2,485,901
1973.....	870,355	1,202	871,557	624,805	677,465	56,102	64,140	58,626	71,484	8,219	1,560,841	2,432,398	4,947	2,437,345
1974.....	817,540	19	817,559	791,791	619,757	107,071	72,512	60,817	76,544	21,331	1,749,823	2,567,382	5,175	2,572,557
1975.....	726,739	7,027	733,766	695,573	370,012	102,344	67,106	51,993	38,176	15,647	1,340,851	2,074,617	36	2,074,653
1976.....	820,893	4,697	825,590	1,128,936	349,804	82,500	77,190	37,466	12,894	21,916	1,710,706	2,536,296	453	2,536,749
1977.....	847,226	2,588	849,814	1,341,530	423,492	55,437	56,889	39,370	3,510	19,215	1,939,443	2,789,257	887	2,790,144
1978.....	828,786	4,275	833,061	1,563,047	416,231	69,689	54,478	56,140	1,530	28,502	2,189,617	3,022,678	2,304	3,024,982
1979.....	674,913	2,095	677,008	1,617,328	495,565	72,456	46,911	65,907	85	27,887	2,326,139	3,003,147	2,376	3,005,523
1980.....	591,107	3,663	594,770	1,991,502	338,711	46,899	32,517	61,496	38	47,386	2,518,549	3,113,319	3,129	3,116,448
1981.....	561,409	2,534	563,943	1,911,525	234,052	21,635	12,728	68,042	66	42,477	2,290,525	2,854,468	1,818	2,856,286
1982.....	700,094	2,401	702,495	1,801,185	259,385	9,402	13,023	89,231	825	50,032	2,223,083	2,925,578	829	2,926,407
1983.....	833,303	2,362	835,665	1,871,192	239,807	5,442	17,281	114,726	5,230	40,823	2,294,481	3,130,146	3,690	3,133,836
1984.....	1,071,296	2,129	1,073,425	1,948,714	335,032	8,582	19,833	114,854	8,359	37,788	2,473,162	3,546,587	12,840	3,559,427
1985.....	1,140,267	4,538	1,144,805	2,527,467	473,110	8,689	24,474	142,640	9,718	42,882	3,228,980	4,373,785	23,894	4,397,679
1986.....	1,157,451	4,775	1,162,226	2,618,711	451,699	11,829	27,506	148,700	9,302	10,869	3,278,616	4,440,842	250,455 [2]	4,691,297

* Excludes passenger cars assembled in U.S. Foreign Trade Zones.

[1] Automotive Products Trade Act of 1965 (APTA).

[2] Includes 169,309 units from Korea and 38,695 units from Yugoslavia.

U.S. DEPARTMENT OF COMMERCE, BUREAU OF THE CENSUS

UNITED STATES - SALES 1986

Retail Sales of Trucks by Weight Groups (In Pounds)

	6,000 & less	6,001 - 10,000	10,001- 14,000	14,001- 16,000	16,001- 19,500	19,501- 26,000	26,001- 33,000	33,001 & over	Total
DOMESTIC[1]									
Chrysler Corporation	378,677	129,197	4,811	-	-	-	-	-	512,885
Ford Motor Company	778,508	546,377	-	-	-	12,643	29,877	11,286	1,378,691
Freightliner Corporation	-	-	-	-	-	-	-	17,473	17,473
General Motors Corporation	1,014,897	519,321	-	-	5,641	14,199	26,757	7,760	1,588,575
Jeep Corporation	188,745	18,769	-	-	-	-	-	-	207,514
Kenworth Truck Company	-	-	-	-	-	-	-	10,457	10,457
Mack Trucks, Inc.	-	-	-	-	-	-	-	17,247	17,247
Navistar Int'l Transporation Corp.	-	-	-	-		12,789	31,539	26,303	70,631
Nissan Motor Mfg. Corp., USA	96,827	-	-	-	-	-	-	-	96,827
Peterbilt Motors Company	-	-	-	-	-	-	-	9,992	9,992
Volvo-White Truck Corporation	-	-	-	-	-	-	-	10,304	10,304
Other Domestic Manufacturers	-	-	-	-	-	20	-	992	1,012
T O T A L	2,457,654	1,213,664	4,811	-	5,641	39,651	88,173	111,814	3,921,408
IMPORTS									
American Isuzu Motors, Inc.	88,720	-	-	-	-	-	-	-	88,720
Chrysler Corporation	83,474	-	-	-	-	-	-	-	83,474
Ford Motor Company	-	-	-	-	-	-	2,747	-	2,747
General Motors Corporation	-	-	1,799	-	-	-	2,267	-	4,066
Hino Motors (USA), Inc.	-	-	-	-	54	344	640	-	1,038
Isuzu Truck of America, Inc.	-	-	4,948	-	6	-	-	-	4,954
Mack Trucks, Inc.	-	-	-	-	-	2,623	2,678	-	5,301
Mazda Motors of America, Inc.	157,127	-	-	-	-	-	-	-	157,127
Mercedes-Benz of North America, Inc.	-	-	-	-	-	2,087	1,929	-	4,016
Mitsubishi Motor Sales, Inc.	34,985	-	-	-	-	-	-	-	34,985
Navistar Int'l Transporation Corp.	-	-	-	-	-	-	391	-	391
Nissan Diesel Motor Co.	-	-	-	-	204	91	429	-	724
Nissan Motor Corporation	126,604	-	-	-	-	-	-	-	126,604
Suzuki of America	47,732	-	-	-	-	-	-	-	47,732
Toyota Motor Sales, U.S.A., Inc.	384,196	-	-	-	-	-	-	-	384,196
Volvo-White Truck Corporation	-	-	-	-	-	-	1,459	1,057	2,516
Total Imports	922,838	-	6,747	-	264	5,145	12,540	1,057	948,591
Total Trucks[2]	3,380,492	1,213,664	11,558	-	5,905	44,796	100,713	112,871	4,869,999

NOTE: Included school bus chassis.
[1] Units produced in the United States, Canada and Mexico.
[2] Incomplete. Sales data for several manufacturers are not available.

MOTOR VEHICLE MANUFACTURERS ASSOCIATION OF THE U.S., INC. AND WARD'S AUTOMOTIVE YEARBOOK

UNITED STATES - SALES 1984-1986

Passenger Car Retail Sales by Manufacturer and Model

	1986	1985	1984
Eagle	7,239	12,776	20,654
Renault Alliance	51,294	71,494	100,366
Renault Encore	14,320	39,179	69,235
Total American Motors Corporation	72,853	123,449	190,255
Turismo (TC3)	44,742	52,817	47,109
Horizon 4 door	111,092	84,500	78,298
Sundance	20,340	-	-
Reliant	130,043	138,833	138,154
Caravelle	39,138	35,954	9,074
Gran Fury	17,443	17,627	16,609
Total Plymouth	362,798	329,731	289,244
LeBaron	93,761	87,482	98,842
LeBaron GTS	66,984	71,018	2,494
LeBaron Coupe	831	-	-
Cordoba	-	-	124
Fifth Avenue (Chrysler)	106,897	109,010	94,340
New Yorker/E Class	57,653	57,413	79,568
Laser	27,762	50,957	53,131
Total Chrysler-Plymouth	716,686	705,611	617,743
Charger (024)	50,196	57,171	51,940
Omni 4 door	97,634	71,473	67,933
Shadow	20,140	-	-
Aries	108,051	116,284	111,984
Daytona	35,768	49,533	44,717
Dodge 600/400 2 door	62,336	55,330	61,828
Lancer	47,996	49,615	1,980
Diplomat	34,656	34,919	28,623
Mirada (Magnum)	-	-	250
Total Dodge	456,777	434,325	369,255
Total Chrysler Corporation	1,173,463	1,139,936	986,998
Crown Victoria	134,129	162,334	169,253
Thunderbird	140,713	157,209	154,865
LTD	23,587	185,014	196,907
Taurus	263,450	4,056	-
Tempo	265,382	281,144	256,532
Escort	402,181	420,690	353,578
EXP	-	17,927	31,213
Mustang	167,699	157,821	138,296
Total Ford	1,397,141	1,386,195	1,300,644
Grand Marquis	123,096	135,202	143,594
Cougar/XR7	114,270	119,225	120,964
Marquis	10,180	87,844	103,722
Sable	98,593	2,430	-
Topaz	67,499	73,098	73,454
Lynx	65,497	85,871	67,725
Capri	12,647	15,389	17,739
Town Car	133,175	117,606	90,869
Mark	23,780	19,853	29,496
Continental	20,629	27,679	31,110
Total Lincoln-Mercury	669,366	684,197	678,673
Total Ford Motor Company	2,066,507	2,070,392	1,979,317

UNITED STATES - SALES 1984-1986 (continued)

Passenger Car Retail Sales by Manufacturer and Model

	1986	1985	1984
Nova	170,507	35,594	-
Chevette	74,389	129,927	164,917
Cavalier	357,120	431,031	377,545
Citation	1,025	43,677	92,174
Camaro	163,204	199,985	202,172
Beretta-Corsica	12,879	-	-
Celebrity	408,946	363,619	322,189
Monte Carlo	111,247	112,585	116,820
Chevrolet	226,132	245,826	258,902
Corvette	33,027	37,956	30,424
Total Chevrolet	1,558,476	1,600,200	1,565,143
1000	18,329	22,424	28,004
Sunbird/2000	104,216	116,837	126,916
Fiero	68,340	90,303	93,485
Phoenix	-	896	13,202
Firebird	94,241	100,160	101,414
Grand AM	205,254	121,273	16,751
6000	199,443	165,728	125,823
Grand Prix/Bonneville	71,056	110,125	137,005
Pontiac	80,562	69,049	62,084
Total Pontiac	841,441	796,795	704,684
Firenza	34,113	49,580	62,456
Omega	-	-	34,103
Calais	116,018	122,810	14,881
Ciera	329,930	333,585	242,209
Supreme	191,937	217,504	302,087
Delta 88	261,260	188,129	258,293
Oldsmobile 98	109,370	122,421	100,419
Toronado	16,762	32,093	41,605
Total Oldsmobile	1,059,390	1,066,122	1,056,053
Skyhawk	74,906	85,639	121,858
Skylark X	-	54,513	104,589
Somerset/Skylark	111,744	95,098	13,811
Century	240,747	234,508	217,042
Regal	78,340	112,590	182,185
LeSabre	132,406	115,212	164,314
Electra	107,999	99,185	84,414
Riviera	23,292	48,834	53,398
Total Buick	769,434	845,579	941,611
Cimarron	23,435	23,754	18,014
Cadillac	235,206	187,664	195,177
Eldorado	24,266	58,310	70,577
Seville	21,150	29,034	36,249
Total Cadillac	304,057	298,762	320,017
Total General Motors Corporation	4,532,798	4,607,458	4,587,508
Honda Motor Company (1)	205,247	145,976	133,601
Nissan Motor Corporation (1)	52,602	39,794	-
Toyota Motor Company (1)	7,281	-	-
Volkswagen of America (1)	74,146	77,537	73,844
TOTAL DOMESTIC	8,214,897	8,204,542	7,951,523
TOTAL IMPORTS	3,237,678	2,837,573	2,438,842
TOTAL PASSENGER CARS	11,452,575	11,042,115	10,390,365

(1) Sales of Honda, Nissan, Toyota and Volkswagen are U.S. built units only.

MOTOR VEHICLE MANUFACTURERS ASSOCIATION OF THE U.S., INC.

UNITED STATES - SALES 1982-1986

Imported Passenger Car Retail Sales by Manufacturer

	1986	1985	1984	1983	1982
Acura	52,869	-	-	-	-
Alfa Romeo	8,201	4,502	3,702	3,002	2,194
Audi	59,797	74,061	71,237	47,936	45,954
B.M.W.	99,314	87,832	70,897	59,242	52,393
Chevrolet	160,363	84,860	13,004	-	-
Chevrolet Spectrum	99,380	53,593	2,077	-	-
Chevrolet Sprint	60,983	31,267	10,927	-	-
Chrysler Mitsubishi	135,528	105,213	91,718	89,545	88,099
DeLorean	-	-	-	-	2,830
Ferrari	771	N.A.	N.A.	N.A.	N.A.
Fiat	-	N.A.	316	6,184	14,113
Honda	405,399	406,413	374,819	350,670	365,865
Hyundai	168,882	-	-	-	-
Isuzu	38,910	26,953	17,233	20,731	15,462
Jaguar	24,464	20,528	18,044	15,815	10,349
Lancia	-	-	21	637	1,174
Maserati	1,298	1,190	2,023	-	-
Mazda	222,716	211,093	169,666	173,388	163,150
Mercedes-Benz	99,314	89,098	78,522	73,692	65,963
Merkur	14,315	8,974	-	-	-
Mitsubishi	49,436	49,734	39,104	32,755	3,950
Nissan	493,549	535,372	485,298	521,902	470,246
Peugeot	14,296	15,636	20,007	15,241	14,323
Porsche	30,471	25,306	19,611	21,831	14,407
Renault	4,152	7,205	12,243	33,229	37,540
Rolls Royce	1,155	1,110	1,083	1,046	N.A.
Saab	48,181	39,068	33,631	26,323	18,463
Subaru	183,242	178,175	157,385	156,840	150,335
Toyota	640,155	620,047	557,981	555,766	530,246
Volkswagen	143,318	140,505	103,402	77,009	67,352
Volvo	113,267	104,267	99,454	88,857	72,352
Yugo	35,959	3,895	-	-	-
Others	1,663	26	1,312	14,423	14,151
TOTAL	3,250,985	2,841,063	2,441,713	2,386,064	2,220,911

R.A.I.

UNITED STATES - REGISTRATIONS 1960-1986

New Motor Vehicle Registrations by Type (In Thousands)

	PASSENGER CARS					TRUCKS				
			IMPORTS				IMPORTS			
	Total	Domestic	Number	%	Total	Domestic	Number	%	Total
1960.....	6,577	6,078	499	7.6	943	906	37	0.4	7,520
1961.....	5,855	5,476	379	6.5	919	890	29	0.3	6,774
1962.....	6,939	6,600	339	4.9	1,069	1,037	32	3.0	8,008
1963.....	7,557	7,171	386	5.1	1,244	1,204	40	3.2	8,801
1964.....	8,065	7,581	484	6.0	1,362	1,320	42	3.1	9,427
1965.....	9,315	8,746	569	6.1	1,529	1,515	14	0.9	10,844
1966.....	9,008	8,350	658	7.3	1,610	1,593	17	1.1	10,618
1967.....	8,357	7,578	779	9.3	1,518	1,497	21	1.4	9,875
1968.....	9,404	8,418	986	10.5	1,776	1,752	24	1.4	11,180
1969*....	9,447	8,385	1,062	11.2	1,889	1,848	41	2.2	11,336
1970*....	8,388	7,157	1,231	14.7	1,790	1,717	73	4.1	10,178
1971*....	9,831	8,343	1,487	15.1	1,993	1,898	95	4.8	11,824
1972*....	10,488	8,959	1,529	14.6	2,514	2,367	147	5.8	13,002
1973*....	11,351	9,631	1,720	15.2	3,029	2,782	247	8.2	14,380
1974*....	8,701	7,332	1,369	15.7	2,657	2,466	191	7.2	11,358
1975*....	8,262	6,761	1,501	18.2	2,397	2,160	237	9.9	10,659
1976*....	9,751	8,305	1,447	14.8	3,058	2,822	236	7.7	12,809
1977*....	10,826	8,850	1,976	18.3	3,509	3,197	312	8.9	14,335
1978*....	10,946	9,000	1,946	17.8	3,963	3,620	344	8.7	14,909
1979*....	10,357	8,006	2,351	22.7	3,472	2,990	482	13.9	13,829
1980*....	8,761	6,292	2,469	28.2	2,477	1,954	523	21.1	11,238
1981*....	8,444	6,012	2,432	28.8	2,185	1,699	486	22.2	10,629
1982*....	7,754	5,486	2,268	29.3	2,431	1,991	440	18.1	10,185
1983*....	8,924	6,467	2,457	27.5	2,977	2,481	496	16.6	11,901
1984*....	10,129	7,605	2,524	24.9	4,049	3,305	744	18.4	14,178
1985.....	10,889	7,877	3,011	27.6	4,675	3,722	953	20.4	15,564
1986.....	11,140	7,696	3,444	30.9	4,801	3,759	1,042	21.7	15,941

* Beginning in April 1969 through 1984, registrations for Oklahoma are not included.
R.L. POLK & COMPANY (Permission for further use must be obtained from R.L. POLK)

Total Motor Vehicle Registrations by Type

	Passenger Cars	Trucks	Buses	Total
1960.....	61,671,390	11,914,249	272,129	73,857,768
1961.....	63,420,580	12,261,189	279,668	75,961,437
1962.....	66,085,289	12,779,828	285,219	79,150,336
1963.....	69,038,443	13,360,425	297,864	82,696,732
1964.....	71,994,795	14,013,112	305,355	86,313,262
1965.....	75,257,588	14,785,795	314,284	90,357,667
1966.....	78,124,688	15,502,994	322,170	93,949,852
1967.....	80,398,967	16,168,989	337,920	96,905,876
1968.....	83,604,514	16,941,802	351,758	100,898,074
1969.....	86,857,794	17,874,362	364,213	105,096,369
1970.....	89,243,557	18,797,078	377,562	108,418,197
1971.....	92,718,395	19,870,872	397,075	112,986,342
1972.....	97,082,060	21,307,745	406,866	118,796,671
1973.....	101,985,442	23,243,572	424,920	125,653,934
1974.....	104,856,341	24,630,157	447,048	129,933,546
1975.....	106,705,934	25,780,619	462,156	132,948,709
1976.....	110,188,640	27,875,925	478,339	138,542,904
1977.....	112,287,522	29,314,285	490,761	142,092,568
1978.....	116,573,394	31,035,864	505,354	148,414,612
1979.....	118,428,730	32,913,804	526,765	151,869,299
1980.....	121,600,843	33,666,587	528,789	155,796,219
1981.....	123,098,411	34,644,110	543,894	158,286,415
1982.....	123,701,665	35,382,375	559,200	159,643,240
1983.....	126,443,782	36,722,615	582,884	163,749,281
1984.....	128,157,682	37,507,463	583,671	166,248,816
1985.....	131,864,029	39,196,161	593,485	171,653,675
1986.....	135,431,112	40,166,499	593,728	176,191,339

U.S. FEDERAL HIGHWAY ADMINISTRATION

VENEZUELA - PRODUCTION 1975-1986

Motor Vehicles by Type

	PASSENGER CARS			
	4 cil.	6 cil.	8 cil.	Total
1975.....	15,724	19,632	57,142	92,498
1976.....	12,244	20,175	64,720	97,139
1977.....	14,651	20,742	63,284	98,677
1978.....	15,766	51,511	36,190	103,467
1979.....	15,650	54,378	22,190	92,218
1980.....	20,854	52,861	20,577	94,292
1981.....	17,748	65,037	-	82,785
1982.....	30,381	63,469	-	93,850
1983.....	33,780	37,751	-	71,531
1984.....	38,663	31,626	-	70,289
1985.....	44,282	27,515	-	71,797
1986.....	60,996	33,368	-	94,364

	COMMERCIAL					
	Utility	Less than 4000 kgs.	Over 4000 kgs.	Bus Chassis	Total	TOTAL
1975.....	13,590	34,498	1,878	1,837	38,213	144,301
1976.....	17,620	44,019	2,629	1,325	47,973	162,732
1977.....	18,586	41,386	3,064	1,583	46,033	163,296
1978.....	22,802	52,039	3,416	954	56,409	182,678
1979.....	17,712	44,265	2,976	870	48,111	157,895
1980.....	21,673	36,252	1,829	1,041	39,122	155,087
1981.....	23,096	45,246	2,436	908	48,590	154,471
1982.....	21,410	36,841	1,585	1,422	39,848	155,108
1983.....	15,472	20,592	565	1,675	22,832	109,835
1984.....	17,596	19,357	214	2,500	22,071	109,956
1985.....	19,233	21,627	247	2,624	24,498	115,518
1986.....	25,515	19,691	1,104	2,902	23,697	143,576

Motor Vehicles by Type and Manufacturer, 1986

	PASSENGER CARS			COMMERCIAL					
	Under 2,000 kg.	Over 2,000 kg.	Total	Utility	Light	Heavy	Buses	Total	TOTAL
C.A. TOCARS.....	9,740		9,740	10,133		-	-	-	19,873
C.I.F. DIVISION INDUSTRIAL AUTOMOTRIZ.....	-	967	967	-	-	-	-	-	967
C.A. VENEZOLANA DE PRODUCCION RENAULT.....	8,234	-	8,234	-	-	-	-	-	8,234
PEGASO DE VENEZUELA.....	-	-	-	-	-	338	43	381	381
EBRO VENEZOLANA.....	-	-	-	-	-	-	140	140	140
ENSAMBLAJE DE CARROCERIAS VALENCIA.....	-	-	-	-	-	-	485	485	485
FIAT AUTOMOVILES DE VENEZUELA...	14,115	-	14,115	-	-	-	-	-	14,115
FABRICA INDUSTRIAL AUTOMOTORES..	-	-	-	-	-	143	-	143	143
FORD MOTOR.....	6,324	20,926	27,250	-	11,920	288	1,910	14,118	41,368
GENERAL MOTORS.....	25,583	11,475	37,058	-	7,771	158	264	8,193	45,251
JEEP.....	-	-	-	10,375	-	-	-	-	10,375
MACK.....	-	-	-	5,007	-	177	-	177	5,184
TALLERES GAGO.....	-	-	-	-	-	-	60	60	60
TOTAL.....	60,996	33,368	94,364	25,515	19,691	1,104	2,902	23,697	143,576

MINISTERIO DE FOMENTO

VENEZUELA - PRODUCTION 1976-1985

Motor Vehicles by Manufacturer

	1976	1977	1978	1979	1980
Tocars	7,326	7,172	9,241	8,944	11,027
Chrysler	43,355	32,430	36,064	6,676	-
C.I.F.	2,180	564	186	2,143	2,885
Ford Motor	52,317	61,665	63,797	61,427	48,593
General Motors	30,238	32,281	40,255	50,432	60,179
Industria Maquinaria	941	878	1,091	591	380
Mack	1,727	4,538	2,259	1,794	1,398
Ensamblaje Superior	4,856	5,223	6,871	1,570	782
Desarrollo Industrial Auto	39	102	38	288	301
Volkswagen	3,000	5,340	5,002	5,026	5,367
Jeep de Venezuela	5,380	5,801	6,037	6,537	9,958
Talleres Gago	80	4	16	50	-
Ensamblaje de Carrocerias Valencia	304	257	3,918	254	230
Fiat Automoviles	4,510	4,889	4,938	5,937	6,998
Venezolana de Produccion Renault	6,479	5,153	6,564	6,226	6,989
Fiav	-	-	-	-	-
Ebro Venezolana	-	-	-	-	-
TOTAL	162,732	163,297	186,277	157,895	155,087

	1981	1982	1983	1984	1985
Tocars	11,658	14,243	9,481	9,440	10,269
Chrysler	-	-	-	-	-
C.I.F.	275	2,552	2,677	3,524	3,408
Ford Motor	44,486	47,093	33,391	29,778	30,875
General Motors	69,053	64,052	42.926	43,671	44,992
Industria Maquinaria	473	365	81	50	-
Mack	1,044	845	3,086	2,737	2,352
Ensamblaje Superior	510	408	90	130	39
Pegaso De Venezuela	274	170	107	99	196
Volkswagen	1,849	-	-	-	-
Jeep de Venezuela	11,438	7,042	3,162	5,449	6,632
Talleres Gago	-	-	55	-	59
Ensamblaje de Carrocerias Valencia	341	298	65	60	244
Fiat Automoviles	7,183	9,460	8,091	9,147	10,749
Venezolana de Produccion Renault	5,887	7,931	6,287	5,707	5,555
Fiav	-	240	135	39	37
Ebro Venezolana	-	409	281	125	111
TOTAL	154,471	155,108	109,835	109,956	115,518

MINISTERIO DE FOMENTO

VENEZUELA - PRODUCTION 1986

Motor Vehicles by Manufacturer and Type

Make and Model	Units
C.A. TOCARS	16,873
Toyota	
Corolla	6,740
FJ-40 LKC	240
FJ-40 LVK	241
FJ-45 LVK	158
FJ-45 LPF	2,238
FJ-62 LGM	2,794
JJ-62 LGP	3,404
FJ-70 LVMR	280
FJ-75 LVMR	40
FJ-75 LPMR	738
C.I.F. DIVISION INDUSTRIAL	967
Ford	
Conquistador	967
C.A. VENEZOLANA DE PRODUCCION RENAULT	8,234
Renault	
R-5 TL	200
R-5 GTL	910
R-11 TL	800
R-11 GTL	1,899
R-18 GTX	2,237
R-18 GTX St. Wagon	783
R-18 Fuego GTX	1,405
PEGASO VENEZOLA	381
Pegaso	
3089-C	16
2081-C	52
1089-C	96
1217-LC	174
5036 Bus	43
EBRO VENEZOLANA	140
Ebro	
60/6D MBU	140
ENSAMBLAJE DE CARROCERIAS VALENCIA	485
Bluebird	
NBU Isuzu 6L/D	372
A74 A37	113
FIAT AUTOMOVILES VENEZUELA	14,115
Fiat	
147 Spazio Coupe	815
148 Fiorino Coupe	96
146 C Tucan Coupe	2,988
146 CS/Uno Coupe	4,930
Ritmo 138	2,373
Regata 149	2,913
MINISTERIO DE FOMENTO	

Make and Model	Units
FABRICA INDUSTRIAL AUTOMOTORES VENEZUELA	143
Fiat	
OM/150 SL	3
682/N3 CHC	62
619/N CHL	24
330.30 PN,CHL	29
330.30 PT,CHC	25
FORD MOTOR DE VENEZUELA	41,368
Ford	
Corcel II Coupe 2-Door	2,244
Corcel Ghia Coupe 2-Door	2,439
Del Rey LDO Sedan 4-Door	1,641
Sierra 280 LS 5-Door	6,687
Sierra 280 ES 5-Door	6,242
Sierra 280 LS (SL2)	266
Sierra 280 GT 3-Door	2,955
Sierra XR4i 3-Door	2,784
Sierra 280 GT (Sx8)	301
Sierra 280 ES (SH3)	1,691
F 150	7,399
F 350	4,521
F 750	288
B 350	1,910
GENERAL MOTORS DE VENEZUELA	45,251
Chevrolet	
Chevette	17,891
Monza	7,692
Celebrity	4,180
Century	7,295
Chevrolet C-10	5,137
Chevrolet C-30	2,634
Chevrolet C-60	68
Chevrolet C-70	90
P 31442	264
JEEP DE VENEZUELA	10,375
Jeep	
CJ7	3,318
Gran Wagoneer	5,771
CJ-10	1,286
MACK DE VENEZUELA	5,184
Mack	
R 686	120
R 688	57
Caribe	5,007
TALLERES GAGO	60
Autogago	
A 475	60
TOTAL PRODUCTION	143,576

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